



# 2007 ECONOMIC CENSUS

## Other Specialty Trade Contractors

OMB No. : Approval Expires

### DUE DATE FEBRUARY 12, 2008

**Mail** your completed form to:

**U.S. CENSUS BUREAU**  
1201 East 10th Street  
Jeffersonville, IN 47134-0001

**Please read** the accompanying information sheet(s) before answering the questions.

**Need help or have questions about filling out this form?**

**Visit** our Web site at [www.census.gov/econhelp](http://www.census.gov/econhelp)

**Call** 1-800-233-6136, between 8:00 a.m. and 8:00 p.m., Eastern time, Monday through Friday.

**- OR -**

**Write** to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

CC-23804

**DRAFT**

2:58 pm, Aug 30, 2006

(Please correct any errors in this mailing address.)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL**. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ink.
- Please center numbers in their respective boxes. Examples:  0 1 2 3 4 5 6 7 8 9
- Do not use pencil.
- Do not put slashes through 0 or 7.
- Place an "X" inside the box.

The reporting unit for this form is a construction establishment. A construction **establishment** is generally a permanent office, payroll office, or other place where business activities related to construction are conducted. A construction establishment manages one or more projects or jobs and is usually maintained on a continuing basis. For examples and further clarification, see information sheet(s).

### 1 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021  Yes - Go to 20022  No - Enter current EIN (9 digits) → 0025

0021  Yes - Go to 2      0022  No - Enter current EIN (9 digits) → 0025

### 2 PHYSICAL LOCATION

**A.** Is this establishment's physical location the same as shown in the mailing address?  
(P.O. box and rural route addresses are not physical locations.)

0031  Yes - Go to line B0032  No - Enter physical location → 0035 Number and street

0035 Number and street

0036 City, town, village, etc.

0037 State

0038 ZIP Code

**B.** Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041  Yes0042  No0043  No legal boundaries0044  Do not know

**C.** In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046  City, village, or borough0047  Town or township0023  Other0024  Do not know

23804016

**3** OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2007?

(Mark "X" only ONE box.)

0011	<input type="checkbox"/> In operation	0014	<input type="checkbox"/> Ceased operation - Give date at right	0018	Month	Day	Year
0013	<input type="checkbox"/> Temporarily or seasonally inactive	0015	<input type="checkbox"/> Sold or leased to another operator - Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below				

0060 Name of new owner or operator	0061 EIN (9 digits)	
0062 Mailing address (Number and street, P.O. Box, etc.)		
0063 City, town, village, etc.	0064 State	0065 ZIP Code

0016	<input type="checkbox"/> Other - Specify	
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**4** MONTHS IN OPERATION

Mark "X" if None	2007
	Number

Number of months in operation during 2007 (If none, mark "X" and go to **50**.) . . . . . 0002 

<b>HOW TO REPORT DOLLAR FIGURES</b> 	Dollar figures should be <b>rounded to thousands</b> of dollars.	Mark "X" if None	2007		
	If a figure is <b>\$1,025,628.79</b> :	<b>Report</b>	<input type="checkbox"/>	\$ Bil.	Mil.
	If a value is "0" (or less than \$500.00):	<b>Report</b>	<input checked="" type="checkbox"/>	1	0

**5** SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None	2007		
	\$ Bil.	Mil.	Thou.

**A.** Receipts, billings, or sales for construction work . . . . . 0152 

(Construction work includes new construction and remodeling as well as maintenance and repair work. The activities of prime and trade contractors are considered to be construction. Some trades, not traditionally thought of as construction are included, such as land subdivision, excavation, building demolition, painting, carpet-laying, and water well drilling.)

**Include:**

- Receipts (or billings) derived from contract construction work done for others.
- Sales of houses and other buildings you built and sold.
- Construction management and design-build contracts.
- Site preparation, such as land clearing, laying roads, installing utilities, and subdividing land into lots.

**Exclude:**

- Cost of land other than site preparation.
- Cost of manufacturing and production machinery, furniture, etc. (any item installed that is not part of a building structure).

**B.** Receipts for all other business activities done by this establishment . . . . . 0153 **Include:**

- Architectural services, except the design portion of integrated design-build contracts.
- Engineering services.
- Manufacturing.
- Mining.
- Rental or lease of properties.
- Real estate commissions and property management fees.
- Rental of construction machinery or equipment to others, without an operator.
- Transportation.
- Retail trade.
- Wholesale trade.
- Other business activities.

**C. TOTAL** (Add lines A and B) . . . . . 0100 

23804024



**9 VALUE OF INVENTORIES**

Report inventories for materials and supplies, regardless of where held, owned by this establishment as of December 31. (Exclude work-in-progress and finished units.) . . . . .

0462  
Mark "X" if None

End of 2007  
\$ Bil. Mil. Thou.  
0472

Mark "X" if None

End of 2006  
\$ Bil. Mil. Thou.

**10-12** Not Applicable.**13 ASSETS, CAPITAL EXPENDITURES, RETIREMENTS, AND DEPRECIATION**

(Do not include land. See information sheet(s) for additional information.)

**A.** Gross value of depreciable assets (usually original cost) at the beginning of the year. . . . .

0500

**B.** Capital expenditures for (new and used) depreciable assets. . . . .

0520

**C.** Gross value of depreciable assets sold, retired, scrapped, destroyed, etc. . . . .

0510

**D.** Gross value of depreciable assets (usually original cost) at the end of the year  
(Add lines A and B minus C) . . . . .

0505

**E.** Depreciation charges for the year . . . . .

0540

Mark "X" if None

2007

Estimates are acceptable

\$ Bil. Mil. Thou.

**14 RENTAL PAYMENTS**

(Exclude capital leases (leases with a contract to own at the end of the lease).)

**A.** Rental or lease of buildings, job-site trailers, and other structures (Include land.) . . . . .

0551

**B.** Rental or lease of construction equipment and tools, machinery, office equipment, furniture, and vehicles. . . . .

0552

**C. TOTAL (Add lines A and B).** . . . . .

0550

Mark "X" if None

2007

\$ Bil. Mil. Thou.

**15** Not Applicable.**16 SELECTED EXPENSES**

**A.** Cost of materials, subcontract work, fuels, and electricity (Include current account expenses normally considered as cost of work performed or job-specific costs.)

Mark "X" if None

2007

\$ Bil. Mil. Thou.

**1.** Cost of materials, parts, and supplies. . . . .

0421

**Include:**

- All job-site, office, and construction materials and supplies.
- Cost of materials purchased by this establishment for subcontractors.

**Exclude:**

- Cost of manufacturing and production machinery, furniture, etc. (any item installed that is not part of a building structure).

**2.** Cost of construction work subcontracted out to others (Exclude the cost of materials purchased by this establishment for subcontractors.) . . . . .

0423

**3.** Cost of fuels for heat, power, lubricants

**a.** Natural gas and manufactured gas (propane) . . . . .

0431

**b.** Gasoline and diesel fuel - ON highway (not at site). . . . .

0432

**c.** Gasoline and diesel fuel - OFF highway (at site) . . . . .

0433

**d.** All other fuels and lubricants, including heating oils, lubricating oils, and greases . . . . .

0434

**4.** Cost of electricity . . . . .

0425

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CONTINUE WITH **16** ON PAGE 5

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**16** SELECTED EXPENSES - Continued

**B. Other operating expenses (Exclude expenses reported elsewhere.)**

1. Temporary staff and leased employee expense - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. (Include all charges for payroll, benefits, and services.) . . . . . 0176
2. Expensed equipment - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, monitors). (Report packaged software on line B3. Report leased and rented equipment in 14, line B.) . . . . . 0444
3. Expensed purchases of software - Purchases of prepackaged, custom coded or vendor customized software. (Include software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations.) . . . . . 0188
4. Data processing and other purchased computer services (Include computer facilities management services, computer input preparation, data storage, computer time rental, optical scanning services, and other computer-related advice and services, including training. Exclude expensed integrated systems, repair and maintenance of computer equipment, payroll processing and credit card transaction fees, and expenses for telecommunication services (e.g., Internet, connectivity, telephone).) . . . . . 0198
5. Purchased communication services - Telephone, cellular, and fax services; computer-related communications (e.g., Internet, connectivity, online) and other wired and wireless communication services . . . . . 0402
6. Purchased repairs and maintenance to buildings and/or machinery and equipment (Exclude materials, parts, and supplies used for repairs and maintenance performed by this firm's employees.) . . . . . 0394
7. Water, sewer, refuse removal, and other utility payments (Include the costs of hazardous waste removal. If the cost of these utilities is included in a lease or rental payment, report in 12, line A.) . . . . . 0407
8. Purchased advertising and promotional services (Include marketing and public relations services.) . . . . . 0405
9. Purchased professional and technical services (Include management consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. Exclude salaries paid to your own employees for these services.) . . . . . 0216
10. Governmental taxes and license fees - Payments to government agencies for taxes and licenses. (Include business and property taxes. Exclude income taxes.) . . . . . 0396
11. All other operating expenses - All other operating expenses not reported elsewhere. (Exclude purchases of merchandise for resale and nonoperating expenses.) - *Specify* ↗ . . . . . 0449

0897

**17-21** Not Applicable.

23804057

HOW TO  
REPORT  
PERCENTSIf figure is **38.76%** of total sales:**Report whole percents**

2007

Percent

3 9 %

**22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE***Kind of business**Percent of the total reported in 5, line C due to -***A. Construction work activities**

Trenching contractor, underwater . . . . .

Pile driving contractor, underwater . . . . .

Septic tank, cesspool, and dry well contractor (except sewer hookups to buildings) . . . . .

Asphalt, concrete, and brick paving contractor, residential or commercial driveways and parking areas . . . . .

Excavation work, earthmoving, or land clearing contractor . . . . .

Foundation digging, drilling, or pile driving contractor (except underwater) . . . . .

Trenching contractor (except underwater) . . . . .

Wrecking, demolition, or blasting contractor . . . . .

Concrete cutting or drilling contractor . . . . .

Rental of construction machinery or equipment (except cranes) with operator . . . . .

Rental of cranes with operator . . . . .

Fence construction contractor . . . . .

Ornamental metal contractor, including metal stairway, balcony, and wrought iron installation . . . . .

Swimming pool contractor . . . . .

Other kinds of construction - *Specify ↗* . . . . .

Code	2007		
	Percent of total business done		
0713	0711	0711	%
7991			%
7992			%
8910			%
8990			%
8911			%
8912			%
8913			%
8914			%
8915			%
8916			%
8991			%
8992			%
8191			%
8993			%
9000			%

0712

**B. Other business activity**

Mining--minerals produced and sold to others . . . . .

Rental of construction machinery or equipment to others, without an operator . . . . .

Retail trade . . . . .

Other business activities - *Specify ↗* . . . . .

9916			%
9919			%
9925			%
9929			%
8005	1	0	0 %

0712

**C. TOTAL (Percentages reported in A and B should equal 100%)** . . . . .

23804065

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**23** TYPE OF CONSTRUCTION

Percent of the construction work reported in **5**, line A involved in the following types of construction.

(Report these percentages in column (1) below on pages 8 and 9. **IMPORTANT:** Complete column (1) on both pages before completing columns (2) through (4). Then in columns (2), (3), and (4) allocate the percent for each line according to the three categories of construction. The sum of columns (2) through (4) should equal the entry in column (1). Refer to the information sheet(s) for a step by step example and for definitions of the three categories of construction.)

Type of construction	Code	2007									
		Percent of construction work		Categories of construction							
		0616	0614	(1)	0611	(2)	0612	(3)	0613	(4)	
<b>A. BUILDING CONSTRUCTION</b>											
Single-family houses, detached . . . . .	316			%			%			%	
Single-family houses, attached . . . . .	317			%			%			%	
Apartment buildings (2 or more units), such as rentals, apartment-type condominiums and cooperatives . . . . .	318			%			%			%	
Dormitories and barracks . . . . .	319			%			%			%	
Manufacturing and industrial warehouses . . . . .	321			%			%			%	
Other manufacturing and industrial buildings, such as factories, assembly plants, and industrial research laboratories . . . . .	323			%			%			%	
Hotels, motels, and tourist cabins . . . . .	324			%			%			%	
Office buildings . . . . .	325			%			%			%	
Stores, restaurants, automobile service stations, parking garages, and other commercial buildings . . . . .	326			%			%			%	
Commercial warehouses, such as distribution buildings and mini-storage . . . . .	327			%			%			%	
Religious buildings . . . . .	328			%			%			%	
Educational buildings . . . . .	329			%			%			%	
Health care and institutional buildings . . . . .	331			%			%			%	
Public safety buildings such as prisons, police, and fire stations . . . . .	332			%			%			%	
Farm buildings, nonresidential . . . . .	333			%			%			%	
Amusement, social, and recreational buildings . . . . .	334			%			%			%	
Other building construction - <i>Specify</i> ↗	338			%			%			%	
0615											
<b>B. NONBUILDING CONSTRUCTION</b>											
Highways, streets, and related work, such as public sidewalks, curbs, guardrails, and signs . . . . .	341			%			%			%	
Airport runways and landing fields . . . . .	342			%			%			%	
Private driveways and parking areas (except garages) . . . . .	343			%			%			%	
Bridges and elevated highways . . . . .	346			%			%			%	

CONTINUE WITH **23** ON PAGE 8 FOR ADDITIONAL TYPES OF CONSTRUCTION

## 23 TYPE OF CONSTRUCTION - Continued

Type of construction	Code	2007							
		Percent of construction work		Categories of construction				Additions, alterations, or reconstruction	Maintenance and repair work
				New construction		(1)			
0615	0616	0614	(1)	0611	(2)	0612	(3)	0613	(4)
<b>B. NONBUILDING CONSTRUCTION - Continued</b>									
Tunnels . . . . .	347		%		%		%		%
Sewers, sewer lines, septic systems, and related facilities . . . . .	351		%		%		%		%
Water mains, storage, wells, and related facilities . . . . .	352		%		%		%		%
Oil and gas pipelines, pumping stations, storage tanks, and mains . . . . .	353		%		%		%		%
Power and communication transmission lines, cables, towers, and related facilities . . . . .	354		%		%		%		%
Power and cogeneration plants, except hydroelectric . . . . .	356		%		%		%		%
Power plants, hydroelectric . . . . .	357		%		%		%		%
Chemical (except petrochemical) complexes/plants, blast furnaces, and mining appurtenances . . . . .	359		%		%		%		%
Sewage and water treatment plants . . . . .	361		%		%		%		%
Petrochemical plants and petroleum refineries . . . . .	364		%		%		%		%
Mass transit, including railroad construction . . . . .	366		%		%		%		%
Conservation and development construction, such as dams, drainage canals, and flood control projects . . . . .	368		%		%		%		%
Harbor and port facilities . . . . .	373		%		%		%		%
Marine construction, such as dredging, navigational channels, and locks . . . . .	374		%		%		%		%
Swimming pools . . . . .	375		%		%		%		%
Decks, residential type . . . . .	376		%		%		%		%
Fencing . . . . .	378		%		%		%		%
Outdoor recreational areas, such as outdoor athletic fields, courts, golf courses, and camp grounds . . . . .	381		%		%		%		%
Ships . . . . .	384		%		%		%		%
Oil and gas fields . . . . .	385		%		%		%		%
Coal mines . . . . .	392		%		%		%		%
Metal mines . . . . .	393		%		%		%		%
Nonmetallic mines . . . . .	394		%		%		%		%
Other nonbuilding construction - <i>Specify</i> ↗	395		%		%		%		%
0615									
<b>C. TOTAL value of construction work done in 2007 (Sum columns 2 through 4 should equal 100% in column 1). . . . .</b>	999	1	0	0	%		%		%

24-25 Not Applicable.

23804081

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**26** SPECIAL INQUIRIES

**A. OWNERSHIP OF CONSTRUCTION PROJECTS**

Percent of the construction work reported in **5**, line A on projects owned by the following:

1. Private businesses and individuals . . . . .	9000
2. State and local governments . . . . .	9001
3. Federal government. . . . .	9002
<b>4. TOTAL (Percentages reported in lines A1 through A3 should equal 100%).</b> . . . . .	<b>1 0 0</b>

2007	
Percent	
	%

**B. CONSTRUCTION WORK DONE AS A SUBCONTRACTOR**

Percent of the amount you reported in **5**, line A which represents work you did for other contractors or builders

(Enter "0" if you did not subcontract work from other contractors or builders.) . . . . . 9100

2007	
Percent	
	%

**C. CONSTRUCTION WORK DONE BY STATE**

Percent of the construction work reported in **5**, line A which occurred in each state  
(The sum of the percentages reported should equal 100%).

9201	State	2007	
		Percent	%
Alabama			
Alaska			
Arizona			
Arkansas			
California			
Colorado			
Connecticut			
Delaware			
District of Columbia			
Florida			
Georgia			
Hawaii			
Idaho			
Illinois			
Indiana			
Iowa			
Kansas			
Kentucky			

9222	State	2007	
		Percent	%
Louisiana			
Maine			
Maryland			
Massachusetts			
Michigan			
Minnesota			
Mississippi			
Missouri			
Montana			
Nebraska			
Nevada			
New Hampshire			
New Jersey			
New Mexico			
New York			
North Carolina			
North Dakota			
Ohio			

9240	State	2007	
		Percent	%
Oklahoma			
Oregon			
Pennsylvania			
Rhode Island			
South Carolina			
South Dakota			
Tennessee			
Texas			
Utah			
Vermont			
Virginia			
Washington			
West Virginia			
Wisconsin			
Wyoming			
<b>United States</b>		<b>1 0 0</b>	<b>%</b>

CONTINUE WITH **26** ON PAGE 10

**26 SPECIAL INQUIRIES - Continued****D. FRANCHISE**

Was this establishment operating under a trademark authorized by a franchisor in 2007?  
(Mark "X" only ONE box.)

0237  Yes - franchisee owned establishment

0238  Yes - franchisor owned establishment

0239  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone

Area code	Number	Extension	Fax	Area code	Number

Internet e-mail address

Date completed	Month	Day	Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**