

FORM **OUNCE-S**
(4/28/2008)**ONE-UNIT NONCONSTRUCTION COST
EVALUATION**

U.S. DEPARTMENT OF COMMERCE

Economic and Statistics Administration

U.S. CENSUS BUREAU

Built for Sale

Note to FR: do not conduct the interview unless completion date has been reported and sales contract has been signed.



RO	PSU	BPO	FR Code	Case ID
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Section A - LAND COSTS

The following four questions refer to building purchase and development of the lot:

1) When was the lot purchased for this house?

(Enter the month and year.)

Month: Year:

☐ Don't know but someone else has this information

(Enter contact information.)

Name:

Title:

Phone:

☐ Information not available

2) How much was paid for the lot?

(Estimates are acceptable.)

\$, , .00

☐ Don't know but someone else has this information

(Enter contact information.)

☐ Same contact as above

Name:

Title:

Phone:

☐ Information not available

3) Was the lot purchased as raw land?

(Raw land is undeveloped land or unimproved property with no utilities, sewer, streets, or structures.)

☐ Yes

☐ No

☐ Don't know but someone else has this information

(Enter contact information.)

☐ Same contact as above

Name:

Title:

Phone:

4) What was the total cost for developing the lot after purchase?

(Estimates are acceptable.)

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☐ Don't know but someone else has this information

(Enter contact information.)

☐ Same contact as above

Name:

Title:

Phone:

☐ Information not available

Section B - MISCELLANEOUS COSTS

5) What was the total cost of the appliances that were included in the final sales price?

Exclude: furnaces, electrical fixtures, central AC, water heaters, water softeners, exhaust fans, and garbage disposals.

(Estimates are acceptable.)

\$, , .00

☐ Don't know but someone else has this information

(Enter contact information then SKIP to question 7.)

☐ Same contact as above

Name:

Title:

Phone:

☐ Information not available \longrightarrow *SKIP to question 7*

6) The previous question asked you to exclude the cost of furnaces, electrical fixtures, central AC, water heaters, water softeners, exhaust fans, and garbage disposals from the total cost of appliances that were included in the final sales price. How easy or difficult was it to exclude these items?

☐ Very easy

☐ Somewhat easy

☐ Somewhat difficult

☐ Very difficult

☐ Information not available

PLEASE CONTINUE ON REVERSE SIDE

The following three questions refer to the costs incurred by the builder in selling the house:

7) What was the total marketing cost that was included in the final sales price, excluding realtors/brokers fees?

Include: sales office and showroom expenses, advertising, and other sales expenses.

(Estimates are acceptable.)

\$, , .00

☐ Don't know but someone else has this information

→ *(Enter contact information.)*

☐ Same contact as above

Name:

Title:

Phone:

☐ Information not available

8) What was the total realtor or broker fee that was included in the final sales price?

(Estimates are acceptable.)

\$, , .00 or %

☐ Realtor/broker was NOT used

☐ Don't know but someone else has this information

→ *(Enter contact information.)*

☐ Same contact as above

Name:

Title:

Phone:

☐ Information not available

9) What was the total financing cost that was included in the final sales price?

Include: discount on buyer mortgage, closing costs paid by the builder, interest on financing after completion of the house, etc.

(Estimates are acceptable.)

\$, , .00

☐ Don't know but someone else has this information

→ *(Enter contact information.)*

☐ Same contact as above

Name:

Title:

Phone:

☐ Information not available

10) Generally, how easily accessible to you was the information we asked for?

- ☐ Most information was easily accessible
- ☐ Some information was easily accessible
- ☐ Most information was NOT easily accessible

COMMENTS:

