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# MEDICARE PRESCRIPTION DRUG BENEFIT

**Solicitation for Applications for New Cost Plan Sponsors** 

January 16, 2007 November 13, 2006

PUBLIC REPORTING BURDEN: According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0938-0936. The time required to complete this information collection is estimated to average 42 hours per response, including the time to review instructions, search existing data resources, and gather the data needed, and complete and review the information collection. If you have any comments concerning the accuracy of the time estimate(s) or suggestions for improving this form, please write to: CMS, 7500 Security Boulevard, N2-14-26, and Baltimore, Maryland 21244-1850.

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## 1. GENERAL INFORMATION

## 1.1 Purpose of Solicitation

The Centers for Medicare & Medicaid Services (CMS) is seeking applications from qualified entities to enter into cost contracts under section 1876 of the Social Security Act (referred to here as "Cost Plan sponsors" or "Cost Plan Applicants") to enter into contracts to offer Medicare Prescription Drug Plans (PDPs) as described in the Medicare Prescription Drug Benefit Final Rule, published in the <u>Federal Register</u>, on January 28, 2005 (70 Fed. Reg. 4194) Please submit your applications according to the process described in Section 2.0.

If your organization, or your parent or affiliated organization already has a Cost Plan contract with CMS to offer the Part D benefit, and you are expanding your service area, please refer to the <a href="www.cms.hhs.gov">www.cms.hhs.gov</a> website for the Part D Service Area Expansion Application for instructions to complete an application for Service Area Expansion. If your organization, or your parent or affiliated organization already has a MA-PD or Cost Plan contract with CMS to offer the Part D benefit, and you are seeking a contract as a Prescription Drug Plan (PDP), you are required to complete the PDP application.

# 1.2 Background

The Medicare Prescription Drug Benefit program was established by section 101 of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA) and is codified in sections 1860D-1 through 1860 D-42 of the Social Security Act (the Act). Section 101 of the MMA amended Title XVIII of the Social Security Act by redesignating Part D as Part E and inserting a new Part D, which establishes the Voluntary Prescription Drug Benefit Program (hereinafter referred to as "Part D").

# 1.3 Objectives and Structure

The Part D benefit constitutes perhaps the most significant change to the Medicare program since its inception in 1965. The addition of outpatient drugs to the Medicare program reflects Congress' recognition of the fundamental change in recent years in how medical care is delivered in the U.S. It recognizes the vital role of prescription drugs in our health care delivery system, and the need to modernize Medicare to assure their availability to Medicare beneficiaries. Effective January 1, 2006, the MMA established an optional prescription drug benefit, known as the Part D program, for individuals who are entitled to Medicare Part A and/or enrolled in Part B.

In general, coverage for the prescription drug benefit is provided predominately through Prescription drug plans (PDPs) that offer drug-only coverage, or through Medicare Advantage (MA) sponsors that offer integrated prescription drug and health care coverage (MA-PD plans). If the MA-PD sponsor meets the basic requirement, then it may also offer supplemental benefits through enhanced alternative drug coverage for an

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additional premium. MA-PD sponsors must offer either a basic benefit or broader coverage for no additional cost. Medicare Cost Plans may, at their election, offer a Part D drug plan as an optional supplemental benefit, subject to the same rules that apply to a MA-PD plan. PACE organizations may elect to offer a Part D plan in a similar manner as MA-PD local sponsors in order to account for the shift in payer source from the Medicaid capitation rate to private Part D Sponsors. If the MA-PD plan meets the basic requirement, the MA-PD may also offer supplemental benefits through enhanced alternative coverage for an additional premium. For Cost Plans, even for the basic Part D benefit, the drug benefit will be an optional supplemental benefit.

Applicants who offer either a PDP or MA-PD plan may offer national plans (with coverage in every region) or regional plans. MA-PD plan Applicants may also offer local plans. CMS has identified 26 MA Regions and 34 PDP Regions; in addition, each territory is its own PDP region. Additional information about the regions can be found on the <a href="https://www.cms.hhs.gov">www.cms.hhs.gov</a> website Cost Plans are local plans and are not required to provide regional coverage.

This solicitation is only for entities seeking to offer a Part D supplemental benefit in addition to their Cost Plan. Separate Part D solicitations are also posted on the CMS website for entities offering MA Plans with a Part D Drug benefit at the local or regional levels, for entities offering Employer Group Plans with a Part D benefit, and for entities offering a stand-alone PDP. Through out this solicitation reference is made to a Part D Sponsor which is meant to encompass stand-alone PDPs, MA plans, with a Part D benefit and Cost Plans with a Part D benefit.

Medicare reasonable cost plans (as defined under Section 1876 of the Social Security Act), Program of All Inclusive Care for the Elderly (PACE) organizations (as defined in section 1894 of the Social Security Act), and employer groups may also offer prescription benefits under the MMA. Those entities must not complete this Part D qualification application, but should refer to the separate applications posted on the CMS website.

Part D sponsors have flexibility in terms of benefit design. This flexibility includes, but is not limited to, authority to establish a formulary that designates specific drugs that will be available within each therapeutic class of drugs and the ability to have a cost-sharing structure other than the statutorily defined structure (subject to certain actuarial tests). (Sponsors are still required to follow CMS formulary guidance. See Section 2.7.1 of this application). The plans also may include supplemental benefits coverage such that the total value of the coverage exceeds the value of basic prescription benefit coverage.

CMS payment for qualified drug benefits is separate from interim and settlement cost payments Cost Plans sponsors receive for Part A and/or Part B services under their cost contract agreements. CMS provides payment to Cost Plans sponsors in the form of advance monthly payments, reinsurance subsidies (when incurred), and low-income subsidies. Further detail on payment for Part D services is provided in Section 2.6 of this document.

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As stated above, Section 1876 cost contractors are not required to offer a Part D benefit to their enrollees. Section 1876 cost contractors may offer qualified prescription drug coverage as an optional supplemental benefit under 42 CFR 417.440(b)(2). Further, Section 1876 cost contractors may offer enhanced prescription drug coverage, but only if they offer the basic Part D benefit to their enrollees as well. Section 1876 Cost Plan enrollees may or may not choose to elect to receive their Part D benefits through their Medicare Cost Plan. They may instead elect to enroll in a PDP to receive prescription drug benefits.

## 1.4 Schedule

APPLICATION REVIEW PROCESS	
Date	Milestone
December 1, 2006	<ol> <li>Submit Notice of Intent to Apply, to CMS</li> <li>Request HPMS Access (Includes User ID and Password Request)</li> <li>Request CMS Connectivity</li> </ol>
January 1 <u>6</u> 4, 2007	Final Applications posted by CMS
March 12, 2007	Applications due
March 26, 2007	Release of Health Plan Management System (HPMS) formulary submissions module.
April 7, 2007	Plan Creation module, Plan Benefit Package (PBP), and Bid Pricing Tool (BPT) available on HPMS
April 16, 2007	Formulary submission due to CMS
May 2007	CMS sends Part D contract eligibility determination to Applicants, based on review of application. Applicant's bids must still be negotiated (see below)
May 18, 2007	PBP/BPT Upload Module available on HPMS
June 4, 2007	All bids due.
Early August 2007	CMS publishes national average Part D premium
September 2007	CMS completes review and approval of bid data. CMS executes Part D contracts to those organizations who submit an acceptable bid.
November 15, 2007	2008 Annual Coordinated Election Period begins.

NOTE: This timeline does not represent an all-inclusive list of key dates related to the Medicare-Prescription Drug Program. CMS reserves the right to amend or cancel this solicitation at any time. CMS also reserves the right to revise the Medicare Prescription Drug Benefit program implementation schedule, including the solicitation and bidding process timelines.

## 1.5 Summary of Cost Plan Sponsor Role and Responsibilities

Key aspects of each Cost Plan sponsor shall include the ability to:

- Submit a formulary each year for CMS approval.
- Submit a Part D Sponsor plan bid each year for CMS approval.

- Enroll all eligible Medicare beneficiaries who apply and reside within the Cost Plan sponsor's approved service area. A sponsor must serve at least on entire region.
- Administer the Part D benefit, including providing coverage for drugs included in a CMS-approved formulary, administering appropriate deductibles and co-payments, managing the benefit using appropriate pharmacy benefit managerial tools, and operating effective oversight of that benefit.
- Provide access to negotiated prices on covered Part D drugs, with different strengths and doses available for those drugs, including a broad selection of generic drugs.
- Ensure that records are maintained in accordance with CMS rules and regulations and that both records and facilities are available for CMS inspection and audit.
- Disclose the information necessary for CMS to oversee the program and ensure appropriate payments.
- Offer a contracted retail pharmacy network, providing convenient access to retail pharmacies.
- Process claims at the point of sale.
- Operate quality assurance, drug utilization review, and medication therapy management programs.
- Administer a coverage determinations, grievances, exceptions, and appeals process consistent with CMS requirements.
- Provide customer service to beneficiaries, including enrollment assistance, toll-free telephone customer service help, and education about the Part D benefit.
- Protect the privacy of beneficiaries and beneficiary-specific health information.
- Develop marketing materials and conduct outreach activities consistent with CMS standards.
- Develop and/or maintain systems to support enrollment, provide claims-based data to CMS, accept CMS payment (including subsidies for low-income beneficiaries), track true out-of-pocket costs, coordinate benefits with secondary insurers (or primary insurers when Medicare is secondary), and support e-prescribing.
- Provide necessary data to CMS to support payment, oversight, and quality improvement activities and otherwise cooperate with CMS oversight responsibilities.

## 1.6 Summary of CMS Role and Responsibilities

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# Application Approval, Part D Bid Review, and Contracting Processes

There are three distinct phases to the overall review to determine whether CMS will enter into a contract with an Applicant. The first phase is the application review process. CMS reviews all applications submitted on or by March 12, 2007 to determine whether the Applicant meets the qualifications we have established to enter into a Part D addendum to the Applicant's cost contract.

The second phase has two steps – the formulary upload, which begins March 26, 2007, and the bid upload which begins May 18, 2007. The formulary review entails determining that the proposed formulary (if one is used) has at least two drugs in every therapeutic category and class (unless special circumstances exist that would allow only one drug); does not substantially discourage enrollment by certain types of Part D eligible individuals; includes adequate coverage of the types of drugs most commonly needed by Part D enrollees; and includes an appropriate transition policy. CMS contacts Applicants if any issues are identified during the review for discussion and resolution. The intent is to provide an opportunity for Applicants to make any necessary corrections prior to Part D bid submission, which is on the first Monday in June each year. The second step involves the bid review and negotiations with Applicants to assure valuation of the proposed benefits are reasonable and actuarially equivalent.

The third phase involves contracting. Applicants judged qualified to enter into a Part D contract as a result of successfully completing phase one and two will be offered a Part D contract by CMS.

### Part D Program Oversight

CMS has developed a Medicare Prescription Drug Benefit program monitoring system to ensure that the Part D sponsors deliver good value through defined benefits and are compliant with program requirements. We focus on several operational areas critical to the value of the benefit, including beneficiary access to and satisfaction with their Part D benefit and protection of the financial integrity of the program. Specific areas include pharmacy access, adequacy and value of the benefit, benefit management, enrollment and disenrollment, marketing, program safeguard activities, customer service, confidentiality and security of enrollee information, and effectiveness of tracking true out-of-pocket costs. The types of the reporting that CMS requires of Part D sponsors is presented in the application. For additional information on reporting requirements, refer to the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website (NOTE: Part D sponsors, as covered entities under the Health Insurance Portability and Accountability Act of 1996 (HIPPA), are subject to investigation and penalties for findings of HIPPA Privacy Rule violations as determined by the Department of Health and Human Services Office for Civil Rights and the Department of Justice.)

We monitor compliance, through the analysis of data we collect from Part D sponsors, CMS contractors, and our own systems. The types of data we collect from sponsors include: certain benefit data, prescription drug event (PDE) claims data, cost data, benefit management data, marketing review information, and customer satisfaction and

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complaints data, and information used to determine low-income subsidy (LIS) match rates.

To monitor plan performance we: 1) conduct beneficiary satisfaction surveys and operate a complaints tracking system to monitor and manage complaints brought to our attention that are not satisfactorily resolved through PDP sponsors' grievance processes and 2) conduct periodic site visits to verify Part D sponsor compliance with Part D program requirements. We use information from all the specified sources to analyze the appropriateness and value of the benefit delivered, and to evaluate the opportunity for additional value and quality improvement.

If any trends we identify indicate less than satisfactory performance, contract violations, significant departures from the marketed Part D offering, fraud, or other violations of State or Federal laws, appropriate action is taken ranging from requests for corrective action plans to all categories of sanctions consistent with 42 CFR 423.509 and Part 423, Subpart O. We also make referrals, if appropriate, to the Office of Inspector General or to Federal and State authorities where violations of laws under the jurisdictions of these agencies are in question.

#### **Education and Outreach**

CMS is committed to educating Medicare beneficiaries about the Part D program. CMS plans to continue to educate beneficiary and consumer groups, health care providers, States, and other interested groups about the Part D program. Among the topics to be discussed with these groups is the identification and reporting of possible fraud and/or abuse. CMS also engages in activities that publicize or educate beneficiaries about the program. For example, the Medicare Prescription Drug Plan Finder assists beneficiaries in finding a plan to meet their specific needs. Refer to the www.Medicare.gov/MPDPF/website.

#### Marketing Guidelines and Review

Marketing guidelines are posted on the <a href="www.cms.hhs.gov/">www.cms.hhs.gov/</a> website. Part D sponsors are required to adhere to these guidelines in developing their marketing materials and marketing strategy. Cost Plan sponsors are required to submit materials to CMS based on the Medicare Marketing Guidelines.

#### Eligibility for the Low Income Subsidy Program

Low-income Medicare beneficiaries receive full or partial subsidies of premiums and reductions in cost sharing under the Part D benefit. Certain groups of Medicare beneficiaries are automatically eligible for the low-income subsidy program. These beneficiaries include Medicare beneficiaries who are full-benefit dual eligible individuals (eligible for full benefits under Medicaid); Medicare beneficiaries who are recipients of Supplemental Security Income (SSI) benefits; and participants in Medicare Savings Programs as Qualified Medicare Beneficiaries (QMBs), Specific Low-Income Medicare Beneficiaries (SLMBs), and Qualifying Individuals (QIs). Beneficiaries who are low-income and who do not fall into one of the automatic subsidy eligibility groups will apply for a low-income subsidy and have their eligibility determined by either the states in

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which they reside or the Social Security Administration (SSA). CMS has developed a database to track individuals who are automatically deemed subsidy-eligible or who are determined subsidy-eligible by states or SSA. The database communicates the names and eligibility category of those individuals to Part D sponsors as part of the enrollment files from the enrollment processing system described below. For additional information regarding the low income subsidy program, refer to the <a href="https://www.cms.hhs.gov">www.cms.hhs.gov</a> website.

# **General Enrollment Processing**

CMS has developed a system to review an individual's eligibility for the Part D benefit. For individuals applying for enrollment in a Part D plan, CMS reviews an individual's status as a Medicare beneficiary. CMS tracks enrollments and ensures that the beneficiary does not enroll in more than one plan. Also, CMS tracks low-income subsidy status and auto-enrollments of full-benefit dual eligible beneficiaries in Part D plans and facilitated enrollments for other low-income Medicare beneficiaries. Full-benefit dual eligible beneficiaries who do not enroll in Part D plans are automatically enrolled into a plan and other low-income beneficiaries are enrolled through "facilitated enrollment." Finally, CMS tracks dis-enrollments from Part D plans and will deny new enrollments during any given year unless the enrollment occurs during an allowable enrollment period. For additional information regarding enrollment processing, refer to the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.

# **Payment to Cost Plan Sponsors**

CMS provides payment to Cost Plan sponsors in the form of advance monthly payments (consisting of the Cost Plan sponsor's Part D standardized bid, risk adjusted for health status, minus the beneficiary monthly premium), estimated reinsurance subsidies, and estimated low-income subsidies. After the end of the payment year, CMS reconciles the correct amounts of low-income subsidies and reinsurance amounts against the amount paid as a part of the prospective monthly payments. Risk sharing amounts (if applicable) are determined after all other reconciliations have been completed. For a more complete description refer to *Prescription Drug Event Data* that is posted at on the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.

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#### 2. INSTRUCTIONS

#### 2.1 Overview

This application is to be completed only by section 1876 Cost Plan contractors that intend to offer a new Part D benefit to their Cost Plan enrollees during 2008. This application is to be submitted to CMS in conjunction with your organization's attestation to renew your cost contract with CMS in 2008.

# 2.2 Other Technical Support

CMS conducts technical support calls, also known as User Group calls, for Applicants and existing Part D sponsors. . CMS operational experts (e.g., from areas such as enrollment, information systems, marketing, bidding, formulary design, and coordination of benefits) are available to discuss and answer questions regarding the agenda items for each meeting. Registration for the technical support calls and for the list serve to get updates on CMS guidance can be found at <a href="https://www.aspenxnet.com/partd/usergroups">www.aspenxnet.com/partd/usergroups</a>. CMS also conducts special training sessions, including user group calls, for sponsors that are new to the Part D program.

# 2.3 Health Plan Management System (HPMS) Data Entry

Cost Plan organizations that submit a Notice of Intent to Apply form are assigned a pending contract number (H number) to use throughout the application and subsequent operational processes. Once the contract number is assigned, Cost Plan Applicants receive their CMS User ID(s) and password(s) for HPMS access and need to input contact and other related information into HPMS. Applicants are required to provide prompt entry and ongoing maintenance of data in HPMS. By keeping the information in HPMS current, the Applicant facilitates the tracking of their application throughout the review process and ensures that CMS has the most current information for application updates, guidance and other types of correspondence.

In the event that an Applicant is awarded a contract, this information will also be used for frequent communications during implementation. Therefore, it is important that this information be accurate at all times.

## 2.4 Instructions and Format of Qualifications

Applications may be submitted up until March 12, 2007. Applicants must use the 2008 solicitation. CMS will not accept or review those submissions using prior versions of the solicitation (e.g., 2007 and earlier).the 2007 solicitation.

#### Instructions

Applicants will complete most of this solicitation via HPMS. Throughout the solicitation, reference is made to submitting further documentation to CMS. In such

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instances, Applicants must include the contract ID number in the heading on each page of any attachments to be submitted to CMS.

In preparing your application in response to the prompts in Section 3.0 of this solicitation, please mark "Yes" or "No" or "Not Applicable" in sections organized with that format within HPMS.

In many instances Applicants are directed to affirm within HPMS that they will meet particular requirements by indicating "Yes" next to a statement of a particular Part D program requirement. By providing such attestation, an Applicant is committing its organization to complying with the relevant requirements as of the date your contract is signed, unless an alternative date is noted in Section 3.0.

Information that is required to be entered into HPMS will <u>not</u> be accepted in hard copy. If HPMS entry is required and an Applicant submits the information via hard copy, the application will be considered incomplete.

Additional supporting documentation is notated in the following manner throughout the solicitation and is to be submitted as follows:

- 1. Appendices: documents supplied by CMS that are contained at the end of this solicitation. They are to be completed by the Applicant and returned to CMS as indicated.
- 2. Attachments documents that are to be created and/or supplied by the Applicant and sent to CMS with the application. Attachments are to be used <u>only</u> when the application does not indicate to respond directly within HPMS (i.e., subcontracts, letters of agreement, etc.)

Legal documents such as subcontracts should be provided in hard copy as an attachment to the application. In addition, all subcontracts and other legal documents should be provided on the CD copies of the application. The CD identification should include the appendix number.

CMS will check the application for completeness shortly after its receipt. A complete application consists of properly completing the appropriate sections within HPMS and CMS receipt of all appropriate attachments. We will notify Applicants of any deficiencies and afford them an opportunity to amend their applications.

CMS has established that all aspects of the program that the Applicant attests to must be ready for operation by the contract signature date. As with all aspects of a Part D sponsor's operations under its contract with CMS, we may verify a sponsor's compliance with qualifications it attests it will meet, through on-site visits at the Part D sponsor's facilities as well as through other program monitoring techniques. Failure to meet the requirements attested to in the Applicant's response to this solicitation and failure to operate its Part D plan(s) consistent with the requirements of the applicable statutes,

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regulations, call letter, and the Part D contract may delay a Part D sponsor's marketing and enrollment activities, or, if corrections cannot be made timely, the Part D sponsor will be disqualified from participation in the Part D program.

An individual with legal authority to bind the Applicant shall sign and submit the certification found in Section 4.0. CMS reserves the right to request clarifications or corrections to a submitted application. Failure to provide requested clarifications within a 2-day period could result in the Applicant receiving a notice of intent to deny the application, in which case, the Applicant will then have 10 days to seek to remedy its application.

This solicitation does not commit CMS to pay any cost for the preparation and submission of an application.

#### Format

- To assure that each CMS review panelist receives the application in the manner intended by the Applicant, Applicants should deliver a total of two (2) hard copies of the supporting documentation (i.e., attachments and appendices.
- Applicant must include a cover letter with the supporting documentation that includes the following elements:
  - o Organization Name
  - O Parent Organization (if any)
  - o Organization Address
  - O Organization Phone Number
  - O Contract ID Number (or #s if applicable)
  - o Contact Person
  - O Contact Person Phone Number
  - Contact Person Email Address
- Attachments (such as existing contracts) can be submitted in Microsoft Word (in a version that is compatible with Windows 2003) or as a PDF file.
- Both hard copies should be in separate 3-ring binders. Tab indexing should be used to identify all of the major sections of the <u>supporting documentation</u>. application. Page size should be 8 ½ by 11 inches and the pages should be numbered. Font size should be 12 point.
- One set of supporting documentation should be clearly marked, "Original" and contain all original signed certifications requested in the application.
- Additionally, the Applicant must submit the cover letter, appendices, attachments and all supporting documentation electronically on four (4) duplicate CDs. The

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<u>CDs may have the files zipped.</u> This will support the review of the application by different CMS components.

• Each CD must be clearly labeled with the information in the table below:

# **Applicant's Organization Name**

CMS Identification Number (Contract ID #s)

CD Number (Copy 1, Copy 2, Copy 3, Copy 4)

Note: If multiple CDs are required to include appendices, attachments and other supporting documentation, label the CDs as follows: Copy 1 (1 of 2), Copy 1 (2 of 2); Copy 2 (1 of 2), Copy 2 (2 of 2), etc.

- Failure to submit application supporting documentation consistent with these instructions may delay its review by CMS and could result in the Applicant receiving a notice of intent to deny.
- Applications Supporting Documentation must be sent to:

Centers for Medicare & Medicaid Services (CMS)
Mail Stop: C1-26-12
Attn: Cost Plan - Part D Application Supporting Documentation
7500 Security Boulevard
Baltimore, Maryland 21244-1850

- In order for CMS to receive your application supporting documentation in a timely manner, please note that Federal Express and the US Postal Service possess a CMS Security Clearance. Application supporting documentation mailed through carriers that do not have CMS Security Clearance could be delayed due to clearance processing.
- CMS will not review applications received after 5:00 P.M. EST on March 12, 2007. CMS will lock access to application fields within HPMS as of 5:00 P.M. EST on March 12, 2007. CMS will not review any submissions based on the earlier versions of the solicitation. Applicants must complete the 2008 solicitation in order to be considered for Part D sponsorship.

## Single Application Representing Multiple Plans

Separate entries **MUST** be submitted through HPMS for each pending contract number/application. However, Part D plans of the same type, offered by the same legal entity, regardless of their service areas may be represented in a single submission of supporting attachments. The Applicant must complete the table in 3.1.1 indicating that multiple contracts are represented in the application's supporting attachment documentation.

If a subsidiary, parent, or otherwise related organization is also applying to offer Part D benefits, these entities **MUST** submit separate applications. There are four types of Part D solicitations for which applications are due on March 12, 2007; they are PDP, MA-PD, Cost Plan solicitations, and the Service Area Expansion Application. Organizations that intend to offer a combination of these types of Part D contracts must submit a separate application for each type. (Employer and PACE sponsors will also have separate solicitations.) **For example, a MA-PD and PDP product may not be represented in the same application.** Entities intending to have both local MA-PD and Regional PPO contracts must submit separate MA-PD applications.

# **Applicant Entity Same as Contracting Entity**

The legal entity that submits this application must be the same entity with which CMS enters into a Part D contract, or in the case of a MA-PD and Cost Plan sponsor, the same legal entity seeking an addendum to an MA or Cost Plan contract. An entity that qualifies for a Part D contract, or for an addendum to an MA or Cost Plan contract, may offer multiple plans of the same type (e.g. PDP, MA-PD, or Cost Plan) in the service area described in the application.

#### **Technical Assistance**

For technical assistance in the completion of this application, contact: Marla Rothouse by email at <a href="marla.rothouse@cms.hhs.gov">marla.rothouse@cms.hhs.gov</a> or by phone at 410-786-8063; or Linda Gousis by email at <a href="marla.rothouse@cms.hhs.gov">linda.gousis@cms.hhs.gov</a> or by phone at 410-786-8616.

# 2.5 Submission Software Training

Applicants use the CMS Health Plan Management System (HPMS) during the application, formulary, and bid processes. Applicants are required to enter contact and other information collected in HPMS in order to facilitate the application review process.

Applicants are required to upload their plan formularies to HPMS using a pre-defined file format and record layout. The formulary upload functionality will be available on March 26, 2007. The deadline for formulary submission to CMS is by close of business on April 16, 2007.

In order to prepare plan bids, Applicants will use HPMS to define their plan structures and associated plan service areas and then download the Plan Benefit Package (PBP) and Bid Pricing Tool (BPT) software. For each plan being offered, Applicants will use the PBP software to describe the detailed structure of their Part D benefit and the BPT software to define their bid pricing information. The formulary must accurately crosswalk to the PBP.

Once the PBP and BPT software has been completed for each plan being offered, Applicants will upload their bids to HPMS. Applicants will be able to submit bid uploads to HPMS on their PBP or BPT one or more times between May 18, 2007 and the CY

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2008 bid deadline of June 4, 2007. CMS will use the last successful upload received for a plan as the official bid submission.

CMS will provide technical instructions and guidance upon release of the HPMS formulary and bid functionality as well as the PBP and BPT software. In addition, systems training will be available at the Bid Training in April 2007.

# **2.6 System and Data Testing with CMS**

#### **HPMS**

Cost Plan sponsors will use HPMS to communicate with CMS in support of the application process, formulary submission process, bid submission process, ongoing operations of the Part D program, and reporting and oversight activities. Cost Plan sponsors are required to secure access to HPMS in order to carry out these functions.

# **Enrollment and Payment**

All Cost Plan sponsors must submit information about their membership to CMS electronically and have the capability to download files or receive electronic information directly. Prior to the approval of your contract, Cost Plan sponsors must contact the MMA Help Ddesk at 1-800-927-80694736 for specific guidance on establishing connectivity and the electronic submission of files. Instructions are also on the MMA Help Desk webpage, www.cms.hhs.gov/mmahelp, in the Plan Reference Guide for CMS Part C/D System link. - T—The MMA Help Ddesk will be the primary contact for all issues related to the physical submission of transaction files to CMS. Cost Plan sponsors that enter into a Part D addendum to their Cost Plan contract with CMS must also submit the Banking Information Form (Appendix I) so that payments can be transmitted to your account.

Each month, CMS provides reports to each Cost Plan sponsor for each of their plans with member and plan-level information by CMS. Cost Plan sponsors must compare the membership and payment information in those reports on a monthly basis with their records and report any discrepancies to the Division of Payment Operations within thirty (30) days. An analyst or group of analysts in that office is responsible for your geographic area and helping sponsors to resolve enrollment and payment issues. The Division of Payment Operations also approves any retroactive actions that your plans may need to submit to correct member records. Contact Angela Wright at (410) 786-1125 for the name of the analyst for your geographic area. Definitive information about the format and submission of files can also be found in the Plan Communications User's Guide produced by the Division of Payment Operations (available at <a href="https://www.cms.hhs.gov/MedicareMangCareSys/">www.cms.hhs.gov/MedicareMangCareSys/</a>). The MMA Help <a href="https://www.cms.hhs.gov/mmahelp-that-site-regarding-frequent-questions">www.cms.hhs.gov/mmahelp-that-site-regarding-frequent-questions and answers-from Part D sponsors</a>.

## **Payment for Cost Plan Sponsors**

Payments to Cost Plan sponsors for their Part D services will be wired to sponsor accounts on the first business day of each month (or the last business day of the prior month if the first day of the month is not a business day). .

The monthly payment includes premiums that SSA or other agencies are deducting from beneficiary Social Security or other payments as well as those premiums CMS is paying on behalf of low-income individuals. Estimated monthly reinsurance subsidies (reinsurance being paid in the early years based on an estimate of reinsurance included in the bid), and low-income subsidies are included.

## 2.7 Summary Instruction and Format for Part D Bids

Cost Plan sponsors must submit to CMS a bid for each prescription drug plan it intends to offer. Applicants using this solicitation may apply to offer full risk Part D plans only. Applicants must submit their formularies to HPMS on or before April 16, 2007 and the PBPs and BPTs on or before the bid submission date.

#### 2.7.1 Format of Bids

#### Bid- Related Submission Sections Due Prior to Bid Submissions Date

To facilitate the timely review of all the bid submissions, CMS requires Applicants to submit the portion of their bid related to formulary and covered drugs from March 26-April 16, 2007. CMS reviews areas of each proposed drug plan formulary by tier and drug availability and evaluates each element against evidence-based standards such as widely accepted treatment guidelines. Elements include, but may not be limited to the list of drugs, the categories and classes, tier structures (not cost sharing), and utilization management tools such as quantity limits, step therapy, and prior authorization. CMS makes the review criteria available to Applicants well in advance of the date Applicants must submit this information to CMS. Outliers are selected for further evaluation during the formulary review process prior to CMS approval of the bid. CMS makes reasonable efforts to inform Applicants of their outliers so that they may substantiate their offering. If such substantiation is not satisfactory to CMS, the Applicant is given the opportunity to modify the formulary. CMS intends to complete as much of this work as possible before the June 4, 2007, PBP and BPT submissions so that any modification may be reflected in those documents.

#### **Bid Submissions**

The Applicant's bid represents the expected monthly cost to be incurred by the Applicant for qualified prescription drug coverage in the approved service area for a Part D-eligible beneficiary on a standardized basis. The costs represented in each bid should be those for which the Applicant would be responsible. These costs would not include payments made by the plan enrollee for deductible, coinsurance, copayments, or payments for the difference between the plan's allowance and an out-of-

network pharmacy's usual and customary charge. The bid requires the separate identification, calculation, and reporting of costs assumed to be reimbursed by CMS through reinsurance. CMS requires that the bid represent a uniform benefit package based upon a uniform level of premium and cost sharing among all beneficiaries enrolled in the plan. The benefit packages submitted must be cross walked appropriately from the formulary. Pursuant to 423.505(k)(4), the CEO, CFO, or a delegee with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must certify (based on best knowledge, information and belief) that the information in the bid submission, and assumptions related to projected reinsurance and low-income cost sharing subsidies, is accurate, complete, and truthful, and fully conforms to the requirements in section 423.265 of the regulations. In addition, the pricing component of the bid must also be certified by a qualified actuary.

In order to encourage successful bid submissions, CMS limits multiple bids to ensure that each bid submitted represents a meaningful variation based on the plan characteristics that will provide beneficiaries with substantially different options. CMS expects that more than two (2) bids from a sponsoring organization would not provide meaningful variation, unless one of the bids is an enhanced alternative plan that provides coverage in the coverage gap. CMS reviews multiple bids received from a Part D Applicant as a whole and applies a reasonableness test to determine examples of a strong likelihood of incompetence and/or 'gaming', including, but not limited to: a) multiple bid submissions that would fail a reasonableness test; b) multiple bid submissions based on different formulary drug lists; c) multiple bid submissions based on different levels of utilization management control; and d) multiple bid submissions that reflect a significant unexplained variation in costs between the plans, particularly between plans offered to the group versus the individual market.

#### 2.7.2 CMS Review of Bids

CMS evaluates the bids based on four broad areas: 1) administrative costs, 2) aggregate costs, 3) benefit structure, and 4) plan management. CMS evaluates the administrative costs for reasonableness in comparison to other bidders. CMS also examines aggregate costs to determine whether the revenue requirements for qualified prescription drug coverage are reasonable and equitable. In addition, CMS reviews the steps the Part D sponsor is taking to control costs, such as through various programs to encourage use of generic drugs. Finally, CMS examines indicators concerning plan management, such as customer service.

CMS is also required to make certain that bids and plan designs meet statutory and regulatory requirements. We conduct actuarial analysis to determine whether the proposed benefit meets the standard of providing qualified prescription drug coverage. Also, CMS reviews the structure of the premiums, deductibles, copayments, and coinsurance charged to beneficiaries and other features of the benefit

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plan design to ensure that it is not discriminatory (that is, that it does not substantially discourage enrollment by certain Part D eligible individuals).

## 2.7.3 Overview of Bid Negotiation

CMS evaluates the reasonableness of bids submitted by Cost Plan sponsors by means of an actuarial valuation analysis. This requires evaluating assumptions regarding the expected distribution of costs, including average utilization and cost by drug coverage tier. CMS could test these assumptions for reasonableness through actuarial analysis and comparison to industry standards and other comparable bids. Bid negotiation could take the form of negotiating changes upward or downward in the utilization and cost per script assumptions underlying the bid's actuarial basis. CMS could exercise its authority to deny a bid if we do not believe that the bid and its underlying drug prices reflect market rates.

### 2.8 Pharmacy Access

An integral component of this Solicitation concerns the pharmacy access standards established under section 1860D-4(b)(1)(c) of the Social Security Act. The standards require in part that each Part D sponsor must secure the participation in their pharmacy networks of a sufficient number of pharmacies to dispense drugs directly to patients (other than by mail order) to ensure convenient access to covered Part D drugs by Part D plan enrollees. To implement this requirement, specific access rules consistent with the TRICARE standards were developed and are delineated in 42 CFR §423.120. Furthermore, 42 CFR §423.120 mandates that the Part D sponsors must provide adequate access to home infusion and convenient access to long-term care, and Indian Health Service, Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) pharmacies in accordance with 42 CFR § 423.120 and related CMS instructions and guidance.

# 2.8.1 Retail Pharmacy Access

Applicants must ensure that their retail pharmacy network meets the criteria established under 42 CFR §423.120. Applicants must ensure the pharmacy network has a sufficient number of pharmacies that dispense drugs directly to patients (other than by mail order) to ensure convenient access to Part D drugs. CMS rules require Applicants establish retail pharmacy networks in which:

- In urban areas, at least 90 percent of Medicare beneficiaries in the Applicant's service area, on average, live within 2 miles of a retail pharmacy participating in the Applicant's network;
- In suburban areas, at least 90 percent of Medicare beneficiaries in the Applicant's service area, on average, live within 5 miles of a retail pharmacy participating in the Applicant's network; and
- In rural areas, at least 70 percent of Medicare beneficiaries in the Applicant's service area, on average, live within 15 miles of a retail pharmacy participating in the Applicant's network

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 Applicants may count I/T/U pharmacies and pharmacies operated by Federally Qualified Health Centers and Rural Health Centers towards that standard of convenient access to retail pharmacy networks.

Section 3.3 of this Solicitation includes a reference to the Appendix entitled Retail Pharmacy Network Access InstructionsXII that provides Applicants with detailed instructions to complete the retail pharmacy network access\_portion of this submission. For purposes of meeting the 2008 Pharmacy Access\_requirements, Applicants may use their contracted PBM's existing 2007 Part D network to demonstrate compliance. If an Applicant is creating a new Part D network, the submission must be based on executed contracts for Year 2008. While Applicants are required to demonstrate that they meet the Part D pharmacy access requirements at the time this solicitation is submitted to CMS, CMS expects that pharmacy network contracting will be ongoing in order to maintain access to Part D drugs. See the Appendix entitled Retail Pharmacy Network Access InstructionsXII for detailed instructions for the retail pharmacy network analysis.

# 2.8.2 Home Infusion Pharmacy Access

Applicants must demonstrate that their contracted pharmacy network provides adequate access to home infusion pharmacies. In order to demonstrate adequate access to home infusion pharmacies, Applicants must provide a list of all contracted home infusion pharmacies (see section 3.3.4). CMS uses this pharmacy listing to develop a ratio for the number of contracted home infusion pharmacies in each State/Territory in the proposed service area compared to the number of Medicare beneficiaries in each State/Territory in the proposed service area and identify outliers amongst all Applicants.

## 2.8.3 Long-Term Care Pharmacy Access

Applicants must demonstrate that their contracted pharmacy network provides convenient access to long-term care pharmacies. In order to demonstrate convenient access to long-term care pharmacies, Applicants must provide a list of all contracted long-term care pharmacies (see section 3.3.5). CMS uses this pharmacy listing to develop a ratio for the number of contracted long-term care pharmacies in each State/Territory in the proposed service area compared to the number of nursing home beds in each State/Territory in the proposed service area and identify outliers amongst all Applicants.

#### 2.8.4 Waivers Related to Pharmacy Access

Waivers for MA-PD Plans. On June 3, 2005, CMS issued special guidance related to Medicare Advantage Prescription Drug Plan and Cost Plan waiver requests located on the <a href="https://www.cms.hhs.gov">www.cms.hhs.gov</a> website. CMS has waived for MA-PDs provisions (described below) related to the pharmacy access and any willing pharmacy standards. If an Applicant believes that any waiver described below applies to a specific contract/plan number then please complete the documentation identified. These waivers do not apply to any PDPs regardless of whether Applicant is also seeking to offer MA-PDs or cost plans to which the waivers to apply.

## **Waiver of Retail Convenient Access Standards**

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The requirement that Applicants must offer their Part D plan benefit through a contracted retail pharmacy network that meets CMS convenient access standards is waived for Applicants that operate their own pharmacies. Applicants must demonstrate at the plan level that a majority (50%) of the prescriptions are filled at retail pharmacies owned and operated by the organization in order to be granted the waiver.

## **Waiver of Any Willing Pharmacy Requirements**

The requirement that Applicants must offer a network pharmacy contract to any willing pharmacy that agrees to accept Applicant's standard terms and conditions is waived for Applicants that own and operate the pharmacies in their network. Applicants must demonstrate at the plan level that at least 98% of prescriptions are filled through pharmacies that are owned and operated by plan sponsor in order to be granted the waiver.

#### **Waivers for Plans in the Territories**

To ensure access to coverage in the territories, §1860D-42(a) of the MMA grants CMS the authority to waive the necessary requirements to secure access to qualified prescription drug coverage for Part D eligible individuals residing in the territories. The regulations for the MMA under §423.859(c) allow access to coverage in the territories to be waived or modified either through an Applicant's request or at CMS's own determination. Under that authority, CMS will consider waiving the convenient access requirements for a plan's Part D contracted retail pharmacy network, found in §423.120(a)(1) of the Part D Final Regulation for the territories, if Applicant requests such a waiver, and demonstrates that it has made a good faith effort to meet the requirements described in Section 3.3E.

## 2.9 Standard Contract with Cost Plan Sponsors

Successful Applicants will be deemed qualified to enter into a Part D addendum to their section 1876 Cost Plan contract allowing the Applicant to offer a Medicare prescription drug plan(s) as an optional supplemental benefit after CMS has reviewed the Applicant's entire submission. It is only after the qualified Applicant and CMS have reached agreement on the Applicant's bid submissions will the Applicant be asked to execute its Part D addendum.

#### 2.10 Protection of Confidential Information

Applicants may always seek to protect their information from disclosure under the Freedom of Information Act (FOIA) by claiming that FIOA Exemption 4 applies. Applicant is required to label the information in question "confidential" or "proprietary," and explain the applicability of the FOIA exemption it is claiming. When there is a request for information that is designated by the Applicant as confidential or that could reasonably be considered exempt under Exemption 4, CMS is required by its FOIA regulation at 45 CFR §5.65(d) and by Executive Order 12,600 to give the submitter notice before the information is disclosed. To decide whether the Applicant's

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information is protected by Exemption 4, CMS must determine whether the Applicant has shown— (1) disclosure of the information is likely to impair the government's ability to obtain necessary information in the future; (2) disclosure of the information is likely to cause substantial harm to the competitive position of the submitter; or (3) the records are considered valuable commodities in the marketplace which, once released through the FOIA, would result in a substantial loss of their market value. Consistent with our approach under the Medicare Advantage program, we would not release information under the Medicare Part D program that would be considered proprietary in nature.

### 2.11 Waivers

CMS is authorized to grant waivers of Part D program requirements otherwise applicable to Cost Plans, where such a requirement conflicts with or duplicates a requirement under Section 1876 (or 42 CFR Part 417), or where granting such a waiver would improve the Cost Plan sponsor's coordination of Part A, B, and Part D benefits. Accordingly, CMS has identified the waivers it is granting to all Cost Plan sponsors in the chart shown in *Summary of PDP Application Requirements Waived for Cost Plan Prescription Drug Applicants* (Appendix II). As a result of the CMS-granted waivers, the Cost Plan sponsor application is less comprehensive than the PDP sponsor application. These waivers will be reflected in each Cost Plan sponsor's Part D addendum.

<u>Applicant Requests for Additional Waivers</u>: CMS may grant additional waivers upon an Cost Plan sponsor's request, provided that the waivers may be justified as duplicative of or conflicting with section 1876 Cost Plan requirements, or improving the coordination of Part A and/or Part B benefits with Part D benefits. Any waiver granted by CMS will apply to all similarly situated Cost Plan sponsors.

For each waiver request, the Applicant must provide, as an attachment per instructions in Section 2.4, a statement that includes:

- 1. The Part D regulation reference.
- 2. The appropriate waiver criteria (e.g., duplicative, conflicts, improves benefit coordination).
- 3. A discussion of how the requested waiver meets at least one of the three waiver criteria.

CMS will notify Applicants whether their requests were approved via a CMS web posting of all approved waivers. As noted above, waivers granted will be reflected in each Cost Plan sponsor's Part D addenda.

Where this application directs the Applicant to attest that it will meet a particular Part D requirement for which the Applicant has requested a waiver, the Applicant should check both the "Yes" box and the "Waiver Requested" box within HPMS. In the event that CMS does not approve a particular waiver, the Applicant will still have attested that it will meet all the applicable Part D program requirements and remain eligible to enter into a Part D addendum upon approval of its bids. This process will prevent Applicants from having to submit additional application responses after the original March 12, 2007

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deadline. If, as a result of CMS' denial of its waiver request, the Applicant no longer intends to offer a Part D benefit plan, the Applicant must notify CMS in writing on or before June 30, 2007. CMS will not execute a Part D addendum with Applicants that submit such a notice. The notice of withdrawal should be sent to:

Centers for Medicare & Medicaid Services (CMS)
Center for Beneficiary Choices
Attention: Application Withdrawal
7500 Security Boulevard
Mail Stop C1-26-12
Baltimore, Maryland 21244-1850

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#### 3. APPLICATION

Note: Nothing in this application is intended to supersede the regulations at 42 CFR Part 423. Failure to reference a regulatory requirement in this application does not affect the applicability of such requirement, and Cost Plan sponsors and/or Applicants are required to comply with all applicable requirements of the regulations in Part 423 of 42 CFR.

For most of the Part D program requirements described in this solicitation, CMS has issued operational policy guidance that provides more detailed instructions to Part D sponsors. Organizations submitting an application in response to this solicitation acknowledge that in making the attestations stated below, they are also representing to CMS that they have reviewed the associated guidance materials posted on the CMS web site and will comply with such guidance should they be approved for a Part D contract. Applicants must visit the CMS web site periodically to stay informed about new or revised guidance documents.

# 3.1 Applicant Experience, Contracts, Licensure and Financial Stability

## 3.1.1 Contracts

A. Provide ams an attachment	per the monuclions in Section	<u>2.4 iii news, compiete</u> uie	
table below if submitting o	one set of supporting document	tation for application applies	
to-multiple contracts.			
PROVIDE THE NEW CONTRACT NUM	MBER THAT WILL BE USED TO IDENTI	FY ALL NEW CONTRACT NUMBERS	
DURING APPLICATION PROCESS :	(Do not use existin	g CMS contract numbers):	
PROVIDE THE ADDITIONAL NEW CO	NTRACT NUMBERS THAT ARE TO BE	ASSOCIATED WITH THIS	
APPLICATION. (ADD ADDITIONAL ROWS AS NECESSARY)			

NOTE: Only Cost Plan contract numbers may be associated with other Cost Plan contract numbers. Only PDP contract numbers may be associated with other PDP contract numbers. Only Regional Preferred Provider Organization (RPPO) contract numbers may be associated with other RPPO contract numbers.

### 3.1.2 Management and Operations

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS			Requesting
TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH	YES	NO	Waiver?
OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE			Yes or No
RELEVANT COLUMN IN HPMS:			
Applicant is applying to operate as a Cost Plan sponsor.			
Applicant is a legal entity that agrees to abide by the terms of a Medicare     Prescription Drug Plan contract with CMS.			

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B. In HPMS, complete the form below:
IDENTIFY YOUR ORGANIZATION BY PROVIDING THE FOLLOWING INFORMATION
Full Legal Organization's Name:
Full Address of Your Organization's Headquarters (Street, City, State, Zip):
Type of Ownership:
Sole Proprietorship Partnership
Publicly-Traded Corporation Drivately- Held Corporation Other (list type)
Name of Your Organization's Parent Organization, if any:
State in Which your Organization is Incorporated or Otherwise Organized to do Business:
Federal Taxpayer Identification Number:

BC. Provide as an attachment a brief summary of the history, structure and ownership of your organization. Include a chart showing the structure of ownership, subsidiaries, and business affiliations. The organizational chart should depict the placement of the Medicare PDP operations within your organization as well as the reporting structure within your organization.

## **CD.** Subcontractor Function Chart

In HPMS, on the	Function	Subcontractor(s)
Contractor Management/Part D Information/Delata Ppage. complete the Part D functions table and provide the names of the	A pharmacy benefit program that performs adjudication and processing of pharmacy claims at the point of sale.  A pharmacy benefit program that	
sub-contractors you will use to serve the functions identified to carry out each of the functions listed in this chart:	performs negotiation with prescription drug manufacturers and others for rebates, discounts, or other price concessions on prescription drugs	
(Indicate with "Name of Applicant's Organization" "APPLICANT" where applicant will perform	A pharmacy benefit program that performs administration and tracking of enrollees' drug benefits in real time.	
those functions)	A pharmacy benefit program that performs coordination with other drug benefit programs, including, for example, Medicaid, state	
	pharmaceutical assistance programs, Medigap, or other insurance.	
	Develops and maintains a pharmacy network.	
	A pharmacy benefit program that operates an enrollee grievance and appeals process	
	A pharmacy benefit program that performs customer service functionality, that includes serving seniors and persons with a disability.	

A pharmacy benefit program that	
performs pharmacy technical	
assistance service functionality.	
Maintains a pharmaceutical and	
therapeutic committee.	

DE. Provide as attachments (as instructed in Section 2.4) copies of executed contracts and fully executed letters of agreement with each subcontractor identified in the above tables (3.1.2 CD) that:

1. Clearly identify the parties to the contract (or letter of agreement).

Contract ID Number:

- Describe the functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant.
- 3. Contain language clearly indicating that the subcontractor has agreed to participate in your Medicare Prescription Drug Benefit program (except for a network pharmacy if the existing contract would allow participation in this program), and flow-down clauses requiring their activities be consistent and comply with the Applicant's contractual obligations as a Part D sponsor.
- 4. Contain language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.
- 5. Describe the payment the subcontractor will receive for performance under the contract, if applicable.
- 6. Are for a term of at least the one-year contract period (i.e. January 1 through December 31) for which this application is being submitted.
- 7. Are signed by a representative of each party with legal authority to bind the entity.
- 8. Contain language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.
- Contain language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for this program at 42 CFR §423.136.
- 10. Contain language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR 423.505 (i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to inspect, evaluate and audit books and other records and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later.
- 11. Contain language that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Part D sponsor.
- 12. Contain language that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.
- 13. Contain language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.
- 14. If the subcontractor will establish the pharmacy network or select pharmacies to be included in the network contain language that the Part D sponsor retains the right to approve, suspend, or terminate any arrangement with a pharmacy.
- **EF.** Provide as an attachment, as instructed in section 2.4, the signed certification in <u>the Appendix V entitled "Certification that Subcontracts meet the requirements of Section 3.1.2D". The certification allows the</u>

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Applicant to verify the subcontracts submitted under 3.1.2D meet all of the requirements identified in 3.1.2DE.

**EG.** Provide electronic lists of, crosswalks of the subcontract citations demonstrating that the requirements of Section 3.1.2 DE are included in the subcontracts. Submit these data by creating a spreadsheet in Microsoft Excel that mimics the Appendix ♥ entitled "Crosswalk of Citations of Section 3.1.2D to Location in Subcontracts Submitted as attachments in Section 3.1.2". Provide this attachment as instructed in Section 2.4

# 3.1.3 Experience and Capabilities

#### A. In HPMS complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
1. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs adjudication and processing of pharmacy claims at the point of sale.			
2. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs negotiation with prescription drug manufacturers and others for rebates, discounts, or other price concessions on prescription drugs.			
3. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs administration and tracking of enrollees' drug benefits in real time.			
4. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs coordination with other drug benefit programs, including, for example, Medicaid, state pharmaceutical assistance programs, Medigap, or other insurance.			
5. Applicant and/or one of its subcontractors currently develops and maintains a pharmacy network.			
6. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that operates an enrollee grievance and appeals process.			
7. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs customer service functionality that includes serving seniors and persons with disabilities.			
8. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs the pharmacy technical assistance service functionality,			
9. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that maintains a pharmaceutical and therapeutic committee.			

# **3.1.4 Business Integrity**

APPLICANT MUST ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION TO BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	Yes	No	Requesting Waiver? Yes or No
1. Applicant, applicant's staff, applicant's affiliated companies, subsidiaries, subcontractors, and subcontractor's staff agree that they are bound by 45 CFR Part 76 and attest that they are not excluded by the Department of Health and			
Human Services Office of the Inspector General or by the General Services			

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Contract	ID Number:	

Administration. Please note that this includes any member of its board of		
directors, and any key management, executive staff, or any major stockholder.		
2. Applicant agrees it does not have any past or pending investigations, legal		
actions, administrative actions, or matters subject to arbitration brought		
involving the Applicant (and Applicant's parent firm if applicable) and its		
Pharmaceutical Benefit Manager (PBM) (and PBM's parent firm if applicable),		
including any key management or executive staff, by a government agency		
(state or federal including CMS) over the past three years on matters relating to		
payments from governmental entities, both federal and state, for healthcare		
and/or prescription drug services.		

B. If Applicant answered No to 3.1.4A2, provide as an attachment, all past or pending, if known, investigations, legal actions, or matters subject to arbitration brought by a government agency (state or federal including CMS) over the past three years relating to payments from government entities, for healthcare and/or prescription drug services involving the following:

- 1. Applicant (and Applicant's parent firm if applicable);
- 2. PBM (and PBM's parent firm if applicable); and
- 3. Key management or executive staff

Provide as part of the attachment a brief explanation or each action, including the following:

- a) Legal names of the parties;
- b) Circumstances;
- c) Status (pending or closed);
- d) If closed, provide the details concerning resolution and any monetary payments; and
- e) Settlement agreements or corporate integrity agreements.

#### 3.1.5 HPMS Part D Contacts

A. In HPMS<u>on the Contract Management/Contract Information/Contract Data Page</u>, complete the table below. P\_provide the name/title, mailing address, phone number, fax number, and email address for the following Applicant contacts:

Contact	Name/Title	Mailing Address	Phone/Fax Numbers	Email Address
Corporate Mailing				
CEO – Sr.				
Official for				
Contracting				
Chief Financial				
Officer				
Medicare				
Compliance				
Officer				
Enrollment				
Contact				
Medicare				
Coordinator				
System Contact				
Customer				
Service				
Operations				
Contact				

Contract	ID	Numb	ner•
Contract	$\mathbf{L}$	INUITE	JCI.

General Contact		
User Access		
Contact		
Backup User		
Access Contact		
Marketing		
Contact		
Medical Director		
Bid Primary		
Contact		
Payment Contact		
Pharmacy		
Benefit Manager		
Contact		
Part D Claims		
Submission		
Contact		
Formulary		
Contact		
Pharmacy		
Network		
Management		
Contact		
Medication		
Therapy		
Management		
Contact		
Patient Safety		
Contact		
Part D Benefits		
Contact		
Part D Quality		
Assurance		
Contact		
Part D		
Application		
Contact		
Pharmacy		
Director		
HIPAA Security		
Officer		
HIPAA Privacy		
Officer		
Part D Price File		
Contact		
(Primary)		
Part D Price File		
Contact (Back-		
up)		
Part D Appeals		
Government		
Relations		
Contact		
Emergency Part		
D Contact		

Contract ID Num	ıber:					
Pharmacy						
Technical Help						
Desk Contact						
Processor						
Contact						
CMS Casework						
Communication						
Contact						
Part D						
Exceptions						
Contact						
EOB Transfer						
Contact						
Coordination of						
Benefits Contact						
CEO – CMS						
Administrator						
Contact						
Plan to Plan						
Reconciliation						
Contact						
D In UDMC com	nloto the table bala	NA.				
D. III HPIVIS, COM	plete the table belo	JVV.				
APPLICANT MUST AT	TEST "YES" TO THE FO	OLLOWING QUALIFICAT	TION TO BE	YES	NO	Requesting

APPLICANT MUST ATTEST "YES" TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST "YES" OR "NO" TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
Applicant agrees that CMS may release contract information to States, SPAPs, providers, Part D sponsors, and others who need the contact information for legitimate purposes.			

# 3.2 Benefit Design

# 3.2.1 Formulary/Pharmacy and Therapeutics (P&T) Committee

# A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' BY PLACING A	YES	NO
CHECKMARK IN THE RELEVANT COLUMN IN HPMS:		
Applicant will submit a formulary to CMS for the Part D benefit.		

IF APPLICANT IS INTENDING FOR ITS PART D BENEFIT TO INCLUDE THE USE OF			Requesting
A FORMULARY, THEN APPLICANT MUST ALSO PROVIDE A P&T COMMITTEE	YES	NO	Waiver?
MEMBER LIST EITHER DIRECTLY OR THROUGH ITS PHARMACY BENEFIT			Yes or No
MANAGER (PBM). APPLICANT MUST ATTEST 'YES' OR 'NO' IF IT IS USING ITS			
PBM'S P&T COMMITTEE TO BE APPROVED FOR A PART D CONTRACT. ATTEST			
'YES' OR 'NO' BY PLACINIG A CHECKMARK IN THE RELEVANT COLUMN IN			

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Contract	$\mathbf{L}$	INUITE	JCI.

HPMS.			
1.	Applicant is using the P&T Committee of its PBM for purposes of the Part D benefit.		
2.	If answered yes to B1, Applicant's PBM is operating under a confidentiality agreement for purposes of the P&T Committee. (If not applicable, check "NO.") Note: If answer is YES, then Applicant and PBM must complete the Appendix—XI entitled "Applicant Submission of P & T Committee Member List and Certification Statement."		
3.	Applicant will develop and use a P&T committee to develop and review the formulary and to ensure that the formulary is appropriately revised to adapt to both the number and types of drugs on the market.		
reco forn des	e: While the P&T committee may be involved in providing ommendations regarding the placement of a particular Part D drug on a nulary cost-sharing tier, the ultimate decision maker on such formulary ign issues is the Part D plan, and that decision weighs both clinical and -clinical factors.		
4.	Applicant's P&T committee will first look at medications that are clinically effective. When two or more drugs have the same therapeutic advantages in terms of safety and efficacy, the committee may review economic factors that achieve appropriate, safe, and cost-effective drug therapy.		
5.	Applicant will assure that the P&T committee uses appropriate scientific and economic considerations to consider utilization management activities that affect access to drugs, such as access to non-formulary drugs, prior authorization, step therapy, generic substitution, and therapeutic interchange protocols.		
6.	Applicant will adhere to P&T guidelines that will, from time to time, be promulgated with regard to such subject areas as membership, conflict of interest, meeting schedule, meeting minutes, therapeutic classes, drug review and inclusion, formulary management, utilization management and review, formulary exceptions, and educational programs for providers.		
7.	Applicant's P&T committee will make a reasonable effort to review within 90 days, and will make a decision on each new chemical entity, and new FDA clinical indicators, within 180 days of its release onto the market, or a clinical justification will be provided if this timeframe is not met.		
8.	Applicant's P&T committee will approve inclusion or exclusion of the therapeutic classes in the formulary on an annual basis.		
9.	The majority of the membership of the Applicant's P&T committee shall be practicing physicians and/or practicing pharmacists.		
10.	The membership of the Applicant's P&T committee will include at least one practicing physician and at least one practicing pharmacist who are both free of conflict with respect to the Applicant organization and pharmaceutical manufacturers.		
11.	The membership of the Applicant's P&T committee will include at least one practicing physician and at least one practicing pharmacist who are experts in the care of the elderly or disabled persons.		
12.	Applicant's P&T committee will recommend protocols and procedures for the timely use of and access to both formulary and non-formulary drug products.		
13.	Applicant will verify that their P&T Committee members (listed in 3.2.1 B) do not appear on the HHS Office of Inspector General's Exclusion List. This list can be found at <a href="http://exclusions.oig.hhs.gov/search.html">http://exclusions.oig.hhs.gov/search.html</a>		

Contract	ID	Numbe	r.
Contract	$\mathbf{u}$	INUITIDO	.1.

B. If Applicant is intending for its Part D benefit to include use of a formulary, then the members of the P&T committee must be provided directly by the Applicant or by the Applicant's PBM. The membership of the P&T Committee must be comprised as described in items B9, 10, 11 and 13 above. If Applicant is providing names of P&T Committee directly, then complete the form below. If PBM is providing the P&T Committee, refer to the Appendix XI entitled, "Applicant Submission of P & T Committee Member List and Certification Statement" for additional instructions.

PROVIDE THE NAMES OF THE MEMBERS OF YOUR ORGANIZATION'S P&T COMMITTEE. INDICATE WHICH MEMBERS ARE PRACTICING PHYSICIANS OR PRACTICING PHARMACISTS. FURTHER, INDICATE WHICH MEMBERS ARE, EXPERTS IN THE CARE OF THE ELDERLY OR DISABLED, AND FREE OF ANY CONFLICT OF INTEREST WITH YOUR ORGANIZATION AND PHARMACEUTICAL MANUFACTURERS. (APPLICANTS SHOULD MARK THIS INFORMATION AS PROPRIETARY. SUBMIT THIS DATA BY CREATING A SPREADSHEET IN MICROSOFT EXCEL THAT MIMICS THE TABLE BELOW. PROVIDE THIS ATTACHMENT ON A CD AS INSTRUCTED IN SECTION 2.4)

	Practice/Expertise			Free of Any Co	nflict of Interest
	Mark an 'X' in Appropriate Column			Type 'Ye	s' or 'No'
					member has no
				conflict of interes	
				complete for each	
				P&T Co	mmittee.
Full Name of Member	Practicing	Practicing	Elderly/Disabled	With	With
Start Date and End Date	Physician	Pharmacist	Expert	Your	Pharmaceutical
					Manufacturers?

# 3.2.2 Utilization Management Standards

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
Applicant maintains policies and procedures to prevent over-utilization and under-utilization of prescribed medications, including but not limited to the following elements:			
<ul> <li>2. Applicant maintains methods to ensure cost-effective drug utilization management. Examples of these tools include, but are not limited to: <ul> <li>Step therapy</li> <li>Prior authorization</li> <li>Tiered cost-sharing</li> </ul> </li> <li>3. Applicant makes enrollees aware of utilization management (UM) program requirements through information and outreach materials.</li> <li>4. Applicant develops incentives to reduce costs when medically appropriate such</li> </ul>			
as, but not limited to encouragement of generic utilization.			
5. Applicant will report to CMS data for UM standards in the manner prescribed by			

Contract ID Number:		
CMS. (See Section entitled 3.15 Reporting Requirements)		

# **3.2.3 Quality Assurance and Patient Safety**

A. In HPMS, complete the table below:

	In HPMS, complete the table below: PLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
ВЕ	APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FC	LLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
cc	DLUMN IN HPMS".			
1.	Applicant agrees to comply with formulary guidance that is posted on the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
2.	Applicant establishes a quality assurance program that includes measures and reporting systems such as, but not limited to:  Reducing medication errors Reducing adverse drug interactions			
3.	Applicant performs drug utilization review at a minimum of what is specified in the regulation 42CFR 423.153(c)(2) and (3).			
4.	Applicant develops and implements internal medication error identification and reduction systems.			
5.	Applicant will report to CMS data for QA standards in the manner prescribed by CMS. (See Section <a href="mailto:entitled3.15">entitled3.15</a> -Reporting Requirements)			
6.	Applicant will establish appropriate transition policies and procedures for beneficiaries on drug regimens that are not on the plan's Part D formulary. These policies and procedures must address all the elements specified in current formulary transition guidance and the description is not due in March.			
7.	Applicant agrees, where appropriate, to extend transition periods beyond 30 days for enrollees using non-formulary drugs that have not been transitioned to a formulary drug or gone through the plan exception process within 30 days.			
8.	Applicant agrees to submit to CMS a description of the organization's approach to transitioning beneficiaries on drug regimens that are not on the plan's Part D formulary by close of business on April 16, 2007 to PartDformularies@cms.hhs.gov.			
9.	Applicant agrees to ensure that staff is trained on and information systems are in place to accommodate administration of the transition policy. This includes adoption of necessary information systems overrides.			
10	Applicant will establish appropriate policies and procedures for P&T committee involvement in reviewing non-formulary drug request to ensure Utilization Management tools are appropriate in situations in which a new enrollee is already stabilized on a drug and the description is not due in March.			
	Applicant will establish an emergency supply of non-formulary Part D drugs for long term care residents to allow the plan and/or the enrollee time for the completion of an exception request to maintain coverage of an existing drug based on reasons of medical necessity.			
12	. Applicant will establish appropriate timeframes and "first fill" procedures to non- formulary Part D medications in long term care and retail settings.			

# **3.2.4 Medication Therapy Management**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO	Requesting

Contract	ID	Number:	
Commaci	$\mathbf{L}$	Tiulliber.	

BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
Applicant will develop and implement a Medication Therapy Management (MTM)     Program designed to :			
<ul> <li>Ensure optimum therapeutic outcomes for targeted beneficiaries through improved medication use</li> </ul>			
For targeted beneficiaries, reduce the risk of adverse events, including adverse drug interactions			
<ol><li>Applicant will develop the MTM program in cooperation with licensed and practicing pharmacists and physicians.</li></ol>			
<ul> <li>Applicant will target beneficiaries for enrollment in the MTM program based on all three of the following criteria:</li> <li>Beneficiary must have multiple chronic diseases (list to be</li> </ul>			
<ul> <li>determined by your organization)</li> <li>Beneficiary must be taking multiple covered Part D medications (to be determined by your organization)</li> <li>Beneficiary must be identified as likely to incur annual costs for covered part D drugs that exceed \$4,000.00</li> </ul>			
<ol> <li>Applicant will not establish discriminatory exclusion criteria. If an enrollee meets all three of the required criteria (as determined by your organization), the enrollee should be eligible for MTM intervention.</li> </ol>			
<ol><li>Applicant will establish appropriate policies and procedures for their MTM program, including, but not limited to, services, payments and criteria used for identifying beneficiaries eligible for the MTM program.</li></ol>			
6. The Applicant agrees to submit a description of its MTM program including, but not limited to, policies, procedures, services, payments and criteria provided in Item #3 above used for identifying beneficiaries eligible for the MTM program. Note: Instructions to submit a description of your MTM program will be forthcoming in future guidance from CMS and is not due in March.			
<ol><li>Applicant will coordinate the MTM program with the Medicare chronic care improvement program (CCIP) under section 1807 of the Social Security Act.</li></ol>			
<ol><li>Applicant will provide drug claims data to Chronic Care Improvement Programs (CCIP) for those beneficiaries that are enrolled in CCIPs in a manner specified by CMS.</li></ol>			
9. Applicant will report to CMS specified data on MTM programs in the manner prescribed by CMS. (See Section <a href="mailto:entitled3.15">entitled3.15</a> Reporting Requirements)			
Applicant will establish an appropriate policy on how they will set MTM fees to pharmacists or others providing MTM services for covered Part D drugs. The policy will explain how the Applicant's fee or payment structure takes into account the resources used and the time required for by those providing MTM			
services.  11. The Applicant agrees to submit a description on how they will set MTM fees to pharmacists or others providing MTM services for covered Part D drugs. The			
policy will explain how the Applicant's fee or payment structure takes into account the resources used and the time required for by those providing MTM services. Note: Instructions to submit a description of MTM fees with a description of your MTM program will be forthcoming in future guidance from			
CMS and is not due in March.  12. Applicant will establish an appropriate MTM enrollment policy in which once enrolled, beneficiaries will not be disenrolled from the MTMP program if they no			
longer meet one or more of the MTMP eligibility criteria (as determined by the plan) and will remain in the MTMP program for the remainder of the calendar year.			
13. Applicant will establish and maintain appropriate interventions for its MTM program for all enrollees who meet all three of the required criteria (as determined by the plan) regardless of setting (i.e., ambulatory, long term care, etc.)			
14. Applicant will establish and maintain safeguards against discrimination based on			

Contract ID Number:		
the nature of their MTM interventions (i.e., TTY if phone based, Braille if mail		7
based, etc.)		

# 3.2.5 Electronic Prescription Program

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to follow the electronic prescribing rules. <u>Available on line at:</u> <a href="http://a257.g.akamaitech.net/7/257/2422/01jan20051800/edocket.access.gpo.gov/2005/pdf/05-22026.pdf">http://a257.g.akamaitech.net/7/257/2422/01jan20051800/edocket.access.gpo.gov/2005/pdf/05-22026.pdf</a> .			

# 3.2.6 <u>Bids</u>

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
<ol> <li>Applicant agrees to limit the number of submitted bids in a service area to those that would demonstrate meaningful differences to a beneficiary.</li> </ol>			
Applicant agrees to reflect 100% direct and indirect remuneration in their CY 2008 bids, including any price concessions for PBM services based on their best expectation for 2008 contracts.			

# **3.3 General Pharmacy Access**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
1. Applicant agrees to permit in its plan networks, any pharmacy that is willing to accept and meets the plan's standard terms and conditions. However, terms and conditions may vary, particularly with respect to payment terms to accommodate geographical areas (e.g., rural pharmacies) or different types of pharmacies (e.g., mail order and retail), provided that all similarly situated pharmacies are offered the same standard terms and conditions.			
Applicant agrees not to require a pharmacy to accept insurance risk as a condition of participation in the Cost Plan's optional supplemental Part D pharmacy network.			
3. Where applicable, Applicant's network pharmacy contracts contain provisions governing the submission of claims to a real-time adjudication system, except in the limited case of pharmacies for which only batch processing is feasible (e.g., some I/T/U pharmacies and certain pharmacies that are allowed to submit claims in the X12 format).			
4. Applicant's network pharmacy contracts contain provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100.			
5. Applicant's network pharmacy contracts contain provisions regarding charging/ applying the correct cost-sharing amount, including that which applies to individuals qualifying for the low-income subsidy.			

6. Where applicable, Applicant's network pharmacy contracts contain provisions		
governing informing (i.e., web posting) the Part D enrollee at the point of sale (or at		
the point of delivery for mail order drugs) of the lowest-priced, generically		
equivalent drug, if one exists for the beneficiary's prescription, as well as any		
associated differential in price. (NOTE: 42 CFR 423.132(a) modifies the timing		
requirement for LTC pharmacies).		
7. Applicant agrees to maintain a contract log as specified in forthcoming CMS		
guidance.		
8. Applicant agrees that each of the contract provisions referenced in the		
Appendices <del>VI-X</del> entitled.		
<ul> <li>"Crosswalk for Retail Pharmacy Access Contracts</li> </ul>		
<ul> <li>Crosswalk for Mail Order Pharmacy Access Contracts</li> </ul>		
<ul> <li>Crosswalk for Home Infusion Pharmacy Access Contracts</li> </ul>		
<ul> <li>Crosswalk for Long-Term Care Pharmacy Access Contracts</li> </ul>		
<ul> <li>Crosswalk for I/T/U Pharmacy Access Contracts</li> </ul>		
will be included in the respective downstream pharmacy network contracts.		
9. Applicant agrees to notify CMS when the Applicant changes its pharmaceutical		
benefit management subcontractor.		
10. Applicant agrees to notify CMS about any substantive change in your		

B. Provide as an attachment a contract for each of the following types of pharmacies: Retail, Mail Order, Home Infusion, Long-Term Care, and I/T/U. The mail order contract template is only necessary if the plan is offering mail order. The I/T/U template is only necessary if the plan's projected service area includes I/T/U pharmacies. If Applicant has contracted with a Pharmacy Benefit Management entity to provide a pharmacy network, those downstream contract templates must also be submitted. If there are several different types of standard terms and conditions for the same type of pharmacy, please provide a contract template for all versions and label according to type of pharmacy. For example, if different terms for retail pharmacies apply depending upon geographic location, all standard terms must be provided. Each contract template must contain the unsigned standard terms and conditions, including the provisions listed in the Appendices VI-X entitled

• "Crosswalk for Retail Pharmacy Access Contracts

organization's pharmacy network that may impact your organization's ability to

maintain a Part D pharmacy network that meets CMS' requirements.

- Crosswalk for Mail Order Pharmacy Access Contracts
- Crosswalk for Home Infusion Pharmacy Access Contracts
- Crosswalk for Long-Term Care Pharmacy Access Contracts
- Crosswalk for I/T/U Pharmacy Access Contracts.
- C. Provide as attachments crosswalks of the Pharmacy Access Contract Citations (for Retail, Mail Order (if offered), Home Infusion, Long-Term Care and I/T/U Pharmacy networks) demonstrating that all applicable requirements are included in such contracts. Submit this data by creating separate spreadsheets in Microsoft Excel that mimics the AppendiAppendicesx VI through Appendix X entitled
  - <u>"Crosswalk for Retail Pharmacy Access Contracts</u>
  - Crosswalk for Mail Order Pharmacy Access Contracts
  - Crosswalk for Home Infusion Pharmacy Access Contracts
  - Crosswalk for Long-Term Pharmacy Access Contracts
  - Crosswalk for I/T/U Pharmacy Access Contracts

Provide these attachments on each of the 4 CDs as instructed in Section 2.4.

#### 3.3.1 Retail Pharmacy

Contract ID Number:

Contract	$\mathbf{ID}$	Mumban	
Contract	Iυ	Number:	

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN			
1. Applicant agrees to meet the CMS Standards for Convenient Access [§423.120 (a)(1) and (2)] no later than March of the current year (See Appendix XII entitled Retail Pharmacy Network Access Instructions.			
2. Applicant agrees that when Applicant is offering extended supplies via mail order, it also has to contract with a sufficient number of network retail pharmacies so as to ensure that enrollees have reasonable access to the same extended day supply benefits at retail that are available at mail-order.			
3. Applicant agrees to use the CMS beneficiary counts in the data file "Medicare Beneficiaries by State, Region, Zip 09302006.xls" to prepare the retail network analyses.			
4. Applicant seeks to obtain a pharmacy access waiver of retail convenient access standards. If Yes, complete table GB below in HPMS.			
5. Applicant seeks to obtain a pharmacy access waiver of any willing pharmacy requirements. If Yes, complete table HC below in HPMS.			

B. In HPMS complete the table below:

D. III III MO complete the table below.	
Waiver of Retail Convenient Access Standards	
Provide the number of prescriptions provided in 2006 by retail pharmacies owned and	
operated by Applicant.	
Provide the number of prescriptions provided in 2006 at retail pharmacies contracted by	
Applicant.	

NOTE: CMS will determine the percentage of prescriptions at provided at retail pharmacies owned and operated by Applicant over total prescriptions provided at all retail pharmacies by Applicant.

## C. In HPMS complete the table below:

Waiver of Any Willing Pharmacy Requirements	
Provide the number of prescriptions provided in 2006 by all pharmacies owned and operated by Applicant.	
Provide the number of prescriptions provided in 2006 at all pharmacies contracted by Applicant.	

NOTE: CMS will determine the percentage of prescriptions at provided at all pharmacies owned and operated by Applicant over total prescriptions provided at all pharmacies by Applicant.

## B. Provide as attachments the Geo-Access Reports as described in the Appendix entitled Retail Pharmacy Network Access Instructions.

## C. Provide as attachments the Retail Pharmacy List:

To submit retail pharmacy listings to CMS, Applicants must complete, at a minimum, two worksheets within the Excel file labeled and "Retail Pharmacy List" (see reference document entitled "Retail Pharmacy List"

- 1. Assuming that Applicant has only one unique retail pharmacy network, they must complete the following:
  - Complete the worksheet labeled "Retail List A".
  - Complete all columns with the information indicated in each column heading.

Contract	ID	Numb	ner•
Contract	$\mathbf{L}$	INUITE	JCI.

- Complete all appropriate cells (columns) for every record (row) for which you are listing a pharmacy.
- 2. We recognize that in some instances, networks may exceed a single worksheet and ask that you label each worksheet properly. For instance, label multiple sheets for a single pharmacy list as "Retail List A", "Retail List A2", "Retail List A3", etc. Only designate a worksheet as "Retail List B" if you are referencing an alternate or separate retail pharmacy listing. In the event Applicant is representing more than one unique retail pharmacy network, create as many worksheets as may be necessary to provide your complete network. Label additional worksheets as "Retail List B", "Retail List C", etc.

The "Contract ID List" worksheet should list all of the contract numbers and the legal entity name(s) (as it appears in HPMS), that are represented by the retail list provided in the worksheet labeled "Retail List - A". For many, if not all, contract numbers, the retail pharmacy list may be the same. For those contract numbers associated with "Retail List - A", you will complete the "Contract ID List" worksheet by populating the "List Identifier", column C, with an "A". If there are any circumstances, where there are contract numbers that have an alternate retail pharmacy listing, you will populate the "List Identifier" column with the appropriate letter identifier (i.e., B, C, etc.).

#### D. Submission of Supporting Discussion in Areas Failing to Meet Access Standards

CMS will consider supporting discussion provided by an Applicant in evaluating the Applicant's Part D network to determine if the Applicant is qualified to be a Part D Sponsor. While you have the opportunity to provide this discussion, CMS' expectation is that your organization will meet the required access standards in all cases. Providing the discussion below does not mean CMS will allow you to fail the access standards, but in extreme or unusual circumstances, we may consider this information.

<u>Provide as an attachment the following information to demonstrate that meeting the access</u> standard within the service area is not practical or impossible.

- 1. Indicate the geographic areas in which the applicant cannot demonstrate that it meets the retail pharmacy convenient access standards as defined in Appendix entitled "Retail Pharmacy Network Access Instructions."
- Explain why these standards cannot be met. Include in the discussion relevant
  information such as geographic barriers, pharmacy infrastructure barriers, and/or market
  barriers.
- 3. Describe how the pharmacies in the Applicant's retail contracted network will provide access to all eligible Part D individuals enrolled in the Applicant's plan(s) in each of the geographic areas defined in item 1 above.

<u>E.</u> In HPMS, complete the table below if your pending service area includes any of the U.S. Territories:

Request for a Waiver of Convenient Access Standards for the Territories			
	YES	NO	N/A
Region 35 – American Samoa			
Region 36 – Guam			
Region 37 – Northern Mariana Islands			
Region 38 – Puerto Rico			
Region 39 – US Virgin Islands			

Contract	ID	Number	
Commaci	$\mathbf{L}$	Tiulliber.	

# F. Complete the following if Applicant marked YES to requesting a waiver of convenient access standards for any of the territories in 3.3.1 ED. In HPMS, pProvide the following information as an attachment per the instructions in Section 2.4:

- 1. Explain why these standards cannot be met.
- 2. Describe the Applicant's efforts to identify and contract with all of the retail pharmacies in each of the applicable territories.
- 3. Describe how the pharmacies in the Applicant's contracted network demonstrate convenient access to all eligible Part D individuals enrolled in the Applicant's plan(s) in each of the territories listed above as not meeting the standards in §423.120(a)(1).

## F. Provide as attachments the Geo-Access Reports as described in Appendix XIentitled "Retail Pharmacy Network Access Instructions." I.

### G. Provide as attachments the Retail Pharmacy List:

To submit retail pharmacy listings to CMS, Applicants must complete, at a minimum, two-worksheets within the Excel file labeled and "Retail Pharmacy List" (see reference document-entitled "Retail Pharmacy List"

1. Assuming that Applicant has only one unique retail pharmacy network, they must complete the following:

Complete the worksheet labeled "Retail List – A".

Complete all columns with the information indicated in each column heading.

Complete all appropriate cells (columns) for every record (row) for which you are listing a pharmacy.

We recognize that in some instances, networks may exceed a single worksheet and ask that you label each worksheet properly. For instance, label multiple sheets for a single pharmacy list as "Retail List - A", "Retail List - A2", "Retail List - A3", etc. Only designate a worksheet as "Retail List - B" if you are referencing an alternate or separate retail pharmacy listing. In the event Applicant is representing more than one unique retail pharmacy network, create as many worksheets as may be necessary to provide your complete network. Label additional worksheets as "Retail List - B", "Retail List - C", etc.

The "Contract ID List" worksheet should list all of the contract numbers and the legal entity name(s) (as it appears in HPMS), that are represented by the retail list provided in the worksheet labeled "Retail List - A". For many, if not all, contract numbers, the retail pharmacy list may be the same. For those contract numbers associated with "Retail List - A", you will complete the "Contract ID List" worksheet by populating the "List Identifier", column C, with an "A". If there are any circumstances, where there are contract numbers that have an alternate retail pharmacy listing, you will populate the "List Identifier" column with the appropriate letter identifier (i.e., B, C, etc.).

#### H. Submission of Supporting Discussion in Areas Failing to Meet Access Standards

CMS will consider supporting discussion provided by an Applicant in evaluating the Applicant's Part D network to determine if the Applicant is qualified to be a Part D Sponsor. While you have the opportunity to provide this discussion, CMS' expectation is that your organization will meet the required access standards in all cases. Providing the discussion below does not mean CMS will allow you to fail the access standards, but in extreme or unusual circumstances, we may consider this information.

Provide as an attachment the following information to demonstrate that meeting the access standard within the service area is not practical or impossible.

Indicate the geographic areas in which the applicant cannot demonstrate that it meets the retail-pharmacy convenient access standards as defined in Appendix entitled XII "Retail Pharmacy Network Access Instructions.".

Explain why these standards cannot be met. Include in the discussion relevant information such as geographic barriers, pharmacy infrastructure barriers, and/or market barriers.

Contract	ID	Numbe	or•
Contract	$\mathbf{L}$	TIUITIO	LI.

Describe how the pharmacies in the Applicant's retail contracted network will provide access to all eligible Part D individuals enrolled in the Applicant's plan(s) in each of the geographic areas defined in item 1 above.

#### G. In HPMS complete the table below:

Waiver of Retail Convenient Access Standards	
Provide the number of prescriptions provided in 2006 by retail pharmacies owned and operated by Applicant.	
Provide the number of prescriptions provided in 2006 at retail pharmacies contracted by Applicant.	

NOTE: CMS will determine the percentage of prescriptions at provided at retail pharmacies owned and operated by Applicant over total prescriptions provided at all retail pharmacies contracted by Applicant.

### H. In HPMS complete the table below:

Waiver of Any Willing Pharmacy Requirements	
Provide the number of prescriptions provided in 2006 by all pharmacies owned and operated by Applicant.	
Provide the number of prescriptions provided in 2006 at all pharmacies contracted by Applicant.	

NOTE: CMS will determine the percentage of prescriptions at provided at all pharmacies owned and operated by Applicant over total prescriptions provided at all pharmacies contracted by Applicant.

## 3.3.2 Out of Network Pharmacy

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO	)		Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
1. Applicant agrees to ensure that enrollees have adequate access to covered Pa D drugs dispensed at out-of-network pharmacies when an enrollee cannot reasonably be expected to obtain such drugs at a network pharmacy and provided such enrollees do not access Part D drugs at an out-of-network pharmacy (or a physician's office) on a routine basis. The coverage rules applicable to covered Part D drugs dispensed at out-of-network pharmacies may generally mirror those applicable to covered Part D drugs dispensed at network pharmacies (to the extent that the out-of-network pharmacy has the ability to effectuate those coverage rules). However, Applicant agrees to develop policies and procedures governing reasonable rules for appropriately limiting out-of-network access (for example, quantity limits, purchase of maintenance medications via mail-order for extended out-of-area travel, or plan notification of authorization processes).	ay C		
<ol> <li>Applicant agrees to ensure that enrollees have adequate access to covered Pa D drugs dispensed at physician offices for covered Part D drugs that are appropriately dispensed and administered in physician offices (e.g. Part D-covered vaccines).</li> </ol>	ırt		
3. Applicant agrees to abide by 42 CFR § 423.124(b) relating to the financial responsibility for out-of-network access to covered Part D drugs and may requi its Part D enrollees accessing covered Part D drugs to assume financial responsibility for any differential between the out-of-network pharmacy's usual and customary price and the PDP sponsor plan allowance, consistent with the	re		

Contract ID Number:		
requirements of 42 CFR § 423.10(d)(2)(i)(B) and 42 CFR§ 423.10(e).		

## 3.3.3 Mail Order Pharmacy

#### A. In HPMS, complete the table below:

APPLICANTS MAY OFFER A MAIL ORDER OPTION IN ADDITION TO THEIR  CONTRACTED OPTIONAL SUPPLEMENTAL PART D PHARMACY NETWORK BUT MAIL	YES	NO	Requesting Waiver?
ORDER PHARMACIES DO NOT COUNT IN MEETING NETWORK ADEQUACY	153	NO	Yes or No
STANDARDS. INDICATE 'YES' OR 'NO' WHETHER SUCH MAIL ORDER PHARMACY IS			
OFFERED IN HPMS:			
Applicant will offer mail order pharmacy as part of its Part D plans.			
2. If Applicant attests 'YES' to 3.3.3A1, will Applicant's mail order contract include an extended (e.g. 90) day supply?			
3. If Applicant attests "YES" to 3.3.3A2, then Applicant will include in its contracts with at least some retail pharmacies a provision that will allow a retail pharmacy to offer an extended supply of drugs to any Plan beneficiary at the same price, reimbursement rate and cost sharing as the Plan's mail order pharmacy or pharmacies—the network mail order pharmacy rate; or an Applicant may use an alternative retail/mail order pharmacy rate with a higher contracted reimbursement rate provided that any differential in charge between the Network Mail Order Pharmacy rate and the higher contract reimbursement rate would be reflected in higher cost sharing paid by the beneficiary			

#### B. Provide as an attachment the Mail Order Pharmacy List

To submit mail order pharmacy listings to CMS, Applicants must complete, at a minimum, two worksheets within the Excel file labeled and "Mail Order Pharmacy List" (see reference document entitled "Mail Order Pharmacy List."

- 1. Assuming that Applicant has only one unique mail order pharmacy network, they must complete the following:
- 2. Complete the worksheet labeled "Mail List A".
  - Complete all columns with the information indicated in each column heading.
  - Complete all appropriate cells (columns) for every record (row) for which you are listing a pharmacy.
- 3. We recognize that in some instances, networks may exceed a single worksheet and ask that you label each worksheet properly. For instance, label multiple sheets for a single pharmacy list as "Mail List A", "Mail List A2", "Mail List A3", etc. Only designate a worksheet as "Mail List B" if you are referencing an alternate or separate mail order pharmacy listing. In the event Applicant is representing more than one unique mail order pharmacy network, create as many worksheets as may be necessary to provide your complete network. Label additional worksheets as "Mail List B", "Mail List C", etc.
- 4. The "Contract ID List" worksheet should list all of the contract numbers and the legal entity name(s) (as it appears in HPMS), that are represented by the mail order list provided in the worksheet labeled "Mail List A". For many, if not all, contract numbers, the mail order pharmacy list may be the same. For those contract numbers associated with "Mail List A", you will complete the "Contract ID List" worksheet by populating the

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"List Identifier", column C, with an "A". If there are any circumstances, where there are contract numbers that have an alternate mail order pharmacy listing, you will populate the "List Identifier" column with the appropriate letter identifier (i.e. B, C, etc.).

## **3.3.4 Home Infusion Pharmacy**

#### A. In HPMS, complete the table below:

AF	PPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
ВЕ	APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FC	DLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
C	DLUMN IN HPMS:			
1.	Applicant agrees to provide adequate access to home infusion pharmacies.			
2.	Applicant agrees that its network contracts will address Part D drugs delivered in the home setting.			
3.	Applicant agrees that its contracted home infusion pharmacies will deliver home infused drugs in a form that can be administered in a clinically appropriate fashion in the beneficiary's place of residence.			
4.	Applicant agrees that its home infusion pharmacy network in the aggregate has a sufficient number of contracted pharmacies capable of providing infusible Part D drugs for both short term acute care (e.g. IV antibiotics) and long term chronic care (e.g. alpha protease inhibitor) therapies.			
5.	Applicant agrees that its contracted network pharmacies that deliver home infusion drugs ensure that the professional services and ancillary supplies necessary for home infusion are in place before dispensing home infusion drugs to the beneficiary in his/her place of residence.			

#### **B.** Home Infusion Pharmacy List

Within HPMS, Applicants will need to complete at a minimum, two worksheets within an Excel file labeled "Home Infusion Pharmacy List". (See reference document entitled "Home Infusion Pharmacy List").

1. Assuming that Applicant has only one unique home infusion pharmacy network, do the following:

Complete the worksheet labeled "H\_I List – A". All columns should be completed with the information indicated in each column heading. Please be sure to complete all appropriate cells (columns) for every record (row) for which Applicant is listing a pharmacy. CMS recognizes that in some instances, networks may exceed a single worksheet and ask that Applicant label each worksheet properly. For instance, label multiple sheets for a single pharmacy list as "H\_I List - A", "H\_I List - A2", "H\_I List - A3", etc. Only designate a worksheet as "H\_I List – B" if Applicant is referencing an alternate or separate home infusion pharmacy listing.

- 2. In the event Applicant is representing more than one unique home infusion pharmacy network, create as many worksheets as may be necessary to provide all the unique networks. Label additional worksheets as "H\_I List B", "H\_I List C", etc.
- 3. The "Contract ID List" worksheet should list all of the contract numbers and the legal entity name(s) (as it appears in HPMS), that are represented by the home infusion list provided in the worksheet labeled "H\_I List A". For many, if not all, contract numbers, the home infusion pharmacy list may be the same. For those contract numbers associated with "H\_I List A", Applicant will complete the "Contract ID List" worksheet by populating the "List Identifier", column C, with an "A". If there are any circumstances, where there are contract numbers that

have an alternate home infusion pharmacy listing, Applicant will populate the "List Identifier" column with the appropriate letter identifier (i.e., B, C, etc.).

#### C. Home Infusion Discussion

Provide as an attachment a discussion about how your organization's contracted home infusion network assures adequate access to Medicare beneficiaries.

## 3.3.5 Long -Term Care (LTC) Pharmacy

#### A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
1. Applicant agrees to comply with the long-term care guidelines that are posted on the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
2. Applicant agrees to offer standard contracting terms and conditions to all long- term care pharmacies in its service area. These terms and conditions must include all the performance and service criteria for long-term care pharmacies that are cited in the Long Term Care Guidance			
3. Applicant agrees that all of the Part D contracted pharmacies in Applicant's LTC network have signed directly or through a power of attorney a contract that meets the LTC performance and service criteria established by CMS.			
4. Applicant agrees to recognize the CMS special election period (SEP) or open enrollment period for institutionalized individuals (OEPI) for Part D drug plan enrollment and disenrollment for beneficiaries entering, living in, or leaving a long-term care facility.			
5. Applicant agrees that it will ensure convenient access to network LTC pharmacies for all of their enrollees residing in an IMD or ICF-MR designated by the State as an institution and in which any institutionalized individuals reside.			
6. Applicant agrees that it will contract with a sufficient number of LTC pharmacies to provide the entire plan's institutionalized enrollees' convenient access to their Part D benefit.			
7. Applicant will ensure that, in contracting with LTC pharmacies, it does not agree to particular contracting terms and conditions containing provisions that have the net result of creating a non-uniform benefit for plan enrollees residing in LTC facilities serviced by network LTC pharmacies whose contracts with the Applicant may not include the same provisions.			

#### **B. LTC Pharmacy List**

Within HPMS, Applicants will need to complete, at a minimum, two worksheets within an Excel file labeled "Long Term Care Pharmacy List" (see reference document entitled "Long Term Care Pharmacy List").

1. Assuming that Applicant has only one unique long term care pharmacy network, do the following:

Complete the worksheet labeled "LTC List - A". All columns should be completed with the information indicated in each column heading. Please be sure to complete all appropriate cells (columns) for every record (row) for which you are listing a pharmacy. CMS recognizes that in some instances, networks may exceed a single worksheet and ask that Applicant label each worksheet properly. For instance, label multiple sheets for a single pharmacy list as "LTC List - A", "LTC List - A2", "LTC List - A3", etc. Only designate a worksheet as

- "LTC List B" if you are referencing an alternate or separate long-term care pharmacy listing.
- 2. In the event Applicant is representing more than one unique long term care pharmacy network, create as many worksheets as may be necessary to provide all the unique networks. Label additional worksheets as "LTC List B", "LTC List C", etc.
- 3. The "Contract ID List" worksheet should list all of the contract numbers and the legal entity name(s) (as it appears in HPMS), that are represented by the long-term care list provided in the worksheet labeled "LTC List A". For many, if not all, contract numbers, the long-term care pharmacy list may be the same. For those contract numbers associated with "LTC List A", Applicant will complete the "Contract ID List" worksheet by populating the "List Identifier", column C, with an "A". If there are any circumstances, where there are contract numbers that have an alternate long term care pharmacy listing, Applicant will populate the "List Identifier" column with the appropriate letter identifier (i.e. B, C, etc.).

#### C. LTC Discussion

Provide as an attachment a discussion about how your organization's contracted long-term care network assures convenient access to Medicare beneficiaries.

# 3.3.6 Indian Health Service, Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) Pharmacy

#### A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING				Requesting
QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN	YES	NO	N/A	Waiver?
IN HPMS TO BE APPROVED FOR A PART DCONTRACT :				Yes or No
1. Using the list of I/T/U pharmacies provided on the <a href="www.cms.hhs.gov/">www.cms.hhs.gov/</a> website. , indicate whether your service area includes at least one I/T/U pharmacy.				
NOT ALL PART D REGIONS HAVE I/T/U PHARMACIES. IF THE APPLICANT'S SERVICE AREA COVERS ANY REGION THAT INCLUDES I/T/U PHARMACIES, THEN THE APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. IF ALL OF THE APPLICANT'S SERVICE AREA DOES NOT INCLUDE I/T/U PHARMACIES, THEN THE APPLICANT MAY ANSWER 'NO' OR 'N/A' AND STILL BE APPROVED FOR A PART D CONTRACT SINCE THESE REQUIREMENTS DO NOT APPLY. ATTEST 'YES', 'NO,' OR 'N/A' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	N/A	Requesting Waiver? Yes or No
2. Applicant agrees to offer standard terms and conditions that conform to the model contract addendum provided by CMS to all I/T/U pharmacies in its service area. The model addendum is posted on the www.cms.hhs.gov/ website. The model contract addendum accounts for differences in the operations of I/T/U pharmacies and retail pharmacies.				
3. Applicant agrees to submit documentation upon CMS' request to demonstrate offering all I/T/U pharmacies in its service area a conforming contract. Such documentation may be made by proof of fax or U.S. postage mail receipt of delivery.				

#### B. Provide as an attachment the HUI/T/U Pharmacy List

In order to demonstrate that a Part D Applicant meets these requirements Applicants must submit, as an attachment, a list of ALL I/T/U pharmacies (using the list of I/T/U pharmacies provided by CMS that reside in their service area. This information must be submitted at the

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county-level and CMS designated contract level and include contracting status with each of the I/T/U pharmacies in the Applicant's service area.

To submit I/T/U pharmacy listings to CMS, Applicants will need to complete at a minimum, two worksheets within an Excel file labeled "HUI/T/U Pharmacy List" (see reference document entitled "HUI/T/U Pharmacy List").

1. Assuming that Applicant has only one unique I/T/U pharmacy network, do the following:

Complete the worksheet labeled "ITUI/T/U List - A". All columns should be completed with the information indicated in each column heading. Please be sure to complete all appropriate cells (columns) for every record (row) for which Applicant is listing a pharmacy. Only designate a worksheet as "ITUI/T/U List – B" if Applicant is referencing an alternate or separate I/T/U pharmacy listing.

- 2. In the event Applicant is representing more than one unique I/T/U pharmacy network, create as many worksheets as may be necessary to provide all the unique networks. Label additional worksheets as "ITUI/T/U List B", "ITUI/T/U List C", etc.
- 3. The "Contract ID List" worksheet should list all of the contract numbers and the legal entity name(s) (as it appears in HPMS), that are represented by the I/T/U list provided in the worksheet labeled "HTUI/T/U List A". For many, if not all, contract numbers, the I/T/U pharmacy list may be the same. For those contract numbers associated with "HTUI/T/U List A", Applicant will complete the "Contract ID List" worksheet by populating the "List Identifier", column C, with an "A". If there are any circumstances, where there are contract numbers that have an alternate I/T/U pharmacy listing, Applicant will populate the "List Identifier" column with the appropriate letter identifier (i.e., B, C, etc.).

### 3.3.7 Specialty Pharmacy

## A. In HPMS, complete the table below.

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS  TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO E ACH OF  THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT	YES	NO	Requesting Waiver? Yes or No
COLUMN IN HPMS:			
1. Applicant agrees not to restrict access to Part D drugs by limiting distribution through a subset of network pharmacies, except when necessary to meet FDA limited distribution requirements or to ensure the appropriate dispensing of Part D drugs that require extraordinary special handling, provider coordination, or patient education when such extraordinary requirements cannot be met by a network pharmacy.			
Applicant agrees not to restrict access solely on the placement of a Part D drug in a "specialty/high cost" tier because this tier placement alone is not indicative of any special requirements associated with such drug. Applicant further agrees that requiring different reimbursement rate for certain "specialty" drugs-is inconsistent with standard industry practice and that a Part D sponsor's use of such different reimbursement rates may be inconsistent with CMS_demonstrate a violation of the convenient access standards_by the Part D sponsor.			
3. Applicant agrees not to require a pharmacy to be a "Specialty" pharmacy in order to dispense any drug that requires special attention if the network pharmacy is capable of appropriately dispensing the particular Part D drug or drugs in question.			

## 3.4 Enrollment and Eligibility

Contract	ID Number:	
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APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS			Requesting
TO BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF	YES	NO	Waiver?
THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN. IN HPMS:			
Applicant agrees to comply with the Enrollment and Eligibility guidelines that are posted on the <a href="www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
Applicant agrees to comply with forthcoming operational guidance on Creditable Coverage and the Late Enrollment Penalty.			
3. Applicant will permit the enrollment of all Medicare beneficiaries who are eligible for Part D and reside in the Cost Plan's service area to enroll in the optional Part D Supplemental Benefit during allowable enrollment periods according to CMS requirements			
Applicant agrees to limit Cost Plan enrollment to eligible Medicare beneficiaries who reside in the plan service area according to CMS requirements.			
<ol> <li>Applicant will accept facilitated enrollment in the optional supplemental Part D benefit in accordance with procedures adopted by CMS for certain low-income beneficiaries who have failed to enroll in a Part D plan offering qualified prescription drug coverage.</li> </ol>			
6. Applicant agrees not to enroll beneficiaries except during allowable enrollment periods, including: the Annual Coordinated Enrollment Period, the Initial Enrollment Period, and any Special Enrollment Periods an individual may be eligible for			
7. Applicant will collect and transmit data elements specified by CMS for the purposes of enrolling and disenrolling beneficiaries in the optional supplemental Part D benefit in accordance with the CMS Eligibility Enrollment and Disenrollment Guidance.			
8. Applicant agrees to transmit enrollment and disenrollment transactions within the timeframes provided in CMS Enrollment and Disenrollment Guidance.			
9. Applicant agrees that for enrollments, it will send individuals all required enrollment material and notices within the timeframes provide in the CMS Enrollment and Disenrollment Guidance.			
<ul> <li>10. Applicant will develop and operate a process for enrolling Medicare beneficiaries in the optional supplemental Part D benefit that includes: communicating with beneficiaries who are applying for enrollment in the optional supplemental Part D benefit within timeframes to be specified by CMS in requirements initiating appropriate follow up with beneficiaries who have incomplete enrollment applications; and making enrollments effective according to the effective date policy associated with the enrollment period in which the enrollment is received.</li> <li>11. Applicant will permit voluntary disenrollments in the optional supplemental Part</li> </ul>			
D benefit.			
12. Applicant will accept and process disenrollment requests for the optional supplemental Part D benefit from beneficiaries, communicate these requests to CMS, and make the disenrollment effective according to the effective date policy associated with the enrollment period in which the disenrollment request is received.			
13. Applicant agrees that for disenrollments, it will send individuals an acknowledgement notice within 7 calendar days if it receives the disenrollment request directly from the individual: if the applicant only learns of disenrollment from CMS confirmation (e.g. as a result of enrollment in another plan). Applicant must send notice confirming disenrollment within 7 calendar days.			
14. Applicant will notify enrolled beneficiaries in the event of a contract termination of the termination and alternatives for obtaining prescription drug coverage			

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under Part D in accordance with Part 423 regulations.	
15. Applicant will develop and implement policies and procedures (including	
appropriate notice and due process requirements) for optional involuntary	
disenrollment as permitted by CMS.	
16. Applicant will ensure that information necessary to access the plan benefit,	
such as an ID card, is provided according to the timeframes described in the	
Enrollment and Disenrollment Guidance.	
17. Applicant will collect, review, and transmit creditable coverage information in	
accordance with CMS guidance and policies.	
18. Applicant agrees to establish business processes for quickly resolving urgent	
issues affecting beneficiaries, such as late changes in enrollment or copay status,	
in collaboration with CMS caseworkers.	
19. Applicant will query the Batch Eligibility Query (BEQ) or the Medicare	
Beneficiary Database-User Interface (MBDUI) to receive:	
(a) Verification of Medicare Eligibility	
(b)The end date of the beneficiary's Part D IEP,	
(c) Periods of enrollment in a Medicare plan that provides	
prescription drug coverage, and	
(d) Periods of enrollment in a retiree prescription drug plan whose	
sponsor receives a retiree drug subsidy from Medicare	
20. Applicant agrees to use the Low-Income Subsidy/Part D Premium Report	
Data File to determine match rates of their information to that of CMS within 72	
hours of receipt. Applicant further agrees that their match rate should achieve 95	
percent and that non-matches are resolved within 72 hours.	
21. Applicant agrees to provide CMS with daily reports on the availability of 4 Rx	
data for all their enrollees in a timely manner. The reports should verify that the	
Applicant's plan demonstrates the ability to have 4 Rx data in place for 95% of	
its prospective dual eligible enrollees by 3 days before the end of the month	
preceding the effective date of enrollment.	

## 3.5 Complaints Tracking

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
Applicant will resolve immediate needs complaints via the CMS Complaints     Tracking Module (CTM) within 2 business days.			
2. Applicant will continue to monitor and document complaint resolutions for complaints attributed to their contracts in the CMS' Complaint Tracking Module.			
3. Applicant will maintain Standard Operating Procedures that address how your organization will handle and quickly resolve immediate action cases, as well as, outline the steps your organization intends to take to have enrollees call your customer service directly for the prompt resolution of all inquiries.			

## 3.6 <u>Medicare Prescription Drug Plan Finder</u>

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:.			
1. Applicant agrees to provide its CY 2008 drug pricing and pharmacy network data			

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for publishing on the "Medicare Prescription Drug Plan Finder (MPDPF)" in the format and on a schedule required by CMS		

Applicant agrees to perform quality checks for data submitted to CMS for display on the MPDPF and agrees that failure to conduct quality checks may result in suppression of the Applicant's pricing data from the website.

3. Applicant agrees that errors or omissions identified by CMS during analyses of the data will also result in the suppression of the Applicant's pricing data from the website.

#### 3.7 Grievances

#### A. In HPMS, complete the table below

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Wavier?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
1. Applicant will establish and maintain a process designed to track and address enrollees' grievances and assures that they will adopt appropriate timelines, policies and procedures and train the relevant staff and subcontractors on such policies and procedures in accordance with 42 CFR 423.564.			
2. Applicant agrees to abide by Chapter 18 of the Prescription Drug Benefit Manual			
and the Part D QIC Reconsideration Procedures Manual.			
3. Applicant will make enrollees aware of the grievance process through information and outreach materials.			
<ol> <li>Applicant will accept grievances from enrollees at least by telephone and in writing (including facsimile)</li> </ol>			
<ul> <li>5. Applicant will maintain and provide upon request by CMS access to records on all grievances received both orally and in writing, that includes, at a minimum:</li> <li>Date of receipt of the grievance</li> <li>Mode of receipt of grievance (i.e., fax, telephone, letter, etc.)</li> <li>Person or entity that filed the grievance</li> <li>Subject of the grievance</li> <li>Final disposition of the grievance</li> <li>Date the enrollee was notified of the disposition</li> </ul>			

Note: A grievance is any complaint or dispute, other than one that involves a coverage determination, expressing dissatisfaction with any aspect of a Part D sponsor's operations, activities, or behavior, regardless of whether remedial action is requested. Examples of subjects of a grievance include, but are not limited to:

- Timeliness, appropriateness, access to, and/or setting of services provided by the Part D sponsor
- Concerns about waiting times, demeanor of pharmacy or customer service staff
- A dispute concerning the timeliness of filling a prescription or the accuracy of filling the prescription.

## 3.8 Exceptions, Appeals

A: III III MO; complete the table below.			
APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS			
TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF	YES	NO	Requesting
THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Waiver?
COLUMN In HPMS:			Yes or No

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	1.	Applicant will adopt policies and procedures for beneficiary coverage			
		determination, exceptions, and appeals consistent with 42 CFR §423 subpart			
ļ		M.			
	2.	Applicant will maintain an exceptions process that includes a written			
		description of how your organization will provide for tiering exception requests,			
		non-formulary requests, standard requests, and expedited requests, where			
		applicable, and how your organization will comply with such description. Such			
l		policies and procedures will be made available to CMS on request.			
	3.	Applicant will assure that it will comply with 42 CFR §§423.578(a) and 423.578 (b) which require a PDP sponsor to grant a tiering or off–formulary			
		exception whenever it determines an exception is medically appropriate			
		because the preferred drug (or on-formulary drug in the case of a formulary			
		exception request): (a) would not be as effective for the enrollee as the			
		requested drug; or (b) would have adverse effects for the enrollee, or (c) both.			
		These requirements also apply to exceptions requests by Medicare eligible			
		children for off-formulary Part D pediatric drugs and doses that are medically			
		appropriate.			
İ	4.	Applicant will assure that the exceptions policy complies with the regulatory			
		timelines for processing standard coverage determinations and exceptions			
		requests: as expeditiously as the enrollee's health condition requires, but no			
l		later than 72 hours after the receipt of the request/supporting statement.			
	5.	Applicant will assure that the exceptions policy complies with the regulatory			
		timelines for processing expedited coverage determinations and exceptions			
		requests: as expeditiously as the enrollee's health condition requires, but no			
l		later than 24 hours after receipt of the request/supporting statement.			
	6.	Applicant will assure that the exceptions policy complies with the regulatory			
		timelines for processing standard redeterminations: as expeditiously as the			
		enrollee's health condition requires, but no later than 7 calendar days from receipt of the request.			
I	7.	Applicant will assure that the exceptions policy complies with the regulatory			
	١.	timelines for processing expedited redeterminations: as expeditiously as the			
		enrollee's health condition requires, but no later than 72 hours after receipt of			
		the request.			
İ	8.	Applicant will assure that the exceptions policy complies with the regulatory			
		timelines for processing expedited coverage determinations and exceptions			
		requests and redeterminations, including but not limited to forwarding the			
		enrollee's request to IRE within 24 hours of the expiration of the appropriate			
l		adjudication timeframe if a decision could not be made.			
	9.	Applicant will make its enrollees aware of the coverage determination,			
		exceptions, and appeals process through information provided in the			
l		Evidence of Coverage and outreach materials.			
	10.	Applicant will establish and maintain a process designed to track and address			
		in a timely manner enrollees' exceptions requests, requests for coverage determination or re-determination, requests for reconsideration by the			
		Independent Review Entity (IRE), and requests for review by an			
		Administrative Law Judge (ALJ) received both orally and in writing, that			
		includes, at a minimum:			
		Date of receipt			
		Date of any notification			
		Disposition of request			
		Date of disposition			
	11.	Applicant will make available to CMS upon CMS request, exception and			
		appeals records.			
	12.	Applicant agrees that the exceptions process will not be overly burdensome or			
		onerous. For example, a Part D Sponsor may not require that ALL exception			
		requests are accompanied with laboratory evidence.			
	13.	Applicant agrees that approved non-formulary drugs must be assigned to a			
		single existing tier. Applicant may not assign such drugs to a high-cost			
		specialty tier. Applicant may not assign such drugs to a high-cost specialty			
		tier if the level of cost-sharing in that tier exceeds 25% or create a tier			
1		specifically designed for non-formulary drugs.	l	l	

14.	Applicant may not restrict the number of exception requests submitted by an enrollee.		
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Note: Appeals policies and procedures for Part D are separate and distinct from appeals policies and procedures required for Part C.

## **3.9 Coordination of Benefits**

Contract ID Number: \_\_\_\_\_

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			100 01 110
1. Applicant agrees to comply with Coordination of Benefits guidance that is posted			
on the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.  2. Applicant develops and operates a system for collecting information from			
enrollees about enrollees' other health insurance, including whether such			
insurance covers outpatient prescription drugs.			
3. Applicant permits SPAPs and other third party payers to coordinate benefits as			
required by the regulations in 42 CFR Part 423, Subpart J, and CMS' most			
recent COB guidance. For example, an SPAP might pay the premium for			
supplemental benefits on behalf of a beneficiary or pay a beneficiary's cost-			
<ul><li>sharing.</li><li>4. Applicant agrees to pay user fees as required under 42 CFR §423.6 and may be</li></ul>			
required under 42 CFR §423.464(c).			
10441104 411401 12 01 14 3 120.10 1(0).			
5. Applicant agrees not to impose fees on SPAPs or other third-party insurers			
unrelated to the cost of coordination of benefits.			
C. Applicant will called and undeterment in several and information concerning other health			
6. Applicant will collect and update enrollee information concerning other health insurance as required in the current Coordination of Benefit Guidance.			
7. Applicant will coordinate payment of claims by enrollees' other health insurance,			
including SPAPs as required in the current Coordination of Benefits guidance.			
8. Applicant agrees to send a COB survey within 30 days of the date the Applicant			
processes an enrollment transaction to beneficiaries who are not exempted in			
accordance with CMS guidance from this requirement (beneficiaries exempted			
would include, for example, autoenrollees and those who are passively enrolled in an MA RD special people plan)			
<ul><li>in an MA-PD special needs plan).</li><li>9. Applicant agrees to send a COB survey at least annually to all enrollees who are</li></ul>	1		
Medicare beneficiaries.			
10. Applicant agrees to send additional information captured on the COB survey			
about its enrollees' other sources of prescription drug coverage by sending			
electronic updates to the COB contractor.			
11. When a supplemental payer wishes to pay premiums on behalf of plan			
<ul> <li>enrollees, Applicant will:</li> <li>Accept premium payments made by these supplemental payers;</li> </ul>			
<ul> <li>Suppress premium billing to the beneficiaries for whom it accepts premium</li> </ul>			
payments from supplemental payers;			
Advise enrollees not to use the SSA withhold when another payer is paying			
their premium (in whole or in part); and			
Ensure that, the overall premium payment made by or on behalf of a  happficiant does not your among plan appellage.			
beneficiary does not vary among plan enrollees.			
12. If Applicant agrees to enter into an agreement with SPAPs, accepting a risk-based, per capita amount to administer a wrap-around benefit on behalf of the			
COB guidance.			
beneficiary, the Applicant must follow the requirements set forth in the current			

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13. When the Applicant's service area includes States that subsidize a portion of		
beneficiary cost-sharing through their SPAPs through a non-risk lump-sum		
contract with reconciliation, Applicant will:		
<ul> <li>Enter into an agreement to receive such subsidies</li> </ul>		
<ul> <li>Apply such subsidies to the first dollar of beneficiary cost sharing under the</li> </ul>		
Applicant's Part D plan		
<ul> <li>Submit claims information to the State to support reconciliation</li> </ul>		
14. Applicant will provide clear and prominently displayed information identifying the		
SPAP as a co-sponsor of benefits when the Applicant participates in a risk- or		
non-risk lump sum per capita contract with an SPAP to provide wrap-around		
benefits to Part D enrollees		

## 3.10 Tracking Out-of Pocket Costs (TrOOP)

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
Applicant will track each enrollee's true out of pocket (TrOOP) costs reflecting the amount the enrollee has spent out-of-pocket during a program year on covered Part D drugs.			
Applicant will accept data concerning third party payers in a format to be specified by CMS for use in the Applicant's TrOOP calculation.			
3. Applicant will process claims and track TrOOP in real time using the current HIPAA-approved NCPDP standard.			
4. Applicant will provide each enrollee with a report on their TrOOP status at least monthly.			
5. Applicant will provide enrollees daily access to their current TrOOP status through the organization's toll-free customer service phone number.			
6. In the event of disenrollment, Applicant agrees to provide TrOOP status of the beneficiary as of the effective date of the disenrollment to the beneficiary and, as applicable, the new Part D sponsor of record.			
7. Applicant will retroactively adjust claims and recalculates TrOOP balances based on N1 transactions received from the TrOOP Facilitation Contractor that were created based on other than real-time TrOOP-eligible claims.			
8. Applicant will retroactively adjust claims and recalculate TrOOP balances based on receipts received from its Medicare enrollees that reflect amounts the enrollee paid on other than real-time TrOOP-eligible claims.			
9. Applicant agrees that when it receives an N1 transaction, but has no supplemental payer information on file to identify the payer, the Applicant contacts the beneficiary to identify the payer and sends the payer information to the COB Contractor via ECRS verification.			
10. Applicant agrees to retroactively adjust claims, recalculate TrOOP balances, and reimburses other payers (when applicable) whenever it receives information indicating that errors were made in the order of payment and there are multiple other payers on a beneficiary record.			
11. Applicant will count other payer paid amounts as satisfying the Part D deductible whether or not the entire amount counts toward TrOOP.			
12. Applicant will establish and identify in the Health Plan Management System (HPMS) a COB contact who can be contacted by CMS, the States and other payers to resolve COB issues.			
13. Applicant will establish an EOB Transfer contact who can be contacted by CMS, the States and other payers to resolve EOB transfer issues.			
14. Applicant agrees that when they receive notice that a beneficiary has disenrolled			

from the Applicantle Dark Durlandus to accomplish out in exactle at Dark Durland	 	
from the Applicant's Part D plan due to reenrollment in another Part D plan		
during the coverage year, the Applicant will send the beneficiary's TrOOP		
balance and gross covered drug spending amount to the other Part D Sponsor's		

NOTE: For information regarding the TrOOP facilitator, Applicant may link to <a href="http://medifacd.ndchealth.com/home/medifacd\_home.htm">http://medifacd.ndchealth.com/home/medifacd\_home.htm</a>

EOB Transfer Contact, and update these amounts when applicable.

## 3.11 Medicare Secondary Payer

Contract ID Number: \_\_\_\_\_

## A. In HPMS, complete the table below:

AP	PLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE	APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FO	LLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
СО	LUMN IN HPMS:			
1.	Applicant is familiar with rules that determine when other payers are primary or secondary to Medicare as referenced in 42 CFR 423.462			
2.	Applicant will adhere to MSP laws and any other Federal and State laws in establishing payers of last resort.			
3.	Applicant will follow the Rules for Coordination of Benefits adopted in the most current National Association of Insurance Commissioner Coordination of Benefits Model Regulation.			
4.	Applicant will process claims in real time to support the TrOOP facilitation process when it is a secondary payer in accordance with the application of MSP rules.			
5.	Applicant will collect mistaken primary payment from insurers, group health plans, employer sponsors, enrollees and other entities.			
6.	Applicant agrees that in situations involving workers' compensation claims, the Applicant makes an effort to determine which Part D drugs will be included as part of workers' compensation future medical payments (i.e., those services and items provided after the final settlement) and ensures that it does not make (or recover) payment for such drugs.			

## **3.12 Marketing/Beneficiary Communications**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS.			
1. Applicant will comply with marketing guidelines and approval procedures that are updated on a quarterly basis and are posted on the <a href="www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
Applicant will make available to beneficiaries only those marketing materials that comply with CMS' marketing guidelines.			
<ul> <li>3. Annually and at the time of enrollment, the Applicant agrees to provide enrollees information about the following Part D benefit features, as described in the marketing guidelines: <ul> <li>Enrollment Procedures</li> <li>Beneficiary Procedural Rights</li> <li>Potential for Contract Termination</li> <li>Benefits</li> <li>Types of Pharmacies in the Pharmacy Network</li> <li>Out-of-network Pharmacy Access</li> <li>Formulary</li> </ul> </li> </ul>			

Contract ID Numb	er:
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	Premiums		
	Service Area		
4.	Applicant agrees to provide general coverage information, as well as information		
	concerning utilization, grievances, quality assurance and sponsor financial		
	information to any beneficiary upon request.		
5.	Applicant will maintain a toll-free customer service call center that is open during		
	usual business hours and provides customer telephone service in compliance		
	with standard business practices. This means that the Applicant must comply		
	with at least the following:		
	Call center operates during normal business hours, seven days a week from     Call center operates during normal business hours, seven days a week from a part of the call time general in which the Applicant of fore a Part.		
	8:00 AM to 8:00 PM for all time zones in which the Applicant offers a Part D plan.;		
	A customer service representative will be available to answer beneficiary		
	calls directly during the annual enrollment period and 60 days after the		
	annual enrollment period.		
	After March 2 <sup>nd</sup> , a customer service representative or an automated phone		
	system will answer beneficiary calls on Saturday, Sundays, and holidays.		
	Eighty percent of all incoming customer calls are answered within 30		
	seconds.		
	The abandonment rate of all incoming customer calls does not exceed 5		
	percent.		
	<ul> <li>Call center provides thorough information about the Part D benefit plan,</li> </ul>		
	including co-payments, deductibles, and network pharmacies.		
	Call center features an explicit process for handling customer complaints;.		
	Call center shall provide service to non-English speaking and hearing		
	impaired beneficiaries.		
6.	Applicant will operate an Internet Web site that a) provides all the information		
	described in Item #2 of this table, b) describes the Applicant's current Part D		
	formularies, and c) provides 60-days notice to potential and current plan		
	enrollees of the removal or change in the tier placement of any drug on the		
-	plan's formulary.		
/.	Applicant will provide its plan enrollees, in a form understandable to enrollees		
	and on at least a monthly basis for those months in which the enrollees use their Part D benefits, an explanation of benefits that states a) the item or service for		
	which payment was made; b) notice of the enrollee's right to an itemized		
	statement; c) a year-to-date statement of the total Part D benefits provided in		
	relation to deductibles, coverage limits, and annual out-of-pocket thresholds; d)		
	cumulative year-to-date total of incurred costs; and e) applicable formulary		
	changes.		
8.	Applicant agrees not to include co-branding names and/or logos of providers or		
-	names and/or logos that are substantially similar to a provider's name and/or		
	logo on member identification cards.		
9.	Applicant agrees that the CY 2008 Annual Notice of Change (ANOC) /		
	Summary of Benefits (SB) / Formulary must be received by members by October		
	31, 2007.		

Note: While Cost Plan sponsors have to meet the Part D marketing guideline, the CMS review process will be integrated in the Part C Review required under 42 CFR 417.428.

## **3.13 Provider Communications**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
Applicant operates a toll-free call center to respond to inquiries from pharmacies and providers regarding the Applicant's Medicare prescription			

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drug benefit. Inquiries will concern such operational areas as claims processing, benefit coverage, claims submission, and claims payment.	
<ol><li>Applicant agrees that it will have a "one-stop" area on their website that provides needed information on the procedures, the forms and the cont information for their prior authorization and exceptions processes.</li></ol>	
<ul> <li>3. Applicant will operate a toll-free call center to respond to physicians and other providers for information related to exceptions and prior authorizations as well as beneficiary appeals. The call center must oper during normal business hours and never less than 8:00 a.m. to 6:00 p.m. Monday through Friday according to the time zones for the regions in withey operate. Applicant may use voicemail provided the message: <ul> <li>Indicates that the mailbox is secure:</li> <li>Lists the information that must be provided so the case can be wor (e.g., provider identification, beneficiary identification, exception for appeal, if appeals call) being requested, whether an expedited exception (or appeal, if appeals call) is being requested.</li> <li>For exception calls: articulates and follows a process for resolution within 24 hours of call for expedited coverage determination request (including exceptions requests). 72 hours for standard coverage determinations.</li> <li>For appeals calls: articulates and follows a process for resolution within 72 hours for expedited appeals, and 7 calendar days for standard appeals.</li> <li>Provides and follows a process for immediate access in situations where he enrollee's life or health is in serious jeopardy.</li> </ul> </li> </ul>	rate n., hich ked

## 3.14 Compliance Plan

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
1. Applicant will implement a compliance plan in accordance with all Federal and State regulations and guidelines, including Chapter 9 – Part D Program to Control Fraud, Waste and Abuse of the Prescription Drug Benefit Manual by the time of CMS contract with the Applicant.			
2. Applicant will implement a compliance plan that consists of written policies, procedures, and standards of conduct articulating the Applicant's commitment to abide by all applicable Federal and State standards.			
Applicant will implement a compliance plan that designates an employee as the compliance officer and compliance committee accountable to senior management. (Note: This requirement cannot be delegated to a subcontractor)			
<ol> <li>Applicant will implement a compliance plan that includes effective training and education between the compliance officer and organization employees, contractors, agents and directors.</li> </ol>			
5. Applicant will implement a compliance plan that includes effective lines of communication between the compliance officer and organization employees, contractors, agents, directors and members of the compliance committee.			
6. Applicant will implement a compliance plan that includes disciplinary standards that are well-publicized within the organization;			
7. Applicant will implement a compliance plan that includes procedures for internal monitoring and auditing.			

8.	Applicant will implement a compliance plan that includes procedures for ensuring prompt response to detected offenses and development of corrective action initiatives relating to the Applicant's contract as a Part D sponsor.		
9.	Applicant will implement a compliance plan that includes a comprehensive plan		

Note: Please be advised that the Part D Sponsor is ultimately responsible for the implementation and monitoring of the day-to-day operations of its Part D compliance program. Section 40.9 of Chapter 9 of the Prescription Drug Benefit Manual indicates that the compliance officer and compliance committee functions may not be delegated or subcontracted. A compliance plan adopted and operated by a Part D Sponsor's subcontractor is not sufficient to demonstrate that the Part D Sponsor meets the compliance program requirement.

# B. Provide as an attachment a copy of your organization's Compliance Plan that you intend to use for this contract.

## 3.15 Reporting Requirements

Contract ID Number: \_\_\_\_\_

#### A. In HPMS, complete the table below:

to detect, correct, and prevent fraud, waste and abuse.

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE			Requesting
APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN.IN HPMS:			
REPORTING REQUIREMENTS GUIDANCE			
1. Applicant agrees to comply with the Reporting Requirements Guidance that is posted on the <a href="https://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
BUSINESS TRANSACTIONS AND FINANCIAL REQUIREMENT	·s		
2. Applicant will report, consistent with 42 CFR §423.514(b), information related to			
significant business transactions between the Part D plan sponsor and a party in			
interest within 120 days of the end of each fiscal year. This qualification includes			
combined financial statements, where required under 42 CFR §423.514(c).  3. Applicant will notify CMS of any loans or other special financial arrangements made			
with contractors, subcontractors, and related entities as that term is defined in 42 CFR			
\$423.501.			
4. Applicant will submit audited financial statements to CMS annually.			
CLAIMS DATA			
5. The Applicant or the Applicant's representative, such as a TPA, has data			
management processes and data systems capable of accomplishing collection of data			
in either an NCPDP or X12 format in a batch mode. Data to be collected will			
encompass quantity, type, and costs of pharmaceutical prescriptions filled for enrollees.  The plan must link this information to Medicare beneficiary identification numbers			
(HIC#s).			
6. The Applicant or the Applicant's representative, such as a TPA, has data			
management processes and data systems capable of accomplishing submission of			
prescription drug claims information for Medicare enrollees for every Part D drug			
prescription in the format required by CMS, using batch submission processes. Data to			
be submitted will encompass quantity, type and costs of pharmaceutical prescriptions			
filled for enrollees. The plan must link this information to Medicare beneficiary			
identification numbers (HIC#s).			

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7. The Applicant or the Applicant's representative, such as a TPA, has data		
management processes and data systems capable of accomplishing submission of		
data to CMS via the Medicare Data Communications Network (MDCN) .		
8. The Applicant or the Applicant's representative, such as a TPA, has data		
management processes and data systems capable of accomplishing performance of		
data edit and quality control procedures to ensure accurate and complete prescription		
drug data.		
9. The Applicant or the Applicant's representative, such as a TPA, has data		
management processes and data systems capable of accomplishing correction of all		
data errors identified by CMS.		
10. The Applicant or the Applicant's representative, such as a TPA, has data		
management processes and data systems capable of accomplishing collection of		
data for dates of service within the coverage period with a 3-month closeout window		
for the submission of remaining unreported claims data.		
11. The Applicant or the Applicant's representative, such as a TPA, has data		
management processes and data systems capable of accomplishing provision of		
additional information for the purposes of reconciliation of risk factors, low income		
subsidy payments, reinsurance payments, and risk corridor as required by CMS.		
12. Applicant will send and receive claims data for third party payers from the		
CMS contractor that will serve as the clearinghouse for all Part D beneficiary		
outpatient drug claims.		
REBATE DATA		
13. The Applicant or the Applicant's representative has accounting systems capable of		
accomplishing the provision of documentation, as specified by CMS, to support the		
accuracy and completeness of rebate data. Documentation will be provided to CMS		
in response to an audit-based request.		
14. The Applicant will report rebate dollars on a quarterly basis at the		
manufacturer/brand name level (unique strength and package size not required) in		
the manner specified by CMS.		
15. The Applicant or the Applicant's representative has accounting systems capable of		
accomplishing the production of financial reports to support rebate accounting. The		
rebate accounting must allow for step-down cost reporting in which rebates received		
at the aggregate level may be apportioned down to the level of plan enrollees.		
Applicant agrees to report 100% of the remuneration it receives, including any		
<u>price</u> process concessions for PBM services.		
17. Applicant will report Long-Term Care pharmacy rebate dollars on a quarterly basis		
at the manufacturer/brand name level (unique strength and package size not		
required) in a manner specified by CMS.		
. oquilou j		
OTHER DATA		
18. The Applicant will report at a frequency determined by CMS specified data		
(pursuant to 42 CFR §423.514(a)) on a variety of measures to support payment,		
program integrity, program management, and quality improvement activities in a		
manner prescribed by CMS in the Part D Reporting Requirements.		
mainer presented by ome in the Fart B Reporting Requirements.		
19. The Applicant will provide CMS with routine administrative reports (pursuant to 42		
CFR 423.514 (a)) on a variety of measures that concern the Applicant's		
performance in the administration of the Part D benefit. Such reports shall be		
submitted according to instructions issued with timely notice by CMS.		
	 <u>'</u>	
CURRORTING WARM MEDICARE COL		
SUPPORTING WWW.MEDICARE.GOV		
20. The Applicant will submit pricing and pharmacy network information to be publicly		
reported on www.medicare.gov in order to provide Medicare beneficiaries with		
necessary information regarding prescription drug costs under the respective plans.		
Details regarding this data requirement will be posted on <u>www.cms.hhs.gov</u> by April		
2007.		
		<b>'</b>
CONFLICT OF INTEREST		
21. The Applicant will provide financial and organizational conflict of interest reports		

to CMS, pursuant to instructions to be issued by CMS.		

Note: Further detail on our approach to monitoring and oversight, including the updated reporting measures will be posted on the CMS website not later than May 2007.

## 3.16 Data Exchange Between Cost Plans and CMS

## A. In HPMS, complete the table below:

Contract ID Number: \_\_\_\_\_

APPLICA	ANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			Requesting
BE APR	OVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOV	VING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMI	N IN HPMS:.			
	HPMS			
1.	Applicant will use HPMS to communicate with CMS in support of the application process, formulary submission process, bid submission process, ongoing operations of the Part D program, and reporting and oversight activities. Part D sponsors are required to secure access to HPMS in order to carry out these functions.			
	ENROLLMENT & PAYMENT			
3.	Applicant will establish connectivity to CMS via the AT&T Medicare Data Communications Network (MDCN) or via the Gentran file server.  Instructions are available by contacting the MMA Help Desk at 1-800-8069 or via the MMA Help Desk web page, www.cms.hhs.gov/mmahelp, in the Plan Reference Guide for CMS Part C/D Systems link.  Applicant will submit enrollment, disenrollment, and change transactions to communicate membership information to CMS each month.			
4.	Applicant will reconcile Part D sponsors data to CMS enrollment/payment reports within 45 days of availability.			
5.	Applicant will submit enrollment/payment attestation forms within 45 days of CMS report availability.			

## **3.17 Upgrades of Health Information Technology**

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT	YES	NO	Requesting Waiver? Yes or No
1. As the Applicant implements, acquires, or upgrades health information technology systems, it shall utilize, where available and as applicable, health information technology systems and products that meet interoperability standards recognized by the Secretary of HHS. These interoperability standards will be further defined in guidance and may include interoperability specifications recommended by Health Information Technology Standards Panel, Nationwide Health Information Network architecture standards, and interoperability standards recommended by the Certification Commission for Health Information Technology or other certifying bodies recognized by the Secretary.			

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Contract	11)	Number:	

## 3.18 Health Insurance Portability and Accountability Act of 1996 (HIPAA)

## A. In HPMS, complete the table below:

API	PLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS			Requesting
то	BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF	YES	NO	Waiver?
THE	FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
СО	LUMN IN HPMS:			
	<ol> <li>Applicant will comply with all applicable standards, implementation specifications, and requirements in the Standards for Privacy of Individually Identifiable Health Information under 45 CFR Parts 160 and 164 subparts A and E.</li> </ol>			
	2. Applicant will comply with all applicable standards, implementation specifications, and requirements in the Security Standards under 45 CFR Parts 160, 162 and 164			
	<ol> <li>Applicant will comply with all applicable standards, implementation specifications, and requirements in the Standard Unique Health Identifier for Health Care Providers under 45 CFR Part 160 and 162.</li> </ol>			
	<ol> <li>Applicant will comply with all applicable standards, implementation specifications, and requirements in the Standards for Electronic Transactions under 45 CFR Parts 160 and 162.</li> </ol>			
	5. Applicant agrees to transmit payment and remittance consistent with the HIPAA-adopted ACS X12N 835, Version 4010/4010A1: Health Care Claim Payment and Remittance Advice Implementation Guide ("835").			
	6. Applicant will report to CMS any unauthorized public disclosure of protected health information within 48 hours of the Applicant's detection of such disclosure.			
7.	<ul> <li>Applicant agrees that it and its subcontractors shall not perform any activities under its Part D sponsor contract at a location outside of the United States without the prior written approval of CMS. In making a decision to authorize the performance of work outside of the United States, CMS will consider the following factors, including but not limited to:         <ul> <li>The Applicant's/subcontractor's compliance with, and the enforceability of, Part D program requirements concerning system security.</li> <li>The Applicant's/subcontractor's compliance with and the enforceability of, Part D program requirements concerning information and data confidentiality and privacy.</li> <li>The Applicant's/subcontractor's compliance with, and the enforceability of, other relevant Part D program requirements.</li> <li>The Applicant's/subcontractor's compliance with, and the enforceability of, Part D corporate compliance plan requirements.</li> <li>The Applicant's/subcontractor's compliance with, and enforceability of all laws and regulations applicable to work performed outside of the United States.</li> <li>The performance the work outside of the United States is in the best interest of the United States.</li> </ul> </li> </ul>			
8.	Applicant agrees, in accordance with forthcoming guidance, it should to contract with an unrelated organization qualified to review and certify that the Applicant has developed and implemented systems, policies, and procedures sufficient to protect individual beneficiary information from unauthorized disclosure. Applicant should to obtain re-certification from a qualified reviewer once every two years.			

## 3.19 Prohibition on Use of SSN or Medicare ID number on Enrollee ID Cards

Contract	ID I	Number	
Commaci	ענ.	Mullipel.	

## A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATION TO			Requesting
BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Waiver?
FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMN IN HPMS:			
COLUMN IN HPMS:     1. Applicant agrees not to use an enrollee's the Social Security Number (SSN) or Medicare ID Number on the enrollees' identification card.			

## 3.20 Record Retention

## A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS			Requesting
TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF	YES	NO	Waiver?
THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Yes or No
COLUMNIN HPMS:			
1. The Applicant will maintain, for 10 years, books, records, documents, and other evidence of accounting procedures and practices consistent with 42 CFR §423.505(d).			
2. Applicant agrees to have pharmacies, contracted for the Part D benefit, maintain prescription records in their original format for the greater of 3 years or the period required by State law and allow those records to be transferred to an electronic format that replicated the original prescription for the remaining 7 years of the 10 year record retention requirement.			
3. Applicant agrees to keep all other records—except prescription records—that must be retained for Medicare under Part C and Part D in the format(s) required by State law or the HIPAA Privacy Rule, if applicable, or at the Applicant's discretion.			

## 3.21 Claims Processing

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO			
BE APROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE	YES	NO	Requesting
FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT			Waiver?
COLUMN IN HPMS:			Yes or No
1. Applicant develops and operates an on-line claims processing system that operates in real time to ensure accurate and timely payment of all claims submitted by network pharmacies on behalf of Part D plan enrollees. System operates according to the following standards:    98% response within 4 seconds  99% of all claims paid with no errors  99% system availability  Note: In preparation for implementation CMS (except for scheduled down time and disasters) will conduct testing and otherwise monitor for the impact of TrOOP system interfaces with plan claims processing systems, and adjust these standards as appropriate if necessary.			
Applicant develops and operates a paper claims processing system designed to pay claims submitted by non-network pharmacies on behalf of Part D plan enrollees. Applicant processes claims according to the following standards:			

description of your claims adjudication system including:  • Hardware and software		
Operating system		
<ul> <li>MediSpan or First Data Bank database, including number of iterations</li> </ul>		
saved		
<ul> <li>Number of sites processing claims (including disaster recovery back- up system)</li> </ul>		
<ul> <li>System volume in covered lives, including the number of transactions</li> </ul>		
the system can support per day and per hour.		
4. Applicant will develop and have made available to CMS upon request policies		
and procedures that include a complete description and flow chart detailing the		
claims adjudication process for each:		
Contracted network pharmacies		
Out-of-network pharmacies		
Paper claims     Retch processed claims		
<ul> <li>Batch-processed claims</li> <li>Manual claim entry (e.g. for processing direct member reimbursement)</li> </ul>		
Applicant will develop and have made available to CMS upon request policies		
and procedures that include a complete description of claim detail management,		
including:		
The length of time that detailed claim information is maintained online		
(not less than 12 months)		
<ul> <li>The data storage process after it is no longer online</li> </ul>		
<ul> <li>The length of time that detailed claim information is stored when it is no</li> </ul>		
longer online (not less than 10 years)		
6. Applicant will develop and have available to CMS upon request policies and		
procedures that include a complete description of the accessibility of this		
information for data capture purposes and flow chart of the claims data retrieval process for each:		
Entire claims history file		
<ul> <li>Encounter data required by state mandates</li> </ul>		
Encounter data required by state mandates     Encounter data required by alternate funding sources		
Out-of-pocket maximum/deductible files		
7. Applicant will develop and have available to CMS upon request policies and		
procedures that include a description of how overpayments and underpayments		
are to pharmacies, as well as to enrollees, are handled and recovery procedures		
8. Applicant will developed and have available to CMS upon request policies and		
procedures that include a complete description of procedures surrounding		
disputed claims, including:		
The steps that a pharmacy and/or an enrollee must follow to dispute a		
<ul> <li>claim reimbursement</li> <li>The average amount of time needed to resolve a claims dispute</li> </ul>		
<ul> <li>The average amount of time needed to resolve a claims dispute</li> <li>Turnaround time standards for dispute resolution.</li> </ul>		
Applicant will have a robust testing process that will identify and correct any plan		
configuration errors prior to implementation.		
oomigaration on ore prior to impromentation.		
10. Applicant will accept eligibility files and any prior claims data electronically in		
NCPDP format.		
11. Applicant can and will document the manner and extent to which it has tested		
benefit designs such as drug exclusions or quantity limitations and plan		
parameters such as co-payments or benefit maximums.		
12. Applicant agrees to <u>rapidly adopt implement within 90 days</u> any new		
messaging approved by the NCPDP Workgroup to adjudicate a Part D claim and		
appropriately coordinate benefits in real time.	ı	

## Submit as an attachment, per the instructions in Section 2.4, the following certification:

#### 4.0 CERTIFICATION

I, the undersigned, certify to the following:

- 1) I have read the contents of the completed application and the information contained herein is true, correct, and complete. If I become aware that any information in this application is not true, correct, or complete, I agree to notify the Centers for Medicare & Medicaid Services (CMS) immediately and in writing.
- 2) I authorize CMS to verify the information contained herein. I agree to notify CMS in writing of any changes that may jeopardize my ability to meet the qualifications stated in this application prior to such change or within 30 days of the effective date of such change. I understand that such a change may result in termination of the approval.
- 3) I agree that if my organization meets the minimum qualifications and is Medicareapproved, and my organization enters into a Part D contract with CMS, I will abide by the requirements contained in Section 3.0 of this Application and provide the services outlined in my application.
- 4) I agree that CMS may inspect any and all information necessary including inspecting of the premises of the Applicant's organization or plan to ensure compliance with stated Federal requirements including specific provisions for which I have attested. I further agree to immediately notify CMS if despite these attestations I become aware of circumstances which preclude full compliance by January 1, 2008 with the requirement stated here in this application as well as in 42 CFR § 423 of the regulation.
- 5) I understand that in accordance with 18 U.S.C. § 1001, any omission, misrepresentation or falsification of any information contained in this application or contained in any communication supplying information to CMS to complete or clarify this application may be punishable by criminal, civil, or other administrative actions including revocation of approval, fines, and/or imprisonment under Federal law.
- 6) I further certify that I am an authorized representative, officer, chief executive officer, or general partner of the business organization that is applying for qualification to enter into a Part D addendum to my organization's Medicare Cost Plan contract with CMS.

7) I acknowledge that I am aware that there is operational policy guidance including the
forthcoming 2008 Call Letter, relevant to this application that is posted on the CMS website and
that it is continually updated. Organizations submitting an application in response to this
solicitation acknowledge that they I comply with such guidance should they be approved for a
Part D contract.

Authorized Representative Name (printed)	Title

Contract ID Number:	
Authorized Representative Signature	Date (MM/DD/YYYY)

Contract ID Number:	
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## 5. 0 APPENDICES

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#### APPENDIX I

#### **Banking Information Form**

As Government vendors, organizations with Medicare contracts are paid by the Department of Treasury through an Electronic Funds Transfer (EFT) program using the Automated Clearing House Network (ACH). Government vendor payments are directly deposited into corporate accounts at financial institutions on the expected payment date. Additionally, CMS must have the EIN/TIN and associated name as registered with the IRS.

Please provide the following information to assist the Centers for Medicare & Medicaid Services in establishing payment arrangements for your organization. Mail the completed chart to the following address by March 12, 2007.

Centers for Medicaid & Medicare Services Attention: Yvonne Rice Mail Stop C1-05-17 7500 Security Blvd. Baltimore, MD 21244

#### **ORGANIZATION INFORMATION**

Name of Organization:	DBA, if any:		
Full Address of Operation (Oterator)			
Full Address of Organization (Street, City, Zip):			
Contact Person Name:	Telephone Number:		
Contract Numbers, if known:			
Employer/Tax Identification Number (EIN/TIN):			
EIN/TIN Name (Name of Business for tax purposes as registered wit	th the IRS):		
A W-9 may be required			
Full Address for 1099 Tax Form (Street, City, Zip):			

#### FINANCIAL INSTITUTION

Name of Bank:	
Full Address of Bank (Street, City, Zip):	
ACH/EFT Coordinator Name:	Telephone Number:
Nine Digit Routing Transit (ABA Number):	
Depositor Account Title:	
Depositor Account Number:	
Check Account Type: (Please Attach a Copy of A Voided Check)	
☐ Checking ☐ Savings	

SIGNATU	RE & TITLE	OF ORGANIZA	TION'S AUT	THORIZED F	REPRESENT	ATIVE
Signature:				_		

Contract ID Number:	
Date:	
Title:	
Print Name:	
Dhone Number	

## APPENDIX II

# Summary of PDP Application Requirements Fulfilled under Part C for Cost Plan Prescription Drug Applicants

Part D Regulation Waived	Regulatory Requirement(s) Description	Basis and Rationale
42 CFR 423 Subpart I, excepting 42 CFR 423.440 ( which concerns Federal preemption of State law and prohibition of State premium taxes) 42 CFR 423.112 (a)	Licensure and Solvency – Applicant must be licensed to bear risk in the State in which it intends to operate or apply for a licensure waiver and meet CMS solvency standards.  Service Area – Applicant must offer a Part D plan that serves at least an entire PDP region.	Duplicative of Cost Plan requirements for licensure and solvency under 42 CFR §417.404 (General requirements) and 42 CFR 417.407 (Requirements for a Competitive Medical Plan (CMP)). All Cost Plans are State licensed in some manner or have authority to offer a Cost Plan in all states in which they operate.  Conflicts with Cost Plan regulations (42 CFR 417.1) defining the service area for HMOs and CMPs offering Medicare reasonable Cost Plans.
42 CFR 423.120(a)(3) Waiver applies only to Cost contractors that operate their own pharmacies	Pharmacy Network - Applicant must offer its Part D plan benefit through a contracted retail pharmacy network that meets CMS standards for convenient access.	Waiver stated in regulations at 42 CFR 423.120(a)(7)(i) excuses from the CMS standards for convenient access those Cost contractors that administer their Part D benefit through pharmacies owned by the Cost contractor if that organization's pharmacy network access is comparable to the CMS convenient access standards . {Note: Applicants will be expected to provide comparable information in the application for organizational pharmacies}
42 CFR 423.120(a)(8)(i) Waiver applies only to Cost contractors that operate their own pharmacies	Pharmacy Network - Applicant must offer its Part D benefit through any willing pharmacy that agrees to meet reasonable and relevant standard network terms and conditions.	Waiver promotes the coordination of Parts C and D benefits. Excuses from CMS any willing pharmacy requirement those Cost contractors that administer their Part D benefit through pharmacies owned by the Cost contractor and dispense at least 98% of all prescriptions through pharmacies owned and operated by Applicant.

## **APPENDIX III**

## CERTIFICATION OF MONTHLY ENROLLMENT AND PAYMENT DATA RELATING TO CMS PAYMENT TO A MEDICARE COST PLAN

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS), and

(name of Cost Plan Applicant) hereafter referred to as the "Cost Plan"				
governing the operation of the following Cost Plans (plan identification numbers), the Cost Plan hereby requests payment under the contract, and in doing so, makes the following				
numbers), the Cost Plan hereby requests payment under the contract, and in doing so, makes the following				
certifications concerning CMS payments to the Cost Plan. The Cost Plan acknowledges that the information				
described below directly affects the calculation of CMS payments to the Cost Plan and that misrepresentations				
to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution.				
This certification shall not be considered a waiver of the Cost Plan's right to seek payment adjustments from				
CMS based on information or data that does not become available until after the date the Cost Plan submits this				
certification.				
The Cost Plan has reported to CMS for applications received in the month of				
(month and year) all new enrollments, disenrollments, and changes in Plan Benefit Packages with respect to				
the above-stated Cost Plans. Based on best knowledge, information, and belief, all information submitted to				
CMS in this report is accurate, complete, and truthful.				
2. The Cost Plan has reviewed the CMS monthly membership transaction report and reply (TRR) listing for the				
month of (month and year) for the above-stated Cost Plans and has submitted requests to				
IntegriGuard, under separate cover, for retroactive adjustments to correct payment data when the Cost Plan has				
more accurate information. This may include enrollment status and State and County Code related to a specific				
beneficiary. For those portions of the monthly membership report and the reply listing to which the Cost Plan				
raises no objection, the Cost Plan, through the certifying CEO/CFO, will be deemed to have attested, based on				
best knowledge, information, and belief, to their accuracy, completeness, and truthfulness.				
book tarothougo, information, and boiler, to those about aby, completeness, and tratinamous.				
NAME:				
TITLE:				
On behalf of: (Cost Plan)				

NOTE: The person signing this form must be the CEO, CFO, or an individual delegated the authority to sign on behalf of on of the CEO or CFO and who reports to the CEO or CFO. Otherwise the certification will be considered invalid, per 42 CFR 423.505(k).

## Appendix IV

## CERTIFICATION BY COST PLAN THAT SUBCONTRACTS MEET THE REQUIREMENTS OF SECTION 3.1.2FD

A. I, the undersigned, certify, on behalf of <u>NAME OF LEGAL ENTITY CONTRACTING AS A MEDICARE ADVANTAGE ORGANIZATION</u>, to the following:

The contracts submitted as attachments to Section 3.1.2:

- 1. Clearly identify the parties to the contract (or letter of agreement).
- 2. Describe the functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2 Of the application.
- 3. Contain language clearly indicating that the subcontractor has agreed to perform functions required under the Applicant's Medicare Cost Plan Contract (except for a network pharmacy if the existing contract would allow participation in this program), and flow-down clauses requiring the subcontractor's activities to be consistent with and comply with the Applicant's contractual obligations as a Cost Plan that sponsors a Part D Plan.
- 4. Contain language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Plan contract.
- 5. Describe the payment the subcontractor will receive for performance under the contract, if applicable;
- 6. Are for a term of at least a year (i.e., January 1, 2008 through December 31, 2008).
- 7. Are signed by a representative of each party with legal authority to bind the entity.
- 8. Contain language obligating the subcontractor to comply with all applicable Federal and State laws and regulations and CMS instructions.
- 9. Contain language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.
- 10. Contain language that specifies all of the requirements set forth in 42 CFR §423.505(i), including:
  - a. Requiring that the subcontractor agree to make its books and other records available to HHS, the Comptroller General, or their designees in accordance with 42 CFR §423.505(i)(2), including the right to inspect, evaluate and audit books and other records and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later.
  - b. Contain language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.
  - c. Contain language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.
  - d. Contain language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.
  - e. Contain language that the Part D sponsor retains the right to approve, suspend, or terminate any arrangement with a pharmacy if the subcontractor will establish the pharmacy network or select pharmacies to be included in the network.
- B. I certify that I am authorized to sign on behalf of the Applicant.
- C. I understand that CMS will review the submitted contracts to ensure that they comply with the contracting requirements stated in Section 3.1.2 DE of the Solicitation for Applications from Cost Plan Sponsors. When a submitted contract does not meet a requirement, CMS will ask the Applicant to resubmit the contract in question. I understand the Applicant's failure to provide in a timely manner fully executed contracts that meet CMS requirements may affect CMS' decision to allow the Applicant to accept enrollment into its Part D plan(s) on November 15, 2006.

Authorized Representative Name (printed)	 Title

Authorized Representative Signature	Date (MM/DD/YYYY

## Appendix V

## Crosswalk of Section 3.1.2DE Requirements in Subcontracts Submitted as Attachments to Section 3.1.2

INSTRUCTIONS: Applicants must complete the following chart for each subcontract submitted under Section 3.1.2 □ E. Applicants must identify where specifically in each contract the following elements are found.

Section	Requirement	Citation
3.1.2 <u>D</u> €1	The parties to the contract	
3.1.2 <u>D</u> <del>E</del> 2	The functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2 ©B of the application.	
3.1.2 <u>D</u> <del>E</del> 3	Language clearly indicating that the subcontractor has agreed to participate in your Medicare Prescription Drug Benefit program (except for a network pharmacy if the existing contract would allow participation in this program), and flow-down clause.	
3.1.2 <mark>D</mark> <del>E</del> 4	Language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.	
3.1.2 <u>D</u> €5	The payment the subcontractor will receive for performance under the contract, if applicable.	
3.1.2 <u>D</u> <del>E</del> 6	Are for a term of at least the one-year contract period for which application is submitted.	
3.1.2 <u>D</u> <del>E</del> 7	Are signed by a representative of each party with legal authority to bind the entity.	
3.1.2 <u>D</u> <del>E</del> 8	Language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.2 <u>D</u> <del>E</del> 9	Language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.2 <u>D</u> <b>E</b> 10	Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.	
3.1.2 <u>D</u> <b>€</b> 11	Language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.2 <u>D</u> E12	Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.	
3.1.2 <u>D</u> €13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.	
3.1.2 <u>D</u> <del>E</del> 14	Language that the Part D sponsor retains the right to approve, suspend, or terminate any arrangement with a	

network or select pharmacies to be included in the	
network.	

#### APPENDIX VI

### **Crosswalk for Retail Pharmacy Access Contracts**

INSTRUCTIONS: Applicants must complete the following chart (which contains applicable Section 3.1.2 ☐ requirements AND additional requirements specific to Pharmacy Access) for each Retail pharmacy contract template submitted under Section 3.3. Applicants must identify where, in each contract template, the following elements reside. If multiple retail contract templates exist, applicant must provide a 'Crosswalk for Retail Pharmacy Access Contracts' document (Appendix VI) for each contract template.

The provisions listed below must be in all pharmacy contracts if contracts reference policies and procedures to which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.

Section	Requirement	Citation
3.1.2 <u>D</u> <del>E2</del>	The functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2 CB of the application.	
3.1.2 <u>D</u> €4	Language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.	
3.1.2 <u>D</u> <del>E</del> 8	Language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.2 <u>D</u> €9	Language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.2 <u>D</u> <b>E</b> 10	Language ensuring that the subcontractor will make their books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.	
3.1.2 <u>D</u> €11	Language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.2 <u>D</u> <b>E</b> 12	Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.	
3.1.2 <u>D</u> <b>E</b> 13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.	
3.3A3	Provisions governing submitting claims to a real-time claims adjudication system.  Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.3A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	

3.3A5	Provisions regarding charging/applying the correct cost- sharing amount.	
3.3A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	

## APPENDIX VII Crosswalk for Mail Order Pharmacy Access Contracts

INSTRUCTIONS: Applicants must complete the following chart (which contains applicable Section 3.1.2 ☐ requirements AND additional requirements specific to Pharmacy Access) for each Mail Order pharmacy contract template submitted under Section 3.3. Applicants must identify where, in each contract template, the following elements reside. If multiple retail contract templates exist, applicant must provide a 'Crosswalk for Mail Order Pharmacy Access Contracts' document (Appendix VII) for each contract template.

The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this

documen	tation	accord	ingl	ly.
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ı	Section	Requirement	Citation
	3.1.2 <u>D</u> €2	The functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2 CB of the application.	
	3.1.2 <u>D</u> E4	Language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.	
	3.1.2 <u>D</u> <del>E</del> 8	Language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.	
	3.1.2 <u>D</u> E9	Language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
	3.1.2 <u>D</u> E10	Language ensuring that the subcontractor will make their books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.	
	3.1.2 <u>D</u> €11	Language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
	3.1.2 <u>D</u> €12	Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.	
	3.1.2 <u>D</u> €13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.	
	3.3A3	Provisions governing submitting claims to a real-time claims adjudication system.	
	3.3A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	
	3.3A5	Provisions regarding charging/applying the correct cost- sharing amount.	

3.3A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	
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## APPENDIX VIII Crosswalk for Home Infusion Pharmacy Access Contracts

INSTRUCTIONS: Applicants must complete the following chart (which contains applicable Section 3.1.2DE requirements AND additional requirements specific to Pharmacy Access) for each Home Infusion pharmacy contract template submitted under Section 3.3. Applicants must identify where, in each contract template, the following elements reside. If multiple retail contract templates exist, applicant must provide a 'Citations for Home Infusion Pharmacy Access Contracts' document (Appendix VIII) for each contract template.

The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.

Section	Requirement	Citation
3.1.2 <u>D</u> €2	The functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2BC of the application.	
3.1.2 <u>D</u> <del>E</del> 4	Language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.	
3.1.2 <u>D</u> €8	Language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.2 <u>D</u> €9	Language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.2 <u>D</u> <b>E</b> 10	Language ensuring that the subcontractor will make their books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.	
3.1.2 <u>D</u> €11	Language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.2 <u>D</u> <b>E</b> 12	Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.	
3.1.2 <u>D</u> €13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.	
3.3A3	Provisions governing submitting claims to a real-time claims adjudication system.  Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.3A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	

3.3A5	Provisions regarding charging/applying the correct cost- sharing amount.	
3.3A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	
3.3.4A5	Provisions ensuring that before dispensing home infusion drugs, pharmacy ensures that the professional services and ancillary supplies are in place.	

## APPENDIX IX Crosswalk for Long-Term Care Pharmacy Access Contracts

INSTRUCTIONS: Applicants must complete the following chart (which contains applicable Section 3.1.2 ☐ requirements AND additional requirements specific to Pharmacy Access) for each Long-Term Care pharmacy contract template submitted under Section 3.3. Applicants must identify where, in each contract template, the following elements reside. If multiple retail contract templates exist, applicant must provide a 'Citations for Long-Term Care Pharmacy Access Contracts' document (Appendix IX) for each contract template.

The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures to which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation

accordingly.

Section	Requirement	Citation
3.1.2 <u>D</u> €2	The functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2BC of the application.	
3.1.2 <u>D</u> <u>E</u> 4	Language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.	
3.1.2 <mark>D</mark> <u></u> €8	Language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.2 <u>D</u> €9	Language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.2 <mark>DE</mark> 10	Language ensuring that the subcontractor will make their books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.	
3.1.2 <mark>D</mark> €11	Language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.2 <mark>DE</mark> 12	Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.	
3.1.2 <u>D</u> €13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.	
3.3A3	Provisions governing submitting claims to a real-time claims adjudication system.  Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.3A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	

3.3A5	Provisions regarding charging/applying the correct cost- sharing amount.	

### **Elements Specific to Long-Term Care Contracts**

Note: CMS released Long-Term Care Guidance in early March 2005 that can be found at www.cms.hhs.gov/pdps/LTC\_guidance.pdf. This document contains an updated list of performance and service criteria for contracting with long-term care pharmacies. Applicants should, at a minimum, to incorporate these criteria in ALL LTC pharmacy network contracts. Applicant must list the criteria below, and then identify where the elements reside in the contract template(s) submitted.

eie	elements reside in the contract template(s) submitted.		
	Performance and Service Criteria	Citation	
1.	Comprehensive Inventory and Inventory Capacity – Network Long-Term Care Pharmacies (NLTCPs) must provide a comprehensive inventory of Plan formulary drugs commonly used in the long term care setting. In addition, NLTCPs must provide a secured area for physical storage of drugs, with necessary added security as required by federal and state law for controlled substances. This is not to be interpreted that the pharmacy will have inventory or security measures outside of the normal business setting.		
2.	Pharmacy Operations and Prescription Orders NLTCPs must provide services of a dispensing pharmacist to meet the requirements of pharmacy practice for dispensing prescription drugs to LTC residents, including but not limited to the performance of drug utilization review (DUR). In addition, the NLTCP pharmacist must conduct DUR to routinely screen for allergies and drug interactions, to identify potential adverse drug reactions, to identify inappropriate drug usage in the LTC population, and to promote cost effective therapy in the LTC setting. The NLTCP must also be equipped with pharmacy software and systems sufficient to meet the needs of prescription drug ordering and distribution to an LTC facility. Further, the NLTCP must provide written copies of the NLTCP's pharmacy procedures manual and said manual must be available at each LTC facility nurses' unit. NLTCPs are also required to provide ongoing inservice training to assure that LTC facility staff are proficient in the NLTCP's processes for ordering and receiving of medications. NLTCP must be responsible for return and/or disposal of unused medications following discontinuance, transfer, discharge, or death as permitted by State Boards of Pharmacy. Controlled substances and out of date substances must be disposed of within State and Federal guidelines.		
3.	Special Packaging NLTCPs must have the capacity to provide specific drugs in Unit of Use Packaging, Bingo Cards, Cassettes, Unit Dose or other special packaging commonly required by LTC facilities. NLTCPs must have access to, or arrangements with, a vendor to furnish supplies and equipment including but not limited to labels, auxiliary labels, and packing machines for furnishing drugs in such special packaging required by the LTC setting.		
4.	<i>IV Medications</i> NLTCPs must have the capacity to provide IV medications to the LTC resident as ordered by a qualified medical professional. NLTCPs must have access to specialized facilities for the preparation of IV prescriptions (clean		

	room). Additionally, NLTCPs must have access to or arrangements with a vendor to furnish special equipment and supplies as well as IV trained pharmacists and technicians as required to safely provide IV medications.	
5.	Compounding /Alternative Forms of Drug Composition NLTCPs must be capable of providing specialized drug delivery formulations as required for some LTC residents. Specifically, residents unable to swallow or ingest medications through normal routes may require tablets split or crushed or provided in suspensions or gel forms, to facilitate effective drug delivery.	
6.	Pharmacist On-call Service NLTCP must provide on-call, 24 hours a day, 7 days a week service with a qualified pharmacist available for handling calls after hours and to provide medication dispensing available for emergencies, holidays and after hours of normal operations.	
7.	Delivery Service NLTCP must provide for delivery of medications to the LTC facility up to seven days each week (up to three times per day) and in-between regularly scheduled visits. Emergency delivery service must be available 24 hours a day, 7 days a week. Specific delivery arrangements will be determined through an agreement between the NLTCP and the LTC facility. NLTCPs must provide safe and secure exchange systems for delivery of medication to the LTC facility. In addition, NLTCP must provide medication cassettes, or other standard delivery systems, that may be exchanged on a routine basis for automatic restocking. The NLTCP delivery of medication to carts is a part of routine "dispensing".	
8.	<i>Emergency Boxes</i> NLTCPs must provide "emergency" supply of medications as required by the facility in compliance with State requirements.	
9.	<i>Emergency Log Books</i> NLTCP must provide a system for logging and charging medication used from emergency/first dose stock. Further, the pharmacy must maintain a comprehensive record of a resident's medication order and drug administration.	
10	Miscellaneous Reports, Forms and Prescription Ordering Supplies NLTCP must provide reports, forms and prescription ordering supplies necessary for the delivery of quality pharmacy care in the LTC setting. Such reports, forms and prescription ordering supplies may include, but will not necessarily be limited to, provider order forms, monthly management reports to assist the LTC facility in managing orders, medication administration records, treatment administration records, interim order forms for new prescription orders, and boxes/folders for order storage and reconciliation in the facility.	

#### APPENDIX X

## Crosswalk for Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) Pharmacy Access Contracts

INSTRUCTIONS: Applicants must complete the following chart (which contains applicable Section 3.1.2 ☐ requirements AND additional requirements specific to Pharmacy Access) for each I/T/U pharmacy contract template submitted under Section 3.3. Applicants must identify where, in each contract template, the following elements reside. If multiple I/T/U contract templates exist, applicant must provide a 'Citations Crosswalk for I/T/U Pharmacy Access Contracts' document (Appendix X) for each contract template.

The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures to which the pharmacy must abide, provide the relevant documentation as evidence and cite this documentation accordingly.

	Section	Requirement	Citation
	3.1.2 <u>D</u> €2	The functions to be performed by the subcontractor, as well as any reporting requirements the subcontractor has to the Applicant identified in Section 3.1.2 CB of the application.	
	3.1.2 <u>D</u> E4	Language describing the services to be performed in a manner that encompasses the services required to support the Medicare Prescription Drug Benefit program.	
	3.1.2 <u>D</u> <del>E</del> 8	Language obligating the subcontractor to abide by all applicable Federal and State laws and regulations and CMS instructions.	
	3.1.2 <u>D</u> €9	Language obligating the subcontractor to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
	3.1.2 <u>D</u> <b>E</b> 10	Language ensuring that the subcontractor will make their books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.	
	3.1.2 <u>D</u> €11	Language stating that the subcontractor will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
	3.1.2 <u>D</u> €12	Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.	
	3.1.2 <u>D</u> <b>E</b> 13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor on an ongoing basis.	
	3.3A3	Provisions governing submitting claims to a real-time claims adjudication system.  Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
	3.3A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	

3.3A5	Provisions regarding charging/applying the correct cost- sharing amount.	
3.3A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	

# Elements Specific to Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) Pharmacy Contracts

Note: Provisions listed below are in the model I/T/U Addenda, located at www.cms.hhs.gov/10Rx Contracting Specific Guidelines.asp and all I/T/U Contracts must contain language consistent with the model addendum that address the following:

addendann	that address the following.	
Item 1	Suppression of the addendum from underlying agreement.	
Item 3	The description of the provider.	
Item 4	Counting of costs paid for by provider toward any deductibles.	
Item 5	Persons eligible for services of the provider.	
Item 6	The applicability of certain Federal law.	
Item 7	The non-taxable status of the provider.	
Item 8	Insurance and indemnification.	
Item 9	Applicability of state licensing law to provider's employees.	
Item 10	Provider eligibility for payments	
Item 11	Dispute resolution.	
Item 12	Federal law as the governing law.	
Item 13	The contract will apply to all pharmacies and dispensaries operated by the provider.	
Item 14	The contract will not affect the provider's acquisition of pharmaceuticals.	
Item 15	The provider's point of sale processing capabilities.	
Item 16	Claims processing.	
Item 17	Reasonable and appropriate payment rates.	
Item 18	Any information, outreach or enrollment materials prepared by the Applicant will be supplied at no cost to the provider.	
Item 19	The provider determines the hours of service for the pharmacies or dispensaries of the provider.	
Item 20	Endorsement	
	I .	

Item 21	Term and Termination of Pharmacy Agreement	

## APPENDIX XI Applicant Submission of P&T Committee Member List and Certification Statement

This appendix summarizes CMS policy on Part D Applicant/Sponsor and PBM submission of P&T Committee membership, and the accountability that each Part D Applicant/Sponsor holds regarding the integrity of the P&T Committee whose membership is submitted either directly by the Part D Applicant/Sponsor or by the applicant/sponsor's PBM. This appendix also instructs Part D Applicants (or their PBM's) on how to submit the Applicant's P&T Committee membership list, and a Certification of P&T Integrity and Quality in the event the Applicant is planning to operate under a confidentiality agreement with its PBM (such that the PBM does not disclose the membership to the Applicant).

#### 1P&T Committee Member Disclosure to CMS

As provided in the regulation at CFR 423.120 (b)(1), a Part D Sponsor's P&T Committee list must contain a majority of members who are practicing physicians and/or pharmacists, include at least one practicing physician and one practicing pharmacist who are experts regarding care of the elderly or disabled individuals, and includes at least one practicing physician and one practicing pharmacist who are independent and free of conflict relative to the Part D Sponsor or Plan and pharmaceutical manufacturers.

In the event the Part D Applicant/Sponsor has entered into a confidential agreement such that the PBM will not disclose its P&T Committee membership to the Part D Applicant/Sponsor, then it is the Part D Sponsor's responsibility to notify CMS that this information will be submitted by the Sponsor's PBM. Moreover, the Part D Applicant/Sponsor must ensure that the PBM notifies CMS of the P&T Committee membership. Also, the Part D Applicant/Sponsor should ensure that the PBM notifies the Sponsor that this information has been successfully submitted to CMS.

#### Instructions to Plans and PBMs

- **A**. If the Part D Applicant sub-contracts with a PBM for its P&T Committee and operates under a Confidentiality Agreement (such that its members are not disclosed to the Part D Applicant) then the Applicant must (1) complete the attached Certification, and (2) forward the attached P&T Committee Member Disclosure form to the sub-contracted PBM and direct the PBM to submit the form to CMS by March 12, 2007. The PBM should follow the mailing instructions below.
- **B**. In the event of any future changes to the membership of the Part D Sponsor's P&T Committee or the PBM's P&T Committee, Part D Sponsors must (or in the case of a confidential agreement the Part D Sponsor must assure that the PBM will notify the appropriate CMS account manager (to be assigned at a future date) within 30 days of the effective date of such change.

### Mailing Instructions

- 1. Provide a signed cover sheet indicating that the information being sent to CMS is an addendum to the Plan's Part D Application.
- **2.** Please mail 4 CDs containing both the completed P&T Committee Member Disclosure form and the completed Certification for Part D Sponsors Using a Pharmacy Benefit Manager's Pharmacy and Therapeutics Committee under a Confidentiality Agreement form.
- **3.** Please mail 2 hard copies, including one original, of both the completed P&T Committee Member Disclosure form and the completed Certification for Part D Sponsors Using a Pharmacy Benefit Manager's Pharmacy and Therapeutics Committee under a Confidentiality Agreement form.

Mail the CDs and hard copy material via courier to: Centers for Medicare & Medicaid Services ATTN: P&T Member List and/or P&T Certification Mail Stop C1-26-12 7500 Security Boulevard Baltimore, MD 21244-1850

### PHARMACY AND THERAPEUTICS COMMITTEE MEMBER DISCLOSURE

Name of Part D Plan or PBM	l:								
If Part D Plan, provide Part D	f Part D Plan, provide Part D Contract number(s):								
Contact Person:									
Phone Number:			_						
Email:			_						
A. Complete the table belo	ow.			1	DIGATE WILLOW	45MD5D0 4 D5			
PROVIDE THE NAMES OF THE M PRACTICING PHYSICIANS OR PR									
CARE OF THE ELDERLY OR DISA									
PHARMACEUTICAL MANUFACTU									
THIS DATA BY CREATING A SPR	•					•			
ATTACHMENT ON A CD AS INST				_ ,,,,					
	F	Practice/Expertise			Free of Any Co	nflict of Interest			
		'X' in Appropriate C			Type Ye	es or No			
Full Name of Member Start Date and End Date	Practicing Physician	Practicing Pharmacist	Elderly/Disabled Expert		With Your Organization?	With Pharmaceutical Manufacturers?			
B. Complete the table below if a PBM submitting on behalf of Part D plan.  PROVIDE THE NAMES OF THOSE APPLICANTS FOR THE PART D BENEFIT FOR WHICH THAT YOUR ORGANIZATION IS PROVIDING PHARMACY BENEFIT MANAGEMENT SERVICES, THE TYPE OF APPLICATION, AND THE CONTRACT NUMBER(S). ADD ADDITIONAL ROWS AS NECESSARY.									
Organization Name		Type of Application			Contract Nun	nber(s)			

## CERTIFICATION FOR PART D SPONSORS USING A PHARMACY BENEFIT MANAGER'S PHARMACY& THERAPEUTICS COMMITTEE UNDER A CONFIDENTIALITY AGREEMENT

- A. I, the undersigned, certify, on behalf of <u>LEGAL NAME OF PART D SPONSOR APPLICANT</u> ("Applicant"), to the following:
  - 1) I certify that APPLICANT has entered into a contract with <u>LEGAL NAME OF PBM</u> ("PBM") to perform pharmacy benefit management services related to the operation of a Medicare Part D benefit plan(s) on behalf of APPLICANT.
  - 2) I agree, to the best of my knowledge, that "<u>PBM</u>," has a Pharmacy and Therapeutics (P&T) Committee that contains a majority of members who are practicing physicians and/or pharmacists, includes at least one practicing physician and one practicing pharmacist who are experts regarding the care of the elderly or disabled individuals, and includes at least one practicing physician and one practicing pharmacist who are independent and free of conflict relative to my plan and organization and pharmaceutical manufacturers.
  - 3) I agree that the PBM will supply to CMS the following information, including but not limited to, the full legal name of each member of its P&T Committee designated as a practicing physician or pharmacist specializing in elderly and/or disabled care. Each member must also disclose any conflict of interest with my organization, and/or pharmaceutical manufacturers.
  - 4) I agree that my organization will establish policies and procedures to ensure and confirm the ongoing integrity, qualifications and expertise of the PBM's P&T Committee.
  - 5) I agree that in the event CMS identifies a PBM's P&T Committee, member listed on the OIG exclusion list, my organization will be notified by CMS of such a problem. In such an instance, my organization must assure that the PBM takes appropriate steps to correct the problem or my organization will be at risk of being subject to a corrective action plan and sanctions, depending on the nature of the problem.
- B. I agree that CMS may inspect the records and premises of my organization or my subcontractor to ensure compliance with the statements to which I have attested above.

C. I certify that I am authorized to sign on behalf	it the Annlican	ıt

Part D Applicant's Contract Number:	
Authorized Representative Name (printed)	Title
Authorized Representative Signature	Date (MM/DD/YYYY)

# Appendix XII Retail Pharmacy Network Access Instructions

By contract, Part D sponsors are required to meet the access standards in 42 CFR §423.120(a)(1). Applicants should note that the Retail access standard requirement is applied at the Plan Benefit Package (PBP) level. *It is important to note the reference to <u>plan</u> (and not contract ID) in the requirements defined in 42 CFR §423.120 (a)(1). As part of routine monitoring and audit processes, CMS will review retail pharmacy access at the PBP level.* 

Note: While CMS realizes that contracts with Indian Health Services, Indian Tribes and Tribal organizations and Urban Indian Organization (I/T/U), Federally Qualified Health Centers (FQHC) and Rural Health Centers (RHC) may be counted for purposes of meeting the pharmacy access standards, it should be noted that contracts with these pharmacies may not be used as a substitute for including retail pharmacies in plan networks.

### **Information Required to Qualify As Part D Sponsor**

CMS recognizes that the deadline for submission of the Part D application (March) precedes the plan bidding and finalization process (June). Further CMS recognizes that many (if not most) Part D sponsors continue work on defining their PBP service areas throughout their Bid formulation process. Therefore, it is difficult for applicants to submit final pharmacy accessibility analyses for each PBP, and we will only require a contract-level submission at this time. This circumstance is especially problematic for MA-PD sponsors that may choose to offer a PBP to a subset of their Contract Service Area. The impact on PDPs, RPPOs, and Cost Plans is minimal since those types of contracts must offer all PBPs with Part D throughout each specific PDP Region (PDPs), MA Region (RPPOs) or geographic area (Cost Plans).

#### **Geographic Accessibility Analysis Instructions**

All Applicants are strongly encouraged to use GeoNetworks® to compile the reports as outlined in this appendix. If this is not possible then Applicant must contact Dennis Hodges, at <a href="mailto:dennis.hodges@cms.hhs.gov">dennis.hodges@cms.hhs.gov</a> (410.786.3048), no later than February 1, 2007 to determine if analyses provided by an alternative method are acceptable. Please note that alternative methods must produce analyses that will result in data directly comparable to the results produced by GeoNetworks®. Applicants that wish to use alternative methods will be required to demonstrate how their analysis is comparable to results produced by GeoNetworks®.

Though in many instances CMS provides specific instructions for formatting and compiling plan accessibility reports, this appendix is not intended to provide step-by-step instructions for the use of GeoNetworks®. The instructions and examples provided here were developed using GeoNetworks version 7.5.2.¹ It is the responsibility of Applicant to ensure that their submission provides adequate information for CMS to determine if each of their offerings meets the retail pharmacy access submission requirements. Detailed descriptions of the information needed by CMS are provided below.

<sup>&</sup>lt;sup>1</sup> Systems files for CDF, DPF, PPF, RPF, ZDF are version 6.20. System file for Qms is version 17.00.

### 1. Defining the Medicare Beneficiary File in GeoNetworks®:

The Medicare Beneficiary File "Medicare Beneficiaries by State, Region, ZIP 09302006.xls" is provided by CMS.

The Medicare Beneficiary File referenced above contains ZIP Codes and beneficiary counts for Applicants as of September 30, 2006. Use of this file is required for the accessibility analysis submission. Applicants should download this census file and create a sub-file(s) specific to their service area and/or region(s) and/or state as needed to support the level of analyses required (specified below). Applicants may not use beneficiary counts from other sources in their accessibility analyses.

Applicants should import the data sub-file to create a geo-coded population file based on the Census data sub-file. A population file is created by navigating to Data > Populate > From File> "select and open the file". Applicants may geocode by selecting the "geocode after populate" check box during this step, or they may geocode the population file in a later step outlined below.

✓ **Quality Check:** Applicant should verify that the beneficiary (employee) count in the population file is consistent with the total beneficiary census for the sub-file used as the basis for the analyses. CMS will check the count of beneficiaries provided in the reports against the count of beneficiaries residing in the plan's service area.

Applicants should assign an Urban, Suburban, or Rural indicator to each Medicare beneficiary record in the Population file using the GeoNetworks® function, "Assign Place Names." Place names may be assigned by navigating to Data > Assign Place Names > Selecting and open the file. The Input field should be set to "ZIP". The default place name classification "STD\_CLASS" will assign a Urban (U), Suburban (S), or Rural (R) designation to ZIP codes consistent with the definitions specified in 42 CFR § 423.100.

If geocodes are not assigned when the population file is created, Applicant may assign geocodes by navigating to Data > Assign Geocodes > Select and open file > Click OK. Applicants must use "representative" geocoding as the method to assign locations to each record in the Population file. This is the default GeoNetworks® method of assignment of geocodes when no address information is provided in the file (i.e., in this instance).

Applicants must define one employer group for all beneficiaries using the Medicare Beneficiary File Extract used in their analyses. The all beneficiaries file is used in the service area report.

• To define all beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab no tests should be set > Under the Options tab, enter the label of "All Beneficiaries" in the Description field and specify that Service Area Restriction is set to "inside" > click OK.

Applicants must define three subsets of the Medicare Beneficiary File Extract used in their analyses. These subsets are based on filtering on the designation of urban/suburban/rural assigned in the step above. These three subsets are used in the accessibility reports.

• To define the subset of Urban beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab, select "filename.STD\_CLASS" as the field > "Test" should be "=" (equal to) > Value should be 'U' (Note: the single quotes signify a text field) > Under the Options tab, enter the label of "Urban Beneficiaries" in the Description field and specify that Service Area Restriction is set to "inside" > click OK.

- To define the subset of Suburban beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab, select "filename.STD\_CLASS" as the field > "Test" should be "= " (equal to) > Value should be 'S' (Note: the single quotes signify a text field) > Under the Options tab, enter the label of "Suburban Beneficiaries" in the Description field and specify that Service Area Restriction is set to "inside" > click OK.
- To define the subset of Rural beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab, select "filename.STD\_CLASS" as the field > Test should be "= " (equal to) > Value should be 'R' (Note: the single quotes signify a text field) > Under the Options tab, enter the label of "Rural Beneficiaries" in the Description field and specify that Service Area Restriction is set to "inside" > click OK.
  - ✓ Quality Check: Applicant should verify that the urban, suburban, and rural definitions are defined appropriately for each page of the report. These (filtered) subpopulations are used to verify access compliance. CMS will compare the total of urban, suburban, and rural beneficiaries for specific counties to totals derived from the Medicare Beneficiary File. Additionally, Applicant should verify that only beneficiaries within their service area are included in the report. This setting can be checked under the Options tab, in the Service Area Restriction box. The "within" radio button should be selected.

### 2. Defining the Provider File in GeoNetworks®

Applicants must use their listing of contracted Part D retail pharmacies. The listing used in these analyses must be consistent with the pharmacy listing provided under the instructions in Section 3.3.1 G of this solicitation that includes address information to define their provider file. If an Applicant used more than one retail pharmacy network to provide the Part D benefit, the network must be combined in the GeoNetworks® analysis (and the submission provided under Section 3.3.1 B of this solicitation to represent one complete Part D network).

Applicant may use representative ZIP Geocoding or the more precise geocoding methods (i.e., the ZIP+ 4 Centroid Method, the ZIP+2 Centroid Method, or address-based geocoding). CMS strongly encourages the use of more precise methods for geocoding. Use of address-based geocoding will prevent, in some market areas, false indications that access standards are not met.

Applicant must define Geocodes for their provider file by navigating to Data > Assign Geocodes > Select and open the provider file > Click OK. To the extent possible, CMS recommends that Applicants use "address-based" geocoding as to assign locations to pharmacies, as it is more precise. If this function is not available on your version of GeoNetworks®, the default, representative geocoding, methodology is acceptable.

Next, Applicant shall define the Provider Group by navigating to Define > Provider Groups > Add > on the Connection tab, select the data source > on the Options tab, enter the label of "Part D Retail Pharmacy Network" in the Description field > Select OK.

✓ **Quality Check:** Applicant should verify that the total counts for pharmacy providers match the counts in the Part D contracted retail pharmacy listing that must also be provided to CMS in accordance with the instructions in Section  $3.3.1 \subseteq G$  of this solicitation. CMS will check total counts of pharmacies provided in the service area against the record count from submitted pharmacy listings.

CMS recognizes that some local MA-PDPs contract with PBMs to provide national networks. CMS also recognizes that these PBM contracts are to the benefit or the beneficiary. Our review testing will reject instances where the total number of pharmacies in the GeoNetworks® analysis is greater than the number of retail pharmacies provided in the retail Pharmacy listing provided in Section 3.3.1 Ge of this solicitation.

### 3. Defining Access Criteria Consistent with Part D requirements

Applicant must define access standards in accordance with the Part D standards, as defined in 42 CFR § 423.120 (a)(1).

- To define the Urban access standard, navigate to Define > Access Standards > Add > in the Description field, type "Urban: 1 provider within 2 miles" > Ensure that the Number of Providers is 1, the Test is within, and Miles is 2 > Click OK.
- To define the Suburban access standard, navigate to Define > Access Standards > Add > in the Description field, type "Suburban: 1 provider within 5 miles" > Ensure that the Number of Providers is 1, the Test is within, and Miles is 5 > Click OK.
- To define the Rural access standard, navigate to Define > Access Standards > Add > in the Description field, type "Rural: 1 provider within 15 miles" > Ensure that the Number of Providers is 1, the Test is within, and Miles is 15 > Click OK.

### 4. Defining the Plan Service Area(s)

The following two sections provide instructions specific to the type of Part D Sponsor. Section 4.a. should be referenced by Cost Plan Applicants.

### a. Cost Applicants

Service Areas may be defined in GeoNetworks® by navigating to Define > Service Areas > Add > Use buttons on right to select your service area.

Within each contract number, Cost Plan Applicants must define their service areas. As specified in 42 CFR 423.120(a), access standards must be met at the **plan** level. However, as discussed in this appendix, New MA-PD or Cost Plan applicants or MA-PDs or Cost Plan Applicants seeking Service Area Expansions for Part D should submit their pharmacy access analyses at the contract level, including the entire service area for the contract. GeoNetworks® reports provided at the contract level must include detail on the number of beneficiaries and the number of contracted pharmacies at the county level. New MA-PD or Cost Plan applicants or MA-PDs or Cost Plan applicants seeking Service Area Expansions for Part are not required to submit separate geographic accessibility analyses for each unique PBP service area or each unique combination of PBPs offered in the same service area.

Table I					
Example Cost Plan Contractor PBP Offerings					
Contract	Contract Geographic Area	Pharmacy Network			

H0000 – Cost Plan of the	Anne Arundel County	Part D Pharmacy Network 1
Greater Baltimore Area	Baltimore County	
	Carroll County	
	Frederick County	

In this example, the Cost Plan Applicant should define one service area (labeled H0000) in the description field that includes the counties in the Cost Plan geographic area.

✓ Quality Check: Applicants must verify that the contract and its service area are represented appropriately. CMS will verify the service area of plans using data submitted to the Health Plan Management System (HPMS). Inconsistencies between the Contract's Part D service area specified in HPMS and the Contract Service Area specified in the GeoNetworks Analysis will cause delays in review and, potentially, denial of the Applicants Part D application.

<u>5. Accessibility Analyses -- Generating the Title, Table of Contents, Accessibility Detail and Service Area Detail Reports:</u>

The following provides instructions for Cost Plans for completion of the Cost Plan reports.

### **Cost Plan Reports**

Applicant reports must include a title page and a table of contents. To add a title page navigate to Page > Add > Title Page. To add a table of contents navigate to Page > Add > Table of Contents. Double click on the new Table of Contents page. Under the Options tab select Tab leaders, Page specifications, and Roman page numbers to be included in the report.

Accessibility Detail pages should be generated to represent urban/suburban/rural beneficiaries with and without access in each of the service areas defined. There should be six reports for each unique combination of a plan service area(s) and pharmacy network(s).

As stated earlier in this appendix, for a given contract number Cost Plans must provide separate retail pharmacy accessibility analyses for beneficiaries classified as Urban, Suburban, and Rural for each unique combination of contractor service area and pharmacy network (i.e., preferred only; preferred and non-preferred). The title of the accessibility detail report should specify the network represented in the pharmacy list. The network reference should match the "List Identifier" entry in your submission of the "Retail Pharmacy List.xls" file. As specified in the instructions below, statistics for **each county** within the service area individually, and statistics for **the entire contract service area** in total must be provided.

Using the example outlined in part 4.a the steps to define the accessibility detail report for urban beneficiaries in the service area of H0000 are as follows:

- Navigate to Page > Add > Accessibility Detail > Double click on the page that appears
- Under the Specifications tab for the new Accessibility Detail Page set Employee Group to be your urban beneficiaries, set Provider Group to be "Part D Pharmacy Network 1", set Access Standard to be "Urban: 1 provider within 2 miles", set Access filter to "all", and set Service Area to "H0000".

- Under the Options tab for the new Accessibility Detail Page, select to summarize by <u>county</u>, and under show, ensure that the following options are checked: state, percent in filter, number in filter, number of providers, subtotals and totals.
- Under the Titles Page, uncheck the default Title 1 and specify a title that describes the unique service area. In this instance the title would be "H0000"

The steps above are repeated, with appropriate modifications, for suburban and rural beneficiaries.

The steps to define the service area report for all beneficiaries with access in the service area of H0000 are as follows:

- Navigate to Page > Add > Service Area Detail> Double click on the page that appears
- Under the Specifications tab for the new Service Area Detail Page set Employee Group to be all beneficiaries, set Provider Group to be "Part D Pharmacy Network 1", set Service Area to H0000.
- Under the Options tab for the new Service Area Detail Page, select to summarize by <u>county</u>, set service area filter to inside, ensure that the following options are checked: state, number of employees, number of providers, and totals.
- Under the Titles tab, uncheck the default Title 1 and specify a title that describes the unique service area. In this instance the title would be "H0000"
- Ensure that no specifications are indicated under the Include tab.
- Under the Sort tab ensure that sort order is State (ascending), then County (ascending).

Including the title and table of contents, six page report will be generated using the CMS example for H0000, and following all of the specifications including: (1) use of the appropriate employee group, (2) correct definition of the access standards, (3) correct definition of the service area; and (4) generation of analyses with "all" beneficiary specification. An overview of this report is specified in Table II. An example of the Cost Plan GeoAccess ® report with the file name "Example Cost Plan GeoNetworks Analysis.tif" accompanies this document.

Table II

Example H0000 Report Pages Specification

Rpt #	Page	Summarized by	Employee Group	Provider Group	Access Standard	Service Area / Title 1	Access Filter
1	Title						
2	Table of Contents						
3	Accessibility Detail	County	Urban Beneficiaries	Part D Retail Pharmacy Network 1	Urban: 1 provider within 2 miles	H0000	All
4	Accessibility Detail	County	Suburban Beneficiaries	Part D Retail Pharmacy Network 1	Suburban: 1 provider within 5 miles	H0000	All
5	Accessibility Detail	County	Rural Beneficiaries	Part D Retail Pharmacy Network 1	Rural: 1 provider within 15 miles	H0000	All
6	Service Area	County	All Beneficiaries	Part D Retail Pharmacy Network 1		H0000	
7	GeoNetworks Report						

# Table II

### **Example H0000 Report Pages Specification**

Rpt #	Page	Summarized by	Employee Group	Provider Group	Access Standard	Service Area / Title 1	Access Filter
	(auto generated summary information to be included in submission)						

As part of the submission for each contract report Applicants should include the "Report Information" page. This page is generated automatically when the GeoNetworks® report is run.

An example of the Cost Plan GeoAccess® report with the file name "Example Cost Plan GeoNetworks Analysis.tif" accompanies this document.

✓ **Quality Check:** Applicants must verify that accessibility detail reports are provided for each unique combination of service area and pharmacy network consistent with the example table above. Additionally, each submission should include the report information page for each report.

### 6. Providing copies of the GeoNetworks® Analysis to CMS for review

Applicants must provide both a single hardcopy of their GeoNetworks® reports as well as Adobe Acrobat readable (\*.pdf) versions of the reports. These reports must be submitted as attachments pursuant to the instructions in Section 2.4 of this solicitation.