

WORKSHEET 1 - Rx BASE PERIOD EXPERIENCE

I. General Information

1. Contract Number:	4. Contract Yr:	2008	7. Plan Name:		10. PD Region:	
2. Plan ID:	5. Org. Name:		8. Plan Type:		11. PD Benefit Type:	
3. Segment:	6. SNP:		9. Enrollee Type:		12. Payment Demo Type:	

II. Base Period Background Informator

1. Time Period Definition	2. Member Months		4. Risk Score	
Incurring from:			5. Completion factor	
Incurring to:				
Paid through:				
6. Briefly describe the source of the base period experience data:				

III. Part D Claims Experience

Allowed Claim Interval	(d) Total Count in Interval		(f) Total Number of Scripts	(g) Total Allowed Dollars	(h) Average Allowed Amount per Member	(i) Average Paid Amount per Member	(j) Average Cost Sharing per Member	(k) Adjustments to Reflect Pt. D Coverage			(n) Net Plan Responsibility per Member
	(e) # of Members	(e) Member Months						(l) Supplemental C.S. Reduc. per Member	(l) Reimb for LIS per Member	(m) Reimb for Fed Reins. per Member	
1. \$0					\$ -						\$ -
2. \$1-\$250					\$ -						-
3. \$251-\$2,250					\$ -						-
4. \$2,251-\$5,100					\$ -						-
5. \$5,100+					\$ -						-
6. Subtotal	-	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7. % OON											
8. PMPM Values				\$0.00		\$0.00		\$0.00	\$0.00	\$0.00	\$ -
9. Minus PMPM Rebates						\$0.00					-
10. Plus PMPM Value of Part D as Secondary						\$0.00					-
11. PMPM Net Expenses						\$ -		\$0.00	\$0.00	\$0.00	\$ -
12. PMPM Non-covered Supplemental Drugs											-
13. PMPM Rebates on Supplemental Drugs											-
14. Net PMPM on Supplemental Drugs						\$ -					\$ -

IV. PMPM Non-Benefit Expenses

	(e) Basic		(f) Supplemental	(g) Total
1. Sales and Marketing				\$ -
2. Direct Administration				-
3. Indirect Administration				-
4. Net Cost of Private Reinsurance				-
5. Total Non-Benefit Expenses	\$ -	\$ -	\$ -	\$ -

V. PMPM Premium Revenue

	(e) Basic		(f) Supplemental	(g) Total
1. CMS Part D Payment				\$ -
2. LI Premium Subsidy				-
3. Member Premium				-
4. Member Penalty Premium				-
5. Total Premium	\$ -	\$ -	\$ -	\$ -

VI. PMPM Income Statement Summary

	(m)
1. Premium Revenue	\$ -
2. LIS Reimb.	\$0.00
3. Fed Reins.	\$0.00
4. Allocated Buy-Down*	
5. Total Revenue	\$ -
6. Pharmacy Claims	\$ -
7. Non-Benefit Expenses	-
8. Total Expenses	\$ -
9. Gain/(Loss) Including Buy-Down	\$ -

* MA rebate dollars to buy-down Part D premium (not true revenue)

WORKSHEET 2 - Rx PDP PROJECTION OF ALLOWED/ NON-BENEFIT

I. General Information

1. Contract Nurr	4. Contract Yr: 2008	7. Plan Name:	10. PD Region:
2. Plan ID:	5. Org. Name:	8. Plan Type:	11. PD Benefit Type:
3. Segment:	6. SNP:	9. Enrollee Type	12. Payment Demo Type:

II. Utilization for Covered Part D Drugs

	Base Period			Components of Utilization Change					Total Utilization Change	Projected Scripts/ 1000
	(e) # of Scripts/ 1000	(f) Allowed per Script	(g) PMPM Allowed	(h) Trend in Scripts/1000	(i) Formulary Change	(j) Risk Change	(k) Induced Utilization*	(l) Other Change		
Type of Script										
1. Retail Generic			-						-	-
2. Retail Preferred Brand			-						-	-
3. Retail Non-Preferred Brand			-						-	-
4. Retail Specialty			-						-	-
5. Mail Order Generic			-						-	-
6. Mail Order Preferred Brand			-						-	-
7. Mail Order Non-Preferred Brand			-						-	-
8. Mail Order Specialty			-						-	-
9. Total Retail	-	-	-	-	-	-	-	-	-	-
10. Total Mail Order	-	-	-	-	-	-	-	-	-	-
11. Total Generic	-	-	-	-	-	-	-	-	-	-
12. Total Brand (Preferred and Non-Preferred)	-	-	-	-	-	-	-	-	-	-
13. Total Specialty	-	-	-	-	-	-	-	-	-	-
14. Total	-	-	\$ -	-	-	-	-	-	-	-

*Adjustment to remove impact of induced utilization due to supplemental coverage

III. Cost for Covered Part D Drugs

	Components of Unit Cost Change				(i) Tot. Unit Cost Chg	(j) Projected Unit Cost	(k) Projected Allowed PMPM	(l) Manual Util/ 1000	(m) Manual Unit Cost	(n) Manual Rate PMPM	(o) Credibility	(p) Blended Allowed PMPM
	(e) Inflation Trend	(f) Discount Change	(g) Formulary Change	(h) Other Change								
1. Retail Generic					0.000	-	-			-	-	-
2. Retail Preferred Brand					0.000	-	-			-	-	-
3. Retail Non-Preferred Brand					0.000	-	-			-	-	-
4. Retail Specialty					0.000	-	-			-	-	-
5. Mail Order Generic					0.000	-	-			-	-	-
6. Mail Order Preferred Brand					0.000	-	-			-	-	-
7. Mail Order Non-Preferred Brand					0.000	-	-			-	-	-
8. Mail Order Specialty					0.000	-	-			-	-	-
9. Total Retail	0.000	0.000	0.000	0.000	0.000	0.000	-	-	-	-	100%	-
10. Total Mail Order	0.000	0.000	0.000	0.000	0.000	0.000	-	-	-	-	100%	-
11. Total Generic	0.000	0.000	0.000	0.000	0.000	-	-	-	-	-	100%	-
12. Total Brand (Preferred and Non-Preferred)	0.000	0.000	0.000	0.000	0.000	-	-	-	-	-	100%	-
13. Total Specialty	0.000	0.000	0.000	0.000	0.000	-	-	-	-	-	100%	-
14. Total	0.000	0.000	0.000	0.000	0.000	\$ -	\$ -	-	\$ -	\$ -	100%	\$ -

IV. Projected Allowed PMPM

V. PMPM Non-Benefit Expenses

	(e) Base Period	(f) Trend	(g) Contract Period	(h) Manual Rate Expense	(i) Credibility	(j) Blended Expense
	1. Sales and Marketing	\$ -		\$ -		
2. Direct Administration	-		-			-
3. Indirect Administration	-		-			-
4. Net Cost of Private Reinsurance	-		-			-
5. Total Non-Benefit Expenses	\$ -		\$ -			\$ -

VI. Development of Manual Rate

1. Describe the source/year and assumptions used in the development of the manual rate.

WORKSHEET 3 - Rx CONTRACT PERIOD PROJECTION FOR DEFINED STANDARD COVERAGE

I. General Information

1. Contract Number:	4. Contract Yr: 2008	7. Plan Name:	10. PD Region:
2. Plan ID:	5. Org. Name:	8. Plan Type:	11. PD Benefit Type:
3. Segment:	6. SNP:	9. Enrollee Type:	12. Payment Demo Type:

II. Projection Data

1. Projected Member months: 0	2. Projected Avg Risk Score:	3. Projected LIS Member months:
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III. Part D Covered Drug Claims

	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	(m)	(n)	(o)	
	Allowed Claim Interval	# of Members	Member Months	# of Scripts	Projected Allowed	Avg Amt Allowed PMPM	Cost Sharing	Gap PMPM	PMPM Deductible	Other Cost Sharing PMPM	Federal Reins. PMPM	Plan Liability PMPM	Federal LIS PMPM
1.	\$0					\$ -						\$ -	
2.	\$1-\$274					-						-	
3.	\$275-\$2,509					-						-	
4.	\$2,510-\$5,725					-						\$0.00	
5.	\$5,726+					-						\$0.00	
6.	Subtotal	-	-	0	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
7.	Minus Rebates												
8.	Minus Other Insurance												
9.	Plus Part D as Secondary												
10.	Projected % OON Included above:	Allowed:											
11.		Plan Liability:											
12.	Total				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

IV. Non-Benefit Expenses and Gain/(Loss)

	(d)
1. Basic Non-Benefit Expenses	\$ -
2. Supplemental Non-Benefit Expenses	-
3. Total Non-Benefit Expenses	-
4. Basic Gain/(Loss)	\$ -
5. Supplemental Gain/(Loss)	-
6. Total Gain/(Loss)	

V. Defined Standard Coverage Bid Development

	(i)	(j)
	At 0.0000	At 1.00
1. Claims (Allowable Cost Target):	\$ -	\$ -
2. Non-Benefit Expenses	-	-
3. Gain/(Loss):	-	-
4. Total Basic Bid	\$ -	\$ -
5. Federal Reinsurance:	\$ -	\$ -

WORKSHEET 4 - Rx STANDARD COVERAGE WITH ACTUARIALLY EQUIVALENT COST SHARING

I. General Information

1. Contract Number:	4. Contract Yr: 2008	7. Plan Name:	10. PD Region:
2. Plan ID:	5. Org. Name:	8. Plan Type:	11. PD Benefit Type:
3. Segment:	6. SNP:	9. Enrollee Type:	12. Payment Demo Type:

II. Projection Data

1. Projected Member months	0	2. Projected Avg Risk Score	0.000
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III. Development of Bid for Standard Coverage

	At 0.0000	At 1.00
1. Claims (Allowable Cost Target) \$	-	\$ -
2. Non-Benefit Expenses	-	-
3. Gain/(Loss):	-	-
4. Total Basic Bid \$	-	\$ -
5. Federal Reinsurance	-	-
6. LIS	-	-

V. Std. Cov. Bid Development with Actuarially Equivalent C. S

	At 0.0000	At 1.00
1. Claims (Allowable Cost Target)	\$0.00	\$0.00
2. Non-Benefit Expenses	-	-
3. Gain/(Loss):	-	-
4. Total Basic Bid	\$0.00	\$ -
5. Federal Reinsurance	-	-
6. LIS	-	-

IV: Development of Bid Components and Tests for Actuarial Equivalence

	(e) Amounts below Initial Coverage Limit <\$2,510	(h) Amounts above Catastrophic Threshold >=\$5,726	(k) All Amounts
1. Total Members			-
2. Member Months			-
Allowed PMPM			
3. Standard	\$ -	\$ -	\$ -
4. Standard with Act. Equiv. Cost Sharing	-	-	\$ -
5. Value of Deductible	\$ -	\$ -	\$ -
Allowed Subject to Coins.			
6. Standard	\$ -	\$ -	\$ -
7. Standard with Act. Equiv. Sharing	\$ -	\$ -	\$ -
Coins. %			
8. Standard	25.0% A	0.0% C	0.0%
9. Standard with Act. Equiv. Sharing	0.0% B	0.0% D	0.0%
Coins PMPM			
10. Standard	\$ -	\$ -	\$ -
11. Standard with Act. Equiv. Sharing	\$ -	\$ -	\$ -
Net Cost of Benefit			
12. Standard	\$ -	\$ -	\$ -
13. Standard with Act. Equiv. Sharing	\$ -	\$ -	\$ -
Rebates		For Reinsurance	Inc Reins.
14. Standard		\$ -	\$ -
15. Standard with Act. Equiv. Sharing		\$ -	-
Test for Actuarial Equivalence			
Effective coinsurance with alternative cost sharing = to effective coinsurance for standard cost sharing			
16. A=B	No		
17. C=D	No		

WORKSHEET 5 - Rx ALTERNATIVE COVERAGE

I. General Information

1. Contract Number	4. Contract Yr: 2008	7. Plan Name:	10. PD Region:
2. Plan ID:	5. Org. Name:	8. Plan Type:	11. PD Benefit Type:
3. Segment:	6. SNP:	9. Enrollee Type:	12. Payment Demo Type:

II. Projection Data

1. Projected Member months	0	2. Projected Avg Risk Score	0.000
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III. Development of Bid for Standard Coverage

	At 0.0000		At 1.00
1. Claims	\$ -	C	\$ -
2. Non-Benefit Expenses	-		-
3. Gain/(Loss)	-		-
4. Total Basic Bid	\$ -		\$ -
5. Federal Reinsurance	-		-
6. Total Coverage	\$ -	A	\$ -
7. LIS	\$ -		██████████

V. Development of Actuarial Equivalence Test

	At 0.0000		At 1.00
1. Part D Covered Drugs	\$ -	D	\$ -
2. Non-Benefit Expenses	-		-
3. Gain/(Loss)	-		-
4. Federal Reinsurance	-		-
5. Total Part D Covered	\$ -	B	\$ -
6. Non-Part D Covered Drugs	-		-
7. Total Plan Coverage	\$ -		\$ -
8. Total Basic Bid	\$ -		\$ -
9. LIS	██████████		██████████

IV. Development of Bid Components

	(d)	(f)	(g)	(i)	(k)	(m)	(o)	(q)
	Part D Covered Drugs				Amts above Catastrophic		All Members	
	Members with <\$2,510	Members >=\$2,510	Amounts <=ICL for all members					
1. Population not Meeting Deductible	-	-	-	-	0		-	
2. Population Meeting Deductible	-	-	-	-	-		-	
3. Member Months	-	-	-	-	-		-	
Allowed PMPM	Amounts below Initial Coverage Limit				Amts in Gap	Amts above Catastrophic	Total PMPM	Non-Part D Covd
4. Standard	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
5. Alternative	\$ -	\$ -	\$ -	-	██████████	██████████	\$ -	\$ -
Deductible								
6. Proposed Deductible	██████████ E	-	-	-	-	-	-	-
7. Value of \$275 Deductible	\$ -	\$ -	\$ -	-	-	-	\$ -	-
8. Value of Proposed Deductible	██████████	\$ -	\$ -	-	-	-	\$ -	-
Allowed Subject to Coins.								
9. Standard	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
10. Alternative	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Coins. %								
11. Standard		25.0%	25.0%	0.0%	100.0%	0.0% H		0.0%
12. Alternative		0.0%	0.0%	0.0%	██████████	0.0% I		0.0%
Coins PMPM								
13. Standard	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
14. Alternative	\$ -	\$ -	\$ -	-	\$ -	\$ -	\$ -	\$ -
Federal Reinsurance								
15. Standard				-	\$ -	\$ -	\$ -	\$ -
16. Alternative				-	\$ -	\$ -	\$ -	\$ -
Minus Rebates						For Reinsurance	Inc Reins.	
17. Standard				-	\$ -	\$ -	\$ -	██████████
18. Alternative				-	\$ -	\$ -	\$ -	██████████
Minus Other Insurance								
19. Standard				-	\$ -	\$ -	\$ -	\$ -
20. Alternative				-	\$ -	\$ -	\$ -	\$ -
Plus Part D as Secondary								
21. Standard				-	\$ -	\$ -	\$ -	\$ -
22. Alternative				-	\$ -	\$ -	\$ -	\$ -
Net Cost of Benefit								
23. Standard	\$ -	\$ -	\$ -	F	\$ -	\$ -	\$ -	\$ -
24. Alternative	\$ -	\$ -	\$ -	G	\$ -	\$ -	\$ -	\$ -

VI. Tests for Alternative Coverage:

1. Total Coverage >= Std Coverage (B>=A)	Yes
2. Unsubsidized value>= Unsub Value for Std Covg(1=yes and D>=C)	Yes
3. Average Cost at Initial Covg Limit >= Std (G >=F)	Yes
4. Deductible <=\$275 (E <=275)	Yes
5. Average Catastrophic cost sharing <= Std (I <= H)	Yes

VII. Development of Supplemental Premium:

	At 0.0000
1. Part D Covered Drugs	\$ -
2. Non Part D Covered Drugs	-
3. Less Basic Covered	-
4. Supplemental Coverage	\$ -
5. Reduction in Reinsurance	\$ -
6. Additional Non-Benefit Expenses	-
7. Additional Gain/(Loss)	-
8. Supplemental Premium	\$ -

VIII. Development of Induced Utilization Adjustment:

	At 0.0000	At 1.00
1. Claims for Standard	\$ -	\$ -
2. Impact of Alternative Utilization on Standard	██████████	-
3. Allowable Cost Target for Alternative	\$ -	\$ -
4. Induced Utilization Adjustment	-	-

WORKSHEET 6 - Rx SCRIPT PROJECTIONS FOR DEFINED STANDARD, ACTUARIALLY EQUIVALENT OR ALTERNATIVE COVERAGE

I. General Information

1. Contract Number	4. Contract Yr: 2008	7. Plan Name:	10. PD Region:
2. Plan ID:	5. Org. Name:	8. Plan Type:	11. PD Benefit Type:
3. Segment:	6. SNP:	9. Enrollee Type:	12. Payment Demo Type:

II. Projections for Equivalence Tests

	(f)	(g)	(h)	(i)	(j)	(k)
Population Not Exceeding \$2,510 with Std Coverage	Defined Standard Coverage			Actuarially Equivalent or Alternative Benefits		
All Spending	Number of Scripts	Allowed \$	Std Cost Sharing \$	Number of Scripts	Allowed \$	Cost Sharing \$
1. Retail Generic						
2. Retail Preferred Brand						
3. Retail Non-Preferred Brand						
4. Retail Specialty (2)						
5. Mail Order Generic						
6. Mail Order Preferred Brand						
7. Mail Order Non-Preferred Brand						
8. Mail Order Specialty (2)						
09. Total	-	\$ -	\$ -	-	\$ -	\$ -
Population Exceeding \$2,510 with Std Coverage	Number of Scripts	Allowed \$	Std Cost Sharing \$	Number of Scripts	Allowed \$	Cost Sharing \$
10. Retail Generic						
11. Retail Preferred Brand						
12. Retail Non-Preferred Brand						
13. Retail Specialty (2)						
14. Mail Order Generic						
15. Mail Order Preferred Brand						
16. Mail Order Non-Preferred Brand						
17. Mail Order Specialty (2)						
18. Total	-	\$ -	\$ -	-	\$ -	\$ -
Amounts Allocated Up to ICL (1)	Number of Scripts	Allowed \$	Std Cost Sharing \$	Number of Scripts	Allowed \$	Cost Sharing \$ (1)
19. Retail Generic						
20. Retail Preferred Brand						
21. Retail Non-Preferred Brand						
22. Retail Specialty (2)						
23. Mail Order Generic						
24. Mail Order Preferred Brand						
25. Mail Order Non-Preferred Brand						
26. Mail Order Specialty (2)						
27. Total	-	\$ -	\$ -	-	\$ -	\$ -
Amounts Allocated over Catastrophic Coverage	Number of Scripts	Allowed \$	Std Cost Sharing \$	Number of Scripts	Allowed \$	Cost Sharing \$
28. Retail Generic						
29. Retail Preferred Brand						
30. Retail Non-Preferred Brand						
31. Retail Specialty (2)						
32. Mail Order Generic						
33. Mail Order Preferred Brand						
34. Mail Order Non-Preferred Brand						
35. Mail Order Specialty (2)						
36. Total	-	\$ -	\$ -	-	\$ -	\$ -
37. Non-Part D Covered Drugs - All Spending	Number of Scripts	Allowed \$	Std Cost Sharing \$	Number of Scripts	Allowed \$	Cost Sharing \$

(1) - The cost sharing for the section labeled "Amounts Up to ICL" should include non-uniform deductibles and/or reduced ICL levels.
 (2) - The Specialty tier is only used when the Plan places Specialty drugs on a separate tier in accordance with CMS guidelines.

WORKSHEET 7 - SUMMARY OF KEY BID ELEMENTS

I. General Information

1. Contract Number:	4. Contract Yr: 2008	7. Plan Name:	10. PD Region:
2. Plan ID:	5. Org. Name:	8. Plan Type:	11. PD Benefit Type:
3. Segment:	6. SNP:	9. Enrollee Type:	12. Payment Demo Type:

II. 2008 Defined Standard Benefit Parameters

1. Deductible	\$275
2. Initial Coverage Limit	\$2,510
3. Out-of-pocket Limit	\$4,050

III. Summary of Key Bid Elements

1. Standardized Part D Bid	\$	-
2. National Average Monthly Bid Amount		
3. Base Beneficiary Premium		
Basic Part D Premium (prior to A/B rebate allocation)		
4. Unrounded	\$	-
5. Rounded	\$	-
Supplemental Part D Premium (prior to A/B rebate allocation)		
6. Unrounded	\$	-
7. Rounded	\$	-
8. Prospective Federal Reinsurance (non-standardized)	\$	-
9. Prospective Low-income cost sharing subsidy (non-standardized)	\$	-
10. Target amount adjustment (allowed costs as a ratio of bid)		1.0000
Rounding Rule		
11. Round Part D premiums to nearest	\$	0.10

IV. Part D Bid Pricing Tool Contacts

Plan Bid Contact	
Name	
Phone	
Email	
Part D Certifying Actuary	
Name	
Phone	
Email	
Date Prepared	