

National Leadership Grants for Libraries and Museums

Grant Program Guidelines

CFDA No. 45.312

Application Deadline: March 1, 2007

Online application available through Grants.gov (see www.imls.gov/grantsgov for more information)

FOR MORE INFORMATION, CALL OR WRITE:

National Leadership Grants Program Staff

Libraries:

Martha Crawley, Senior Program Officer (Building Digital Resources, Research and Demonstration)

Phone: 202/653-4667 E-mail: mcrawley@imls.gov

Susan Malbin, Senior Program Officer (Library and Museum Community Collaboration Grants, Collaborative Planning Grants)

Phone: 202/653-4768 E-mail: smalbin@imls.gov

Janet Ciciarelli, Program Specialist

Phone: 202/653-4798 E-mail: jciciarelli@imls.gov

Office of Library Services

General phone number: 202/653-4700

Institute of Museum and Library Services

1800 M Street, NW, 9th Floor Washington, DC 20036-5802 General phone number: 202/653-IMLS (4657)

General e-mail: imlsinfo@imls.gov

Web site: www.imls.gov

Museums:

Dan Lukash, Senior Program Officer (All Grant Categories) Phone: 202/653-4644 E-mail: dlukash@imls.gov

Mark Feitl, Program Specialist

Phone: 202/653-4635 E-mail: mfeitl@imls.gov

Jennifer Headley, Program Specialist

Phone: 202/653-4702 E-mail: jheadley@imls.gov

Office of Museum Services

General phone number: 202/653-4789

Office of Management and Budget Clearance Numbers

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SF-424s: OMB No. 4040-0003, Expiration Date 01/31/2007

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Burden Estimate and Request for Public Comments

Public reporting burden for this collection of information is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Institute of Museum and Library Services at the address above; and to the Office of Management and Budget, Paperwork Reduction Project (3137-0060), Washington, DC 20503.

DEAR COLLEAGUES

The Institute of Museum and Library Services builds the capacity of libraries and museums to connect people to information and ideas. The agency has identified three strategic goals: sustaining cultural heritage, information, and ideas; enhancing learning and innovation; and encouraging the professional development of library and museum staff.

In 2007, IMLS National Leadership Grants provide an opportunity to explore important research questions, develop and test new models of library and museum service, and help build digital resources. Those familiar with National Leadership Grants will note the return of the museum-library partnership focus. And, because the Institute has found that sound planning enhances the success of leadership activities, we are now offering collaborative planning grants of up to \$30,000.

Since 1998 National Leadership Grants have supported the innovative thinking that is needed to help libraries and museums meet the changing needs of the American public. They are an important investment in the future of library and museum service.

Sincerely,

Anne-Imelda M. Radice, PhD

Ire-Julde M. Radia

Director

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General Information

ABOUT THE INSTITUTE OF MUSEUM AND LIBRARY SERVICES

The Institute of Museum and Library Services is the primary source of federal support for the nation's 122,000 libraries and 17,500 museums. The Institute's mission is to create strong libraries and museums that connect people to information and ideas. The Institute works at the national level and in coordination with state and local organizations to sustain heritage, culture, and knowledge; enhance learning and innovation; and support professional development.

The Institute supports the full range of museums, including art, history, science and technology, children's, natural history, historic houses, nature centers, botanical gardens, and zoos; and all types of libraries, including public, school, academic, research, and archival. Our robust capacity for research, evaluation, policy analysis, grantmaking, and partnerships help make it possible for libraries and museums to be leaders in their communities.

Museums and libraries are America's leading public institutions, making knowledge available to millions at little or no cost. As public institutions they must meet a very high threshold of mission accountability and use resources wisely for public good.

Through grants and information resources, we annually reach thousands of museums and libraries in myriad ways—from providing much needed technical assistance for small institutions to establishing national and replicable models, strengthening state networks, and supporting professional development. To aid institutions in program design, we also provide tools for strategic planning and evaluation. Funding from the Institute helps museums and libraries operate effectively and give value to their communities. It also leverages additional public and private support.

Collecting and disseminating results from funded projects, engaging in research, and publishing reports enables the Institute of Museum and Library Services to make a significant contribution to library, museum, and information policy and practice in the United States.

ABOUT NATIONAL LEADERSHIP GRANTS

National Leadership Grants enable libraries and museums to help people gain the knowledge, skills, attitudes, behaviors, and resources that enhance their engagement in community, work, family, and society. Projects should enable libraries and museums to address current problems in creative ways, develop and test innovative solutions, and expand the boundaries within which cultural heritage institutions operate. The results of these projects will help equip tomorrow's libraries and museums to better meet the needs of a Nation of Learners. Successful proposals will show evidence that they will have national impact and generate results—new tools, research, models, services, practices, or alliances—that can be widely adapted or replicated to extend the benefit of federal support. Proposals will reflect an understanding of current issues and needs, showing the potential for far-reaching impact throughout the museum and/or library community. Projects will provide creative solutions to issues of national importance and provide leadership for other organizations.

Collaborative planning grants are available to enable project teams from more than one institution to work together to plan a collaborative project in any of the National Leadership Grant categories: Building Digital Resources, Library and Museum Community Collaboration Grants, and Research and Demonstration

INSTITUTIONAL ELIGIBILITY

Eligibility for Libraries

An applicant must:

- be either a unit of state or local government or a private nonprofit organization that has tax-exempt status under the Internal Revenue Code;
- be located in one of the 50 states of the United States, the District of Columbia, the Commonwealth of Puerto Rico, Guam, American Samoa, the Virgin Islands, the Commonwealth of the Northern Mariana Islands, the Republic of the Marshall Islands, the Federated States of Micronesia, or the Republic of Palau; and
- qualify as one of the six types of organizations listed below:
 - 1. A library or a parent organization, such as a school district, a municipality, a state agency, or an academic institution, that is responsible for the administration of a library. Eligible libraries include public libraries, elementary and secondary school libraries, college and university libraries, research libraries and archives that are not an integral part of an institution of higher education and that make publicly available library services and materials that are suitable for scholarly research and not otherwise available,1 and private or special libraries that have been deemed eligible to participate in this program by the state in which the library is located.
- ¹Research libraries must either be generally recognized as possessing unique scholarly research materials and services that are made available to the public, or able to demonstrate that such is the case when they submit an application to IMLS.

- An academic or administrative unit, such as a graduate school of library and information science, that is part of an institution of higher education through which it would make an application.
- 3. A digital library, if it makes library materials publicly available and provides library services, including selection, organization, description, reference, and preservation, under the supervision of at least one permanent professional staff librarian.
- 4. A library agency that is an official agency of a state or other unit of government and is charged by the law governing it with the extension and development of public library services within its jurisdiction.
- 5. A library consortium that is a local, statewide, regional, interstate, or international cooperative association of library entities that provides for the systematic and effective coordination of the resources of eligible libraries, as defined above, and information centers that work to improve the services delivered to the clientele of these libraries.
- 6. A library association that exists on a permanent basis, serves libraries or library professionals on a national, regional, state, or local level, and engages in activities designed to advance the well-being of libraries and the library profession.

Eligibility for Museums

An applicant must

- be either a unit of state or local government or a private nonprofit organization that has tax-exempt status under the Internal Revenue Code;
- be located in one of the 50 states of the United States of America, the District of Columbia, the Commonwealth of Puerto Rico, Guam, American Samoa, the Virgin Islands, the Commonwealth of the Northern Mariana Islands, the Republic of the Marshall Islands, the Federated States of Micronesia, or the Republic of Palau; and
- qualify as a museum² that, using a professional staff,³
 - is organized on a permanent basis for essentially educational or aesthetic purposes;
 - 2. owns or uses tangible objects, either animate or inanimate;
 - 3. cares for these objects; and
 - 4. exhibits these objects to the general public on a regular basis through facilities that it owns or operates.⁴

Please note that a museum located within a parent organization that is a state or local government or multipurpose nonprofit entity, such as a municipality, university, historical society, foundation, or cultural center, may apply on its own behalf if the museum

- 1. is able to independently fulfill all the eligibility requirements listed above;
- 2. functions as a discrete unit within the parent organization;
- has its own fully segregated and itemized operating budget; and
- 4. has the authority to make the application on its own.

When any of the last three conditions cannot be met, a museum may apply through its parent organization, and the parent organization may submit a single application for one or more of its museums.

⁴An institution exhibits objects to the general public if such exhibition is a primary purpose of the institution. An institution that exhibits objects to the general public for at least 120 days a year is deemed to exhibit objects to the general public on a regular basis.

An institution that exhibits objects by appointment may meet the requirement to exhibit objects to the general public on a regular basis if it can establish, in light of the facts under all the relevant circumstances, that this method of exhibition does not unreasonably restrict the accessibility of the institution's exhibits to the general public.

An institution that does not have as a primary purpose the exhibition of objects to the general public but can demonstrate that it exhibits objects to the general public on a regular basis as a significant, separate, distinct, and continuing portion of its activities, and that it otherwise meets the museum eligibility requirements, may be determined to be eligible as a museum under these guidelines. For more information please see 45 C.F.R. Chapter XI, Subchapter E (Institute of Museum and Library Services).

³An institution uses a professional staff if it employs at least one professional staff member, or the full-time equivalent, whether paid or unpaid, primarily engaged in the acquisition, care, or exhibition to the public of objects owned or used by the institution.

²Museums include, but are not limited to, aquariums, arboretums, art museums, botanical gardens, children/youth museums, general museums (those having two or more significant disciplines), historic houses/sites, history museums, natural history/anthropology museums, nature centers, planetariums, science/technology centers, specialized museums (limited to a single distinct subject), and zoological parks.

CATEGORIES OF FUNDING

Building Digital Resources

Amount of grant:

\$25,000-\$1,000,000 (museums), \$50,000-\$1,000,000 (libraries).

Grant period: Up to three years.

Cost sharing: One-to-one from nonfederal sources for requests greater than \$250,000. Cost sharing of at least one-third is encouraged for requests at or below \$250,000. For research projects, see the Research and Demonstration category.

Purpose: Building Digital Resources grants support the creation, use, preservation, and presentation of significant digital resources as well as the development of tools to manage digital assets. Projects should enhance learning and innovation by ensuring that the digital assets promote individual and community access to excellent, responsive, and pertinent museum and library resources. IMLS encourages digitization projects with item-level metadata that is harvestable with the Open Archives Initiative (OAI) Protocol for Metadata Harvesting.

Grant funds support projects that are designed to

- digitize, preserve, and aggregate digital content from libraries, museums, and/or archives on a large-scale, statewide, or thematic basis;
- develop and disseminate new tools to enable libraries and museums to effectively manage, preserve, present, and/or use digital resources; or

 increase community access to museum and/or library resources through innovative approaches and/or improved practice.

Library and Museum Community Collaboration Grants

Amount of grant: \$25,000-\$1,000,000.

Grant period: Up to three years.

Cost sharing: One-to-one from nonfederal sources for requests greater than \$250,000. Cost sharing of at least one-third is encouraged for requests at or below \$250,000. For research projects, see the Research and Demonstration category.

Purpose: Community Collaboration Grants are designed to create new opportunities for libraries and museums to engage with each other, and with other organizations as appropriate, to support the educational, economic, and social needs of their communities. In addition to libraries, archives, and museums, partners may include community organizations, public media, and other institutions and agencies that may help libraries and museums to better serve their communities. A partnership of at least one eligible library entity AND one eligible museum entity is required. Additional partners are encouraged where appropriate. The lead applicant must be an eligible library or museum entity and will serve as the financial agent if a grant is awarded. All partners must complete the Partnership Statement form.

Grant funds support innovative collaborative projects—whether new or building on an existing collaboration—that

- address community civic and educational needs;
- increase the organizations' capacity to serve as effective venues and resources for learning; or
- use technology in innovative ways to serve audiences more effectively.

Research and Demonstration

Amount of grant:

\$25,000-\$1,000,000 (museums), \$50,000-\$1,000,000 (libraries).

Grant period: Up to three years.

Cost sharing: Because research benefits the museum, library, and information sciences communities more than any one institution, IMLS does not require a one-to-one cost sharing for research proposals. However, applicants for research grants are encouraged to provide at least one-third of the total cost of the project from nonfederal sources. Research projects will remain subject to evaluation on contributions. Demonstration projects remain subject to cost-sharing requirements for requests greater than \$250,000.

Purpose: Research and Demonstration grants support projects that have the potential to improve museum and library practice, resource use, programs, and services.

Grant funds support projects that are designed to

- evaluate the impact of library or museum services;
- investigate how learning takes place in museums and libraries and how use of library and/or museum resources enhances learning;
- conduct research or demonstration projects to improve the quality, effectiveness, or efficiency of library or museum management, programs, or services, through new or enhanced technology, new or substantially revised "promising practices," or collaborative initiatives; or
- investigate ways to enhance the archiving, preservation, management, discovery, and use of digital assets and resources.

CATEGORIES OF FUNDING

Collaborative Planning Grants

Amount of grant: Up to \$30,000.

Grant period: Up to one year.

Cost sharing: Cost sharing of at least one-third is encouraged.

Description: Collaborative Planning
Grants are designed to enable project
teams from libraries, museums, and other
partner organizations to work together on a
collaborative project in any of the National
Leadership Grant categories. At least one
of the partners must be an eligible library
entity or an eligible museum entity. The lead
applicant must be an eligible entity and will
serve as the fiscal agent if a grant is awarded.
All partners must complete the Partnership
Statement form.

Funds may support the full range of planning activities, including salaries, consultant fees, travel, services, and equipment under \$5,000. Applicants must follow the National Leadership Grant application instructions. Evaluators will pay special attention to project goals, assessment of need, personnel, and the planning process.

The receipt of a Collaborative Planning Grant does not guarantee or imply continued support beyond the completion of the grant. However, recipients are encouraged to submit proposals based on planning activities to the appropriate National Leadership Grant category. Planning grants should result in deliverable products such as plans, prototypes, or proofs of concept, which can be disseminated to and evaluated by appropriate audiences.

PARTNERSHIPS

Partnerships are encouraged for all National Leadership Grant categories, but they are specifically required for two categories: the Library and Museum Community Collaboration Grants and the Collaborative Planning Grants.

Where appropriate, partnerships stimulate a broader community perspective and extend the impact of libraries and museums by leveraging the resources of all partners. The lead applicant serves as the fiscal agent for the project and must be an eligible entity. All partners must complete a Partnership Statement.

The members of the partnership shall either designate one member of the partnership to apply for the grant, or establish a separate, eligible legal entity consisting of the partnership members to apply for the grant. Any group application must contain a Partnership Statement that details the activities that each member of the partnership plans to perform and binds each member of the partnership to every statement and all assurances made by the applicant in the application. The applicant shall submit the Partnership Statement with its application.

By submitting the Partnership Statement with the application, the applicant affirms that (1) the partner(s) is available and has agreed to participate, and (2) the Partnership Statement is true, complete, and accurate to the best of the applicant's authorized representative's knowledge. The applicant will ensure that the partner(s) also provides a signed original version of the Partnership Statement to the applicant, which will be available to IMLS if requested by IMLS.

If IMLS makes a grant to a partnership, the lead applicant for the partnership is the grantee and is legally responsible for the use of all grant funds and for ensuring that the project is carried out by the partnership in accordance with the terms of the grant and applicable federal laws, regulations, and requirements. The lead applicant must be the fiscal agent but may subcontract with partners for other specific activities or services. Each member of the partnership is legally responsible for carrying out the activities it agrees to perform and using the funds it receives in accordance with the terms of the grant and applicable federal laws, regulations, and requirements.

PARTNERSHIPS

Library and Museum Community Collaboration Grants

The partnership must include both an eligible library entity AND an eligible museum entity. Additional partners may include community organizations, public broadcasters, private sector organizations, and other institutions and agencies whose efforts may help to enhance library or museum services. A library and museum under the control of one parent multipurpose organization may apply in partnership, so long as each applicant has independent administrative authority and a separately developed operating budget within the larger budget of the parent organization. For example, a library and a museum both owned and operated by a city government, but having separate facilities, separate staffs, and autonomous operations, are eligible to apply as a partnership. However, neither a library that has an exhibition function nor a museum with a library function constitutes an eligible partnership.

Collaborative Planning Grants

The required partnership must include at least two institutions, one of which must be an eligible library entity OR an eligible museum entity.

DATA UNIVERSAL NUMBERING SYSTEM (DUNS), TAXPAYER IDENTIFICATION NUMBER (TIN), AND EMPLOYER IDENTIFICATION NUMBER (EIN)

To improve the statistical reporting of federal grants and cooperative agreements, the Office of Management and Budget (OMB) has directed all federal agencies to require all applicants for federal grants to provide a Dun and Bradstreet Data Universal Numbering System (DUNS) number when applying for federal grants or cooperative agreements on or after October 1, 2003. The DUNS number is required whether an applicant is submitting a paper application or using the government-wide electronic portal (Grants.gov).

Organizations should verify that they have a DUNS number or take steps to obtain one. Organizations can receive a DUNS number at no cost by calling the dedicated toll-free DUNS number request line at 1-866-705-5711 or by visiting www.dnb.com/us. Individuals who would personally receive a grant or cooperative agreement award from the federal government apart from any business or nonprofit organization they may operate are exempt from this requirement.

The Taxpayer Identification Number (TIN) is an identification number used by the Internal Revenue Service (IRS) in the administration of tax laws. It is issued either by the Social Security Administration (SSA) or by the IRS. A Social Security number is issued by the SSA, whereas all other TINs are issued by the IRS. An Employer Identification Number (EIN), also known as a federal tax identification number, is a nine-digit number that the IRS assigns to business entities. The IRS uses this number to identify taxpayers that are required to file various business tax returns.

If an organization does not have DUNS and TIN numbers, its application will be rejected.

CONDITIONS OF A GRANT

Duration of a Grant

Project activities may be carried out for a period of up to 36 months.

Project Start Date

Projects may begin no earlier than October 1 and no later than December 1. Projects must begin on the first day of the month and end on the last day of the month.

Amount of Grant

Grant award amounts are as follows for each category of funding:

- Building Digital Resources:
 \$25,000-\$1,000,000 (museums),
 \$50,000-\$1,000,000 (libraries).
- Library and Museum Community Collaboration Grants: \$25,000-\$1,000,000.
- Research and Demonstration:
 \$25,000-\$1,000,000 (museums),
 \$50,000-\$1,000,000 (libraries).
- Collaborative Planning Grants: Up to \$30,000.

IMLS will review and negotiate budgets as necessary. IMLS may award an amount less than that requested by an applicant.

Cost Sharing

Applicants are expected to share project expenses through the applicants' and partner institutions' cost share. Applicants to this program—other than those requesting research funds and those applying under the Collaborative Planning Grants category—are REQUIRED to provide cost sharing of at least one-half of the total cost of the project if the request for IMLS funds is more than \$250,000. Applicants who request \$250,000 or less are encouraged to provide at least onethird of the total project cost from nonfederal sources. All listed expenses, including all cost sharing, must be incurred during the grant period. Government-wide uniform administrative rules and requirements apply.

Federal funds may not be used to meet costsharing requirements.

Because research benefits the museum, library, and information sciences communities more than any one institution, IMLS does not require a match for research proposals. However, applicants for research grants are encouraged to provide at least one-third of the total cost of the project from nonfederal sources. IMLS will consider cost-sharing contributions as a competitive factor when evaluating research proposals (see Application Evaluation Criteria, pp. 30–33). Proposals that demonstrate strong institutional support through cost sharing are generally rated more favorably by reviewers.

Demonstration projects remain subject to match requirements for requests greater than \$250,000.

IMLS encourages applicants to contribute as cost sharing the salaries of any permanent staff to be employed on a project in proportion to the amount of time they will spend on the project. If IMLS funding is requested for salaries of permanent staff, the proposal should explain how their regular duties will be performed during the grant period.

IMLS prefers that applicants provide at least 50 percent of the cost of any equipment to be purchased for the project.

IMLS strongly encourages applicants to seek third-party donations of cash, equipment, and services. If any funds are to be contributed as cost share by sources other than the applicant or its official partners, the applicant must identify whether the commitment of funds is assured or pending. If the funds are assured, the applicant should have on file a letter from the source affirming its commitment, and the applicant will make this letter available if requested by IMLS. If the funds are not assured, the applicant should describe its plan for meeting the promised cost share from other sources in the event that the pending funds are not received.

Use of Funds

Grant funds may not be used for construction, acquisition of collections, contributions to endowments, social activities, ceremonies, entertainment, or pre-grant costs. For library grants and for library and museum collaborations, the purchase of limited amounts of library materials are allowable if the purchase is justified as part of a larger project. However, IMLS prefers that applicants contribute such purchases as cost sharing. All revenues generated with project funds during the grant period must be reported as program income and should be applied to the grant recipient's cost sharing. All listed expenses must be incurred during the grant period. Government-wide cost principles apply.

Project Evaluation

IMLS expects that most National Leadership Grant project activities will have measurable results, and IMLS expects grantees to evaluate and report on these results. IMLS supports and encourages the use of an evaluation tool called outcomes-based evaluation (OBE) when it is appropriate for the type of project to be conducted. Additional information about OBE is available on the IMLS Web site at www. imls.gov/applicants/obe.htm or on request from IMLS. IMLS provides a two-day course on OBE for recipients of National Leadership Grants. Applicants are required to request travel funds to attend this training and other IMLS-designated meetings. Applicants should budget \$2,000 per year for this IMLSdesignated travel, or \$4,000 per year for partnership projects.

CONDITIONS OF A GRANT

Copyright/Work Products

IMLS requires acknowledgment of IMLS assistance in all publications and other products resulting from the project. Products should be distributed free or at cost unless the recipient has received written approval for another arrangement. The recipient may copyright, with written permission, any work that is subject to copyright and was developed, or for which ownership was purchased, under an award. IMLS reserves, for federal government purposes, a royaltyfree, worldwide, nonexclusive, and irrevocable license to reproduce, publish, or otherwise use the work and authorize others to reproduce, publish, or otherwise use the work. IMLS requires that awardees provide three copies of any products produced with IMLS funds to IMLS with the final reports. Generally, a beta version of software developed on an IMLSfunded project must be provided to IMLS as a product of the grant. Consult with IMLS regarding software development projects.

Announcement of Award

No information about the status of an application will be released until all applications have been reviewed and all deliberations are concluded. IMLS will notify applicants of final decisions by mid-September 2007.

Payment, Accounting, Management, and Reporting Procedures

A federal accounting office handles the payment of grants. Grant recipients may request cash advances or reimbursements as needed during the project period. Payments are made electronically. IMLS requires each grant recipient to maintain a restricted account for funds received during the project period. A recipient does not need to maintain a separate bank account for IMLS grant funds; however, it must establish and maintain a separate accounting category within an internal accounting system to show that the funds have been used for project costs only. This restricted accounting record must be adequate to satisfy normal auditing procedures. Grants are subject to the provisions of Office of Management and Budget audit requirements.

Grant recipients are required to submit semiannual interim performance reports every six months during the grant period as well as annual financial reports. They are also required to submit a final performance report and a final financial report at the end of the grant period.

APPLICATION REVIEW PROCESS

IMLS staff determines whether an applicant is eligible and whether an application is complete. IMLS staff may contact applicants for information needed to make an eligibility determination. If an applicant is determined to be ineligible as an official applicant, the application will be rejected without evaluation (see "Institutional Eligibility," pp. 4-5). Incomplete applications are subject to rejection without evaluation. If an application is rejected, the applicant will be notified by IMLS. All eligible and complete applications will be competitively reviewed.

Institutions may submit multiple proposals, but the same proposal may not be submitted in more than one category. An institution may apply as a lead applicant in one category and serve as a partner on other applications without jeopardizing its chances of funding.

All eligible applications for National Leadership Grants will be evaluated through panel review. Panelists are professionals in their field who have expertise in the various types of activities and projects. The IMLS director will make funding decisions on the basis of the evaluations by reviewers, the types of projects encouraged by IMLS, and the overall goals of the grant program and of IMLS.

Reviewers provide their evaluation applying the review criteria identified with the narrative questions on pp. 30-33. For examples of funded projects, search the Awarded Grants database at www.imls.gov/search.asp.

GUIDANCE FOR PROJECTS THAT DEVELOP DIGITAL PRODUCTS

Information to Include in Proposal

In the proposal narrative, include a description of the subject matter and its significance, including relationships to related digital content. Explain how the material to be included in the project was or will be selected. Describe the additional value that any digital conversion or repurposing will bring to the materials, such as enabling innovative new uses or attracting new audiences. Describe how potential users will discover any new digital material. The application also includes a form, Specifications for Projects That Develop Digital Products (see pp. 37-39), that must be completed and submitted with the application.

Interoperability

Project design should demonstrate the use of existing standards and best practices for digital material where applicable, and products should be interoperable with other digital content. Grantees creating digital collections are expected to participate in the IMLS Digital Collection Registry currently operated by the University of Illinois at Urbana-Champaign. The Grainger Library has created a registry and a metadata repository of collections digitized with IMLS funding. (See the project site at http://imlsdcc.grainger.uiuc.edu/.)

Digitization Plans

Projects that include digital conversion are strongly encouraged to develop a digitization plan before writing the grant application.

Resources for Digitization Projects

IMLS has published "A Framework of Guidance for Building Good Digital Collections" as a resource for applicants planning digital projects. This document is now maintained by the National Information Standards Organization (NISO) and is available at www.niso.org/framework/Framework2.html. The second edition of this document contains links to many Web sites with useful information for planning and implementing digital projects. IMLS offers a wealth of information, including lists of funded digital projects, at the Digital Corner on the IMLS Web site at www.imls.gov/about/digitalCorner.shtm.

The list of resources below, provided to help you learn more about digital projects, is neither exhaustive nor an endorsement by IMLS of any particular resource.

Training

Many universities, organizations, and businesses provide training in digitization and related topics. The following are examples only—check the general resource lists for leads to more training opportunities and the topic lists below for training resources in specific subject areas.

- www.library.cornell.edu/preservation/ tutorial/contents.html—Moving Theory into Practice: Digital Imaging Tutorial, by Cornell University Department of Preservation and Collections Maintenance.
- www.solinet.net—The Southeastern Library Network offers training in digital imaging, copyright, digital preservation, and other related topics.

 www.oclc.org/education/workshops/ default.htm—OCLC (Online Computer Library Center) provides seminars, workshops, and online training in digital projects, preservation, copyright, and other topics related to digitization.

General

- www.cdpheritage.org/index.cfm—
 The Collaborative Digitization Program's
 Web site (born as the Colorado Digitization Project) offers many digitization resources that include information about copyright, metadata, digitization standards, and administrative concerns.
- http://memory.loc.gov/ammem/about/ techIn.html—Building Digital Collections: Technical Information and Background Papers, Library of Congress American Memory Project.
- www.archives.gov/preservation/technical/ guidelines.html—Technical Guidelines for Digitizing Archival Materials for Electronic Access: Creation of Production Master Files-Raster Images, by Steven Puglia, Jeffrey Reed, and Erin Rhodes, U.S. National Archives.
- http://library.amnh.org/diglib/index.html—
 The American Museum of Natural History's
 Digital Library Project Web site has
 information on and links to resources on
 many topics, such as planning, standards,
 and digital resources management.
- http://sunsite.berkeley.edu/imaging— Digitizing Images and Text, the Berkeley Digital Library portal, links to resources on digitization projects, resources, and tools.

- www.mainememory.net/cp_resources
 .shtml—The Maine Memory Network
 provides guidance and resources for its
 contributing cultural institutions such as
 libraries, museums, archives, and historical societies.
- http://images.library.uiuc.edu/resources/ links.htm—The University of Illinois at Urbana-Champaign Digital Imaging Media Technology Initiative provides resources about many digitization topics, including a listing of current imaging programs, organizations, and committees.
- www.chin.gc.ca/English/index.html—
 The Canadian Heritage Information
 Network has information on creating and managing digital content.
- www.nedcc.org/digital/tofc.htm—
 The Handbook for Digital Projects:
 A Management Tool for Preservation and Access, a Northeast Document
 Conservation Center site, offers nine chapters of a handbook on project management, scanning, copyright issues, technical topics, best practices, vendor relations, and longevity. Includes many links to related sites.
- www.diglib.org/publications.htm—
 The Digital Library Federation has publications on a range of topics including digital image management and preservation.
- www.rlg.org/en/page.php?Page_ ID=12081—The OCLC Research Library Group's DigiNews, a bimonthly Web-based newsletter.

GUIDANCE FOR PROJECTS THAT DEVELOP DIGITAL PRODUCTS

- www.asis.org/Bulletin/index.html—
 The Bulletin of the American Society for Information Science and Technology, vol. 30, no. 5, June/July 2004, contains a special section about online museum information.
- http://lists.mdch.org/bin/listinfo/ digistates—DigiStates online discussion list for people working on collaborative statewide projects for the digitization of cultural heritage resources.

Metadata

- www.niso.org/standards/resources/ Metadata_Demystified.pdf—Metadata Demystified, by Amy Brand, Frank Daly, and Barbara Meyers (Sheridan Press and NISO Press, 2003).
- www.getty.edu/research/conducting_ research/standards/intrometadata/index. html—Introduction to Metadata: Pathways to Digital Information, edited by Murtha Baca (Getty Research Institute, 2000).
- www.rlg.org/en/page.php?Page_ID=214— Descriptive Metadata Guidelines for RLG Cultural Materials, by the OCLC Research Library Group.
- http://oai-best.comm.nsdl.org/cgi-bin/ wiki.pl?TableOfContents—Best Practices for OAI Data Provider Implementations and Shareable Metadata, by the Digital Library Federation/National Science Digital Library.
- www.utah.edu/cpbmetadata/PBCore/— PBCore: Public Broadcasting Metadata Dictionary, for public broadcasters' television, radio, and Web activities.

Preservation of Digital Material

- www.library.cornell.edu/iris/tutorial/ dpm—Digital Preservation Management: Implementing Short-term Strategies for Long-term Problems, a tutorial by the Cornell University Department of Preservation and Collections Maintenance.
- www.dlib.org—D-Lib Magazine has many articles on preservation of digital materials.

Intellectual Property

- www.umuc.edu/distance/odell/cip— Center for Intellectual Property and Copyright in the Digital Environment, by the Office of Distance Education and Lifelong Learning at the University of Maryland University College.
- www.copyright.iupui.edu/—Copyright
 Management Center (CMC), Indiana
 University-Purdue University Indianapolis.

Universal Access

- www.w3.org/WAI/—The World Wide Web Consortium's guidance and resources on Web accessibility for people with disabilities.
- http://trace.wisc.edu/world/web—
 Designing More Usable Web Sites. The
 Trace Center presents resources on
 universally accessible Web guidelines,
 compliance with Section 508, and forums
 for discussing accessibility issues.
- http://webaim.org/—WebAIM is a nonprofit organization within the Center for Persons with Disabilities at Utah State University.

The Application Package

APPLICATION COMPONENTS

An application requesting funding from the National Leadership Grants program should include the following materials:

- Face Sheet: the Application for Federal Domestic Assistance/Short Organizational Form (SF-424s) on Grants.gov
- Program Information Sheet: the three-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site
- 3. Narrative: not to exceed 10 pages
- 4. Detailed Budget: a three-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site, replicated for each year of the project
- 5. Summary Budget: a one-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site
- Specifications for Projects That Develop Digital Products form, if applicable: a two-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site
- Partnership Statement form, if applicable: a one-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site, replicated for each individual partner
- 8. Text Responses documents, which will include the following:
 - a. Abstract
 - b. Schedule of Completion
 - c. Budget Justification
 - d. Organizational Profile
 - e. List of key project staff and consultants
 - f. Resumes for key project personnel
- 9. Other attachments:
 - a. Proof of nonprofit status, if applicable
 - b. Current, federally negotiated rate for indirect costs, if applicable
 - c. Planning documents, such as needs assessments or digitization plans, if applicable

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Organizations that are applying under the March 1, 2007, deadline for the National Leadership Grants program must submit their applications through Grants.gov, the federal government's online application system. The Grants.gov system will accept applications through 11:59 P.M. eastern time on March 1.

The application instructions contained within these guidelines are designed to accommodate the online application process. Applicants should feel free to contact program staff at any time with questions about an application component.

While the deadline is March 1, IMLS recommends strongly that applicants REGISTER EARLY (see "Grants.gov Registration" section below) and COMPLETE AND SUBMIT THEIR APPLICATION EARLY. Applicants are urged to not wait until the last day to submit their applications. Grants.gov can slow down during periods of high usage, which most often occur between 12:00 noon and 5:00 P.M. eastern time, particularly on days near a deadline. Applicants will have a better experience if they submit their application outside of these hours and in advance of the deadline.

Grants.gov Registration

All applicants who are using Grants.gov must register with Grants.gov before submitting their application. The multistep registration process generally cannot be completed in a single day. Applicants who are not already registered should allow at least two weeks to complete this one-time process. DO NOT WAIT UNTIL THE DAY OF THE APPLICATION DEADLINE TO REGISTER.

Step-by-step instructions for registering are available at www.grants.gov/GetStarted. In addition, IMLS has created an easy-to-follow checklist for registering at www.imls.gov/applicants/grantsgov/checklist.shtm.

Applicants who have problems registering should call the Grants.gov help desk at 1-800-518-4726; e-mail support@grants. gov; or consult the information posted on the Grants.gov Web site at www.grants.gov/CustomerSupport. The Grants.gov customer service hours are 7:00 A.M. to 9:00 P.M. eastern time, Monday through Friday.

Applicants do not need to complete the registration process to download the application package and begin to prepare their material (see below). However, they will need their Grants.gov UserID and password, which are obtained during the registration process, to submit their completed application.

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Obtaining Application Packages

Electronic application packages are obtained directly from www.Grants.gov. Organizations applying through Grants.gov will need to locate the National Leadership Grants program package on the site. To locate the package:

- 1. Go to www.Grants.gov to obtain the electronic application package for the National Leadership Grants program.
- In the left-hand column, click on "Apply for Grants," then click on "Download a Grant Application Package and Instructions." Under "Find," click "Download Grant Application Packages."
- 3. This will take applicants to the "Download Application Package" screen. On this screen, enter one of the numbers found in the box below to locate the National Leadership Grants program application package, then click on "Download Package."

Applicants will need to know one of the following to locate the package:

CFDA No: 45.312

Funding Opportunity Number: NLG-FY07

4. When an applicant starts to download an application, two items need to be downloaded:

(1) Download Application Instructions—

This package contains the grant application guidelines (which include instructions for completing the application) and the IMLS forms for

budget, program information, and any others related to this specific program.

(2) Download Application Package—This package has the face sheet (SF-424s, "Application for Federal Domestic Assistance/Short Organizational Form") and the Attachments form.

Applicants need to download both of these packages to have all of the materials and forms necessary to complete the application.

5. To access, complete, and submit the application package, applicants need to have PureEdge Viewer, a small, free software program, installed on their computer. Applicants who do not already have this software can follow the instructions on Grants.gov for installing this program.

Please note that the PureEdge viewer is compatible with computers running the Windows operating system. Non-Windows users will be able to download and complete the PureEdge forms by taking advantage of the free Citrix server. See www.grants.gov/MacSupport for more information.

The application package will download in a Zipped file (.zip). Applicants need to have software that un-Zips files to open them. Numerous freeware packages are available on the Internet. The .zip contents are also available on the IMLS Web site at www. imls.gov/grantsgov.

Working on an Application Package

- When opening the application package that is saved on the applicant's computer, the Grants.gov "Grant Application Package" screen will appear. In the "Application Filing Name" field, applicants should enter their organization's legal name.
- 2. The forms needed to complete the National Leadership Grants program application appear in the "Mandatory Documents" box. To open an item, click on it to select it, and then click on the "Open Form" button that is beneath the "Mandatory Documents" box. Forms cannot be opened by double-clicking. When a form is more than one page, navigate between pages by using the "Next" or "Previous" buttons at the top of the screen.
- 3. After working on a form, click the "Close Form" button at the top of the screen to capture entered information and return to the "Grant Application Package" screen.

 Before closing the "Grant Application Package" screen, click on the "Save" button. Until all of the required fields in all of the mandatory forms are completed, clicking on the "Save" button will generate an invalid values message. Click "Yes" to proceed. Grants.gov will also ask: "File Already Exists. OVERWRITE?" Clicking "Yes" will save the most recent changes to the existing file.

4. When a form is completed, click on the form name in the "Mandatory Documents" box to select it, and then click the "=>" button. This will move the form to the "Mandatory Completed Documents for Submission" box. All forms must be in the "Mandatory Completed Documents for Submission" box before an applicant will be able to submit the application. Forms can be worked on from either the "Mandatory Documents" or "Mandatory Completed Documents for Submission" box.

There are two forms in the "Mandatory Documents" box that every applicant must fill out before submitting the application:

- Application for Federal Domestic
 Assistance/Short Organizational Form
 (SF-424s): This form asks for basic
 information on the applicant's organization and project. It is equivalent to the IMLS
 Face Sheet in the application package of previous years.
- Attachments Form: This is not a form
 in the conventional sense, but rather
 a place to attach the other forms and
 additional items that must be included for
 a Grants.gov application package to be
 considered complete.

Note: The Program Information Sheet, the Detailed Budget form, and the Summary Budget form are also mandatory components of the application. The Specifications for Projects That Develop Digital Products form and the Partnership Statement are optional forms, depending on the nature of the project

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being proposed, that may also be components of the application. All of these mandatory and optional forms are included in the downloaded Zip file in both Adobe PDF and Microsoft Word formats, and are also available on the IMLS Web site. They can be saved in either PDF or Word format, then attached to the application using the Attachments Form.

Before completing the required forms, applicants may want to activate the Help tool by clicking on the help button (looks like a question mark) in the tool bar. Applicants can then find instructions by positioning the cursor over each item or, where relevant, over the radio button for an item. Detailed instructions for certain items are provided in the next section.

Application Attachments

The Attachments Form is not a form in the conventional sense. Rather, it is a place to attach documents/files that are completed and saved elsewhere on the applicant's computer. The forms and documents that must be attached to the Attachments Form are listed in their correct sequence below:

- 1. Program Information Sheet
- 2. Narrative
- 3. Detailed Budget form
- 4. Summary Budget form
- Specifications for Projects That Develop Digital Products form
- 6. Partnership Statement
- 7. Text Responses documents
- 8. Any remaining attachments

Several important points about the forms and documents to attach:

- On the Attachments Form, there are 15 attachment buttons, labeled "Attachment 1" through "Attachment 15." By clicking on a button, applicants will be able to choose the file from their computer that they wish to attach. Applicants should attach only one copy of each item. Applicants are encouraged to create multipaged documents that consolidate multiple attachments into one document, if possible.
- 2. Applicants must submit all attachments in one of the following formats: Microsoft Word (.doc), Adobe Portable Document Format (.pdf), Microsoft Excel (.xls), JPEG (.jpg), rich text (.rtf), or plain text (.txt).

To save the PDF versions of the Program Information Sheet, Budget forms, Specifications for Projects That Develop Digital Products form, or Partnership Statement as PDFs, applicants must use Adobe Acrobat Approval or the full Acrobat Standard or Professional Programs. (Acrobat Approval is no longer available for purchase, but existing versions will work.) Caution: Applicants using the free version of the Reader software cannot save the filled-out forms.

Nonform documents, such as the narrative and Text Responses document(s), can be created with any software, but must be saved and submitted in one of the formats listed above. Applicants who do not have the software needed to convert files to PDF can use one of the many low-cost or free software packages available. To learn more, go to www.imls.gov/pdf/PDFConversion.pdf. Documents not available in an electronic format should be scanned and submitted as a PDF or JPEG file.

- 3. For documents that are not forms, applicants should make sure that pages are clearly labeled with the organization's legal name and the name of the item (e.g., application narrative) and numbered sequentially.
- Forms and document files should be labeled clearly and attached in the proper order so that IMLS can correctly identify attachments.
- Applicants do not have to fill in all 15 Attachments Form buttons.

6. If unable to view an attachment by clicking the "View Attachment" button on the Attachments Form, applicants should check the bottom of the screen for the message "Pop-ups were blocked on this page." If this message is present, pressing "Ctrl" and "View Attachment" will enable the applicant to see the attachment.

Grants.gov Help

For help on how to use Grants.gov, please see the help material on the Grants.gov Web site at www.grants.gov/CustomerSupport.

Applicants can also e-mail the Grants.gov help desk at support@grants.gov or call them at 1-800-518-4726 from 7:00 A.M. to 9:00 P.M. eastern time, Monday through Friday.

The Grants.gov help desk will assign a case number to each inquiry. This number only documents the inquiry to the help desk, and is in no way related to the tracking number that Grants.gov will assign an application once it has been successfully submitted.

Note: Questions 1 through 4 will auto-fill in Grants.gov.

5. Applicant Information

- a. Legal Name: Enter the legal name of the organization that is making the application. Please see page 4 (Institutional Eligibility) for eligibility details. If the eligible entity does not have the authority to apply directly to IMLS for funding, enter the name of the parent organization that is submitting the application on behalf of the eligible entity. Enter the name of the eligible entity in the space provided for "Organizational Unit" on the Program Information Form, Item 1b.
- **b. Address:** Use Street1 for the organization's street address or post office box number, whichever is used for its U.S. Postal Service mailing address. Street2 is not a required field and should be used only when a suite or room number or other similar information is part of the address.

In the Zip+4/Postal Code box, enter the full nine-digit Zip code assigned by the U.S. Postal Service. An organization's full Zip code can be retrieved at www.usps.com/zip4.

- **c. Web Address:** Enter the Web address of the legal applicant.
- **d. Type of Applicant:** Select the one code that best characterizes the applicant organization from the menu in the first drop-down box. Leave the other boxes blank. The following types of

applicants are not eligible to receive National Leadership Grants:

- Public/Indian Housing Authority
- Individual
- For-profit organization
- Small business
- Nondomestic (non-U.S.) entity
- **e. EIN/TIN:** Enter the nine-digit number assigned by the IRS; do not use a Social Security number.
- f. Organizational DUNS: All organizational applicants for federal funds must have a DUNS number. Ensure that the number entered here agrees with the number (either 9 or 13 digits) that was used with the Central Contractor Registry (CCR) as part of the Grants.gov registration.
- g. Congressional District: Enter the number of the congressional district in which the applicant organization is located. Use the following format: two-letter state abbreviation, followed by a hyphen, followed by the three-digit district number. For example, if the organization is located in the 5th Congressional District of California, enter "CA-005." For the 12th district of North Carolina, enter "NC-012." If an applicant does not have a congressional district (e.g., it is located in a U.S. territory that does not have districts), enter 00-000. To determine an institution's district, visit the House of Representatives Web site at www.house.gov and use the "Find Your Representative" tool.

6. Project Information

a. Project Title: Provide a brief descriptive title.

b. Project Description: Briefly describe the specific project, not the applicant organization. Use clear language that can be understood readily by readers who may not be familiar with the discipline or subject area.

c. Proposed Project Start Date/End Date:

Enter the beginning and ending dates for the requested period of support—that is, the span of time necessary to plan, execute, and close out the proposed project. Projects must begin between October 1, 2007, and December 1, 2007. Start dates must be the first day of a month and end dates must be the last day of a month.

7. Project Director

Provide the requested information for the project director, who will be responsible for carrying out the project and who will serve as the key contact person with IMLS regarding the progress achieved under the grant. Leave the Social Security number blank. Select a prefix (even though this field is not required on Grants.gov).

8. Primary Contact/Grants Administrator

Provide the requested information for the individual who should be contacted on all matters involving this application and the administration of any grant that may be awarded. For colleges and universities, this person is often a sponsored research, sponsored programs, or contracts and grants officer. Leave the Social Security number

blank. Select the appropriate prefix (even though this field is not required on Grants.gov).

In some organizations, particularly smaller ones, this individual may be the same as the project director. If this is the case, check the "Same as Project Director" box. (If the primary contact/grants administrator is the same as the authorizing official, please complete all items under both 8 and 9 even though there will be some repetition.)

9. Authorized Representative

Enter the name and contact information of the person who has the authority to apply for federal support of the applicant's activities and enter into legal agreements in the name of the applicant. The Authorized Representative should not be the same person as the Project Director. By checking the "I Agree" box at the top of Item 9 and signing the application, this individual certifies the applicant's compliance with relevant federal requirements (see the "IMLS Assurances and Certification" section, pp. 50-55). All written correspondence will be addressed to the Authorized Representative.

The "Signature of Authorized Representative" and "Date Signed" boxes will be populated on submission of the application. Submission of the application by the Authorized Representative certifies compliance with relevant federal requirements, and that the statements in the application (including, but not limited to, the Partnership Statement) are true, complete, and accurate to the best of the applicant's Authorized Representative's knowledge.

PROGRAM INFORMATION SHEET

1. Applicant Information

a. Legal Name: Enter the legal name of the applicant.

b. and c. Organizational Unit and Address:

If the eligible entity cannot apply for grants on its own behalf, then enter the name and address of the entity in these spaces. For example, if a museum or library that is part of a parent organization, such as a university, is applying, the university would be the legal applicant, and the museum or library would be entered as the organizational unit. Be sure to include the four-digit extension on the Zip code.

- **d. Web Address:** If an organizational unit is listed, enter its Web address here. If not, enter the Web site of the entity listed at Legal Name.
- **e. Type of Institution:** Select the one that most accurately describes the applicant.

2. Grant Program or Grant Program Category

Select one of the categories listed under "f. National Leadership Grants."

3. Request Information

- **a. IMLS Funds Requested:** Enter the amount sought from IMLS.
- b. Cost Share Amount: Enter the amount here. Applicants must provide cost sharing of at least one half of the total project cost. Research proposals are exempt from this requirement. See "Conditions of a Grant" on pages 12-13 for further information.

4. Museum Profile (Museum Applicants only)

Museum applicants must answer all questions in this section.

5-8.

Applicants for National Leadership Grants should skip these sections.

NARRATIVE

The following section, "Application Evaluation Criteria," describes the items to be addressed in the National Leadership Grant application narrative. The narrative should explain what need the project will meet, and it should provide sufficient information for reviewers to evaluate all criteria. A thorough, succinct narrative of no more than 10 single-spaced pages should address all of the criteria. These criteria should be addressed in the order presented and must be labeled with the criteria section titles to guide reviewers in their evaluation. Do not exceed the 10-page limit. Detailed budget discussion should not be included here, but in a separate budget justification. Planning documents that informed the project design, such as needs assessments or digitization plans, should be included as "other attachments."

The application narrative must

- include the applicant organization's name at the top of each page,
- not exceed the space limits,
- be printable on 8.5- by 11-inch paper,
- have a margin of at least 0.5 inch on all sides,
- use a typeface that contains no more than six lines per vertical inch,
- use a typeface with standard spacing between letters (i.e., do not use a condensed typeface), and
- have each page numbered.

Grants.gov applicants should use the Attachments Form to attach the narrative to the application. Attachments will be accepted in one of the following formats only: Microsoft Word (.doc), Adobe Portable Document Format (.pdf), Microsoft Excel (.xls), JPEG (.jpg), rich text (.rtf), or plain text (.txt).

APPLICATION EVALUATION CRITERIA

National Leadership Grants are intended for projects that are innovative and even risk-taking. They are not intended to support basic operational needs.

The most successful National Leadership Grant proposals result from careful planning, including identification of a problem, assessment of potential solutions, development of a proposed approach, gathering of key people and resources to test or demonstrate proposed solutions, and a plan to evaluate results. Partnerships among institutions to achieve a broader vision and leverage resources are encouraged in all categories to maximize the impact of federal funding.

Successful proposals demonstrate a clear sense of how projects benefit their communities and contribute to the advancement of the library or museum fields. The most competitive projects provide creative solutions to significant problems and develop models for other organizations to adapt or emulate to extend the benefit of federal support.

An idea need not be entirely new to demonstrate leadership potential and have innovative impact. The best proposals may improve on or extend previous work in a significant way. Successful proposals will explain how a proposed project builds on an existing base of knowledge, including previous projects and/or published literature, and how results will benefit the professional community as well as the public. Institutions of all sizes and types are encouraged to develop projects that meet the specific needs of their counterparts across the country.

Evaluation Criteria for Building Digital Resources, Library and Museum Community Collaboration, and Research and Demonstration

1. Assessment of Need

Describe the project's intended audience and the audience needs that the project serves. Discuss how the project will benefit this audience either through direct service or through increased knowledge. Explain who will be able to use the model created by this project.

Evaluation criteria: Evidence that the applicant has identified an audience, performed a formal or informal assessment of its needs, is aware of similar projects completed by other institutions, and has developed the project and its goals as the best solution to answer those needs.

Research proposals should frame the project in the context of current research and explain what this project will contribute to the library and/or museum fields.

2. National Impact and Intended Results

Describe how the project innovatively addresses current issues that concern the library and/or museum fields and will have a lasting impact on the field(s). Describe how the significance of results will be determined.

Evaluation criteria: Degree to which the project reflects an understanding of current issues related to library or museum services, creatively addresses issues facing museums or libraries of similar size or discipline, and envisions change in the field that could result from the project. Degree to which the project is likely to have a far-reaching impact through results or products that serve multiple institutions and constituencies, or evidence that the project is of sufficient scope to effect systemic change within and across organizations. Evidence that the project will create, implement, and document workable models that have the potential for successful, widespread adaptation where appropriate, or will produce far-reaching results. Degree to which project processes or outcomes have potential applications in other settings and are made available so that others may adapt them for their own use. Leadership proposals may carry a risk of failure, but should demonstrate how potential benefits outweigh risks. For projects involving digital collections. in addition to the above, evidence that the project demonstrates interoperability in its broadest context and potential for integration into larger scale initiatives.

For research projects, evidence that the results will be generalizable and useful to the library and/or museum communities.

3. Project Design and Evaluation Plan

Describe the scope of the project, including project goals, the project planning process, the specific activities to implement the project, and the expected results. Describe relationship of the project to any similar projects completed by other institutions in the library or museum fields. Describe the design, integration, and implementation of an assessment method that will measure project outcomes, findings, or products, and show how this project will advance the state of the art of library, information, and museum science.

Evaluation criteria: Evidence that the project proposes efficient, effective, and reasonable approaches to accomplish its clear goals and objectives. Evidence that the methodology and design are appropriate to the scope of the project. Evidence that the project uses existing or emerging standards or best practices in the technical area to which the project relates. Evidence that the evaluation plan ties directly to project goals through measurable project outcomes, findings, or products. Evidence that evaluation will provide reliable information on which to judge impact or base actions.

For research projects, proposals should pose the research questions clearly, explain through the plan of work how the questions will be investigated, how data will be gathered and analyzed, and how results will be evaluated. The proposal should provide evidence that results are likely to be valid, reliable, and generalizable.

APPLICATION EVALUATION CRITERIA

4. Project Resources: Budget, Personnel, and Management

Describe institutional responsibilities for the project's implementation and management. Describe personnel who will complete project activities, and discuss their qualifications and commitment to the project activities, particularly if they have other ongoing duties. Discuss the budget allocated to accomplish project activities, including cost sharing. If the project includes a partnership, discuss contributions to and benefits from the project for both the applicant and partner organizations, and explain how information will be shared and decisions will be made.

Evaluation criteria: Evidence that the applicant will effectively complete the project activities through the deployment and management of resources including money, facilities, equipment, and supplies. A cost-efficient budget that uses appropriate resources to fulfill the cost-sharing requirement. Evidence that project personnel demonstrate appropriate experience and expertise and will commit adequate time to accomplish project goals and activities. If the project includes a partnership, evidence that all partners are active contributors to and beneficiaries of the partnership activities.

5. Dissemination

Describe how the library and/or museum fields will be able to learn about the project. Discuss how this communication will use a variety of appropriate media and will reach appropriate audiences. Describe how new products and services will reach the audiences described in the first criterion, Assessment of Need.

Evaluation criteria: Extent to which the results, products, models, findings, processes, and benefits of this project will be made transparent and accessible through effective communication channels in the museum and/or library fields, and, where appropriate, in other professional organizations and communities. Examples include, but are not limited to, conference presentations, publications, Web sites, and community outlets. Multiple dissemination methods are desirable.

6. Sustainability

Describe how the applicant will continue to support the project or its results and/or the new model beyond the grant period.

Evaluation criteria: Extent to which the project's benefits will continue beyond the grant period, either through ongoing institutional support of project activities or products, Web sites, and development of institutional expertise and capacity, or through broad long-term access to project products. Extent to which the project will lead to systemic change within the institution as well as within the museum and/or library fields.

For projects involving digitization, in addition to the above, the effectiveness of project plans to preserve and sustain digital materials.

For research projects, the extent to which project findings are made broadly accessible and enter into the knowledge base of the library and/or museum fields.

Evaluation Criteria for Collaborative Planning Grants

1. Assessment of Need

Degree to which the project to be planned will benefit the intended audience.

2. National Impact and Intended Results

Degree to which the planning will result in a project likely to have a significant impact on current issues in the field.

3. Project Design and Evaluation Plan

Degree to which the planning tasks are likely to result in clearly articulated goals and objectives for the planned project. Evidence of an effective planning process that appropriately involves all partners.

4. Project Resources: Budget, Personnel, and Management

Degree to which the budget, personnel, and management are sufficient to accomplish the specified planning tasks.

Dissemination and Sustainability Criteria do not need to be answered by Collaborative Planning Grant applicants.

BUDGET

The application requires three elements to describe the costs of a proposed project.

The Detailed Budget for each year of the project and the Summary Budget that describes costs for the entire project are both available as fill-in PDF forms or Word documents in the Grants.gov Zip file or on the IMLS Web site. The third element is the Budget Justification, which is referenced below and further explained in the "Text Responses Document" section (p. 42).

Applicants for funding from the National Leadership Grant program must provide cost sharing of at least one half of the total project cost. Research proposals are exempt from this requirement.

Section A: Detailed Budget

Applicants need to fill out a copy of the Detailed Budget Form for each year of the project. The first copy of the Budget Form should begin on the project start date and end 12 months later. Applicants using the PDF or Word fill-in forms can fill out the form for one year, save it, then fill it out again for the remaining years. Applicants using the PDF fill-in forms will notice that the columns total automatically, whereas applicants using the Word forms will have to total their columns manually.

The budget should include the project costs that will be charged to grant funds as well as those that will be supported by the applicant or third-party in-kind contributions (cost sharing). In-kind contributions include the value of services or equipment that is donated to the project free of charge. All of

the items listed, whether supported by grant funds or cost-sharing contributions, must be reasonably necessary to accomplish project objectives, allowable in terms of the applicable federal cost principles, auditable, and incurred during the grant period. Charges to the project for items such as salaries, fringe benefits, travel, and contractual services must conform to the written policies and established practices of the applicant organization. When indirect costs are charged to the project, care should be taken to ensure that expenses included in the organization's indirect cost pool (see "Indirect Costs" below) are not charged to the project as direct costs.

"Method of Cost Computation" can refer to a percentage of a person's time devoted to the project, a number of days, a quantity of items, and so on. This column should clarify how the applicant arrived at the costs indicated.

- **1. Salaries and Wages:** Indicate both temporary and permanent staff by noting "temp" or "perm" in parentheses after each staff member listed.
- **2. Fringe Benefits:** Fringe benefits may include contributions for Social Security, employee insurance, pension plans, and so on. Only those benefits not included in an organization's indirect cost pool may be shown as direct costs.
- **3. Consultant Fees:** List any consultants hired for this project. Identify the costs for each consultant's services by the daily fees charged.

- **4. Travel:** Applicants must include \$2,000 per year for travel to attend IMLS-designated meetings. For partnership projects, include \$4,000 per year for such travel. The lowest available commercial fares for coach or equivalent accommodations must be used, and foreign travel must be undertaken on U.S. flag carriers when such services are available.
- **5. Supplies and Materials:** In general, list the costs of material purchased specifically for the proposed project. Permanent equipment is defined as nonexpendable personal property having a useful life of more than one year and an acquisition cost of \$5,000 or more.
- **6. Services:** List the costs of project activities to be undertaken by a third-party contractor, including a partner, under this budget category as a single line item that shows the amount that will be charged to IMLS grant funds and the cost sharing that will be contributed by the third party. Attach a complete itemization of these costs to the IMLS Budget Form. If there is more than one contractor, list the cost of each contract separately on the IMLS Budget Form and include an attached itemization.
- **7. Student Support:** Applicants for National Leadership Grants should skip this section.

- **8. Other Costs:** Please do not use the "Other Costs" section to list items that did not fit in the number of lines allotted for another section. If more lines are needed, the information should be summarized in the Detailed Budget Form and further explained in the Budget Justification.
- 10. Indirect Costs: Indirect costs are project costs that an organization incurs that cannot be easily assigned to an individual project. They are also called "overhead" or "administrative costs." Examples of indirect-cost type items are charges for utilities, insurance, use of office space and equipment owned by the applicant, local telephone service, and the salaries of the management and administrative personnel of the organization.

Organizations that do not have a federally negotiated indirect cost rate and do not wish to negotiate one may charge an administrative fee to the project of up to 15 percent. IMLS will pay this administrative fee only on that portion of direct project costs that are supported by IMLS funds. This fee may also be applied to the direct project costs that will be supported by the applicant and may therefore be counted as part of the applicant's cost sharing. If an applicant chooses this option, it must be careful to exclude all indirect-cost type items from the budget and the fee may not be applied to more than the first \$5,000 of distorting costs such as equipment purchases or subcontracts.

BUDGET

If an organization has a federally negotiated indirect cost rate that will be current on the date of award, as cited on the award notification, this rate may be used to determine total project costs, as long as the rate is applied in accordance with the negotiated agreement and a copy of the negotiation is forwarded to IMLS with the application. However, IMLS will pay indirect costs only on the portion of the direct costs that are supported by IMLS funds. Indirect costs that are related to the direct project costs that will be supported by the applicant may be included in the budget only as a part of the applicant's cost sharing. IMLS will not accept an indirect cost rate that is scheduled to expire before the award is issued. Institutions must use a federally negotiated indirect cost rate appropriate to the type of project proposed. For example, a rate for research may be used only for research projects.

An organization that is in the process of negotiating an indirect cost rate with a federal agency may apply the proposed rate to estimate total project costs as long as it follows the instructions in the previous paragraph in applying the rate and includes the indirect cost proposal in the application material. IMLS will not pay any indirect costs until a rate is negotiated and a copy of the final agreement is submitted to the IMLS Office of Grants Administration. It is possible that the amount of the award will be reduced if the final negotiated rate is less than the rate that was used in the application budget. However, the amount of the award will not be increased if the negotiated indirect cost rate is higher than the rate proposed in the application.

Once an indirect cost rate is accepted by IMLS, the rate shall be considered fixed for the duration of the award even if, during the course of the award, the grantee negotiates a new indirect cost rate.

If a grantee has one or more predetermined rates negotiated at the time of the award, e.g., 30 percent the first year and 32 percent the second year, these rates may be used in the project budget. However, in the example given above, if the grant period ran more than two years, the last predetermined rate would apply not only to the second year of the grant but also to any subsequent years.

The cost of student scholarships, fellowships, other stipends, and/or tuition may not be included in the amount on which indirect costs are requested.

These instructions also apply to an organization that will function as a partner in undertaking grant activities.

Section B: Summary Budget

The Summary Budget should clearly identify the amount requested from IMLS and the amount provided as in-kind contributions by the applicant, by any partners, and from any other sources.

SPECIFICATIONS FOR PROJECTS THAT DEVELOP DIGITAL PRODUCTS

For a list of resources on digitization projects that may help applicants complete this form, see pages 16-18. This list is intended to assist applicants in learning more about digitization projects and is neither exhaustive nor an endorsement by IMLS of any particular resource.

If there is not enough space on the form to provide complete answers to the questions, please copy the questions to a separate document, answer them fully, and incorporate the document (clearly named so as to be identifiable) into the Text Responses portion of the application.

Part I

Complete the appropriate sections. Select box A, B, C, or any combination of these boxes, depending on the original material the applicant will be working with and the digital products that will be developed.

Box A. Converting Non-Digital Material to Digital Format

A1. Explain the types of original **non-digital** materials to be selected for digitization, such as text, photographs, three-dimensional art objects, archaeological artifacts, maps, motion pictures, and video, and give the quantity of each type. For audio, video, and motion picture materials, give the total number of minutes or hours to be digitized. Describe the original format of each type of material to be digitized.

- A2. Identify all use or access restrictions covering the original material to be digitized. Check the intellectual property condition and give the corresponding percentage of the original material to be digitized that is subject to restrictions.
- A3. Describe the terms of access and use that will apply to the newly digitized material being created by the project. Identify and explain any restrictions that will apply to the digitized material, and specify what percentage if any of the total material will be subject to restrictions. Examples are copyright, no downloading, and registration.
- A4. Explain what equipment and software will be used and include specifications that are relevant to the work of the project (e.g., cameras with zoom capability, scanners, servers, motorized object rigs). Equipment and software must be described, whether the digitization will be completed in-house or outsourced to a contractor or partner.

Box B. Repurposing Existing Digital Content

- B1. Explain the original materials whose digital form will be repurposed, such as digital text (e.g., oral history transcripts), photographs, video, audio, and Web files, and give the number of each type. Describe the digital format and the amount of material to be repurposed.
- B2. Identify copyright and other potential restrictions with regard to the original digital material. Check the intellectual property condition and give the corresponding percentage of the digital material to be repurposed.

SPECIFICATIONS FOR PROJECTS THAT DEVELOP DIGITAL PRODUCTS

- B3. Describe the terms of access and use of the repurposed digital material. Identify and explain any restrictions that will apply to the repurposed digital material, and specify what percentage if any of the total material will be subject to restrictions. Examples are copyright, no downloading, and registration.
- B4. Explain what equipment and software will be used and include specifications that are relevant to the work of the project. Equipment must be described whether the repurposing will be completed inhouse or outsourced to a contractor or partner.

Box C. Creating New Digital Content

- C1. Explain the types of digital content to be **created**, such as digital text (e.g., oral history transcripts), photographs, video, audio, and Web files, and give the quantity of each type.
- C2. Describe the plan to obtain releases/ permissions from project content creators (e.g., filmmakers) and subjects (e.g., oral history interviewees).
- C3. Describe the disposition of ownership of the new product. Describe how the new product will be made available to the public. Explain the terms of access and conditions of use. Identify and explain any restrictions that will apply to the new product, and specify what percentage if any of the total material will be subject to restrictions.

C4. Explain what equipment and software will be used and include specifications that are relevant to the work of the project (e.g., camera, audio recording equipment, video recording equipment, encoding software, server). Equipment must be described whether the content will be created in-house or outsourced to a contractor or partner.

Part II

Answer all questions.

- 5. Specify the file formats to be produced and the anticipated quality of each format (e.g., minimum resolution, depth, tone, pixel dimensions, file size, sampling rate, compression ratio, frames per second). If watermarks or other features will be used, explain. Provide information for Master, Access, and Thumbnail versions.
- Describe the medium that will be used to deliver the digital material (e.g., Internet streaming or download, broadcast, DVD).
- Describe the underlying software to manage and/or present the content (e.g., DSpace, Fedora, ContentDM).
- 8. Describe the plan for ensuring the technical quality of the digital product.

- 9. Explain how descriptive and administrative metadata will be produced and used to describe and manage the content. Include the standards that will be used for data structure, content (e.g., thesauri), protocols, preservation and administrative information, and communication of the content (e.g., MARC, EAD, Dublin Core, PBCore, VRA Core Categories, or Categories for the Description of Works of Art).
- 10. Describe plans for preserving and maintaining the digital material during and after the grant period. The plan should cover storage systems and media to be used, migration plans, maintenance responsibilities, and commitment of institutional funding support.

- 11. If content will be provided on the Internet, indicate agreement to submit collection level records for digital products to the IMLS Digital Collection and Content Registry. State reasons for selecting alternative approaches.
- 12. Provide URL(s) for applicant's previously digitized collections, if applicable. If the proposed digital collection will differ substantially in look and feel from collections previously digitized, explain what the differences will be.

PARTNERSHIP STATEMENT

Complete a Partnership Statement for each formal partner involved in the proposed project.

Applicants should save each Partnership Statement with a distinct file name that includes the word "Partner" and a short form of the partner's name—e.g., Partner Cornell or Partner NOMA. Then add each document to the Attachments form, following the sequence in the Application Checklist.

At the top of the Partnership Statement, enter the legal name of the applicant organization. This information should match that provided on the SF-424s and the Program Information Form.

1-5

Provide all of the information requested for the partner organization. If the partner organization does not have a DUNS number, refer the partner to page 11 within these guidelines for information and instructions on how to secure one. To obtain a full Zip+4 postal code, visit www.usps.com/zip4.

6. Governing Control of Partner

Check one box to indicate the partner's governing control.

7-9

Provide the information requested for each of these items. The limits on the amount of text allowed are given in the item statement on the form.

The applicant must ensure that each partner also provides a signed original version of the Partnership Statement to the applicant, and that the applicant will make this form available to IMLS if requested by IMLS.

TEXT RESPONSES DOCUMENT

For the following application items, create a single document that includes all of the items below, in the order listed. When it is finished, please run spell check (if available) and make corrections. Text Responses documents must:

- supply information in the order requested.
- include the title (e.g., Abstract) for each item.
- have the applicant organization's name at the top of each page.
- have a margin of at least 0.5 inch on all sides.
- have each page numbered.
- use no smaller than a 12-point typeface with no more than six lines per vertical inch and standard spacing between letters.
 Condensed fonts are not acceptable.
 Handwritten text responses are not acceptable.

Applicants should save the document with the file name "TextResponses." Applicants will use the Attachments Form to add this document to their applications. Attachments will be accepted in one of the following formats only: Microsoft Word (.doc), Adobe Portable Document Format (.pdf), Microsoft Excel (.xls), JPEG (.jpg), rich text (.rtf), or plain text (.txt).

Abstract

A project abstract not exceeding one singlespaced page (660-word maximum) must be provided. Information in the abstract should cover the following areas as related to the proposed project:

- Who is the lead applicant and who are the formal partners, if applicable?
- What is the time frame for the project?
- What community need(s) will the project address?
- Who is the intended audience for the activities?
- What will be the project's activities, outcomes, and tangible products?
- What are the intended outcomes for audience members, in terms of measurable changes in knowledge, attitudes, or behavior?

This abstract may be used by IMLS for public information purposes, so it should be informative to other persons working in the same or related fields and insofar as possible understandable to a technically literate lay reader. The abstract must not include any proprietary or confidential information.

TEXT RESPONSES DOCUMENT

Schedule of Completion

The applicant must provide a Schedule of Completion that shows when each major project task will be undertaken, marks the milestones for each grant activity, and designates how grant funds are to be spent throughout the project. The Schedule of Completion must also correspond to the activities described in the narrative and the project dates on the SF-424s and budget pages. One way to plot this information is in a graph or chart that lists project activities and the corresponding months when these activities will take place during the project. This document may be created as a narrative or spreadsheet, and should be no longer than one page per year. See page 49 for an example.

Budget Justification

The Budget Justification should explain all elements of the Detailed Budget. For example, the Budget Justification should explain the role that each person listed in the project budget will play. It should also provide justification for all proposed equipment, supplies, travel, services, and other expenses. The application should provide specifications for all hardware and software for which IMLS funding is requested.

IMLS encourages applicants to contribute as cost share the salaries of permanent staff to be employed on a project in proportion to the amount of time they will spend on the project. If IMLS funding is requested for salaries of permanent staff, the proposal should explain why funds are requested for this purpose and how the regular duties of these individuals will be performed during the grant period. The Budget Justification should explain the role of any outside consultants and third-party vendors to be employed on the project and how each was identified and selected. Costs for third-party service providers should be documented by bids or otherwise justified.

The cost of project activities to be undertaken by a third-party contractor, or a partner, should be listed under "Services" on the Detailed Budget as a single line item that shows the amount that will be charged to IMLS grant funds and the cost sharing that will be provided by the third party. A complete itemization of these costs should be included as part of the Budget Justification. If there is more than one contractor, the cost of each contract must be listed separately on the IMLS Budget Form and an itemization must be included as part of the Budget Justification.

Organizational Profile

Provide an organizational profile of no more than one page. Include the following information: (1) the organization's mission and (2) the organization's service area (audience served, including size, demographic characteristics, and geographic area). This information will give the reviewers an understanding of the applicant organization.

List of Key Project Staff and Consultants and Resumes for Key Project Personnel

- 1. Provide a list of the key project staff and the consultants who will be directly involved in the program.
- Add resumes or curriculum vitae of no more than two pages each for all key personnel (both staff and consultants).
 Add a page break at the end of the list of personnel, then add page breaks at the end of each of the resumes/curriculum vitae.
- 3. If the key project personnel have not been selected by the application deadline date, then submit position descriptions instead of resumes. Because application reviewers rely on resumes to determine the project's potential for success, if the personnel have not been chosen, the application may be at a competitive disadvantage.

OTHER ATTACHMENTS

Supporting Documentation

Applicants may include documents that specifically relate to the justification for the project. Web links within the proposal narrative to relevant online materials are preferred to attachments.

Proof of Nonprofit Status

If the applicant's organization is a private, nonprofit organization (for those who answered "Private Nonprofit" or "Other" on question 5d of the SF-424s):

- The applicant must submit a copy of the IRS letter indicating the organization's eligibility for nonprofit status under the applicable provisions of the Internal Revenue Code of 1954, as amended.
- IMLS will not accept a letter of state sales tax exemption as proof of nonprofit status.

Points to Remember

- The number of attachments that may
 be included is not limited. However, all
 attachments must relate specifically to the
 applicant's project. Grants.gov applicants
 are provided with two Attachments Forms,
 each allowing up to 15 attachments.
 Applicants are encouraged to create
 multipage documents that include multiple
 attachments, when possible.
- Do not overburden the reviewers with unnecessary materials.
- All attachments should include dates of creation and authorship.

SUBMITTING GRANTS.GOV APPLICATIONS

- In the top left corner of the Grants.gov menu screen, applicants will see "Submit," "Save," "Print," "Cancel," and "Check Package for Errors" buttons.
- Once applicants have completed the application (i.e., all of the Mandatory Documents have been completed and moved to the "Completed Documents" box), they should click the "Check Package for Errors" button to double-check that they have provided all required information.
- Applicants should then click the "Save" button one last time to make sure that all of the most current information is saved. (At this point, the invalid values message should not pop up.)
- 4. Applicants should print out a hard copy of the completed application for their files. Clicking the "Print" button will print out all of the forms in the "Mandatory Completed Documents for Submission" box. Applicants who desire a hard copy of the items attached to the Attachments Form will have to print those out on their own.

5. The authorized official will click the "Submit" button. The "Submit" button will not become active until the application is saved with all required fields completed. Clicking this button will reconnect the user to Grants.gov and the Internet. The authorized official will be prompted to provide the Grants.gov UserID and password that were obtained during the Grants.gov registration process. Applicants should be certain that they are satisfied with their application before clicking the "Submit" button. No changes or revisions are possible once the application is submitted.

Grants.gov will put a date/time stamp on each application after it is fully uploaded. The time it takes to upload an application will vary depending on a number of factors, including the size of the application, the speed of the applicant's Internet connection, and the number of other applications (for grants from a variety of federal agencies) being sent to Grants.gov at the same time.

Applications can be submitted until 11:59 P.M. (eastern time) on March 1. However, applicants are strongly encouraged to submit applications early, in case of delays resulting from heavy online traffic or to deal with any last-minute problems that may be encountered.

SUBMITTING GRANTS.GOV APPLICATIONS

- 6. Upon submission of the application to Grants.gov, the Grants.gov tracking number assigned to the application will display on the screen. Applicants should print out a copy of this notification number for their records. The tracking number also will be e-mailed to the authorized organization representative.
- 7. After the program deadline, applicants will receive a notification via e-mail from Grants.gov when IMLS retrieves their applications from Grants.gov.
- 8. Within 30 working days after the application deadline, IMLS will e-mail applicants an acknowledgment form with an application log number. Applicants who do not receive this form in the stated time should contact IMLS to ensure that their application was successfully logged.

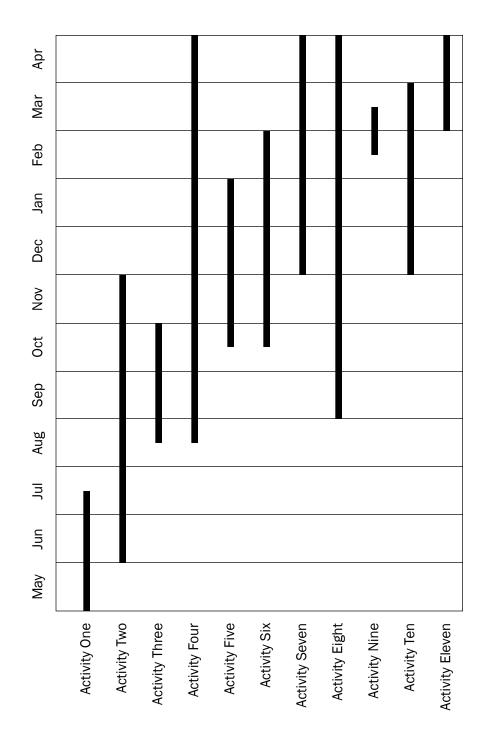
Application Resources and Assurances

APPLICATION CHECKLIST

An application requesting National Leadership Grant funding should include the following materials: ☐ Face Sheet: the Application for Federal Domestic Assistance/Short Organizational Form (SF-424s) on Grants.gov. Program Information Sheet: a three-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site. ☐ Narrative (not to exceed 10 pages). Detailed Budget: a three-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site, replicated for each year of the project. Summary Budget: a one-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site. ☐ Specifications for Projects That Develop Digital Products form, if applicable: a two-page form available as a fill-in PDF form or Word document in the Grants.gov Zip file or on the IMLS Web site. ■ Partnership Statement, if applicable. ☐ Text Responses document(s), which will include the following: ■ Abstract ■ Schedule of Completion Budget Justification Organizational Profile ☐ List of key project staff and consultants ■ Resumes for key project personnel Other attachments: ☐ Proof of Nonprofit Status, if applicable Current, federally negotiated rate for indirect costs, if applicable ☐ Planning documents, such as needs assessments or digitization plans, if applicable

SAMPLE SCHEDULE OF COMPLETION

manner, but this format is not required. Whatever format is selected, be sure to list each major project activity addressed in the application narrative and the date each activity begins and ends. It is critical that the dates This is a sample format for a Schedule of Completion (see p. 42). Applicants may prepare theirs in a similar Assistance/Short Organizational Form (SF-424s; also known as the Face Sheet). If the proposed activity is on the Schedule of Completion correspond to the project dates on the Application for Federal Domestic part of a larger project, make sure the IMLS-funded portion is clearly identified.



IMLS ASSURANCES AND CERTIFICATION

IMLS is required to obtain from all applicants certifications regarding federal debt status, debarment and suspension, nondiscrimination, and a drug-free workplace. Applicants requesting more than \$100,000 in grant funds must also certify regarding lobbying activities and may be required to submit a "Disclosure of Lobbying Activities" (Standard Form LLL). Some applicants will be required to certify that they will comply with other federal statutes that pertain to their particular situation. These requirements are incorporated in the Assurances Statement below. The authorized representative must review the statement and provide the certification in item 9 on the Application for Federal Domestic Assistance/Short Organizational Form (SF-424s).

Assurances Statement

By signing the application form, the authorized representative, on behalf of the applicant, assures and certifies that, should a grant be awarded, the applicant will comply with the statutes outlined below and all related IMLS regulations, which are found in 45 C.F.R. Chapter XI, Subchapter E (Institute of Museum and Library Services). These assurances are given in connection with any and all financial assistance from IMLS after the date this form is signed, but may include payments after this date for financial assistance approved prior to this date. These assurances shall obligate the applicant for the period during which the federal financial assistance is extended. The applicant recognizes and agrees that any such assistance will be extended in reliance on the representations and agreements made in these assurances, and that the United States government has the right to seek judicial enforcement of these assurances, which are binding on the applicant, its successors, transferees, and assignees, and on the authorized official whose signature appears on the application form.

Certifications Required of All Applicants

Financial, Administrative, and Legal Accountability

The authorized representative, on behalf of the applicant, certifies that the applicant has legal authority to apply for federal assistance and the institutional, managerial, and financial capability (including funds sufficient to pay the nonfederal share of project costs) to ensure proper planning, management, and completion of the project described in this application.

The authorized representative, on behalf of the applicant, certifies that the applicant will cause to be performed the required financial and compliance audits in accordance with the Single Audit Act Amendments of 1996 (31 U.S.C. § 7501 et seq.) and OMB Circular No. A-133, "Audits of States, Local Governments, and Non-Profit Organizations."

The authorized representative, on behalf of the applicant, certifies that the applicant will comply with the provisions of applicable OMB Circulars.

Federal Debt Status

The authorized representative, on behalf of the applicant, certifies to the best of his or her knowledge and belief that the applicant is not delinquent in the repayment of any federal debt.

Suspension, Debarment, and Other Responsibility Matters

- The authorized representative, on behalf of the applicant, certifies to the best of his or her knowledge and belief that the applicant and its principals:
 - (a) are not presently excluded or disqualified;
 - (b) have not been convicted within
 the preceding three years of any
 of the offenses listed in 45 C.F.R.
 1185.800(a) or had a civil judgment
 rendered against the applicant or its
 principals for one of those offenses
 within that time period;
 - (c) are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (federal, state, or local) with commission of any of the offenses listed in 45 C.F.R. 1185.800(a); and
 - (d) have not had one or more public transactions (federal, state, or local) terminated within the preceding three years for cause or default.

IMLS ASSURANCES AND CERTIFICATION

2. The authorized representative, on behalf of the applicant, further certifies that the applicant and its principals will comply with 45 C.F.R. Part 1185 Subpart C (Responsibilities of Participants Regarding Transactions) and will require similar compliance with Subpart C by persons at the next lower tier with whom the primary tier participant enters into covered transactions.

Nondiscrimination

The authorized representative, on behalf of the applicant, certifies that the applicant will comply with the following nondiscrimination statutes and their implementing regulations:

- (a) Title VI of the Civil Rights Act of 1964, as amended (42 U.S.C. § 2000 et seq.), which prohibits discrimination on the basis of race, color, or national origin;
- (b) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. § 701 et seq.), which prohibits discrimination on the basis of disability;
- (c) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§ 1681–83, 1685–86), which prohibits discrimination on the basis of sex in education programs; and
- (d) the Age Discrimination in Employment Act of 1975, as amended (42 U.S.C. § 6101 et seq.), which prohibits discrimination on the basis of age.

Drug-Free Workplace

The authorized representative, on behalf of the applicant, certifies, as a condition of the award, that the applicant will or will continue to provide a drug-free workplace by complying with the requirements in Subpart B of 45 C.F.R. Part 1186.

This includes: making a good faith effort, on a continuing basis, to maintain a drug-free workplace; publishing a drug-free workplace statement; establishing a drug-free awareness program for its employees; taking actions concerning employees who are convicted of violating drug statutes in the workplace; and identifying (either with this application or upon award, or in documents kept on file in the applicant's office) all known workplaces under the award.

Certification Regarding Lobbying Activities (Applies to Applicants Requesting Funds in Excess of \$100,000)

The authorized representative certifies, to the best of his or her knowledge and belief, that:

- (a) no federal appropriated funds have been paid or will be paid by or on behalf of the authorized representative to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a federal contract, the making of a federal grant, the making of a federal loan, the entering into of a cooperative agreement, or the extension, continuation, renewal, amendment, or modification of a federal contract, grant, loan, or cooperative agreement;
- (b) if any funds other than appropriated federal funds have been paid or will be paid to any person (other than a regularly employed officer or employee of the applicant) for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the authorized representative shall request, complete, and submit Standard Form LLL, "Disclosure of Lobbying Activities," in accordance with its instructions; and

(c) the authorized representative shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

General Certification

The authorized representative, on behalf of the applicant, certifies that the applicant will comply with all applicable requirements of all other federal laws, executive orders, regulations, and policies governing the program. IMLS grant regulations may be found at 45 C.F.R. Chapter XI, Subchapter E (Institute of Museum and Library Services).

IMLS ASSURANCES AND CERTIFICATION

Certifications Required of Some Applicants

The following certifications are required if applicable to the project for which an application is being submitted. Applicants should be aware that additional federal certifications, not listed below, might apply to a particular project.

Subcontracts

A grantee may not make a subgrant (for more details, see 45 C.F.R. Chapter XI, Subchapter E [Institute of Museum and Library Services]). Applicants who plan to use awards to fund contracts and subcontracts should be aware that they must receive the following certifications from those who bid on contracts:

- certification of compliance with the nondiscrimination statutes from institutional applicants and contractors, and
- certification regarding debarment and suspension from potential contractors and subcontractors who will receive \$100,000 or more in grant funds. Applicants are also required to include without modification the following wording in solicitations for contracts that are expected to equal or exceed \$100,000:
 - (a) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.

(b) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Native American Human Remains and Associated Funerary Objects

The authorized representative, on behalf of the applicant, certifies that the applicant will comply with the provisions of the Native American Graves Protection and Repatriation Act of 1990 (25 U.S.C. § 3001 et seq.), which applies to any organization that controls or possesses Native American human remains and associated funerary objects, and which receives federal funding, even for a purpose unrelated to the Act.

Historic Properties

The authorized representative, on behalf of the applicant, certifies that the applicant will assist the awarding agency in ensuring compliance with Section 106 of the National Historic Preservation Act of 1966, as amended (16 U.S.C. § 470f), Executive Order (E.O.) 11593, and the Archaeological and Historic Preservation Act of 1974 (16 U.S.C. § 469 et seq.).

Environmental Protections

The authorized representative, on behalf of the applicant, certifies that the project will comply with environmental standards, including the following:

- (a) institution of environmental quality control measures under the National Environmental Policy Act of 1969, as amended (42 U.S.C. § 4321 et seq.) and E.O. 11514;
- (b) notification of violating facilities pursuant to E.O. 11738;
- (c) protection of wetlands pursuant to E.O. 11990, as amended by E.O. 12608;
- (d) evaluation of flood hazards in floodplains in accordance with E.O. 11988, as amended;
- (e) assurance of project consistency with the approved state management program developed under the Coastal Zone Management Act of 1972, as amended (16 U.S.C. § 1451 et seq.);
- (f) conformity of federal actions to State (Clean Air) Implementation Plans under section 176(c) of the Clean Air Act of 1955, as amended (42 U.S.C. § 7401 et seq.);
- (g) protection of underground sources of drinking water under the Safe Drinking Water Act of 1974, as amended (42 U.S.C. § 300f et seq.); and
- (h) protection of endangered species under the Endangered Species Act of 1973, as amended (16 U.S.C. §§ 1531-1543).

The authorized representative, on behalf of the applicant, certifies that the project will comply with the Wild and Scenic Rivers Act of 1968, as amended (16 U.S.C. § 1271 et seq.), related to protecting components or potential components of the national wild and scenic rivers system.

The authorized representative, on behalf of the applicant, certifies that the applicant will comply with the flood insurance requirements of the Flood Disaster Protection Act of 1973, as amended (42 U.S.C. § 4001 et seq.), which requires recipients in a special flood hazard area to participate in the program and to purchase flood insurance if the total cost of insurable construction and acquisition is \$10,000 or more.

Research on Human and Animal Subjects

The authorized representative, on behalf of the applicant, certifies that the project will comply with 45 C.F.R. Part 46 regarding the protection of human subjects involved in research, development, and related activities supported by this award of assistance.

The authorized representative, on behalf of the applicant, certifies that the project will comply with the Laboratory Animal Welfare Act of 1966, as amended (7 U.S.C. § 2131 et seq.) pertaining to the care, handling, and treatment of warm-blooded animals held for research, teaching, or other activities supported by this award of assistance.

For further information on these certifications, contact IMLS, 1800 M Street, NW, 9th Floor, Washington, DC 20036. Or call 202/653-IMLS (4657).

APPLICATION TIPS

To Make Your Application More Competitive...

- Start with a good idea! Identify the problem you are trying to solve and a potential solution that grant funding would support. Remember that competitive programs are often very competitive. In general, projects that benefit more than one institution and reach a broad audience will be the most competitive.
- Match your idea with the appropriate funder and program—contact the program officer to find out if your idea matches the goals of the program.
- Read the program guidelines carefully and note all instructions and deadlines. It takes time to develop a good proposal and a good project, so give yourself plenty of it.
- Assemble your project team, including external partners—your team will be your most important asset.
- Meet to discuss all aspects of the project and all of the program evaluation criteria—identify assets, weaknesses, and potential allies. Ask questions: Who is the target audience? What are the anticipated outcomes (who will benefit and how)? How can the benefits be measured (how will you know if you succeed)? Who will know about it? Generally, projects involving two or more institutions will require time and ongoing discussions to develop a strong relationship, but projects based on these kinds of collaborative relationships will be more competitive for funding and more successful in execution. Involve potential allies as partners, members of advisory boards, or writers of support letters. They will help to disseminate results and extend the benefit.
- Develop a draft proposal—follow the recommended format and all instructions, and address all of the evaluation criteria in the order prescribed. Be sure to highlight your assets and try to resolve potential weaknesses (e.g., arrange to hire a consultant if your team lacks expertise in a specific area). Write in plain, understandable language.
- Contact your program officer for clarification of questions.
- Ask others who have not been involved in the project to read your draft—they may notice an important omission or weakness.
- Revise your proposal and submit it on time.
- If your proposal is not successful, do not be discouraged. Read the reviewers' comments carefully—they can provide important suggestions for improving your project. Ask your program officer to help clarify any comments that you do not understand.

IMLS has available for review on its Web site (www.imls.gov) examples of successful application narratives for the National Leadership Grants program. You may view them on or download them from the Web site to use as guides in the preparation of your own narrative. Contact the Office of Library Services at 202/653-4700 or the Office of Museum Services at 202/653-4789 if you have questions.



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