U.S. DEPARTMENT OF AGRICULTURE

GRAIN INSPECTION, PACKERS AND STOCKYARDS ADMINISTRATION PACKERS AND STOCKYARDS PROGRAM

ANNUAL REPORT OF MARKETING AGENCY - SOC

INSTRUCTIONS: This report must be completed by any individual, partnership, corporation, or association engaged in the business of buying and selling livestock on their own account as a dealer or market agency buying livestock on a commission basis (order buyer) under the provisions of the Packers and Stockyards Act, 1921, as Amended and Supplemented. If the reporting registrant operates on a calendar year basis, this report must be returned no later than April 15 following the calendar year end. If the reporting registrant operates on a fiscal year basis, this report must be filed no later than 90 days after the close of the fiscal year. If the space provided for any item is insufficient, attach additional pages containing the required information and refer to the appropriate section and item purpor.

OMB Control No. 0580-0015

Response is required so that financial solvency can be monitored and to determine the amount of bond required to operate subject to the Packers and Stockyards Act (9 CFR 201.97). Information held confidential (9 CFR 201.96).

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0580-0015. The time requested to complete this information is estimated to average 2 hours per response, including the time to review instructions, search existing data resources, gather the data needed, and complete and review the information collection.

response, including the time to review instructions, search existing data resources, gather the data needed, and complete and review the information collection.

1. DOES THE FIRM OPERATE ON A FISCAL YEAR BASIS? YES NO IF YES, LIST FIRM'S FISCAL YEAR

2. LIST PERIOD COVERED BY THIS REPORT December 31, 20 _____.

RETURN COMPLETED FORM TO THE APPROPRIATE REGIONAL OFFICE; SEE SEPARATE INSTRUCTIONS FOR INFORMATION.

report must be returned no later than April 15 reporting registrant operates on a fiscal year k 90 days after the close of the fiscal year. If the attach additional pages containing the require section and item number.	pasis, this report n e space provided t	must be filed no later than for any item is insufficient,	INSTRUCTIONS FOR INFORMATION.				
		SECTION 1 - GEN	ERAL INFORMATION				
3. NAME AND ADDRESS OF REPORTING FIRM (Include Street and 4. TELEPHONE NUMBER 7. TYPE OF ORGANIZATION (check one)							
Mailing Address, ZIP + 4 code)	5. Fax Number			ASSOCIATION CORPORATION INDIVIDUAL L.L.C. L.L.P. PARTNERSHIP OTHER			
8. DOES THE REPORTING FIRM OPERATE A IN CONJUNCTION WITH ITS LIVESTOCK O		IF "YES," PROVIDE DETAIL	s				
YES	☐ NO						
9. DID ANY CHANGES IN THE FIRM'S ORGAN DURING THE REPORTING YEAR?		IF "YES," PROVIDE DETAIL	.s				
YES	□ NO						
10. IS STOCKYARD LEASED?	□ NO	IF "YES," GIVE NAME AND	ADDRESS OF LESSOR				
		11. OWNERS, PARTNERS,	OFFICERS, AND DIRECTORS				
NAME TIT		LE AND DUTIES	D DUTIES PERCENT OF OWNERSH		SOCIAL SECURITY NUMBER/TIN		
The Privacy Act of 1974 requires this Agency t 201.10. The sole use of the social security numaintains a large volume of applications and r	nber(s) sought on	this form is to distinguish be	etween applicants and registrants that		ation sought on this form is required by 9 CFR titcal or similar names. As this Agency		
12. DOES ANY OWNER, OFFICER, DIRECTOR OWN AN INTEREST IN ANY OTHER MARI STOCKYARD COMPANY, OR PACKING C	KET AGENCY, DE	ALER ORGANIZATION, YES NO		RSON, FIR	RM, AND EXTENT OF OWNERSHIP		
		SECTION 2 - BO	ND INFORMATION				
13. NUMBER OF PUBLIC SALE DAYS COVER	ED BY THIS REPO	DRT					
14. GROSS VALUE OF LIVESTOCK SOLD ON	COMMISSION				\$		
15. TOTAL COST OF LIVESTOCK PURCHASE	D ON COMMISSIC	ON		\$			
16. TOTAL COST OF LIVESTOCK PURCHASE	D ON A DEALER I	BASIS		\$	17		

	SECTION 3 - ANALYSIS OF CUSTOD	DIAL BANK ACCOUNT I	FOR SHIPPERS' PROCEEDS	
18.	BALANCE AS PER BANK STATEMENT		\$	
19.	DEPOSITS IN TRANSIT (in mail or bank, but not on statement)			
20.	CERTIFICATES OF DEPOSIT DESIGNED AS CUSTODIAL FUNDS AND PURCHASE	ED FROM BANK CARRY	ING CUSTODIAL ACCOUNT	
21.	SAVINGS ACCOUNT BALANCE DESIGNATED AS CUSTODIAL FUNDS DEPOSITED	D IN BANK CARRYING	CUSTODIAL ACCOUNT	
22.	PROCEEDS ON HAND			
23.	PROCEEDS RECEIVABLE			
24.	TOTAL DEBITS			\$
25.	OUTSTANDING CHECKS AND DRAFTS WHICH HAVE NOT CLEARED BANK			
26.	PROCEEDS DUE CONSIGNORS OF LIVESTOCK FOR WHICH NO CHECKS WERE I	ISSUED		
27.	EXPENSE ITEMS INCIDENT TO SALES REMAINING IN ACCOUNT			
28.	TOTAL CREDITS			
29.	OVERAGE (explain) (carry to line 33)			
30.	Shortage (explain) (carry to line 70)			
	TE: A copy of financial statements or audit report, if available for period, covered b OVIDED, information requested herein but not shown in such statements or reports		urnished in lieu of the Balance Sheet and	Profit and Loss information;
	SECTION 4 - BALANCE SHE	ET AS OF CLOSE O	F REPORTING PERIOD	
A.	CURRENT ASSETS			
	1. Cash			
	a. On Hand			
	b. General Bank Account (enter overdraft below under current liabilities)			
	c. Overage in Analysis of Custodial Bank Account (from line 29)	33	34	
	2. Inventories			
	a. Livestock			
	b. Feed · · · · · · · · · · · · · · · · · ·			
	c. Other (specify)	37	38	
	3. Marketable Securities: U.S. Government Bonds and Others		39	
	4. Accounts Receivable			
	a. One Year Old or Less			
	(1) Due from Trade			
	(2) Due from Affiliates and Subsidiaries			
	(3) Due from Officers	42.		
	(4) Due from Employees	43		
	(5) Due from Others			
	b. Subtotal (40 thru 44)			
	c. More than One Year Old- · · · · · · · · · · · · · · · · · · ·	46 .		
	d. Subtotal (45 and 46)			
	e. Less Allowance for Doubtful Accounts	48. () 49	
	 Notes Receivable Due within One Year (including current portion, due within one year, of long-term notes) 			
	one year, of long-term notes)		50.	
	6. Other Current Assets			
	a. Prepaid Expenses			
	b. Interest Receivable			
	c. Other (specify)	53	54	
_	7. TOTAL CURRENT ASSETS			55. \$
В.	INVESTMENTS			
	1. Farms and Real Estate			
	Stocks and Bonds (cost or market value, whichever is lower)			
	3. Other (specify)			
_	4. Total Investments			59
C.	FIXED ASSETS			
	1. Land			
	2. Buildings, Structures, and Equipment			
	3. Less Allowance for Depreciation	•	•	
n	4. Total Fixed Assets.			64
D.	OTHER ASSETS			
	Long-term Notes Receivable (not due within one year)(excluding portion included in line 50 charge)		C.F.	
	included in line 50 above)			
	Other Total other Assets			
	J. I Utai Utilet M55615			01.

TOTAL ASSETS

SECTION 4 - BALANCE SHEET (continued)

IARII ITIES AND NET WORTH

1. Bank Overtaling the book)			LIABILITIES AND NET WORTH						
2. Shortage in Analysins of Custodial Blank Account (from line 30) 70.	F.	CU							
3. Payables, Accurals, and other Current Liabilities 71, 5								_	
Due to Trake 7.1 5 5 5 5 5 5 5 5 5						. 70		=	
D. Due to Suppliers 72		3.		74 6					
d. Due to Affiliates and Subsidiaries 73. d. Due to Officers 74. 9. Due to Difficers 75. 1. Advances and Deposits on Livestock 75. 9. Taxes 9. 1. Advances and Deposits on Livestock 76. 1. Notes, Mortgages, and Bonds Due within One Year (including payments on long-term debts due within one year) 79. 1. Other 80. 81. 82. \$									
6. Due to Employees 75.			•••						
R. Dus to Employees									
A divances and Deposits on Livestock 76.									
g. Taxes			• •						
N. Demand Hotes Payable 1. Notes, Mortgages, and Bonds Due within One Year (including payments on long-term debts due within one year) 79.									
Notes, Mortgages, and Bonds Dia within One Year (including payments on long-term debts due within one year) 30. 81. 82. \$ 82. \$ 85.			-						
j. Other									
j. Other				79		_			
4. Total Current Liabilities									
1. Notes, Mortgages, and Bonds Payable (excluding payments due within one year, included in line 79 above)		4.						82. \$	
within one year, included in line 79 above) 83. \$	G.	LO	NG-TERM LIABILITIES						
2. Less Sinking Fund.		1.	Notes, Mortgages, and Bonds Payable (excluding payments due						
3. Other			within one year, included in line 79 above)	- 83. \$					
4. Total Liabilities		2.	Less Sinking Fund	84		85			
NOTAL LIABILITIES 88. \$		3.							
NET WORTH		4.	Total Long-term Liabilities- · · · · · · · · · · · · · · · · · · ·					- 87	
1. If Incorporated: a. Capital Stock- Preferred b. Capital Stock - Common c. Paid in Capital d. Retaining Earnings 92. 2. If Unincorporated: a. Owner's Capital b. Undivided Profits (*) or Less (*) 94. 3. Total Net Worth 95. I TOTAL LIABILITIES AND NET WORTH SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR NUMBER OF HEAD 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98	Н.	то	TAL LIABILITIES					88. \$	
a. Capital Stock- Preferred	I.	NE	T WORTH						
b. Capital Stock - Common		1.	If Incorporated:						
C. Paid in Capital 91. d. Retaining Earnings 92. 2. If Unincorporated: a. Owner's Capital 93. b. Undivided Profits (+) or Less (-) 94. 3. Total Net Worth 95. J. TOTAL LIABILITIES AND NET WORTH 96. SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR NUMBER OF HEAD Steers and Helfers Cows and Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98			a. Capital Stock- Preferred			89			
d. Retaining Earnings		b. Capital Stock - Common 90.			90				
2. If Unincorporated: a. Owner's Capital. b. Undivided Profits (+) or Less (-). 3. Total Net Worth. 95. SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR NUMBER OF HEAD Steers and Heifers Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98		c. Paid in Capital				91			
a. Owner's Capital. b. Undivided Profits (+) or Less (-). 3. Total Net Worth. 95. J. TOTAL LIABILITIES AND NET WORTH. SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR Steers and Heifers Cows and Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98			d. Retaining Earnings			. 92			
b. Undivided Profits (+) or Less (-). 3. Total Net Worth. 95. J. TOTAL LIABILITIES AND NET WORTH. SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR Steers and Heifers Cows and Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98		2.	If Unincorporated:						
3. Total Net Worth. J. TOTAL LIABILITIES AND NET WORTH. SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR NUMBER OF HEAD Steers and Heifers Cows and Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98			a. Owner's Capital.			93			
SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR NUMBER OF HEAD			b. Undivided Profits (+) or Less (-)			94			
SECTION 5 - VOLUME OF LIVESTOCK HANDLED DURING YEAR NUMBER OF HEAD		3.	Total Net Worth					95	
NUMBER OF HEAD Steers and Heifers Cows and Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98	J.	то	TAL LIABILITIES AND NET WORTH					96	
Steers and Heifers Cows and Bulls CALVES HOGS SHEEP OTHER 97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98	_		SECTION 5 - VOLUME OF LIVES	TOCK HANDLED	DURING YEAR				
97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98	_					NUMBER C	F HEAD		
97. Livestock consigned by others to your firm for sale during year 98. Livestock consigned by you to your firm 99. Total of lines 97 and 98				Steers and	Cows and				
98. Livestock consigned by you to your firm 99. Total of lines 97 and 98						CALVES	HOGS	SHEEP	OTHER
99. Total of lines 97 and 98	97.	Liv	vestock consigned by others to your firm for sale during year						
	98.	. Li	vestock consigned by you to your firm						
100. Livestock bought on commission out of consignments to your firm	99.	To	otal of lines 97 and 98						
100. Livestock bought on commission out of consignments to your firm	_								
	100	0. L	ivestock bought on commission out of consignments to your firm						

101. Livestock bought on commission at other than your own firm

		SECTION 6 - INCOME STATEMENT FOR	ALL OPERA	ATIONS				
A.	INCO	ME						
	1.	Selling Commissions		102. \$				
	2.	Yardage		103.				
	3.	Buying Commissions						
	4.	Gross Profit (+) or Loss (-) from Market Support Account (from Section 7)						
	5.	Gross Profit (+) or Loss (-) from Dealer Operations (from Section 8)						
	6.	Gross Profit (+) or Loss (-) from Feed Account		107				
	7.	Other Income (specify)						
				108				
	8.	Total Income.		109				
В.	EXPE	NSES						
	1.	Wages and Bonuses		110				
	2.	Insurance		111				
	3.	Utilities		112				
	4.	Taxes		113.				
	5.	Rent		114				
	6.	Depreciation						
	7.	·						
		Travel and Entertainment (including auto expenses)						
	8.							
	9.	Interest.						
	10.	Advertising		119				
	11.	Bad Debts		120				
	12.	Trucking and Hauling		121				
	13.	Other Operating Expenses		122				
	14.	Total Expenses		123				
C.	NET II	NCOME (+) OR LOSS (-)				124. \$		
		SECTION 7 - MARKET SUPPORT ACCOUNT (livestock purch						
		SECTION 7 - MARKET SUFFORT ACCOUNT (INVESTIGER PUTCI	laseu II olii c	onsignmen		ER OF HEAD		
					NOMB	ER OF TILAD		I
			STEERS AND	COWS AND	CALVES	HOGS	SHEEP	OTHER
			HEIFERS	BULLS	OALVEO	11000	One.	O THER
125.	LIVE	ESTOCK PURCHASED FROM CONSIGNMENTS TO SUPPORT THE MARKET						
126.	Gros	s Profit (+) or Loss (all species) (carry to line 105)				\$		
		SECTION 8 - DEALER O	PERATIONS	<u> </u>				
		320110110 32112110			NIIME	ER OF HEAD		
				T	INOME	T TILAD		1
			STEERS AND	COWS	CALVES	HOGS	SHEEP	OTHER
			HEIFERS	BULLS	UALVEO		J.ILLI	O THER
127	. DE	ALER LIVESTOCK - NUMBER OF HEAD PURCHASED						
126	Gros	s Profit (+) or Loss (all species) (carry to line 106)				\$	<u> </u>	1
0.						-		
		SECTION 9 - CERTIFICATION: I certify that this report has been knowledge and belief, this report correctly reflects the operation				ction, and t	hat to the best	of my
129.	DATE	130. TITLE (Owner, Partner, Officer)	131. SIGNA	ATURE				