

**QUESTIONNAIRE FOR PRODUCERS IN HAITI OF  
APPAREL PRODUCTS**

*Return completed questionnaire to:*

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William Deese (Tel: 202-205-2626, [william.deese@usitc.gov](mailto:william.deese@usitc.gov))  
**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615-U  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than August 17, 2007**

The information called for in this voluntary questionnaire is for use by the United States International Trade Commission in connection with its investigation No. 5003-1, *Textiles and Apparel: Effects of Special Rules for Haiti and Trade Markets and Industries*, under section 5003 of the Tax Relief and Health Care Act of 2006 (TRHCA) (Public Law No.109-432). The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as described in the certification paragraph below, and as may be required by law.

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>Arrondissement</b> _____
<b>Department</b> _____ <b>Zip Code</b> _____ <b>Country</b> <u>Haiti</u>
<b>World Wide Web address</b> _____
Has your firm produced or finished any apparel product (as defined in the instruction booklet) in Haiti at any time since January 1, 2004?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to verification by the Commission. I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

*I understand that the Commission will not publish or release confidential business information submitted in response to this questionnaire in its report in a manner that would reveal the individual operations of the firm supplying the information except in accordance with the notice given in the instructions manual.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

Public reporting burden for this questionnaire is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to Louise Gillen, Office of Operations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436 (louise.gillen@usitc.gov).

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (See the instructions for definitions).

\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No  Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either in Haiti or in other countries, which are engaged in the production of apparel?

No  Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Russell Duncan (202-708-4727 [russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information:** Who should be contacted regarding the data requested in this questionnaire?

Company contact: \_\_\_\_\_  
Name and title

( ) \_\_\_\_\_  
Phone number                      E-mail address

II-2a. **Changes in operations:** Has your firm experienced any of the following in relation to the production of apparel since December 20, 2006?

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> plant openings.....	_____ _____ _____
<input type="checkbox"/> relocations.....	_____ _____ _____
<input type="checkbox"/> expansions.....	_____ _____ _____
<input type="checkbox"/> additional product lines.....	_____ _____ _____
<input type="checkbox"/> new foreign investment.....	_____ _____ _____
<input type="checkbox"/> new domestic investment.....	_____ _____ _____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-2. **Changes in operations:--Continued**

(check as many as appropriate)

(please describe)

change in employment.....

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acquisitions.....

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consolidations.....

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closures.....

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prolonged shutdowns.....

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none of the above.....

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other.....

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Please indicate whether any of the above events occurred largely or solely as a result of the U.S. Haitian HOPE Act.

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II-3. **Constraints:** Please describe any constraints that limit your capacity to produce apparel.

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II-4. **Shared Production Workers:** Does your firm produce non-apparel products using the same production workers employed to produce apparel?

**PART II.--TRADE AND RELATED INFORMATION--Continued**

No             Yes--List the following information.

Basis for allocation of capacity data (*e.g.*, sales, production, or other): \_\_\_\_\_

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Products produced using the same workers and share of total production in 2006 (in percent):

<u>Product</u>	<u>Percent</u>
<u>Apparel</u> _____	_____
_____	_____
_____	_____
_____	_____

II-5. **Employment:** Report your firm's employment of production workers involved in the production of apparel in your establishment(s) in Haiti during the specified periods.

Value (in Haitian Gourde)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
<b>Employment data:</b>					
Average number of production workers (number)					
Hours worked by production workers (1,000 hours)					
Wages paid to production workers (value, HTG)					

Has your firm's employment changed since the U.S. Haitian HOPE Act?

No             Yes--Please describe these changes and explain whether you attribute them to the U.S. Haitian HOPE Act.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **Production and shipments:** Report your firm's production, shipments, and inventories of apparel produced in your establishment(s) in Haiti during the specified periods. (See definitions in the instruction booklet.)

Quantity (in dozens) and value (in US dollars)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
<b>HTS 6109</b> (t-shirts, singlets, tank tops and similar garments, knitted or crocheted)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:<sup>1</sup></b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					
<b>HTS 6110</b> (sweaters, pullovers, sweatshirts, waistcoats (vests) and similar articles, knitted or crocheted)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:<sup>1</sup></b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					

Table continued on next page.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **Production and shipments--Continued**

Quantity (in dozens) and value (in US dollars)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
<b>HTS 6203</b> (men's or boys' suits, ensembles, suit-type jackets, blazers, trousers, bib and brace overalls, breeches and shorts (other than swimwear))					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:<sup>1</sup></b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					
<b>HTS 6105</b> (men's or boys' shirts, knitted or crocheted)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:</b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					

Table continued on next page.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **Production and shipments--Continued**

Quantity (in dozens) and value (in US dollars)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
<b>HTS 6205</b> (men's or boys' shirts, <i>not</i> knitted or crocheted)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:<sup>1</sup></b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					
<b>HTS 6212.10</b> (brassieres)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:<sup>1</sup></b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					

Table continued on next page.



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **Production and shipments--Continued**

Quantity (in dozens) and value (in US dollars)					
Item	Calendar years			January-June	
	2004	2005	2006	2006	2007
<b>All other apparel<sup>2</sup></b> (i.e., apparel not reported above under the HTS subheadings: 6109, 6110, 6203, 6105, 6205, or 6212.20)					
<b>Beginning-of-period inventories</b> (quantity)					
<b>Production</b> (quantity)					
<b>Home market shipments:</b>					
Quantity of shipments					
Value of shipments					
<b>Export shipments:</b>					
<b>To the United States:</b>					
Quantity of shipments					
Value of shipments					
<b>To Other Export Markets:<sup>1</sup></b>					
Quantity of shipments					
Value of shipments					
<b>End-of-period inventories</b> (quantity)					
<sup>1</sup> Please identify your firm's principle export markets other than the United States by product category: HTS 6109 ( _____ ) HTS 6110 ( _____ ) HTS 6203 ( _____ ) HTS 6105 ( _____ ) HTS 6205 ( _____ ) HTS 6212.20 ( _____ )					
<sup>2</sup> Please describe the types of products included in this category and provide their corresponding 4-digit HTS subheadings. ( _____ ) _____					
<b>Note.--</b> Reconciliation of data.--Please note that the <i>quantities</i> reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories for each break-out. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7. **Production and shipment changes:** Have your firm's production and/or shipments of apparel changed since the enactment of the U.S. Haitian HOPE Act?

No             Yes-- Please describe and quantify these changes.

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II-8. **Machinery:** Please indicate whether your firm owns or leases the equipment used to produce apparel. (check all that apply)

Own                       Lease                       Provided free of charge by customer

If your firm does not own all of the equipment it uses in the production of apparel, please report below the name(s) and address(es) of the entity(ies) from which your firm leases equipment and/or from which your firm procured the equipment free of charge for use in contract assembly.

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II-9. **Raw material input decisions:** Does your firm make its own raw material input sourcing decisions (*i.e.* does your firm purchase fabric from suppliers or producers directly)?

Yes             No (If not, who does? \_\_\_\_\_)

If your firm controls the sourcing decision for its raw material inputs, please describe how your firm sourced its raw material inputs both prior to and following the U.S. Haitian HOPE Act.

**Prior to March 20, 2007**

**Following March 20, 2007**

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11. **Suppliers:** Please identify below the names and addresses of your firm's five (5) largest suppliers for the raw material inputs for the apparel your firm produces, *i.e.* fabric, trimmings, and fasteners in 2006?

No.	Supplier's Name	Street address (not P.O. box), city, state, and zip code	Contact Person and e-mail address	Country code, area code and telephone number
1				
2				
3				
4				
5				

II-12. **Customers:** Please identify below the names and addresses of your firm's five (5) largest customers for apparel produced in Haiti in 2006.

No.	Customer's Name	Street address (not P.O. box), city, state, and zip code	Contact Person and e-mail address	Country code, area code and telephone number
1				
2				
3				
4				
5				

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-13. **Security premiums:** Please describe and quantify (to the extent possible) the security risks facing your firm's operations in Haiti.

<b>Security Risk</b> <i>(please list and describe)</i>	<b>Cost in 2006</b> <i>(in Haitian Gourde)</i>
1. _____ _____	_____
2. _____ _____	_____
3. _____ _____	_____
4. _____ _____	_____

Has there been an improvement in the security situation of your firm's operations in 2007?

No       Yes (Please describe)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

II-14. **New Competition:** Has your firm become aware of any new entrants to the Haitian apparel assembly industry (*i.e.* new apparel assembly firms) following the enactment of the U.S. Haitian HOPE Act in December 20, 2006?

No       Yes (Please identify the new competition)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-15. **New Suppliers:** Has your firm become aware of the establishment of any new suppliers of raw material inputs in Haiti following the enactment of the U.S. Haitian HOPE Act?

No             Yes.--Please identify this firms below.

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II-16. **Competitors:** Please indicate the companies and/or countries that are your firm's leading competitors for apparel assembly contracts.

**Firm name and location**

**Comparative strengths**

*(please provide as much detail as possible as to the factors most frequently cited by your customers as to the reason or reasons for choosing an alternative supplier)*

1. _____	_____
_____	_____
2. _____	_____
_____	_____
3. _____	_____
_____	_____
4. _____	_____
_____	_____

II-17. **Contracts:** Please describe how your firm obtains business (contracts) for apparel production. Please include information on the typical terms of your firm's apparel production contracts or arrangements.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-18. **New Contracts:** Has the nature of your firm's contracts, or business in general, changed as a result of the U.S. Haitian HOPE Act?

- No             Yes (Please describe and quantify these new or changed contracts or business arrangements, *e.g.* new customers, different contract terms, new product lines, different order size, *et cetera.*)

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II-19. **New Investment:** Has your firm received either domestic or foreign investment (*e.g.*, expanded production facility, purchase of new machinery, *et cetera*) as a result of the U.S. Haitian HOPE Act since December 20, 2006?

- No             Yes (Please describe and quantify these investments)

<b><u>New Investments</u></b> <i>(please list and describe including the source of the investment)</i>	<b><u>Total Value in 2007</u></b> <i>(in Haitian Gourde)</i>
1. _____ _____	_____
2. _____ _____	_____
3. _____ _____	_____
4. _____ _____	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-20. **Cost share:** What share of your total production costs of apparel is represented by each of the following?

- 1. Labor..... \_\_\_\_\_ percent
- 2. Plant and equipment..... \_\_\_\_\_ percent
- 3. Raw material inputs..... \_\_\_\_\_ percent
- 4. Security premiums..... \_\_\_\_\_ percent
- 5. Other (specify: \_\_\_\_\_)..... \_\_\_\_\_ percent
- 6. Other (specify: \_\_\_\_\_)..... \_\_\_\_\_ percent
- Total 100 percent

II-21. **Debt:** Is part of your plant and equipment financed through a loan?

No             Yes (Please respond to the following)

(a) What share of your plant and equipment is financed with debt? \_\_\_\_\_ percent

(b) What is average rate of interest for your firm's debt? \_\_\_\_\_ percent

(c) If additional financing were available, what would you use it for?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

II-22. **Obstacles to Compliance:** Please describe any obstacles or constraints facing your firm in terms of being able to receive trade benefits under the U.S. Haitian HOPE Act.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_