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Them: Questionnaire M I-21208 - 2007 ECONOM IC CENSUS: Potash, Soda, and Borate M ineralM ining

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U S.DEPARTM ENT OF COM MERCE Econom ics and Statistics Adm inistration U S.CENSUS BUREAU

FORM M T-21208

2007 ECONOM IC CENSUS

Potash, Soda, and Borate M ineralM ining

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DUE DAT FEBRUARY 12													\rceil
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Please read the accominform ation sheet(s) be answering the question	fore												
Need help or have quabout filling out this													
Visitwww.census.gov,	éconhe l p												
Call 1-800-233-6136, be 8:00 a m .and 6:00 p m time, M onday through	., Eastem												
-OR - W rite to the address ak	20170												-
Include your 11-digit Co Number (CFN) printed : mailing address.	ensus File												
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The reporting w w here business inform ation she	s is conducte											ee	
1 EM PLOYER ID E Is the Em ploye establishm ent	r Identificatio	on Num ber	r ŒIN) show										
0021	Goto 2 o	0022 N	o - Enter cui	mentEIN (9 digits) —		00:	25	-				
2 PHYSICAL LOCA A. Is this estable (P.O. Box as						m ailing a	address'	?					
0031	Go to line B							.					4
0032 No-I		0035 Nu	ım berand str	<u>eet</u>									1
locati		0036 Cit	ty, town, villag	ge, etc.		(037 State	0038 2	ZIP Code				
										-			
B. Is this estab (M ark "X" o	olishm entph nly ONE box		cated inside	the legalb	oundaries	of the c	ity, tow r	ı, villag	e,etc.?				
0041 Yes	0042	No	0043	No lega	lboundari	ies (0044	Do not	know				
C. In what type	e of m unicip	ality is this	establishm	entphysic	ally located	d? M ark	"X" onl	YONE	oox.)				
0046 City,	village,orbo	orough	0047	Town or	r tow nship		0048	0 ther	0024	_ D	o not	know	

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	line	e A .)) -	_									-											
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Form	M I-21208	3 (DRAFT)	Page 3

If not show n, please enter your 11-digit Census File Number (CFN) from the mailing address.			
7 EM PLOYM ENT AND PAYROLL			
Include:			
\sharp Full- and part-tim e em ployees working at this establishm entwhose payroll was represented as Equation 1. For the ployer's Quarterly Federal Tax Return, and filed under the properties of			
Exclude:			
‡Full-orpart-tim e leased em ployees w hose payroll w as filed under an em ployee lea	asing com pan	y's EIN .	
†Tem porary staffing obtained from a staffing service.			
†Subcontractors and their em ployees.			
For further clarification, see inform ation sheet(s).			
A.Num berofem ployees	M ark "X '	20	07
11. It dill DCI OI cill p Dyceb	ifNone	Num	ber
1 · Num ber of production, developm ent, and exploration workers for pay period including M arch 12	0325		
2. Num berofotherem ployees for pay period including March 12	0336		
3. TOTAL (Add lines A1 and A2)	0320		
	ark "X "	2007	
	if None \$Bil.	M il.	Thou.
1. Annualpayroll			
a. Production, developm ent, and exploration workers			
a. Hoddelbir, developiii eiit, and exploidibir womens			
b. Allotherem phyees			
c. TO TAL (Add lines B1a and B1b)			
2. First quarter payroll (January-March, 2007)			
2. Fisequarter payron (panuary match, 2007)			
		20	07
	Mark'X' ifNone	Но	urs
C. Num ber of hours worked by production, developm ent, and exploration	II N OILC	Tho	ou.
workers (Annual hours worked by production, developm ent, and exploration workers reported on line Al.)	0200		

CONTINUE W ITH 7 ON PAGE 4

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Form M I-21208 (DRAFT) Page 4

	. Em ployer's cost for fringe benefits - Em ployer's c	ost for legally required	M	I ark "X"		2007	
	program s and program s not required by law.			ifNone	\$ B il.	M il.	Th
	T						
	 Health insurance - Insurance prem ium s on h single service plans such as dental, vision, and 						
	Include prem ium equivalents for self-insured p				1	1 1	
	party adm inistrators (TPAs). Do not include em	ployee contributions	0333	Ш			
	2. Pension plans						
	a. Defined benefit pension plans - Costs fo						
	unqualified defined pension plans. Pension benefit to be paid to em ployees upon retire						
	a specific am ount or a percentage of com p	ensation.Em ployer					
	contributions are based on actuarial com pu em ployee's com pensation and years of ser						
	to specific accounts maintained for employ					1 1	
	b. Defined contribution plans - Costs unde						
	plans. Pension plans that define the emplo separate account provided for each employ		it"				
	at retirem ent depends on the am ount cont	ributed and the results of	_				
	the account's activity. Exam ples include propurchase (e.g., 401k, 403b) and stock bonus		0337				
	 Other - Other fringe benefits (e.g., Social Section of the compensation insurance, unemployment tax, section) 						
	program s, life insurance benefits, M edicare).		0339				
	4. TO TAL (Add lines D1 through D3)		0220				
	4. 10 TAL (Add Lifes DI difodgli D3)		0220				
NC	otApplicable.						
IN 7	VEN TO R ES	accented accounting pract	ires				
IN 7		accepted accounting pract	ices.				
IN Y	VEN TO R ES			' and <i>l</i> or	2006?		
IN Y	VENTORES eport inventories at cost or market using generally. Did this establishment own inventories, regardles			' and/or	2006?		
IN Y	VENTORES eport inventories at costorm arket using generally Did this establishmentown inventories, regardles			′ and ∕or	2006?		
IN Y	VENTORES eport inventories at cost or market using generally. Did this establishment own inventories, regardles Yes-Go to line B			' and /or	2006?		
IN V Re A .	VENTORES eport inventories at costorm arket using generally Did this establishment own inventories, regardles Yes-Go to line B No-Go to 19			' and ⁄or	- 2006?		
IN V Re A .	VENTORES Export inventories at cost or market using generally. Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories for mined products and supplies owned by this	s of w here held, at the en	d of 2007	I ark "X"		End of 20	
IN V Re A .	VENTORES Export inventories at costorm arket using generally. Did this establishment own inventories, regardles Yes-Go to line B No-Go to 13 Report inventories form ined	s of w here held, at the en	d of 2007		\$ Bil.	End of 20	
IN V Re A .	VENTORES Export inventories at cost or market using generally. Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories for mined products and supplies owned by this	s of w here held, at the en End of 2007 S Bil Mil Thou	d of 2007	I ark "X"			
IN V Re A .	VENTORES Export inventories at cost or m arket using generally Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories for m ined products and supplies owned by this establishment as of December 31. Mined or quarried products 0461	s of w here held, at the en End of 2007 S Bil Mil Thou	d of 2007	1 ark "X" if N one			
IN V Re A .	VENTORES Export inventories at costorm arket using generally. Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories form ined products and supplies owned by this establishment as of December 31.	s of w here held, at the en End of 2007 S Bil Mil Thou	d of 2007	I ark "X" if None			
IN V Re A .	VENTORES Export inventories at cost or m arket using generally Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories for m ined products and supplies owned by this establishment as of December 31. Mined or quarried products 0461	s of w here held, at the en End of 2007 S Bil Mil Thou	M 0471	1 ark "X" if N one			
IN V Re A .	VENTORES Export inventories at cost or market using generally. Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories for mined products and supplies owned by this establishment as of December 31. 1. Mined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472	I ark "X" if N one			
IN V Re A .	VENTORES Export inventories at cost or m arket using generally and this establishment own inventories, regardles Did this establishment own inventories, regardles Ves -Go to line B No -Go to Report inventories for m ined products and supplies owned by this establishment as of December 31. Mined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	M 0471	1 ark "X" if N one			
IN V Re A .	VENTORES Export inventories at cost or market using generally. Did this establishment own inventories, regardles Yes-Go to line B No-Go to Report inventories for mined products and supplies owned by this establishment as of December 31. 1. Mined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472	I ark "X" if N one			
IN V Re A .	VENTORES sport inventories at cost orm arket using generally. Did this establishment own inventories, regardles Wes-Go to line B Report inventories form ined products and supplies owned by this establishment as of December 31. Mark "X if None 1. Mined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472	1 ark "X" if N one			
IN V Re A .	VENTORES sport inventories at cost or m arket using generally and this establishment own inventories, regardles Did this establishment own inventories, regardles Ves -Go to ine B No -Go to Report inventories for m ined products and supplies owned by this establishment as of December 31. Mark "X if None 1. Mined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472	1 ark "X" if N one			
IN V Re A.	VENTORES sport inventories at cost orm arket using generally. Did this establishment own inventories, regardles Wes-Go to line B Report inventories form ined products and supplies owned by this establishment as of December 31. Mark "X if None 1. Mined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472	1 ark "X" if N one			06 Th
IN V Re A.	VENTORES sport inventories at cost or m arket using generally and this establishment own inventories, regardles Did this establishment own inventories, regardles Ves -Go to ine B No -Go to Report inventories for m ined products and supplies owned by this establishment as of December 31. 1. M ined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472 0470 0476	I ark "X" if N one			
IN V Re A.	VENTORES sport inventories at cost or m arket using generally and this establishment own inventories, regardles Did this establishment own inventories, regardles Ves -Go to ine B No -Go to Report inventories for m ined products and supplies owned by this establishment as of December 31. 1. M ined or quarried products	s of w here held, at the en End of 2007 S Bil Mil Thou	0471 0472 0470 0476	I ark "X" if N one			

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om MI-21208 (DRAFT)	Page 5
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If not show n, please enter your 11-digit Census File Number (CFN) from the mailing address.			
IN VENTORES BY VALUATION METHOD Report how much of the inventory reported in 9, line B3 for 2007 is subject to the			
follow ing valuation m ethods.	IRZ II	2007	
M ark if No		M il.	Thou.
A.LFO valuation m ethod before adjustm ent			
B. Any valuation m ethod - Specify m ethod 7			
0895			
C. TOTAL (Add lines A and B. Total should equal 9, line B3.)			
11 and 12 NotApplicable.			
ASSETS, CAPITAL EXPENDITURES, RETIREM ENTS, AND DEPRECIATION			
See inform ation sheet(s) on how to report leasing arrangements. Mark		2007	
if No	ne \$Bil.	M il.	Thou.
A. Gross value of depreciable and for depletable assets (acquisition cost) at the beginning of the year			
B. Capital expenditures during the year			
1. Capital expenditures for new and used buildings, structures, machinery, and equipment (Exclude land.)			
2. Capital expenditures for mineral exploration and development			
3. Capital expenditures for mineral land and rights			
4. TOTAL (Add lines B1 through B3)			
C. Total retirem ents and disposition of depreciable and/or depletable assets (gross value of assets sold, retired, scrapped, destroyed, etc.) for the year 0510			
D. Gross value of depreciable and for depletable assets at the end of the year (Add lines A and B4 m inus C)			
E. Depreciation and ordepletion charges for the year			
14 RENTAL PAYM ENTS			
M ark		2007	
ifNo	ne \$Bil.	M il.	Thou.
A . Rental payments for buildings and other structures (Include land.)			
B. Rentalpaym ents form achinery and equipm ent			
C.TOTAL (Add lines A and B)			
15 M IN ERAL PRO PERTY EXPENSES			
M ark		2007	
ifNo	ne \$Bil.	M il.	Thou.
A. Lease rents form ineral properties			. '
B. Current operating expenses for exploration, development, and mineral land and rights (include royality payments.)			

Form M I-21208 DRAFT) Page 6

16 SELECTED EXPENSES			
A . Selected production related costs			
(Include costs incurred in mining process such as supplies, resales, contract Mark "X"			
w ork, fuels, and electricity.)	\$ B il.	M il.	Thou.
1. Cost of supplies used, m inerals received for preparation, purchased m achinery installed, m aterials, parts, containers, packaging, etc. Report detail in (7)			
2. Cost of products bought and sold as such without further processing (Report sales in 20.)		1 1	1 1
3. Cost of purchased fuels consumed for heat, power, or the generation of electricity			
4. Cost of purchased electricity (Report quantity on line B1.)			
5. Cost of work done for you by others on yourmaterials			
6. TO TAL (Add lines A1 through A5)			
		2007	
Mark "X" B. Quantity of Electricity if None		Kilow attho	urs
	Bil.	M il.	Thou.
1. Purchased electricity (Quantity comparable to cost reported on line A4.) 0436 $\ \Box$			
2. Generated electricity (Gross less generating station use.)			
3. Electricity sold or transferred to other establishments (Include on lines			
B1 or B2.)			

CONTINUE W ITH 6 ON PAGE 7

Form M I-21208 DRAFT) Page 7 If not show n, please enter your 11-digit Census File Number (CFN) from the mailing address. SELECTED EXPENSES - Continued 2007 Mark "X" C. Other operating expenses paid by this establishment if None \$Вil. M il. Thou. 1. Tem porary staff and leased employee expense - Total costs paid to Professional Employer Organizations (PEOs) and staffing agencies for personnel. (Include all charges for payroll, benefits and services.) 0176 2. Expensed equipm ent - Expensed com puter hardware and other equipm ent (e.g., copiers, fax m achines, telephones, shop and lab equipm ent, CPUs, 3. Expensed purchases of software - Purchases of prepackaged, custom coded or vendor custom ized software. (Include software developed or custom ized by others, web-design services and purchases, licensing agreem ents, upgrades of software; and maintenance fees related to 4. Data processing and other purchased com puter services (Include com puter facilities m anagem ent services, com puter input preparation, data storage, com puter tim e rental, optical scanning services, and other computer-related advice and services, including training. Exclude expensed integrated systems, repair and maintenance of computer equipm ent, payroll processing and credit card transaction fees, and expenses for telecom m unication services (e.g., Internet, connectivity, 5. Purchased com m unication services - Telephone, cellular, and fax services; com puter-related com m unications (e.g., Internet, connectivity, online) and 6. Purchased repairs and maintenance to buildings and orm achinery and equipm ent (Exclude m aterials, parts, and supplies used for repairs and 7. Water, sewer, refuse removal, and other utility payments (Include the 8. Purchased advertising and promotional services (Include marketing and 9. Purchased professional and technical services (Include m anagem ent consulting, accounting, auditing, bookkeeping, legal, actuarial, payroll processing, architectural, engineering, and other professional services. 10. Governm ental taxes and license fees - Paym ents to governm entagencies for taxes and licenses. (Include business and property taxes. Exclude 11. All other operating expenses - All other operating expenses not reported elsewhere. Exclude purchases of merchandise for resale and nonoperating expenses.) - Specify 7

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A.DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

Report:

Delivered cost of individual items listed below. Delivered cost is the amount paid or payable after discounts and including freight and other direct charges incurred by the establishment in acquiring the materials. The figures reported should represent the total purchase cost of supplies, minerals received for preparation, machinery installed, etc., actually used or processed during 2007. Include purchases, interplant transfers, and withdrawals from inventories. If the data are not available from your records, reasonable estimates are acceptable.

Quantities in the unit of measure specified.

Estim ated cost of m inerals received for preparation on a custom or toll basis, as if purchased.

M inerals m ined and also processed at this establishment in B only.

Include:

M inerals received for preparation from other establishments which were used in 2007.

Item s listed below whether charged to current or capital accounts.

Cost of item s for which less than \$25,000 worth was used in "Allother supplies," line 6.

Supplies purchased by this establishment for use by companies performing contract work at this establishment.

Exclude:

Associated labor costs of the kind reported in 7 and 6, line A5.

Paym ents m ade for contract services perform ed, including paym ents for supplies and equipm ent furnished by the contractor incidental to this work.

	contractor includentatio uns work.							
No.	M inerals received and processed, m achinery installed, and	Census m aterial	Unitof m easure for					
Line No.	supplies used	code	quantities	Q uantity	Cost, including delivery cos (freight-in)			
	0634	0630	0636	0633	\$ Bil.	M il.	Thou.	
1	Crude m inerals received for preparation (Estimate value of crude m inerals received for custom or toll preparation.)	212390 03	short tons (dry basis)					
2	M achinery, purchased and installed (including m obile loading, transportation, and other equipm entinstalled at the operation) (including charges to both current and capital accounts.)	333000 07						
1	Parts and attachm ents form ining, mineral preparation, construction, and conveying machinery and equipment	333000 09				1 1		
1	Supplies used Industrial chem icals (chem ical reagents, calcium chloride, acidizing materials, etc.) (excluding explosive materials, blasting accessories, and drilling fluids)	325000 74						
5	Steelshapes and forms (excluding castings and forgings) such as plates, sheets, strip, piling, bars, rails, wheels, track accessories, pipe, tubing, wire, wire products, and structural shapes	331000 52						
5	All other supplies (Specify the three principal types of supplies included here.)	009700 98						
7	TO TAL (Should equal total reported in 🔞 , line A1)	771000 00						

Form M I-21208 (DRAFT) Page 9

	HIZIZOO (PRAFI)						rage 5		
If n N u	ot show n, please enter your 11-digit Census File m ber (CFN) from the mailing address.								
17	B.QUANTITY OF MINERALS MINED AND PREPARED								
	M inerals m ined for sale as such and not processed at this e	establishm ent sho	ould only be	e reporte	d in 🛭) .			
	M inerals m ined for sale as such and not for preparation at ore is recorded in cubic yards, estimate short tons from the		tshould or	nly be rep	ported	in 22.	If crude		
Line No.	Ibem			s m aterial ode	m eas	ntities	Quantities m ined and ralso processed at this establishm ent		
	Crude m inerals m ined and prepared at same establishment	Penort tonnage	0630		0636	.	0633		
1	Crude m inerals m ined and prepared at same establishment (Report tonnage as it is m ined from the earth.)								
18	FUELS USED			_					
Line No.	Kind of fuel Report total delivered cost, not cost per unit. Fuels received from other establishm ents of your company should be included at estimated market value.)	Census fuelcode	Unit of m easure fo: quantities	r Quan		del	otion t, including ivery cost reight-in)		
7	0643	0640	0645	0642		\$ M il	. Thou.		
1	Coal (bitum inous, subbitum inous, lignite, and anthracite).	212110 03	short tons						
	Fueloil		†						
2	Distillate (light) grade num bers 1, 2, 4, and light diesel fuel	324110 17	barrels						
3	Residual (heavy) grade num bers 5 and 6 and heavy dieselfuel	324110 19							
4	Gas (natural, m anufactured, and m ixed)	211110 15	m il ft						
5	Gasoline	324110 15	1000 gal						
	Other fuels (liquefied petroleum gas, coke, wood, and other) (Specify.)		າ						
6		009600 18							
7	TOTAL (Should equal total reported in (6), line A3)	007720 00							
06	TYPE OF OPERATION (Include production, developm ent, and exploration operation maintenance is being perform ed, indicate method most like (Mark "X" ALL that apply.) Mining methods 440 Open-pit 444 Underground 450 Other (such as well, brine, or dredge) No mine or abandoned mine								
	CONTINUE W ITH	9 ON PAGE 10							

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N

1 9 TY	TYPE OF OPERATION - Continued								
			Treatm ent m ethods						
0600	474		Preparation plant (such as crushing, grinding, washing, evaporation, drying, calcining, etc.)						
	468		No preparation plant						
20 and	d 21	Not	t Applicable.						

22

DETAIL OF SALES, SHIPM ENTS, RECEIPTS, OR REVENUE

The U.S.GeologicalSurvey, U.S.Department of the Interior, generally collects detailed figures on the mineral products listed here. This item provides only Summary figures which will serve to relate the statistics compiled from the Economic Census of Mineral Industries to the statistics compiled by the U.S.GeologicalSurvey.

Report:

Net total values fob. m ine or plant after discounts and allow ances and exclusive of freight charges and excise taxes.

Short tons equal to 2,000 pounds.

Packaged value, if products are shipped in bags or other packages.

Include:

All products produced or physically shipped from this establishment in 2007.

Materialwithdrawn from stockpiles.

Products shipped on consignment.

Prepared m inerals from crude m aterials m ined at this establishment, purchased, or received from other establishments of your company.

Quantity and estimated value of products prepared on a custom or toll basis.

Products transferred for preparation or other use to other establishments of your company.

Bonuses or other credits form inerals contained, as well as royalties.

Production of crude m aterials m ined for preparation at this establishm ent.

Exclude:

Penalties for im purities.

Line No.	D escription	Census product code	Unit of m easure for quantities	Quantity of production	Shipm ents and interplant transfers				
					Quantity	Value, fob.establishm ent			
						\$ B il.	M il.	Thou.	
	0734	0730	0736	0733	0732	0731			
1	Potassium salts and boron com pounds	212391 1100	†						
2	Sodium carbonate and sulfate, natural	212391 3100	short tons						
3	Rock salt	212393 3100	1						
	All other nonmetallic minerals (including natural abrasives, shell and native asphalt and bitumens) Specify kind.)								
4		212399 8195							
	All other products m ade in this establishm ent - Specify and report each product with sales value of \$50,000 orm ore that cannot be assigned to one of the "listed products and services". For all rem aining products, write "O ther" and report a single total value.								
5		18							
CONTINUE W ITH ② ON PAGE 11									

If n	ot show n, please enter your 11 -digit m ber (CFN) from the mailing address										
DETALOF SALES, SHPM ENTS, RECEPTS, OR REVENUE - Continued											
Line No.	D escription			Unitof		<u>.</u> L	Shipm ents and interplant transfers				
		Census produ code	ıct	m easure for	Quantity of production		Quantity		,fob.es	tablishm ent	
		<u></u>		quantities				\$ B il.	M il.	Thou.	
	0734	26		0736	0733	073	32	0731	1 1		
6		20									
		34									
7											
9	Description		Cer	Census product	Unit of measure for		Shipm ents and interplant transfer Value, fob.establish				
Line No.	Description			code	quantities		Q uantity	\$Bil.	M il.	Thou.	
	0734		0730		0736	073	0732	0731			
	Receipts for work or services perform ed for other establishm ents; such as hauling, stripping, shaft sinking, pum ping, and shop work Exclude receipts			•			•	•			
	for preparation of minerals on a custom or toll										
	basis. Specify work or services perform ed.)										
8			21	213115 OYW T							
	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 6, line A2.)										
9			999890 0000								
10	TOTAL (Should equal 5, line A)		7	70000 0000							
23	· 29 NotApplicable.										
30	ARKS (Please use this space for any expectation of the space for a										
3	CERTIFICATION - THIS report is substant	TCBILLY ACCULATE	anc	w as piep	aled II acc	Oluan	ce w mi uie	IISCLU	CUDIIS.		
Is the time period covered by this report a calendar year?					M onth	Yea			M onth	Year	
☐ Yes ☐ No-Entertime period covered			d→	l—▶ FROM			TO	го			
Nam e of person to contact regarding this report				Title							
	A rea code Num Telephone	ber	Ex	tension	Fax		A rea code		N um k	per	
	-				rdX				-		
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D ate com pleted								1 1 1			
Thank you for com pleting your 2007 ECONOM IC CENSUS form.											

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