File: Untitled Exhibit F2 Instructions - Page 1

# **Exhibit F2: Complete Fund Workbook Instructions**

V1.1.b - May 24, 2006



### **General Instructions:**

You will have one Excel workbook (file) for each Complete fund you are presenting.

Save the name of this file as "F2-" + 10 character (or less) acronym that identifies your applicant name + "; " + "Complete" + year of first investment + "; " + the first and last name initials for each principal for which this workbook pertains separated by commas + "; " +date when this report was prepared in YYYYMMDD format.

For assistance in creating the correct file name, click on the link to the right.

File Name Help

### Example:

Applicant Name: Southern Ventures Fund Principal Name: John Browning, Mary Jones

Year of First Investment: 1995

Date Report Prepared: September 30, 2003

File Name for Workbook:

F2-SouthernVF; Complete1995; JB,MJ; 20030930

Follow the step by step instructions below, referring to Exhibit F for detailed instructions on each table.

### Click on tables to go to associated worksheets.

<u>In</u>	struction	Worksheet
1.	Enter General Fund Information	Table F2.1
2.	Enter Portfolio Information	
	a. Enter List of Portfolio Companies	<u>Table F2.2 ( a )</u>
	b. Enter Portfolio Financing Information	<u>Table F2.2 ( b )</u>
	c. Enter Portfolio Company Realized Events	<u>Table F2.2 ( c )</u>
	d. Current Status and Unrealized Portfolio Company Information	<u>Table F2.2 ( d )</u>
	e. Describe Your Involvement with Company	<u>Table F2.2 ( e )</u>
3.	Enter Fund Cashflow Information	Table F2.3
4.	Review Fund Statistics	
	e. Review Portfolio Summary	<u>Table F2.4 ( a )</u>
	b. Review Financing Statistics	<u>Table F2.4 ( b )</u>
	c. Review Investment Performance Statistics	<u>Table F2.4 ( c )</u>
	d. Review Graphics	<u>Table F2.4 ( d )</u>
	e. Review Fund Statistics	<u>Table F2.4 ( e)</u>

File: Untitled Exhibit F2 Instructions - Page 2

Exhibit F2 File: Untitled Table 2.1 - Page 3

# **Table F2.1 General Fund Information**

1. SBIC Applicant:			
2. Principal (s):			
3. Fund Name			
4. Fund Location			
(a) Street Address			
(b) City, State			
(c) Phone Number (include area	a code)		
5. Job Title(s) at This Fund			
6. General Fund Information			
(a) Fund Status			
(b) Date of First Portfolio Invest	ment Closing		
(c) Is this fund ended? (Y/N)			
(d) Enter the date the fund was	ended OR the "as of"	date for	
which the fund information will	be reported, if the fu	and is ongoing.	
(e) Except for contingent or follo	ow-on investments, fi	nal year expected for making new	
investments.			
<ul><li>(f) Number of Companies Finan</li><li>(g) Total committed capital (incl</li></ul>		securities leverage . if an SBIC)	
(h) Total capital commitments r		centrate terenge, a an ozzo,	
8. Very short narrative on investn and industry sectors	nent strategy of prior	fund, including lifecycle stages of investments	
9. Footnotes			

# Table F2.2 (a) Portfolio Data SBIC Applicant/Principal: ; Number of Investments:

				Company Information at Initial Investment							
Company Name	Age of Company (Yrs)	Stage of Company	State of Company's Primary Offices	Primary Industry	Description of Products/Services	Fund Lead Status					
1											

# Table F2.2 (b) Portfolio Company Financing Rounds SBIC Applicant/Principal: ;

You must use the same company i	names as t	those in Table F2.	2.		Total Financing	\$ -			
Company Name	Round/ Series	Month/Year of Investment	Pre-Money Company Valuation (\$)	Size of Round (\$)	Co-investors	Loan?	Type of Security	Amount (\$)	Total % Ownership After Round

### able F2.2 (c) Portfolio Company Realized Events (Including Write-offs) 3IC Applicant/Principal:

Enter a separate line item for each exit/liquidation. If you had 3 separate liquidations (at separate times) of a company, then you will have 3 line items. You must use the same company names as those in Table F2.2 (a). Please note: All gross investment IRRs and multiples are calculations under Table 2.4 (a).

					Totals	s -	\$ -	s -	\$	-
Company Name	Month/ Year of Exit	Total Company Valuation at Exit	Type of Exit	Class	Nature of Proceeds	Cost Basis of Exit Proceeds (\$)	Cash Proceeds (\$)	Value of Non- cash Proceeds (\$)	To	otal
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-
									\$	-

# Table F2.2 (d) Current Status and Unrealized Portfolio Company Information SBIC Applicant/Principal: ;

Number of Investments:

Enter data for each of the companies you listed in Table 2.2 (a)

	State Com	us of pany				Current Valuation Information Total	\$ -		Total	\$ -		und Information		Projected Exit Information  Total \$ -				
Company Name	Investment Open (Y/N)	Date Investment Closed (MM/YYYY)	Percentage Ownership (%)	Last Valuation Date (MM/YYYY)	Date Valuation Was Last Changed (MM/YYYY)	Basis for Valuation		Current Company Value (\$)			Likelihood of	Your Amount (\$)	Anticipated Total Ownership After Round (%)	Projected Company Pre- Money Valuation (\$)	Projected Exit Year	Projected Type of Exit		Likelihood o
1 0																		
																		4
																		4
																		4
																		4
																		4
																		_

# SBIC Applicant/Principal: ; Number of Investments:

	Pre-Investment Role										
Cour	t 0	0	0	0	0	0	0	0	0		
Company Name	Deal Lead	Deal Co-Lead	Deal Source	Financial Analysis	Market Research	Lead Due Diligence	Investment Committee	Negotiation	Closing	Discussion of Pre-Investment Role	
-											
-											
-											
-											
-											
-											
-											

# SBIC Applicant/Principal: ; Number of Investments:

							Post-Investment Active Involvement in Company
Count	0	0	0	0	0	0	• •
Company Name	Top Ranking Officer Replaced	Board of Directors	Committees	Exit Process	Workouts, etc	Officer of the company	Discussion of Post-Investment Role
•							
•							
•							
•							
•							

Exhibit F2 File: Untitled Table 2.3 - Page 10

# Table F2.3 Overall Fund Cashflows SBIC Applicant/Principal: ;

1. Calculate Residual Value	Calculate	
+ Value of Investments	\$ -	Totaled from Table 2.2 (d)
+ a. Cash and Cash Equivalents		
- b. Liabilities		Enter as a positive number. Include any SBA Leverage, money owed for management/fund expenses and carried interest.
Gross Residual Value	\$ -	
- c. Residual Value Going to Carry		Enter the amount of carried interest as a positive number you would receive if you were to exit your investments at the current value of your holdings, as identified in Table 2.2 (d)
Net Residual Value	\$ -	at the ballot value of your holdings, as rabilities in Table 2.2 (a)

### 2. By Year Investor Cash Flows, Expenses, and Other Revenues

Non-released Commitments	\$ -	From Table 2.1, calcul	ated as 6(g) Total Capita	al Commitments - 6(I	h) Total Capital Com	mitments Released					
		(a	) Investor Cashflows a	and Residual Value			(b) Other Items				
		ii) [	Distribution Information	n							
Year	i) Amount of Takedown/ Paid- in Capital	Amount of Distribution	Cash	Non-cash	Net Residual Value	Investor Net Cashflows	i) Mgt and Fund Expenses	ii) Carried Interest on Distributions	iii) Other Revenues		
Total	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -		
1899		\$ -			\$ -	\$ -					
1900		\$ -			\$ -	\$ -					
1901		\$ -			\$ -	\$ -					
1902		\$ -			\$ -	\$ -					
1903		\$ -			\$ -	\$ -					
1904		\$ -			\$ -	\$ -					
1905		\$ -			\$ -	\$ -					
1906		\$ -			\$ -	\$ -					
1907		\$ -			\$ -	\$ -					
1908		\$ -			\$ -	\$ -					
1909		\$ -			\$ -	\$ -					
1910		\$ -			\$ -	\$ -					
1911		\$ -			\$ -	\$ -					
1912		\$ -			\$ -	\$ -					
1913		\$ -			\$ -	\$ -					
1914		\$ -			\$ -	\$ -					
1915		\$ -			\$ -	\$ -					
1916		\$ -			\$ -	\$ -					
1917		\$ -			\$ -	\$ -					
1918		\$ -			\$ -	\$ -					
1919		\$ -			\$ -	\$ -					
mmitments Not Drawn	\$ -										

### 3. Cash Remaining for Follow-on, New Investments, and Management Expenses =

+ Investor Commitments Not Drawn	\$ -
+ a. Cash and Cash Equivalents	\$ -
- b. Liabilities	\$ -
Cash and Commitments Remaining	\$ -

	Amount	Cash Balan	ce
4. Commitments outstanding to portfolio companies not yet funded		\$	-
5. Reserves for follow-on investments not committed		\$	-
6. Reserves for future management fees		\$	-
Capital Available for New investments	\$ -		

### 7. Fund Performance Calculations

	Your Fund
FUND IRR	Err:523
RESIDUAL VALUE TO PAID IN CAPITAL	#DIV/0!
DISTRIBUTIONS TO PAID IN CAPITAL	#DIV/0!
TOTAL VALUE TO PAID IN CAPITAL	#DIV/0!

Exhibit F2

Exhibit F2

Table 2.4 (a) - Page 11

# Table F2.4 (a) Portfolio Summary

SBIC Applicant/Principal: ;

Number of Investments:

Portfolio Company Over	/iew									
	Stage of			Total Financing	Percent of	Total Cash & Non-Cash	Cost Basis of			
Company	Company	Industry	Fund Lead Status	Costs	Cost	Proceeds	Proceeds	Residual Value	Residual Cost	Realized
TOTAL	 S			\$ -	0%	s -	\$ -	\$ -	\$ -	\$ -

# Table F2.4 (a) Portfolio Summary

SBIC Applicant/Principal: ;

Number of Investments:

Portfolio Company Overv	ortfolio Company Overview								
Company	Stage of Company	Industry	Fund Lead Status	Unrealized	Total				
TOTALS	3			\$ -	\$ -				

File: Untitled Table 2.4 (a) - Page 13

## Table F2.4 (a) Portfolio Summary SBIC Applicant/Principal: ;

Number of Investments:

Portfolio Company Ov	Portfolio Company Overview												
	Stage of												
Company	Company	Industry	Fund Lead Status										

Industry TOTALS

	IRR	Residual Value to Residual Cost	Distributions to Total Cost	Residual Value to Total Cost	Total Value to Cost Multiple	Year of Initial Investment	Last Year Exited	Projected/Actual year to Exit	Years to Exit
Gross Pool	Err:523	#DIV/0!	0.00	0.00	0.00	0	0	0	0.00
Average	#DIV/0!	#DIV/0!	#DIV/0!	###	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!
Cpt Wgt Avg	0.0%	0.00	0.00	0.00	0.00				
Median	#VALUE!	#VALUE!	###	###	###	#VALUE!	###		#VALUE!

Performance Metrics based on Current Values

# Table F2.4 (b) Portfolio Financing Statistics

SBIC Applicant/Principal: ;

Gross Financing/Investment Statistics (Before Expenses)

 Number of Portfolio Companies
 0

 Number of Financings
 #VALUE!

 Total Cost of Investments
 \$

### Distribution of Individual Financings by Dollar Size

	From	То	Total Financing Dollars	% of Financing Dollars	Number of Financings	% of Financings
1	\$ -	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
2	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
3	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
4	#VALUE!	\$ -	#VALUE!	#VALUE!	#VALUE!	#VALUE!
		Total	#VALUE!	#VALUE!	#VALUE!	#VALUE!

Median Financing Size #VALUE! Maximum \$ - Smallest \$

### Distribution of Company Financings by Dollar Size

	From	То	Total Financing Dollars	% of Financing Dollars	Number of Companies	% of Companies
1	\$ -	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
2	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
3	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
4	#VALUE!	\$ -	#VALUE!	#VALUE!	#VALUE!	#VALUE!
		Total	#VALUE!	#VALUE!	#VALUE!	#VALUE!

Company Financing Size #VALUE! Maximum \$ - Smallest \$

#### Distribution of Exit Mechanisms Utilized

	Exit Mechanism		al Financing Ilars (Cost)	% of Financing Dollars	Number of Exit Events	% of Exits	Total Proce	eeds	% of Proceeds
1	Sale	\$\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
2	IPO	\$\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
3	Write-off	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
4	Merger/Acquisition	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
5	Distress	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
6	Recap	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
7	MBO (including ESOPs)	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
8	Loan Repayment	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!
	Total	\$	-	#DIV/0!	0	#DIV/0!	\$	-	#DIV/0!

File: Untitled Exhibit F2 Table 2.4 (b) - Page 15

## **Table F2.4 (b) Portfolio Financing Statistics**

### SBIC Applicant/Principal: ;

Distribution of Company Financings by Stage/Life Cycle

Stage	То	tal Financing Dollars	% of Financing Dollars	Number of Companies	% of Companies	Proceeds (\$)	% of Proceeds	Residual Valu (\$)		Residual Cost (\$)	Multiple of Cost	Basis of Cost of Proceeds	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1 Later	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
2 Early	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
3 Expansion	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
4 Seed	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
5 Change of Control	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
6 Turn Around	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -
Total	\$	-	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$	-	\$ -	-	\$ -	\$ -	\$ -	\$ -

#### By Industry

	Total Financing	% of Financing	Number of				Residual Values			Basis of Cost of	Realized Gains	Unrealized Gains	Total Gains
Industry	Dollars	Dollars	Companies	% of Companies	Proceeds (\$)	% of Proceeds	(\$)	Residual Cost (\$)	Multiple of Cost	Proceeds	(Losses)	(Losses)	(Losses)
1 Medical/Health	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Computer 2 Hardware	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Financial Services	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	_	\$ -	\$ -	\$ -	\$ -
Semi- conductors/Other Electr.	_	(ID II (ID)			_	(ID 1) (ID 1)	_	_		_			_
*	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Communications 5 and Media	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Business Services	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Agriculture/ 7 Forestry/Fishing	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Computer 8 Software	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	_	\$ -	\$ -	\$ -	\$ -
9 Internet Specific	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
.0 Biotechnology	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
1 Manufacturing	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
2 Computer Other	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	_	\$ -	\$ -	\$ -	\$ -
Consumer Related													
.3	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
4 Industrial/Energy	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
5 Transportation	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
6 Construction	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
7 Utilities	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
8 Other	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
-	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -

### By Geographic Region

Region	Total Financing Dollars	% of Financing Dollars	Number of Companies	% of Companies	Proceeds (\$)	% of Proceeds	Residual Values (\$)	Residual Cost (\$)	Multiple of Cost	Basis of Cost of Proceeds	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1 Southeast	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
2 Mid-Atlantic	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
3 Southwest	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
4 Northwest	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
5 MidCentral	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
5 Northeast	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
7 Other/Non-US	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -

File: Untitled Exhibit F2 Table 2.4 (b) - Page 16

## **Table F2.4 (b) Portfolio Financing Statistics**

## SBIC Applicant/Principal: ;

By Fund Lead Status

Fund Lead Status	Total Financing Dollars	% of Financing Dollars	Number of Companies	% of Companies	Proceeds (\$)	% of Proceeds	Residual Values (\$)		Multiple of Cost	Basis of Cost of Proceeds	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1 Sole VC Investor	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
2 Syndicate Lead	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Syndicate 3 Participant	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Syndicate Co-Lead 4	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
5 Other	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -

### By Financial Status

Fi	nancial Status	Total Financing Dollars	% of Financing Dollars	Number of Companies	% of Companies	Proceeds (\$)	% of Proceeds	Residual Values (\$)	Residual Cost (\$)	Multiple of Cost	Basis of Cost of Proceeds	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1 A	oove	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
2 Lo	oss	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
3 To	otal Loss	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
4 FI	at	\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
_		\$ -	#DIV/0!	0	#DIV/0!	\$ -	#DIV/0!	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -

File: Untitled

Exhibit F2

Table 2.4 (c) - Page 17

# Table F2.4 (c) Portfolio Company Performance Statistics SBIC Applicant/Principal: ;

### Gross Financing/Investment Statistics (Before Expenses)

Total Cost of Investments	\$ _	Gross IRR (Includes Residual Value)	Err:523
Total Distributions/Proceeds from Investments	\$ -	,	
Total Residual Value of Investments	\$ _	Distributions to Total Cost/Financing	0.00
Distributions + Residual Value - Cost	\$ -	Residual Value to Total Cost	0.00
		Total Value to Total Cost	0.00
Cost Basis for Investment Proceeds	\$ -		
Total Realized Gains (Losses)	\$ _	Residual Value to Residual Cost	#DIV/0!

### By Stage/Life Cycle

	Stage	Realized Gains (Losses)	Unrealized Gains	Total Realized & Unrealized Gains
1	Seed	\$ -	\$ -	\$ -
2	Early	\$ -	\$ -	\$ -
3	Expansion	\$ -	\$ -	\$ -
4	Later	\$ -	\$ -	\$ -
5	Change of Control	\$ -	\$ -	\$ -
6	Turn Around	\$ -	\$ -	\$ -
	Total	\$ -	\$ -	\$ -

	Averages										
IRR	Distributions to Total Costs	Residual Value to Total Cost	Total Value to Total Cost	Residual Value to Residual Costs	Years to Exit						
0.0%	-		-	-	-						
0.0%	-	-	-	-	-						
0.0%	-	-	-	-	-						
0.0%	-	-	i	-	-						
0.0%	-	-	-	-	-						
0.0%	-	-	-	-	-						

### By Industry

	Industry	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1	Communications and Media	\$ -	\$ -	\$ -
2	Internet Specific	\$ -	\$ -	\$ -
3	Computer Hardware	\$ -	\$ -	\$ -
4	Computer Software	\$ -	\$ -	\$ -
5	Computer Other	\$ -	\$ -	\$ -
6	Semi-conductors/Other Electr.	\$ -	\$ -	\$ -
7	Biotechnology	\$ -	\$ -	\$ -
8	Medical/Health	\$ -	\$ -	\$ -
9	Consumer Related	\$ -	\$ -	\$ -
10	Industrial/Energy	\$ -	\$ -	\$ -
11	Transportation	\$	\$ -	\$ -
12	Financial Services	\$ -	\$ -	\$ -
13	Business Services	\$ -	\$ -	\$ -
14	Manufacturing	\$ -	\$ -	\$ -
15	Agriculture/Forestry/Fishing	\$ -	\$ -	\$ -
16	Construction	\$	\$ -	\$ -
17	Utilities	\$ -	\$ -	\$ -
18	Other	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -

		Averag	ges	Averages									
IRR	Distributions to Total Costs	Residual Value to Total Cost	Total Value to Total Cost	Residual Value to Residual Costs	Years to Exit								
0.0%	-	-	-	-	-								
0.0%	-	-	•	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	1	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%	-	-	-	-	-								
0.0%		-	-	-	-								

# Table F2.4 (c) Portfolio Company Performance Statistics SBIC Applicant/Principal: ;

By Geographic Region

	Region	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1	Northeast	\$ -	\$ -	\$ -
2	Northwest	\$ -	\$ -	\$ -
3	Mid-Atlantic	\$ -	\$ -	\$ -
4	Southeast	\$ -	\$ -	\$ -
5	Southwest	\$ -	\$ -	\$ -
6	MidCentral	\$ -	\$ -	\$ -
7	Other/Non-US	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -

	Averages									
IRR	Distributions to Total Costs	Residual Value to Total Cost	Total Value to Total Cost	Residual Value to Residual Costs	Years to Exit					
0.0%	-	-	-	-	-					
0.0%	-	-	-	-	-					
0.0%	-	-	i	-	-					
0.0%	-	-	-	-	-					
0.0%	-	-	i	-	-					
0.0%	-	-	-	-	-					
0.0%	-	-	i	-	-					

### By Fund Lead Status

	Fund Lead Status	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1	Syndicate Lead	\$ -	\$ -	\$ -
2	Syndicate Co-Lead	\$ -	\$ -	\$ -
3	Syndicate Participant	\$ -	\$ -	\$ -
4	Sole VC Investor	\$ -	\$ -	\$ -
5	Other	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -

	Averages										
IRR	Distributions to Total Costs	Residual Value to Total Cost	Total Value to Total Cost	Residual Value to Residual Costs	Years to Exit						
0.0%	-	-	-	-	-						
0.0%	-	-	-	-	-						
0.0%	-	-	-	-	-						
0.0%	-	-	-	-	-						
0.0%	-	-	-	-	-						

### By Financial Status

	Financial Status	Realized Gains (Losses)	Unrealized Gains (Losses)	Total Gains (Losses)
1	Above	\$ -	\$ -	\$ -
2	Flat	\$ -	\$ -	\$ -
3	Loss	\$ -	\$ -	\$ -
4	Total Loss	\$ -	\$ -	\$ -
		\$ -	\$ -	\$ -

	Averages										
IRR	Distributions to Total Costs	Residual Value to Total Cost	Total Value to Total Cost	Residual Value to Residual Costs	Years to Exit						
0.0%	-	-	-	-	-						
0.0%	-	-	i	-	-						
0.0%	-	-	i	-	-						
0.0%	-	-	-	-	-						

Average

# **Table F2.4 (d) Graphics**

SBIC Applicant/Principal: ;

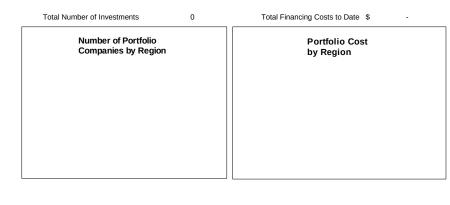
### PORTFOLIO INVESTMENTS BY FINANCIAL STATUS

Total Number of Investments	0	Total Financing Costs to Date \$ -
Number of Portfolio Comp Financial Status	anies by	Portfolio Cost Distribution by Financial Status

Financial Status	To	tal Financing Dollars	% of Financing Dollars	Number of Companies	% of Companies
Above	\$	-	#DIV/0!	0	#DIV/0!
Loss	\$	-	#DIV/0!	0	#DIV/0!
Total Loss	\$	-	#DIV/0!	0	#DIV/0!
Flat	\$	-	#DIV/0!	0	#DIV/0!
	\$	-	#DIV/0!	0	#DIV/0!



### **PORTFOLIO COMPANIES BY REGION**



	Total	Financing	% of Financing	Number of	% of
Region	D	ollars	Dollars	Companies	Companies
Southeast	\$	-	#DIV/0!	0	#DIV/0!
Mid-Atlantic	\$	-	#DIV/0!	0	#DIV/0!
Southw est	\$	-	#DIV/0!	0	#DIV/0!
Northw est	\$	-	#DIV/0!	0	#DIV/0!
MidCentral	\$	-	#DIV/0!	0	#DIV/0!
Northeast	\$	-	#DIV/0!	0	#DIV/0!
Other/Non-US	\$	-	#DIV/0!	0	#DIV/0!
	\$	-	#DIV/0!	0	#DIV/0!

Southeast	Southwest
Northwest	Northeast
Other/Non-US	

# Table F2.4 (d) Graphics

SBIC Applicant/Principal: ;

### PORTFOLIO INVESTMENTS BY COMPANY

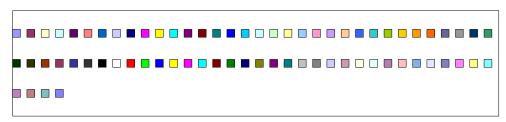
Total Financing Costs to Date \$ 
Cost Distribution by Company

Proceeds Distribution by Company

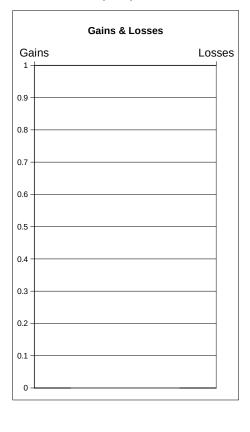
Total Proceeds \$

Gains Distribution by Company

Legend of top 14 companies by cost.



Total Realized Gains (Losses) \$



## Table F2.4 (d) Graphics

SBIC Applicant/Principal: ;

### PORTFOLIO INVESTMENTS BY INDUSTRY

Total Financing Costs to Date \$ Total Proceeds \$ Total Realized Gains (Losses) \$ **Cost Distribution by Industry Proceeds Distribution by Industry** Realized Gains Distribution by Realized Gains & Losses Industry Realized Gains Realized Losses □ Computer Hardware ☐ Medical/Health **■** Financial Services **≅** Communications and Media Business Services ☑ Agriculture/Forestry/Fishing ■ Computer Software Biotechnology Manufacturing Computer Other ■ Consumer Related ■ Industrial/Energy **Top 10 Industries** Construction ■ Transportation

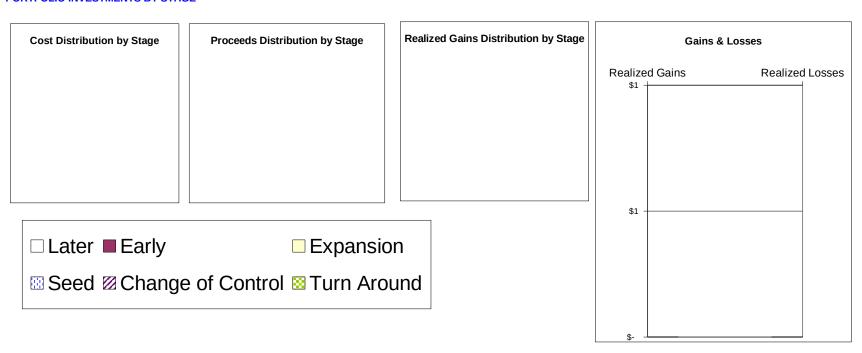
Industry	Total Financing Dollars
Medical/Health	\$ -
Computer	
Hardw are	\$ -
Financial	
Services	\$ -
Semi-	
conductors/Other	
⊟ectr.	\$ -
Communications	
and Media	\$ -
Business	
Services	\$ -
Agriculture/Fores	
try/Fishing	\$ -
Computer	
Softw are	\$ -
Internet Specific	\$ -
Biotechnology	\$ -

Proceeds	<b>(</b> \$)	alized Gains (Losses)
\$	-	\$ -

## **Table F2.4 (d) Graphics**

SBIC Applicant/Principal: ;

### PORTFOLIO INVESTMENTS BY STAGE



# **Table F2.4 (d) Graphics**

SBIC Applicant/Principal: ;

### PORTFOLIO INVESTMENTS BY FUND LEAD STATUS

Cost Statu	Distribution by Fund Lead s	Proceeds Distribution by Fund Lead Status	Realized Gains Distribution by Fund Lead Status		Gains & Losses
				Realized Gain	s Realized Losses
Legend o	f Stages			\$1	
	□ Sole VC Investor  ☑ Syndicate Particip	•		\$ <del></del>	

Exhibit F2 File: Untitled Table 2.4 (e) - Page 24

Table F2.4(e) - Overall Fund Statistics

As of Date: 12/1899

SBIC Applicant/Principal: ;

Number of Investments: 0

### FUND SUMMARY STATISTICS

### Net Financing/Investment Statistics (After Management Expenses)

Total Takedowns/Paid-In Capital	\$ -
Total Distributions (After Carry)	\$ -
Total Residual Value	\$ -
Distributions + Residual - Take-downs	\$ -

 Net IRR (Includes Residual Value)
 Err:523

 Distributions to Paid In Capital
 #DIV/0!

 Residual Value to Paid in Capital
 #DIV/0!

 Total Value to Paid in Capital
 #DIV/0!

 Vintage Year of Fund
 #VALUE!

 Age of Fund (Years After Start or until closed)
 #VALUE!

 Years to Payback
 #DIV/0!

### Total Management Fees and Carry

Management Fees	\$ -
Carried Interest	\$ -
Residual Value Carry	\$ -
Total	\$ -

### **Principal's Activity**

### **Pre-Investment**

Deal Lead
Deal Co-Lead
Deal Source
Financial Analysis
Market Research
Lead Due Diligence
Investment Committee

Negotiation Closing

### Post-Investment

Top Ranking Officer Replaced Board of Directors Committees Exit Process Workouts, etc... Officer of the company

<u>File Name Help</u>	Retu
Select type of Exhibit	
10 character name acronym identifying your applicant name New Ven II	
First Year of Investment for this Fund or Group	
First and last name initials for each principal for which the workbook applies (separated by commas)	
Date when this report was prepared 9/30/2003	
Create File Name  E3-New Ven II: Partial1994: T.1: 20030930 xls	



F2	Complete	Complete	Exhibit F2 - Complete.xls	If you were with a venture fund for
F3	Partial	Partial	Exhibit F3 - Partial.xls	If you were with a venture fund for
F4	Synthesized	Syn	Exhibit F4 - Synthesized.xls	at least \$250,000 by
F5	Other	Other	Exhibit F5 - Other.xls	All other investments.

r the entire fund's life or if fund is still ongoing. r only part of the fund's timeframe.