

NURSERY AND CHRISTMAS TREE PRODUCTION SURVEY January 2007



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

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The Department of Agriculture is conducting this survey to collect data on 2006 nursery sales. Your cooperation is essential to accurately measure nursery production in your State. Your response is voluntary. Facts about your operation are **confidential**, and used only in combination with similar reports from other producers. Thank you for your cooperation.


Please make corrections to name, address and Zip Code, if necessary.

1. In 2006, which of the following crops did this operation produce and sell, or have growing? (**Exclude** herbaceous perennials, annual bedding plants, potted flowering plants, cut flowers and foliage plants.)

Please check all categories of plants grown on this operation--

- 960 Transplants for commercial vegetable and strawberry production. (**Include** broccoli, cabbage, cauliflower, other crucifers, greens, pepper, strawberries for commercial production, tomatoes, and other transplants for commercial production. **Exclude** all items purchased for the sole purpose of reselling, that is no value was added to the plants.)
- 961 Propagative nursery material or lining-out stock. (**Include** root stock, lining-out stock, understock, seedlings, cuttings, tissue culture, whips, and other propagative materials.)
- 962 Christmas trees, cut and to be cut. (**Include** Douglas fir, Fraser fir, grand fir, noble fir, Scotch pine, spruce, Virginia pine, white pine, and other varieties.)
- 963 Broadleaf evergreens. (**Include** azalea, boxwood, cotoneaster, euonymus, holly, magnolia, pieris, pittosporum, privet, rhododendron, viburnum, and other broadleaf evergreens.)
- 964 Coniferous evergreens. (**Include** arborvitae, balled and burlapped Christmas trees, cedar, cypress, fir, hemlock, juniper, pine, spruce, yew and other conifers.)
- 965 Deciduous shade trees. (**Include** ash, birch, honey locust, linden, Japanese maple, Norway maple, red maple, sugar maple, other maple, oak, poplar, sweet gum, willow, and other deciduous shade trees.)
- 966 Deciduous flowering trees. (**Include** amelanchier, crabapple, crape myrtle, dogwood, golden rain, hawthorn, magnolia, ornamental cherry, ornamental pear, ornamental plum, redbud, and other deciduous flowering trees.)
- 967 Deciduous shrubs. (**Include** buddleias, hibiscus, hydrangeas, lilacs, roses, spireas, viburnum, weigelas, winterberry, and other deciduous shrubs.)
- 968 Fruit and nut plants. (**Include** citrus and subtropical fruit trees, deciduous fruit and nut trees, grapevines, strawberry plants for home use, other small fruit plants (blueberry, etc.), and other fruit and nut trees.)
- 969 Palms. (**Include** palms used for landscaping. **Exclude** palms sold for indoor use.)
- 970 Ornamental grasses. (**Include** grasses, sedges, reeds and bamboo. **Exclude** sod, turf grass or range grass.)
- 971 Other woody ornamentals and vines. (**Include** ground covers, clematis (climbing), other vines.)

If you checked at least one nursery or greenhouse crop, continue with Item 2 on page 2.
If you do not grow any of the above, complete Section O on page 11.

2. What was this operation's total area in production for the nursery crops on page 1 during 2006
- | ACRES | SQUARE FEET |
|---|-------------|
| 300  | 301 |
- OR
3. Were the total gross sales from all of these crops more than \$100,000 in 2006?
 Yes, go to Section **A**, page 3. **No**, continue.
4. Were the total gross sales of cut Christmas trees more than \$10,000 in 2006?
 Yes, go to Section **L**, page 8. **No**, go to Section **M**, page 9.

General Instructions:

Transplants and Propagative Nursery Materials that are reported in Section **A** or **B**, are to be excluded from Sections **C-L**.

SECTION A TRANSPLANTS FOR COMMERCIAL VEGETABLE and STRAWBERRY PRODUCTION

1. Did you produce and sell any transplants for commercial vegetable and strawberry production on this operation in 2006? (**Include** broccoli, cabbage, cauliflower, other crucifers, greens, peppers, strawberries for commercial production, tomatoes, other transplants for commercial production. **Exclude** tobacco transplants.)

Yes, continue. **No**, go to Section B.

2. What was the TOTAL of all transplants for commercial vegetable and strawberry production produced and sold on this operation during 2006?

1	2
Gross sales in 2006 (Retail and Wholesale) DOLLARS	Percent of gross sales that were wholesale (Sales made to retailers, landscapers or other wholesalers) PERCENT
302	303

SECTION B PROPAGATIVE NURSERY MATERIAL OR LINING-OUT STOCK

1. Did you produce and sell any propagative nursery material on this operation in 2006? (**Include** root stock, lining-out stock, understock, seedlings, cuttings, tissue culture, whips, other propagative nursery material. **Exclude** material intended for reforestation.)

Yes, continue. **No**, go to Section C, page 4.

2. What was the TOTAL for all propagative nursery material produced and sold on this operation during 2006?

1	2
Gross sales in 2006 (Retail and Wholesale) DOLLARS	Percent of gross sales that were wholesale (Sales made to retailers, landscapers or other wholesalers) PERCENT
304	305

SECTION C**CONIFEROUS EVERGREENS**

1. Did you grow any coniferous evergreens for sale on this operation in 2006? (**Include** arborvitae, balled and burlapped Christmas trees, cedar, cypress, fir, hemlock, juniper, pine, spruce, yew, and other conifers. **Exclude** Cut Christmas trees to be reported in Section L.)

Yes, continue. **No**, go to Section D.

2. What was the TOTAL for all coniferous evergreens grown and sold on this operation during 2006?

1 Trees and plants sold in 2006 NUMBER	2 Gross sales in 2006 (Retail and Wholesale) DOLLARS	3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT	4 Percent of gross sales that were in the following categories: (must sum to 100%)				5 Trees and plants on hand January 1, 2007 NUMBER
			BAREROOT	BALLED and BURLAPPED	CONTAINERS (all types)	OTHER	
315	316	317	320	321	322	323	318

SECTION D**BROADLEAF EVERGREENS**

1. Did you grow any broadleaf evergreens for sale on this operation in 2006? Some trees and plants can be classified as deciduous or evergreen depending upon region or climate. These should be categorized based upon where you produce them. (**Include** azalea, boxwood, cotoneaster, euonymus, holly, magnolia, pieris, pittosporum, privet, rhododendron, viburnum or other broadleaf evergreens.)

Yes, continue. **No**, go to Section E, page 5.

2. What was the TOTAL of all broadleaf evergreens grown and sold on the operation in 2006?

1 Trees and plants sold in 2006 NUMBER	2 Gross sales in 2006 (Retail and Wholesale) DOLLARS	3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT	4 Percent of gross sales that were in the following categories: (must sum to 100%)				5 Trees and plants on hand January 1, 2007 NUMBER
			BAREROOT	BALLED and BURLAPPED	CONTAINERS (all types)	OTHER	
306	307	308	311	312	313	314	309

324	325	326	329	330	331	332	327
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SECTION G DECIDUOUS FLOWERING TREES

1. Did you grow any deciduous flowering trees for sale on this operation in 2006? (**Include** amelanchier, ornamental cherry, crabapple, crape myrtle, dogwood, golden rain, hawthorn, magnolia, redbud, ornamental pear, ornamental plum, other deciduous flowering trees.)

Yes, continue. **No**, go to Section H.

2. What was the TOTAL of all deciduous flowering trees grown and sold on this operation during 2006?

1 Trees and plants sold in 2006 NUMBER	2 Gross sales in 2006 (Retail and Wholesale) DOLLARS	3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT	4 Percent of gross sales that were in the following categories: (must sum to 100%)				5 Trees and plants on hand January 1, 2007 NUMBER
			BAREROOT	BALLED and BURLAPPED	CONTAINERS (all types)	OTHER	
333	334	335	338	339	340	341	336

SECTION H FRUIT AND NUT PLANTS

1. Did you grow any fruit and/or nut plants - trees, shrubs, vines, etc. - for sale on this operation in 2006? (**Include** citrus and subtropical fruit trees, deciduous fruit and nut trees, grapevines, strawberry plants for home use, other small fruit plants, blueberry, etc., other fruit and nut trees. **Exclude** the sale of food products: apples, cherries, oranges, peaches, pecans, walnuts, etc.)

Yes, continue. **No**, go to Section I, page 7.

2. What was the TOTAL for all fruit and nut plants grown and sold on this operation during 2006?

1 Trees and plants sold in 2006 NUMBER	2 Gross sales in 2006 (Retail and Wholesale) DOLLARS	3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers) PERCENT	4 Percent of gross sales that were in the following categories: (must sum to 100%)				5 Trees and plants on hand January 1, 2007 NUMBER
			BAREROOT	BALLED and BURLAPPED	CONTAINERS (all types)	OTHER	
351	352	353	356	357	358	359	354

SECTION I**PALMS**

1. Did you grow any palms for sale on this operation in 2006? (**Include** palms used for landscaping. **Exclude** palms sold for indoor use.)

Yes, continue. **No**, go to section **J**.

2. What was the TOTAL for all palms grown and sold on this operation during 2006?

1 Trees and plants sold in 2006	2 Gross sales in 2006 (Retail and Wholesale)	3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers)	4 Percent of gross sales that were in the following categories: (must sum to 100%)			5 Trees and plants on hand January 1, 2007
			BALLED AND BURLAPPED	CONTAINERS	OTHERS	
NUMBER	DOLLARS	PERCENT				NUMBER
381	382	383	387	388	389	384

SECTION J**ORNAMENTAL GRASSES**

1. Did you grow any ornamental grasses for sale on this operation in 2006? (**Include** grasses for the garden or landscape, sedges, reeds, and bamboo. **Exclude** sod, turf grass, or range grass.)

Yes, continue. **No**, Go to Section **K**, page 8.

2. What was the TOTAL of all ornamental grasses grown and sold on this operation during 2006?

1 Plants sold in 2006	2 Gross sales in 2006 (Retail and Wholesale)	3 Percent of gross sales that were wholesale (Sales made to retailers, or other wholesalers)	4 Percent of gross sales that were in the following categories: (must sum to 100%)				5 Plants on hand January 1, 2007
			BAREROOT	BALLED and BURLAPPED	CONTAINERS (all types)	OTHER	
NUMBER	DOLLARS	PERCENT					NUMBER
391	392	393	396	397	398	399	394

360	361	362	363	365	366	367	368	369	370	371	372
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ACRES

373

4. Total acres used for cut Christmas tree production only.....

SECTION M

LABOR

- Include:**
- Full-time and part-time workers, hired managers, and paid family members.
 - Only workers involved in the production of nursery crops or cut Christmas trees.
 - Contract Workers

- Exclude:**
- Workers not directly involved in nursery or cut Christmas tree production, such as garden center clerks, landscape installers, and truck drivers.
 - Workers involved only in the production of floriculture crops.
 - Unpaid family members.

1. What were the total gross wages paid (including employer's cost of social security, worker's compensation, insurance premiums, pension plans, and any other benefits provided) for nursery and cut Christmas tree production workers by this operation during 2006? . . .
.....
2. Of the hired workers in 2006, how many were paid -
 - a. 149 days or less?.....
 - b. 150 days or more?.....
3. What was the largest number of workers on the payroll on any one day in 2006?

None	Number	Dollars
<input type="checkbox"/>		550
<input type="checkbox"/>		
<input type="checkbox"/>	549	
<input type="checkbox"/>	548	
<input type="checkbox"/>	898	

SECTION N**GROSS VALUE OF SALES**

1. What was the total gross value of sales for the reported nursery crops and cut Christmas trees in 2006?

CODE [Check sales group below.]

- 99 None during 2006
- 1 \$ 1. to. \$ 999
- 2 \$ 1,000. to. \$ 9,999
- 3 \$ 10,000. to. \$ 99,999
- 4 \$ 100,000. to. \$ 249,999
- 5 \$ 250,000. to. \$ 499,999
- 6 \$ 500,000. to. \$ 999,999
- 7 \$ 1,000,000. to. \$ 1,999,999
- 8 \$ 2,000,000. to. \$ 4,999,999
- 9 \$ 5,000,000. to. \$ 9,999,999
- 10 \$ 10,000,000 or more

Office Use

900

SECTION O**CONCLUSION**

1. Are you involved in any additional nursery or Christmas tree operations in this State?

Yes, continue. **No**, go to item 2.

Code
975

Yes = 1

Please list name and address of operation(s) in this State--

- a. Did you include the production from the additional operation(s) in this report?

Code
976

Yes = 1

2. Do you operate any nursery or Christmas tree farms in any other State?

Yes, continue. **No**, go to item 3.

Code
977

Yes = 1

Please list name and address of operation(s) in other State(s)--

- a. Did you include the production from these operation(s) in this report?

Code
987

Yes = 1

3. The Nursery Crops 2006 Summary will be released July 26, 2007. It will also be available on the Internet at <http://www.nass.usda.gov>. Would you like to receive a paper copy of the results?

Code
001

Yes = 1

4. Reported by: _____

Date: _____

Telephone Number: () _____

Counties of Operation _____

Thank you.

OFFICE USE

Response		Respondent		Mode		Enum.	Eval.	Office Use for POID	
1-Comp	9901	1-Op/Mgr	9902	1-Mail	9903	098	100	789	
2-R		2-Sp		2-Tel				-----	
3-Inac		3-Acct/Bkpr		3-Face-to-Face					
4-Office Hold		4-Partner		4-CATI					
5-R – Est		9-Oth		5-Web					
6-Inac – Est				6-e-mail					
7-Off Hold – Est				7-Fax					
8-Known Zero				8-CAPI					
				19-Other				Optional Use	
S/E Name								895	896

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