

# Dairy Product Prices Surveys

## Annual Validation Worksheet



**NATIONAL AGRICULTURAL STATISTICS SERVICE**

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Please make corrections to name, address and Zip Code, if necessary.

USDA NASS collects weekly information on cheddar cheese sales and prices to be published in the Dairy Products Prices Release. The information you provide is important to establish U.S. Cheddar cheese prices used in setting minimum class prices under the Federal milk order program. An accurate response to this survey is **mandatory** and subject to verification by the Agricultural Marketing Service (AMS) under **Public Law No. 106-532**. This law specifically protects the confidentiality of your report from public disclosure except as directed by the Secretary or the Attorney General for enforcement purposes to ensure compliance with the Dairy Product Mandatory Reporting program.

**This worksheet should be completed by a NASS representative with the individual who completes the weekly reports.**

Please check ( ✓ ) appropriate answers.

<b>Cheddar Cheese</b>	<b>Yes</b>	<b>No</b>
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1. Does this firm sell cheddar cheese in **40 pound blocks** meeting Wisconsin State Brand or USDA Grade A standards?
  
2. Does this firm sell white cheddar cheese in **500 pound barrels** meeting Wisconsin State Brand or USDA Extra Grade standards?

*(If either are checked "Yes," continue. If both are "No," go to Butter on Page 3.)*

<b>All Cheddar Cheese Sales</b>	<b>Yes</b>	<b>No</b>
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1. When reporting weekly cheddar cheese sales data to NASS, did you or can you:
  - a. report f.o.b. prices *(excluding transportation/clearing charges)*?
  - b. report only sales of cheese 4 to 30 days in age?
  - c. exclude intra-company sales?
  - d. exclude forward pricing sales *(sales in which the selling price is established, and not adjusted, 30 or more days before the transaction is completed)*?
  - e. exclude resales of purchased cheese?
  - f. include CCC purchases?

Please check **either** response for **each** question.

2. If any of the above are checked "No", please explain:

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**40 Pound Block Sales** (If NONE, Skip to 500 Pound Barrel Sales)

**Yes No**

When reporting weekly 40 pound block sales data to NASS, did you or can you:

Please check **either** response for **each** question.

- a. exclude block cheese that will be aged?
- b. include only block cheese colored between 6 and 8 on the National Cheese Institute color chart?
- c. report block cheese prices including the cost of a sealed, airtight package in a corrugated or solid fiberboard container with reinforced inner liner, but exclude all other packing costs?

**500 Pound Barrel Sales** (If NONE, Skip to Butter)

**Yes No**

1. When reporting 500 pound barrel sales data to NASS, did you or can you:

Please check **either** response for **each** question.

- a. include the moisture content of barrel cheese sold?
- b. exclude all packaging costs from the reported price?

2. If any of the above are checked "No", please explain:

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**Butter****Yes****No**

1. Does this firm sell bulk, salted butter meeting USDA Grade AA standards? (If **"Yes"**, continue. If **"No"**, skip to Nonfat Dry Milk.)
  
2. When reporting butter sales data to NASS, did you or can you:
  - a. report f.o.b. prices (excluding transportation/clearing charges)?
  - b. exclude intra-company sales?
  - c. exclude forward pricing sales (sales in which the selling price is established, and not adjusted, 30 or more days before the transaction is complete)?
  - d. exclude resales of purchased butter?
  - e. exclude sales of unsalted and Grade A butter?
  - f. include CCC purchases?
  - g. include sales through the **Dairy Export Incentive Program (DEIP)**?
3. If any of the above are checked **"No"**, please explain:

Please check **either** response for **each** question.

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**Nonfat Dry Milk****Yes****No**

1. Does this firm sell non-fortified, nonfat dry milk meeting USDA Extra Grade and USPH Grade A standards? (If **"Yes"**, continue. If **"No"**, skip to Dry Whey.)
  
2. When reporting nonfat dry milk sales data to NASS, did you or can you:
  - a. report f.o.b. prices (excluding transportation/clearing charges)?
  - b. exclude intra-company sales?
  - c. exclude forward pricing sales (sales in which the selling price is established, and not adjusted, 30 or more days before the transaction is completed)?
  - d. exclude resales of purchased nonfat dry milk?
  - e. exclude sales of nonfat dry milk made using high heat process?
  - f. exclude sales of nonfat dry milk more than 180 days old?
  - g. exclude sales of instant nonfat dry milk?
  - h. exclude sales of dry buttermilk products?

Please check **either** response for **each** question.

- i. include CCC purchases?
- j. include sales through the **Dairy Export Incentive Program (DEIP)**?
- 3. If any of the above are checked "**No**", please explain:

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Dry Whey	Yes	No
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1. Does this firm sell edible non-hygroscopic dry whey meeting USDA Extra Grade standards?  
*(If "Yes", continue. If "No", conclude the interview.)*

Please check **either**  
 response for **each**  
 question.

- 2. When reporting dry whey sales data to NASS, did you or can you:
  - a. report f.o.b. prices (excluding transportation/clearing charges)?
  - b. exclude intra-company sales?
  - c. exclude forward pricing sales *(sales in which the selling price is established, and not adjusted, 30 or more days before the transaction is completed)*?
  - d. exclude resales of purchased dry whey?
  - e. exclude sales of Grade A dry whey?
  - f. exclude sales of dry whey more than 180 days old?

3. If any of the above are checked "**No**", please explain:

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Conclusion		
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**Reported by:** \_\_\_\_\_ **Title:** \_\_\_\_\_ **Phone:** ( \_\_\_\_ ) \_\_\_\_\_ -

**Collected by:** \_\_\_\_\_ **Interview Date:** \_\_\_\_\_

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