SUPPORTING STATEMENT: CMS -10117, 10118, 10119, 10135, 10136

MEDICARE ADVANTAGE APPLICATION FOR COORDINATED CARE PLANS (CMS-10117); MEDICARE ADVANTAGE APPLICATION FOR PRIVATE FEE-FOR-SERVICE PLANS (CMS-10118); MEDICARE ADVANTAGE APPLICATION FOR REGIONAL PPO PLANS(CMS-10119); MEDICARE ADVANTAGE APPLICATION FOR SERVICE AREA EXPANSION FOR COORDINATED CARE and PRIVATE FEE-FOR-SERVICE PLANS (CMS-10135); AND MEDICARE ADVANTAGE APPLICATION FOR MEDICAL SAVINGS ACCOUNT PLANS (CMS-10136).

A. <u>Background</u> — the nature of the collection.

We are requesting regular OMB approval for the revised Medicare Advantage Program Applications to meet regulatory requirements contained in 42 CFR Section 422. The applications were granted an emergency approval under 0938-0935.

In response to questions from potential 2007 applicants related to CMS-10136, revisions were made to that application type after emergency approval was granted.

In enacting Title II of the Medicare Prescription Drug, Improvement, and Modernization Act (MMA) of 2003 (Public Law 108-173), the Congress initiated a major Federal effort to modernize Medicare managed care.

Through this initiative, the Congress changed the name of Medicare's managed care program to the Medicare Advantage (MA) Program, making some fundamental changes while retaining other key features of the Medicare + Choice program which it replaced. The new features of the MA program were intended to encourage organizations to offer a greater selection of health plan options for Medicare beneficiaries. In implementing the MA Program, the Centers for Medicare & Medicaid Services (CMS) developed separate application formats to allow it to ensure that organizations were in compliance with the requirements for the different plan types introduced under MA and to provide potential applicants with efficient application vehicles. These application types are as follows:

CMS-10117

Organizations that may use this MA Coordinated Care Plan Initial application are: Health Maintenance Organizations (HMOs); State Licensed Provider-Sponsored Organizations (PSOs), and other State licensed risk-bearing entities eligible to offer health benefits coverage. Preferred Non-state licensed Provider Sponsored Organizations (PSOs) are not eligible to apply to offer MA Coordinated Care Plans. Regional Preferred Provider Organizations (Regional PPO), Private Fee-For-Service (PFFS), and Medical Savings Account (MSA) plans may not use this application. PFFS, Regional PPO, and MSA plans must use the applications specific to that type of MA plan.

CMS-10118

An organization may use this MA Initial PFFS application to seek to enter into an MA PFFS agreement with CMS. The MA Program has given PFFS plans the option of adding a Prescription Drug Benefit.

CMS-10119

An organization may use this MA Initial application to seek to become a Regional PPO, providing Medicare covered services throughout various regions established under the MA Program. The Regional PPO plan type was one of the program changes enacted under the MMA of 2003.

CMS-10135

Organizations that may use this MA Service Area Expansion (SAE) application are HMOs; State Licensed PSOs; PPOs and other State licensed risk-bearing entities eligible to offer Medicare health benefits coverage and who already have an approved coordinated care plan contract with CMS. PFFS plans and MSA plans may also use this application to request an expansion of their service area. Regional PPO plans may not use this application.

CMS-10136

An organization would use this application to apply to enter into a MA MSA plan contract with CMS. The MSA plan option was initially created under the Balanced Balance Budget Act of 1997 (BBA) and reestablished under the under the MMA of 2003 after the BBA authority expired in 2002.

B. Justification

1. Need and Legal Basis

An entity seeking a contract as an MA organization must be able to provide Medicare's basic benefits plus meet the organizational requirements set out in regulations at 42 CFR Part 422. An applicant must demonstrate that it can meet the benefit and other requirements within the specific geographic area it is requesting.

The application forms are designed to give Federal staff the information they need about the health plan to determine compliance with Federal regulations at 42 CFR Part 422 in an efficient manner. The cited regulations outline the MA application process that begins with submission of an application in the form and manner that the Secretary provides. The regulatory requirements are incorporated into the MA applications that are being submitted with this paperwork package.

2. <u>How, by whom, and for what purpose is the information is to be used? Actual use the agency has made of the information received from the current collection.</u>

The MA application forms will be used by Federal staff to determine whether an entity is eligible to enter into a contract to provide services to Medicare beneficiaries.

3. *The use of technological collection techniques.*

The applications are in Microsoft Word format and supporting tables are in Microsoft Excel format. In the narrative sections of the forms, the user fills in responses to questions and fills in the cells on formulated tables. The text in these electronic files is

marked so that pagination is automatic and the user can automatically generate a table of contents. Required tables to be inserted into the application documents are saved in separate electronic files to facilitate completion. This simplifies application preparation because the user does not need to retypes either questions nor table formats, but simply adds their text to the existing templates or formats provided. Technical instructions are included in the beginning of the applications.

4. Efforts to identify duplication.

Each application is unique to the type of organization applying and CMS must evaluate all information related to regulatory requirements. Specific information about each MA organization is not collected or available in any form other than through this application form.

For networks of health plan organizations operated by one "parent" company, CMS has streamlined the process to avoid requiring each subsidiary to submit identical information if all use certain systems that are essentially the same, New submissions from the related entities can rely on materials previously submitted from others in the network. Another example of how CMS further streamlines the application process is for those seeking to expand their approved service areas. These entities are required to submit only a narrow range of information going to their licensure and provider access requirements if other required information remained the same as in their earlier submissions.

5. *Impact on small businesses or other small entities.*

Each organization desiring an MA contract or expansion must complete the application as a one-time submission and adhere to the annual renewal process. There is no difference for small or larger businesses.

- 6. <u>Consequence if the collection is not conducted or is conducted less frequently.</u>

 Not applicable. Each organization desiring a MA contract or expansion must complete the application as a one-time submission. Service area expansions are on an event basis.
- 7. *Special circumstances causing information collection to be conducted, as listed.*The only circumstance that applies here is confidentiality; see B.10.below for response.

8. *Federal Register Notice/Outside Consultation*

A 60-day Federal Register notice was published on March 31, 2006.

Additionally, CMS posted these documents on its own website to directly solicit industry comment (December 7, 2005 – December 14, 2005). The public was directed to send comments to designated CMS email addresses and solicited through "open door" public conference calls with the industry. Additional revisions needed as a result of that comment solicitation were incorporated into the final versions of the applications which were approved by OMB on January 17, 2006 and posted to CMS' website on January 27, 2006.

CMS Regional Office and Central Office staffs, as well as contractor staff were consulted to assess the application's clarity and relevance to current managed care entities. As a result of these comments, minor changes, primarily clarifying the material requested were made, submitted to OMB, and approved during the emergency PRA process.

A 14-day PRA Federal Register notice was published on December 14, 2005. No comments were received during this comment period.

It is important to note that while there are no MAOs operating contracts for CMS-10136 in 2006, a few potential applicants expressed interest in applying for 2007 contracts. As a result, Medicare Advantage Group staff conducted conference calls to address potential applicant questions/concerns. Questions received during conference calls prompted internal CMS discussion which led to additional revisions to CMS-10136 being made. Similar to revisions submitted during the Emergency PRA process, the revisions to CMS-10136 were made to the collection documents to address industry questions, clarify data being requested, incorporate regulatory elements, and eliminate items deemed not critical to application review (See CMS-10136 Revision Matrix). The entire collection's users continue to be the same — new applicants or contracting health plans requesting expansions of their service areas.

- 9. <u>Any payment or gift to respondents, other than remuneration of contractors or grantees.</u> There are no gifts or payments from CMS to applicants.
- 10. Assurance of confidentiality to respondents and the basis for the assurance

MA regulations at 42 CFR 422.501(e) address disclosure of application information under the Freedom of Information Act by saying that

[a]n applicant submitting material that he or she believes is protected from disclosure under 5 U.S.C 552, the Freedom of Information Act, or because of exceptions provided in 45 CFR part 5, the Department's regulations providing exceptions to disclosure, should label the material "privileged" and include a concise explanation of the applicability of an exception described in 45 CFR Part 5.

The applications require submission of financial information, which is of a confidential nature. The data is necessary to evaluate applicants' bids. Section 1854 of the Social Security Act and 42 CFR Part 422 Subpart F enables CMS to require that MA organizations submit bids that estimate costs associated with the MA plans they intend to offer. Potential applicants are apprised of the regulations and the statutes relating to compliance with the Freedom of Information Act.

11. <u>Justification for any questions of a sensitive nature.</u>
No data is collected dealing with sensitive areas such as religious beliefs, sexual behavior, or other matters commonly of a private nature.

12. Estimates of the hour burden of the collection of information.

CMS-10117

The respondent burden is estimated to be 38 hours per application. This estimate is based on consultations with applicants and consultants who work with coordinated care plans.

CMS-10118

The respondent burden is estimated to be 38 hours per application. This estimate is based on consultations with applicants and consultants who work with Private Fee for Service plans.

CMS-10119

The respondent's burden is estimated to be 38 hours per application. This estimate is based on consultations with applicants and consultants who work with coordinated care plans.

CMS-10135

The respondent's burden is estimated to be 25 hours per application. This estimate is based on consultations with applicants and consultants who work with coordinated care plans.

CMS-10136

The respondent's burden is estimated to be 38 hours per application. This estimate is based on consultations with applicants and consultants who work with coordinated care plans.

The total annual hours requested is calculated as follows:

Collections 10117, 10118, 10119, and 10136 require a total of 38 hours each to complete. Collection 10135 requires 25 hours to complete.

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38 hours X 50 (applications from 80 respondents) =1,900 annual hours
25 hours X 60 (applications from 80 respondents) =1,500 annual hours
=3,400 total annual hours
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In total (including currently approved applicants) 80 MA organizations are estimated to file 110 total applications. Some MA organizations need to file more than one MA application where, for instance, they will offer more than one type of MA plan-both HMO and PFFS plans. A single application would permit a MA organization to offer multiple MA plans of the same type. A single application would permit a MA organization to offer 5 HMO-type MA plans, for instance.

13. Estimate of total annual cost burden to respondents from collection of information - (a) total capital and start-up cost; (b) total operation and maintenance.

Not applicable. The entities that apply are ongoing health organizations that voluntarily elect to pursue becoming a CMS MA contract provider to offer health coverage to beneficiaries.

14. Annualized cost to federal government

The estimated cost for an average application review is \$15,918 each application:

Plan Manager:	20 days @ 248/day	\$ 4,906
Specialty reviewers (in-house):	13 days @ 248/day	3,224
Specialty reviewers (health services):	11 days @ 248/day	2,728
Supervisory review:	4 days @ 303/day	1,212
Support staff:		8 days @ 106/day
		848
Travel for site visits		<u>3,000</u>
Total		\$15.918

Total cost to government for applications from 80 respondents* is:

80 @15,918= \$1,273,440

Net cost to government =

\$1,273,440

15. *Program/Burden Changes*

The changes CMS made to CMS-10136 after emergency approval was granted had no effect on the burden required to complete the MA applications. Revisions were made to address industry questions, clarify data being requested, incorporate regulatory elements, and eliminate items deemed not critical to application review.

In addition, CMS encouraged plans to send in Notices of Intent (NOI) last month. The NOIs allowed plans to give us an early estimate of the applications they intend to submit. NOIs were received and just entered into our Health Plan Management System (HPMS) on February 13, 2006. As a result, the total burden was increased slightly to give a more accurate depiction of the number of applications we expect to receive.

Finally, for contract year 2006, all organizations holding contracts with CMS for 2005 were required to apply for new contracts to continue providing services for beneficiaries in 2006. Those 2006 contracts were awarded in September 2005 and will renew annually unless otherwise notified by CMS. Organizations holding 2006 contracts will not need to re-apply in 2007 and may continue providing services to beneficiaries unless otherwise notified by CMS.

16. Plans for publication.

Not applicable. The application forms are used for determining compliance with regulations, not for data collection.

17. Reasons for not displaying the OMB approval expiration date

^{*}It is expected that multiple applications from individual respondents will result in minimal additional cost to the government.

We are not seeking this exemption.

- 18. <u>Reasons for exception to certification statement in Item 19 of OMB form 83-1.</u> There are no exceptions.
 - C. <u>Collections of Information Employing Statistical Methods</u>
 This information collection does not employ statistical methods.