



**NATIONAL
AGRICULTURAL STATISTICS
SERVICE**

Oregon Christmas Tree Survey - 2007

Oregon Field Office
1220 S.W. 3rd Ave. Room 1735
Portland, OR 97204,
Phone 503-326-2131, Fax 503-326-2549
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Dear Christmas Tree Grower:

As the Christmas tree industry grows nationally in production and value, it becomes helpful to the Oregon industry to track its progress here in Oregon.

Please take a few minutes to complete this survey, which is the only source of measuring annual growth and change in one of Oregon's top agricultural commodities. The survey is voluntary but we need your help to ensure accurate results. Your individual data will be kept confidential. The Christmas tree industry report will be released publicly for your review. It is expected to be used extensively for making decisions about issues affecting both the industry and the people of the State of Oregon.

Sincerely,

Christopher A. Mertz
Director

Please make corrections to name, address, and Zip Code if necessary.

1. Did you produce, grow, or sell any Christmas trees during 2007? If no trees were sold during 2007, only answer questions 3, 5, 6, and 7.

YES – Please go to question 2.

NO ↓

Are you a “broker” for Oregon Producers? Yes – Skip to question 4
 No – Skip to Back Page, Question 9

2007 Gross Sales and Christmas Trees Sold

2. How many trees did your operation grow and sell, either wholesale, u-cut, or on your retail lots during 2007? Do not include any freight charges you paid in “gross sales”.

	2007 Trees Sold Number	2007 Gross Sales Dollars	Estimated 2008 Trees to Sell
a. Douglas fir +	101	111	118
b. Noble fir +	102	112	119
c. Grand fir +	103	113	120
d. Nordmann fir +	104	114	121
e. Scotch pine +	105	115	122
f. Other species (specify) .+	106	116	123

g. Total =	107	117	124
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-Continue -

Christmas Tree County Acreage and Sales Percentage

3. List the Oregon county or counties where your Christmas tree acreage is located. If your acreage is in more than one county, list each county separately with the percent of gross sales by county. (Exclude acreage located in other states.)

County	Acres Growing Trees in 2007	Percent of Gross Sales in 2007	Office Use
	611	621	601
	612	622	602
	613	623	603
	614	624	604
Total Acres	615	100%	

Christmas Tree Sales Disposition

4. Growers: Exclude sales to brokers (list broker name on back). Please enter, by species, the percentage of Christmas trees shipped to the regions, and states listed below. The column of each species should add to 100 percent. Include only those trees you produced and sold.

Growers/Brokers: Include all trees handled either grown or purchased.

Brokers: Include all trees purchased and shipped.

	Destination of Sales (as a percent of trees sold)					
	Douglas Fir	Noble Fir	Grand Fir	Nordman n Fir	Scotch Pine	Other Species
	----- Percent of trees sold -----					
Oregon	310	340	370	400	430	460
Washington	311	341	371	401	431	461
California	312	342	372	402	432	462
Other Western States ¹	313	343	373	403	433	463
Upper Midwest ²	314	344	374	404	434	464
Gulf States ³	315	345	375	405	435	465
Atlantic States ⁴	316	346	376	406	436	466
Northeast States ⁵	317	347	377	407	437	467
Canada ⁶	318	348	378	408	438	468
Mexico	319	349	379	409	439	469
Other ⁷ , including foreign	320	350	380	410	440	470
	321	351	381	411	441	471
	100%	100%	100%	100%	100%	100%

¹ Other Western States: MT, ID, WY, NV, UT, AZ, NM, CO, AK, HI

² Upper Midwest: SD, NE, KS, MN, IA, MO, WI, IL, MI, IN, OH, KY

⁵ Northeast States: ME, NH, VT, MA, CT, RI, NY, PA, NJ

⁶ Canada: All provinces.

⁷ Foreign countries should be listed separately.

³ Gulf States: OK, TX, AR, LA, TN, MS, AL

⁴ Atlantic States: MD, DE, WV, VA, NC, SC, GA, FL

- Continue -

Seedlings Planted

5. List by species the approximate number of seedlings that were planted and survived in the following years.

		Number of Seedlings Planted				
		2004	2005	2006	2007	2008 ^{1/}
a. Douglas fir	204	205	206	207	208	
b. Noble fir	214	215	216	217	218	
c. Grand fir	224	225	226	227	228	
d. Nordmann fir	234	235	236	237	238	
e. Scotch pine	244	245	246	247	248	
f. Other (Specify)....	254	255	256	257	258	
g. Total	264	265	266	267	268	

^{1/} Planted or to be planted.

Hired and Contract Workers for Christmas Tree Production

6. What was the total number of workers paid by this operation during 2007?
 (Include contract workers)
- a. Of these total workers, how many were seasonal/part-time
 (worked less than 150 days) during 2007?
- b. Of these total workers, how many were full-time
 (worked more than 150 days) during 2007?
7. What were the total gross wages paid for your Christmas tree operation during 2007?
 (Include employer's cost for Social Security, Workers Compensation, insurance premiums,
 pension plans, and any other benefits provided)

500	No.
501	No.
502	No.
503	\$

Survey Results

8. Would you like to receive a copy of the results of this survey? Yes No

If you have any questions, please call 1-800-338-2157 or 503-326-2131 in Portland area.

Office Use
099
910
098
097

Prepared by: _____ Telephone: _____ Date: _____



Thank You

Broker Information – so we can contact the broker and determine where your trees were shipped. But only answer this question if you did not complete question # 4.

Approximately number of trees marketed for you: _____

Company/Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Approximately number of trees marketed for you: _____

Company/Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____

Comments:



Only answer this question if you answered question #1 on the first page as "NO"

Property Sold, Change in Operator, Retail Sales, Landlord?

9. Has this operation been sold, rented out, or turned over to someone else?

Yes – Please identify the new operator.

Name: _____

Address: _____

City: _____ State: _____ Zip : _____

No – Please check one reason which applies.

Retail sales of purchased trees.

Trees too small to sell.

Other [Explain] _____

Landlord

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