



APPLICATION FOR SHORT-TERM EXPRESS EXPORT CREDIT INSURANCE POLICY

PRINT

OMB No. 3048-0031 PENDING 2025

An online version of this application is available on EXIM's web site. EXIM encourages customers to apply online to facilitate our review and allow customers a faster response time. Additional information on how to apply for EXIM insurance can be found at EXIM's web site www.exim.gov

Send this completed application to EXIM, 811 Vermont Ave NW, Washington, D.C. 20571. EXIM will also accept E-mailed PDF and faxed applications. EXIM will not require the originals of these applications to be mailed. The application must be a PDF scan of the original application and all required documents. (Fax number: 202.565.3380, E-mail: exim.applications@exim.gov)

Items marked with an asterisk (\*) are required fields. Under corporate ownership, provide the name of the ultimate parent company if there is a corporate owner. For number of employees and sales volume, aggregate for the company and all its affiliates1, including corporate owners and subsidiaries.

Exporter

\*Exporter Legal Name: Tradestyle Name: \*Business Address: \*City \*State: \*Zip + 4: Country: Contact Person: Title: Phone #: E-mail: Fax: \*DUNS #: \*UEI #: \*Primary Industry NAICS1: \*Does the Exporter have any affiliates2?: Yes No \*Is there corporate ownership?: Yes No \*Name of ultimate parent company: \*Annual sales volume: \*Total number of employees:

\*Woman-owned Business: Yes No Decline to Answer Race (one or more boxes may be selected) Ethnicity \*Minority-owned Business: Yes No Decline to Answer Asian American Indian or Alaska Native Black or African American \*Veteran-owned Business: Yes No Decline to Answer Hawaiian Native or Pacific Islander Hispanic or Latino \*Disability-owned Business: Yes No Decline to Answer Middle Eastern or North African White Decline to answer

1A company's Primary Industry NAICS codes is the NAICS that accounts for the largest share of sales for the most recently completed fiscal year. The full definition of "primary industry" is set forth at 13C.F.R. § 121.107. 2Affiliations exist when one individual or entity controls or has the power to control another or when a third party or parties control or have the power to control both. Factors such as common ownership, common management, previous relationships with or ties to another entity, and contractual relationships may cause affiliation. The complete definition of affiliation is found at 13 C.F.R. § 121.103.

Brokerage:

General Questions

1. How did you learn about EXIM? EXIM Regional Office Broker Bank EXIM REPP U.S. Export Assistance Center Other (explain): 2. Primary reason for application: Risk Mitigation Financing Extend more competitive terms 3. Coverage Type Requested: Comprehensive (Commercial & Political) Political Only 4. Do you have a credit line with a financial institution (exclude overdraft protection and credit cards)? Yes No 5. Do you have an (a) SBA Export Working Capital Loan? Yes No (b) EXIM Working Capital Loan? Yes No 6. Do you wish to insure export credit sales made by your affiliates? Yes No If 'Yes', answer the following questions: (a) Does each affiliate invoice export credit sales in its own name or tradestyle? Yes No (b) Are the credit decisions of each affiliate centralized with this applicant? Yes No If "No", please comment: (c) Are the products of each affiliate the same as the applicant's products described in the Products section on page 2 of this application? Yes No If "No", please list the products in the Products section on page 2 of this application.

Note: Your buyers, their guarantors (if any), and end users of the products must be in countries where EXIM is able to provide support, see EXIM's Country Limitation Schedule (CLS) at http://www.exim.gov. There may not be trade measures or sanctions against the good produced with the U.S. export under Section 201 of the Trade Act of 1974. For a list of products and countries with Anti-Duping or Countervailing Duty sanctions, see section AD/CVD Orders available at http://www.usitc.gov/trade\_remedy/731\_ad\_701\_cvd/investigations/active/index.htm. Trade sanctions are product and country specific (i.e., all firms within a country are subject to the

**Products**

1. Products and/or services to be exporter:
2. Products NAICS code (if known):
3. For SBA defined Small Businesses Only: **Please note that you may answer "Yes" to either or both (b) and (c) below.**
  - (a). For SBA defined Small Businesses Only: Was each of the products to be covered under the policy manufactured or reconditioned with more than 50% U.S. content (comprised of all direct and indirect costs including but not limited to, labor, materials, research and administrative costs, but excluding net profit)? Yes No
  - (b). If the answer to 3(a) is "No" because one or more of your products contains less than 50% U.S. content, then coverage is available for the U.S. content only in each product with less than 50% U.S. content. Please indicate if you are seeking coverage for products with less than 50% U.S. content. Yes No
  - (c). If the answer to 3(a) is "No" you may also obtain coverage on an aggregated basis for all products on an invoice, provided that a Content Report is submitted at the time of shipment (please see applicable [Fact Sheet](#) for information on aggregation). Please indicate if you are seeking coverage on an aggregated basis. Yes No
  - (d). For Non-SBA Defined Small Businesses: Was each of the products to be covered under the policy manufactured or reconditioned with more than 50% U.S. content (labor, materials and direct overhead, but excluding net profit)? Yes No
4. Do you sell capital goods to foreign manufacturers or producers? (if Yes, attach explanation) Yes No
5. Are the Products to be covered under the policy:

	Yes	No	Environmentally beneficial?	Yes	No	<u>New?</u>	<u>Used?</u>
Manufactured of reconditioned in the U.S.?			Supporting renewable energy?	Yes	No	Yes	Yes
All made or reconditioned with more than 50% U.S. Content?	Yes	No	On the U.S. Munitions List?	Yes	No	No	No
Sold to military entities or security forces?	Yes	No	(Part 121 of title 22 of the Code of Federal Regulations)				
Used to support nuclear energy?	Yes	No	Shipped from the U.S.?	Yes	No		

**Exporter Portfolio and Experience** The following responses should include amounts attributable if you are insuring export credit sales made by your affiliates.

1. Policy Payment Limit Requested (maximum export receivables outstanding at any one time, **NOT** total sales for the year): \$
2. Year you began: Exporting: Exporting on credit terms (other than cash in advance or confirmed letters of credit):
3. Total export credit sales for the last three years: \$
4. Total export credit losses for the last three years: \$
5. Number of export credit accounts (buyers) written off over the last three years:
6. How many foreign buyers do you currently sell to on credit terms?
7. Amount of credit sales outstanding: \$ as of  
(date should be within 30 days of the current date)
8. Total amount of export receivables past due by more than 60 days: \$

**Applicant's Financial Highlights**

1. Is the financial data parent-consolidated or combined with any other entity?
  2. Statement dates from (mm/dd/yyyy) to
  3. Statement type: Company Prepared CPA Compiled CPA Reviewed with Notes CPA Audited Tax Return
- Net Sales: \$
- Operating Profit: \$
- NET Profit of (Loss): \$
- Total Assets: \$
- Equity: \$

## Buyer Information

You can submit credit limit requests for up to 5 buyers. Answer the questions below for the first buyer. Attach separate sheets for any additional buyers.  
Check here if you do not want to submit any buyer credit limit requests with this application.

1. Buyer Name:

Business Address:

City:

State/Province:

Postal Code:

Country:

2. Requested Credit Limit: \$

3. Requested Terms:      Open Account      Cash Against Documents      Unconfirmed Irrevocable L/C      Promissory Note  
   Documents Against Acceptance      Documents Against Payment

4. Requested Maximum Tenor:      Sight Payments      1-30 Days      31-60 Days      61-90 Days      91-120 Days  
   121-180 Days      181-270 Days      271-360 Days

5. Do you have any ownership interest in or familial ties with the buyer?      Yes      No      If 'Yes', comment below:

6. Will the products be shipped directly to the buyer in the buyer's country?      Yes      No      If 'Yes', comment below:

7. Is the buyer purchasing product(s) for resale to another country/countries?      Yes      No      If 'Yes', comment below:

8. Any prior sales to the buyer?      Yes      No      9. Year of your first sale to the buyer (YYYY):

10. Any prior sales to the buyer on credit terms? Exclude any Cash-in-Advance or Letter of Credit sales.      Yes      No

11. Year of your first sale to the buyer on credit terms. Exclude any Cash-in-Advance or Letter of Credit sales:

12. Total sales made to the buyer on credit terms over the last three years. Enter '0' if the buyer is new to you: \$

### Payment Terms Extended to the Buyer Over the Last 12 Months

13. Transaction Type:      Open Account      Cash Against Documents      Unconfirmed Irrevocable L/C      Promissory Note  
   Documents Against Acceptance      Documents Against Payment

14. Maximum Tenor:      Sight Payments      1-30 Days      31-60 Days      61-90 Days      91-120 Days  
   121-180 Days      181-270 Days      271-360 Days

15. What is the highest amount outstanding over the last 12 months for which you have been paid?: \$

16. Describe the buyer's history over the last 12 months:      Prompt      1-30 Days Slow      31-60 Days Slow      61-90 Days Slow  
   90+ Days Slow      No Experience

17. What is the amount now owed to you by the buyer? Enter '0' if none: \$

18. What is the total amount now more than 60 days past due? Enter '0' if none: \$

19. What is the reason for the buyer being past due to you?

20. Do you hold security on the amount past due?      Yes      No

**China and Transformational Exports Program**

To determine if your transaction is eligible for Sec. 402 consideration, the answer to at least one of the following two questions must be "Yes":

Is your transaction facing competition from an entity backed by the People's Republic of China (PRC) - Section 402(A)? Yes      No

Is your transaction one of the ten Transformational Export Areas or a related service - Section 402(B)? Yes      No

At least one Transformational Export Area value must be selected in the table below if you have responded "Yes" to the 402(B) question immediately above.

<b>Transformational Export Areas</b>	<b>Export Value</b> The value of the export largely consists of technology used to...	<b>Buyer End Use</b> The foreign buyer will use the exports to...	<b>Justification</b>
Artificial Intelligence			...make the best decision given changing circumstances using computerized system, without direct human input or intervention
Biotechnology			...use biological processes for industrial and other purposes
Biomedical Sciences			..diagnose and/or treat medical conditions in humans with advanced medical equipment and processes
Wireless communications equipment			...distribute information by means of digital electromagnetic transmission without the need for wires, optical fibers, or othersynthesized materials
Quantum computing			...facilitate the implementation and use of quantum computers (application of qubit superposition processing)
Renewable energy, energy efficiency, energy storage 1. Renewable energy 2. Energy efficiency 3. Energy storage			1...generate or use of energy produced from a naturally renewable source 2...reduce energy loss or consumption in a system or application 3...store energy with a capacity of 1kWh
Semiconductor and semiconductor manufacturing			...make use of semiconductors or the U.S. semiconductor industry
Emerging financial technologies			...improve or automate the delivery and use of financial services
Water treatment and sanitation			...produce or distribute potable water for human consumption, or collect and/or treat wastewater, regardless of origin
High-performance computing			...process more than 500 terabytes/day or exceed a speed of 500 teraflops/second

Does this transaction require flexibilities to move forward? Yes      No

If yes, please provide a brief description below and your request will be reviewed by EXIM's CTEP division. If necessary, you can directly contact the CTEP team by sending an email to [CTEP@exim.gov](mailto:CTEP@exim.gov)

Please provide additional comments if your business, products or selling terms are unique and require any special coverages or exclusions:

# CERTIFICATIONS AND SIGNATURE

OMB No. 3048-0031  
PENDING 2025

Please refer to the "Standard Certifications and Covenants for EXIM Applications" set forth in Form [EIB 18-CN](#), posted on the EXIM website at <https://www.exim.gov/tools-for-exporters/applications-forms/complete-list> (the "Standard Certifications"). **THE STANDARD CERTIFICATIONS ARE INCORPORATED INTO THIS APPLICATION AS IF FULLY AND DIRECTLY SET FORTH HEREIN.** When signing this application in the space provided below, the undersigned authorized officer signing on the applicant's behalf certifies and represents that he or she is fully authorized to sign on the applicant's behalf, and that **HE OR SHE HAS READ** the Standard Certifications referenced above **AND IS CERTIFYING AND COVENANTING**, as appropriate, to all of the certifications, acknowledgments and covenants set forth in the Standard Certifications.

Applicant further certifies that the representations made and the facts stated in this application and its attachments **are true and Applicant has not misrepresented or omitted any material facts.** Applicant further covenants that if any statement set forth in this application or in the Standard Certifications, becomes untrue, or is discovered to have been untrue when made, Applicant will promptly inform EXIM of all such changes or discoveries. Applicant further understands that in accepting or approving this application, EXIM is relying upon Applicant's statements set forth in the application and in the Standard Certifications, and all statements and certifications to EXIM are subject to the penalties for false or misleading statements to the U.S. Government (18 USC § 1001, et. seq.).

I, \_\_\_\_\_, do hereby certify that I am the duly appointed and qualified \_\_\_\_\_  
(Title)

of \_\_\_\_\_ and that as such I am authorized to execute this application  
(Name of Applicant)

on behalf of \_\_\_\_\_  
(Name of Applicant)

In witness whereof, I have hereunto signed my name this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

Signature: \_\_\_\_\_

## NOTICES

The applicant is hereby notified that information requested by this application is done so under authority of the Export-Import Bank Act of 1945, as amended (12 USC 635 et. seq.); provision of this information is mandatory and failure to provide the requested information may result in EXIM being unable to determine eligibility for support. If any of the information provided in this application changes in any material way or if any of the certifications made herein become untrue, the applicant must promptly inform EXIM of such changes. The information provided will be reviewed to determine the participants' ability to perform and pay under the transaction referenced in this application. EXIM may not require the information and applicants are not required to provide information requested in this application unless a currently valid OMB control number is displayed on this form (see upper right of each page). EXIM reserves the right to decline to process or to discontinue processing of an application.

**Paperwork Reduction Act Statement:** We estimate that it will take you about 0.5 hour(s) to complete this form. This includes the time it will take to read the instructions, gather the necessary facts and fill out the form. However, you are not required to provide information requested unless a valid OMB control number is displayed on the form. If you have comments or suggestions regarding the above estimate or ways to simplify this form, forward correspondence to EXIM and the Office of Management and Budget, Paperwork Reduction Project, OMB# 3048-0023 Washington, D.C. 20503.