



# 2008 Annual Services Report; Services Annual Survey (SAS)

Census Taker U. S. Census Bureau **Internal / Development - Web Site** 

 Service Title: **Service Annual Survey**  
2008

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Form is: **Finished - No Problems**

**Form Menu**  
(operational screen -  
all forms)

## Form Menu

Use these buttons (and selectable lists) to access this form and perform various activities.

Form Section List:

1. Report Coverage and Report Periods  **Return to Form**

Get a "Completion Certificate" for this form.

Save / Print your entries.

Please change your password (as required) to keep the information you are entering as secure as possible.

Securely exit from Census Taker.

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*Helping You Make Informed Decisions*

Census Taker Version: 3.0  
Service: sas  
System: idc1.ssd.census.gov

**Display Internal Options** (Access/Display Limited: Available For Census Bureau Internal Use Only!)



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2008

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Content Screen (all forms)

## Section 1. Report Coverage and Report Periods

Part A.

**Does the below coverage describe this firm's business activity?**

Yes

No - Specify below the firm's business activity and complete the report where applicable.

Part B.

**What periods of time will this data represent?**

- Report data for the 2008 calendar year if possible.
- For locations that were sold or acquired during the year, only report for the periods that this firm operated the locations.

2008 calendar year

Other than calendar year - Enter the periods this report will cover below. (e.g., fiscal years, periods with less than a full calendar year).

From

To

NAICS CODE PASSED HERE. Unhidden for testing

Save & Continue

**Form Navigation**

(For best results, please use these buttons instead of your browser buttons.)

Save & Continue

Save & Previous

Select Other Navigation Choices here. Then press Go ->

Save & Previous

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**Content Screen**  
(Section 1 continued - all forms)



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2008

Help!  
(Form)

Help!  
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## Section 2. Revenue

### Part A.

Report the total revenue for this firm's locations as defined in report coverage for the following categories.

- Enter 0 where applicable.
- Estimates are acceptable.
- Do not combine data of two or more detail lines.

Exclude:

- Transfers made within the company

### Net Revenue

Patient Care Revenue		2008 Revenue
<ul style="list-style-type: none"> <li>• Using net patient revenues, report your sources of funding in each of the following categories.</li> </ul>		
1. Medicare		\$ <input type="text"/>
2. Medicaid - Include funding from the State Children's Health Insurance Program (SCHIP)		\$ <input type="text"/>
3. Other government (Veterans, NIH, Indian Affairs, etc.) - Specify below <input type="text"/>		\$ <input type="text"/>
4. Worker's compensation		\$ <input type="text"/>

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Hospitals)

5.	<b>Private insurance</b>	
	a. <b>Private health insurance</b> - Medical service plans (Blue Cross/Blue Shield, group hospital plans, etc.) <b>Include</b> third party direct contract insurers, employer self-insured, and Medicare/Medicaid HMO payments. Report worker's compensation sources in line 4.	\$ <input type="text"/>
	b. <b>Property/Casualty and auto insurance</b>	\$ <input type="text"/>
6.	<b>Patient (out-of-pocket)</b>	\$ <input type="text"/>
7.	<b>All other patient care sources not elsewhere classified</b> - Specify below <input type="text"/>	\$ <input type="text"/>

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Hospitals -  
Section 2  
continued)

**Non-Patient Care Revenue**

**Tax Status**

Is this establishment operated on a **not-for-profit** basis?

- Yes - Complete lines 8-11.  
 No - Complete lines 10 and 11.

		2008 Revenue
8.	<b>Contributions, gifts, and grants received.</b>	\$ <input type="text"/>
9.	<b>Investment and property income.</b>	\$ <input type="text"/>
10.	<b>All other non-operating revenue</b> - <b>Include</b> philanthropy, gift shop, cafeteria sales, parking lot receipts, florist receipts, etc. - Specify below <input type="text"/>	\$ <input type="text"/>
11.	<b>Total Net Revenue</b> - Sum of lines 1-10.	\$ <input type="text"/>



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Help! (Form) Help! (System) Security Privacy

## Section 2. Operating Revenue

Report the total operating revenue for all this firm's locations as defined in report coverage for the following categories.

- Enter 0 where applicable.
- Estimates are acceptable.
- Do not combine data of two or more detail lines.

Exclude:

- Transfers made within the company

		2008 Operating Revenue
1.	Motor Carrier Revenue	\$ <input type="text"/>
2.	All other operating revenue - Revenue not reported in line 1. If this item is greater than 20% of the total operating revenue, specify the primary source of the revenue below. <input type="text"/>	\$ <input type="text"/>
3.	Total operating revenue - Sum of lines 1 and 2.	\$ <input type="text"/>

Save & Continue

### Form Navigation

(For best results, please use these buttons instead of your browser buttons.)

Save & Continue

Save & Previous

Select Other Navigation Choices here. Then press Go ->

Save & Previous

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(Form SA-  
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Trucking)



### Section 3. Operating Expenses

Report operating expenses for this firm's locations as defined in report coverage for the following categories.

- Enter 0 where applicable.
- Estimates are acceptable.
- Do not combine data of two or more detail lines.

Exclude:

- Transfers made within the company
- Capitalized expenses
- Interest
- Bad debt
- Impairment
- Income tax

Personnel Costs		2008 Operating Expenses
1.	<b>Gross annual payroll</b> - Total annual Medicare salaries and wages for all employees as reported on your firm's IRS Form 941, Employer's Quarterly Federal Tax Return, line 5(c) for the four quarters that correspond to the survey period.	\$ <input type="text"/>
2.	<b>Employer's cost for fringe benefits</b> - Employer's cost for legally required programs and programs not required by law. <b>Include</b> insurance premiums for hospital plans, medical plans, and single service plans (e.g., dental, vision, prescription drugs); premium equivalents for self-insured plans and fees paid to third-party administrators (TPAs); defined benefit pension plans; and defined contribution plans (e.g., profit sharing, 401K and stock option plans); and other fringe benefits (e.g., Social Security, workers' compensation insurance, unemployment tax, state disability insurance programs, life insurance benefits, Medicare). <b>Exclude</b> employee contributions.	\$ <input type="text"/>
3.	<b>Temporary staff and leased employee expense</b> - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. <b>Include</b> all charges for payroll, benefits and services.	\$ <input type="text"/>
Expensed Materials, Parts and Supplies (not for resale)		2008 Operating Expenses
4.	<b>Expensed equipment</b> - Expensed computer hardware and other equipment (e.g., copiers, fax machines, telephones, shop and lab equipment, CPUs, and monitors). Report packaged software in line 6. Report leased and rented equipment in line 8.	\$ <input type="text"/>

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 Section 3  
 continued)

<b>Expensed Purchased Services</b>		<b>2008</b>
		<b>Operating Expenses</b>
6.	<b>Expensed purchases of software</b> - Purchases of prepackaged, custom coded, or vendor customized software. <b>Include</b> software developed or customized by others, web-design services and purchases, licensing agreements, upgrades of software; and maintenance fees related to software upgrades and alterations.	\$ <input type="text"/>
7.	<b>Purchased electricity and fuels (except motor fuels)</b> - If the cost of electricity and heating fuels (e.g., natural gas, propane, oil, coal) are included in lease or rental payments, report in line 8.	\$ <input type="text"/>
8.	<b>Lease and rental payments</b> - For land, buildings, offices, structures, machinery, equipment, and other tangible items. <b>Include</b> lease and rental of transportation equipment without operators; and penalties incurred for broken leases. <b>Exclude</b> capital and financing lease agreements and licensing/leasing of software.	\$ <input type="text"/>
9.	<b>Purchased freight transportation</b> - Contract payments to railroads, airlines, waterborne, and other motor carriers. Report the cost of leased and rented transportation equipment without operators in line 8. Report travel expenses in line 16.	\$ <input type="text"/>
10.	<b>Purchased repair and maintenance</b> - Expensed repair and maintenance services to motor vehicles, vessels, aircraft and other transportation equipment; machinery, equipment, and computer hardware; integral parts of building (e.g., elevators, heating systems, etc.) <b>Exclude</b> materials, parts and supplies used for repairs and maintenance performed by this firm's employees. Report janitorial and grounds maintenance services in line 16.	\$ <input type="text"/>
11.	<b>Purchased fuels for transportation equipment</b> - Gasoline and fuels purchased for trucks, truck-tractors, and other motor vehicles.	\$ <input type="text"/>
12.	<b>Purchased advertising and promotional services</b> - <b>Include</b> marketing and public relations services.	\$ <input type="text"/>
<b>Other Operating Expenses</b>		<b>2008</b>
		<b>Operating Expenses</b>
13.	<b>Cost of insurance</b> - Premiums for bonding and insurance not included in line 2.	\$ <input type="text"/>
14.	<b>Depreciation and amortization charges</b> - <b>Include</b> depreciation charges taken against tangible assets owned and used by your firm, tangible assets and improvements owned by your firm within leaseholds, tangible assets obtained through capital lease agreements, and amortization charges against intangible assets (e.g., patents, copyrights). <b>Exclude</b> impairment.	\$ <input type="text"/>
15.	<b>Governmental taxes and license fees</b> - Payments to government agencies for taxes and licenses. <b>Include</b> business and property taxes. <b>Exclude</b> income taxes, and sales and excise taxes collected from customers.	\$ <input type="text"/>
16.	<b>All other operating expenses</b> - All other operating expenses not reported above, unless specifically excluded in the general instructions at the top of the page. <b>Exclude</b> purchases of merchandise for resale and non-operating expenses.	\$ <input type="text"/>
17.	<b>Total Operating Expenses</b> - Sum of lines 1-16.	\$ <input type="text"/>

Save & Continue	<b>Form Navigation</b> (For best results, please use these buttons instead of your browser buttons.)	Save & Continue
Save & Previous	Select Other Navigation Choices here. Then press Go -> <input type="button" value="Go"/>	Save & Previous



## Section 2. Operating Revenue

### Part A.

Report the total operating revenue for this firm's locations as defined in report coverage for the following categories.

- Enter 0 where applicable.
- Estimates are acceptable.
- Do not combine data of two or more detail lines.

Exclude:

- Transfers made within the company

System Software Publishing		2008 Operating Revenue
1.	<b>Operating systems software</b> - Low-level software which handles the interface to peripheral hardware, schedules tasks, allocate storage, or presents a default interface to the user when no application program is running. <b>Include</b> all client and network operating systems.	\$ <input type="text"/>
2.	<b>Network software</b> - Software that is used to control, monitor, manage, or communicate with operating systems, networks, network services, databases, storage and networked applications in an integrated and cooperative fashion across a network server software, security and encryption software, middleware.	\$ <input type="text"/>
3.	<b>Database management software</b> - Collection or suites of software programs that enable storage, modification and extraction of information from a database.	\$ <input type="text"/>
4.	<b>Development tools and programming languages software</b> - Software used to assist in the development or authoring of computer programs. <b>Include</b> all program development tools and programming languages.	\$ <input type="text"/>
5.	<b>Other systems software</b> - All other systems software publishing not reported in lines 1-4.	\$ <input type="text"/>
Application Software Publishing		2008 Operating Revenue
6.	<b>General business productivity and home use applications</b> - Software used for general business purposes to improve productivity, or in the home for entertainment, reference or educational purposes (e.g., office suite applications such as word processors, spreadsheets, simple databases, graphics applications; project management software, computer-based training software, games, reference, home education).	\$ <input type="text"/>
7.	<b>Cross-industry application software</b> - Software that is designed to perform or manage a specific business function or process that is not unique to a particular industry (e.g., professional accounting software, human resource management, customer relations management software, Geographic Information System software, webpage design software).	\$ <input type="text"/>
8.	<b>Vertical market application software</b> - Software that performs a wide range of business functions for a specific industry (e.g., manufacturing, retail, healthcare, engineering, restaurants).	\$ <input type="text"/>
9.	<b>Utilities application software</b> - Small computer programs that perform a very specific task (e.g., compression programs, anti-virus	\$ <input type="text"/>

Content Screen (Form SA-5112 - Software Publishing)

Other Services		2008 Operating Revenue
11.	<b>Custom application design and development</b> - Design of the structure and the writing of the computer code necessary to create and implement a software application. <b>Include</b> the customization and integration of packaged software	\$ <input type="text"/>
12.	<b>Information technology (IT) technical consulting services</b> - Providing advice or expert opinion on technical matters related to the use of information technology (e.g., advice on matters such as hardware and software requirements and procurement, systems integration, and systems security, the provision of expert testimony on IT related issues). <b>Exclude</b> advice on issues related to business strategy	\$ <input type="text"/>
13.	<b>Application service provisioning</b> - Providing leased software applications from a centralized, hosted, and managed computing environment	\$ <input type="text"/>
14.	<b>Re-sale of computer hardware and software</b> - Retailing of computer hardware and software	\$ <input type="text"/>
15.	<b>IT related training services</b> - Providing training for the use of computer hardware, software, networks, or other IT related topics	\$ <input type="text"/>
16.	<b>All other operating revenue</b> - Revenue not reported in lines 1-15. <b>If this item is greater than 20% of the total operating revenue, specify the primary source of the revenue below.</b> <input type="text"/>	\$ <input type="text"/>
17.	<b>TOTAL OPERATING REVENUE</b> - Sum of lines 1-16	\$ <input type="text"/>

Part B.

**Source of Revenue by Type of Software Sales**

Report the percentage of total system software revenue (sum of lines 1-5 above) and application software revenue (sum of lines 6-10 above) by computer platform.

- Enter 0 where applicable.
- Estimates are acceptable.

		Personal Computer Software	Enterprise or Network Software	Mainframe Computer Software	Other Software	Total
1.	System Software - sum of lines 1-5 above	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	100%
2.	Application software - sum of lines 6-10 above	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	<input type="text"/> %	100%

Content Screen (Form SA-5112 - Software Publishing - Section 2 continued)



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[Help!  
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## Section 2. Operating Revenue

Report the total operating revenue for this firm's locations as defined in report coverage for the following categories.

- Enter 0 where applicable.
- Estimates are acceptable.
- Do not combine data of two or more detail lines.

Exclude:

- Transfers made within the company

Information Technology (IT) Design and Development		2008 Operating Revenue
1.	<b>Custom application design and development</b> - Designing the structure and/or writing the computer code necessary to create and/or implement a software application. <b>Include</b> website design and development, database design and development, and customization and integration of packaged software. <b>Exclude</b> data storage, website hosting, data management, application service provisioning, and business process management, report this in line 8.	\$ <input type="text"/>
2.	<b>Computer systems design, development, and integration</b> - Assessing an organization's computer requirements, advising on hardware and software acquisitions, developing system specifications and either putting the new system in place or providing the client with the necessary specifications to put the new system in place.	\$ <input type="text"/>
3.	<b>Network design and development</b> - Designing, developing and implementing a customer's networks such as intranets, extranets, and virtual private networks. <b>Include</b> network security systems design and development. <b>Exclude</b> network management services, report this in line 4.	\$ <input type="text"/>

Content Screen (Form SA-5415 - Computer System Design)

Other Services		2008 Operating Revenue
4.	<b>IT infrastructure and network management</b> - Managing and monitoring a client's IT infrastructure including hardware, software, and/or networks. <b>Include</b> network management services, and computer systems management services.	\$ <input type="text"/>
5.	<b>IT technical support</b> - Providing technical expertise to solve problems for the client in using software, hardware, or the entire computer system. <b>Include</b> auditing and assessing computer operations, data recovery, and disaster recovery.	\$ <input type="text"/>
6.	<b>IT technical consulting</b> - Providing advice or expert opinion on technical matters related to the use of information technology. <b>Exclude</b> service contracts where advice is included with the design and development of an IT solution. Report these contracts in the appropriate IT design and development sub-category.	\$ <input type="text"/>
7.	<b>IT related training services</b> - Providing training in the use of computer hardware, software, networks, or other IT-related topics.	\$ <input type="text"/>
8.	<b>Hosting and IT infrastructure provisioning services</b> - Providing IT infrastructure (hardware, software, and networks) to process data, host applications and host processes for a client. <b>Include</b> data storage, website hosting, data management, application service provisioning, and business process management.	\$ <input type="text"/>
9.	<b>Rental and leasing of computer hardware.</b>	\$ <input type="text"/>
10.	<b>All other operating revenue</b> - Revenue not reported in lines 1-9. <b>If this item is greater than 20% of the total operating revenue, specify the primary source of the revenue below.</b> <input type="text"/>	\$ <input type="text"/>
11.	<b>TOTAL OPERATING REVENUE</b> - Sum of lines 1-10	\$ <input type="text"/>

Save & Continue	<b>Form Navigation</b> (For best results, please use these buttons instead of your browser buttons.)	Save & Continue
Save & Previous	Select Other Navigation Choices here. Then press Go -> <input type="button" value="Go"/>	Save & Previous

**Content Screen (Form SA-5415 - Computer System Design - Section 2 continued)**



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Help! Security Privacy

Check /  
Finish  
Screen

## Check / Finish

(A check of all form entries has just been completed.)

**Part A: Problem Correction** - Problem(s) found in 2 form sections!

(Before going to Part B)

Attempt to fix all entry problems by using this selectable list and go to button.

Problem Sections:

1. Report Coverage and Report Periods	Go To Section
4. Change in Structure	

## Part B: Is this form finished?

(After Completing Part A)

Pick one of these two buttons to continue / finish up. Your choice here can always be changed at a later time.

Form NOT Finished	Form Finished
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(operational screen)



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[Help!](#) [Security](#) [Privacy](#)

Form is: **Finished - With Problems**

**Form  
Menu  
after**

**Note:** This form is now marked '**Finished**'. You can obtain a form '**Completion Certificate**' by pushing the appropriate button below. You may re-enter this form at any time and make changes to it if necessary. If you do make changes, you should re-mark the form as Finished and you will be issued a new form Completion Certificate.

## Form Menu

Use these buttons (and selectable lists) to access this form and perform various activities.

Form Section List:

4. Change in Structure (LAST SECTION VISITED)  **Return to Form**

Get a "Completion Certificate" for this form.

Save / Print your entries.

Please change your password (as required) to keep the information you are entering as secure as possible.

Securely exit from Census Taker.

**Display Internal Options** (Access/Display Limited: Available For Census Bureau Internal Use Only!)

**submission** (operational screen)