## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1010 Position Title: Supervisory Economist (Section Chief)

Grade: 29
Has overall responsibility for the output of the primary organizational unit within an economic research division. Designs and supervises a program of economic research to provide in-depth analysis of the US economy and international developments. Prepares and implements programs for the analysis of ongoing economic developments, the production of economic statistics, regulation of financial markets, and forecasts of real and financial variables, which serve as inputs to the formulation and implementation of the organization's national economic policy. Has in-depth knowledge in a wide array of economic areas, as well as demonstrated professional scope and substantial achievements which satisfy the qualifications of a Senior Economist (1020). Additionally, the chief bears a much broader set of managerial responsibilities. Ph.D. in economics or statistics plus a minimum of 5-7 years experience. Supervises 5-20 Ph.D. level economists and 7-30 total staff in research, analysis, automation, and statistics functions. Reports to an officer. Consults directly with senior management, and, at times, with the head of the organization and other members of the organization's governing body.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00007 | GVT | 4 | Equal | Yes | 137.8 | 117.5 | 150.5 | 1.0 | - | 138.1 | Yes/Yes | 1 | - | 117.5 | 134.0 | 150.5 |
| 00120 | FRB | 3 | Equal | Yes | 142.2 | 139.7 | 144.6 | 4.8 | - | 147.0 | Yes/Yes | 3 | - | 92.9 | 120.7 | 148.5 |
| 00024 | REG | 3 | Equal | Yes | 147.0 | 139.0 | 155.2 | 1.5 | - | 147.5 | Yes/No | 1 | - | 89.3 | 122.3 | 155.2 |
| 00410 | FRB | 3 | Weaker | Yes | 148.0 | 131.6 | 162.5 | 12.5 | - | 156.3 | Yes/No | 2 | - | 115.2 | 153.6 | 192.0 |
| 00019 | BOG | 21 | Equal | Yes | 148.5 | 140.9 | 168.2 | 23.3 | - | 170.7 | Yes/No | 20 | - | 112.1 | 140.2 | 168.2 |
| 00208 | FIN | 13 | Equal | No | 163.8 | 140.9 | 179.8 | - | - | 163.8 | No/No | - | - | 119.8 | 149.8 | 179.8 |
| 00100 | FRB | 1 | Equal | Yes | 165.0 | 165.0 | 165.0 | - | - | 165.0 | Yes/Yes | - | - | 129.1 | 198.6 | 268.1 |
| 00016 | FRB | 2 | Equal | Yes | 171.5 | 167.0 | 176.0 | - | 16.3 | 187.8 | No/Yes | - | 2 | 155.6 | 190.6 | 225.6 |
| 00004 | PVT | 64 | Stronger | Yes | 173.6 | 149.3 | 197.2 | - | - | 173.6 | No/No | - | - | 143.7 | 176.1 | 208.5 |
| 00130 | PVT | 1 | Equal | Yes | 176.0 | 176.0 | 176.0 | - | - | 176.0 | No/No | - | - | 123.0 | 176.0 | 228.0 |
| 00003 | FRB | 3 | Equal | Yes | 176.4 | 164.0 | 188.7 | 25.0 | - | 201.4 | Yes/Yes | 3 | - | 110.8 | 170.5 | 230.1 |
| 00125 | FRB | 6 | Equal | Yes | 180.9 | 176.4 | 187.2 | 10.8 | - | 191.7 | Yes/Yes | 6 | - | 149.6 | 187.0 | 224.4 |
| 00110 | PVT | 7 | Stronger | Yes | 183.4 | 168.1 | 207.0 | - | 6.7 | 185.3 | No/Yes | - | 2 | - | - | - |
| 00002 | REG | 2 | Equal | Yes | 184.5 | 184.5 | 184.5 | 7.0 | - | 191.5 | Yes/Yes | 2 | - | 92.1 | 129.0 | 165.9 |
| 00036 | PVT | 1 | Equal | Yes | 198.0 | 198.0 | 198.0 | - | - | 198.0 | Yes/No | - | - | - | - | - |
| 00026 | PVT | 1 | Equal | Yes | 228.9 | 228.9 | 228.9 | - | - | 228.9 | No/No | - | - | 141.5 | 176.9 | 212.2 |
| 16 |  | 135 |  |  | 170.3 | 161.7 | 179.3 | 10.7 | 11.5 | 176.4 |  | 38 | 4 | 120.9 | 159.0 | 196.9 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1020 Position Title: Senior Economist

Grade: 28
Is a highly skilled and experienced economist whose work is distinguished from other economists by expertise in one or more of the following areas: economic analysis, research, communication, or database management. Has accumulated an outstanding record of substantial publications in professional journals and academic books, key contributions to the staff's economic analysis, development of quantitative methods, or database management. Independently develops and drafts speeches and testimony, special briefings, research and analysis of current developments and regulatory issues. Provides leadership and coordination in his/her areas of expertise; may lead the work of small groups within a section or take responsibility for particular tasks. Ph.D. in economics or statistics plus a minimum of 5-7 years experience. May act as backup for Chief in Chief's absence; may coordinate small working groups. Reports to Section Chief, but has significant contact with senior management. Acknowledged expert who provides leadership across the organization in area(s) of specialization, often involving complex economic or statistical issues.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00110 | PVT | 53 | Equal | Yes | 107.0 | 80.5 | 151.0 | - | 2.3 | 107.1 | No/Yes | - | 2 | 78.0 | 102.7 | 147.1 |
| 00120 | FRB | 4 | Equal | No | 111.2 | 78.7 | 128.5 | 4.4 | 3.5 | 116.5 | Yes/Yes | 4 | 1 | 81.0 | 105.2 | 129.4 |
| 00026 | PVT | 1 | Equal | Yes | 111.5 | 111.5 | 111.5 | - | - | 111.5 | No/No | - | - | 96.8 | 121.0 | 145.2 |
| 00409 | FRB | 1 | Equal | No | 113.2 | 113.2 | 113.2 | - | - | 113.2 | Yes/No | - | - | 85.0 | 106.2 | 127.5 |
| 00115 | FRB | 1 | Equal | No | 115.0 | 115.0 | 115.0 | 8.0 | - | 123.0 | Yes/No | 1 | - | 101.7 | 119.6 | 137.5 |
| 00407 | FRB | 6 | Equal | Yes | 117.6 | 102.0 | 140.0 | 2.3 | - | 119.9 | Yes/No | 6 | - | 82.4 | 123.5 | 164.6 |
| 00208 | FIN | 22 | Equal | No | 125.2 | 104.6 | 159.4 | - | - | 125.2 | No/No | - | - | 100.5 | 130.7 | 160.8 |
| 00003 | FRB | 7 | Equal | No | 125.8 | 121.2 | 130.3 | 5.8 | - | 129.9 | Yes/Yes | 5 | - | 91.7 | 119.2 | 146.7 |
| 00130 | PVT | 22 | Equal | No | 126.8 | 112.2 | 142.5 | - | - | 126.8 | No/No | - | - | 87.6 | 125.2 | 162.8 |
| 00004 | PVT | 333 | Equal | No | 128.9 | 111.2 | 158.0 | - | - | 128.9 | No/No | - | - | 110.3 | 137.9 | 165.4 |
| 00016 | FRB | 3 | Equal | No | 130.3 | 123.0 | 138.8 | - | - | 130.3 | No/Yes | - | - | 96.7 | 118.4 | 140.0 |
| 00019 | BOG | 52 | Equal | No | 130.8 | 115.2 | 145.9 | 21.1 | - | 150.7 | Yes/No | 49 | - | 97.2 | 121.5 | 145.8 |
| 00007 | GVT | 7 | Equal | No | 134.8 | 115.8 | 142.0 | 3.9 | 9.2 | 137.2 | Yes/Yes | 2 | 1 | 110.8 | 126.4 | 142.0 |
| 00405 | FRB | 6 | Equal | Yes | 135.6 | 130.0 | 141.6 | - | - | 135.6 | No/No | - | - | 98.8 | 128.3 | 157.9 |
| 00125 | FRB | 8 | Equal | Yes | 139.6 | 129.9 | 150.2 | - | - | 139.6 | Yes/Yes | - | - | 128.3 | 160.3 | 192.3 |
| 00412 | FRB | 6 | Equal | No | 140.3 | 120.2 | 168.1 | - | 5.0 | 142.8 | No/Yes | - | 3 | 120.2 | 150.2 | 180.2 |
| 00024 | REG | 5 | Weaker | No | 141.0 | 110.7 | 155.2 | 1.2 | - | 141.5 | Yes/No | 2 | - | 96.0 | 125.6 | 155.2 |
| 00410 | FRB | 3 | Weaker | No | 143.1 | 129.4 | 150.1 | 3.1 | - | 146.2 | Yes/No | 3 | - | 121.0 | 151.3 | 181.5 |
| 00100 | FRB | 4 | Equal | No | 146.9 | 141.9 | 161.6 | - | 5.4 | 152.3 | Yes/Yes | - | 4 | 129.1 | 198.6 | 219.5 |
| 00036 | PVT | 3 | Equal | Yes | 158.0 | 155.0 | 162.0 | - | - | 158.0 | No/No | - | - | - | - | - |
| 00022 | REG | 1 | Equal | No | 158.0 | 158.0 | 158.0 | - | 0.5 | 158.5 | No/Yes | - | 1 | 93.7 | 138.0 | 182.3 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1020 Position Title: Senior Economist

Is a highly skilled and experienced economist whose work is distinguished from other economists by expertise in one or more of the following areas: economic analysis, research, communication, or database management. Has accumulated an outstanding record of substantial publications in professional journals and academic books, key contributions to the staff's economic analysis, development of quantitative methods, or database management. Independently develops and drafts speeches and testimony, special briefings, research and analysis of current developments and regulatory issues. Provides leadership and coordination in his/her areas of expertise; may lead the work of small groups within a section or take responsibility for particular tasks. Ph.D. in economics or statistics plus a minimum of 5-7 years experience. May act as backup for Chief in Chief's absence; may coordinate small working groups. Reports to Section Chief, but has significant contact with senior management. Acknowledged expert who provides leadership across the organization in area(s) of specialization, often involving complex economic or statistical issues.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00038 | PVT | 18 | Equal | No | 161.4 | 137.5 | 182.5 | 4.3 | - | 165.2 | Yes/No | 16 | - |  |  |  |
| 00002 | REG | 2 | Equal | No | 173.3 | 170.6 | 175.9 | - | - | 173.3 | Yes/Yes | - | - | 92.1 | 129.0 | 165.9 |
| 23 |  | 568 |  |  | 133.7 | 121.2 | 147.0 | 6.0 | 4.3 | 136.2 |  | 88 | 12 | 99.9 | 130.4 | 159.5 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1030 Position Title: Economist II

Grade: 27
Must have developed expertise in one or more specialized areas of economics or finance, providing analysis of complex issues using advanced theoretical and quantitative techniques. Requires strong analytical abilities, demonstrated research capabilities, familiarity with relevant economic institutions and available data sources, excellent communication skills, and sensitivity to institutional priorities. May advise less experienced economists and oversee work of research assistants. Analyzes, forecasts, and reports on developments in domestic or international economies and financial markets; conducts economic analysis of options for regulatory decisions; designs and conducts long range research aimed at improving theoretical and quantitative techniques. Ph.D. plus a minimum of 3-4 years experience. Reports to Section Chief. Carries out assignments from direct supervisor and from senior management. Routine assignments are performed with considerable independence; more complex assignments may be reviewed by a supervisor. Must have capacity to take on significant responsibility for the quality and timeliness of work.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00026 | PVT | 1 | Stronger | No | 95.7 | 95.7 | 95.7 | - | - | 95.7 | No/No | - | - | 78.5 | 98.2 | 117.8 |
| 00409 | FRB | 2 | Equal | No | 98.9 | - | - | - | - | 98.9 | Yes/No | - | - | 73.6 | 92.0 | 110.4 |
| 00120 | FRB | 3 | Equal | No | 102.9 | 101.8 | 104.2 | 2.0 | - | 103.6 | Yes/No | 1 | - | 71.5 | 93.0 | 114.5 |
| 00208 | FIN | 22 | Equal | No | 104.2 | 90.0 | 123.9 | - | - | 104.2 | No/No | - | - | 89.7 | 116.6 | 143.6 |
| 00004 | PVT | 190 | Equal | No | 106.6 | 95.1 | 122.9 | - | - | 106.6 | No/No | - | - | 98.5 | 123.1 | 147.7 |
| 00016 | FRB | 4 | Equal | No | 107.4 | 105.8 | 108.5 | - | 5.2 | 108.7 | No/Yes | - | 1 | 75.3 | 97.9 | 120.5 |
| 00130 | PVT | 66 | Equal | No | 107.6 | 92.9 | 128.0 | - | - | 107.6 | No/No | - | - | 75.0 | 105.6 | 136.2 |
| 00410 | FRB | 6 | Weaker | No | 107.8 | 98.1 | 118.3 | 1.7 | - | 108.6 | Yes/No | 3 | - | 89.8 | 112.3 | 134.7 |
| 00407 | FRB | 2 | Equal | No | 108.6 | 105.2 | 112.0 | 1.6 | - | 110.2 | Yes/No | 2 | - | 72.8 | 94.5 | 116.2 |
| 00007 | GVT | 16 | Equal | No | 109.7 | 97.0 | 124.3 | 1.8 | 8.7 | 111.0 | Yes/Yes | 7 | 1 | 97.0 | 110.7 | 124.3 |
| 00019 | BOG | 53 | Equal | No | 112.9 | 106.6 | 125.4 | 13.6 | - | 124.2 | Yes/No | 44 | - | 83.6 | 104.5 | 125.5 |
| 00003 | FRB | 4 | Equal | No | 115.7 | 110.0 | 121.4 | 4.5 | - | 120.2 | Yes/Yes | 4 | - | 81.6 | 106.1 | 130.6 |
| 00038 | PVT | 42 | Weaker | Yes | 117.5 | 94.0 | 141.0 | 2.8 | - | 120.1 | Yes/No | 40 | - | 76.1 | 103.1 | 130.1 |
| 00125 | FRB | 9 | Equal | No | 119.0 | 115.0 | 122.6 | 4.4 | - | 123.4 | Yes/Yes | 9 | - | 107.2 | 134.0 | 161.0 |
| 00405 | FRB | 2 | Equal | No | 120.8 | 116.7 | 125.0 | 4.0 | - | 122.8 | Yes/No | 1 | - | 86.4 | 112.2 | 137.9 |
| 00024 | REG | 16 | Equal | No | 121.1 | 100.9 | 136.6 | - | - | 121.1 | Yes/No | - | - | 84.5 | 110.6 | 136.6 |
| 00100 | FRB | 7 | Equal | No | 124.7 | 116.0 | 145.0 | - | 9.9 | 131.7 | Yes/Yes | - | 5 | 99.3 | 134.0 | 168.8 |
| 00002 | REG | 17 | Equal | No | 125.1 | 104.5 | 143.2 | 0.8 | - | 125.7 | Yes/Yes | 12 | - | 71.5 | 100.2 | 128.8 |
| 18 |  | 462 |  |  | 111.5 | 102.7 | 123.4 | 3.7 | 7.9 | 113.6 |  | 123 | 7 | 84.0 | 108.3 | 132.5 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1045 Position Title: Economist I

Grade: 26
Must have demonstrated knowledge and competence in the application of advance theoretical and quantitative techniques, typically acquired by completion of a Ph.D. in economics, finance, or a closely related field, or exceptional knowledge of economic data and institutions, typically acquired through related work experience. Is well along in developing an area or subject matter specialty and/or expertise in empirical or theoretical research. Is able to work with appreciable independence on issues in his or her fields of expertise and to resolve technical and analytical problems with limited assistance from higher level staff. Analyzes, forecasts, and reports on developments in domestic or international economies and financial markets; conducts economic analysis of options for regulatory decisions; designs and conducts long range research aimed at improving theoretical and quantitative techniques. Ph.D. is required. Reports to Section Chief. Carries out assignments from direct supervisor. Assignments typically are reviewed by a supervisor. Able to make important and sophisticated contributions in area of concentration. Work should reflect considerable depth and polish.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00110 | PVT | 48 | Equal | Yes | 72.5 | 56.5 | 87.0 | - | - | 72.5 | No/No | - | - | 56.5 | 78.9 | 99.8 |
| 00409 | FRB | 1 | Equal | No | 73.3 | 73.3 | 73.3 | - | - | 73.3 | Yes/No | - | - | 58.9 | 73.6 | 88.4 |
| 00412 | FRB | 1 | Equal | No | 75.4 | 75.4 | 75.4 | - | 0.5 | 75.9 | No/Yes | - | 1 | 67.0 | 83.7 | 100.4 |
| 00024 | REG | 2 | Equal | No | 81.9 | 79.6 | 84.3 | 1.5 | - | 83.4 | Yes/No | 2 | - | 74.4 | 97.4 | 120.3 |
| 00115 | FRB | 1 | Equal | No | 85.0 | 85.0 | 85.0 | 4.6 | - | 89.6 | Yes/No | 1 | - | 75.1 | 88.4 | 101.7 |
| 00038 | PVT | 25 | Weaker | Yes | 86.6 | 72.5 | 97.0 | 1.1 | - | 87.0 | Yes/No | 9 | - | 62.9 | 93.9 | 118.7 |
| 00004 | PVT | 96 | Equal | No | 86.8 | 75.7 | 95.8 | - | - | 86.8 | No/No | - | - | 78.5 | 98.1 | 117.8 |
| 00130 | PVT | 36 | Equal | No | 87.7 | 80.8 | 100.0 | - | - | 87.7 | No/No | - | - | 67.6 | 90.1 | 112.6 |
| 00208 | FIN | 17 | Equal | No | 89.3 | 81.8 | 103.9 | - | - | 89.3 | No/No | - | - | 81.8 | 102.2 | 122.6 |
| 00407 | FRB | 3 | Equal | No | 89.6 | 87.0 | 92.0 | - | - | 89.6 | Yes/No | - | - | 62.0 | 80.5 | 99.0 |
| 00002 | REG | 8 | Equal | No | 90.3 | 74.2 | 101.0 | 1.0 | - | 90.6 | Yes/Yes | 2 | - | 54.1 | 75.7 | 97.3 |
| 00100 | FRB | 3 | Equal | No | 101.5 | 97.0 | 107.6 | - | - | 101.5 | Yes/Yes | - | - | 72.7 | 94.4 | 116.2 |
| 00410 | FRB | 3 | Equal | No | 102.9 | 94.6 | 112.8 | - | 0.5 | 103.1 | No/Yes | - | 1 | 76.1 | 95.1 | 114.2 |
| 00019 | BOG | 41 | Equal | No | 103.5 | 90.9 | 107.4 | - | 4.0 | 103.6 | No/Yes | - | 1 | 71.6 | 89.5 | 107.4 |
| 00125 | FRB | 4 | Equal | No | 105.0 | 97.8 | 113.3 | 5.6 | - | 110.6 | Yes/Yes | 4 | - | 93.2 | 116.5 | 139.8 |
| 00405 | FRB | 4 | Equal | No | 117.0 | 110.0 | 120.0 | - | - | 117.0 | No/No | - | - | 75.4 | 98.0 | 120.5 |
| 00406 | REG | 1 | Stronger | No | 120.0 | 120.0 | 120.0 | - | - | 120.0 | No/Yes | - | - | 77.6 | 100.8 | 124.1 |
| 17 |  | 294 |  |  | 92.3 | 85.4 | 98.6 | 2.8 | 1.7 | 93.0 |  | 18 | 3 | 70.9 | 91.6 | 111.8 |

## Position Data Array - Sorted by Average Annual Base Salary

Position Code: 1050 Position Title: Research Assistant (Entry Level)
Grade: 22
Provides support for the organization's economists, statisticians, and financial analysts in their research, current reporting, modeling, and forecasting; has general knowledge of principles of economics, statistics, or finance and ability to apply standard quantitative techniques. Provides assistance in data collection and publication programs, managing information flows, maintaining the database, and preparing data for use in analytical work. Bachelor's degree in economics, statistics, mathematics, computer science, or a related field. Provides assistance to 2 to 10 professional economists, statisticians, or financial analysts. Work may involve contacts at all levels within the division.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00026 | PVT | 1 | Equal | No | 34.0 | 34.0 | 34.0 | - | - | 34.0 | No/No | - | - | 31.2 | 39.1 | 46.9 |
| 00410 | FRB | 4 | Equal | No | 37.0 | 35.9 | 38.7 | - | 2.1 | 39.1 | No/Yes | - | 4 | 33.8 | 42.3 | 50.8 |
| 00110 | PVT | 51 | Stronger | No | 37.4 | 34.5 | 42.0 | - | 2.0 | 37.4 | No/Yes | - | 1 | 35.0 | 39.0 | 47.2 |
| 00115 | FRB | 1 | Equal | No | 37.5 | 37.5 | 37.5 | 2.1 | - | 39.6 | Yes/No | 1 | - | 35.4 | 41.7 | 48.0 |
| 00016 | FRB | 1 | Equal | No | 38.0 | 38.0 | 38.0 | - | - | 38.0 | No/Yes | - | - | 31.7 | 39.5 | 47.3 |
| 00036 | PVT | 12 | Equal | No | 39.3 | 35.0 | 45.4 | - | - | 39.3 | No/No | - | - | - | - | - |
| 00038 | PVT | 17 | Weaker | No | 39.3 | 35.0 | 43.6 | - | - | 39.3 | No/No | - | - | 33.8 | 49.4 | 61.3 |
| 00003 | FRB | 17 | Equal | No | 42.1 | 41.0 | 43.2 | - | - | 42.1 | No/Yes | - | - | 36.7 | 45.8 | 55.0 |
| 00019 | BOG | 32 | Equal | No | 42.3 | 42.2 | 42.8 | - | 0.5 | 42.3 | No/Yes | - | 1 | 39.0 | 48.7 | 58.4 |
| 00405 | FRB | 6 | Equal | No | 43.8 | 43.0 | 46.0 | - | - | 43.8 | No/No | - | - | 34.0 | 42.5 | 51.0 |
| 00407 | FRB | 2 | Equal | No | 44.5 | 42.0 | 47.0 | - | - | 44.5 | Yes/No | - | - | 37.6 | 47.0 | 56.4 |
| 00100 | FRB | 3 | Equal | No | 44.8 | 42.8 | 48.8 | - | 1.0 | 45.1 | No/Yes | - | 1 | 35.9 | 44.9 | 53.9 |
| 00024 | REG | 12 | Equal | No | 45.6 | 39.7 | 51.7 | - | - | 45.6 | Yes/No | - | - | 39.7 | 56.0 | 72.4 |
| 00120 | FRB | 9 | Equal | No | 45.8 | 44.0 | 48.7 | - | - | 45.8 | Yes/No | - | - | 42.1 | 52.7 | 63.3 |
| 00125 | FRB | 18 | Equal | No | 47.6 | 44.8 | 53.1 | 2.8 | - | 48.1 | Yes/Yes | 3 | - | 39.8 | 49.7 | 59.7 |
| 00022 | REG | 1 | Weaker | No | 47.7 | 47.7 | 47.7 | - | - | 47.7 | No/No | - | - | 44.4 | 62.6 | 80.8 |
| 00004 | PVT | 11 | Equal | No | 47.8 | 45.3 | 53.9 | - | - | 47.8 | No/No | - | - | 44.4 | 55.6 | 66.8 |
| 00002 | REG | 4 | Equal | No | 48.7 | 35.2 | 48.7 | 0.7 | - | 49.4 | Yes/Yes | 4 | - | 31.9 | 42.3 | 52.6 |
| 00406 | REG | 2 | Equal | No | 50.0 | 45.0 | 55.0 | - | - | 50.0 | No/Yes | - | - | 44.0 | 57.2 | 70.4 |
| 19 |  | 204 |  |  | 42.8 | 40.1 | 45.6 | 1.9 | 1.4 | 43.1 |  | 8 | 7 | 37.2 | 47.6 | 57.9 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1051 Position Title: Research Assistant (Full Performance Level)

Grade: 23
Provides support for the organization's economists, statisticians, and financial analysts in their research, current reporting, modeling, and forecasting; has specific knowledge of principles of economics, statistics, or finance and ability to apply standard quantitative techniques. Assumes responsibility for aspects of major data collection and publication programs, handles internal and external data requests on the organization's statistics and econometric models. Bachelor's degree in economics, statistics, mathematics, computer science, or a related field. Minimum of 1 year experience. Provides assistance to 2 to 10 professional economists, statisticians, or financial analysts. Work may involve contacts at all levels within the division. May assist in training new research assistants or interns.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 8 | Equal | No | 39.3 | 39.3 | 39.3 | - | - | 39.3 | No/No | - | - | 35.4 | 44.2 | 53.0 |
| 00026 | PVT | 1 | Stronger | No | 40.0 | 40.0 | 40.0 | - | - | 40.0 | No/No | - | - | 36.7 | 45.9 | 55.0 |
| 00036 | PVT | 1 | Equal | No | 42.0 | 42.0 | 42.0 | - | - | 42.0 | No/No | - | - | - | - | - |
| 00016 | FRB | 3 | Equal | No | 44.5 | 43.5 | 45.5 | - | 2.6 | 45.4 | No/Yes | - | 1 | 42.1 | 52.6 | 63.1 |
| 00019 | BOG | 52 | Equal | No | 48.6 | 45.7 | 70.1 | - | 1.4 | 49.6 | No/Yes | - | 38 | 44.8 | 56.0 | 67.2 |
| 00110 | PVT | 53 | Stronger | No | 48.7 | 41.0 | 64.1 | - | - | 48.7 | No/Yes | - | - | 43.0 | 60.2 | 71.5 |
| 00018 | PVT | 2 | Equal | No | 49.7 | 44.3 | 55.0 | - | - | 49.7 | No/No | - | - | 34.0 | 43.5 | 53.0 |
| 00405 | FRB | 4 | Equal | No | 49.7 | 47.4 | 50.5 | - | - | 49.7 | No/No | - | - | 38.9 | 48.6 | 58.4 |
| 00115 | FRB | 9 | Equal | No | 50.4 | 44.3 | 57.2 | 1.6 | - | 51.8 | Yes/No | 8 | - | 43.8 | 51.5 | 59.2 |
| 00407 | FRB | 4 | Equal | No | 50.8 | 48.5 | 52.5 | 1.1 | - | 51.9 | Yes/No | 4 | - | 42.4 | 53.0 | 63.6 |
| 00120 | FRB | 3 | Equal | No | 56.7 | 53.5 | 62.2 | - | 0.2 | 56.8 | Yes/Yes | - | 2 | 47.6 | 59.5 | 71.4 |
| 00130 | PVT | 6 | Equal | No | 58.1 | 52.0 | 61.0 | - | - | 58.1 | No/No | - | - | 48.9 | 62.7 | 76.5 |
| 00125 | FRB | 2 | Equal | No | 61.3 | 57.9 | 64.7 | 3.0 | - | 64.3 | Yes/Yes | 2 | - | 50.9 | 63.6 | 76.4 |
| 00004 | PVT | 21 | Equal | No | 61.5 | 58.2 | 66.2 | - | - | 61.5 | No/No | - | - | 55.8 | 69.8 | 83.8 |
| 00208 | FIN | 1 | Equal | No | 65.5 | 65.5 | 65.5 | - | - | 65.5 | No/No | - | - | 57.9 | 72.4 | 86.9 |
| 15 |  | 170 |  |  | 51.1 | 48.2 | 55.7 | 1.9 | 1.4 | 51.6 |  | 14 | 41 | 44.4 | 56.0 | 67.1 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1060 Position Title: Managing Senior Counsel

Grade: 29
Handles the most complex legal issues of the Division, requiring expertise in more than one area. Formulates policy recommendations, and manages the work of other attorneys. Assigns projects, establishes priorities and due dates, monitors progress and results, and evaluates performance. Represents the organization at domestic and international meetings and conferences, often with respect to significant policy issues. Formally supervises an average of 5 staff attorneys. Minimum 6-8 years of experience. Law Degree. Member of Bar.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00007 | GVT | 151 | Equal | Yes | 144.7 | 119.2 | 150.5 | 2.1 | 9.3 | 146.5 | Yes/Yes | 107 | 5 | 117.5 | 134.0 | 150.5 |
| 00120 | FRB | 2 | Equal | Yes | 144.9 | 142.8 | 147.0 | - | 11.0 | 155.9 | Yes/Yes | - | 2 | 110.8 | 170.4 | 230.1 |
| 00410 | FRB | 1 | Weaker | Yes | 151.0 | 151.0 | 151.0 | 10.0 | - | 161.0 | Yes/No | 1 | - | 115.2 | 153.6 | 192.0 |
| 00019 | BOG | 5 | Equal | Yes | 157.4 | 146.6 | 168.2 | 16.7 | - | 174.1 | Yes/No | 5 | - | 112.1 | 140.2 | 168.2 |
| 00024 | REG | 34 | Equal | Yes | 163.8 | 123.7 | 189.3 | - | - | 163.8 | Yes/No | - | - | 86.0 | 137.7 | 201.0 |
| 00016 | FRB | 1 | Stronger | Yes | 169.0 | 169.0 | 169.0 | - | 10.0 | 179.0 | No/Yes | - | 1 | 155.6 | 190.6 | 225.6 |
| 00004 | PVT | 2 | Equal | Yes | 171.6 | 169.4 | 173.9 | - | - | 171.6 | No/No | - | - | 143.7 | 176.1 | 208.5 |
| 00208 | FIN | 1 | Equal | No | 174.0 | 174.0 | 174.0 | - | - | 174.0 | No/No | - | - | 139.0 | 170.0 | 202.0 |
| 00406 | REG | 1 | Stronger | Yes | 179.3 | 179.3 | 179.3 | - | - | 179.3 | No/Yes | - | - | 122.1 | 158.7 | 195.3 |
| 00125 | FRB | 1 | Equal | Yes | 180.7 | 180.7 | 180.7 | - | 30.0 | 210.7 | Yes/Yes | - | 1 | 151.2 | 189.0 | 226.8 |
| 00002 | REG | 5 | Equal | Yes | 201.4 | 198.2 | 207.6 | 4.5 | - | 205.0 | Yes/Yes | 4 | - | 117.7 | 163.0 | 208.3 |
| 00100 | FRB | 1 | Equal | Yes | 220.8 | 220.8 | 220.8 | - | - | 220.8 | Yes/Yes | - | - | 148.5 | 228.4 | 308.4 |
| 00026 | PVT | 1 | Equal | Yes | 241.2 | 241.2 | 241.2 | - | - | 241.2 | No/No | - | - | 200.0 | 250.0 | 300.0 |
| 00408 | OTH | 5 | Equal | Yes | 262.3 | 235.1 | 284.0 | 44.4 | - | 306.7 | Yes/No | 5 | - | - | - | - |
| 00036 | PVT | 3 | Equal | Yes | 268.0 | 265.0 | 270.0 | 11.2 | - | 279.2 | Yes/No | 3 | - | - | - | - |
| 00037 | FIN | 1 | Equal | Yes | 300.0 | 300.0 | 300.0 | 110.0 | - | 410.0 | Yes/No | 1 | - | 176.9 | 221.2 | 276.5 |
| 00003 | FRB | 1 | Equal | Yes | 301.0 | 301.0 | 301.0 | 30.0 | - | 331.0 | Yes/Yes | 1 | - | 182.2 | 263.1 | 344.0 |
| 17 |  | 216 |  |  | 201.8 | 195.1 | 206.3 | 28.6 | 15.1 | 218.2 |  | 127 | 9 | 138.6 | 183.1 | 229.1 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1070 Position Title: Senior Attorney

Grade: 28
Provides legal recommendations and policy making advice to senior management. Demonstrates a high degree of expertise in a specific legal area, and is competent in several other legal areas. Has significant leadership and administrative control in a major area of the division. Conducts legal research, proposing resolutions for the most complex legal issues in one or more of the following areas: merger and acquisition activity involving federal and state banking law; offering of new products by banking organizations; securities and anti-trust law; corporate and accounting issues; consumer credit laws and other regulatory matters. Provides guidance to attorneys and support staff. May represent the organization in litigation involving significant and/or sensitive issues. Senior level without formal supervisory responsibilities below General Counsel and other top officers or partners. Leadership responsibilities. Minimum 4-6 years of experience (expertise in specialized area). Law Degree. Member of Bar.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00003 | FRB | 1 | Equal | Yes | 110.0 | 110.0 | 110.0 | - | - | 110.0 | Yes/Yes | - | - | 102.4 | 133.1 | 163.9 |
| 00002 | REG | 48 | Equal | No | 115.0 | 96.1 | 142.7 | 1.5 | - | 115.5 | Yes/Yes | 16 | - | 71.5 | 100.2 | 128.8 |
| 00410 | FRB | 2 | Weaker | No | 119.5 | 119.5 | 119.5 | 5.0 | - | 124.5 | Yes/No | 2 | - | 113.0 | 141.3 | 169.6 |
| 00120 | FRB | 1 | Equal | Yes | 120.9 | 120.9 | 120.9 | - | 2.5 | 123.4 | Yes/Yes | - | 1 | 92.9 | 120.7 | 148.5 |
| 00022 | REG | 11 | Equal | No | 126.1 | - | - | - | 0.5 | 126.2 | No/Yes | - | 2 |  | - |  |
| 00004 | PVT | 6 | Stronger | No | 126.5 | 118.5 | 135.1 | - | - | 126.5 | No/No | - | - | 110.3 | 137.9 | 165.4 |
| 00019 | BOG | 35 | Equal | No | 133.8 | 115.1 | 145.8 | 12.4 | - | 145.5 | Yes/No | 33 | - | 97.2 | 121.5 | 145.8 |
| 00007 | GVT | 185 | Equal | No | 135.0 | 110.8 | 142.0 | 1.6 | 8.1 | 135.9 | Yes/Yes | 97 | 3 | 110.8 | 126.4 | 142.0 |
| 00026 | PVT | 2 | Equal | Yes | 136.9 | 118.8 | 155.0 | - | - | 136.9 | No/No | - | - | 115.2 | 144.0 | 172.8 |
| 00411 | FIN | 25 | Equal | Yes | 145.0 | - | - | - | - | 145.0 | Yes/Yes | - | - | - | - | - |
| 00006 | GVT | 1 | Equal | No | 150.2 | 150.2 | 150.2 | 10.0 | - | 160.2 | Yes/Yes | 1 | - | 90.1 | 120.2 | 150.2 |
| 00406 | REG | 2 | Stronger | No | 151.1 | 140.2 | 164.2 | - | - | 151.1 | No/Yes | - | - | 109.0 | 141.7 | 174.4 |
| 00024 | REG | 139 | Equal | No | 152.0 | 112.3 | 185.8 | 2.1 | - | 153.1 | Yes/No | 71 | - | 88.3 | 125.8 | 242.6 |
| 00408 | OTH | 26 | Equal | No | 163.1 | 125.3 | 193.8 | 1.1 | 15.0 | 164.6 | Yes/Yes | 22 | 1 | - | - | - |
| 00208 | FIN | 3 | Equal | No | 164.2 | 155.7 | 176.4 | - | - | 164.2 | No/No | - | - | 119.8 | 149.8 | 179.7 |
| 00036 | PVT | 7 | Equal | No | 199.3 | 162.5 | 230.0 | - | - | 199.3 | No/No | - | - | - | - | - |
| 00037 | FIN | 1 | Equal | No | 210.0 | 210.0 | 210.0 | 70.0 | - | 280.0 | Yes/No | 1 | - | 141.6 | 177.0 | 221.2 |
| 17 |  | 495 |  |  | 144.6 | 131.1 | 158.8 | 13.0 | 6.5 | 150.7 |  | 243 | 7 | 104.8 | 133.8 | 169.6 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1080 Position Title: Attorney (Full Performance Level)

Grade: 27
Advises management on complex legal issues requiring specialized familiarity with federal banking and financial services law, and interpretation of an extensive body of related federal and state laws. Engages in legal research and writing, analyzes proposals, identifies legal issues, proposes resolutions and alternative solutions, and assists senior management in final resolution of legal issues in one or more of the following areas: merger and acquisition activity involving federal and state banking law; offering of new products by banking organizations; securities and anti-trust law; corporate and accounting issues; regulatory matters; consumer credit laws. May handle prosecution and all other aspects of appellate and trial court litigation including researching and drafting appellate briefs, presenting oral arguments, and negotiating with opposing counsel. Assists in representing the organization at banking and other financial meetings and negotiations. Minimum of 2-3 years of experience. Handles cases independently. Law Degree. Member of Bar.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 3 | Equal | No | 82.1 | 78.0 | 84.4 | - | 2.0 | 83.4 | No/Yes | - | 2 | 67.0 | 83.8 | 100.6 |
| 00405 | FRB | 1 | Equal | No | 82.3 | 82.3 | 82.3 | - | - | 82.3 | No/No | - | - | 65.9 | 85.6 | 105.3 |
| 00411 | FIN | 958 | Equal | No | 87.3 | - | - | - | - | 87.3 | Yes/Yes | - | - | - | - | - |
| 00125 | FRB | 2 | Weaker | No | 87.5 | 86.8 | 88.1 | 7.1 | - | 94.6 | Yes/Yes | 2 | - | 83.3 | 104.2 | 125.0 |
| 00002 | REG | 4 | Equal | No | 96.7 | 92.2 | 100.7 | - | - | 96.7 | Yes/Yes | - | - | 54.1 | 75.7 | 97.3 |
| 00407 | FRB | 2 | Equal | No | 103.0 | 102.0 | 104.0 | 3.1 | - | 106.1 | Yes/No | 2 | - | 72.8 | 94.5 | 116.2 |
| 00019 | BOG | 11 | Equal | No | 105.9 | 100.4 | 125.5 | 8.7 | - | 113.0 | Yes/No | 9 | - | 83.6 | 104.5 | 125.5 |
| 00004 | PVT | 12 | Equal | No | 110.9 | 97.6 | 117.9 | - | - | 110.9 | No/No | - | - | 98.5 | 123.1 | 147.7 |
| 00026 | PVT | 2 | Equal | Yes | 113.0 | 105.0 | 122.8 | - | - | 113.0 | No/No | - | - | 96.0 | 121.0 | 145.2 |
| 00120 | FRB | 2 | Equal | No | 113.3 | 113.2 | 113.4 | - | 6.2 | 119.5 | Yes/Yes | - | 2 | 81.0 | 105.2 | 129.4 |
| 00007 | GVT | 721 | Equal | No | 114.2 | 97.0 | 124.3 | 1.0 | 6.2 | 114.5 | Yes/Yes | 222 | 2 | 97.0 | 110.7 | 124.3 |
| 00208 | FIN | 17 | Equal | No | 116.4 | 96.1 | 139.3 | - | - | 116.4 | No/No | - | - | 89.7 | 125.3 | 160.8 |
| 00100 | FRB | 2 | Equal | No | 118.6 | 114.6 | 122.6 | - | 0.5 | 118.9 | Yes/Yes | - | 1 | 129.1 | 198.6 | 268.1 |
| 00003 | FRB | 3 | Equal | No | 120.7 | 115.0 | 127.2 | - | - | 120.7 | Yes/Yes | - | - | 102.4 | 133.1 | 163.9 |
| 00408 | OTH | 10 | Equal | No | 121.2 | 71.9 | 175.0 | 6.7 | - | 126.6 | Yes/No | 8 | - | - | - | - |
| 00406 | REG | 3 | Stronger | No | 122.6 | 117.2 | 125.6 | - | - | 122.6 | No/Yes | - | - | 86.9 | 112.9 | 139.0 |
| 00006 | GVT | 4 | Equal | No | 127.5 | 119.7 | 135.2 | 4.5 | - | 129.8 | Yes/Yes | 2 | - | 81.1 | 108.2 | 135.2 |
| 00024 | REG | 49 | Equal | No | 132.7 | 110.4 | 159.7 | 0.8 | - | 133.0 | Yes/No | 21 | - | 77.7 | 111.1 | 159.7 |
| 18 |  | 1,806 |  |  | 108.7 | 100.0 | 120.5 | 10.0 | 3.7 | 110.5 |  | 266 | 7 | 85.4 | 112.3 | 140.2 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1090 Position Title: Attorney (Entry Level)

Grade: 25
Performs extensive legal research and writing. Prepares memoranda and correspondence; does initial drafting of orders that will be released as official statements of the organization; and responds to inquiries on official regulations and decisions. Works under close supervision of more experienced attorneys. Requires a superior academic record from an accredited law school. Law Degree. Member of Bar within 14 months of hire.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00411 | FIN | 158 | Stronger | No | 63.0 | - | - | - | - | 63.0 | Yes/Yes | - | - | - |  |  |
| 00100 | FRB | 3 | Equal | No | 67.4 | 58.2 | 78.1 | - | 1.0 | 67.7 | Yes/Yes | - | 1 | 53.7 | 69.8 | 85.9 |
| 00007 | GVT | 24 | Equal | No | 68.7 | 59.3 | 76.0 | 1.2 | - | 68.8 | Yes/Yes | 1 | - | 59.3 | 67.7 | 76.0 |
| 00002 | REG | 4 | Equal | No | 77.1 | 72.4 | 86.8 | - | - | 77.1 | Yes/Yes | - | - | 39.6 | 55.5 | 71.4 |
| 00024 | REG | 4 | Stronger | No | 83.8 | 76.0 | 86.4 | - | - | 83.8 | Yes/No | - | - | 61.6 | 85.3 | 106.0 |
| 00019 | BOG | 4 | Equal | No | 86.5 | 86.5 | 86.5 | - | - | 86.5 | No/Yes | - | - | 62.2 | 77.7 | 93.3 |
| 00208 | FIN | 10 | Equal | No | 86.8 | 73.0 | 91.7 | - | - | 86.8 | No/No | - | - | 81.8 | 102.2 | 122.6 |
| 7 |  | 207 |  |  | 76.2 | 70.9 | 84.3 | 1.2 | 1.0 | 76.2 |  | 1 | 1 | 59.7 | 76.4 | 92.5 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1091 Position Title: Paralegal

Grade: 23
Handles various aspects of litigation support including legal research, deposition digesting, cite checking, and various technical aspects of brief preparation and filing. Also coordinates witness appearances, and maintains documents and databases. Processes requests filed under the Freedom of Information Act and the Privacy Act, identifies and retrieves responsive documents, identifies portions of documents to be redacted, drafts response letters to requesters identifying exemptions that justify withholding of documents; and advises attorneys on technical aspects of drafting of regulatory documents to be published. Requires a Bachelors degree or equivalent experience. Completion of American Bar Association-approved Legal Assistant program or equivalent course work or experience. Minimum 1 year of paralegal experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00003 | FRB | 3 | Equal | No | 52.2 | 50.0 | 55.1 | 0.8 | - | 52.5 | Yes/Yes | 1 | - | 46.7 | 58.4 | 70.0 |
| 00006 | GVT | 1 | Equal | No | 53.5 | 53.5 | 53.5 | - | - | 53.5 | Yes/Yes | - | - | 35.6 | 47.5 | 59.3 |
| 00018 | PVT | 3 | Equal | No | 55.0 | 48.0 | 61.0 | - | - | 55.0 | No/No | - | - | 47.0 | 63.0 | 79.0 |
| 00019 | BOG | 1 | Equal | No | 56.1 | 56.1 | 56.1 | - | - | 56.1 | No/Yes | - | - | 44.8 | 56.0 | 67.2 |
| 00120 | FRB | 1 | Equal | No | 56.4 | 56.4 | 56.4 | - | 1.7 | 58.1 | Yes/Yes | - | 1 | 52.1 | 66.4 | 80.7 |
| 00406 | REG | 1 | Stronger | No | 57.3 | 57.3 | 57.3 | - | - | 57.3 | No/Yes | - | - | 49.3 | 64.1 | 78.9 |
| 00007 | GVT | 67 | Equal | No | 57.7 | 49.0 | 71.6 | 0.7 | - | 57.9 | Yes/Yes | 21 | - | 49.0 | 60.3 | 71.6 |
| 00032 | LAW | 138 | Equal | No | 59.0 | 34.2 | 87.3 | 2.6 | - | 59.8 | Yes/No | 43 | - | - | - | - |
| 00411 | FIN | 404 | Stronger | No | 62.5 | - | - | - | - | 62.5 | Yes/Yes | - | - | - | - | - |
| 00208 | FIN | 6 | Equal | No | 72.8 | 68.5 | 76.6 | - | - | 72.8 | No/No | - | - | 64.9 | 81.1 | 97.3 |
| 00024 | REG | 48 | Equal | No | 75.6 | 62.4 | 100.5 | 0.9 | - | 76.1 | Yes/No | 28 | - | 56.6 | 77.6 | 109.0 |
| 11 |  | 673 |  |  | 59.8 | 53.5 | 67.5 | 1.3 | 1.7 | 60.1 |  | 93 | 1 | 49.6 | 63.8 | 79.2 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1100 Position Title: Software Applications Manager

Grade: 28
Supports multiple client business functions in a complex nationwide environment. Responsible for providing application design and programming services for local and wide area distributed processing and mainframe environments. Supervises project managers and senior technical staff. Responsible for both technical and administrative functions;
responsible for recovering the cost of services and operations through a charge-back system. Manages the analysis of business requirements and the design, development, and implementation of applications using client/server and other distributed technologies, internet and web technologies, mainframe systems, and other database technologies. Serves as a group manager. Reports to an executive who reports directly to the Chief Information Officer. Master's degree or equivalent. Minimum 6 years related experience, including strong technical management experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00411 | FIN | 1,806 | Equal | No | 83.4 | - | - | - | - | 83.4 | No/No | - | - | - | - |  |
| 00410 | FRB | 5 | Equal | No | 90.6 | 75.3 | 99.5 | - | 2.6 | 92.7 | No/Yes | - | 4 | 69.1 | 85.1 | 102.1 |
| 00016 | FRB | 7 | Equal | Yes | 96.5 | 82.9 | 111.4 | - | 13.3 | 106.0 | No/Yes | - | 5 | 75.3 | 97.9 | 120.5 |
| 00407 | FRB | 4 | Equal | Yes | 99.1 | 91.4 | 104.5 | 11.0 | - | 110.1 | Yes/No | 4 | - | 79.4 | 99.2 | 119.0 |
| 00125 | FRB | 3 | Equal | Yes | 99.3 | 98.3 | 101.5 | 5.3 | - | 102.8 | Yes/Yes | 2 | - | 79.5 | 99.4 | 119.3 |
| 00100 | FRB | 3 | Equal | Yes | 102.0 | 96.2 | 110.4 | 3.0 | 2.7 | 106.7 | Yes/Yes | 2 | 3 | 72.7 | 94.4 | 116.2 |
| 00018 | PVT | 2 | Equal | Yes | 104.5 | 102.4 | 106.5 | 9.1 | - | 113.6 | Yes/No | 2 | - | 61.0 | 82.0 | 103.0 |
| 00026 | PVT | 2 | Weaker | Yes | 108.1 | 99.3 | 117.0 | - | - | 108.1 | No/No | - | - | - | - | - |
| 00405 | FRB | 3 | Stronger | Yes | 110.9 | 107.3 | 113.0 | 5.0 | - | 115.9 | Yes/No | 3 | - | 75.4 | 98.0 | 120.5 |
| 00408 | OTH | 1 | Weaker | Yes | 114.7 | 114.7 | 114.7 | 41.5 | - | 156.2 | Yes/No | 1 | - | - | - | - |
| 00200 | LAW | 1 | Equal | Yes | 115.0 | 115.0 | 115.0 | 11.1 | - | 126.1 | Yes/No | 1 | - | 79.3 | 107.1 | 134.8 |
| 00004 | PVT | 18 | Equal | Yes | 120.1 | 106.0 | 137.9 | - | - | 120.1 | No/No | - | - | 98.5 | 123.1 | 147.7 |
| 00003 | FRB | 3 | Equal | Yes | 122.3 | 116.4 | 130.0 | 6.0 | 1.5 | 129.3 | Yes/Yes | 3 | 2 | 91.7 | 119.2 | 146.7 |
| 00007 | GVT | 1 | Equal | No | 122.7 | 122.7 | 122.7 | - | - | 122.7 | Yes/Yes | - | - | 97.2 | 119.6 | 142.0 |
| 00120 | FRB | 3 | Equal | Yes | 123.7 | 120.0 | 125.6 | - | 6.7 | 130.4 | Yes/Yes | - | 3 | 92.9 | 120.7 | 148.5 |
| 00019 | BOG | 10 | Equal | Yes | 127.7 | 113.6 | 145.7 | - | 6.1 | 134.5 | No/Yes | - | 11 | 97.2 | 121.5 | 145.8 |
| 00036 | PVT | 1 | Equal | Yes | 131.0 | 131.0 | 131.0 | - | - | 131.0 | No/No | - | - | - | - | - |
| 00208 | FIN | 5 | Equal | No | 131.9 | 118.6 | 144.9 | - | - | 131.9 | No/No | - | - | 100.5 | 130.7 | 160.8 |
| 00006 | GVT | 1 | Equal | Yes | 133.7 | 133.7 | 133.7 | - | - | 133.7 | Yes/Yes | - | - | 90.1 | 120.2 | 150.2 |
| 00206 | PVT | 2 | Equal | Yes | 143.3 | 141.4 | 145.1 | 14.4 | - | 157.7 | Yes/No | 2 | - | - | - | - |
| 00406 | REG | 1 | Stronger | Yes | 152.4 | 152.4 | 152.4 | - | - | 152.4 | No/Yes | - | - | 109.3 | 141.7 | 174.5 |
| 00022 | REG | 3 | Equal | Yes | 156.2 | - | - | - | 1.7 | 156.8 | No/Yes | - | 1 | 85.9 | 126.6 | 167.2 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1100 Position Title: Software Applications Manager

Grade: 28
Supports multiple client business functions in a complex nationwide environment. Responsible for providing application design and programming services for local and wide area distributed processing and mainframe environments. Supervises project managers and senior technical staff. Responsible for both technical and administrative functions; responsible for recovering the cost of services and operations through a charge-back system. Manages the analysis of business requirements and the design, development, and implementation of applications using client/server and other distributed technologies, internet and web technologies, mainframe systems, and other database technologies. Serves as a group manager. Reports to an executive who reports directly to the Chief Information Officer. Master's degree or equivalent. Minimum 6 years related experience, including strong technical management experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00002 | REG | 1 | Equal | Yes | 159.9 | 159.9 | 159.9 | 4.3 | - | 164.2 | Yes/Yes | 1 | - | 117.7 | 163.0 | 208.3 |
| 00024 | REG | 1 | Equal | Yes | 171.2 | 171.2 | 171.2 | - | - | 171.2 | Yes/No | - | - | 106.5 | 139.2 | 172.0 |
| 24 |  | 1,887 |  |  | 121.7 | 116.8 | 127.0 | 11.1 | 4.9 | 127.4 |  | 21 | 29 | 88.4 | 115.2 | 142.1 |

## Position Data Array - Sorted by Average Annual Base Salary

Position Code: 1110 Position Title: Applications Programmer/Analyst
Grade: 25
Determines client requirements and designs, develops, or modifies application software for local and wide area distributed processing and mainframe environments. Works independently on complex projects. May serve as lead analyst. Is fully functional in all areas of applications systems design and development. Translates and defines client requirements and develops total conceptual and general design for application systems on distributed processing and mainframe platforms. Bachelor's Degree and a minimum of 4 years of experience, including 2 years as lead analyst. Reports directly to manager of an Information Technology section.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 4 | Weaker | No | 57.9 | 51.5 | 60.7 | - | 1.1 | 58.4 | Yes/Yes | - | 2 | 47.4 | 59.2 | 71.0 |
| 00110 | PVT | 4 | Weaker | No | 62.0 | 49.3 | 75.0 | - | 1.0 | 62.3 | No/Yes | - | 1 | 51.0 | 60.9 | 74.7 |
| 00003 | FRB | 13 | Equal | No | 65.0 | 58.3 | 68.7 | - | 2.8 | 65.4 | No/Yes | - | 2 | 52.7 | 65.9 | 79.0 |
| 00018 | PVT | 25 | Stronger | Yes | 67.8 | 53.0 | 79.5 | - | - | 67.8 | No/No | - | - | 47.0 | 63.0 | 79.0 |
| 00410 | FRB | 18 | Equal | No | 68.1 | 57.1 | 79.9 | - | 1.3 | 69.0 | Yes/Yes | - | 13 | 57.1 | 71.4 | 85.6 |
| 00016 | FRB | 9 | Equal | No | 72.5 | 64.9 | 79.9 | - | 3.0 | 74.5 | No/Yes | - | 6 | 57.0 | 71.1 | 85.2 |
| 00407 | FRB | 24 | Equal | No | 74.3 | 61.0 | 86.0 | 2.2 | - | 76.0 | Yes/No | 18 | - | 55.2 | 77.1 | 99.0 |
| 00100 | FRB | 6 | Equal | Yes | 74.5 | 66.5 | 81.9 | - | 2.1 | 76.6 | No/Yes | - | 6 | 53.7 | 69.8 | 85.9 |
| 00019 | BOG | 33 | Equal | No | 75.6 | 65.0 | 93.2 | - | 2.2 | 77.3 | No/Yes | - | 26 | 62.2 | 77.7 | 93.3 |
| 00206 | PVT | 8 | Equal | No | 75.7 | 69.0 | 93.0 | 2.8 | - | 78.5 | Yes/No | 8 | - | 49.6 | 62.0 | 74.4 |
| 00125 | FRB | 10 | Equal | No | 76.4 | 67.8 | 84.1 | 2.2 | - | 77.7 | Yes/Yes | 6 | - | 47.9 | 59.9 | 71.9 |
| 00200 | LAW | 9 | Equal | No | 79.3 | 64.5 | 87.5 | 4.8 | - | 83.5 | Yes/No | 8 | - | 63.5 | 85.0 | 107.1 |
| 00413 | PVT | 448 | Equal | No | 80.5 | 39.0 | 110.0 | - | 1.7 | 80.8 | No/Yes | - | 75 | 61.3 | 85.8 | 110.3 |
| 00120 | FRB | 22 | Equal | No | 81.7 | 66.6 | 87.0 | 6.0 | 3.1 | 83.2 | Yes/Yes | 3 | 5 | 60.0 | 75.9 | 92.3 |
| 00007 | GVT | 6 | Equal | No | 84.6 | 75.2 | 97.8 | - | - | 84.6 | Yes/Yes | - | - | 69.5 | 85.8 | 102.1 |
| 00002 | REG | 28 | Equal | No | 91.3 | 66.1 | 108.2 | 2.8 | - | 91.9 | Yes/Yes | 6 | - | 54.1 | 75.7 | 97.3 |
| 00004 | PVT | 26 | Equal | No | 92.0 | 80.5 | 116.5 | - | - | 92.0 | No/No | - | - | 78.5 | 98.1 | 117.8 |
| 00405 | FRB | 8 | Stronger | Yes | 96.3 | 85.6 | 102.3 | 2.5 | - | 97.2 | Yes/No | 3 | - | 65.9 | 85.6 | 105.3 |
| 00022 | REG | 8 | Equal | No | 110.4 | - | - | - | - | 110.4 | No/Yes | - | - | 71.7 | 105.6 | 139.5 |
| 00208 | FIN | 16 | Equal | No | 114.3 | 102.4 | 134.1 | - | - | 114.3 | No/No | - | - | 89.7 | 116.7 | 143.6 |
| 00006 | GVT | 1 | Equal | No | 117.0 | 117.0 | 117.0 | 3.1 | - | 120.1 | Yes/Yes | 1 | - | 70.2 | 93.6 | 117.0 |
| 00024 | REG | 21 | Equal | No | 126.0 | 105.1 | 137.0 | 1.1 | - | 126.7 | Yes/No | 13 | - | 84.5 | 110.6 | 136.6 |
| 22 |  | 747 |  |  | 83.8 | 69.8 | 94.3 | 3.1 | 2.0 | 84.9 |  | 66 | 136 | 61.4 | 79.8 | 98.5 |

Position Data Array - Sorted by Average Annual Base Salary
Position Code: 1115 Position Title: Senior Security Analyst
Grade: 27
Serves as an expert level analyst for computer security systems. Monitors current security systems to control access to systems and detects and reports violations. Develops new security measures as required. Serves as lead for technical projects. Analyzes hardware and software to provide security for microcomputers, mainframes, office systems, local and wide area networks, voice/data systems, etc. Conducts complex risk assessments, risk certifications, software security reviews, changes in legislation, professional security standards, and business requirements. Bachelor's Degree in Computer Science or related discipline. Requires a minimum of 7 years experience working with computer security systems.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 7 | Equal | No | 62.3 | 55.0 | 74.1 | 0.9 | 0.8 | 63.7 | Yes/Yes | 5 | 7 | 55.0 | 68.7 | 82.4 |
| 00407 | FRB | 8 | Equal | No | 72.7 | 56.0 | 96.1 | 2.9 | - | 73.8 | Yes/No | 3 | - | 62.0 | 89.1 | 116.2 |
| 00405 | FRB | 5 | Equal | No | 79.0 | 69.5 | 98.8 | - | - | 79.0 | No/No | - | - | 57.6 | 80.2 | 105.3 |
| 00016 | FRB | 3 | Equal | No | 83.4 | 82.9 | 84.2 | - | 3.0 | 85.4 | No/Yes | - | 2 | 64.1 | 83.2 | 102.3 |
| 00036 | PVT | 1 | Equal | No | 87.8 | 87.8 | 87.8 | - | - | 87.8 | No/No | - | - | - | - | - |
| 00120 | FRB | 1 | Equal | No | 88.5 | 88.5 | 88.5 | - | 2.5 | 91.0 | Yes/Yes | - | 1 | 71.5 | 93.0 | 114.5 |
| 00110 | PVT | 2 | Weaker | Yes | 96.4 | 93.1 | 99.7 | - | - | 96.4 | No/Yes | - | - | 56.7 | 74.8 | 97.5 |
| 00100 | FRB | 2 | Equal | Yes | 96.9 | 91.4 | 102.4 | 4.0 | 3.6 | 102.5 | Yes/Yes | 1 | 2 | 72.7 | 94.4 | 116.2 |
| 00019 | BOG | 2 | Equal | No | 97.7 | 97.6 | 97.8 | - | 2.0 | 98.7 | No/Yes | - | 1 | 83.6 | 104.5 | 125.5 |
| 00410 | FRB | 1 | Equal | No | 101.1 | 101.1 | 101.1 | - | 2.5 | 103.6 | No/Yes | - | 1 | 68.4 | 85.5 | 102.6 |
| 00413 | PVT | 47 | Equal | No | 101.9 | 82.0 | 127.1 | - | 3.1 | 102.7 | No/Yes | - | 12 | 71.7 | 100.4 | 129.1 |
| 00406 | REG | 1 | Stronger | No | 103.0 | 103.0 | 103.0 | - | - | 103.0 | No/Yes | - | - | 77.6 | 100.8 | 124.1 |
| 00024 | REG | 7 | Equal | No | 107.9 | 84.5 | 128.1 | - | - | 107.9 | Yes/No | - | - | 84.5 | 110.6 | 136.6 |
| 00208 | FIN | 1 | Equal | No | 118.6 | 118.6 | 118.6 | - | - | 118.6 | No/No | - | - | 100.5 | 130.7 | 161.0 |
| 00125 | FRB | 1 | Equal | No | 125.5 | 125.5 | 125.5 | - | - | 125.5 | Yes/Yes | - | - | 102.3 | 127.9 | 153.5 |
| 00007 | GVT | 1 | Equal | Yes | 126.4 | 126.4 | 126.4 | - | - | 126.4 | Yes/Yes | - | - | 97.3 | 119.7 | 142.0 |
| 00002 | REG | 3 | Equal | No | 126.8 | 118.4 | 140.7 | - | - | 126.8 | Yes/Yes | - | - | 71.5 | 100.2 | 128.8 |
| 00022 | REG | 1 | Equal | Yes | 127.6 | 127.6 | 127.6 | - | 1.0 | 128.6 | No/Yes | - | 1 | 85.9 | 126.6 | 167.2 |
| 00006 | GVT | 1 | Equal | No | 133.7 | 133.7 | 133.7 | - | - | 133.7 | Yes/Yes | - | - | 81.1 | 108.1 | 135.2 |
| 00004 | PVT | 1 | Equal | No | 136.8 | 136.8 | 136.8 | - | - | 136.8 | No/No | - | - | 104.4 | 130.5 | 156.7 |
| 20 |  | 96 |  |  | 103.7 | 99.0 | 109.9 | 2.6 | 2.3 | 104.6 |  | 9 | 27 | 77.3 | 101.5 | 126.1 |

## Position Data Array - Sorted by Average Annual Base Salary

Position Code: 1122 Position Title: Database Administrator
Grade: 27
Serves as technical advisor/consultant for complex data base/data communications projects. May serve as project lead. Analyzes, enhances, and maintains the Board's database and data communications systems. Works simultaneously on several complex projects. Deviates from traditional methods to design and maintain systems. Expertise is greater than full-performance/journey level database administrator. Analyzes, plans, installs, configures, enhances and maintains database/data communications software, such as performance monitors, application development tools, and database utilities. Bachelor's Degree in Computer Science. A minimum of 5 years of experience in database systems. Working knowledge of DB2 utilities and related database software.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00413 | PVT | 28 | Equal | No | 69.2 | 48.8 | 91.9 | - | 1.1 | 69.4 | No/Yes | - | 6 | 52.4 | 73.3 | 94.2 |
| 00100 | FRB | 1 | Equal | Yes | 76.4 | 76.4 | 76.4 | - | 1.7 | 78.1 | No/Yes | - | 1 | 53.7 | 69.8 | 85.9 |
| 00410 | FRB | 5 | Equal | No | 77.7 | 70.9 | 80.9 | - | 1.4 | 78.8 | No/Yes | - | 4 | 59.4 | 74.3 | 89.1 |
| 00412 | FRB | 4 | Equal | No | 81.3 | 71.5 | 92.0 | 1.6 | 0.8 | 82.7 | Yes/Yes | 2 | 3 | 62.6 | 78.3 | 94.0 |
| 00125 | FRB | 4 | Equal | No | 84.2 | 80.7 | 89.4 | 1.6 | - | 85.8 | Yes/Yes | 4 | - | 66.8 | 83.5 | 100.2 |
| 00026 | PVT | 1 | Weaker | No | 84.3 | 84.3 | 84.3 | - | - | 84.3 | No/No | - | - | 63.6 | 79.5 | 95.4 |
| 00208 | FIN | 5 | Equal | No | 85.4 | 69.5 | 107.3 | - | - | 85.4 | No/No | - | - | 64.9 | 104.3 | 143.6 |
| 00408 | OTH | 71 | Equal | No | 85.8 | 63.0 | 114.3 | 2.7 | - | 87.3 | Yes/No | 40 | - | - | - | - |
| 00110 | PVT | 1 | Equal | No | 92.1 | 92.1 | 92.1 | - | 1.5 | 93.6 | No/Yes | - | 1 | - | - | - |
| 00115 | FRB | 3 | Equal | No | 93.9 | 91.3 | 95.2 | 2.1 | - | 95.3 | Yes/No | 2 | - | 76.0 | 89.4 | 102.8 |
| 00405 | FRB | 4 | Equal | No | 95.2 | 92.5 | 102.2 | 3.0 | - | 96.7 | Yes/No | 2 | - | 65.9 | 85.6 | 105.3 |
| 00120 | FRB | 3 | Equal | No | 96.6 | 95.0 | 99.3 | 2.0 | 4.2 | 102.1 | Yes/Yes | 2 | 3 | 71.5 | 93.0 | 114.5 |
| 00206 | PVT | 4 | Equal | No | 97.5 | 90.7 | 105.9 | 4.2 | - | 101.7 | Yes/No | 4 | - | 54.9 | 68.6 | 82.3 |
| 00407 | FRB | 3 | Equal | No | 104.1 | 94.5 | 109.0 | 2.0 | - | 104.8 | Yes/No | 1 | - | 72.8 | 94.5 | 116.2 |
| 00002 | REG | 7 | Equal | No | 104.3 | 97.2 | 108.2 | 2.9 | - | 105.9 | Yes/Yes | 4 | - | 54.1 | 75.7 | 97.3 |
| 00024 | REG | 6 | Equal | No | 107.4 | 90.0 | 115.8 | - | - | 107.4 | Yes/No | - | - | 74.4 | 97.4 | 120.3 |
| 00019 | BOG | 6 | Equal | No | 107.5 | 102.6 | 111.3 | - | 1.7 | 108.7 | No/Yes | - | 4 | 83.6 | 104.5 | 125.5 |
| 00003 | FRB | 7 | Equal | No | 109.2 | 102.2 | 122.6 | 3.0 | 2.0 | 110.5 | Yes/Yes | 1 | 3 | 81.6 | 106.1 | 130.6 |
| 00007 | GVT | 2 | Equal | No | 110.0 | 109.0 | 112.3 | - | - | 110.0 | Yes/Yes | - | - | 80.3 | 98.8 | 117.3 |
| 00022 | REG | 4 | Equal | No | 114.8 | - | - | - | - | 114.8 | No/Yes | - | - | 71.7 | 105.6 | 139.5 |
| 00006 | GVT | 2 | Stronger | No | 116.8 | 116.6 | 117.0 | 0.9 | - | 117.3 | Yes/Yes | 1 | - | 70.2 | 93.6 | 117.0 |
| 00406 | REG | 1 | Stronger | No | 120.7 | 120.7 | 120.7 | - | - | 120.7 | No/Yes | - | - | 77.6 | 100.8 | 124.1 |
| 22 |  | 172 |  |  | 96.1 | 88.5 | 102.3 | 2.4 | 1.8 | 97.3 |  | 63 | 25 | 67.9 | 88.8 | 109.8 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1123 Position Title: Senior Communications Analyst

Grade: 26
Leads and coordinates design, installation, testing, maintenance, and enhancement of major data communication systems, including wide and local area networks and distributed processing networks linking mainframes, departmental computers, and microcomputers. Works independently; sets project objectives. Plans and coordinates major projects; directs the technical work of less senior analysts, allocates resources, and assists with problem resolution. Advises management on the selection, replacement, and upgrade of hardware and software components of communication systems. Bachelor's Degree in computer science or electrical engineering. A minimum of 5 years of work experience. Demonstrated knowledge of internal architecture of major communications systems, including SNA, packet switching, token ring, Ethernet, FDDI protocols, and analog and digital voice facilities.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00413 | PVT | 31 | Equal | No | 69.6 | 53.7 | 87.5 | - | 1.6 | 70.3 | No/Yes | - | 13 | 52.4 | 73.3 | 94.2 |
| 00125 | FRB | 1 | Equal | No | 76.3 | 76.3 | 76.3 | 5.7 | - | 82.0 | Yes/Yes | 1 | - | 50.1 | 62.2 | 75.2 |
| 00120 | FRB | 7 | Equal | Yes | 89.6 | 84.4 | 95.6 | - | 4.6 | 92.9 | Yes/Yes | - | 5 | 71.5 | 93.0 | 114.5 |
| 00019 | BOG | 7 | Equal | No | 89.8 | 78.7 | 107.4 | - | 2.8 | 91.8 | No/Yes | - | 5 | 71.6 | 89.5 | 107.4 |
| 00003 | FRB | 5 | Equal | No | 91.0 | 86.4 | 96.8 | - | 1.8 | 92.1 | No/Yes | - | 3 | 72.4 | 94.2 | 115.9 |
| 00408 | OTH | 53 | Stronger | No | 92.0 | 55.4 | 124.5 | 3.1 | - | 94.2 | Yes/No | 38 | - | - | - | - |
| 00007 | GVT | 2 | Equal | No | 104.8 | 95.6 | 113.9 | 0.5 | 5.6 | 107.9 | Yes/Yes | 1 | 1 | 80.3 | 98.8 | 117.3 |
| 00006 | GVT | 2 | Equal | No | 106.0 | 101.5 | 110.6 | - | - | 106.0 | Yes/Yes | - | - | 70.2 | 93.6 | 117.0 |
| 00130 | PVT | 138 | Stronger | No | 110.5 | 90.3 | 135.7 | - | - | 110.5 | No/No | - | - | 75.0 | 105.6 | 136.2 |
| 00022 | REG | 2 | Equal | No | 112.7 | - | - | - | - | 112.7 | No/Yes | - | - | 71.7 | 105.6 | 139.5 |
| 00208 | FIN | 3 | Equal | No | 114.2 | 94.7 | 134.7 | - | - | 114.2 | No/No | - | - | 73.0 | 108.3 | 143.6 |
| 00024 | REG | 4 | Equal | No | 120.5 | 109.7 | 126.6 | 1.5 | - | 121.6 | Yes/No | 3 | - | 84.5 | 110.6 | 136.6 |
| 00406 | REG | 1 | Equal | No | 126.9 | 126.9 | 126.9 | - | - | 126.9 | No/Yes | - | - | 86.9 | 112.9 | 139.0 |
| 13 |  | 256 |  |  | 100.3 | 87.8 | 111.4 | 2.7 | 3.3 | 101.8 |  | 43 | 27 | 71.6 | 95.6 | 119.7 |

## Position Data Array - Sorted by Average Annual Base Salary

Position Code: 1145 Position Title: Information Systems Analyst
Grade: 23
Participates in the maintenance of reliable network services and user support to a single department on a network of Unix and NT systems based on knowledge of automated technology and understanding of the department's automation needs. Configures, installs, and troubleshoots hardware as assigned. Requires a bachelor's degree or equivalent experience. Plus 1 year of experience in information systems.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00413 | PVT | 2 | Equal | No | 46.7 | 36.6 | 56.8 | - | - | 46.7 | No/Yes | - | - | 32.5 | 43.0 | 53.5 |
| 00018 | PVT | 3 | Stronger | No | 47.1 | 45.0 | 51.3 | - | - | 47.1 | No/No | - | - | 40.5 | 52.0 | 63.5 |
| 00019 | BOG | 1 | Equal | No | 55.4 | 55.4 | 55.4 | - | 1.9 | 61.2 | No/Yes | - | 3 | 44.8 | 56.0 | 67.2 |
| 00003 | FRB | 1 | Equal | No | 57.0 | 57.0 | 57.0 | - | - | 57.0 | No/Yes | - | - | 52.7 | 65.9 | 79.0 |
| 00038 | PVT | 4 | Stronger | No | 57.3 | 50.0 | 70.5 | - | - | 57.3 | No/No | - | - | 45.3 | 65.7 | 81.6 |
| 00006 | GVT | 1 | Stronger | No | 58.9 | 58.9 | 58.9 | 0.4 | - | 59.3 | Yes/Yes | 1 | - | 52.6 | 70.2 | 87.8 |
| 00120 | FRB | 1 | Equal | No | 64.7 | 64.7 | 64.7 | - | - | 64.7 | Yes/Yes | - | - | 52.1 | 66.4 | 80.7 |
| 00405 | FRB | 2 | Equal | No | 66.6 | 52.3 | 65.3 | - | - | 66.6 | No/No | - | - | - |  | - |
| 00412 | FRB | 1 | Equal | No | 70.1 | 70.1 | 70.1 | - | 0.1 | 70.2 | No/Yes | - | 1 | 47.3 | 59.1 | 70.9 |
| 00200 | LAW | 14 | Equal | No | 70.2 | 58.1 | 79.4 | 4.3 | - | 73.9 | Yes/No | 12 | - | 58.1 | 78.4 | 98.8 |
| 00002 | REG | 1 | Equal | No | 72.7 | 72.7 | 72.7 | - | - | 72.7 | Yes/Yes | - | - | 39.6 | 55.5 | 71.4 |
| 00406 | REG | 1 | Stronger | No | 78.3 | 78.3 | 78.3 | - | - | 78.3 | No/Yes | - | - | 69.2 | 90.0 | 110.8 |
| 00208 | FIN | 34 | Equal | No | 81.4 | 57.9 | 105.8 | - | - | 81.4 | No/No | - | - | 57.9 | 90.3 | 122.6 |
| 13 |  | 66 |  |  | 63.6 | 58.2 | 68.2 | 2.4 | 1.0 | 64.3 |  | 13 | 4 | 49.4 | 66.0 | 82.3 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1147 Position Title: Financial Systems Analyst

Grade: 22
Responsible for the analysis of economic, financial and structure data. Develops the requirements for automated collection. Analyzes reporting series and structure data questions and problems; responds to client inquiries in the areas of regulation, automation, data transactions and structure processing. Performs primary and backup financial and structure data analysis for data series, assists in the development of high-level analytical techniques to be used for cross-sectional and time-series analysis of data trends, the effects of banking structure changes on economic and financial data, and the improvement and maintenance of the quality of structure data. The FSA is expected to have an understanding of the underlying accounting and economic theories that characterize the organization's regulatory and reporting requirements and should have a good understanding of data processing capabilities. Bachelor's Degree or equivalent work experience, plus knowledge of financial/accounting principles, data processing issues computer operations and various PC software packages. Directly supervised by manager. Follows established standards and procedures, contacts are mostly internal.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00019 | BOG | 6 | Equal | No | 41.2 | 40.0 | 43.0 | - | 1.5 | 41.5 | No/Yes | - | 1 | 39.0 | 48.7 | 58.4 |
| 00405 | FRB | 8 | Equal | No | 48.9 | 42.4 | 53.9 | 0.9 | - | 49.6 | Yes/No | 6 | - | 38.9 | 48.6 | 58.4 |
| 00125 | FRB | 4 | Equal | No | 49.0 | 43.2 | 54.1 | 1.0 | - | 50.3 | Yes/Yes | 5 | - | 40.1 | 50.2 | 60.2 |
| 00110 | PVT | 2 | Weaker | No | 51.0 | 46.0 | 56.1 | - | - | 51.0 | No/Yes | - | - | 41.3 | 50.3 | 64.7 |
| 00407 | FRB | 14 | Equal | No | 52.6 | 39.2 | 71.0 | 0.6 | - | 53.1 | Yes/No | 12 | - | 37.6 | 60.2 | 82.8 |
| 00018 | PVT | 1 | Weaker | No | 54.0 | 54.0 | 54.0 | - | - | 54.0 | No/No | - | - | 43.0 | 57.5 | 72.0 |
| 00004 | PVT | 3 | Equal | No | 56.0 | 54.5 | 58.1 | - | - | 56.0 | No/No | - | - | 49.8 | 62.3 | 74.8 |
| 00120 | FRB | 1 | Equal | No | 63.0 | 63.0 | 63.0 | - | 0.7 | 63.7 | Yes/Yes | - | 1 | 47.6 | 59.5 | 71.4 |
| 00003 | FRB | 8 | Equal | No | 78.4 | 69.8 | 93.6 | - | 2.7 | 80.8 | No/Yes | - | 7 | 64.3 | 83.6 | 102.9 |
| 00200 | LAW | 1 | Equal | No | 91.8 | 91.8 | 91.8 | 4.6 | - | 96.4 | Yes/No | 1 | - | 67.9 | 91.6 | 115.4 |
| 00006 | GVT | 2 | Equal | No | 111.4 | 105.8 | 117.0 | 3.3 | - | 114.7 | Yes/Yes | 2 | - | 70.2 | 93.6 | 117.0 |
| 00024 | REG | 1 | Equal | No | 121.2 | 121.2 | 121.2 | - | - | 121.2 | Yes/No | - | - | 94.5 | 110.6 | 136.6 |
| 12 |  | 51 |  |  | 68.2 | 64.2 | 73.1 | 2.1 | 1.6 | 69.4 |  | 26 | 9 | 52.9 | 68.1 | 84.6 |

Position Data Array - Sorted by Average Annual Base Salary
Position Code: 1151 Position Title: Auditor
Grade: 26
Conducts performance audits in accordance with Generally Accepted Government Auditing Standards (GAGAS), of the organization's program, operations, activities, and functions. These audits assess and promote economy, efficiency and effectiveness and help prevent and detect fraud, waste and abuse. Evaluates compliance with laws and regulations, the adequacy of internal controls, and the operational efficiency and effectiveness of the organization's programs. Bachelor's degree plus a minimum of five years of audit experience. Certification in one of the following: Certified Public Accounting, Certified Internal Auditor, Certified Fraud Examiner, Certified Information System Auditor.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00115 | FRB | 4 | Equal | No | 43.2 | 33.7 | 49.1 | 2.4 | - | 44.4 | Yes/No | 2 | - | 41.7 | 49.1 | 56.5 |
| 00408 | OTH | 4 | Equal | No | 47.0 | 40.5 | 55.0 | 1.0 | - | 47.3 | Yes/No | 1 | - | - | - | - |
| 00018 | PVT | 4 | Equal | No | 47.5 | 47.1 | 49.5 | - | - | 47.5 | No/No | - | - | 43.0 | 57.5 | 72.0 |
| 00412 | FRB | 1 | Stronger | No | 50.2 | 50.2 | 50.2 | - | 1.0 | 51.2 | No/Yes | - | 1 | 42.5 | 53.1 | 63.7 |
| 00410 | FRB | 4 | Equal | No | 53.6 | 47.1 | 56.5 | - | 0.8 | 54.2 | No/Yes | - | 3 | 51.2 | 64.0 | 76.8 |
| 00003 | FRB | 1 | Equal | No | 59.5 | 59.5 | 59.5 | 2.5 | - | 62.0 | Yes/Yes | 1 | - | 46.7 | 58.4 | 70.0 |
| 00016 | FRB | 5 | Equal | No | 63.3 | 60.8 | 64.9 | - | 2.0 | 63.7 | No/Yes | - | 1 | 49.2 | 61.4 | 73.6 |
| 00409 | FRB | 6 | Equal | No | 65.4 | - | - | - | - | 65.4 | No/No | - | - | 52.9 | 64.8 | 76.7 |
| 00407 | FRB | 8 | Equal | No | 67.4 | 56.7 | 75.2 | 1.0 | - | 68.1 | Yes/No | 6 | - | 55.2 | 77.1 | 99.0 |
| 00100 | FRB | 7 | Stronger | No | 67.6 | 65.0 | 71.8 | - | 1.1 | 68.2 | Yes/Yes | - | 4 | 47.3 | 61.5 | 75.7 |
| 00125 | FRB | 6 | Stronger | No | 74.4 | 65.2 | 85.5 | - | - | 74.4 | Yes/Yes | - | - | 58.0 | 72.6 | 87.1 |
| 00405 | FRB | 3 | Equal | No | 76.5 | 71.7 | 84.6 | - | - | 76.5 | No/No | - | - | 57.6 | 74.8 | 92.0 |
| 00019 | BOG | 6 | Equal | No | 78.6 | 71.6 | 85.9 | - | 2.6 | 81.2 | No/Yes | - | 6 | 71.6 | 89.5 | 107.4 |
| 00120 | FRB | 6 | Equal | No | 89.9 | 83.8 | 93.8 | 5.0 | 2.7 | 93.4 | Yes/Yes | 2 | 4 | 63.3 | 80.7 | 98.1 |
| 00038 | PVT | 1 | Equal | No | 97.0 | 97.0 | 97.0 | 2.0 | - | 99.0 | Yes/No | 1 | - | 62.9 | 93.9 | 118.7 |
| 00004 | PVT | 2 | Equal | No | 99.1 | 90.9 | 107.3 | - | - | 99.1 | No/No | - | - | 87.9 | 109.9 | 131.9 |
| 00032 | LAW | 1 | Equal | No | 100.0 | 100.0 | 100.0 | - | - | 100.0 | No/No | - | - | - | - | - |
| 00024 | REG | 24 | Equal | No | 103.5 | 89.2 | 117.4 | - | - | 103.5 | Yes/No | - | - | 70.6 | 95.3 | 123.4 |
| 00006 | GVT | 2 | Equal | No | 104.2 | 101.7 | 106.8 | 1.0 | - | 104.7 | Yes/Yes | 1 | - | 70.2 | 93.6 | 117.0 |
| 00208 | FIN | 16 | Equal | No | 113.2 | 74.9 | 160.8 | - | - | 113.2 | No/No | - | - | 73.0 | 116.9 | 160.8 |
| 20 |  | 111 |  |  | 75.1 | 68.8 | 82.7 | 2.1 | 1.7 | 75.9 |  | 14 | 19 | 58.0 | 76.3 | 94.5 |

## Position Data Array - Sorted by Average Annual Base Salary

Position Code: 1160 Position Title: Senior Financial Analyst
Grade: 28
Leads teams in financial analysis projects in one or more of the following: merger and acquisition activity of the organization or federal and state banking law; analysis of new products offered by the organization or banking organizations; development or analyses of banking regulations or major organizational policy to meet regulations. Performs analysis of complex financial issues relating to the solvency of the organization. MBA plus a minimum of 6 years experience in financial analysis.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00407 | FRB | 5 | Equal | No | 62.3 | 59.7 | 64.7 | 1.0 | - | 63.3 | Yes/No | 5 | - | 55.2 | 69.0 | 82.8 |
| 00410 | FRB | 2 | Equal | Yes | 62.7 | 61.6 | 63.8 | - | 1.8 | 65.5 | No/Yes | - | 3 | 59.2 | 74.1 | 88.9 |
| 00412 | FRB | 2 | Equal | No | 65.6 | 59.0 | 72.1 | - | 1.5 | 66.4 | No/Yes | - | 1 | 59.0 | 73.8 | 88.6 |
| 00409 | FRB | 6 | Equal | No | 74.8 | - | - | - | - | 74.8 | Yes/No | - | - | 58.9 | 73.6 | 88.4 |
| 00405 | FRB | 8 | Stronger | No | 74.9 | 73.0 | 78.6 | 2.2 | - | 75.2 | Yes/No | 1 | - | 57.6 | 74.8 | 92.0 |
| 00413 | PVT | 14 | Equal | No | 75.5 | 62.5 | 84.0 | - | 2.3 | 76.8 | No/Yes | - | 8 | 61.3 | 85.8 | 110.3 |
| 00408 | OTH | 124 | Stronger | No | 78.7 | 58.7 | 110.0 | 4.9 | 1.0 | 82.6 | Yes/Yes | 97 | 1 | - | - | - |
| 00200 | LAW | 1 | Equal | No | 81.5 | 81.5 | 81.5 | 6.2 | - | 87.7 | Yes/No | 1 | - | 67.9 | 91.6 | 115.4 |
| 00003 | FRB | 7 | Equal | No | 94.5 | 85.6 | 106.0 | 3.8 | 3.5 | 97.1 | Yes/Yes | 2 | 3 | 72.4 | 94.2 | 115.9 |
| 00208 | FIN | 8 | Equal | No | 105.0 | 85.9 | 154.5 | - | - | 105.0 | No/No | - | - | 81.8 | 121.3 | 160.8 |
| 00024 | REG | 20 | Equal | No | 112.3 | 85.1 | 135.5 | - | - | 112.3 | Yes/No | - | - | 86.7 | 113.4 | 140.1 |
| 00007 | GVT | 2 | Equal | No | 114.7 | 113.9 | 115.6 | - | - | 114.7 | Yes/Yes | - | - | 80.3 | 98.8 | 117.3 |
| 00002 | REG | 5 | Equal | No | 119.7 | 99.9 | 148.2 | 1.1 | - | 120.6 | Yes/Yes | 4 | - | 71.5 | 100.2 | 128.8 |
| 00019 | BOG | 25 | Equal | No | 131.6 | 115.0 | 145.7 | - | 5.3 | 137.1 | No/Yes | - | 26 | 97.2 | 121.5 | 145.8 |
| 14 |  | 229 |  |  | 89.6 | 80.1 | 104.6 | 3.2 | 2.6 | 91.4 |  | 110 | 42 | 69.9 | 91.7 | 113.5 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1170 Position Title: Financial Analyst II

Grade: 27
Performs complex in-depth analyses related to financial issues including: merger and acquisition activity of the organization or federal and state banking law; analysis of new products offered by the organization or banking organizations; development or analyses of banking regulations or major organizational policy to meet regulations. Conducts special studies and projects of significant issues and advises senior management through oral/written reports. Monitors trends and issues in the financial environment. Performs in-depth analysis including recommendations for resolution or further action. MBA or related experience. Minimum 5 years experience in financial analysis.

| Co. <br> Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 7 | Equal | No | 54.3 | 52.5 | 59.3 | - | 1.0 | 55.0 | No/Yes | - | 5 | 52.5 | 65.6 | 78.7 |
| 00409 | FRB | 5 | Equal | No | 61.1 | - | - | - | - | 61.1 | Yes/No | - | - | 52.9 | 64.8 | 76.7 |
| 00408 | OTH | 165 | Stronger | No | 61.2 | 45.4 | 82.3 | 3.8 | 2.9 | 63.7 | Yes/Yes | 104 | 4 | - | - | - |
| 00413 | PVT | 20 | Equal | No | 68.2 | 38.0 | 85.4 | - | 2.0 | 69.0 | No/Yes | - | 8 | 52.4 | 73.3 | 94.2 |
| 00032 | LAW | 3 | Equal | No | 72.4 | 69.0 | 78.3 | 3.8 | - | 74.9 | Yes/No | 2 | - | - | - | - |
| 00208 | FIN | 15 | Equal | No | 81.3 | 73.0 | 94.7 | - | - | 81.3 | No/No | - | - | 73.0 | 97.8 | 122.6 |
| 00120 | FRB | 9 | Equal | No | 88.0 | 83.0 | 92.3 | 1.3 | 1.3 | 89.6 | Yes/Yes | 4 | 7 | 65.1 | 83.0 | 100.9 |
| 00002 | REG | 4 | Equal | No | 88.7 | 79.0 | 94.5 | 0.5 | - | 89.1 | Yes/Yes | 3 | - | 54.1 | 75.7 | 97.3 |
| 00007 | GVT | 1 | Equal | No | 90.9 | 90.9 | 90.9 | - | - | 90.9 | Yes/Yes | - | - | 69.9 | 86.0 | 102.1 |
| 00024 | REG | 10 | Equal | No | 98.6 | 85.1 | 111.4 | - | - | 98.6 | Yes/No | - | - | 68.4 | 97.5 | 140.6 |
| 00019 | BOG | 61 | Equal | No | 107.8 | 88.5 | 125.0 | - | 3.7 | 109.7 | No/Yes | - | 32 | 83.6 | 104.5 | 125.5 |
| 00022 | REG | 2 | Equal | No | 111.8 | - | - | - | - | 111.8 | No/No | - | - | 78.5 | 115.6 | 152.7 |
| 12 |  | 302 |  |  | 82.0 | 70.4 | 91.4 | 2.4 | 2.2 | 82.9 |  | 113 | 56 | 65.0 | 86.4 | 109.1 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1180 Position Title: Financial Analyst I

Grade: 25
Performs complex analyses related to financial issues including: merger and acquisition activity of the organization or federal and state banking law; analysis of new products offered by the organization or banking organization; researches and identifies problems related to the financial condition of the organization; assists higher level staff in conducting special studies and projects. Prepares written reports and memoranda to senior management which formulate conclusions and recommendations based on analysis. MBA or related experience. Minimum 2 years experience in financial analysis.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00410 | FRB | 2 | Equal | No | 43.5 | 42.9 | 44.1 | - | 1.5 | 45.0 | No/Yes | - | 2 | 38.5 | 48.1 | 57.8 |
| 00412 | FRB | 4 | Equal | No | 46.7 | 41.8 | 50.1 | - | 1.1 | 47.0 | No/Yes | - | 1 | 41.3 | 51.6 | 61.9 |
| 00408 | OTH | 147 | Stronger | No | 47.5 | 28.9 | 108.0 | 2.5 | - | 48.3 | Yes/No | 44 | - | - | - | - |
| 00413 | PVT | 19 | Equal | No | 49.0 | 39.8 | 60.2 | - | 1.1 | 49.3 | No/Yes | - | 5 | 38.4 | 53.8 | 69.2 |
| 00409 | FRB | 1 | Equal | No | 51.1 | 51.1 | 51.1 | - | - | 51.1 | Yes/No | - | - | 73.6 | 92.0 | 110.4 |
| 00407 | FRB | 1 | Equal | No | 51.2 | 51.2 | 51.2 | - | - | 51.2 | Yes/No | - | - | 42.4 | 53.0 | 63.6 |
| 00120 | FRB | 6 | Equal | No | 65.7 | 64.0 | 67.4 | 1.1 | 0.5 | 66.9 | Yes/Yes | 4 | 6 | 50.6 | 64.5 | 78.5 |
| 00208 | FIN | 4 | Equal | No | 68.5 | 67.1 | 70.4 | - | - | 68.5 | No/No | - | - | 64.9 | 81.1 | 97.3 |
| 00018 | PVT | 1 | Equal | No | 69.5 | 69.5 | 69.5 | - | - | 69.5 | No/No | - | - | 40.5 | 52.0 | 63.5 |
| 00019 | BOG | 8 | Equal | No | 70.6 | 62.1 | 85.1 | - | 2.0 | 71.4 | No/Yes | - | 3 | 62.2 | 77.7 | 93.3 |
| 00007 | GVT | 3 | Equal | No | 76.4 | 76.4 | 76.4 | - | - | 76.4 | Yes/Yes | - | - | 58.8 | 72.4 | 85.9 |
| 00038 | PVT | 1 | Weaker | No | 86.8 | 86.8 | 86.8 | - | - | 86.8 | Yes/No | - | - | 62.9 | 93.9 | 118.7 |
| 00024 | REG | 4 | Equal | No | 93.7 | 76.3 | 112.7 | - | - | 93.7 | Yes/No | - | - | 69.9 | 90.3 | 114.7 |
| 13 |  | 201 |  |  | 63.1 | 58.3 | 71.8 | 1.8 | 1.2 | 63.5 |  | 48 | 17 | 53.7 | 69.2 | 84.6 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1191 Position Title: Manager, Financial Accounting

Grade: 29
Manages a Financial Accounting department for an organization with regionally located subsidiaries or divisions. Responsible for: (1) financial reporting; (2) formulation of financial accounting and reporting policy and standards; (3) evaluation of financial performance; (4) compliance with FASB; (5) development of automation strategies and risk management; (6) cost accounting; (7) treasury activities; and (8) supervision of centralized accounting services. Directs centralized financial reporting and financial accounting activities, ensuring financial controls are in place. Manages staffing, budget preparation, long-range planning, and operational planning. May report to Chief Financial Officer. An MBA and CPA are required. A minimum of 5 years of experience in financial accounting management. Knowledge of automated accounting and reporting systems.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00408 | OTH | 3 | Equal | Yes | 73.2 | 61.0 | 86.0 | 1.0 | - | 73.5 | Yes/No | 1 | - | - | - | - |
| 00016 | FRB | 1 | Weaker | Yes | 80.0 | 80.0 | 80.0 | - | 6.0 | 86.0 | No/Yes | - | 1 | 64.1 | 83.2 | 102.3 |
| 00413 | PVT | 5 | Equal | Yes | 81.3 | 75.0 | 94.9 | - | 5.2 | 85.4 | No/Yes | - | 4 | 61.3 | 85.8 | 110.3 |
| 00125 | FRB | 5 | Equal | Yes | 85.2 | 72.8 | 98.9 | 8.0 | - | 88.4 | Yes/Yes | 2 | - | 72.8 | 90.9 | 109.1 |
| 00018 | PVT | 4 | Equal | Yes | 90.1 | 74.0 | 110.0 | 28.5 | - | 118.6 | Yes/No | 4 | - | 55.0 | 74.0 | 93.0 |
| 00412 | FRB | 1 | Equal | Yes | 97.0 | 97.0 | 97.0 | - | 3.0 | 100.0 | No/Yes | - | 1 | 71.5 | 89.4 | 107.3 |
| 00038 | PVT | 1 | Equal | Yes | 102.0 | 102.0 | 102.0 | 3.0 | - | 105.0 | Yes/No | 1 | - | - | - | - |
| 00006 | GVT | 1 | Equal | Yes | 105.4 | 105.4 | 105.4 | - | - | 105.4 | Yes/No | - | - | 81.1 | 108.1 | 135.2 |
| 00200 | LAW | 1 | Equal | Yes | 109.2 | 109.2 | 109.2 | 10.9 | - | 120.1 | Yes/No | 1 | - | 79.3 | 107.1 | 134.8 |
| 00120 | FRB | 1 | Equal | Yes | 117.0 | 117.0 | 117.0 | - | 3.8 | 120.8 | Yes/Yes | - | 1 | 92.9 | 120.7 | 148.5 |
| 00003 | FRB | 1 | Equal | Yes | 118.7 | 118.7 | 118.7 | 5.0 | - | 123.7 | Yes/Yes | 1 | - | 91.7 | 119.2 | 146.7 |
| 00410 | FRB | 1 | Equal | Yes | 119.6 | 119.6 | 119.6 | 4.2 | 3.0 | 126.8 | Yes/Yes | 1 | 1 | 88.7 | 118.2 | 147.8 |
| 00007 | GVT | 1 | Equal | Yes | 130.1 | 130.1 | 130.1 | 1.5 | - | 131.6 | Yes/Yes | 1 | - | 97.2 | 119.6 | 142.0 |
| 00032 | LAW | 1 | Equal | Yes | 132.0 | 132.0 | 132.0 | 12.0 | - | 144.0 | Yes/No | 1 | - | - | - | - |
| 00208 | FIN | 1 | Equal | No | 142.0 | 142.0 | 142.0 | - | - | 142.0 | No/No | - | - | 119.9 | 149.9 | 179.8 |
| 00002 | REG | 1 | Equal | Yes | 145.8 | 145.8 | 145.8 | - | - | 145.8 | Yes/Yes | - | - | 92.1 | 129.0 | 165.9 |
| 00024 | REG | 1 | Equal | Yes | 147.7 | 147.7 | 147.7 | - | - | 147.7 | Yes/No | - | - | 89.3 | 122.3 | 155.2 |
| 00100 | FRB | 1 | Equal | Yes | 170.9 | 170.9 | 170.9 | 4.0 | 2.0 | 176.9 | Yes/Yes | 1 | 1 | 129.1 | 198.6 | 268.1 |
| 00110 | PVT | 1 | Equal | No | 173.0 | 173.0 | 173.0 | - | - | 173.0 | No/Yes | - | - | - | - | - |
| 19 |  | 32 |  |  | 116.9 | 114.4 | 120.0 | 7.8 | 3.8 | 121.8 |  | 14 | 9 | 85.7 | 114.4 | 143.1 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1193 Position Title: Senior Project Manager, Emerging Activities

Grade: 29
Provides expert, technical guidance regarding issues pertaining to emerging financial conglomerate activities. Identifies or develops new or alternative supervisory methods and practices to enhance the supervision of financial conglomerates. Recommends changes to policies and procedures and coordinates the implementation of changes. Monitors insurance industry practices (e.g., changes in accounting conventions and tax laws, segregation of underwriting and investment risks assumed by customers, insurance agency assumption of underwriting risks). Identifies and researches areas of emerging risk and policy concerns. Participates in both on- and off-site reviews. Monitors "niche products" commonly offered by banks (e.g., title and credit insurance, mortgage reinsurance, annuities and insurance/bank vehicles). Masters degree or equivalent experience. Minimum of 7 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00024 | REG | 5 | Equal | No | 131.5 | 110.4 | 150.7 | 1.6 | - | 132.5 | Yes/No | 3 | - | 96.0 | 125.6 | 155.2 |
| 00208 | FIN | 190 | Equal | No | 135.6 | 105.0 | 179.0 | - | - | 135.6 | No/No | - | - | 100.5 | 140.2 | 179.8 |
| 00019 | BOG | 1 | Equal | Yes | 162.8 | 162.8 | 162.8 | - | - | 162.8 | No/Yes | - | - | 112.1 | 140.2 | 168.2 |
| 3 |  | 196 |  |  | 143.3 | 126.1 | 164.2 | 1.6 | 0.0 | 143.6 |  | 3 | 0 | 102.9 | 135.3 | 167.7 |

Position Data Array - Sorted by Average Annual Base Salary
Position Code: 1200 Position Title: Accountant
Grade: 23
Performs internal accounting functions and financial reviews utilizing generally accepted accounting principles, methods, and procedures. Acts under general supervision, and assists subordinate level accountants as necessary. Maintains internal accounts and records of transactions in a fully automated financial management system. Researches and evaluates financial alternatives and suggests changes and improvements to the financial management system. Internal Accounting - Office of the Controller. Bachelor's plus minimum of 2-3 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 4 | Weaker | No | 39.4 | 37.6 | 42.5 | - | - | 39.4 | No/Yes | - | - | 31.7 | 39.6 | 47.5 |
| 00408 | OTH | 49 | Stronger | No | 42.3 | 25.9 | 65.8 | 2.4 | - | 42.8 | Yes/No | 11 | - | - | - | - |
| 00206 | PVT | 8 | Equal | No | 42.4 | 37.8 | 51.6 | 1.7 | - | 44.1 | Yes/No | 8 | - | 36.8 | 44.1 | 51.5 |
| 00409 | FRB | 1 | Equal | No | 45.1 | 45.1 | 45.1 | - | - | 45.1 | Yes/No | - | - | 26.6 | 31.2 | 35.9 |
| 00413 | PVT | 60 | Equal | No | 46.4 | 35.3 | 57.2 | - | 1.0 | 46.5 | No/Yes | - | 8 | 38.4 | 53.8 | 69.2 |
| 00115 | FRB | 5 | Equal | No | 49.6 | 46.5 | 51.1 | 0.8 | - | 49.9 | Yes/No | 2 | - | 42.2 | 49.6 | 57.0 |
| 00125 | FRB | 4 | Equal | No | 50.3 | 45.5 | 54.6 | 1.3 | - | 50.9 | Yes/Yes | 2 | - | 39.0 | 48.8 | 58.4 |
| 00110 | PVT | 2 | Equal | No | 50.9 | 49.0 | 52.9 | - | - | 50.9 | No/Yes | - | - | 32.8 | 40.1 | 49.1 |
| 00130 | PVT | 4 | Weaker | No | 52.8 | 50.0 | 55.1 | - | - | 52.8 | No/No | - | - | 38.6 | 59.4 | 80.2 |
| 00032 | LAW | 4 | Equal | No | 52.9 | 49.0 | 58.0 | 3.8 | - | 54.8 | Yes/No | 2 | - | - | - | - |
| 00407 | FRB | 14 | Equal | No | 53.9 | 43.0 | 67.1 | 2.1 | - | 54.9 | Yes/No | 7 | - | 42.4 | 56.9 | 71.4 |
| 00016 | FRB | 6 | Equal | No | 54.9 | 50.6 | 59.1 | - | 1.6 | 56.2 | No/Yes | - | 5 | 49.2 | 61.4 | 73.6 |
| 00019 | BOG | 1 | Equal | No | 58.1 | 58.1 | 58.1 | - | - | 58.1 | No/Yes | - | - | 44.8 | 56.0 | 67.2 |
| 00120 | FRB | 4 | Equal | No | 67.6 | 63.8 | 70.9 | - | 1.0 | 68.6 | Yes/Yes | - | 4 | 52.1 | 66.4 | 80.7 |
| 00004 | PVT | 4 | Stronger | No | 70.3 | 69.7 | 70.8 | - | - | 70.3 | No/No | - | - | 59.4 | 74.3 | 89.2 |
| 00007 | GVT | 2 | Equal | No | 72.6 | 72.1 | 73.2 | 1.2 | - | 73.2 | Yes/Yes | 1 | - | 58.8 | 72.4 | 85.9 |
| 00208 | FIN | 21 | Equal | No | 77.2 | 62.1 | 99.6 | - | - | 77.2 | No/No | - | - | 57.9 | 83.7 | 109.5 |
| 00411 | FIN | 329 | Equal | No | 82.5 | - | - | - | - | 82.5 | Yes/Yes | - | - | - | - | - |
| 00024 | REG | 10 | Equal | No | 86.6 | 73.5 | 99.1 | 0.5 | - | 86.8 | Yes/No | 4 | - | 40.0 | 87.9 | 106.0 |
| 00006 | GVT | 1 | Equal | Yes | 87.1 | 87.1 | 87.1 | - | - | 87.1 | Yes/Yes | - | - | 70.2 | 93.6 | 117.0 |
| 00003 | FRB | 1 | Equal | Yes | 89.0 | 89.0 | 89.0 | 3.7 | 1.0 | 93.7 | Yes/Yes | 1 | 1 | 81.6 | 106.1 | 130.6 |
| 00002 | REG | 8 | Equal | No | 89.6 | 71.4 | 108.2 | - | - | 89.6 | Yes/Yes | - | - | 54.1 | 75.7 | 97.3 |
| 00022 | REG | 2 | Equal | No | 96.2 | - | - | - | - | 96.2 | No/No | - | - | 65.4 | 96.4 | 127.4 |
| 23 |  | 544 |  |  | 63.4 | 55.3 | 67.4 | 1.9 | 1.2 | 64.0 |  | 38 | 18 | 48.1 | 64.9 | 80.2 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1220 Position Title: Procurement Manager

Grade: 28
Manages, directs, plans, budgets, and controls all aspects of a centralized purchasing activity involving the acquisition of all goods, services and construction required by the organization. Supervises the development of procurement specifications, solicitation of bids and requests for proposals to ensure adequate competition, the acquisition of quality products and services from responsible vendors at reasonable cost. Bachelor's degree plus a minimum of 6 years experience. Responsible for both contract administration and purchasing. Supervises an average of 6 employees.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00038 | PVT | 1 | Weaker | No | 72.8 | 72.8 | 72.8 | - | - | 72.8 | Yes/No | - | - | 62.9 | 93.9 | 118.7 |
| 00016 | FRB | 1 | Equal | Yes | 79.0 | 79.0 | 79.0 | - | - | 79.0 | No/Yes | - | - | 64.1 | 83.2 | 102.3 |
| 00110 | PVT | 1 | Weaker | Yes | 83.4 | 83.4 | 83.4 | - | - | 83.4 | No/Yes | - | - | - | - | - |
| 00410 | FRB | 1 | Equal | Yes | 88.5 | 88.5 | 88.5 | - | 1.5 | 90.0 | Yes/Yes | - | 1 | 65.5 | 81.9 | 98.3 |
| 00032 | LAW | 1 | Equal | No | 89.0 | 89.0 | 89.0 | 7.0 | - | 96.0 | Yes/No | 1 | - | - | - | - |
| 00100 | FRB | 1 | Equal | Yes | 90.3 | 90.3 | 90.3 | - | 3.0 | 93.3 | Yes/Yes | - | 1 | 72.7 | 94.4 | 116.2 |
| 00412 | FRB | 1 | Equal | Yes | 91.0 | 91.0 | 91.0 | - | 2.5 | 93.5 | Yes/Yes | - | 1 | 65.0 | 81.3 | 97.6 |
| 00413 | PVT | 3 | Equal | Yes | 91.9 | 83.1 | 96.4 | - | - | 91.9 | No/Yes | - | - | 61.3 | 85.8 | 110.3 |
| 00408 | OTH | 8 | Equal | Yes | 94.0 | 65.0 | 137.7 | 4.6 | - | 98.6 | Yes/No | 8 | - | - | - | - |
| 00115 | FRB | 1 | Equal | Yes | 94.0 | 94.0 | 94.0 | 1.5 | - | 95.5 | Yes/No | 1 | - | 88.0 | 103.5 | 119.0 |
| 00004 | PVT | 1 | Stronger | Yes | 100.6 | 100.6 | 100.6 | - | - | 100.6 | No/No | - | - | 98.5 | 123.1 | 147.7 |
| 00120 | FRB | 1 | Equal | Yes | 101.7 | 101.7 | 101.7 | 4.5 | - | 106.2 | Yes/Yes | 1 | - | 71.5 | 93.0 | 114.5 |
| 00125 | FRB | 1 | Stronger | Yes | 102.5 | 102.5 | 102.5 | - | - | 102.5 | Yes/Yes | - | - | - | - | - |
| 00130 | PVT | 1 | Equal | Yes | 104.5 | 104.5 | 104.5 | - | - | 104.5 | No/No | - | - | 74.4 | 111.1 | 147.8 |
| 00007 | GVT | 1 | Equal | Yes | 105.9 | 105.9 | 105.9 | - | - | 105.9 | Yes/Yes | - | - | 85.1 | 104.7 | 124.3 |
| 00006 | GVT | 1 | Equal | Yes | 113.3 | 113.3 | 113.3 | - | - | 113.3 | Yes/Yes | - | - | 81.1 | 108.1 | 135.2 |
| 00208 | FIN | 1 | Equal | No | 121.0 | 121.0 | 121.0 | - | - | 121.0 | No/No | - | - | 100.5 | 130.7 | 160.9 |
| 00019 | BOG | 1 | Equal | Yes | 125.3 | 125.3 | 125.3 | - | 2.0 | 127.3 | No/Yes | - | 1 | 97.2 | 121.5 | 145.8 |
| 00024 | REG | 8 | Equal | Yes | 132.8 | 104.8 | 154.0 | - | - | 132.8 | Yes/No | - | - | 86.0 | 139.3 | 172.0 |
| 00002 | REG | 1 | Equal | Yes | 136.0 | 136.0 | 136.0 | 3.5 | - | 139.5 | Yes/Yes | 1 | - | 71.5 | 100.2 | 128.8 |
| 00411 | FIN | 2 | Stronger | Yes | 145.0 | - | - | - | - | 145.0 | Yes/Yes | - | - | - | - | - |
| 00022 | REG | 1 | Equal | Yes | 162.6 | 162.6 | 162.6 | - | 3.5 | 166.1 | No/Yes | - | 1 | 93.7 | 138.0 | 182.3 |
| 22 |  | 39 |  |  | 105.7 | 100.7 | 107.1 | 4.2 | 2.5 | 107.2 |  | 12 | 5 | 78.8 | 105.5 | 130.7 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1250 Position Title: Technical Editor

Grade: 24
Edits and rewrites text, tables, graphics, reports, pamphlets, books, and other materials of a highly technical nature, using standard editorial techniques. Serves as managing editor for one or more of the organization's official publications. Ensures that reports are logically arranged, that language and technical complexity are appropriate for the intended audience, and that style conforms to standards. Bachelor's Degree. Minimum of 3-5 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00110 | PVT | 2 | Equal | No | 43.0 | 41.6 | 44.4 | - | - | 43.0 | No/Yes | - | - | 35.7 | 45.1 | 61.5 |
| 00410 | FRB | 2 | Equal | No | 49.8 | 45.0 | 54.6 | - | 1.1 | 50.9 | No/Yes | - | 2 | 43.2 | 53.9 | 64.7 |
| 00036 | PVT | 1 | Equal | No | 52.5 | 52.5 | 52.5 | - | - | 52.5 | No/No | - | - | - | - | - |
| 00100 | FRB | 1 | Equal | No | 60.0 | 60.0 | 60.0 | - | - | 60.0 | No/Yes | - | - | 47.3 | 61.5 | 75.7 |
| 00019 | BOG | 2 | Equal | No | 61.4 | 58.0 | 64.7 | - | 3.5 | 63.2 | No/Yes | - | 1 | 52.9 | 66.1 | 79.3 |
| 00412 | FRB | 3 | Stronger | No | 61.4 | 45.0 | 71.9 | - | 0.5 | 61.7 | No/Yes | - | 2 | 44.0 | 55.0 | 66.0 |
| 00130 | PVT | 16 | Equal | No | 63.3 | 53.0 | 73.5 | - | - | 63.3 | No/No | - | - | 43.5 | 63.1 | 82.7 |
| 00409 | FRB | 1 | Equal | No | 67.0 | 67.0 | 67.0 | - | - | 67.0 | Yes/No | - | - | 52.9 | 64.8 | 76.7 |
| 00038 | PVT | 2 | Equal | Yes | 74.9 | 72.0 | 77.8 | - | - | 74.9 | No/No | - | - | 45.3 | 65.7 | 81.6 |
| 00120 | FRB | 1 | Equal | No | 75.5 | 75.5 | 75.5 | 1.5 | - | 77.0 | Yes/Yes | 1 | - | 58.1 | 74.1 | 90.1 |
| 00208 | FIN | 9 | Equal | No | 85.1 | 63.8 | 120.7 | - | - | 85.1 | No/No | - | - | 51.3 | 87.0 | 122.7 |
| 00002 | REG | 3 | Equal | No | 94.7 | 87.2 | 100.3 | - | - | 94.7 | Yes/Yes | - | - | 54.1 | 75.7 | 97.3 |
| 12 |  | 43 |  |  | 65.7 | 60.1 | 71.9 | 1.5 | 1.7 | 66.1 |  | 1 | 5 | 48.0 | 64.7 | 81.7 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1261 Position Title: Senior Training Administrator

Grade: 26
Plays a lead role in developing, planning, and conducting training seminars and educational programs. Evaluates training activities to ensure program quality and effectiveness. Works with staff to identify training needs, recommends new improvements to existing programs. Identifies, selects and evaluates visiting instructors to ensure instructor proficiency and to maintain high quality adult education. Bachelor's degree or equivalent experience. Minimum 3-4 years experience in training or adult education.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00115 | FRB | 2 | Equal | No | 56.9 | 54.5 | 59.3 | 1.4 | - | 58.3 | Yes/No | 2 | - | 49.5 | 58.2 | 66.9 |
| 00412 | FRB | 2 | Equal | No | 56.9 | 55.2 | 58.7 | - | 1.8 | 58.7 | No/Yes | - | 2 | 46.2 | 57.7 | 69.2 |
| 00130 | PVT | 1 | Equal | No | 64.5 | 64.5 | 64.5 | - | - | 64.5 | No/No | - | - | 47.0 | 68.1 | 89.2 |
| 00410 | FRB | 1 | Equal | No | 64.5 | 64.5 | 64.5 | - | - | 64.5 | No/Yes | - | - | 45.5 | 56.8 | 68.2 |
| 00016 | FRB | 3 | Stronger | No | 65.4 | 61.3 | 68.6 | - | 2.5 | 66.2 | No/Yes | - | 1 | 57.0 | 71.1 | 85.2 |
| 00100 | FRB | 2 | Equal | No | 69.3 | 66.7 | 71.8 | - | 1.9 | 71.2 | No/Yes | - | 2 | 53.7 | 69.8 | 85.9 |
| 00004 | PVT | 1 | Stronger | Yes | 72.9 | 72.9 | 72.9 | - | - | 72.9 | No/No | - | - | 68.3 | 85.4 | 102.5 |
| 00408 | OTH | 9 | Stronger | No | 79.4 | 70.5 | 100.0 | 4.6 | - | 84.0 | Yes/No | 9 | - | - | - | - |
| 00003 | FRB | 1 | Equal | No | 85.8 | 85.8 | 85.8 | - | 3.5 | 89.3 | No/Yes | - | 1 | 64.3 | 83.6 | 102.9 |
| 00019 | BOG | 5 | Equal | Yes | 87.1 | 77.7 | 97.0 | - | 2.5 | 88.1 | No/Yes | - | 2 | 71.6 | 89.5 | 107.4 |
| 00405 | FRB | 2 | Equal | Yes | 87.2 | 84.6 | 89.9 | - | - | 87.2 | No/No | - | - | 65.9 | 85.6 | 105.3 |
| 00120 | FRB | 1 | Equal | No | 87.9 | 87.9 | 87.9 | - | 1.5 | 89.4 | Yes/Yes | - | 1 | 61.5 | 78.4 | 95.3 |
| 00022 | REG | 1 | Equal | No | 94.0 | 94.0 | 94.0 | - | - | 94.0 | No/No | - | - | 65.4 | 96.4 | 127.4 |
| 00002 | REG | 5 | Equal | No | 101.7 | 79.0 | 119.8 | 2.8 | - | 103.9 | Yes/Yes | 4 | - | 54.1 | 75.7 | 97.3 |
| 00007 | GVT | 1 | Equal | Yes | 102.9 | 102.9 | 102.9 | - | - | 102.9 | Yes/Yes | - | - | 85.1 | 104.7 | 124.3 |
| 00024 | REG | 11 | Equal | No | 103.5 | 78.5 | 136.6 | 1.0 | - | 103.9 | Yes/No | 5 | - | 74.4 | 99.8 | 136.6 |
| 00208 | FIN | 2 | Equal | No | 112.7 | 107.9 | 117.5 | - | - | 112.7 | No/No | - | - | 81.2 | 112.4 | 143.6 |
| 00006 | GVT | 1 | Equal | No | 114.0 | 114.0 | 114.0 | - | - | 114.0 | Yes/Yes | - | - | 70.2 | 93.6 | 117.0 |
| 18 |  | 51 |  |  | 83.7 | 79.0 | 89.2 | 2.5 | 2.3 | 84.8 |  | 20 | 9 | 62.4 | 81.6 | 101.4 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1270 Position Title: Senior Benefits Counselor

Grade: 24
Counsels employees and retirees on all matters pertaining to benefits, including multiple defined benefit and defined contribution plans, health and dental insurance, long-term disability, life insurance, flexible benefit plans, etc. Counsels beneficiaries on options and payments in death cases. Advises applicants and new hires on benefits programs. Prepares annuity estimates, retirement plan deposits/redeposits, and computes thrift plan contribution rates to ensure IRS compliance. Conducts benefits portion of new employee orientation. Bachelor's degree or equivalent work experience and at least four years of specialized experience in benefits. Reports to the Benefits Supervisor. Work involves contacts at all levels throughout the Board. May provide guidance and direction to lower level staff.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00018 | PVT | 6 | Equal | No | 48.1 | 40.0 | 55.2 | - | - | 48.1 | No/No | - | - | 40.5 | 52.0 | 63.5 |
| 00412 | FRB | 1 | Equal | No | 58.0 | 58.0 | 58.0 | - | - | 58.0 | No/Yes | - | - | 43.4 | 54.2 | 65.0 |
| 00019 | BOG | 2 | Equal | No | 66.0 | 64.9 | 67.2 | - | 3.3 | 67.7 | No/Yes | - | 1 | 52.9 | 66.1 | 79.3 |
| 00026 | PVT | 1 | Equal | Yes | 68.0 | 68.0 | 68.0 | - | - | 68.0 | No/No | - | - | 58.8 | 73.5 | 88.2 |
| 00004 | PVT | 1 | Stronger | No | 72.5 | 72.5 | 72.5 | - | - | 72.5 | No/No | - | - | 59.4 | 74.3 | 89.2 |
| 00003 | FRB | 2 | Equal | No | 76.3 | 73.6 | 79.0 | - | 2.0 | 78.3 | No/Yes | - | 2 | 57.1 | 74.2 | 91.3 |
| 00032 | LAW | 1 | Equal | Yes | 77.0 | 77.0 | 77.0 | 6.0 | - | 83.0 | Yes/No | 1 | - | - | - | - |
| 00007 | GVT | 3 | Equal | No | 82.1 | 80.9 | 83.3 | - | - | 82.1 | Yes/Yes | - | - | 69.9 | 86.0 | 102.1 |
| 00006 | GVT | 3 | Equal | No | 85.8 | 84.4 | 87.0 | 3.2 | - | 86.9 | Yes/Yes | 1 | - | 60.8 | 81.1 | 101.4 |
| 00208 | FIN | 4 | Equal | No | 87.7 | 69.2 | 98.3 | - | - | 87.7 | No/No | - | - | 57.9 | 83.7 | 109.5 |
| 00002 | REG | 1 | Equal | No | 90.7 | 90.7 | 90.7 | - | - | 90.7 | Yes/Yes | - | - | 54.0 | 75.7 | 97.3 |
| 00024 | REG | 3 | Equal | No | 95.1 | 80.7 | 113.1 | - | - | 95.1 | Yes/No | - | - | 74.4 | 97.4 | 120.3 |
| 00411 | FIN | 6 | Equal | No | 99.5 | - | - | - | - | 99.5 | Yes/Yes | - | - | - | - | - |
| 13 |  | 34 |  |  | 77.4 | 71.7 | 79.1 | 4.6 | 2.7 | 78.3 |  | 2 | 3 | 57.2 | 74.4 | 91.6 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1280 Position Title: Recruitment Specialist

Grade: 24
Recruits and places qualified candidates. Identifies recruiting sources, develops advertising strategies, conducts field recruiting, and coordinates the internal job posting process. Provides short-term career counseling to employees. Develops and implements creative and aggressive recruiting plans to improve staff diversity. Identifies changes in organization and position structure, employee turnover, and career progression patterns, and recommends appropriate strategies to meet them. Represents the organization at outside recruiting events. Advises management on recruitment/placement issues. Bachelor's degree plus minimum of 4 years of experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00006 | GVT | 1 | Equal | No | 40.2 | 40.2 | 40.2 | - | - | 40.2 | Yes/Yes | - | - | 28.8 | 38.4 | 48.0 |
| 00018 | PVT | 1 | Equal | No | 47.0 | 47.0 | 47.0 | - | - | 47.0 | No/No | - | - | 40.5 | 52.0 | 63.4 |
| 00412 | FRB | 1 | Equal | No | 48.0 | 48.0 | 48.0 | - | 2.0 | 50.0 | No/Yes | - | 1 | 39.4 | 49.2 | 59.0 |
| 00016 | FRB | 1 | Equal | No | 50.0 | 50.0 | 50.0 | - | 1.2 | 51.2 | No/Yes | - | 1 | 49.2 | 61.4 | 73.6 |
| 00407 | FRB | 3 | Equal | No | 50.9 | 45.0 | 54.6 | 0.8 | - | 51.4 | Yes/No | 2 | - | 42.4 | - | 71.4 |
| 00038 | PVT | 3 | Weaker | No | 50.9 | 50.5 | 51.5 | - | - | 50.9 | No/No | - | - | 45.3 | 65.7 | 81.6 |
| 00125 | FRB | 1 | Equal | No | 57.0 | 57.0 | 57.0 | - | - | 57.0 | Yes/Yes | - | - | 56.1 | 70.2 | 84.2 |
| 00115 | FRB | 1 | Equal | No | 58.3 | 58.3 | 58.3 | 0.7 | - | 59.0 | Yes/No | 1 | - | 53.9 | 63.4 | 72.9 |
| 00032 | LAW | 1 | Equal | No | 58.9 | 58.9 | 58.9 | 4.4 | - | 67.7 | Yes/No | 2 | - | - | - | - |
| 00411 | FIN | 38 | Equal | No | 65.7 | - | - | - | - | 65.7 | Yes/Yes | - | - | - | - | - |
| 00019 | BOG | 2 | Equal | No | 66.0 | 65.0 | 67.0 | - | - | 66.0 | No/Yes | - | 1 | 52.9 | 66.1 | 79.3 |
| 00004 | PVT | 3 | Stronger | No | 67.9 | 66.2 | 71.1 | - | - | 67.9 | No/No | - | - | 59.4 | 74.3 | 89.2 |
| 00206 | PVT | 1 | Weaker | No | 72.4 | 72.4 | 72.4 | 3.2 | - | 75.6 | Yes/No | 1 | - | - | - | - |
| 00408 | OTH | 13 | Equal | No | 79.9 | 65.0 | 91.7 | 2.7 | - | 81.7 | Yes/No | 9 | - | - | - | - |
| 00200 | LAW | 5 | Equal | Yes | 81.5 | 75.0 | 87.4 | 5.8 | - | 87.3 | Yes/No | 5 | - | - | - | - |
| 00022 | REG | 1 | Equal | No | 81.6 | 81.6 | 81.6 | - | 0.5 | 82.1 | No/Yes | - | 1 | 61.8 | 87.1 | 112.5 |
| 00007 | GVT | 1 | Equal | No | 82.1 | 82.1 | 82.1 | - | - | 82.1 | Yes/Yes | - | - | 69.9 | 86.0 | 102.1 |
| 00405 | FRB | 1 | Equal | Yes | 88.1 | 88.1 | 88.1 | 2.5 | - | 90.6 | Yes/No | 1 | - | 57.6 | 74.8 | 92.0 |
| 00003 | FRB | 8 | Equal | No | 89.6 | 83.5 | 100.0 | 3.5 | 2.4 | 91.9 | Yes/Yes | 1 | 6 | 72.4 | 94.2 | 115.9 |
| 00024 | REG | 2 | Weaker | No | 91.3 | 90.9 | 91.8 | - | - | 91.3 | Yes/No | - | - | 74.4 | 97.4 | 120.3 |
| 00208 | FIN | 11 | Equal | No | 93.3 | 80.9 | 104.4 | - | - | 93.3 | No/No | - | - | 73.0 | 97.8 | 122.6 |
| 21 |  | 99 |  |  | 67.6 | 65.3 | 70.2 | 3.0 | 1.5 | 69.0 |  | 22 | 10 | 54.8 | 71.9 | 86.8 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1290 Position Title: Librarian

Grade: 24
Provides reference and research services to the organization, performing a variety of assignments in the areas of reference, acquisitions, cataloging, and periodical literature. Requires ability to use on-line databases and public access catalogs. Is responsible for one or more of the following areas: provides reference and research services to a professional staff and to the general public; reviews publications, catalogs, library-oriented materials, advertisements, and internal requests to select documents appropriate for the library's collection; performs the cataloging function, as well as maintaining the accuracy and quality of the catalog; oversees all areas relating to periodical literature-both foreign and domestic; prepares library publications and releases; participates in or manages special projects designed to improve library services and performance. Master's degree in library science or equivalent experience. Minimum 1-3 years experience. Reports to Chief Librarian.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00115 | FRB | 1 | Equal | No | 42.8 | 42.8 | 42.8 | 0.7 | - | 43.5 | Yes/No | 1 | - | 40.5 | 47.6 | 54.7 |
| 00407 | FRB | 2 | Equal | No | 43.8 | 41.2 | 46.4 | 0.5 | - | 44.3 | Yes/No | 2 | - | 37.6 | 45.8 | 56.4 |
| 00110 | PVT | 2 | Equal | No | 46.0 | 39.4 | 52.7 | - | - | 46.0 | No/Yes | - | - | 36.4 | 50.8 | 71.0 |
| 00003 | FRB | 1 | Equal | No | 48.0 | 48.0 | 48.0 | - | - | 48.0 | No/Yes | - | - | 46.7 | 58.4 | 70.0 |
| 00410 | FRB | 2 | Equal | No | 51.5 | 51.5 | 51.5 | - | 1.3 | 52.8 | No/Yes | - | 2 | 45.7 | 57.1 | 68.5 |
| 00016 | FRB | 1 | Equal | No | 51.6 | 51.6 | 51.6 | - | 1.3 | 52.9 | No/Yes | - | 1 | 42.1 | 52.6 | 63.1 |
| 00100 | FRB | 1 | Equal | No | 56.2 | 56.2 | 56.2 | - | - | 56.2 | No/Yes | - | - | 47.3 | 61.5 | 75.7 |
| 00405 | FRB | 3 | Equal | Yes | 60.4 | 55.1 | 63.7 | - | - | 60.4 | No/No | - | - | 44.5 | 55.6 | 66.8 |
| 00038 | PVT | 2 | Equal | Yes | 60.8 | 50.0 | 71.6 | - | - | 60.8 | No/No | - | - | 45.3 | 65.7 | 81.6 |
| 00130 | PVT | 22 | Equal | No | 61.8 | 53.0 | 72.5 | - | - | 61.8 | No/No | - | - | 45.1 | 65.3 | 85.5 |
| 00206 | PVT | 3 | Equal | No | 61.8 | 60.4 | 63.6 | 2.5 | - | 64.3 | Yes/No | 3 | - | 49.6 | 62.0 | 74.5 |
| 00412 | FRB | 1 | Equal | No | 65.7 | 65.7 | 65.7 | - | - | 65.7 | No/Yes | - | - | 44.3 | 55.3 | 66.4 |
| 00004 | PVT | 4 | Stronger | No | 66.0 | 61.7 | 69.1 | - | - | 66.0 | No/No | - | - | 59.4 | 74.3 | 89.2 |
| 00019 | BOG | 4 | Equal | No | 67.1 | 62.2 | 78.4 | - | 1.8 | 68.5 | No/Yes | - | 3 | 52.9 | 66.1 | 79.3 |
| 00032 | LAW | 7 | Equal | No | 75.8 | 60.0 | 75.0 | 3.2 | - | 77.6 | Yes/No | 4 | - | - | - | - |
| 00208 | FIN | 4 | Equal | No | 75.8 | 65.9 | 96.8 | - | - | 75.8 | No/No | - | - | 64.9 | 87.2 | 109.5 |
| 00120 | FRB | 2 | Equal | No | 76.0 | 74.4 | 77.6 | - | - | 76.0 | Yes/No | - | - | 58.1 | 74.1 | 90.1 |
| 00007 | GVT | 3 | Equal | No | 78.6 | 69.9 | 89.6 | - | - | 78.6 | Yes/Yes | - | - | 69.9 | 86.0 | 102.1 |
| 00024 | REG | 1 | Equal | No | 80.5 | 80.5 | 80.5 | - | - | 80.5 | Yes/No | - | - | 69.9 | 87.9 | 106.0 |
| 00200 | LAW | 2 | Stronger | No | 84.1 | 75.4 | 92.9 | 7.4 | - | 91.5 | Yes/No | 2 | - | - | - | - |
| 00002 | REG | 2 | Equal | No | 85.1 | 79.5 | 90.8 | - | - | 85.1 | Yes/Yes | - | - | 54.1 | 75.7 | 97.3 |
| 21 |  | 70 |  |  | 63.8 | 59.3 | 68.4 | 2.9 | 1.5 | 64.6 |  | 12 | 6 | 50.2 | 64.7 | 79.4 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1295 Position Title: Public Affairs Assistant

Grade: 22
Researches requests from the media, general public, etc. regarding organization policies, schedules, and public information initiatives. Provides responses verbally and in writing.
Reviews newspapers, business magazines, etc., and prepares news clips documents. Coordinates release of information to the public with several other sections within the organization. Makes arrangements for conferences, luncheons and dinner meetings, and including preparation of agendas. Reports to executive (Vice President/Assistant/ Associate Director) at level below Senior Vice President/Division Director. Minimum of 2 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00110 | PVT | 1 | Equal | No | 38.5 | 38.5 | 38.5 | - | - | 38.5 | No/Yes | - | - | 34.8 | 50.5 | 70.8 |
| 00032 | LAW | 1 | Equal | No | 40.0 | 40.0 | 40.0 | 0.6 | - | 40.6 | Yes/No | 1 | - | - | - | - |
| 00407 | FRB | 3 | Equal | No | 43.5 | 38.0 | 49.7 | 1.8 | - | 44.1 | Yes/No | 1 | - | 37.6 | 47.0 | 56.4 |
| 00115 | FRB | 1 | Equal | No | 45.9 | 45.9 | 45.9 | 0.8 | - | 46.7 | Yes/No | 1 | - | 39.7 | 46.7 | 53.7 |
| 00208 | FIN | 2 | Equal | No | 56.3 | 56.0 | 56.6 | - | - | 56.3 | No/No | - | - | 51.3 | 64.1 | 77.0 |
| 00120 | FRB | 1 | Equal | No | 66.4 | 66.4 | 66.4 | - | 3.5 | 69.9 | Yes/Yes | - | 1 | 52.1 | 66.4 | 80.7 |
| 6 |  | 9 |  |  | 48.4 | 47.5 | 49.5 | 1.1 | 3.5 | 49.4 |  | 3 | 1 | 43.1 | 54.9 | 67.7 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1311 Position Title: Training Technician

Grade: 35
Performs administrative functions associated with training activities. Registers students in courses, enters instructor information into database, maintains and updates student and instructor records, and prepares reports as necessary. Reserves hotel rooms under the Board's contract(s) for student lodging, and readjusts reservations as enrollments change. Prepares tuition, materials, and hotel invoices. Prepares and maintains all student materials (e.g., handouts, audio visual aids, and other materials used in courses). Designs and creates various documents to be used in training. Prepares routine correspondence and handles periodic mailings. Ensures classrooms are well supplied. Sets up, operates and disassembles equipment used in training (e.g., VCRs and monitors, overhead projectors, etc.). Ensures classroom set-ups are adequate and appropriate. High School diploma or equivalent experience. Minimum of 3 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00007 | GVT | 1 | Equal | No | 37.2 | 37.2 | 37.2 | 0.1 | - | 37.3 | Yes/Yes | 1 | - | 33.1 | 40.1 | 47.0 |
| 00006 | GVT | 1 | Equal | No | 40.3 | 40.3 | 40.3 | 0.2 | - | 40.5 | Yes/Yes | 1 | - | 28.8 | 38.4 | 48.0 |
| 00130 | PVT | 2 | Equal | No | 40.6 | 40.3 | 40.8 | - | - | 40.6 | No/No | - | - | 29.2 | 38.8 | 48.4 |
| 00019 | BOG | 2 | Equal | No | 43.0 | 40.5 | 45.5 | - | - | 43.0 | No/Yes | - | - | 33.7 | 42.2 | 50.6 |
| 00405 | FRB | 1 | Equal | No | 46.5 | 46.5 | 46.5 | - | - | 46.5 | No/No | - | - | 38.9 | 48.6 | 58.4 |
| 00002 | REG | 9 | Equal | No | 48.9 | 43.6 | 53.3 | 0.9 | - | 49.2 | Yes/Yes | 3 | - | 31.9 | 42.3 | 52.6 |
| 00024 | REG | 6 | Equal | No | 57.2 | 52.8 | 62.2 | 0.5 | - | 57.5 | Yes/No | 4 | - | 39.7 | 53.3 | 63.8 |
| 00120 | FRB | 1 | Equal | No | 62.3 | 62.3 | 62.3 | - | 0.5 | 62.8 | Yes/Yes | - | 1 | 47.6 | 59.5 | 71.4 |
| 8 |  | 23 |  |  | 47.0 | 45.4 | 48.5 | 0.4 | 0.5 | 47.2 |  | 9 | 1 | 35.4 | 45.4 | 55.0 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1320 Position Title: Legal Secretary

Grade: 34
Provides secretarial and administrative support that is specific to the legal function of the organization. Requires strong organizational skills, ability to deal with deadline pressure and prioritize assignments; knowledge of the legal division's functions and projects. Communicates with external organizations and court personnel to obtain legal information maintains docket of pending litigation, produces memoranda, regulations, and drafts in specified legal format. Secretary to Attorney(s) or non-partners in a law firm. Knowledge of legal terminology. Minimum 3 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00003 | FRB | 5 | Equal | No | 46.9 | 43.1 | 51.1 | - | 0.8 | 47.7 | No/Yes | - | 5 | 41.4 | 51.7 | 62.0 |
| 00002 | REG | 13 | Equal | No | 51.8 | 44.7 | 59.2 | 1.4 | - | 52.5 | Yes/Yes | 7 | - | 31.9 | 42.3 | 52.6 |
| 00406 | REG | 1 | Stronger | No | 56.7 | 56.7 | 56.7 | - | - | 56.7 | No/Yes | - | - | 39.3 | 51.1 | 62.9 |
| 00200 | LAW | 29 | Equal | No | 57.2 | 47.4 | 67.0 | 2.4 | - | 59.2 | Yes/No | 24 | - | 46.4 | 57.9 | 70.1 |
| 00032 | LAW | 194 | Equal | No | 59.4 | 28.8 | 72.8 | 1.8 | - | 59.7 | Yes/No | 29 | - | - | - | - |
| 00120 | FRB | 1 | Equal | No | 60.8 | 60.8 | 60.8 | - | 1.2 | 62.0 | Yes/Yes | - | 1 | 57.6 | 59.5 | 71.4 |
| 00024 | REG | 9 | Equal | No | 65.2 | 57.3 | 68.5 | - | - | 65.2 | Yes/No | - | - | 45.1 | 57.8 | 82.2 |
| 7 |  | 252 |  |  | 56.9 | 48.4 | 62.3 | 1.9 | 1.0 | 57.6 |  | 60 | 6 | 43.6 | 53.4 | 66.9 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1325 Position Title: Senior Secretary

Grade: 35
Provides secretarial and administrative support to a high-level official. Requires ability to effectively communicate with all levels within the organization. Exhibits initiative and good organizational skills. Demonstrates ability to set priorities, manage workflow, and independently complete assignments. Maintains supervisor's calendar, arranges meetings, prepares logistics associated with setting up meetings, maintains files, and drafts routine responses to general inquiries. Secretary to executive (Vice President/Assistant/Associate Director) at level below Senior Vice President/Division Director. High school diploma (or equivalent experience) plus a minimum of 4 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00120 | FRB | 3 | Equal | No | 40.6 | 36.0 | 43.4 | - | 1.2 | 41.4 | Yes/Yes | - | 2 | 31.8 | 39.8 | 47.8 |
| 00409 | FRB | 19 | Equal | No | 41.3 | - | - | - | - | 41.3 | No/No | - | - | 34.2 | 40.2 | 46.2 |
| 00036 | PVT | 13 | Equal | No | 44.5 | 41.0 | 50.7 | - | - | 44.5 | No/No | - | - | - | - | - |
| 00405 | FRB | 2 | Equal | No | 44.5 | 41.3 | 47.6 | - | - | 44.5 | No/No | - | - | 34.0 | 42.5 | 51.0 |
| 00019 | BOG | 25 | Equal | No | 44.7 | 36.0 | 50.1 | - | 1.9 | 45.9 | No/Yes | - | 16 | 33.7 | 42.2 | 50.6 |
| 00018 | PVT | 20 | Equal | No | 45.4 | 38.0 | 57.0 | - | - | 45.4 | No/No | - | - | 34.0 | 43.5 | 53.0 |
| 00038 | PVT | 17 | Equal | No | 46.7 | 40.1 | 55.6 | - | - | 46.7 | No/No | - | - | 29.8 | 45.2 | 60.6 |
| 00130 | PVT | 61 | Equal | No | 49.3 | 41.4 | 60.1 | - | - | 49.3 | No/No | - | - | 36.3 | 46.6 | 56.9 |
| 00004 | PVT | 119 | Equal | No | 52.1 | 45.3 | 71.3 | - | - | 52.1 | No/No | - | - | 44.4 | 55.6 | 66.8 |
| 00006 | GVT | 1 | Equal | No | 53.2 | 53.2 | 53.2 | 0.3 | - | 53.5 | Yes/Yes | 1 | - | 32.0 | 42.7 | 53.4 |
| 00413 | PVT | 19 | Equal | No | 53.2 | 40.0 | 65.7 | - | 2.1 | 53.8 | No/Yes | - | 5 | 39.4 | 52.2 | 65.0 |
| 00208 | FIN | 100 | Equal | No | 57.7 | 41.9 | 68.0 | - | - | 57.7 | No/No | - | - | 41.9 | 54.5 | 61.1 |
| 00024 | REG | 2 | Equal | No | 62.0 | 60.2 | 63.8 | - | - | 62.0 | Yes/No | - | - | 45.1 | 54.4 | 63.8 |
| 00007 | GVT | 6 | Equal | No | 62.9 | 60.6 | 64.3 | - | - | 62.9 | Yes/Yes | - | - | 44.6 | 54.5 | 64.3 |
| 00002 | REG | 9 | Equal | No | 70.4 | 63.9 | 76.3 | 1.7 | - | 71.2 | Yes/Yes | 4 | - | 39.6 | 55.5 | 71.4 |
| 00411 | FIN | 15 | Equal | No | 72.1 | 55.7 | 103.0 | - | - | 72.1 | Yes/Yes | - | - | - | - | - |
| 00110 | PVT | 4 | Stronger | No | 73.4 | 62.3 | 85.5 | - | - | 73.4 | No/Yes | - | - | 50.0 | 61.8 | 95.6 |
| 17 |  | 435 |  |  | 53.8 | 47.3 | 63.5 | 1.0 | 1.7 | 54.0 |  | 5 | 23 | 38.1 | 48.7 | 60.5 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1330 Position Title: Secretary

Grade: 34
Provides secretarial and general administrative support to the manager and 5 to 30 staff members of one of the organization's primary operational units. Requires a high degree of accuracy and dependability as well as the ability to communicate with all levels within the organization and to set priorities and complete assignments under tight deadlines. Maintains files, proofreads, maintains leave records, processes travel reimbursements and other administrative forms, etc. Reports to manager of unit. Has knowledge of the organization's policies and procedures on leave, travel, confidentiality, and typing style; is familiar with the responsibilities of staff in his/her unit and related areas. High school diploma (or equivalent experience) plus a minimum of 3 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00120 | FRB | 2 | Equal | No | 34.2 | 28.7 | 39.7 | - | - | 34.2 | Yes/Yes | - | - | 27.6 | 34.5 | 41.4 |
| 00409 | FRB | 11 | Equal | No | 35.0 | - | - | - | - | 35.0 | No/No | - | - | 30.2 | 35.5 | 40.8 |
| 00413 | PVT | 44 | Equal | No | 35.7 | 28.8 | 43.9 | - | 0.7 | 35.9 | No/Yes | - | 14 | 27.6 | 36.6 | 45.6 |
| 00018 | PVT | 19 | Equal | No | 36.4 | 34.0 | 41.3 | - | - | 36.4 | No/No | - | - | 29.5 | 37.0 | 44.5 |
| 00110 | PVT | 2 | Weaker | No | 38.0 | 36.4 | 39.7 | - | - | 38.0 | No/Yes | - | - | 25.2 | 31.6 | 39.4 |
| 00038 | PVT | 3 | Equal | No | 39.0 | 35.2 | 41.8 | - | - | 39.0 | No/No | - | - | 26.4 | 38.5 | 50.5 |
| 00405 | FRB | 5 | Equal | No | 39.7 | 35.0 | 44.5 | - | - | 39.7 | No/No | - | - | 29.7 | 37.1 | 44.5 |
| 00006 | GVT | 4 | Equal | Yes | 40.9 | 35.2 | 43.9 | 0.4 | - | 41.1 | Yes/Yes | 2 | - | 28.8 | 38.4 | 48.0 |
| 00019 | BOG | 5 | Equal | No | 41.2 | 36.5 | 43.3 | - | 1.8 | 41.9 | No/Yes | - | 2 | 30.3 | 37.9 | 45.5 |
| 00130 | PVT | 62 | Equal | No | 41.3 | 34.4 | 50.0 | - | - | 41.3 | No/No | - | - | 32.4 | 41.5 | 50.6 |
| 00007 | GVT | 56 | Equal | No | 42.9 | 33.6 | 47.0 | 0.7 | - | 43.1 | Yes/Yes | 13 | - | 33.1 | 40.1 | 47.0 |
| 00411 | FIN | 103 | Equal | No | 43.4 | 29.6 | 56.4 | - | - | 43.4 | Yes/Yes | - | - | - | - | - |
| 00208 | FIN | 59 | Equal | No | 44.5 | 34.9 | 58.2 | - | - | 44.5 | No/No | - | - | 36.6 | 47.5 | 58.5 |
| 00004 | PVT | 105 | Equal | No | 44.9 | 38.4 | 55.2 | - | - | 44.9 | No/No | - | - | 39.8 | 49.7 | 59.7 |
| 00024 | REG | 1 | Equal | No | 50.0 | 50.0 | 50.0 | - | - | 50.0 | Yes/No | - | - | 39.7 | 47.9 | 56.2 |
| 00002 | REG | 23 | Equal | No | 50.6 | 58.5 | 52.6 | 1.0 | - | 51.0 | Yes/Yes | 8 | - | 31.9 | 42.3 | 52.6 |
| 00022 | REG | 2 | Equal | No | 63.8 | - | - | - | - | 63.8 | No/No | - | - | 38.0 | 53.7 | 69.3 |
| 17 |  | 506 |  |  | 42.4 | 36.6 | 47.2 | 0.7 | 1.3 | 42.5 |  | 23 | 16 | 31.7 | 40.6 | 49.6 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1340 Position Title: Clerk-Typist

Grade: 32
Typically provides clerical and typing support to a group of individuals in one of the organization's primary operational units. Requires knowledge of office procedures, accurate typing skills, word processing ability, and understanding of the organization's policies and procedures. Duties are normally performed with guidance from a higher level secretary. High School diploma or equivalent, with demonstration of basic typing and grammar skills.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00110 | PVT | 1 | Equal | No | 29.0 | 29.0 | 29.0 | - | - | 29.0 | No/Yes | - | - | 20.8 | 24.9 | 32.1 |
| 00019 | BOG | 1 | Equal | No | 35.2 | 35.2 | 35.2 | - | - | 35.2 | No/Yes | - | - | 24.5 | 30.6 | 36.7 |
| 00208 | FIN | 22 | Equal | No | 36.9 | 28.9 | 49.3 | - | - | 36.9 | No/No | - | - | 32.8 | 42.7 | 52.6 |
| 00024 | REG | 1 | Equal | No | 38.4 | 38.4 | 38.4 | - | - | 38.4 | Yes/No | - | - | 27.1 | 32.8 | 38.4 |
| 4 |  | 25 |  |  | 34.9 | 32.9 | 38.0 | 0.0 | 0.0 | 34.9 |  | 0 | 0 | 26.3 | 32.8 | 40.0 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1345 Position Title: Mail Clerk

Grade: 32
Responsible for the timely and accurate distribution of internal and external mail throughout the organization in accordance with established guidelines and procedures. High school diploma or equivalent experience. Works under direct supervision of the Supervisor/Asst. Supervisor; may receive guidance from a senior mail clerk. Work required lifting moderately heavy boxes, prolonged walking and/or standing. Uses freight elevator and operates conveyor system requiring exercise of safety precautions.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00026 | PVT | 3 | Stronger | No | 25.8 | 25.2 | 27.0 | - | - | 25.8 | No/No | - | - | 25.2 | 31.5 | 37.8 |
| 00018 | PVT | 7 | Equal | No | 27.5 | 25.0 | 30.7 | - | - | 27.5 | No/No | - | - | 19.5 | 24.0 | 28.5 |
| 00110 | PVT | 2 | Equal | No | 28.1 | 25.2 | 31.1 | - | - | 28.1 | No/Yes | - | - | 20.8 | 24.9 | 32.1 |
| 00019 | BOG | 6 | Equal | No | 28.9 | 27.6 | 30.5 | - | 1.1 | 29.5 | No/Yes | - | 3 | 24.5 | 30.6 | 36.7 |
| 00038 | PVT | 2 | Equal | No | 30.0 | 30.0 | 30.0 | - | - | 30.0 | No/No | - | - | 26.4 | 45.2 | 60.6 |
| 00036 | PVT | 1 | Equal | No | 32.5 | 32.5 | 32.5 | - | - | 32.5 | No/No | - | - | - | - | - |
| 00206 | PVT | 4 | Equal | No | 32.8 | 29.1 | 36.2 | 1.6 | - | 34.4 | Yes/No | 4 | - | 24.6 | 28.3 | 32.0 |
| 00120 | FRB | 1 | Equal | No | 33.2 | 33.2 | 33.2 | - | - | 33.2 | Yes/Yes | - | - | 26.1 | 32.0 | 37.9 |
| 00007 | GVT | 11 | Equal | No | 33.8 | 26.4 | 37.4 | - | - | 33.8 | No/Yes | - | - | 26.7 | 32.1 | 37.4 |
| 00024 | REG | 7 | Equal | No | 36.8 | 33.7 | 38.4 | - | - | 36.8 | Yes/No | - | - | 27.1 | 32.8 | 38.4 |
| 00003 | FRB | 15 | Equal | No | 38.2 | 34.0 | 43.9 | 0.3 | - | 38.3 | Yes/No | 3 | - | 32.6 | 40.8 | 48.9 |
| 11 |  | 59 |  |  | 31.6 | 29.3 | 33.7 | 1.0 | 1.1 | 31.8 |  | 7 | 3 | 25.4 | 32.2 | 39.0 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1350 Position Title: Computer Operator

Grade: 36
Monitors and controls multi-computer processing, master terminal operations for a large-scale data base management system, and the network terminal control for the data communications system. Monitors and controls multiple mainframe operating and communications systems and computer peripheral equipment, such as tape drives, disk drives, printers, etc. Monitors remedial/preventive maintenance procedures for all equipment. Assists in shift operations such as training, completing production reports, and maintaining supplies and materials needed for efficient operation. High school diploma (or equivalent experience) plus a minimum of 4 years experience. Multiple mainframe operating and communications systems environment.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00003 | FRB | 1 | Equal | No | 27.1 | 27.1 | 27.1 | - | - | 27.1 | Yes/No | - | - | 32.6 | 40.8 | 48.9 |
| 00413 | PVT | 4 | Equal | No | 37.1 | 32.2 | 39.6 | - | - | 37.1 | No/Yes | - | - | 27.6 | 36.6 | 45.6 |
| 00019 | BOG | 7 | Equal | No | 52.3 | 44.3 | 65.2 | - | 1.1 | 53.4 | No/Yes | - | 7 | 38.2 | 47.7 | 57.3 |
| 3 |  | 12 |  |  | 38.8 | 34.5 | 44.0 | 0.0 | 1.1 | 39.2 |  | 0 | 7 | 32.8 | 41.7 | 50.6 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1370 Position Title: Accounts Payable Assistant

Grade: 35
Performs a variety of tasks related to the disbursement of agency funds to vendors and contractors. Handles the most complicated or non-repetitive duties requiring experience and judgment. Reviews invoices and processes correct payments according to contractual agreements; ensures proper accounting allocation of expenditures, contacts vendors/contractors to resolve questions regarding invoices. High school or equivalent. Minimum of 4 years experience. Knowledge of accounting practices and procedures.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00018 | PVT | 1 | Equal | No | 32.0 | 32.0 | 32.0 | - | - | 32.0 | No/No | - | - | 25.0 | 31.2 | 37.4 |
| 00026 | PVT | 1 | Equal | No | 32.0 | 32.0 | 32.0 | - | - | 32.0 | No/No | - | - | 28.0 | 35.1 | 42.1 |
| 00032 | LAW | 6 | Equal | No | 37.5 | 32.0 | 41.3 | - | - | 37.5 | No/No | - | - | - | - | - |
| 00036 | PVT | 1 | Equal | No | 41.0 | 41.0 | 41.0 | - | - | 41.0 | No/No | - | - | - | - | - |
| 00038 | PVT | 1 | Equal | No | 41.3 | 41.3 | 41.3 | - | - | 41.3 | No/No | - | - | 29.8 | 45.2 | 60.6 |
| 00004 | PVT | 6 | Stronger | No | 41.9 | 40.7 | 43.4 | - | - | 41.9 | No/No | - | - | 39.8 | 49.7 | 59.7 |
| 00019 | BOG | 1 | Equal | No | 45.5 | 45.5 | 45.5 | - | 1.0 | 46.5 | No/Yes | - | 1 | 33.7 | 42.2 | 50.6 |
| 00006 | GVT | 1 | Equal | Yes | 50.0 | 50.0 | 50.0 | 0.7 | - | 50.7 | Yes/Yes | 1 | - | 32.0 | 42.7 | 53.4 |
| 00024 | REG | 6 | Equal | No | 53.8 | 50.8 | 56.2 | - | - | 53.8 | Yes/No | - | - | 39.7 | 47.9 | 56.2 |
| 00002 | REG | 6 | Equal | No | 58.5 | 52.9 | 62.7 | 1.5 | - | 58.8 | Yes/Yes | 1 | - | 39.6 | 55.5 | 71.4 |
| 00208 | FIN | 2 | Equal | No | 62.4 | 53.7 | 71.0 | - | - | 62.4 | No/No | - | - | 51.3 | 64.1 | 77.0 |
| 00406 | REG | 1 | Stronger | No | 64.4 | 64.4 | 64.4 | - | - | 64.4 | No/Yes | - | - | 49.3 | 64.1 | 78.9 |
| 12 |  | 33 |  |  | 46.7 | 44.7 | 48.4 | 1.1 | 1.0 | 46.9 |  | 2 | 1 | 36.8 | 47.8 | 58.7 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1380 Position Title: Payroll Assistant

Grade: 35
Responsible for the processing and preparation of the biweekly payroll (salary increases, premium pay, employee benefit information, tax levies, etc) in an automated environment in accordance with organizational pay policies and applicable laws. Requires a working knowledge of generally accepted payroll accounting principles, federal government payroll policies, federal and state tax laws, personnel and employee benefit functions, and mainframe and microcomputer data processing. Reports to Payroll Supervisor. 1700 employee biweekly payroll. Minimum of 4 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00018 | PVT | 5 | Equal | No | 37.7 | 35.0 | 41.0 | - | - | 37.7 | No/No | - | - | 29.5 | 37.0 | 44.5 |
| 00120 | FRB | 2 | Equal | No | 39.2 | 38.5 | 39.9 | - | - | 39.2 | Yes/Yes | - | - | 31.8 | 39.8 | 47.8 |
| 00007 | GVT | 8 | Equal | No | 40.6 | 33.1 | 47.0 | 0.4 | - | 40.8 | Yes/Yes | 5 | - | 33.1 | 40.1 | 47.0 |
| 00038 | PVT | 1 | Stronger | No | 42.8 | 42.8 | 42.8 | - | - | 42.8 | No/No | - | - | 33.8 | 49.4 | 61.3 |
| 00032 | LAW | 2 | Equal | No | 49.1 | 45.2 | 52.9 | - | - | 49.1 | No/No | - | - | - | - | - |
| 00024 | REG | 1 | Equal | No | 56.6 | 56.6 | 56.6 | - | - | 56.6 | Yes/No | - | - | 47.8 | 60.1 | 72.4 |
| 00208 | FIN | 1 | Equal | No | 57.3 | 57.3 | 57.3 | - | - | 57.3 | No/No | - | - | 51.3 | 64.1 | 77.0 |
| 00006 | GVT | 1 | Equal | Yes | 62.5 | 62.5 | 62.5 | - | - | 62.5 | Yes/Yes | - | - | 45.5 | 60.7 | 75.9 |
| 8 |  | 21 |  |  | 48.2 | 46.4 | 50.0 | 0.4 | 0.0 | 48.3 |  | 5 | 0 | 39.0 | 50.2 | 60.8 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1395 Position Title: Senior Human Resources Technician

Grade: 36
Provides administrative and technical support to one or more HR functional areas. Works closely with the senior professional staff to develop and implement a variety of HR programs and services. Duties typically include establishing and maintaining subject matter files in connection with assigned responsibilities; establishing or revising files to meet current needs and legal requirements; retrieving information from files and accessing information from other sources when required. Minimum of two years of college (or equivalent experience), plus six years of specific work experience. Requires knowledge and direct administrative experience in at least two HR disciplines. Contacts include internal staff and external contacts (e.g., vendors, contractors, temp agencies, academic institutions). May lead/provide training to lower level staff and temporary employees.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual <br> Other <br> Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00026 | PVT | 2 | Equal | No | 38.6 | 36.5 | 40.8 | - | - | 38.6 | No/No | - | - | 31.2 | 39.1 | 46.9 |
| 00007 | GVT | 3 | Equal | No | 46.9 | 42.4 | 49.8 | 0.5 | - | 47.4 | Yes/Yes | 3 | - | 36.7 | 44.4 | 52.1 |
| 00019 | BOG | 4 | Equal | No | 47.9 | 40.5 | 53.7 | - | 1.4 | 49.3 | No/Yes | - | 4 | 38.2 | 47.7 | 57.3 |
| 00130 | PVT | 5 | Equal | No | 48.2 | 42.5 | 52.3 | - | - | 48.2 | No/No | - | - | 32.0 | 42.6 | 53.3 |
| 00200 | LAW | 1 | Equal | No | 49.0 | 49.0 | 49.0 | 2.4 | - | 51.4 | Yes/No | 1 | - | 33.4 | 41.7 | 50.1 |
| 00024 | REG | 1 | Equal | No | 55.4 | 55.4 | 55.4 | - | - | 55.4 | Yes/No | - | - | 45.1 | 54.4 | 63.8 |
| 00006 | GVT | 1 | Equal | No | 58.2 | 58.2 | 58.2 | - | - | 58.2 | Yes/Yes | - | - | 35.6 | 47.4 | 59.3 |
| 00208 | FIN | 2 | Equal | No | 65.0 | 62.0 | 68.0 | - | - | 65.0 | No/No | - | - | 51.0 | 64.0 | 77.0 |
| 00120 | FRB | 1 | Equal | No | 75.4 | 75.4 | 75.4 | - | 4.0 | 79.4 | Yes/Yes | - | 1 | 52.6 | 67.1 | 81.6 |
| 9 |  | 20 |  |  | 53.8 | 51.3 | 55.8 | 1.5 | 2.7 | 54.8 |  | 4 | 5 | 39.5 | 49.8 | 60.2 |

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1425 Position Title: Telephone Operator

Grade: 33
Monitors a systems console, routing and screening incoming calls, placing long distance and overseas calls, providing information to callers. Maintains records relevant to telephone service. High school diploma (or equivalent experience) plus a minimum of 1 year experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00409 | FRB | 1 | Equal | No | 26.4 | 26.4 | 26.4 | - | - | 26.4 | No/No | - | - | 22.0 | 25.3 | 28.6 |
| 00006 | GVT | 1 | Equal | Yes | 29.7 | 29.7 | 29.7 | - | - | 29.7 | Yes/Yes | - | - | 23.3 | 31.1 | 38.9 |
| 00026 | PVT | 2 | Equal | No | 29.7 | 24.5 | 34.9 | - | - | 29.7 | No/No | - | - | 23.2 | 29.1 | 34.9 |
| 00018 | PVT | 6 | Equal | No | 31.9 | 30.3 | 33.1 | - | - | 31.9 | No/No | - | - | 22.0 | 27.3 | 32.6 |
| 00120 | FRB | 1 | Equal | No | 35.5 | 35.5 | 35.5 | - | - | 35.5 | Yes/Yes | - | - | 30.2 | 37.7 | 45.2 |
| 00206 | PVT | 1 | Equal | No | 40.3 | 40.3 | 40.3 | 1.8 | - | 42.1 | Yes/No | 1 | - | 27.2 | 31.3 | 35.4 |
| 6 |  | 12 |  |  | 32.3 | 31.1 | 33.3 | 1.8 | 0.0 | 32.6 |  | 1 | 0 | 24.7 | 30.3 | 35.9 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1450 Position Title: Purchasing Agent/Buyer

Grade: 36
Initiates and/or assists in the procurement of materials and supplies to fulfill organizational needs and requirements. Works with divisions to develop specifications, prepare solicitation documents, obtain bids. Procures furniture, equipment, building services and supplies, etc. Non-exempt but may compare to exempt (Para-professional). High school diploma (or equivalent experience) plus a minimum of 3 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00018 | PVT | 1 | Equal | No | 38.6 | 38.6 | 38.6 | - | - | 38.6 | No/No | - | - | 40.5 | 52.0 | 63.5 |
| 00038 | PVT | 1 | Equal | Yes | 46.4 | 46.4 | 46.4 | - | - | 46.4 | No/No | - | - | 45.3 | 65.7 | 81.6 |
| 00019 | BOG | 1 | Equal | No | 51.0 | 51.0 | 51.0 | - | 2.5 | 53.5 | No/Yes | - | 1 | 38.2 | 47.7 | 57.3 |
| 00002 | REG | 2 | Equal | No | 54.2 | 45.8 | 55.9 | - | - | 54.2 | Yes/Yes | - | - | 39.6 | 55.5 | 71.4 |
| 00024 | REG | 1 | Equal | No | 56.2 | 56.2 | 56.2 | - | - | 56.2 | Yes/No | - | - | 45.1 | 54.4 | 63.8 |
| 00022 | REG | 1 | Equal | No | 58.8 | 58.8 | 58.8 | - | - | 58.8 | No/No | - | - | 41.1 | 58.0 | 74.8 |
| 00006 | GVT | 1 | Equal | Yes | 64.4 | 64.4 | 64.4 | 0.3 | - | 64.7 | Yes/Yes | 1 | - | 52.6 | 70.2 | 87.8 |
| 00413 | PVT | 7 | Equal | No | 73.3 | 56.6 | 83.0 | - | 1.7 | 74.0 | No/Yes | - | 3 | 52.4 | 73.3 | 94.2 |
| 8 |  | 15 |  |  | 55.4 | 52.2 | 56.8 | 0.3 | 2.1 | 55.8 |  | 1 | 4 | 44.4 | 59.6 | 74.3 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 1451 Position Title: Senior Staff Assistant

Grade: 36
Performs a variety of administrative, research, and technical duties. Maintains, administers, and/or accesses databases of information on operations. Prepares reports, assists in preparation of examinations and operations reviews, and coordinates periodic meetings and conferences. Retrieves statistical data from mainframe computer and provides data to staff upon request. Uses spreadsheet software to develop and maintain databases, uses graphics programs to prepare exhibits for staff presentations. Arranges meetings and conferences. Drafts correspondence using accepted format and style. High School diploma or equivalent experience. Minimum of 5 years experience.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00026 | PVT | 12 | Equal | No | 39.7 | 33.1 | 45.4 | - | - | 39.7 | No/No | - | - | 31.2 | 39.1 | 46.9 |
| 00120 | FRB | 12 | Equal | No | 45.8 | 38.3 | 51.0 | 1.0 | 0.9 | 46.3 | Yes/Yes | 2 | 5 | 36.3 | 45.3 | 54.4 |
| 00019 | BOG | 29 | Equal | No | 53.1 | 46.3 | 57.3 | - | 2.0 | 55.0 | No/Yes | - | 27 | 38.2 | 47.7 | 57.3 |
| 00208 | FIN | 5 | Equal | No | 57.2 | 49.6 | 65.6 | - | - | 57.2 | No/No | - | - | 41.9 | 54.5 | 61.1 |
| 00024 | REG | 1 | Equal | No | 63.7 | 63.7 | 63.7 | - | - | 63.7 | Yes/No | - | - | 47.8 | 60.1 | 72.4 |
| 5 |  | 59 |  |  | 51.9 | 46.2 | 56.6 | 1.0 | 1.5 | 52.4 |  | 2 | 32 | 39.1 | 49.3 | 58.4 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2050 Position Title: Manager, Credit Risk

Grade: 29
Carries out initiatives that help advance the organization's supervision of credit risk. Identifies and employs resources that provide a timely flow of information on risk management practices, risk exposures, and credit conditions. Initiatives include the development of sound practice guidance, rulemakings, examination procedures, training programs and examiner tools. Ensures that credit risk subject matter experts provide input into large, complex banking organization (LCBO) supervisory plans that reflect the credit risk section's understanding of emerging risks and organization priorities. Collaborates with officers and examination staff. Provides briefings, speeches and testimony to management regarding advances in supervisory practices, emerging credit issues or credit quality trends. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent experience) plus minimum seven years of in-depth experience in evaluating and analyzing the risk management practices of banking organizations. Requires expert knowledge of risk management systems and practices.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00412 | FRB | 1 | Equal | Yes | 92.5 | 92.5 | 92.5 | - | 4.0 | 96.5 | Yes/Yes | - | 1 | 73.7 | 92.1 | 110.5 |
| 00100 | FRB | 1 | Equal | Yes | 95.0 | 95.0 | 95.0 | - | - | 95.0 | No/Yes | - | - | 72.7 | 94.4 | 116.2 |
| 00405 | FRB | 1 | Equal | No | 95.3 | 95.3 | 95.3 | - | - | 95.3 | No/No | - | - | 75.4 | 98.0 | 120.5 |
| 00410 | FRB | 1 | Equal | Yes | 116.2 | 116.2 | 116.2 | 4.9 | 3.4 | 124.5 | Yes/Yes | 1 | 1 | 78.5 | 98.2 | 117.8 |
| 00006 | GVT | 1 | Equal | Yes | 135.9 | 135.9 | 135.9 | 1.0 | - | 136.9 | Yes/No | 1 | - | 135.9 | 193.3 | 250.7 |
| 00208 | FIN | 1 | Equal | No | 151.0 | 151.0 | 151.0 | - | - | 151.0 | No/No | - | - | 100.5 | 130.7 | 160.8 |
| 00007 | GVT | 1 | Equal | Yes | 162.4 | 162.4 | 162.4 | - | - | 162.4 | Yes/Yes | - | - | 108.8 | 136.3 | 163.7 |
| 00019 | BOG | 1 | Equal | Yes | 164.9 | 164.9 | 164.9 | - | 26.9 | 191.8 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00022 | REG | 1 | Equal | Yes | 170.6 | 170.6 | 170.6 | - | 2.5 | 173.1 | No/Yes | - | 1 | 101.2 | 149.0 | 196.8 |
| 00024 | REG | 4 | Equal | Yes | 174.9 | 159.6 | 191.0 | - | - | 174.9 | Yes/No | - | - | 134.7 | 203.5 | 283.5 |
| 00002 | REG | 1 | Equal | Yes | 177.7 | 177.7 | 177.7 | 2.0 | - | 179.7 | Yes/Yes | 1 | - | 117.7 | 163.0 | 208.3 |
| 11 |  | 14 |  |  | 139.7 | 138.3 | 141.1 | 2.6 | 9.2 | 143.7 |  | 3 | 4 | 101.0 | 136.2 | 172.5 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2060 Position Title: Manager, Anti-Money Laundering Policy and Compliance

Grade: 29
Responsible for the implementation and administration of anti-money laundering (AML) program activities. Responsible for the development and implementation of AML examination policies and procedures relating to illegal activities, suspicious transactions, Bank Secrecy Act (BSA) and USA Patriot Act compliance, and suspicious activity and currency transaction reporting that present systemic risk to the organization. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent experience) plus a minimum of seven years highly specialized experience in the domestic and international aspects of anti-money laundering activities, including BSA (Bank Secrecy Act) examination policies and procedures and USA Patriot Act requirements.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00125 | FRB | 1 | Equal | Yes | 97.9 | 97.9 | 97.9 | - | - | 97.9 | Yes/Yes | - | - | 82.9 | 103.6 | 124.3 |
| 00100 | FRB | 1 | Equal | Yes | 98.3 | 98.3 | 98.3 | - | 7.8 | 106.1 | No/Yes | - | 1 | 72.7 | 94.4 | 116.2 |
| 00405 | FRB | 1 | Equal | Yes | 113.2 | 113.2 | 113.2 | - | - | 113.2 | No/No | - | - | 86.4 | 112.2 | 137.9 |
| 00024 | REG | 2 | Equal | Yes | 126.4 | 123.9 | 128.8 | - | - | 126.4 | Yes/No | - | - | 89.3 | 122.3 | 155.2 |
| 00019 | BOG | 1 | Equal | Yes | 160.5 | 160.5 | 160.5 | - | 23.7 | 184.2 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00002 | REG | 1 | Equal | Yes | 190.8 | 190.8 | 190.8 | 1.7 | - | 192.5 | Yes/Yes | 1 | - | 117.7 | 163.0 | 208.3 |
| 6 |  | 7 |  |  | 131.2 | 130.8 | 131.6 | 1.7 | 15.8 | 136.7 |  | 1 | 2 | 93.5 | 122.6 | 151.7 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2070 Position Title: Senior Anti-Money Laundering Examiner

Organizes, directs, and participates in highly sensitive and complex Bank Secrecy Act (BSA) and USA Patriot Act examinations and investigations of domestic and foreign banking organizations involving significant illegal activities, suspicious activities and transactions and complex application matters. Reviews proposed enforcement actions and directs compliance with those orders to ensure sound financial condition and compliance with applicable laws and regulations. Plays a significant role in developing and implementing the organization's Anti-Money Laundering Examination Programs, including training organization examination staff. The position is recognized as a technical expert in the field (this is a non-managerial position). Bachelor's degree (or equivalent experience) and a minimum of six years of experience as a commissioned bank examiner or a commercial bank officer. Requires in-depth knowledge and specialized experience in working with the Bank Secrecy Act, USA Patriot Act, the development of examination procedures, the issuance of regulatory enforcement actions, development and execution of training programs, and an extensive in-depth knowledge of accounting principles and auditing procedures.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00405 | FRB | 2 | Equal | No | 83.0 | 82.9 | 83.0 | - | - | 83.0 | No/No | - | - | 65.9 | 85.6 | 105.3 |
| 00409 | FRB | 1 | Equal | No | 92.0 | 92.0 | 92.0 | - | - | 92.0 | No/No | - | - | 73.6 | 92.0 | 110.4 |
| 00120 | FRB | 1 | Equal | Yes | 101.0 | 101.0 | 101.0 | 3.5 | - | 104.5 | Yes/Yes | 1 | - | 71.5 | 93.0 | 114.5 |
| 00024 | REG | 6 | Equal | No | 111.7 | 96.0 | 122.0 | 1.0 | - | 112.6 | Yes/No | 5 | - | 81.5 | 106.6 | 131.7 |
| 00002 | REG | 43 | Equal | No | 111.8 | 91.0 | 165.0 | 1.9 | - | 112.6 | Yes/Yes | 19 | - | 71.5 | 100.2 | 128.8 |
| 00019 | BOG | 4 | Equal | Yes | 134.8 | 131.0 | 145.8 | - | 15.4 | 146.4 | No/Yes | - | 3 | 97.2 | 121.5 | 145.8 |
| 6 |  | 57 |  |  | 105.7 | 99.0 | 118.1 | 2.1 | 15.4 | 108.5 |  | 25 | 3 | 76.9 | 99.8 | 122.8 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2080 Position Title: Manager, Foreign Banking Organizations

Grade: 29
Administers and implements the organization's efforts on risk-focused supervision of U.S. operations of foreign banking organizations, including supervision of a select group of Foreign Banking Organizations (FBO) with the Domestic Large Complex Banking Organizations (LCBO) program. Initiates, develops, and maintains on-going key relationships with other bank supervisory agencies, domestic and foreign, that are essential to the organization's effective supervision of foreign banking organizations. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent experience) plus a minimum of seven years highly specialized experience and understanding of the US operations of foreign banking organizations, financial markets and structure, relevant laws and regulations.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00019 | BOG | 1 | Equal | Yes | 155.6 | 155.6 | 155.6 | - | 4.0 | 159.6 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00024 | REG | 1 | Equal | Yes | 173.5 | 173.5 | 173.5 | - | - | 173.5 | Yes/No | - | - | 146.5 | 194.5 | 242.6 |
| 00022 | REG | 1 | Equal | Yes | 175.9 | 175.9 | 175.9 | - | - | 175.9 | No/No | - |  | 93.7 | 138.0 | 182.3 |
| 3 |  | 3 |  |  | 168.3 | 168.3 | 168.3 | 0.0 | 4.0 | 169.7 |  | 0 | 1 | 117.4 | 157.6 | 197.7 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

Position Code: 2090 Position Title: Manager, Community Banking Organizations
Grade: 29
Implements and administers banking supervision oversight activities pertaining to community banking organizations, which comprise most of the Federal Reserve System's state member banks and U.S. bank holding companies. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent experience) plus a minimum of seven years specialized experience in the field of banking supervision, including examinations and inspections, and bank holding company operations, and expertise in the statutes, regulations, and policies governing the operations of domestic banking organizations.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00125 | FRB | 6 | Equal | Yes | 96.2 | 93.3 | 103.8 | 8.3 | 0.2 | 104.5 | Yes/Yes | 6 | 1 | 82.9 | 103.6 | 124.3 |
| 00100 | FRB | 7 | Equal | Yes | 100.5 | 83.0 | 114.0 | - | 4.3 | 103.6 | No/Yes | - | 5 | 72.7 | 94.4 | 116.2 |
| 00407 | FRB | 7 | Equal | Yes | 103.3 | 84.9 | 109.9 | 4.3 | - | 107.6 | Yes/No | 7 | - | 82.4 | 107.0 | 131.6 |
| 00409 | FRB | 1 | Equal | No | 107.8 | 107.8 | 107.8 | - | - | 107.8 | No/No | - | - | 85.0 | 106.2 | 127.5 |
| 00405 | FRB | 3 | Stronger | Yes | 109.8 | 96.3 | 120.4 | 2.0 | - | 110.5 | Yes/No | 1 | - | 86.4 | 112.2 | 137.9 |
| 00412 | FRB | 1 | Equal | Yes | 112.0 | 112.0 | 112.0 | - | 1.5 | 113.5 | Yes/Yes | - | 1 | 97.4 | 121.8 | 146.2 |
| 00019 | BOG | 1 | Equal | Yes | 140.0 | 140.0 | 140.0 | - | 6.0 | 146.0 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00002 | REG | 1 | Equal | Yes | 198.9 | 198.9 | 198.9 | 1.0 | - | 199.9 | Yes/Yes | 1 | - | 117.7 | 163.0 | 208.3 |
| 00024 | REG | 1 | Weaker | Yes | 199.2 | 199.2 | 199.2 | - | - | 199.2 | Yes/No | - | - | 146.5 | 194.5 | 242.6 |
| 9 |  | 28 |  |  | 129.7 | 123.9 | 134.0 | 3.9 | 3.0 | 132.5 |  | 15 | 8 | 98.1 | 127.0 | 155.9 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2100 Position Title: Manager, Financial Analysis and Surveillance

Grade: 29
Manages section activities, which include maintaining and operating the systems that generate reports and databases. Ensures that these systems are well maintained and consistent with Federal Reserve and interagency supervisory and regulatory policies to address evolving surveillance information needs. Manages the preparation and distribution of quarterly surveillance and industry monitoring reports, including quarterly reports on banks and bank holding companies by Federal Reserve District and loan quality at commercial banks. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent experience) plus a minimum of seven years specialized experience in supervisory and examination processes, policies, and procedures; requires strong knowledge on supervisory reporting requirements and bank and bank holding company financial analysis techniques. Must be able to understand and manage the union of computerized systems and bank supervisory needs.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00022 | REG | 1 | Equal | Yes | 95.4 | 95.4 | 95.4 | - | - | 95.4 | No/No | - | - | 63.8 | 94.0 | 124.2 |
| 00412 | FRB | 1 | Stronger | Yes | 98.1 | 98.1 | 98.1 | - | 1.0 | 99.1 | Yes/Yes | - | 1 | 80.8 | 101.0 | 121.2 |
| 00100 | FRB | 1 | Equal | Yes | 98.2 | 98.2 | 98.2 | - | 4.0 | 102.2 | No/Yes | - | 1 | 72.7 | 94.4 | 116.2 |
| 00407 | FRB | 1 | Equal | Yes | 102.8 | 102.8 | 102.8 | 1.4 | - | 104.2 | Yes/No | 1 | - | 72.8 | 94.5 | 116.2 |
| 00125 | FRB | 1 | Equal | Yes | 113.7 | 113.7 | 113.7 | 5.0 | - | 118.7 | Yes/Yes | 1 | - | 93.0 | 116.2 | 139.4 |
| 00208 | FIN | 1 | Equal | No | 114.0 | 114.0 | 114.0 | - | - | 114.0 | No/No | - | - | 100.5 | 130.7 | 160.8 |
| 00405 | FRB | 2 | Equal | Yes | 122.6 | 122.2 | 123.1 | 8.8 | - | 131.4 | Yes/No | 2 | - | 86.4 | 112.2 | 137.9 |
| 00406 | REG | 1 | Stronger | Yes | 127.0 | 127.0 | 127.0 | - | - | 127.0 | No/Yes | - | - | 109.0 | 141.7 | 174.4 |
| 00024 | REG | 1 | Equal | Yes | 140.8 | 140.8 | 140.8 | - | - | 140.8 | Yes/No | - | - | 89.3 | 122.3 | 155.2 |
| 00120 | FRB | 1 | Equal | Yes | 146.3 | 146.3 | 146.3 | 4.0 | - | 150.3 | Yes/Yes | 1 | - | 92.9 | 120.7 | 148.5 |
| 00007 | GVT | 1 | Equal | Yes | 148.1 | 148.1 | 148.1 | 6.0 | 7.1 | 161.2 | Yes/Yes | 1 | 1 | 117.5 | 134.0 | 150.5 |
| 00019 | BOG | 1 | Equal | Yes | 149.8 | 149.8 | 149.8 | - | 5.0 | 154.8 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 12 |  | 13 |  |  | 121.4 | 121.4 | 121.4 | 5.0 | 4.3 | 124.9 |  | 6 | 4 | 90.9 | 116.8 | 142.7 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2110 Position Title: Senior Project Manager, Policy

Grade: 29
Provides expert technical guidance on emerging capital market issues and financial innovations that have the potential for increased risk to domestic and international banking organizations. Requires technical in-depth knowledge on capital market instruments and activities, including regulatory capital securities, such as Trust Preferred Securities, asset securitization, credit derivatives, and other structured finance products. Monitors market innovations that are sold to or offered by banks. Formulates and establishes policies and principles to ensure safe and sound banking practice. Regarded as a senior technical expert (this is a non-managerial position). Master's degree (or equivalent) plus a minimum of seven years specialized experience in the areas of banking supervision, capital markets, accounting, and asset securitization. Extensive knowledge of statutes, regulations, and policies governing the domestic and international operations of banking organizations is required.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00024 | REG | 4 | Stronger | No | 111.9 | 90.4 | 136.6 | - | - | 111.9 | Yes/No | - | - | 77.7 | 101.7 | 125.6 |
| 00405 | FRB | 1 | Stronger | No | 120.0 | 120.0 | 120.0 | - | - | 120.0 | No/No | - | - | 86.4 | 112.2 | 137.9 |
| 00002 | REG | 4 | Equal | No | 124.0 | 115.6 | 128.8 | 1.6 | - | 125.2 | Yes/Yes | 3 | - | 71.5 | 100.2 | 128.8 |
| 00022 | REG | 2 | Equal | No | 130.0 | - | - | - | 0.5 | 130.3 | No/Yes | - | 1 | 78.5 | 115.6 | 152.7 |
| 00125 | FRB | 3 | Equal | No | 131.4 | 122.6 | 136.3 | 11.8 | 10.0 | 146.5 | Yes/Yes | 3 | 1 | 96.0 | 120.0 | 144.0 |
| 00406 | REG | 4 | Stronger | No | 139.6 | 112.8 | 160.0 | - | - | 139.6 | No/Yes | - | - | 109.0 | 141.7 | 174.4 |
| 00019 | BOG | 1 | Equal | Yes | 162.2 | 162.2 | 162.2 | - | 16.2 | 178.4 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00208 | FIN | 84 | Equal | No | 172.1 | 127.3 | 201.9 | - | - | 172.1 | No/No | - | - | 138.9 | 170.2 | 201.5 |
| 8 |  | 103 |  |  | 136.4 | 121.6 | 149.4 | 6.7 | 8.9 | 140.5 |  | 6 | 3 | 96.3 | 125.2 | 154.1 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2120 Position Title: Project Manager, Accounting Policy \& Disclosure

Grade: 28
Conducts and manages highly complex analyses and projects involving banking practices and supervision, reporting, auditing, capital adequacy, and internal control policies. Provides guidance to other division supervisory and senior analysts, and monitors coordination of projects involving economists, attorneys, analysts, and representatives of other organizations. Recognized as an expert in accounting and auditing issues affecting financial institutions (this is a non-managerial position). Master's degree (or equivalent) plus a minimum of six years specialized experience in bank and bank holding companies and in-depth background in the financial and management practices of banking organizations. Requires expert knowledge of accounting issues and internal control policies, a comprehensive knowledge of examination, reporting, and other supervisory policies and procedures, and a general perspective on the national and international aspects of the supervisory process in the financial services industries.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. <br> OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00125 | FRB | 1 | Equal | Yes | 107.6 | 107.6 | 107.6 | 4.4 | - | 112.0 | Yes/Yes | 1 | - | 98.4 | 123.0 | 147.7 |
| 00405 | FRB | 5 | Stronger | No | 115.2 | 102.3 | 126.5 | 3.7 | - | 117.4 | Yes/No | 3 | - | 75.4 | 112.8 | 157.9 |
| 00024 | REG | 2 | Equal | No | 123.2 | 121.0 | 125.3 | - | - | 123.2 | Yes/No | - | - | 96.0 | 125.6 | 155.2 |
| 00208 | FIN | 1 | Equal | No | 127.0 | 127.0 | 127.0 | - | - | 127.0 | No/No | - | - | 120.0 | 150.0 | 180.0 |
| 00120 | FRB | 1 | Equal | No | 131.1 | 131.1 | 131.1 | 5.0 | - | 136.1 | Yes/Yes | 1 | - | 92.9 | 120.7 | 148.5 |
| 00019 | BOG | 1 | Equal | Yes | 132.9 | 132.9 | 132.9 | - | 11.0 | 143.9 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00007 | GVT | 2 | Equal | Yes | 153.8 | 151.6 | 156.0 | 4.0 | - | 157.8 | Yes/Yes | 2 | - | 121.9 | 152.7 | 183.4 |
| 7 |  | 13 |  |  | 127.3 | 124.8 | 129.5 | 4.3 | 11.0 | 131.1 |  | 7 | 1 | 102.4 | 132.1 | 163.0 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2130 Position Title: Manager, Supervisory Risk and Policy

Grade: 29
Manages the development of regulations and policies for the supervision of U.S. banks and bank holding companies, foreign banks with U.S. operations, and the international operations of U.S. banking organizations. The manager oversees section participation in domestic and international initiatives to improve bank supervision, and provides input into the training of examiners, international bank examiners, and foreign bank supervisors. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent) plus a minimum of seven years specialized experience in banking supervisory activities, all relevant statutes, Board regulations, and System supervisory and regulatory policies and procedures.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ <br> Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00019 | BOG | 1 | Equal | Yes | 146.1 | 146.1 | 146.1 | - | 13.1 | 159.2 | No/Yes | - | 1 | 112.1 | 140.2 | 168.2 |
| 00208 | FIN | 1 | Equal | No | 151.0 | 151.0 | 151.0 | - | - | 151.0 | No/No | - | - | 100.5 | 130.7 | 160.8 |
| 00406 | REG | 1 | Stronger | Yes | 158.0 | 158.0 | 158.0 | - | - | 158.0 | No/Yes | - | - | 109.0 | 141.7 | 174.4 |
| 00024 | REG | 1 | Weaker | Yes | 174.9 | 174.9 | 174.9 | - | - | 174.9 | Yes/No | - | - | 146.5 | 194.5 | 242.6 |
| 00002 | REG | 1 | Equal | Yes | 187.2 | 187.2 | 187.2 | 1.6 | - | 188.8 | Yes/Yes | 1 | - | 117.7 | 163.0 | 208.3 |
| 5 |  | 5 |  |  | 163.4 | 163.4 | 163.4 | 1.6 | 13.1 | 166.4 |  | 1 | 1 | 117.2 | 154.0 | 190.9 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2140 Position Title: Manager, Operational Risk and Electronic Banking

Grade: 29
Provides expert, technical guidance regarding the identification and evaluation of operational risks associated with banks' use of information technology, payment systems, and electronic banking and fiduciary activities. Works closely with senior management to discuss policies and examination programs, and with other federal and state banking agencies to coordinate operational risk and specialized examination activities. Recommends and resolves complex policy and implementation issues with senior management and state and federal banking agencies. Has overall managerial responsibility for oversight of the staff and work of the section. Master's degree (or equivalent) plus a minimum of seven years specialized experience in policy analysis and implementation in areas such as operational risk, banking information technology, payment systems, electronic banking, or bank fiduciary functions.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00100 | FRB | 1 | Equal | Yes | 95.0 | 95.0 | 95.0 | - | - | 95.0 | No/Yes | - | - | 72.7 | 94.4 | 116.2 |
| 00405 | FRB | 6 | Equal | No | 106.6 | 92.1 | 130.9 | - | - | 106.6 | No/No | - | - | 75.4 | 112.8 | 157.9 |
| 00409 | FRB | 1 | Equal | No | 115.2 | 115.2 | 115.2 | - | - | 115.2 | No/No | - | - | 85.0 | 106.2 | 127.5 |
| 00120 | FRB | 1 | Equal | Yes | 135.7 | 135.7 | 135.7 | 5.0 | 0.5 | 141.2 | Yes/Yes | 1 | 1 | 92.9 | 120.7 | 148.5 |
| 00208 | FIN | 1 | Equal | No | 151.0 | 151.0 | 151.0 | - | - | 151.0 | No/No | - | - | 100.5 | 130.7 | 160.8 |
| 00024 | REG | 1 | Weaker | Yes | 174.9 | 174.9 | 174.9 | - | - | 174.9 | Yes/No | - | - | 146.5 | 194.5 | 242.6 |
| 6 |  | 11 |  |  | 129.7 | 127.3 | 133.8 | 5.0 | 0.5 | 130.7 |  | 1 | 1 | 95.5 | 126.6 | 158.9 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2150 Position Title: Staff Development Coordinator

Grade: 27
Assists in the implementation and maintenance of the education programs. Duties include coordination of course committee activities and the review, testing and maintenance of the System's Core Proficiency Examination. Assists managers in monitoring and evaluating educational activities and performance as well as the oversight of the work of program staff. Bachelor's degree (or equivalent) plus a minimum of six years specialized experience, including application of computerized technology, adult learning theory and principles, and supervisory examination policies.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. <br> Recvg. <br> Bonus | Emps. <br> Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00200 | LAW | 1 | Equal | Yes | 70.8 | 70.8 | 70.8 | 5.6 | - | 76.4 | Yes/No | 1 | - | 67.9 | 91.6 | 115.4 |
| 00409 | FRB | 1 | Equal | No | 87.5 | 87.5 | 87.5 | - | - | 87.5 | No/No | - | - | 73.6 | 92.0 | 110.4 |
| 00407 | FRB | 1 | Equal | Yes | 94.3 | 94.3 | 94.3 | 2.4 | - | 96.7 | Yes/No | 1 | - | 62.0 | - | 99.0 |
| 00100 | FRB | 1 | Equal | No | 101.4 | 101.4 | 101.4 | - | 4.5 | 105.9 | No/Yes | - | 1 | 72.7 | 94.4 | 116.2 |
| 00019 | BOG | 1 | Equal | No | 104.5 | 104.5 | 104.5 | - | 4.0 | 108.5 | No/Yes | - | 1 | 83.6 | 104.5 | 125.5 |
| 00002 | REG | 2 | Equal | Yes | 113.4 | 109.5 | 117.4 | 3.0 | - | 116.4 | Yes/Yes | 2 | - | 71.5 | 100.2 | 128.8 |
| 00022 | REG | 1 | Equal | Yes | 123.3 | 123.3 | 123.3 | - | 1.0 | 124.3 | No/Yes | - | 1 | 85.9 | 126.6 | 167.2 |
| 00024 | REG | 2 | Equal | No | 138.9 | 138.1 | 139.8 | - | - | 138.9 | Yes/No | - | - | 96.0 | 125.6 | 155.2 |
| 00208 | FIN | 1 | Equal | No | 144.0 | 144.0 | 144.0 | - | - | 144.0 | No/No | - | - | 90.0 | 117.0 | 144.0 |
| 9 |  | 11 |  |  | 108.7 | 108.2 | 109.2 | 3.7 | 3.2 | 111.0 |  | 4 | 3 | 78.1 | 106.5 | 129.1 |

## Sample Survey for the 2007 clearance process

## Position Data Array - Sorted by Average Annual Base Salary

## Position Code: 2180 Position Title: Senior Criminal Investigator

Plans, executes, coordinates difficult and complex investigations of alleged or suspected violations of federal criminal statutes, regulations, policies, and procedures. Recognized as a senior expert in all phases of the investigative activity and frequently serves as team leader or project leader on individual cases or as part of federal task forces. Provides direction to investigators and other team members involved in conducting complex and significant investigations involving extremely sensitive issues, and on the use of difficult investigative techniques and tools. Develops activities designed to prevent and detect fraud, waste, and abuse in programs and operations. Bachelor's degree (or equivalent) plus minimum seven years specialized experience, including comprehensive knowledge of investigative principles, techniques, methods and procedures, compiling documentary evidence, reconstructing records in the absence of established information, and a working knowledge of commercial banking, the bank examination process, or financial fraud examination. Must meet requirements to be deputized as a US Marshall including having completed the basic law enforcement training, proficiency in using firearms and other non-lethal weapons, and the physical fitness and age requirements.

| Co. Code | Org. <br> Type | \# of Empls. | Strength of Match | Supv. <br> Resp. | Annual Salary |  |  | Actual Bonus/ Incentive | Actual Other Cash | Average Total Cash | Bonus/ Other Cash Eligible | Emps. Recvg. Bonus | Emps. Recvg. OCash | Salary Range |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Avg. | Low | High |  |  |  |  |  |  | Min. | Midpt. | Max. |
| 00006 | GVT | 1 | Equal | Yes | 97.5 | 97.5 | 97.5 | - | - | 97.5 | Yes/Yes | - | - | 70.2 | 93.6 | 117.0 |
| 00208 | FIN | 1 | Equal | No | 98.0 | 98.0 | 98.0 | - | - | 98.0 | No/No | - | - | 90.0 | 117.0 | 144.0 |
| 00007 | GVT | 4 | Equal | No | 103.3 | 92.2 | 109.0 | 1.8 | - | 104.2 | Yes/Yes | 2 | - | 84.5 | 104.4 | 124.3 |
| 00024 | REG | 3 | Equal | Yes | 122.3 | 115.9 | 126.4 | - | - | 122.3 | Yes/No | - | - | 80.1 | 109.6 | 140.1 |
| 00003 | FRB | 2 | Equal | No | 123.4 | 112.6 | 134.2 | 3.8 | 1.5 | 128.7 | Yes/Yes | 2 | 2 | 102.4 | 133.1 | 163.9 |
| 5 |  | 11 |  |  | 108.9 | 103.2 | 113.0 | 2.8 | 1.5 | 110.1 |  | 4 | 2 | 85.4 | 111.5 | 137.9 |

