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Source: FRESHLY ASSEMBLED; layout IN SYNC as of 15-Feb-2007 15:56:45
Item : Questionnaire M C-33402-2007 ECONOM IC CENSUS : Com m unications Equip.; Search and Detection Equip.
M edia: PAPER /LETTER (8 1/2 X 11)
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No errors ©

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DETA $\mathbb{L E E D}$ COST OF M ATERIALS, PARTS,AND SUPPLIES
General-The $m$ aterials, parts, and supplies listed below are those com $m$ only consum ed in the $m$ anufacture, processing, or assem bly of the products listed in 22 . Please review the entire list and report separately each item consum ed. Leave blank if you do not consum e the item. If you use $m$ aterials, parts, and supplies that are not listed, describe and report them in the "Cost of allotherm aterials..." at the end of this section. If you consum ed less than $\$ 25,000$ of a listed $m$ aterial, include the value with "Cost of allother m aterials . . ." Census $m$ aterial code 00970099.
Report m aterials, parts, and supplies purchased, transferred from otherplants of your com pany, orw thdraw $n$ from inventory.
If quantities are requested, please use the unit of $m$ easure specified.
If the inform ation as requested cannotbe taken directly from yourbook records, REASONABLE ESTM ATES ARE ACCEPTABLE.
Valuation of $M$ aterials Consum ed - The value of the $m$ aterials, etc., consum ed should be based on the delivered cost; i.e., the am ount paid or payable afterdiscounts and including freight and otherdirect charges incurred in acquiring the $m$ aterials.
$M$ aterials received from otherplants $w$ ith in your com pany should be reported at their fulleconom ic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
If purchases or transfers do not differ significantly from the am ounts actually put into production, you m ay report the cost of purchases or transfers. How ever, if consum ption differs significantly from the am ounts purchased or transferred, these am ounts should be adjusted for changes in the $m$ aterials and supplies inventories by adding the beginning inventory to the am ount purchased or transferred and subtracting ending inventory.
Contract $W$ ork - Include as $m$ aterials consum ed those you purchased for use by others $m$ aking products for you under contract. Am ounts paid to the com panies doing the contract w ork should be reported in (15, line A 5, and should include freight in and out. On the other hand, $m$ aterials ow ned by others butused at th is establishm ent in $m$ aking products for others under contractor on com $m$ ission should be exchuded.
Resales - Cost for products bought and sold or transferred from other establishm ents of your com pany and sold w ithout furtherm anufacture, processing, or assem bly should be reported in 15, line A2, not in (16. The value of these products shipped by this establishm ent should be reported in 22 under Census product code 999890 0000, "Resales."

M aterials, parts, and supplies

| Census m aterial code | Consum ption of purchased m aterials and of m aterials received from other establishm ents of your com pany |  |  |
| :---: | :---: | :---: | :---: |
|  | Cost, including delivery cost (freight-in) |  |  |
|  | $\frac{\text { S B i } 1 .}{}$ | M il. | Thou. |
| 32552002 |  |  |  |
| 33211000 |  |  |  |
| 33100001 |  |  |  |
| 32500074 |  |  |  |
| 32611306 |  |  |  |
| 32615020 |  |  |  |
| 32619007 |  |  |  |
| 33100070 |  |  |  |
| 33411001 |  |  |  |

If not show $n$, please enter your 11 -dig it C ensus File $N$ um ber (C FN ) from the $m$ ailing address.

DETA ILED COST OFMATERIALS, PARTS,AND SUPPLES - Continued

Line No.
$M$ aterials, parts, and supplies

Radio and television com $m$ unication system $s$ and equipm ent, including airbome transm itters and receivers (m icrow ave, UHF, VHF, etc.)

Electronic connectors
Printed circuit assem blies, loaded boards, and m odules (printed circuit boards w ith inserted electronic com ponents)

Allotherm iscellaneous com ponents and accessories for electronic circuitry, exchuding tubes

M icow ave com ponents and devices exceptantenna, tubes, and sem iconductors

Static pow er supplies for electronic applications
Relay and industrial controls
Fiber optic cable
Sheetm etalproducts, including stam pings
Pow derm etalhurgy parts
Paper and paperboard containers
Plastics packaging film and sheet, including lam inated
W ood boxes, pallets, skids, and containers
Com ponents forelectronic circuitry, exchding tubes
Printed circuitboards
Sem iconductors, including transistors, diodes, rectifiers, and integrated circuits

Capacitors
Resistors
Electronic com m unication equipm ent
Electrical instrum ent $m$ echanism $s$ and $m$ eter $m$ ovem ents (including
instrum ent relays)
Current-carrying wiring devices
Insulated $w$ ire and cable (including $m$ agnet $w$ ire)
Loud speakers, $m$ icrophones, and tuners (all types)

| Census material code | Consum ption of purchased m aterials and ofm aterials received from other establishm ents of your com pany |  |  |
| :---: | :---: | :---: | :---: |
|  | Cost, including delivery cost (freight-in) |  |  |
|  | \$ B i1. | M il. | Thou. |
| 33422005 |  |  |  |
| 33441701 |  |  |  |
| 33441801 |  |  |  |
| 33441901 |  |  |  |
| 33441903 |  |  |  |
| 33441904 |  |  |  |
| 33531408 |  |  |  |
| 33592100 |  |  |  |
| 33200088 |  |  |  |
| 33211700 |  |  |  |
| 32220005 |  |  |  |
| 32611205 |  |  |  |
| 32192001 |  |  |  |
| 33441200 |  |  |  |
| 33441300 |  |  |  |
| 33441400 |  |  |  |
| 33441500 |  |  |  |
| 33422001 |  |  |  |
| 33451501 |  |  |  |
| 33593101 |  |  |  |
| 331000 A 7 |  |  |  |
| 33431005 |  |  |  |

DETA ILED COSTOFMATERIALS, PARTS,AND SUPPLES - Continued


N ot Applicable.
21) DETA II OF SALES, SH PM ENTS, RECEPTS, OR REVENUE

General - The m anufactured products and services listed below are generally $m$ ade in your industry. If you m ake products that are not listed, describe and report them in the "Allother products $m$ ade in this establishm ent" section at the end of 22 . PLEASE DO NOT COM B $\mathbb{N} E$ PRODUCT LINES.
If quantities are requested, please use the unit of m easure specified.
If the inform ation as requested cannotbe taken directly from yourbook records, REASONABLE ESTIM ATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services perform ed at the net selling value, f.o b. plant to the custom er; i.e., after discounts and allow ances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishm ents w ithin your com pany, you should assign the filleconom ic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profils.

If not show $n, ~ p l e a s e ~ e n t e r y o u r ~ 11-d i g i t ~ C e n s u s ~ F i l e ~$ Num ber (C FN ) from the $m$ ailing address.

DETA $\mathbb{L} O F S A L E S, S H \mathbb{P M} E N T S, R E C E \mathbb{P} T S, O R$ REVENUE - Continued
Contract W ork - Report PRODUCTS M ADE BY OTHERS FOR YOU FROM YOUR M ATERIALS on the specific product lines as if they $w$ ere $m$ ade by you in th is establishm ent. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU M ADE FROM M ATERIALS OW NED BY OTHERS.Report only the am ount thatyou received for "com $m$ ission or contract receipts" for printed circuit (w iring) boards undercensus code 9300031000 , printed circuit assem blies, loaded boards, orm odules under Census code 9300032000 , and allother contractwork receipts under Census code 9300014000 .

D etailed D ata Reported Elsew here - Item s denoted by an asterisk (*) require totals for groups of products covered in the $m$ ore frequent Current Industrial Reports $(C \mathbb{R})$. If you report on the $C \mathbb{R}$ form $s$, the sum of the detailed $C \mathbb{R}$ products should equal the totalreported on this census form.
*Item s correspond to products reported on Current Industrial Reports (C $\mathbb{R}$ )

Telephone sw itching and sw itchboard equipm ent (Comesponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Carrier Line Equipm ent and $N$ on-Consum er $M$ odem $s$ (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Data com m unications equipm ent, including LAN $W$ N AN sw itches, routers, and other netw orking equipm ent (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

| Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: |
|  | Value, f.o b . plant |  |  |
|  | \$ B il. | M il. | Thou. |
| 0730 | 0731 |  |  |
| 3342101100 |  |  |  |
| 3342104100 |  |  |  |
| 3342107210 |  |  |  |
| 3342107410 |  |  |  |
| 3342202100 |  |  |  |
| 3342203100 |  |  |  |
| 3342205100 |  |  |  |
| 3342207100 |  |  |  |
| 3342209100 |  |  |  |
| 3342901100 |  |  |  |
| 3342902100 |  |  |  |
| 3342903100 |  |  |  |
| 3344184100 |  |  |  |
| 3345111100 |  |  |  |

Allotherw ireline voice and data netw orking equipm ent (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)* (Specify kind.)

Broadcast, studio, and related electronic equipm ent (Comesponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

W ireless $N$ etw orking Equipm ent (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Radio Station Equipm ent (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Com m unications signal testing and evaluation equipm ent (Corresponds to value of shipm ents on CR M A $334 \mathrm{~T}, \mathrm{M}$ eters and Test Devices, 2007)*

All other com m unications system $s$ and equipm ent (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)* (Specify kind.)

Alarm system $s$, including electric sirens and homs (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Vehicular and pedestrian traffic control equipm ent, including electric railw ay signals and attachm ents (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Intercom $m$ unications system $s$, including inductive paging system $s$ (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334P, Telecom m unications, 2007)*

Extemalm odem s, consum er

3345111100
Aeronautical, nautical, and navigational instrum ents, excluding aircraft engine instrum ents (Corresponds to value of shipm ents on C $\mathbb{R}$ MA334D, Defense, N avigational, and A erospace Electronics, 2007)*

DETAIIOF SALES, SH PM ENTS,RECEPTS, OR REVENUE - Continued


Search and detection, navigation and guidance system $s$ and equipm ent (Corresponds to value of shipm ents on CR M A334D, Selected Instrum ents and Related Products, 2007)*

Sem iconductors and related devices
Integrated circuitpackages
M em ory (Corresponds to value of shipm ents on $C \mathbb{R} M A 334 Q$,
Sem iconductors, Electronic Com ponents, and Sem iconductor
M anufacturing Equipm ent, 2007)*
Printed circuit assem blies, loaded boards and m odules (printed circu it boards w ith inserted electronic com ponents) (Corresponds to value of shipm ents on CR M A 334Q, Sem iconductors, Electron ic Com ponents, and Sem iconductor M anufacturing Equipm ent, 2007)* (Report contract w ork receipts for work done by you for others on their ow n materials on lines 34 and 35 .)

Allotherm iscellaneous transducers, including electricalelectron ic input/ output transducers (Corresponds to value of shipm ent on CRMA334Q, Sem iconductors, Electronic Com ponents, and Sem iconductorM anufacturing Equipm ent, 2007)* (Specify kind.) 下

Allotherm iscellaneous electronic com ponents (Corresponds to value of shipm ents on $C \mathbb{R} M A 334 Q$, Sem iconductors, Electronic Com ponents, and Sem iconductor $M$ anufacturing Equipm ent, 2007)* (Specify kind.)

Host com puters, $m$ ultiusers ( $m$ ainfram es, super com puters, $m$ idrange servers, blade servers, UN IX servers, PC servers) (Corresponds to value of shipm ents on $C \mathbb{R} M Q 334 R$, Com puters and PeripheralEquipm ent, 2007)* .
$S$ ingle user com puters, $m$ icroprocessor-based, capable of supporting attached peripherals (personalcom puters, workstations, portable com puters, sm arthandheld devices) (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334R, Com puters and Peripheral Equipm ent, 2007)*

Com puter peripheral (input/output) equipm ent and otherm iscellaneous equipm ent, exchuding point of sale term inals, fiund-transfer devices, parts, attachm ents, and accessories (Corresponds to value of shipm ents on $C \mathbb{R}$ M Q 334R, Com puters and Peripheral Equipm ent, 2007)*

Electronic trainers and sim ulators, teaching $m$ achines, and teaching aids, including kits (Corresponds to value of shipm ents on $C \mathbb{R}$ M A334D, Defense, N avigational, and A erospace Electronics, 2007)*

Test equipm ent for testing electrical, radio and com m unication circuits, and $m$ otors (Corresponds to value of shipm ents on CR M A $334 \mathrm{~T}, \mathrm{M}$ eters and Test D evices, 2007)*

Sighting, tracking, and fire-control equipm ent, optical-type (Corresponds to the value of shipm ents on C $\mathbb{R}$ M A334D, Defense, $N$ avigational, and
A erospace Electronics, 2007)*
A ircraft engine instrum ents, excluding flight (Corresponds to value of shipm ents on C $\mathbb{R}$ M A 334D, Defense, Navigational, and A erospace Electronics, 2007)*

If not show n, please enter your $11-\mathrm{d}$ ig it C ensus F ile Num ber (CFN) from the m ailing address.

DETA $\mathbb{L}$ OF SALES, SH $\mathbb{P M}$ ENTS, RECEPTS, OR REVENUE - Continued

|  | Products and services <br> *Item s correspond to products reported on Current Industrial Reports (C $\mathbb{R}$ ) | Census product code | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Value, f.o b. plant |  |  |
|  |  |  | \$ B i]. | M il. | Thou. |
|  |  | 0730 | 0731 |  |  |
| 27 | Com $m$ ercial, geophysical, $m$ eterological, and generalpurpose instrum ents and equipm ent, exchuding $m$ edical therm om eters (Corresponds to value of shipm ents on $C \mathbb{R}$ M A $334 \mathrm{~T}, \mathrm{M}$ eters and Test Devices, 2007)* <br> Allother products $m$ ade in this establishm ent-Specify and report each product w ith sales value of $\$ 50,000$ orm ore that cannot be assigned to one of the "listed products and services". For all rem aining products, w rite "O ther" and report a single total value. | 3345197100 |  |  |  |
|  |  |  |  |  |  |
| 28 |  | 18 |  |  |  |
| 29 |  | 26 |  |  |  |
| 30 |  | 34 |  |  |  |
|  |  | 42 |  |  |  |
|  |  | 59 |  |  |  |
|  |  | 67 |  |  |  |
| 34 | Contract receipts form anufacturing printed circuit (w iring) boards for others on their $m$ aterials <br> Contract receipts form anufacturing printed circuit assem blies, loaded boards, or $m$ odules for others on their $m$ aterials <br> Allother receipts forw ork done for others on theirm aterials (Specify products w orked on and kind of work.) | 9300031000 |  |  |  |
| 35 |  | 9300032000 |  |  |  |
| 36 |  | 9300014000 |  |  |  |
| 37 | Resales - Sales of products bought and sold w ithout furtherm anufacture, processing, or assem bly (The cost of such item s should be reported in 16, line A2.) <br> Receipts for research and developm ent | 9998900000 |  |  |  |
| 38 |  | 9998041000 |  |  |  |
|  | Receipts for research and developm ent <br> M iscellaneous receipts <br> O therm iscellaneous receipts, including receipts for repair work, etc <br> TOTAL (Should equal(4), line A) |  |  |  |  |
| 39 |  | 9998098000 |  |  |  |
| 40 |  | 7700000000 |  |  |  |

(22. 24 N otA pplicable.

## $S P E C \mathbb{A} L \mathbb{N} Q U \mathbb{R} \mathbb{E} S$

OTHER ESTABLISHM ENT ACTIVITES

1. Did this establishm ent design, engineer, or form ulate the m anufactured products that it sold, produced, or shipped?
$0318 \quad \square$ Yes
$0319 \quad \square \mathrm{NO}$
2. W hich of the follow ing best describes th is establishm ent's prim ary activity? $\mathbb{M}$ ark "X " only ONE box.)
$0362 \square$ Providing contractm anufacturing services for others
$0363 \square$ Transform ing raw m aterials or com ponents into new products that th is establishm ent ow ns or controls
$0364 \square$ Reselling goods m anufactured by others (w th orw ithoutm inor finalassem bly)
$0365 \square$ O ther - Specify $\square$

0366
3. Did this establishm ent purchase contractm anufacturing services from other com panies or other establishm ents of your com pany to process $m$ aterials or com ponents that this establishm ent ow ns or controls?
$0496 \square$ Yes, prim arily w ith establishm ents $W \mathbb{T} \mathbb{N}$ the 50 States and the D istrict of Colum bia
$0497 \quad \square$ Yes, prim arily w ith establishm ents OUTS DE of the 50 States and the D istrict of Colum bia
$0498 \quad \square \quad \mathrm{NO}$
N ot Applicable.
REM ARKS (Please use this space for any explanations that m ay be essential in understanding your reported data.)

CERTFICATDN - This report is substantially accurate and w as prepared in accordance w ith the instructions.


