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Item : Questionnaire M C-31106 -2007 ECONOMIC CENSUS : Confectionery
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No errors ☺

No warnings ☺

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in 22. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in 15, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in 15, line A2, not in 16. The value of these products shipped by this establishment should be reported in 22 under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	M il.	Thou.	
0634		0630	0636	0632	0631			
1	Nuts, in shell (including peanuts)	111000 03	1000 lb					
2	Nutm eats, including peanuts (processed) (purchased as such)	311911 01						
3	Nutm eats, raw	111000 29						
4	Fresh and dried fruits (excluding nuts and nutm eats)	001900 45						
5	M ilk and m ilk products	311500 00	1000 gal					
6	Fats and oils (including shortening)	311000 21	1000 lb					
7	Sweeteners Dextrose and com syrup including com syrup solids (dry weight)	311221 19						
8	High fructose com syrup in term s of solids (HFCS)	311221 03						
9	Crystalline fructose (dry fructose)	311221 17						
10	Sugar substitutes (m annitol, sorbitol, etc.) . . .	325100 53	short tons					
11	Sugar in term s of sugar solids (cane and beet) .	311310 01						
12	Chocolate coatings	311320 03						

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31106081

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	M il.	Thou.
0634		0630	0636	0632	0631		
13	Unsweetened chocolate (chocolate liquor)	311320 05	↑ short tons ↓				
14	Cocoa, pressed cake and powder	311320 07					
15	Cocoa beans	111300 07					
16	Cocoa butter	311320 09	1000 lb				
17	Chewing gum base (including chicle)	311340 03					
18	Essential oils and flavors, synthetic	325100 63					
19	Packaging paper and plastics film, coated and laminated	001900 84					
20	Aluminum foil packaging products, converted or rolls and sheets	331315 21					
21	Paperboard containers, boxes, and corrugated paperboard	322210 01					
22	Metal cans, can lids, and ends	332431 01					
23	Glass containers	327213 01					
24	Plastics containers	326199 29					
25	Cabinets (wood, metal, and plastics) 7	009700 99					
26	Total materials	009000 01					

17 Not Applicable.

18 TYPE OF OPERATION

Did you make any chocolate or cocoa products in this establishment during 2007?

- 0600 747 Yes
- 748 No

If "Yes," mark the one that best describes the operation of this establishment during 2007.

- 122 Making chocolate and cocoa products from cocoa beans and nibs ground in this establishment
- 124 Making chocolate and cocoa products from chocolate liquors, coatings, cocoa, etc., which were purchased from others or received from other establishments of this company

31106099

19 and 20 Not Applicable.

21 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census codes 000999 8951 9 and/or 000999 8916 2.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CR)	Census product code	Unit of measure for quantities	Products shipped and other receipts		
				Quantity	Value, f.o.b. plant	
					\$ Bil.	M il.
0734		0730	0736	0732	0731	
1	Chocolate and chocolate-type confectionery products including bar goods, granola goods, package goods, specialties, bulk goods, count goods, molded confections, etc. (Corresponds to value of shipments on CIRM A311D, Confectionery, 2007)* Made from cacao beans ground in the same establishment	311320 4100	1000 lb			
2	Made from purchased chocolate	311330 1100				
3	Retail confectionery products Chocolate and chocolate-type confectionery products made from purchased chocolate . . .	311330 2100				
4	Nonchocolate-type confectionery products made from purchased materials	311340 2100				
5	Nonchocolate-type confectionery products made and packaged for shipment, not retailed at manufacturing establishment. (Corresponds to value of shipments on CIRM A311D, Confectionery, 2007)*	311340 1100				
6	Nuts (salted, roasted, cooked, or blanched), sold in bulk	311911 1141				
7	Canned nuts (salted, roasted, cooked, or blanched)	311911 1271				
8	All other packaged nuts, including all types of seeds (salted, roasted, cooked, or blanched) (Specify Kind) ↴ 	311911 13B1				

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31106107

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

21 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	M il.	Thou.	
0734		0730	0736	0732	0731			
	Chocolate coatings (Corresponds to value of shipments on CR MA311D, Confectionery, 2007)*		1000 lb					
9	Sweet	311320 1221						
10	Milk	311320 1111						
11	Liquor	311320 1231						
12	Confectionery (cocoa) coatings, including ice cream coating, made from cocoa and fats other than cocoa butter	311320 1341						
	Other chocolate and cocoa products (Corresponds to value of shipments on CR MA311D, Confectionery, 2007)*							
	Chocolate, excluding coatings							
13	Unsweetened	311320 7221						
14	Sweetened	311320 7111						
	Cocoa powder							
15	Unsweetened	311320 7251						
	Sweetened or mixed with other substances							
16	In cans or packages of 2-1/2 pounds or less	311320 7231						
17	In other containers and in bulk (barrels, drums, etc.)	311320 7241						
18	Cocoa butter	311320 7360						
	Chocolate syrups							
	Chocolate liquor base							
19	In cans or packages of 16 ounces or less	311320 7371						
20	In other containers and in bulk	311320 7381						
21	Cocoa powder base	311320 7391						
	Chewing gum, bubble gum, and chewing gum base (Corresponds to value of shipments on MA311D, Confectionery, 2007)*							
22	Chewing gum and bubble gum, nonmedicated, containing sugar	311340 4711						
23	Chewing gum and bubble gum, nonmedicated, not containing sugar	311340 4721						
24	Chewing gum base	311340 4731						

CONTINUE WITH 22 ON PAGE 12

31106115

21 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	M il.	Thou.
0734		0730	0736	0732	0731		
25	Glace, candied, and crystallized fruits, fruit peels, nuts, marshmallow cream, cough drops (excluding pharmaceutical type), and other confectionery-type products (Specify Kind) ↴	311340 7200					
26	Peanut butter Consumer sizes	311911 4111	1000 lb ↑ ↓				
27	Commercial sizes and bulk	311911 4121					
28	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18					
29		26					
30		34					
31		42					
32		59					
33		67					
34	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴	930000 0000					
35	Resales of chocolate, chocolate-type, and nonchocolate-type confectionery products without further processing	999895 1000					
36	Other sales of products bought and sold without further manufacture, processing, or assembly . . .	999891 6000					
37	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999800 0000					
38	TOTAL (Should equal 4, line A)	770000 0000					
22 - 24 Not Applicable.							

31106123

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

25 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes


0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify 

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

26 - 28 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

29 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone	Area code	Number	Extension	Fax	Area code	Number
		-				-

Internet e-mail address

Date completed

Month Day Year

Thank you for completing your 2007 ECONOMIC CENSUS form .

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

31106131