



**CURRENT INDUSTRIAL REPORTS - Continued**

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
3113301007	Value of shipments	1000 Dollars	1022			
	Enrobed or molded with a bakery product center:					
3113301015	Quantity of shipments	1000 Pounds	1031			
3113301015	Value of shipments	1000 Dollars	1032			
	Panned					
3113301021	Quantity of shipments	1000 Pounds	1041			
3113301021	Value of shipments	1000 Dollars	1042			
	Assortments and other					
3113301026	Quantity of shipments	1000 Pounds	1051			
3113301026	Value of shipments	1000 Dollars	1052			
	TOTAL, CHOCOLATE & CHOCOLATE-TYPE CONFECTIONERY PRODUCTS					
31133010	Quantity of shipments	1000 Pounds	1098			
31133010	Value of shipments	1000 Dollars	1099			
	NON-CHOCOLATE CONFECTIONERY PRODUCTS					
	Hard candy					
3113401001	Quantity of shipments	1000 Pounds	1101			
3113401001	Value of shipments	1000 Dollars	1102			
	Chewy candy {incl.granola bars}					
3113401004	Quantity of shipments	1000 Pounds	1111			
3113401004	Value of shipments	1000 Dollars	1112			
	Soft candy					
3113401007	Quantity of shipments	1000 Pounds	1121			

**CURRENT INDUSTRIAL REPORTS - Continued**

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
3113401007	Value of shipments	1000 Dollars	1122			
	Iced/coated					
3113401015	Quantity of shipments	1000 Pounds	1131			
3113401015	Value of shipments	1000 Dollars	1132			
	Panned					
3113401021	Quantity of shipments	1000 Pounds	1141			
3113401021	Value of shipments	1000 Dollars	1142			
	Licorice and licorice type					
3113401026	Quantity of shipments	1000 Pounds	1151			
3113401026	Value of shipments	1000 Dollars	1152			
	TOTAL NON-CHOCOLATE CONFECTIONERY PRODUCTS					
31134010	Quantity of shipments	1000 Pounds	1198			
31134010	Value of shipments	1000 Dollars	1199			
	SECTION II - CHOCOLATE PRODUCTS OTHER THAN CONFECTIONERY					
	Baking chocolate{bars or blocks}					
3113207471	Quantity of shipments	1000 Pounds	1201			
3113207471	Value of shipments	1000 Dollars	1202			
	Chocolate coatings {blocks, wafers, liquid}					
31132014A1	Quantity of shipments	1000 Pounds	1211			
31132014A1	Value of shipments	1000 Dollars	1212			
	Chocolate liquor					
3113201231	Quantity of shipments	1000 Pounds	1221			

**CURRENT INDUSTRIAL REPORTS - Continued**

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
3113201231	Value of shipments	1000 Dollars	1222			
	Cocoa butter					
3113207360	Quantity of shipments	1000 Pounds	1231			
3113207360	Value of shipments	1000 Dollars	1232			
	Compound coatings {blocks, wafers, liquid}					
31132015C1	Quantity of shipments	1000 Pounds	1241			
31132015C1	Value of shipments	1000 Dollars	1242			
	Chocolate chips & baking pieces					
31132075G1	Quantity of shipments	1000 Pounds	1251			
31132075G1	Value of shipments	1000 Dollars	1252			
	Cocoa powder {sweetened, unsweetened}					
31132076H1	Quantity of shipments	1000 Pounds	1261			
31132076H1	Value of shipments	1000 Dollars	1262			
	TOTAL NON-CONFECTIONERY CHOCOLATE PRODUCTS					
31130000	Quantity of shipments	1000 Pounds	1298			
31130000	Value of shipments	1000 Dollars	1299			
	SECTION III - CHEWING GUM, BUBBLE, & CHEWING GUM BASE					
	Chewing gum containing sugar					
3113404111	Quantity of shipments	1000 Pounds	1301			
3113404111	Value of shipments	1000 Dollars	1302			
	Chewing gum not containing sugar					
3113404321	Quantity of shipments	1000 Pounds	1311			

**CURRENT INDUSTRIAL REPORTS - Continued**

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
3113404321	Value of shipments	1000 Dollars	1312			
	Bubble gum containing sugar					
3113404114	Quantity of shipments	1000 Pounds	1321			
3113404114	Value of shipments	1000 Dollars	1322			
	Bubble gum not containing sugar					
3113404324	Quantity of shipments	1000 Pounds	1331			
3113404324	Value of shipments	1000 Dollars	1332			
	Chewing gum base					
3113404530	Quantity of shipments	1000 Pounds	1341			
3113404530	Value of shipments	1000 Dollars	1342			
	TOTAL CHEWING GUM, BUBBLE GUM, AND CHEWING GUM BASE					
31134041	Quantity of shipments	1000 Pounds	1398			
31134041	Value of shipments	1000 Dollars	1399			
	SECTION IV - MATERIALS CONSUMED					
	Sugar {cane-beet}					
11193001	Quantity of shipments	1000 Pounds	4001			
11193001	Value of shipments	1000 Dollars	4002			
	Cocoa beans					
11130007	Quantity of shipments	1000 Pounds	4011			
11130007	Value of shipments	1000 Dollars	4012			
	Corn syrup {including HFCS and dextrose}					
31122101	Quantity of shipments	1000 Pounds	4021			

**CURRENT INDUSTRIAL REPORTS - Continued**

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
31122101	Value of shipments	1000 Dollars	4022			
	Chocolate liquor - imported					
31132006	Quantity of shipments	1000 Pounds	4031			
31132006	Value of shipments	1000 Dollars	4032			
	Chocolate liquor - domestic					
31132005	Quantity of shipments	1000 Pounds	4041			
31132005	Value of shipments	1000 Dollars	4042			
	Cocoa powder composit. coatings {coatings composed mainly of cocoa powder and fats}					
31132010	Quantity of shipments	1000 Pounds	4051			
31132010	Value of shipments	1000 Dollars	4052			
	Cocoa cake or powder					
31132007	Quantity of shipments	1000 Pounds	4061			
31132007	Value of shipments	1000 Dollars	4062			
	Cocoa butter					
31132009	Quantity of shipments	1000 Pounds	4071			
31132009	Value of shipments	1000 Dollars	4072			
	Chocolate coatings - milk					
31132003	Quantity of shipments	1000 Pounds	4081			
31132003	Value of shipments	1000 Dollars	4082			
	Chocolate coatings other than milk					
31132006	Quantity of shipments	1000 Pounds	4091			

**CURRENT INDUSTRIAL REPORTS - Continued**

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
31132006	Value of shipments	1000 Dollars	4092			
	Fats and oils					
31100015	Quantity of shipments	1000 Pounds	4101			
31100015	Value of shipments	1000 Dollars	4102			
	Gum base					
31134003	Quantity of shipments	1000 Pounds	4106			
31134003	Value of shipments	1000 Dollars	4107			
	Milk and milk products {report on a dry weight basis}					
31150000	Quantity of shipments	1000 Pounds	4111			
31150000	Value of shipments	1000 Dollars	4112			
	Peanuts-shelled {see manual for converting unshelled to shelled}					
11199203	Quantity of shipments	1000 Pounds	4121			
11199203	Value of shipments	1000 Dollars	4122			
	Almond kernels {see Instruction Manual}					
31191101	Quantity of shipments	1000 Pounds	4131			
31191101	Value of shipments	1000 Dollars	4132			
	Other nuts & nutmeats - kernels {see Instruction Manual}					
11100031	Quantity of shipments	1000 Pounds	4141			
11100031	Value of shipments	1000 Dollars	4142			
	Coconut meat					
31142313	Quantity of shipments	1000 Pounds	4151			
31142313	Value of shipments	1000 Dollars	4152			

**PART I - Continued**

Item		Unit of measure	Item code	2006	2005	2004
Product code	Description					
	Other edible materials					
31130000	Quantity of shipments	1000 Pounds	4161			
31130000	Value of shipments	1000 Dollars	4162			
	TOTAL MATERIALS CONSUMED					
X X X	Value of shipments	1000 Dollars	4199			

**If all your items are not listed, please use additional lines or a blank sheet of paper.**

**PART II Has there been any change in the ownership or operation of this establishment during this period?**

Yes - Indicate type of change below.  No - Skip to Part III.

	Name of company	Address (Number and street, city, State, ZIP Code)	Date of change
A. <input type="checkbox"/> Purchased from			
B. <input type="checkbox"/> Sold to			
C. <input type="checkbox"/> Plant discontinued all operations	Date		
D. <input type="checkbox"/> Plant operations no longer covered by this survey - Describe in "Remarks" the products currently produced.			
E. <input type="checkbox"/> Reorganized - Describe in "Remarks;" e.g., partnership change or change in corporate status.			

**PART III Do the figures shown on this report and on your last report cover the identical establishments?**

Yes  No - Indicate reasons for difference in "Remarks."

**PART IV** Remarks

**PART V CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.**

Signature of authorized official	Title	Date
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Complete and return this form in the envelope provided or to: **Bureau of the Census 1201 East Tenth Street Jeffersonville, IN 47132** **NOTE:** Please make a photocopy of this for your records.



# CURRENT INDUSTRIAL REPORTS SERIES

2006

## MA311D — CONFECTIONERY

### DEFINITIONS AND SPECIAL INSTRUCTIONS

#### 1. Scope of survey

This survey covers all firms in the United States producing consumer-type chocolate and confectionery and industrial chocolate, excluding cough drops, medicated candy, roasted peanuts, unsweetened popcorn, and fountain syrup. Small firms which manufacture confectionery for sale at retail on the premises are not included in this survey.

#### 2. Figures to be reported

Companies with more than one establishment manufacturing the products covered by this survey are requested to complete a separate form for each location. If you have not received a separate report form for each of your establishments, please call the contact shown on the report form or write to the U.S. Census Bureau for additional forms.

##### a. Quantity and value of shipments

The figures on quantity and value of shipments should include the physical shipments of all consumer-type confectionery products sold or shipped on consignment, whether for domestic or export sale. The value represents the net sales price, f.o.b. plant, to the customer or branch to which the products are shipped, net of discounts, allowances, freight charges, and returns. Products bought and resold without further manufacture or packaging should not be included in shipments in sections I, II, or III.

##### b. Materials consumed

Report the amounts and value of materials used in the manufacture of consumer-type confectionery items reported in product sales under sections I, II, and III. Do not include ingredients to make products excluded from sections I, II, and III, such as cough drops, medicated candies, salted nuts, unsweetened popcorn, fountain syrups, or other noncandy items.

The value of materials consumed should be based on the delivered cost, i.e., the amount paid or payable after discounts, but including freight and other direct charges incurred in acquiring the materials. Report the actual value (i.e., cost) of materials consumed, regardless of date or purchase.

Materials transferred from other plants within your company should be assigned their full economic value, as assigned by the shipping plant, plus cost of freight and handling charges.

##### c. Unit of measure

*Quantity* — Report all quantities in thousands of pounds.

*Value* — Report all values in thousands of dollars.

#### 3. Definitions

##### a. Product type

###### CHOCOLATE-TYPE CONFECTIONERY PRODUCTS

Products which contain as an ingredient either real chocolate or a chocolate compound containing substitute raw material ingredients such as cocoa butter extenders.

Products comprising various types of chocolate-type and nonchocolate-type pieces (such as certain boxed assortments) should be reported as chocolate-type assortments. Fund-raising products should be included under the appropriate category.

*Solid* — Including hollow molded and containing no additional foods of any kind. Examples are chocolate stars, Easter bunnies, hollow chocolate Santas, solid chocolate candy bars, etc.

*Solid with inclusions* — Solid chocolate mixed with other foods such as dried fruits, nuts, rice, etc.

*Enrobed or molded with bakery product center* — Molded or enrobed chocolate exterior with a baked cookie or wafer center. May or may not have additional confectionery layers or ingredients.

*Enrobed or molded with candy, nuts, fruit, or granola center* — Examples are chocolate covered cherries, candy bars covered in chocolate with centers of nougat, granola, caramel, peanuts, etc.

*Panned* — Products manufactured using the panning process.

*Assortments and others* — Products comprising an assortment of two or more of the above subcategories, and/or products which do not fall in any of the above combinations of product types.

###### OTHER CHOCOLATE PRODUCTS

Comprised of coatings, both chocolate and compound, including baking chocolate sold in bars and chips through retail outlets; chocolate chips and

## CURRENT INDUSTRIAL REPORTS SERIES

MA311D

### DEFINITIONS AND SPECIAL INSTRUCTIONS — Continued

#### 3. Definitions — Continued

##### a. Product type — Continued

other chocolate coatings sold to bakers, ice cream manufacturers, biscuit and cracker manufacturers, and other outlets; chocolate liquor, cocoa butter melted, and cocoa cake and powder.

##### NONCHOCOLATE TYPE CONFECTIONERY PRODUCTS

All other confectionery products which do not contain either real chocolate or chocolate compound as an ingredient.

*Hard candy* — Comprising sugar mass which is processed to be nongrained, sugar mass which is grained through seration, brittles which frequently contain nuts. Examples are pops, lemon drops, pressed mints, dessert mints, candy canes, and sour balls.

*Chewy candy* — Comprising plastic-textured grained or nongrained caramel which is sometimes mixed with corn or other foods, toffee which is less plastic than caramel, taffies which vary from hard chewy to soft chewy, grained and nongrained nougats. Examples are caramel covered popcorn, caramels, plain granola bars, and fruit based confectionery, etc.

*Soft candy* — Comprising crystallized and noncrystallized creams, fudges, grained and nongrained marshmallows, soft jellies, and gummis. Examples are candy corn, orange slices, gummi bears, and gummi worms.

*Iced/coated* — Enrobed, formed, or deposited nonchocolate confectioner's coated candies. Examples are bark, "white chocolate," and coconut bonbons.

*Panned* — Products manufactured using the panning process. Examples are jelly beans and Boston baked beans.

*Licorice and licorice type* — Sugar and starch-based product flavored with licorice extract and colored black. Other flavors and colors may be substituted in licorice-type. Examples are licorice twists, licorice shoelaces, and nuggets, etc.

*Chewing gum* — An emulsion consisting of a polymer base, sweeteners, bulk fillers, and flavors.

##### b. Types of materials

*Milk products (item code 4111)* — Include all milk products such as fluid milk and cream; condensed, evaporated, and dried; and creamery butter.

*Fats and oils (item code 4101)* — Include margarine, hydrogenated shortenings, corn, cottonseed, coconut, soybean, and peanut oils, etc. Exclude slab oils.

*Nuts and nutmeats (item codes 4121, 4131, and 4141)* — To convert from nuts in shells to shells or kernel basis use the following factors:

WEIGHT FACTOR TABLE

TYPE	WEIGHT (In shell)	WEIGHT (Kernels)
Peanuts	1	0.64
Almonds	1	0.43
Brazil	1	0.50
Filberts	1	0.45
Pecans	1	0.40
Pistachios	1	0.50
Walnuts	1	0.42

Peanut butter, 1 lb peanut butter equals 1.18 lb

*Other edible materials (item code 4161)* — Include corn starch, essential oils, flavoring, eggs and egg products, fruits, jams, and fruit products. Exclude casting starch.

## CURRENT INDUSTRIAL REPORTS SERIES

MA311D

### DEFINITIONS AND SPECIAL INSTRUCTIONS — Continued

#### 4. Comparability

Data reported in this survey should correspond to data reported in the Annual Survey of Manufactures (Form MA-10000), the sum of values for item codes shown in column (a) should correspond to the dollar values reported under product class codes indicated in column (b) below:

Current Industrial Reports (Form MA311D)  Item codes (a)	Annual Survey of Manufactures  Product codes (b)
1099	3113301 100 or 3113204 100
1199	3113401 100
1212, 1222, 1242	3113201 000
1202, 1232, 1252, 1262	3113207 000
1399	3113404 000

**CURRENT INDUSTRIAL REPORTS SERIES**

**REFERENCE LIST**

FORM MA311D		Shipments	
CONFECTIONERY			
Product code	Item description	Item code	
		Quantity	Value
	<b>Section I — CHOCOLATE AND CHOCOLATE-TYPE CONFECTIONERY PRODUCTS</b>		
3113301001	Solid	<b>1001</b>	<b>1002</b>
3113301004	Solid with inclusions	<b>1011</b>	<b>1012</b>
3113301007	Enrobed or molded with candy, fruit, nut, or granola center	<b>1021</b>	<b>1022</b>
3113301015	Enrobed or molded with a bakery product center	<b>1031</b>	<b>1032</b>
3113301021	Panned	<b>1041</b>	<b>1042</b>
3113301026	Assortments and other	<b>1051</b>	<b>1052</b>
31133010	<b>TOTAL, CHOCOLATE AND CHOCOLATE-TYPE CONFECTIONERY PRODUCTS</b>	<b>1098</b>	<b>1099</b>
	<b>NON-CHOCOLATE CONFECTIONERY PRODUCTS</b>		
		<b>1101</b>	<b>1102</b>
3113401001	Hard candy	<b>1111</b>	<b>1112</b>
3113401004	Chewy candy, including granola bars	<b>1121</b>	<b>1122</b>
3113401007	Soft candy	<b>1131</b>	<b>1132</b>
3113401015	Iced/coated	<b>1141</b>	<b>1142</b>
3113401021	Panned	<b>1151</b>	<b>1152</b>
3113401026	Licorice and licorice type		
		<b>1198</b>	<b>1199</b>
31134010	<b>TOTAL, NONCHOCOLATE CONFECTIONERY PRODUCTS</b>		
	<b>Section II — CHOCOLATE PRODUCTS OTHER THAN CONFECTIONERY</b>		
		<b>1201</b>	<b>1202</b>
3113207471	Baking chocolate (bars or blocks)	<b>1211</b>	<b>1212</b>
31132014A1	Chocolate coatings (blocks, wafers, and liquid)	<b>1221</b>	<b>1222</b>
3113201231	Chocolate liquor	<b>1231</b>	<b>1232</b>
3113207360	Cocoa butter	<b>1241</b>	<b>1242</b>
31132015C1	Compound coatings (blocks, wafers, and liquid)	<b>1251</b>	<b>1252</b>
31132075G1	Chocolate chips and baking pieces	<b>1261</b>	<b>1262</b>
31132076H1	Cocoa powder (sweetened and unsweetened), syrup, toppings, and other		
		<b>1298</b>	<b>1299</b>
31130000	<b>TOTAL NON-CONFECTIONERY CHOCOLATE PRODUCTS</b>		

**CURRENT INDUSTRIAL REPORTS SERIES**

**REFERENCE LIST — Continued**

FORM MA311D		Shipments	
Product code	Item description	Item code	
		Quantity	Value
	<b>Section III — CHEWING GUM, BUBBLE GUM, AND CHEWING GUM BASE</b>		
	Chewing gum:		
3113404111	Containing sugar	1301	1302
3113404321	Not containing sugar	1311	1312
	Bubble gum:		
3113404114	Containing sugar	1321	1322
3113404324	Not containing sugar	1331	1332
3113404530	Chewing gum base	1341	1342
31134041	<b>TOTAL, CHEWING GUM, BUBBLE GUM, AND CHEWING GUM BASE</b>	1398	1399
	<b>Section IV — MATERIALS CONSUMED</b>	4001	4002
11193001	Sugar (cane – beet)	4011	4012
11130007	Cocoa beans	4021	4022
31122101	Corn syrup (include HFCS and dextrose)	4031	4032
31132006	Chocolate liquor – imported	4041	4042
31132005	Chocolate liquor – domestic		
31132010	Cocoa powder composition coatings (coatings composed mainly of cocoa powder and fats)	4051	4052
31132007	Cocoa cake or powder	4061	4062
31132009	Cocoa butter	4071	4072
31132003	Chocolate coatings – milk	4081	4082
31132006	Chocolate coatings – other than milk	4091	4092
31100015	Fats and oils	4101	4102
31134003	Gum base	4106	4107
31150000	Milk and milk products (report on a dry weight basis)	4111	4112
11199203	Peanuts – shelled basis (see definitions for converting unshelled to shelled)	4121	4122
31191101	Almond kernels (see definitions)	4131	4132
11100031	Other nuts and nutmeats – kernels (see definitions)	4141	4142
31142313	Coconut meat	4151	4152
31130000	Other edible materials	4161	4162
XXX	<b>TOTAL MATERIALS CONSUMED</b>	XXX	4199

10/31/06