

## **MEDICARE PRESCRIPTION DRUG BENEFIT**

### **Solicitation for Applications for New Medicare Advantage Prescription Drug Plan (MA-PD) Sponsors**

**2009 Contract Year**

NOTE: NEED TO UPDATE PUBLIC REPORTING BURDEN: According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0938-0936. The time required to complete this information collection is estimated to average 37.50 hours per response, including the time to review instructions, search existing data resources, gather the data needed, and complete and review the information collection. If you have any comments concerning the accuracy of the time estimate(s) or suggestions for improving this form, please write to: CMS, 7500 Security Boulevard, C4-26-05, Baltimore, Maryland 21244-1850.

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## **1. GENERAL INFORMATION**

### **1.1 Purpose of Solicitation**

The Centers for Medicare & Medicaid Services is seeking applications from Medicare Advantage organizations to enter into contracts to offer qualified prescription drug coverage as described in the Medicare Prescription Drug Benefit Final Rule, published in the Federal Register, on January 28, 2005 (70 Fed. Reg. 4194). Please submit your applications according to the process described in Section 2.0.

If your organization, or your parent or affiliated organization already has a Medicare Advantage-Prescription Drug (MA-PD) contract with CMS to offer the Part D benefit, and you are expanding your service area under that same contract number, do not fill out this document and please refer to the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website for the Part D Service Area Expansion application for instructions to complete an application for Service Area Expansion. If your organization or your parent or affiliated organization already has a MA-PD or Cost Plan contract with CMS to offer the Part D benefit, and you are seeking a contract as a Prescription Drug Plan (PDP), you are required to complete the PDP application.

If your organization or your parent or affiliated organization already has a MA-PD contract with CMS to offer the Part D benefit, and you are seeking to offer a new product line under a new contract, then you are required to complete this application.

### **1.2 Background**

The Medicare Prescription Drug Benefit program was established by section 101 of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (MMA) and is codified in sections 1860D-1 through 1860D-42 of the Social Security Act (the Act). Section 101 of the MMA amended Title XVIII of the Social Security Act by re-designating Part D as Part E and inserting a new Part D, which establishes the Voluntary Prescription Drug Benefit Program (hereinafter referred to as “Part D”).

### **1.3 Objectives and Structure**

The Part D benefit constitutes perhaps the most significant change to the Medicare program since its inception in 1965. The addition of outpatient drugs to the Medicare program reflects Congress’ recognition of the fundamental change in recent years in how medical care is delivered in the U.S. It recognizes the vital role of prescription drugs in our health care delivery system, and the need to modernize Medicare to assure prescription drug availability to Medicare beneficiaries. Effective January 1, 2006, MMA established an optional prescription drug benefit, known as the Part D program, for individuals who are entitled to Medicare Part A and/or enrolled in Part B.

In general, coverage for the prescription drug benefit is provided predominantly through prescription drug plans (PDPs) that offer drug-only coverage, or through Medicare

Advantage (MA) plans that offer integrated prescription drug and health care coverage (MA-PD plans). PDPs must offer a basic Part D drug benefit and may also offer an enhanced or alternative basic drug benefit. MA-PD sponsors must offer either a basic benefit, or broader coverage for no additional cost. Medicare Cost Plans may, at their election, offer a Part D drug plan as an optional supplemental benefit, subject to the same rules that apply to an MA-PD plan. PACE organizations may elect to offer a Part D plan in a similar manner as MA-PD local sponsors in order to account for the shift in payer source from the Medicaid capitation rate to private Part D Sponsors. If the MA-PD sponsor meets the basic requirement, the MA-PD may also offer supplemental benefits through enhanced alternative coverage for an additional premium. MA organizations approved to offer Part D benefits (hereinafter referred to as “MA-PD sponsors”) must offer Part D coverage throughout their approved MA service area.

Applicants who offer either a PDP or MA-PD plan may offer national plans (with coverage in every region) or regional plans. MA-PD plan applicants may also offer local plans. CMS has identified 26 MA Regions and 34 PDP Regions. Each territory is its own PDP region. Additional information about the regions can be found on the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website.

This solicitation is only for entities seeking to operate an MA-PD plan. Separate Part D solicitations are also posted on the CMS website, for entities offering PDP Plans, for entities offering Cost Plans with a Part D benefit, for entities offering Employer Group Plans with a Part D benefit, and for entities offering PACE Plans with a Part D benefit.

Only specific types of MA organizations (i.e., entities offering Medicare coordinated care plans or Medicare private fee-for-service plans) may submit a Part D application in response to this solicitation. Medicare reasonable cost plans (as defined under Section 1876 of the Social Security Act), Program of All Inclusive Care for the Elderly (PACE) organizations (as defined in section 1894 of the Social Security Act), and employer groups may also offer pharmacy benefits under the MMA. Those entities must not complete this Part D qualification application, but should refer to the separate applications posted on the CMS website.

It is important to note that MA organizations offering coordinated care plans must qualify to offer at least one plan that includes both Part C and Part D benefits throughout the organization’s approved Part C service area. Similarly, MA organizations offering a preferred provider organization (PPO) plan must offer Part D coverage throughout the PPO regions in which they are approved to offer a Part C plan. However, MA organizations offering private fee-for-service plans may, but are not required to, offer a Part D benefit.

CMS payment to MA organizations for provision of Part C services to their enrollees is calculated separately from the payment for the Part D benefit. Like PDP sponsors, MA-PD sponsors have flexibility in terms of benefit design. This flexibility includes, but is not limited to, authority to establish a formulary that designates specific drugs that will be available within each therapeutic class of drugs and the ability to have a cost-sharing

structure other than the statutorily defined structure (subject to certain actuarial tests) (Sponsors are required to follow CMS formulary guidance. See Section 2.7.1 of this application). The plans also may include supplemental benefits coverage such that the total value of the coverage exceeds the value of basic prescription drug coverage.

#### **1.4 Part D Schedule**

<b>APPLICATION REVIEW PROCESS</b>	
<b>Date</b>	<b>Milestone</b>
December 3, 2007	New MA organizations: <a href="#">1- Submit notice of intent to apply to CMS</a> <a href="#">2- Request HPMS Access (Includes User ID and Password Request)</a> <a href="#">3- Request CMS Connectivity</a>
<a href="#">December 18, 2007</a>	<a href="#">CMS User ID form due to CMS</a>
January 23, 2008	Final Applications Posted by CMS
March 10, 2008	Applications due
March 31, 2008	Release of Health Plan Management System (HPMS) formulary submissions module.
April 11, 2008	Plan Creation module, Plan Benefit Package (PBP) and Bid Pricing Tool (BPT) available on HPMS
April 21, 2008	Formulary Submissions due to CMS Transition Policies due to CMS
May 2008	CMS sends Part D contract eligibility determination to Applicants, based on review of application. Applicant's bids must still be negotiated (see below)
May 16, 2008	PBP/BPT Upload Module available on HPMS
June 2, 2008	All bids due.
July 15, 2008	Any contract determination, including an appeal, must be resolved to participate as a Part D sponsor in 2009.
Early August 2008	CMS publishes national average Part D premium.
September 2008	CMS completes review and approval of bid data. CMS executes Part D addenda to MA contract with MA-PD organizations who submit an acceptable bid.
November 15, 2008	2009 Annual Coordinated Election Period begins

NOTE: This timeline does not represent an all-inclusive list of key dates related to the Medicare Prescription Drug Benefit program. CMS reserves the right to amend or cancel this solicitation at any time. CMS also reserves the right to revise the Medicare Prescription Drug Benefit program implementation schedule, including the solicitation and bidding process timelines.

#### **1.5 Summary of MA-PD Sponsor Role and Responsibilities**

Key aspects of each MA-PD sponsor shall include the ability to:

- Submit a formulary each year for CMS approval.
- As part of the annual bidding process MA Coordinated Care Plans (CCPs) must submit at least one MA-PD plan for CMS approval. An MA organization offering

a coordinated care plan must offer at least one MA-PD plan throughout its approved MA service area. An MA private fee-for-service (MA-PFFS) contractor may, but is not required to, offer a Part D Benefit to beneficiaries within its service area.

- Enroll all eligible Medicare beneficiaries who apply and reside within the MA-PD sponsor's approved service area.
- Administer the Part D benefit, including providing coverage for drugs included in a CMS-approved formulary, administering appropriate deductibles and co-payments, managing the benefit using appropriate pharmacy benefit managerial tools, and operating effective oversight of that benefit.
- Provide access to negotiated prices on covered Part D drugs, with different strengths and doses available for those drugs, including a broad selection of generic drugs.
- Ensure that records are maintained in accordance with CMS rules and regulations and that both records and facilities are available for CMS inspection and audit.
- Disclose the information necessary for CMS to oversee the program and ensure appropriate payments.
- **MA-PDs (except Medicare private fee for service plans) must feature a contracted retail pharmacy network, providing enrollees convenient access to retail pharmacies as specified in 42 CFR §423.120**
- Process claims at the point of sale.
- All MA-PDs must operate quality assurance programs. MA-PDs, except Medicare Private Fee-for-Service plans meeting specific requirements, must also provide drug utilization review, and medication therapy management programs.
- Administer coverage determinations, grievances, exceptions, and appeals process consistent with CMS requirements.
- Provide customer service to beneficiaries, including enrollment assistance, toll-free telephone customer service help, and education about the Part D benefit.
- Protect the privacy of beneficiaries and beneficiary-specific health information.
- Develop marketing materials and conduct outreach activities consistent with CMS standards.
- Develop and/or maintain systems to support enrollment, provide claims-based data to CMS, accept CMS payment (including subsidies for low-income



beneficiaries), track true out-of-pocket costs, coordinated benefits with secondary insurers (or primary insurers when Medicare is secondary), and support e-prescribing.

- Provide necessary data to CMS to support payment, oversight, and quality improvement activities and otherwise cooperate with CMS oversight responsibilities.

## **1.6 Summary of CMS Role and Responsibilities**

### ***Application Approval, Part D Bid Review, and Contracting Processes***

There are three distinct phases to the overall review to determine whether CMS will enter into a contract with an Applicant. The first phase is the Part D application review process. CMS reviews the application submitted on or by March 10, 2008 to determine whether the Applicant meets the qualifications we have established to enter into a Part D addendum to the Applicant's Part C contract.

The second phase has two steps – the formulary upload, which begins March 31, 2008, and the bid upload, which begins May 16, 2008. The formulary review entails determining that the proposed formulary (if one is used) has at least two drugs in every therapeutic category and class (unless special circumstances exist that would allow only one drug); does not substantially discourage enrollment by certain types of Part D eligible individuals; includes adequate coverage of the types of drugs most commonly needed by Part D enrollees; and includes an appropriate transition policy. CMS contacts Applicants if any issues are identified during the review for discussion and resolution. The intent is to provide an opportunity for Applicants to make any necessary corrections prior to Part D bid submission which is on the first Monday in June each year. The second step involves the bid review and negotiations with Applicants to ensure valuation of the proposed Part D benefits are reasonable and actuarially equivalent.

The third phase involves contracting. Applicants judged qualified to enter into a Part D addendum as a result of successfully completing phase one and two will be offered a Part D addendum to their Medicare managed care contract by CMS.

### ***Part D Program Oversight***

CMS has developed a Medicare Prescription Drug Benefit program monitoring system to ensure that the Part D sponsors deliver good value through defined benefits and are compliant with program requirements. This monitoring system was developed in coordination with the CMS personnel responsible for oversight of the Medicare Advantage program to minimize duplication of effort. We focus on several operational areas critical to the value of the benefit, including beneficiary access to and satisfaction with their Part D benefit and protection of the financial integrity of the program. Specific areas include pharmacy access, adequacy and value of the benefit, benefit management, enrollment and disenrollment, marketing, program safeguard activities, customer service, confidentiality and security of enrollee information, and effectiveness of tracking true out-of-pocket costs. The types of the reporting that CMS requires of Part D sponsors is

presented in the application. For additional information on reporting requirements, refer to the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website. (NOTE: *Part D sponsors, as covered entities under the Health Insurance Portability and Accountability Act of 1996(HIPPA)e, are subject to investigation and penalties for findings of HIPAA violations as determined by the Department of Health and Human Services Office for Civil Rights and the Department of Justice.*)

We monitor compliance, through the analysis of data we collect from Part D sponsors, CMS contractors, and our own systems. The types of data we collect from sponsors include: certain benefit data, prescription drug event (PDE) claims data, cost data, benefit management data, marketing review information, customer satisfaction and complaints data, and information used to determine low-income subsidy (LIS) match rates.

To monitor plan performance, we: 1) conduct beneficiary satisfaction surveys and operate a complaints tracking system to monitor and manage complaints brought to our attention that are not satisfactorily resolved through MA-PD sponsors' grievance processes and 2) conduct periodic site visits to verify MA-PD sponsor compliance with Part D program requirements. We use information from all the specified sources to analyze the appropriateness and value of the benefit delivered, and to evaluate the opportunity for additional value and quality improvement.

If any trends we identify indicate less than satisfactory performance, contract violations, significant departures from the marketed Part D offering, fraud, or other violations of State or Federal laws, appropriate action is taken ranging from requests for corrective action plans to all categories of sanctions consistent with 42 CFR 423.509 and Part 423, Subpart O. We also make referrals, if appropriate, to the Office of Inspector General or to Federal and State authorities where violations of laws under the jurisdictions of these agencies are in question.

### ***Education and Outreach***

CMS is committed to educating Medicare beneficiaries about the Part D program. CMS plans to continue to educate beneficiary and consumer groups, health care providers, States, and other interested groups about the Part D program. Among the topics to be discussed with these groups is the identification and reporting of possible fraud and/or abuse. CMS also engages in activities that publicize or educate beneficiaries about the program. For example, the Medicare Prescription Drug Plan Finder assists beneficiaries in finding a plan to meet their specific needs. Refer to the [www.Medicare.gov](http://www.Medicare.gov) website.

### ***Marketing Guidelines and Review***

Marketing guidelines are posted on the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website. Part D sponsors are required to adhere to these guidelines in developing their marketing materials and marketing strategy. Review of MA-PD plan materials will be conducted in conjunction with review of Part C marketing materials under 42 CFR §422.80 and 42 CFR §423.50. MA-PD sponsors are required to submit materials to CMS based on the Medicare Marketing Guidelines.

### ***Eligibility for the Low Income Subsidy Program***

Low-income Medicare beneficiaries receive full or partial subsidies of premiums and reductions in cost sharing under the Part D benefit. Certain groups of Medicare beneficiaries are automatically eligible for the low-income subsidy program. These beneficiaries include Medicare beneficiaries who are full-benefit dual eligible individuals (eligible for full benefits under Medicaid); Medicare beneficiaries who are recipients of Supplemental Security Income (SSI) benefits; and participants in Medicare Savings Programs as Qualified Medicare Beneficiaries (QMBs), Specific Low-Income Medicare Beneficiaries (SLMBs), and Qualifying Individuals (QIs). Beneficiaries who are low-income and who do not fall into one of the automatic subsidy eligibility groups will apply for a low-income subsidy and have their eligibility determined by either the states in which they reside or the Social Security Administration (SSA). CMS has developed a database to track individuals who are automatically deemed subsidy-eligible or who are determined subsidy-eligible by states or SSA. The database communicates the names and eligibility category of those individuals to Part D sponsors as part of the enrollment files from the enrollment processing system described below. For additional information regarding the low income subsidy program, refer to the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website

### ***General Enrollment Processing***

CMS has developed a system to review an individual's eligibility for the Part D benefit. Beneficiaries enrolled in an MA plan must obtain qualified prescription drug coverage through that plan (42 CFR §423.30 (b)), unless they are enrolled in a MA private fee-for-service plan that does not provide qualified prescription drug coverage (42 CFR §423.30(b)(1)), or they are enrolled in a MSA plan (42 CFR §423.30 (b)(2)).

CMS reviews an individual's status as a Medicare beneficiary. CMS tracks low-income subsidy status and auto-enrollments of full-benefit dual eligible beneficiaries in Part D plans and "facilitated enrollments" for other low-income Medicare beneficiaries. Full-benefit dual eligible beneficiaries who do not enroll in Part D plans are automatically enrolled into a stand-alone drug plan, and other low-income beneficiaries are enrolled through "facilitated enrollment". Finally, CMS tracks dis-enrollments from Part D plans and will deny new enrollments during any given year unless the enrollment occurs during an allowable enrollment period. For additional information regarding enrollment processing, refer to the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website.

### ***Payment to MA-PD Sponsors***

CMS provides payment to MA-PD sponsors in the form of advance monthly payments (consisting of the MA-PD plan's Part D standardized bid, risk adjusted for health status, minus the beneficiary monthly premium), estimated reinsurance subsidies, and estimated low-income subsidies. After the end of the payment year, CMS reconciles the correct amounts of low-income subsidies and reinsurance amounts against the amount paid as a part of the prospective monthly payments. Risk sharing amounts (if applicable) are determined after all other reconciliations have been completed. For a more complete description refer to CMS' prescription drug event reporting instructions that are posted at [www.csscooperations.com](http://www.csscooperations.com) and on the [www.cms.hhs.gov](http://www.cms.hhs.gov) website.

## **2. INSTRUCTIONS**

### **2.1 Overview**

This application is to be completed by those MA organizations that intend to offer a new MA-PD plan during 2009. This application is to be submitted to CMS in conjunction with the documents required for participation in the Part C program during 2009. (e.g., a new MA application or a certification that a current MA contractor will meet new Part C requirements during 2009). Please refer to the guidance for MA and Cost Plan sponsors posted on the CMS web site for instructions on the type of MA documentation your organization must provide to CMS to qualify to operate an MA plan during 2009.

### **2.2 Other Technical Support**

CMS conducts technical support calls, also known as User Group calls, for Applicants and existing Part D sponsors. CMS operational experts (e.g., from areas such as enrollment, information systems, marketing, bidding, formulary design, and coordination of benefits) are available to discuss and answer questions regarding agenda items for each meeting. Registration for the technical support calls and for the list serve to get updates on CMS guidance can be found at [www.msccinc.com/Registration](http://www.msccinc.com/Registration)

CMS also conducts special training sessions, including user group calls, for sponsors that are new to the Part D program.

### **2.3 Health Plan Management System (HPMS) Data Entry**

MA-PD and/or Regional Preferred Provider Organizations (RPPOs) that submit a Notice of Intent to Apply form are assigned a pending contract number (H/R number) to use throughout the application and subsequent operational processes. Once the contract number is assigned, MA-PD and/or RPPO Applicants receive their CMS User ID(s) and password(s) for HPMS access and need to input contact and other related information into HPMS (see section 3.1.4). Applicants are required to provide prompt entry and ongoing maintenance of data in HPMS. By keeping the information in HPMS current, the Applicant facilitates the tracking of their application throughout the review process and ensures that CMS has the most current information for application updates, guidance and other types of correspondence.

In the event that an Applicant is awarded a contract, this information will also be used for frequent communications during implementation. Therefore, it is important that this information be accurate at all times.

### **2.4 Instructions and Format of Qualifications**

**Applications may be submitted up until March 10, 2008. Applicants must use the 2009 solicitation. CMS will not accept or review in anyway those submissions using the prior versions of the solicitation (e.g. 2008 and earlier).**

***Instructions***

Applicants will complete the entire solicitation via HPMS.

In preparing your application in response to the prompts in Section 3.0 of this solicitation, please mark “Yes” or “No” or “Not Applicable” in sections organized with that format within HPMS.

In many instances Applicants are directed to affirm within HPMS that they will meet particular requirements by indicating “Yes” next to a statement of a particular Part D program requirement. By providing such attestation, an Applicant is committing its organization to complying with the relevant requirements as of the date your contract is signed, unless an alternative date is noted in Section 3.0.

CMS will not accept any information in hard copy. If an Applicant submits the information via hard copy, the application will not be considered received.

CMS will check the application for completeness shortly after its receipt. We will notify Applicants of any deficiencies and afford them an opportunity to amend their applications.

CMS has established that all aspects of the program that the Applicant attests to must be ready for operation by the contract signature date. As with all aspects of a MA-PD sponsor’s operations under its contract with CMS, we may verify a sponsor’s compliance with qualifications it attests it will meet, through on-site visits at the MA-PD sponsor’s facilities as well as through other program monitoring techniques. Failure to meet the requirements attested to in the Applicant’s response to this solicitation and failure to operate its Part D plan(s) consistent with the requirements of the applicable statutes, regulations, call letter, and the Part D contract may delay a MA-PD sponsor’s marketing and enrollment activities, or, if corrections cannot be made timely, the Part D sponsor will be disqualified it from participation in the Part D program.

An individual with legal authority to bind the Applicant shall attest to the certification found in Section 4.0. CMS reserves the right to request clarifications or corrections to a submitted application. Failure to provide requested clarifications within a 2-day period could result in the applicant receiving a notice of intent to deny the application, in which case, the Applicant will then have 10 days to seek to remedy its application.

This solicitation does not commit CMS to pay any cost for the preparation and submission of an application.

- CMS will not review applications received after ~~11:595:00~~ P.M. Eastern Standard Time on March 10, 2008. CMS will lock access to application fields within

HPMS as of this time. CMS will not review any submissions based on earlier versions of the solicitation. Applicants must complete the 2009 solicitation in order to be considered for Part D sponsorship.

If a subsidiary, parent, or otherwise related organization is also applying to offer Part D benefits, these entities **MUST** submit separate applications. There are four types of Part D solicitations for which applications are due on March 10, 2008; they are PDP, MA-PD, Cost Plan solicitations and the Service Area Expansion Application. Organizations that intend to offer a combination of these types of Part D plans must submit a separate application for each type. (Employer and PACE plan sponsors will also have separate solicitations.) **For example, an MA-PD and PDP product may not be represented in the same application.** Also, entities intending to offer both local MA-PD and Regional PPO plans must submit separate MA-PD applications.

***Applicant Entity Same as Contracting Entity***

The legal entity that submits this application must be the same entity with which CMS enters into a Part D contract, or in the case of an MA-PD and Cost Plan sponsor, the same legal entity seeking an addendum to an MA or Cost Plan contract. An entity that qualifies for a Part D contract, or for an addendum to an MA or Cost Plan contract, may offer multiple plans of the same type (e.g. PDP, MA-PD, or Cost Plan) in the service area described in the application.

***Joint Enterprise as Regional PPO Applicant and Contracting Entity***

When reviewing MA-PD applications from potential MA Regional PPO sponsors (RPPOs), CMS will recognize as Applicants those joint enterprises formed by agreement among multiple state-licensed organizations (or organizations that have applied to CMS for a licensure waiver) for the purpose of administering a Medicare Prescription Drug Plan in at least one entire PDP region. Each member of the joint enterprise will be contractually liable to CMS for the administration of the Part C and Part D portions of their Medicare benefit plans in the State(s) in which it is licensed or for which it has received a CMS licensure waiver.

The joint enterprise need submit only one MA-PD application on behalf of the enterprise's member organizations and such application shall represent a uniform benefit. However, the information requested in Section 3.1 of this solicitation must be provided for each member of the joint enterprise, with separate accompanying Appendices as necessary. For example, each joint enterprise member must provide identifying information about its organization, copies of its executed contracts with entities performing critical tasks related to the delivery of the Part D benefit, and information related to its business integrity. The responses provided in the remainder of the application may be made once by the joint enterprise applicant and will be considered binding on each member of the joint enterprise. Also, a separate certification statement, shown in Section 4.0, must be provided for each joint enterprise member organization. Each certification statement must be signed by an individual specifically granted the authority to bind the member organization.

Joint enterprise applicants are required to submit to CMS for approval, as part of this application, a copy of the executed agreement among the joint enterprise member organizations. Please see Section 3.1.2.G for instructions concerning this requirement.

Upon CMS's determination that the members of the joint enterprise are qualified to enter into a Part D addendum to the Applicant's Medicare Advantage contract to offer a Regional PPO plan, and approval of the bid(s) submitted by the joint enterprise, CMS will enter into a multiple-party MA Part D addendum signed by authorized representatives of CMS and each member of the joint enterprise.

### ***Technical Assistance***

For technical assistance in the completion of this application, contact:

Marla Rothouse by email at [marla.rothouse@cms.hhs.gov](mailto:marla.rothouse@cms.hhs.gov) or by phone at 410-786-8063 or Linda Anders by email at [linda.anders@cms.hhs.gov](mailto:linda.anders@cms.hhs.gov) or by phone at 410-786-0459.

## **2.5 Submission Software Training**

Applicants use the CMS Health Plan Management System (HPMS) during the application, formulary, and bid processes. Applicants are required to enter contact and other related information collected in HPMS in order to facilitate the application review process.

Applicants are required to upload their plan formularies to HPMS using a pre-defined file format and record layout. The formulary upload functionality will be available on March 31, 2008. The deadline for formulary submission to CMS is 11:59 PM EDT on April 21, 2008. CMS will use the last successful upload received for an Applicant as the official formulary submission.

In order to prepare plan bids, Applicants will use HPMS to define their plan structures and associated plan service areas and then download the Plan Benefit Package (PBP) and Bid Pricing Tool (BPT) software. For each plan being offered, Applicants will use the PBP software to describe the detailed structure of their Part D benefit and the BPT software to define their bid pricing information. The formulary must accurately crosswalk to the PBP.

Once the PBP and BPT software has been completed for each plan being offered, Applicants will upload their bids to HPMS. Applicants will be able to submit bid uploads to HPMS on their PBP or BPT one or more times between May 16, 2008 and the CY 2009 bid deadline of June 2, 2008. CMS will use the last successful upload received for a plan as the official bid submission.

CMS will provide technical instructions and guidance upon release of the HPMS formulary and bid functionality as well as the PBP and BPT software. In addition, systems training will be available at the Bid Training in April 2008.

## **2.6 System Access and Data Transmissions with CMS**

### ***HPMS***

MA-PD organizations will use HPMS to communicate with CMS in support of the application process, formulary submission process, bid submission process, ongoing operations of the Part D program, and reporting and oversight activities. MA-PD sponsors are required to secure access to HPMS in order to carry out these functions.

### ***Enrollment and Payment***

All MA-PD sponsors must submit information about their membership to CMS electronically and have the capability to download files or receive electronic information directly. Prior to the approval of your contract, MA-PD sponsors must contact the MMA Help Desk at 1-800-927-8069 for specific guidance on establishing connectivity and the electronic submission of files. Instructions are also on the MMA Help Desk web page, [www.cms.hhs.gov/mmahelp](http://www.cms.hhs.gov/mmahelp), in the Plan Reference Guide for CMS Part C/D systems link. The MMA Help Desk will be the primary contact for all issues related to the physical submission of transaction files to CMS.

Each month, CMS provides reports to each MA-PD sponsor for each of their plans with member and plan-level information by CMS. MA-PD sponsors must compare the membership and payment information in those reports on a monthly basis with their records and report any discrepancies to the Division of Payment Operations within thirty (30) days. An analyst or group of analysts in that office is responsible for your geographic area and can help sponsors resolve enrollment and payment issues. The Division of Payment Operations also approves any retroactive actions that your plans may need to submit to correct member records. Contact Angela Wright at (410) 786-1125 for the name of the analyst for your geographic area. Definitive information about the format and submission of files can also be found in the Plan Communications User's Guide produced by the Division of Payment Operations (available at [www.cms.hhs.gov/MedicareMangCareSys/](http://www.cms.hhs.gov/MedicareMangCareSys/)). The MMA Help Desk also provides additional system and technical information at [www.cms.hhs.gov/mmahelp](http://www.cms.hhs.gov/mmahelp).

### ***Payment for MA-PD Sponsors***

Payments will be wired to sponsor accounts on the first business day of each month (or the last business day of the prior month if the first day of the month is not a business day).

The monthly payment includes premiums that SSA or other agencies are deducting from beneficiary Social Security or other payments as well as those premiums CMS is paying on behalf of low-income individuals. Estimated monthly reinsurance subsidies and low-income subsidies are also included.

## **2.7 Summary Instruction and Format for Part D Bids**

Each MA-PD Applicant must submit to CMS a bid for each prescription drug plan it intends to offer. Applicants using this solicitation must apply to offer full risk Part D



plans. Applicants must submit their formularies to HPMS on or before April 21, 2008 and the PBPs and BPTs on or before the bid submission date.

### **2.7.1 Format of Part D Bids**

#### ***Bid-Related Sections Due Prior to Bid Submission Date***

To facilitate the timely review of all the bid submissions, CMS requires Applicants to submit the portion of their bid related to formulary and covered drugs from March 31-April 21, 2008. CMS reviews areas of each proposed drug plan formulary by tier and drug availability and evaluate each element against evidence-based standards such as widely accepted treatment guidelines. Elements include, but may not be limited to the list of drugs, the categories and classes, tier structures (not cost sharing), and utilization management tools such as quantity limits, step therapy, and prior authorization. CMS makes the review criteria available to Applicants well in advance of the date Applicants must submit this information to CMS. Outliers are selected for further evaluation of the formulary review process prior to CMS approval of the bid. CMS makes reasonable efforts to inform Applicants of their outliers so that they may substantiate their offering. If such substantiation is not satisfactory to CMS, the Applicant is given the opportunity to modify the formulary. CMS intends to complete as much of this work as possible before the PBP and BPT submissions so that any modification may be reflected in those documents.

#### ***Bid Submission***

The Applicant's bid represents the expected monthly cost to be incurred by the Applicant for qualified prescription drug coverage in the approved service area for a Part D-eligible beneficiary on a standardized basis. The costs represented in each bid should be those for which the Applicant would be responsible. These costs would not include payments made by the plan enrollee for deductible, coinsurance, co-payments, or payments for the difference between the plan's allowance and an out-of-network pharmacy's usual and customary charge. The bid requires the separate identification, calculation, and reporting of costs assumed to be reimbursed by CMS through reinsurance. CMS requires that the bid represent a uniform benefit package based upon a uniform level of premium and cost sharing among all beneficiaries enrolled in the plan. The benefit packages submitted must be cross walked appropriately from the formulary. Pursuant to 423.505(k)(4), the CEO, CFO, or a delegee with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must certify (based on best knowledge, information and belief) that the information in the bid submission, and assumptions related to projected reinsurance and low-income cost sharing subsidies, is accurate, complete, and truthful, and fully conforms to the requirements in section 423.265 of the regulations. In addition, consistent with section 423.265(c)(3) the pricing component of the bid must also be certified by a qualified actuary.

In order to encourage successful bid submissions, CMS limits multiple bids to ensure that each bid submitted represents a meaningful variation based on plan characteristics that will provide beneficiaries with substantially different options. CMS expects that more than two (2) bids from a sponsoring organization would not provide meaningful

variation, unless one (1) of the bids is an enhanced alternative plan that provides coverage in the coverage gap. CMS reviews multiple bids received from a Part D Applicant as a whole and applies a reasonableness test to determine examples of a strong likelihood of incompetence and/or ‘gaming’, including, but not limited to: a) multiple bid submissions that would fail a reasonableness test; b) multiple bid submissions based on different formulary drug lists; c) multiple bid submissions based on different levels of utilization management control; and d) multiple bid submissions that reflect a significant unexplained variation in costs between the plans, particularly between plans offered to the group versus the individual market.

### **2.7.2 CMS Review of Bids**

CMS evaluates the bids based on four broad areas: 1) administrative costs, 2) aggregate costs, 3) benefit structure, and 4) plan management. CMS evaluates the administrative costs for reasonableness in comparison to other bidders. CMS also examines aggregate costs to determine whether the revenue requirements for qualified prescription drug coverage are reasonable and equitable. In addition, CMS reviews the steps the MA-PD sponsor is taking to control costs, such as through various programs to encourage use of generic drugs. Finally, CMS examines indicators concerning plan management, such as customer service.

CMS is also required to make certain that bids and plan designs meet statutory and regulatory requirements. We conduct actuarial analysis to determine whether the proposed benefit meets the standard of providing qualified prescription drug coverage. Also, CMS reviews the structure of the premiums, deductibles, co-payments, and coinsurance charged to beneficiaries and other features of the benefit plan design to ensure that it is not discriminatory (that is, that it does not substantially discourage enrollment by certain Part D eligible individuals).

### **2.7.3 Overview of Part D Bid Negotiation**

CMS evaluates the reasonableness of bids submitted by MA-PD sponsors by means of an actuarial valuation analysis. This requires evaluating assumptions regarding the expected distribution of costs, including average utilization and cost by drug coverage tier. CMS could test these assumptions for reasonableness through actuarial analysis and comparison to industry standards and other comparable bids. Bid negotiation could take the form of negotiating changes upward or downward in the utilization and cost per script assumptions underlying the bid’s actuarial basis. CMS could exercise our authority to deny a bid if we do not believe that the bid and its underlying drug prices reflect market rates.

## **2.8 Pharmacy Access**

An integral component of this Solicitation concerns the pharmacy access standards established under section 1860D-4(b)(1)(C) of the Social Security Act. The standards

require in part that each Part D sponsor must secure the participation in their pharmacy networks of a sufficient number of pharmacies to dispense drugs directly to patients (other than by mail order) to ensure convenient access to covered Part D drugs by Part D plan enrollees. To implement this requirement, specific access rules consistent with the TRICARE standards were developed and are delineated in 42 CFR §423.120. Furthermore, 42 CFR §423.120 mandates that the Part D sponsors must provide adequate access to home infusion and convenient access to long-term care, and Indian Health Service, Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) pharmacies in accordance with 42 CFR § 423.120 and related CMS instructions and guidance.

### **2.8.1 Retail Pharmacy Access**

Applicants must ensure that their retail pharmacy network meets the criteria established under 42 CFR §423.120. Applicants must ensure the pharmacy network has a sufficient number of pharmacies that dispense drugs directly to patients (other than by mail order) to ensure convenient access to Part D drugs. CMS rules require that Applicants establish retail pharmacy networks in which:

- In urban areas, at least 90 percent of Medicare beneficiaries in the Applicant's service area, on average, live within 2 miles of a retail pharmacy participating in the Applicant's network;
- In suburban areas, at least 90 percent of Medicare beneficiaries in the Applicant's service area, on average, live within 5 miles of a retail pharmacy participating in the Applicant's network; and
- In rural areas, at least 70 percent of Medicare beneficiaries in the Applicant's service area, on average, live within 15 miles of a retail pharmacy participating in the Applicant's network.
- Applicants may count I/T/U pharmacies and pharmacies operated by Federally Qualified Health Centers and Rural Health Centers towards the standards of convenient access to retail pharmacy networks.

Section 3.5.1 of this Solicitation includes a reference to Appendix entitled *Retail Pharmacy Network Access Instructions* that provides Applicants with detailed instructions to complete the retail pharmacy network access portion of this submission. For purposes of meeting the 2009 Pharmacy Access requirements, Applicants may use their contracted PBM's existing 2008 Part D network to demonstrate compliance. If an Applicant is creating a new Part D network, the submission must be based on executed contracts for Year 2009. While Applicants are required to demonstrate that they meet the Part D pharmacy access requirements at the time this solicitation is submitted to CMS, CMS expects that pharmacy network contracting will be ongoing in order to maintain compliance with our retail pharmacy access requirements. See Appendix entitled *Retail Pharmacy Network Access Instructions* for detailed instructions for the retail pharmacy network analysis.

### **2.8.2 Home Infusion Pharmacy Access**

Applicants must demonstrate that their contracted pharmacy network provides adequate access to home infusion pharmacies. In order to demonstrate adequate access to home

infusion pharmacies, Applicants must provide a list of all contracted home infusion pharmacies (see section 3.5.4). CMS uses this pharmacy listing to develop a ratio for the number of contracted home infusion pharmacies in each State/Territory in the proposed service area compared to the number of Medicare beneficiaries in each State/Territory in the proposed service area and to identify outliers amongst all Applicants.

### **2.8.3 Long-Term Care Pharmacy Access**

Applicants must demonstrate that their contracted pharmacy network provides convenient access to long-term care pharmacies. In order to demonstrate convenient access to long-term care pharmacies, Applicants must provide a list of all contracted long-term care pharmacies (see section 3.5.5). CMS uses this pharmacy listing to develop a ratio for the number of contracted long-term care pharmacies in each State/Territory in the proposed service area compared to the number of nursing home beds in each State/Territory in the proposed service area and identify outliers amongst all Applicants.

### **2.8.4 Waivers Related to Pharmacy Access**

*Waivers for MA-PD Plans.* CMS guidance regarding waivers of the pharmacy access and any willing pharmacy requirements for certain MA-PD sponsors is contained at sections 50.7 and 50.8.1 of Chapter 5 of the Prescription Drug Benefit Manual. These waivers are described below. If an Applicant believes that any waiver described below applies to a specific contract/plan number then please complete the documentation identified.

#### **Waiver of Retail Convenient Access Standards for MA-PDs**

As described in section 50.7.1 of Chapter 5 of the Prescription Drug Benefit Manual, the requirement that MA-PD sponsors must offer their Part D plan benefit through a contracted retail pharmacy network that meets CMS convenient access standards is waived for MA-PD sponsors that operate their own pharmacies. MA-PD sponsors must demonstrate at the plan level that a majority (50%) of the prescriptions are filled at retail pharmacies owned and operated by the organization in order to be granted the waiver.

#### **Waiver of Convenient Access Standards for MA-PFFS**

As described in section 50.7.2 of Chapter 5 of the Prescription Drug Benefit Manual, The requirement that MA-PD sponsors must offer Part D plan benefits through a contracted pharmacy network that meets CMS convenient access standards is waived for MA-PFFS plans that meet the criteria in table 3.4.

#### **Waiver of Any Willing Pharmacy Requirements for MA-PD**

As described in section 50.8.1 of Chapter 5 of the Prescription Drug Benefit Manual, The requirement that MA-PD sponsors must offer a network pharmacy contract to any willing pharmacy that agrees to accept MA-PD sponsor's standard terms and conditions is waived for MA-PD sponsors that own and operate the pharmacies in their network. MA-PD sponsors must demonstrate at the plan level that at least 98% of prescriptions are filled through pharmacies that are owned and operated by plan sponsor in order to be granted the waiver.

### **Waivers for Plans in the Territories**

To ensure access to coverage in the territories, §1860D-42(a) of the MMA grants CMS the authority to waive the necessary requirements to secure access to qualified prescription drug coverage for Part D eligible individuals residing in the territories. The regulations for the MMA under §423.859(c) allow access to coverage in the territories to be waived or modified either through an Applicant's request or at CMS's own determination. Under that authority, CMS will consider waiving the convenient access requirements for a plan's Part D contracted retail pharmacy network, found in §423.120(a)(1) of the Part D Final Regulation for the territories, if Applicant requests such a waiver, and demonstrates that it has made a good faith effort to meet the requirements described in Section 3.5.1F.

### **2.9 Standard Contract with MA-PD Sponsors**

Successful Applicants will be deemed qualified to enter into a Part D addendum to their Medicare Advantage contract after CMS has reviewed the Applicant's entire submission. Under this addendum the MA-PD sponsor will be authorized to operate one or more Medicare prescription drug plans. Only after the qualified Applicant and CMS have reached agreement on the Applicant's bid submissions will the Applicant be asked to execute its Part D addendum.

### **2.10 Protection of Confidential Information**

Applicants may always seek to protect their information from disclosure under the Freedom of Information Act (FOIA) by claiming that FOIA Exemption 4 applies. The Applicant is required to label the information in question "confidential" or "proprietary", and explain the applicability of the FOIA exemption it is claiming. This designation must be in writing. When there is a request for information that is designated by the Applicant as confidential or that could reasonably be considered exempt under Exemption 4, CMS is required by its FOIA regulation at 45 CFR §5.65(d) and by Executive Order 12,600 to give the submitter notice before the information is disclosed. To decide whether the Applicant's information is protected by Exemption 4, CMS must determine whether the Applicant has shown that— (1) disclosure of the information might impair the government's ability to obtain necessary information in the future; (2) disclosure of the information would cause substantial harm to the competitive position of the submitter; (3) disclosure would impair other government interests, such as program effectiveness and compliance; or (4) disclosure would impair other private interests, such as an interest in controlling availability of intrinsically valuable records, which are sold in the market. Consistent with our approach under the Medicare Advantage program, we would not release information under the Medicare Part D program that would be considered proprietary in nature.

### **2.11 Waivers**

CMS is authorized to grant waivers of Part D program requirements where such a requirement conflicts with or duplicates a Part C requirement, or where granting such a

waiver would improve the MA-PD sponsor's coordination of Part C and Part D benefits. Accordingly, CMS has identified the waivers it is granting to all MA-PD sponsors in the chart shown in ***Summary of Medicare Part D Regulatory Requirements Fulfilled under Part C for Medicare Advantage Prescription Drug (MA-PD) Applicants*** (Appendix II). As a result of these CMS-granted waivers, the MA-PD sponsor application is less comprehensive than the PDP sponsor application. These waivers will be reflected in each MA-PD sponsor's Part D addendum.

*Applicant Requests for Additional Waivers:* CMS may grant additional waivers upon an MA-PD sponsor's request, provided that the waivers may be justified because the Part D requirement is duplicative of or conflicting with Part C requirements or the waiver will improve the coordination of Part C and Part D benefits. Any waiver granted by CMS will apply to all similarly situated MA-PD sponsors.

For each waiver request, the Applicant must provide, as an upload in HPMS, a statement that includes:

1. The Part D regulation reference.
2. The appropriate waiver criteria (e.g., duplicative, conflicts, improves benefit coordination).
3. A discussion of how the requested waiver meets at least one of the three waiver criteria.

CMS will notify Applicants whether their requests were approved via a CMS web posting of all approved waivers. As noted above, waivers granted will be reflected in each MA-PD sponsor's Part D addendum.

Where this application directs the Applicant to attest that it will meet a particular Part D requirement for which the Applicant has requested a waiver, the Applicant should check both the "Yes" box and the "Waiver Requested" box within HPMS. In the event that CMS does not approve a particular waiver, the Applicant will still have attested that it will meet all the applicable Part D program requirements and remain eligible to enter into a Part D addendum upon approval of its bids. This process will prevent Applicants from having to submit additional application responses after the original March 10, 2008 deadline. If, as a result of CMS' denial of its waiver request, the Applicant no longer intends to offer a Part D benefit plan, the Applicant must notify CMS in writing on or before June 30, 2008. CMS will not execute a Part D addendum with Applicants that submit such a notice. This notice of withdrawal should be sent to:

Centers for Medicare & Medicaid Services (CMS)  
Center for Beneficiary Choices  
Attention: Application Withdrawal  
7500 Security Boulevard  
Mail Stop C1-26-12  
Baltimore, Maryland 21244-1850

### 3. APPLICATION

Note: Nothing in this application is intended to supersede the regulations at 42 CFR Part 423. Failure to reference a regulatory requirement in this application does not affect the applicability of such requirement, and MA-PD sponsors and/or Applicants are required to comply with all applicable requirements of the regulations in 42 CFR Part 423.

For most of the Part D program requirements described in this solicitation, CMS has issued operational policy guidance that provides more detailed instructions to Part D sponsors. Organizations submitting an application in response to this solicitation acknowledge that in making the attestations stated below, they are also representing to CMS that they have reviewed the associated guidance materials posted on the CMS web site and will comply with such guidance should they be approved for a Part D contract. Applicants must visit the CMS web site periodically to stay informed about new or revised guidance documents.

**NOTE:** All uploads and templates will be accessed in HPMS through the HPMS Contract Management Module. Applicants should refer to the *Contract Management – Online Application User’s Guide Version 2.0* for further instructions.

#### **3.1 Applicant Experience, Contracts, Licensure and Financial Stability**

##### **SPECIAL INSTRUCTIONS FOR JOINT ENTERPRISE REGIONAL PPO**

**APPLICANTS:** If an application is being submitted by a joint enterprise, as described above in Section 2.4, a separate set of responses to the requirements in Section 3.1 must be provided as part of this application by each member organization of the joint enterprise.

##### **3.1.1 Management and Operations 42 CFR 423 Subpart K**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST ‘YES’ TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST ‘YES’ OR ‘NO’ TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. <a href="#">Applicant is applying to operate as a MA-PD Sponsor.</a>			
2. Applicant is a legal entity that agrees to abide by the terms of a Medicare Prescription Drug Plan addendum to its Medicare Advantage contract with CMS.			
3. Applicant maintains contracts or other legal arrangements between or among the entities combined to meet the functions identified in subsection 3.1.1C.			

**B. Upload in HPMS a .pdf document that provides a brief summary of the history, structure and ownership of your organization. Include a chart showing the structure of ownership, subsidiaries, and business affiliations. The organizational chart should depict the placement of the Part D operations within your organization as well as the reporting structure within your organization.**

### C. Subcontractor ([first tier, downstream and related entities](#)) Function Chart

In HPMS, on the Contract & Management/Part D Information/Part D Data Page, provide the names of the sub-contractors ( <a href="#">first tier, downstream and related entities</a> ) you will use to carry out each of the functions listed in this chart: (Indicate with "name of Applicant's organization," where Applicant will perform those functions)	Function	Subcontractor(s) ( <a href="#">first tier, downstream and related entities</a> )
	A pharmacy benefit program that performs adjudication and processing of pharmacy claims at the point of sale.	
	A pharmacy benefit program that performs negotiation with prescription drug manufacturers and others for rebates, discounts, or other price concessions on prescription drugs	
	A pharmacy benefit program that performs administration and tracking of enrollees' drug benefits in real time.	
	A pharmacy benefit program that performs coordination with other drug benefit programs, including, for example, Medicaid, state pharmaceutical assistance programs, Medigap, or other insurance.	
	Develops and maintains a pharmacy network.	
	A pharmacy benefit program that operates an enrollee grievance and appeals process	
	A pharmacy benefit program that performs customer service functionality, that includes serving seniors and persons with a disability.	
	A pharmacy benefit program that performs pharmacy technical assistance service functionality.	
	Maintains a pharmaceutical and therapeutic committee.	

### D. In HPMS, upload copies of executed contracts and fully executed letters of agreement (in .pdf format) with each subcontractor ([first tier, downstream and related entities](#)) identified in Sections 3.1.1C that:

1. Clearly identify the parties to the contract (or letter of agreement).
2. Describe the functions to be performed by the subcontractor ([first tier, downstream and related entities](#)).
3. Describe the reporting requirements the subcontractor ([first tier, downstream and related entities](#)) has to the Applicant.
4. Contain language clearly indicating that the subcontractor ([first tier, downstream and related entities](#)) has agreed to participate in your Medicare Prescription Drug Benefit program (except for a network pharmacy if the existing contract would allow participation in this program).



5. Contain flow-down clauses requiring their activities be consistent and comply with the Applicant's contractual obligations as a Part D sponsor.
6. Describe the payment the subcontractor [\(first tier, downstream and related entities\)](#) will receive for performance under the contract, if applicable.
7. Are for a term of at least the initial one-year contract period (i.e., January 1 through December 31) for which this application is being submitted. Where the contract is for services or products to be used in preparation for the next contract year's Part D operations (e.g., marketing, enrollment), the initial term of such contract must include this period of performance (e.g., contracts for enrollment-related services must have a term beginning no later than November 15 extending through the full contract year ending on December 31 of the next year).
8. Are signed by a representative of each party with legal authority to bind the entity.
9. Contain language obligating the subcontractor [\(first tier, downstream and related entities\)](#) to abide by all applicable Federal and State laws and regulations and CMS instructions.
10. Contain language obligating the subcontractor [\(first tier, downstream and related entities\)](#) to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for this program at 42 CFR §423.136.
11. Contain language ensuring that the subcontractor [\(first tier, downstream and related entities\)](#) will make its books and other records available in accordance with [42 CFR 423.505\(e\)\(2\) and 42 CFR 423.505 \(i\)\(2\)](#). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to [audit, inspect, evaluate and inspect any audit](#) books, [contracts](#), and other records, [including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor](#) and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. [Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the subcontractor's records \(e.g., on-site access to the subcontractor\).](#)
12. Contain language that the subcontractor [\(first tier, downstream and related entities\)](#) will ensure that beneficiaries are not held liable for fees that are the responsibility of the Part D sponsor.
13. Contain language that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor [\(first tier, downstream and related entities\)](#), that such activity or responsibility: [1\) is in accordance with 42 CFR 423.505\(i\)\(3\) and clearly indicates that any books, contracts, records, including medical records and documentation relating to the Part D program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2\) may be revoked if CMS or the Part D sponsor determines the subcontractor \(first tier, downstream and related entities\) has not performed satisfactorily. Note:](#) The subcontract may include remedies in lieu of revocation to address this requirement.
14. Contain language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor [\(first tier, downstream and related entities\)](#) on an ongoing basis.
15. If the subcontractor [\(first tier, downstream and related entities\)](#) will establish the pharmacy network or select pharmacies to be included in the network contain language that the

Part D sponsor retains the right to approve, suspend, or terminate any arrangement with a pharmacy.

**E. Upload in HPMS crosswalks of the subcontract citations demonstrating that the requirements of Section 3.1.1D are included in the subcontracts. Submit these data by downloading the appropriate spreadsheet found in HPMS that mimics the Appendix entitled *Crosswalk of Citations of Section 3.1.1D to location in subcontracts submitted as attachments to Section 3.1.1.***

**F. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO
1. Applicant is applying to operate as a Part D sponsor through a joint enterprise agreement.		

**G. SPECIAL REQUIREMENT FOR JOINT ENTERPRISE APPLICANTS:** If Applicant answered 3.1.1F1 (table above) as YES, then Joint Enterprise Applicants must upload (in .pdf format) a copy of the agreement executed by the State-licensed entities describing their rights and responsibilities to each other and to CMS in the operation of a Medicare Part D benefit plan. Such an agreement must address at least the following issues:

- Termination of participation in the joint enterprise by one or more of the member organizations; and
- Allocation of CMS payments among the member organizations.

### **3.1.2 Experience and Capabilities**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS..	YES	NO	Requesting Waiver? Yes or No
1. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs adjudication and processing of pharmacy claims at the point of sale.			
2. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs negotiation with prescription drug manufacturers and others for rebates, discounts, or other price concessions on prescription drugs.			
3. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs administration and tracking of enrollees' drug benefits in real time.			
4. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs coordination with other drug benefit programs, including, for example, Medicaid, state pharmaceutical assistance programs, Medigap, or other insurance.			
5. Applicant and/or one of its subcontractors currently develops and maintains a pharmacy network.			
6. Applicant and/or one of its subcontractors currently operates a pharmacy benefit			

program that operates an enrollee grievance and appeals process.			
7. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs customer service functionality that includes serving seniors and persons with disabilities.			
8. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that performs the pharmacy technical assistance service functionality.			
9. Applicant and/or one of its subcontractors currently operates a pharmacy benefit program that maintains a pharmaceutical and therapeutic committee.			

### **3.1.3 Business Integrity 245 CFR Part 376; Prescription Drug Benefit Manual, Chapter 9**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D ADDENDUM TO THE PART C CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant, applicant staff, and its affiliated companies, subsidiaries, subcontractors ( <a href="#">first tier, downstream and related entities</a> ), and subcontractor 's ( <a href="#">first tier, downstream and related entities</a> ) staff agree that they are bound by <a href="#">245 CFR Part 376</a> and attest that they are not excluded by the Department of Health and Human Services Office of the Inspector General or by the General Services Administration. Please note that this includes any member of its board of directors and any key management, executive staff, or any major stockholder.			
2. Applicant has any past or pending investigations, legal actions, administrative actions, or matters subject to arbitration brought involving the Applicant (and Applicant's parent firm if applicable), including any key management or executive staff, by a government agency (state or federal including CMS) over the past three years on matters relating to payments from governmental entities, both federal and state, for healthcare and/or prescription drug services.			
3. Applicant's Pharmaceutical Benefit Manager (PBM) (and PBM's parent firm if applicable) has any past or pending investigations, legal actions, administrative actions, or matters subject to arbitration brought involving the PBM (and PBM's parent firm if applicable), including any key management or executive staff, by a government agency (state or federal including CMS) over the past three years on matters relating to payments from governmental entities, both federal and state, for healthcare and/or prescription drug services.			

**B. If Applicant answered Yes to 3.1.3A2 and/or 3.1.3A3, upload in HPMS as a .pdf document, all past or pending, if known, investigations, legal actions, or matters subject to arbitration brought by a government agency (state or federal including CMS) over the past three years relating to payments from government entities, for healthcare and/or prescription drug services involving the following:**

1. Applicant (and Applicant's parent firm, if applicable)
2. PBM (and PBM's parent firm, if applicable)
3. Key management or executive staff

**Provide as part of the upload a brief explanation of each action, including the following:**

- a) Legal names of the parties.
- b) Circumstances.
- c) Status (pending or closed).
- d) If closed, provide the details concerning resolution and any monetary payments.
- e) Settlement agreements or corporate integrity agreements.

### **3.1.4 HPMS Part D Contacts CMS Guidance issued 09/09/2006**

**A. In HPMS, on the Contract Management/Contact Information/Contact Data Page provide the name/title, mailing address, phone number, fax number, and email address for the following Applicant contacts:**

Contact	Name/Title	Mailing Address	Phone/Fax Numbers	Email Address
Corporate Mailing				
CEO – Sr. Official for Contracting				
Chief Financial Officer				
Medicare Compliance Officer				
Enrollment Contact				
Medicare Coordinator				
System Contact				
Customer Service Operations Contact				
General Contact				
User Access Contact				
Backup User Access Contact				
Marketing Contact				
Medical Director				
Bid Primary Contact				
Payment Contact				
Pharmacy Benefit Manager Contact				
Part D Claims Submission Contact				
Formulary Contact				
Pharmacy Network Management Contact				
Medication Therapy Management Contact				

Patient Safety Contact				
Part D Benefits Contact				
Part D Quality Assurance Contact				
Part D Application Contact				
Pharmacy Director				
HIPAA Security Officer				
HIPAA Privacy Officer				
Part D Price File Contact (Primary)				
Part D Price File Contact (Back-up)				
Part D Appeals				
Government Relations Contact				
Emergency Part D Contact				
Pharmacy Technical Help Desk Contact				
Processor Contact				
CMS Casework Communication Contact				
Part D Exceptions Contact				
EOB Transfer Contact				
Coordination of Benefits Contact				
CEO – CMS Administrator Contact				
Plan to Plan Reconciliation Contact				
CAP Report Contact for Public Website				

**B. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO
1. Applicant agrees that CMS may release contact information to States, SPAPs, providers, Part D sponsors, and others who need the contact information for legitimate purposes.		

## 3.2 Benefit Design

### **3.2.1 Formulary/Pharmacy and Therapeutics (P&T) Committee 42 CFR 423.120(b); Prescription Drug Benefit Manual, Chapter 6; 2008 Call Letter; CMS Guidance issued 05/14/2007**

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A Part D CONTRACT. ATTEST 'YES' OR 'NO' BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO
1. <a href="#">Applicant will submit a formulary to CMS for the Part D benefit.</a>		
2. Applicant agrees to comply with formulary guidance that is contained in Chapter 6 of the Prescription Drug Benefit Manual.		
3. Applicant agrees, where using a formulary, to meet all formulary submission deadlines established by CMS. Applicant further agrees that CMS may discontinue its review of the Applicant's formulary submission upon the Applicant's failure to meet any of the formulary submission deadlines. Applicant acknowledges that failure to receive CMS approval of its formulary may prevent CMS from approving the Applicant's bid(s) and contracting with the Applicant for the following benefit year.		
4. Applicant agrees that its formulary must include substantially all drugs in the six categories of clinical concern that are available on the CMS-established formulary upload date. Applicant further agrees that any new drugs or newly approved uses for drugs within the six classes that come onto the market after the CMS-established formulary upload date will be subject to an expedited Pharmacy and Therapeutic committee review. The expedited review process requires P&T committees to make a decision within 90 days, rather than the normal 180-day requirement.		
5. Applicant will provide for an appropriate transition for new enrollees prescribed Part D drugs that are not on its formulary. This transition process must satisfy the requirements specified in Chapter 6 of the Prescription Drug Benefit Manual.		
6. Applicant agrees to submit to CMS a description of the organization's approach to transitioning beneficiaries on drug regimens that are not on the plan's Part D approved formulary by close of business on the CMS-established formulary upload date to PartDformularies@cms.hhs.gov.		
7. Applicant agrees, where appropriate, to extend transition periods beyond 30 days for enrollees using non-formulary drugs that have not been transitioned to a formulary drug or gone through the plan exception process within 30 days.		
8. Applicant agrees to ensure that staffs are trained on and information systems are in place to accommodate administration of the transition policy. This includes adoption of necessary information system overrides.		
9. Applicant will establish an emergency supply of non-formulary Part D drugs (31-day supplies, unless the prescription is written for fewer days) for long-term care residents to allow the plan and/or the enrollee time for the completion of an exception request to maintain coverage of an existing drug based on reasons of medical necessity.		

10. Applicant will establish appropriate timeframes and “first fill” procedures to non-formulary Part D medications in long-term care and retail settings.		
11. Applicant will abide by CMS guidance related to vaccine administration reimbursement under Part D.		

**B. In HPMS, complete the table below:**

IF APPLICANT IS INTENDING FOR ITS PART D BENEFIT TO INCLUDE THE USE OF A FORMULARY, THEN APPLICANT MUST ALSO PROVIDE A P&T COMMITTEE MEMBER LIST EITHER DIRECTLY OR THROUGH ITS PHARMACY BENEFIT MANAGER (PBM). APPLICANT MUST ATTEST ‘YES’ OR ‘NO’ THAT IT IS USING ITS PBM’S P&T COMMITTEE, TO BE APPROVED FOR A PART D CONTRACT. ATTEST ‘YES’ OR ‘NO’ BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO
1. Applicant is using the P&T Committee of its PBM for purposes of the Part D benefit.		
2. If answered yes to B1, Applicant’s PBM is operating under a confidentiality agreement for purposes of the P&T Committee (meaning Applicant has no knowledge of the membership of the PBM’s P&T Committee). (If not applicable, check “NO.”) Note: If answer is YES, then Applicant must complete P&T Committee Certification Statement and PBM must complete the P&T Committee Member List located in the Appendix entitled <i>Applicant Submission of P&amp;T Committee Member List and Certification Statement</i> .		
3. Applicant will develop and use a P&T committee to develop and review the formulary and to ensure that the formulary is appropriately revised to adapt to both the number and types of drugs on the market.  <i>Note: While the P&amp;T committee may be involved in providing recommendations regarding the placement of a particular Part D drug on a formulary cost-sharing tier, the ultimate decision maker on such formulary design issues is the Part D plan, and that decision weighs both clinical and non-clinical factors.</i>		
4. Applicant’s P&T committee will first look at medications that are clinically effective. When two or more drugs have the same therapeutic advantages in terms of safety and efficacy, the committee may review economic factors that achieve appropriate, safe, and cost-effective drug therapy.		
5. Applicant will assure that the P&T committee uses appropriate scientific and economic considerations to consider utilization management activities that affect access to drugs, such as access to non-formulary drugs, prior authorization, step therapy, generic substitution, and therapeutic interchange protocols.		
6. Applicant will adhere to P&T guidelines that will, from time to time, be promulgated with regard to such subject areas as membership, conflict of interest, meeting schedule, meeting minutes, therapeutic classes, drug review and inclusion, formulary management, utilization management and review, formulary exceptions, and educational programs for providers.		
7. Applicant’s P&T committee will make a reasonable effort to review a new FDA approved drug product within 90 days, and will make a decision on each new drug product within 180 days of its release onto the market, or a clinical justification will be provided if this timeframe is not met. These timeframes also include the review of products for which new FDA indications have been approved.		
8. Applicant’s P&T committee will approve inclusion or exclusion of the therapeutic classes in the formulary on an annual basis.		
9. The majority of the membership of the Applicant’s P&T committee shall be practicing physicians and/or practicing pharmacists.		
10. The membership of the Applicant’s P&T committee will include at least one practicing physician and at least one practicing pharmacist who are both free of conflict with respect to the Applicant organization and pharmaceutical manufacturers.		
11. The membership of the Applicant’s P&T committee will include at least one practicing physician and at least one practicing pharmacist who are experts in the		

care of the elderly or disabled persons.		
12. Applicant's P&T committee will recommend protocols and procedures for the timely use of and access to both formulary and non-formulary drug products.		
13. Applicant will verify that their P&T Committee members (listed in 3.2.1 C) do not appear on the HHS Office of Inspector General's Exclusion List. This list can be found at <a href="http://exclusions.oig.hhs.gov/search.html">http://exclusions.oig.hhs.gov/search.html</a>		

C. If Applicant intends for its Part D benefit to include use of a formulary then the members of the P&T committee must be provided directly by the Applicant or by the Applicant's PBM. The membership of the P&T Committee must be comprised as described in items B9, 10, 11 and 13 above. If Applicant is providing names of P&T committee directly, then provide the membership in HPMS' Contract Management/Part D Data page. If the PBM operates under a confidentiality agreement (where the Applicant does not know the membership of the PBM's P&T Committee) refer to the Appendix entitled Applicant Submission of P&T Committee Member List and Certification Statement for additional instructions.

**D. In HPMS complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant's formulary will include at least two Part D drugs that are not therapeutically equivalent and bioequivalent in each therapeutic category and class of covered Part D drugs – except where a particular category or class includes only one Part D drugs – as provided at 42 CFR 423.120(b)(2)(i).			
2. Applicant seeks to obtain a waiver of the requirement at 42 CFR 423.120(b)(2)(i) for applicable formulary categories and classes when Part D home infusion drugs are provided as part of a bundled service as a supplemental benefit under Part C.			
3. If Applicant attests YES to 3.2.1D2, it will always cover a particular home infusion drug as part of a bundled service under Part C or will always cover a particular home infusion drug under Part D.			
4. If Applicant attests YES to 3.2.1D2, it will ensure that the bundled service is available to all enrollees of any MA-PD plan in which it chooses to provide Part D home infusion drugs as part of a supplemental benefit under Part C.			
5. If Applicant attests YES to 3.2.1D2, it will appropriately apportion costs between Part D and C components of its bid to account for these drugs, as well as provide, in the Medicare Part D Rx notes section of the PBP, a list that clearly identifies the home infused covered Part D drugs that will be offered as part of a supplemental benefit under Part C for Contract Year 2009.			

**3.2.2 Utilization Management Standards 42 CFR 423.153(b); Prescription Drug Benefit Manual, Chapters 6 and 7**

If the Applicant is an MA Private Fee for Service (MA-PFFS) organization, as described in 42 CFR §422.4 (a)(3), the utilization management requirements used as the basis for this subsection of the application do not apply. (See 42 CFR §423.153(e).) The MA-PFFS Applicants should proceed to subsection 3.2.3 “Quality Assurance and Patient Safety” of the application.

**A. In HPMS, complete the table below:**



APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant maintains policies and procedures to prevent over-utilization and under-utilization of prescribed medications, including but not limited to the following elements: <ul style="list-style-type: none"> <li>• Compliance programs designed to improve adherence/persistency with appropriate medication regimens</li> <li>• Monitoring procedures to discourage over-utilization through multiple prescribers or multiple pharmacies</li> <li>• Quantity versus time edits</li> <li>• Early refill edits</li> </ul>			
2. Applicant maintains methods to ensure cost-effective drug utilization management. Examples of these tools include, but are not limited to: <ul style="list-style-type: none"> <li>• Step therapy</li> <li>• Prior authorization</li> <li>• Tiered cost-sharing</li> </ul>			
3. Applicant makes enrollees aware of utilization management (UM) program requirements through information and outreach materials.			
4. Applicant develops incentives to reduce costs when medically appropriate such as, but not limited to encouragement of generic utilization.			

### **3.2.3 Quality Assurance and Patient Safety; 42 CFR 423.153 (c); Prescription Drug Benefit Manual, Chapter 7; 2008 Call Letter**

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant establishes a quality assurance (QA) program that includes measures and reporting systems such as, but not limited to: <ul style="list-style-type: none"> <li>• Reducing medication errors</li> <li>• Reducing adverse drug interactions</li> </ul>			
2. Applicant performs drug utilization review at a minimum of what is specified in the regulation 42CFR 423.153 (c) (2) and (3).			
3. Applicant develops and implements internal medication error identification and reduction systems.			

### **3.2.4 Medication Therapy Management 42 CFR 423.153(d); Prescription Drug Benefit Manual, Chapter 7**

If the Applicant is a MA Private Fee for Service (MA-PFFS) organization, as described in 42 CFR §422.4 (a)(3), the medication management standards used as the basis for this sub-section of the application do not apply (See 42 CFR §423.153 (e)). The MA-PFFS Applicants should proceed to sub-section 3.2.5 “Electronic Prescription Program” of the application.

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant will develop and implement Medication Therapy Management (MTM) Program designed to : <ul style="list-style-type: none"> <li>• Ensure optimum therapeutic outcomes for targeted beneficiaries through improved medication use</li> <li>• For targeted beneficiaries, reduce the risk of adverse events, including adverse drug interactions</li> </ul>			
2. Applicant will develop the MTM program in cooperation with licensed and practicing pharmacists and physicians.			
3. Applicant will target beneficiaries for enrollment in the MTM program based on using all three of the following criteria: <ul style="list-style-type: none"> <li>• Beneficiary must have multiple chronic diseases (list to be determined by organization)</li> <li>• Beneficiary must be taking multiple covered Part D medications (specifics to be determined by organization)</li> <li>• Beneficiary must be identified as likely to incur annual costs for covered part D drugs that exceed \$4,000.00</li> </ul>			
4. Applicant will not establish discriminatory exclusion criteria. If an enrollee meets all three of the required criteria (as determined by your organization), the enrollee should be eligible for MTM intervention.			
5. Applicant will establish appropriate policies and procedures for its MTM program, including but not limited to , services, payments and criteria used for identifying beneficiaries eligible for the MTM program.			
6. The Applicant agrees to submit a description of its MTM program including, but not limited to, policies, procedures, services, payments and criteria provided in Item #3 above used for identifying beneficiaries eligible for the MTM program. Note: Instructions to submit a description of your MTM program will be forthcoming in future guidance from CMS and is not due with the March submission.			
7. Applicant will coordinate the MTM program with Medicare Health Support Organizations (MHSO program) under section 1807 of the Social Security Act.			
8. Applicant will provide drug claims data to Medicare Health Support Organizations (MHSOs) for those beneficiaries that are enrolled in MHSOs in accordance with Chapter 7 of the Prescription Drug Benefit Manual.			
9. Applicant will establish an appropriate policy on how they will set MTM fees to pharmacists or others providing MTM services for covered Part D drugs. The policy will explain how the Applicant's fee or payment structure takes into account the resources used and the time required for by those providing MTM services.			
10. The Applicant agrees to submit a description on how it will set MTM fees to pharmacists or others providing MTM services for covered Part D drugs. The policy will explain how the Applicant's fee or payment structure takes into account the resources used and the time required for by those providing MTM services. <a href="#">Note: Instructions to submit a description of MTM fees with a description of your MTM program will be forthcoming in future guidance from CMS and is not due in March.</a>			
11. Applicant will establish an appropriate MTM enrollment policy in which once enrolled, beneficiaries will not be disenrolled from the MTMP program if they no longer meet one or more of the MTMP eligibility criteria (as determined by the plan) and will remain in the MTMP program for the remainder of the calendar year.			
12. Applicant will establish and maintain appropriate interventions for its MTM program for all enrollees who meet all three of the required criteria (as determined by the plan) regardless of setting (i.e. ambulatory, long term care, etc.)			
13. Applicant will establish and maintain safeguards against discrimination based on			

the nature of their MTM interventions (i.e., TTY if phone based, Braille if mail based, etc.)			
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### **3.2.5 Electronic Prescription Program 42 CFR 423.159; Prescription Drug Benefit Manual, Chapter 7**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to follow both the current and forthcoming (Spring 2008) electronic prescribing rules.			

### **3.2.6 Bids 42 CFR 423 Subpart F; 2008 Call Letter**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to limit the number of submitted bids in a service area to those that would demonstrate meaningful differences to a beneficiary.			

### **3.3 Service Area/Regions 42 CFR 423.112; Prescription Drug Benefit Manual, Chapter 5**

If Applicant is offering a local MA-PD plan (as defined under 42 CFR 422.2) then the plan service area does not have to meet a regional definition.

**A. Only Applicants that intend to offer a Regional PPO plan must complete the table below in HPMS:**

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant will offer Part D coverage for the entire MA region(s) to be operated under the Regional PPO plan.			

**B. Complete in HPMS, in the Contract Management/Contract Service Area/Service Area Data Page, the service area information; indicating the MA region(s) (including territories) you plan to serve. Information on MA regions may be found on the [www.cms.hhs.gov/](http://www.cms.hhs.gov/) website. Be sure to list both the MA region name and associated number. Note: CMS bases its pharmacy network analyses on the service area your organization inputs into HPMS. Please make sure that the service area information you input into HPMS corresponds to the pharmacy lists and geo-access reports that are provided under the Pharmacy Access section of the application.**

### **3.4 Private Fee-For-Service Pharmacy Access 42 CFR 423.120(a)(7); Prescription Drug Benefit Manual, Chapter 5; 2008 Call Letter**

**A. In HPMS, complete the table below ONLY if you are a Private Fee For Service Applicant. Otherwise, proceed directly to General Pharmacy Access.**

APPLICANT MUST ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant intends to use a contracted network of pharmacies and therefore will meet the retail pharmacy convenient access standards; LTC and I/T/U pharmacy convenient access standards; and home infusion pharmacy adequate access standards. Note: If answer Yes, Applicant must complete all of Section 3.5.			
2. If Applicant attests 'NO' to 3.4A1, Applicant agrees to provide coverage for drugs purchased from all pharmacies, regardless of whether they are network pharmacies.			
3. If Applicant attests 'NO' to 3.4A1, Applicant agrees not to charge additional cost-sharing to beneficiaries for obtaining their drugs at a non-network pharmacy.			
4. If Applicant attests 'NO' to 3.4A1, Applicant agrees that providing access at non-network pharmacies is provided by reimbursing the pharmacy its Usual and Customary price (defined as the price an out of network pharmacy charges a customer who does not have any form of prescription drug coverage for a covered Part D drug) minus any applicable beneficiary cost sharing.			
5. If Applicant attests 'NO' to 3.4A1, Applicant agrees it will not routinely rely on billing practices that require an enrollee to pay the usual and customary price upfront and then submit a paper claim to the applicant for reimbursement.			
6. If Applicant attests 'NO' to 3.4A1, Applicant agrees to establish policies and procedures appropriately restricting the use of paper claims only to the situations in which online claims processing is not available at the point of sale in order to promote accurate TrOOP accounting, as well as to minimize administrative costs to the Part D plans and the Medicare program and opportunities for fraudulent duplicate claims reimbursement.			
7. If Applicant attests 'NO' to 3.4A1, Applicant agrees to arrange for automated, online billing at non-network pharmacies (similar to the way in which our point-of-sale contractor has allowed for online billing by non-contracted pharmacies.)			

Note: Only if Applicant attests No to 3.4A1, and Yes to 3.4A2-4, Applicant may move directly to Section 3.6 and will be granted a waiver of convenient access.

### **3.5 General Pharmacy Access 42 CFR 423.120(a); Prescription Drug Benefit Manual, Chapter 5**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to permit in its plan networks any pharmacy that is willing to accept and meets the plans' standard terms and conditions. However, terms and conditions may vary, particularly with respect to payment terms to accommodate geographical areas (e.g. rural pharmacies) or different types of pharmacies (e.g.			

mail order and retail), provided that all similarly-situated pharmacies are offered the same standard terms and conditions.			
2. Applicant agrees not to require a pharmacy to accept insurance risk as a condition of participation in the MA-PD's network.			
3. Where applicable, Applicant's network pharmacy contracts contain provisions governing the submission of claims to a real-time claims adjudication system, except in the limited case of pharmacies for which only batch processing is feasible (e.g. some <u>I/T/U pharmacies and certain pharmacies that are allowed to submit claims in the X12 format</u> ).			
4. Applicant's network pharmacy contracts contain provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100			
5. Applicant's network pharmacy contracts contain provisions regarding charging/ applying the correct cost-sharing amount, including that which applies to individuals qualifying for the low-income subsidy.			
6. Where applicable, Applicant's network pharmacy contracts contain provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price. (Note: 42 CFR 423.132(d) modifies the timing requirement for LTC pharmacies).			
7. Applicant agrees that each of the contract provisions referenced in Appendices entitled: <ul style="list-style-type: none"> <li>• <i>Crosswalk for Retail Pharmacy Access Contracts.</i></li> <li>• <i>Crosswalk for Mail Order Pharmacy Access Contracts</i></li> <li>• <i>Crosswalk for Home Infusion Pharmacy Access Contracts</i></li> <li>• <i>Crosswalk for Long-Term Care Pharmacy Access Contracts</i></li> <li>• <i>Crosswalk for I/T/U Pharmacy Access Contracts</i>, will be included in the respective downstream pharmacy network contracts.</li> </ul>			
8. Applicant agrees to notify CMS when the Applicant changes its pharmaceutical benefit management subcontractor.			
9. Applicant agrees to notify CMS about any substantive change in its pharmacy network that may impact your organization's ability to maintain a Part D pharmacy network that meets CMS' requirements.			

**B. Upload in HPMS a contract template in .pdf format for each of the following types of pharmacies: Retail, Mail Order, Home Infusion, Long-Term Care, and I/TU. The mail order contract template is only necessary if the plan is offering mail order. The I/T/U template is only necessary if the plan's projected service area includes I/T/U pharmacies. If Applicant has contracted with a Pharmacy Benefit Management entity to provide a pharmacy network, those downstream contract templates must also be uploaded. If there are several different types of standard terms and conditions for the same type of pharmacy, please provide a contract template for all versions and label according to type of pharmacy. For example, if different terms for retail pharmacies apply depending upon geographic location, all standard terms must be provided. Each contract template type must contain the unsigned standard terms and conditions, including the provisions listed in Appendices entitled:**

- *Crosswalk for Retail Pharmacy Access Contracts*
- *Crosswalk for Mail Order Pharmacy Access Contracts*
- *Crosswalk for Home Infusion Pharmacy Access Contracts*
- *Crosswalk for Long-term Care Pharmacy Access Contracts*
- *Crosswalk for I/T/U Pharmacy Access Contracts.*

**C. Upload in HPMS crosswalks of the Pharmacy Access Contract Citations (for Retail, Mail Order (if offered), Home Infusion, Long-Term Care and I/T/U Pharmacy networks) demonstrating that the applicable requirements are included in such contracts. Submit this data by downloading the Microsoft Excel worksheets from HPMS that are located**

specifically on the Pharmacy Upload page, complete the worksheets and upload the finished document back into HPMS for each of the Appendices entitled:

- *Crosswalk for Retail Pharmacy Access Contracts*
- *Crosswalk for Mail Order Pharmacy Access Contracts*
- *Crosswalk for Home Infusion Pharmacy Access Contracts*
- *Crosswalk for Long-term Care Pharmacy Access Contracts*
- *Crosswalk for I/T/U Pharmacy Access Contracts.*

### **3.5.1 Retail Pharmacy 42 CFR 423.120(a); 42 CFR 423.859(c); Prescription Drug Benefit Manual, Chapter 5**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to meet the CMS Standards for Convenient Access [§423.120 (a)(1) and (2)] no later than March of the current year (See the Appendix entitled <i>Retail Pharmacy Network Access instructions</i> ).			
2. Applicant agrees that when Applicant is offering extended supplies via mail order, it also has to contract with a sufficient number of network retail pharmacies so as to ensure that enrollees have reasonable access to the same extended day supply benefits at retail that are available at mail-order.			
3. Applicant agrees to use the CMS beneficiary counts in the data file "Medicare Beneficiaries by State, Region, Zip 09242007v1" to prepare the retail network analyses.			
4. Applicant seeks to obtain a waiver of retail pharmacy convenient access standards. If YES, complete table G below in HPMS.			
5. Applicant seeks to obtain a waiver of any willing pharmacy requirements. If YES, complete table H below in HPMS.			

**B. Upload in HPMS the Pharmacy Network Access Reports as described in the Appendix entitled *Retail Pharmacy Network Access Instructions*.**

**C. Upload in HPMS the Retail Pharmacy List:**

To submit retail pharmacy listings to CMS, Applicants must download the Microsoft Excel worksheet from HPMS that is located specifically on the Pharmacy Upload page, complete the worksheet and upload the finished document back into HPMS.

**D. Submission of Supporting Discussion in Areas Failing to Meet Access Standards**

CMS will consider supporting discussion provided by an Applicant in evaluating the Applicant's Part D network to determine if Applicant is qualified to be a Part D Sponsor. While you have the opportunity to provide this discussion, CMS' expectation is that your organization will meet the required access standards in all cases. Providing the discussion below does not mean CMS will allow you to fail the access standards, but in extreme or unusual circumstances, we may consider this information.

Provide as an upload in HPMS, in .pdf format, the following information to demonstrate that meeting the access standard within the service area is not practical or impossible.

1. Indicate the geographic area(s) in which the applicant cannot demonstrate that it meets the retail pharmacy convenient access standards as defined in Appendix entitled *Retail Pharmacy Network Access Instructions*.

2. Explain why these standards cannot be met. Include in the discussion relevant information such as geographic barriers, pharmacy infrastructure barriers, and/or market barriers.
3. Describe how the pharmacies in the Applicant's retail contracted network will provide access to all eligible Part D individuals enrolled in the Applicant's plan(s) in each of the geographic areas defined in item 1 above.

**E. In HPMS, complete the table below if your pending service area includes any of the U.S. Territories:**

<b>Request for a Waiver of Convenient Access Standards for the Territories</b>			
	<b>YES</b>	<b>NO</b>	<b>N/A</b>
Region 35 – American Samoa			
Region 36 – Guam			
Region 37 – Northern Mariana Islands			
Region 38 – Puerto Rico			
Region 39 – US Virgin Islands			

**F. Complete the following if Applicant marked YES to requesting a waiver of convenient access standards for any of the territories in 3.4.1E. In HPMS, in .pdf format, provide the following information:**

1. Explain why your organization cannot demonstrate compliance with the access standards or why these standards cannot be met.
2. Describe the Applicant's efforts to identify and contract with all of the retail pharmacies in each of the applicable territories.
3. Describe how the pharmacies in the Applicant's contracted network demonstrate convenient access to all eligible Part D individuals enrolled in the Applicant's plan(s) in each of the territories listed above as not meeting the standards in §423.120(a)(1).

**G. In HPMS complete the table below:**

<b>Waiver of Retail Convenient Access Standards for MA-PDs</b>	
Provide the number of prescriptions provided in 2007 by retail pharmacies owned and operated by Applicant.	
Provide the number of prescriptions provided in 2007 at all retail pharmacies contracted by Applicant.	

NOTE: CMS will determine the percentage of prescriptions at provided at retail pharmacies owned and operated by Applicant over total prescriptions provided at all retail pharmacies contracted by Applicant.

**H. In HPMS complete the table below:**

<b>Waiver of Any Willing Pharmacy Requirements for MA-PDs</b>	
Provide the number of prescriptions provided in 2007 by all pharmacies owned and operated by Applicant.	
Provide the number of prescriptions provided in 2007 at all pharmacies contracted by Applicant.	

NOTE: CMS will determine the percentage of prescriptions at provided at all pharmacies owned and operated by Applicant over total prescriptions provided at all pharmacies contracted by Applicant.

### **3.5.2 Out of Network Access 42 CFR 423.124; Prescription Drug Benefit Manual, Chapter 5**

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to ensure that enrollees have adequate access to covered Part D drugs dispensed at out-of-network pharmacies when an enrollee cannot reasonably be expected to obtain such drugs at a network pharmacy and provided such enrollees do not access Part D drugs at an out-of-network pharmacy (or a physician's office) on a routine basis. The coverage rules applicable to covered Part D drugs dispensed at out-of-network pharmacies may generally mirror those applicable to covered Part D drugs dispensed at network pharmacies (to the extent that the out-of-network pharmacy has the ability to effectuate those coverage rules). However, Applicant agrees to develop policies and procedures governing reasonable rules for appropriately limiting out-of-network access (for example, quantity limits, purchase of maintenance medications via mail-order for extended out-of-area travel, or plan notification or authorization processes).			
2. Applicant agrees to ensure that enrollees have adequate access to covered Part D drugs dispensed at physician offices for covered Part D drugs that are appropriately dispensed and administered in physician offices (e.g. Part D-covered vaccines).			
3. Applicant agrees to abide by 42 CFR § 423.124(b) relating to the financial responsibility for out-of-network access to covered Part D drugs and may require its Part D enrollees accessing covered Part D drugs to assume financial responsibility for any differential between the out-of-network pharmacy's usual and customary price and the PDP sponsor plan allowance, consistent with the requirements of 42 CFR§ 423.104(d)(2)(i)(B) and 42 CFR§ 423.104(e).			

### **3.5.3 Mail Order Pharmacy 42 CFR 423.120(a)(10); Prescription Drug Benefit Manual, Chapter 5**

A. In HPMS, complete the table below:

APPLICANTS <u>MAY</u> OFFER A MAIL ORDER OPTION <u>IN ADDITION</u> TO THEIR CONTRACTED PART D PHARMACY NETWORK BUT MAIL ORDER PHARMACIES DO NOT COUNT IN MEETING NETWORK ADEQUACY STANDARDS. INDICATE 'YES' OR 'NO' WHETHER SUCH MAIL ORDER PHARMACY IS OFFERED IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant will offer mail order pharmacy as a part of its Part D plan(s).			
2. If Applicant attests 'YES' to 3.5.3A1 will Applicant's mail order contract include an extended (e.g.90) day supply?			
3. If Applicant attests 'YES' to 3.5.3A2, then Applicant will include in its contracts with at least some retail pharmacies a provision that will allow a retail pharmacy to offer an extended supply of drugs to an Plan beneficiary at the same price, reimbursement rate and cost sharing as the Plan's mail order pharmacy or pharmacies—the network mail order pharmacy rate; or an			



Applicant may use an alternative retail/mail order pharmacy rate with a higher contracted reimbursement rate provided that any differential in charge between the Network Mail Order Pharmacy rate and the higher contract reimbursement rate would be reflected in higher cost sharing paid by the beneficiary. Applicant must ensure that the availability of an extended day supply at retail does not increase the costs to the government and that enrollee cost-sharing for an extended day supply never exceeds what the enrollee would have paid had he/she filled his/her prescription in multiple 30-day supply increments at retail pharmacy rates.			
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#### **B. Mail Order Pharmacy List**

To submit mail order pharmacy listings to CMS, Applicants must download the Microsoft Excel worksheet from HPMS that is located specifically on the Pharmacy Upload page, complete the worksheet and upload the finished document back into HPMS.

### **3.5.4 Home Infusion Pharmacy 42 CFR 423.120(a)(4); Prescription Drug Benefit Manual, Chapter 5**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to provide adequate access to home infusion pharmacies.			
2. Applicant agrees that its network contracts will address Part D drugs delivered in the home setting.			
3. Applicant agrees that its contracted home infusion pharmacies will deliver home infused drugs in a form that can be administered in a clinically appropriate fashion in the beneficiary's place of residence.			
4. Applicant agrees that its home infusion pharmacy network in the aggregate has a sufficient number of contracted pharmacies capable of providing infusible Part D drugs for both short term acute care (e.g. IV antibiotics) and long term chronic care (e.g. alpha protease inhibitor) therapies.			
5. Applicant agrees that its contracted network pharmacies that deliver home infusion drugs ensure that the professional services and ancillary supplies necessary for home infusion are in place before dispensing home infusion drugs to the beneficiary in his/her place of residence.			

#### **B. Home Infusion Pharmacy List**

To submit home infusion pharmacy listings to CMS, Applicants must download the Microsoft Excel worksheet from HPMS that is located specifically on the Pharmacy Upload page, complete the worksheet and upload the finished document back into HPMS.

### **3.5.5 Long -Term Care (LTC) Pharmacy 42 CFR 423.120(a)(5); Prescription Drug Benefit Manual, Chapter 5**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No

1. Applicant agrees to offer standard contracting terms and conditions to all long-term care pharmacies in its service area. These terms and conditions must include all the performance and service criteria for long-term care pharmacies that are cited in section 50.5.2 of Chapter 5 of the Prescription Drug Benefit Manual			
2. Applicant agrees that all of the Part D contracted pharmacies in Applicant's LTC network have signed directly or through a power of attorney a contract that meet the LTC performance and service criteria established by CMS.			
3. Applicant agrees to recognize the CMS special election period (SEP) or open enrollment period for institutionalized individuals for Part D drug plan enrollment and disenrollment for beneficiaries entering, living in, or leaving a long-term care facility.			
4. Applicant agrees that it will ensure convenient access to network LTC pharmacies for all of their enrollees residing in an IMD or ICF-MR designated by the State as an institution and in which any institutionalized individuals reside.			
5. Applicant agrees that it will contract with a sufficient number of LTC pharmacies to provide all of the plan's institutionalized enrollees' convenient access to the plan's LTC pharmacies.			
6. Applicant will ensure that, in contracting with LTC pharmacies, it does not agree to particular contracting terms and conditions containing provisions that have the net result of creating a non-uniform benefit for plan enrollees served by those LTC pharmacies relative to those residing in LTC facilities serviced by other network LTC pharmacies whose contracts with the Applicant may not include the same provisions.			

#### **B. LTC Pharmacy List**

To submit LTC pharmacy listings to CMS, Applicants must download the Microsoft Excel worksheet from HPMS that is located specifically on the Pharmacy Upload page, complete the worksheet and upload the finished document back into HPMS.

#### **3.5.6 Indian Health Service, Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) Pharmacy 42 CFR 423.120(a)(6); Prescription Drug Benefit Manual, Chapter 5**

##### **A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS TO BE APPROVED FOR A PART D CONTRACT :	YES	NO	N/A	Requesting Waiver? Yes or No
1. Using the list of I/T/U pharmacies provided on the <a href="http://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website, indicate whether your service area includes at least one I/T/U pharmacy.				
NOT ALL PART D REGIONS HAVE I/T/U PHARMACIES. IF THE APPLICANT'S SERVICE AREA COVERS ANY REGION THAT INCLUDES I/T/U PHARMACIES, THEN THE APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. IF ALL OF THE APPLICANT'S SERVICE AREA DOES NOT INCLUDE I/T/U PHARMACIES, THEN THE APPLICANT MAY ANSWER 'NO' or N/A AND STILL BE APPROVED FOR A PART D CONTRACT SINCE THESE REQUIREMENTS DO NOT APPLY. ATTEST 'YES,' 'NO' OR N/A TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	N/A	Requesting Waiver? Yes or No
2. Applicant agrees to offer standard terms and conditions that conform to the model contract addendum provided by CMS to all I/T/U pharmacies in its service area. The model contract addendum is posted on the <a href="http://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website. The model contract addendum account for differences in the operations of I/T/U pharmacies and retail pharmacies.				
3. Applicant agrees to submit documentation upon CMS' request to demonstrate offering all I/T/U pharmacies in its service area a conforming contract. Such documentation may be made by proof of fax or U.S. postage mail receipt of				

delivery.				
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### **B. I/T/U Pharmacy List**

In order to demonstrate that a Part D Applicant meets these requirements Applicants must submit, as an attachment, a list of ALL I/T/U pharmacies (using the list of I/T/U pharmacies provided by CMS that reside in their service area. This information must be submitted at the county-level and CMS designated contract level and include contracting status with each of the I/T/U pharmacies in the Applicant's service area.

To submit I/T/U pharmacy listings to CMS, Applicants must download the Microsoft Excel worksheet from HPMS that is located specifically on the Pharmacy Upload page, complete the worksheet and upload the finished document back into HPMS.

### **3.5.7 Specialty Pharmacy Prescription Drug Benefit Manual, Chapter 5**

**A. In HPMS, complete the table below.**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees not to restrict access to Part D drugs by limiting distribution through a subset of network pharmacies, except when necessary to meet FDA limited distribution requirements or to ensure the appropriate dispensing of Part D drugs that require extraordinary special handling, provider coordination, or patient education when such extraordinary requirements cannot be met by a network pharmacy.			
2. Applicant agrees not to restrict access solely on the placement of a Part D drug in a "specialty/high cost" tier because this tier placement alone is not indicative of any special requirements associated with such drug. Applicant further agrees that any drug-by-drug requirements for network pharmacies only apply to special handling and dispensing that may be required for a particular "specialty" drug and not to reimbursement of other standard terms and conditions.			
3. Applicant agrees not to require a pharmacy to be a "Specialty" pharmacy in order to dispense any drug that requires special attention if the network pharmacy is capable of appropriately dispensing the particular Part D drug or drugs in question.			

### **3.6 Enrollment and Eligibility 42 CFR 422 Subpart B; MA Eligibility, Enrollment and Disenrollment Guidance; Plan Communication User Guide Version 2.2; 2008 Call Letter; and CMS issued guidance 07/09/07**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to comply with the CMS MA Eligibility, Enrollment and Disenrollment Guidance documents that are provided on the <a href="http://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			

2. Eligible Applicants will accept auto and facilitated enrollment for certain LIS eligible individuals and agrees to process these enrollments in accordance with the guidance provided by CMS.			
3. Applicant agrees to comply with operational guidance on Creditable Coverage and the Late Enrollment Penalty.			
4. Applicant agrees to establish business processes for quickly resolving urgent issues affecting beneficiaries, such as late changes in enrollment or copay status, in collaboration with CMS caseworkers.			
5. Applicant will query the Batch Eligibility Query (BEQ) or the User Interface (UI) for every new enrollment request to receive: <ul style="list-style-type: none"> <li>a) Verification of Medicare Entitlement and Part D Eligibility</li> <li>b) Periods of enrollment in a Medicare plan that provides prescription drug coverage, and;</li> <li>c) Periods of enrollment in a retiree prescription drug plan whose sponsor receives a retiree subsidy from Medicare.</li> <li>d) Information regarding the Low Income Subsidy, as applicable</li> </ul>			
6. Applicant will collect, review and transmit creditable coverage information in accordance with CMS guidance and policies.			
7. Applicant agrees to use information provided by CMS, including the Low-Income Subsidy/Part D Premium Report Data File, to determine match rates of their information to that of CMS within 72 hours of receipt. Applicant further agrees that their match rate should achieve 95 percent and that non-matches are resolved within 72 hours.			
8. <del>Applicant agrees to ensure a process is in place to transmit plan-generated enrollment transactions that include active 4Rx data, and for CMS-generated enrollments, to transmit active 4Rx data on an update transaction within 3 business days of receipt of the TRR transmitting the enrollments. Applicant agrees to provide CMS with the 4Rx data for all their enrollees as part of the enrollment transaction. The reports should verify that the Applicant's plan demonstrates the ability to have 4 Rx data in place for 95% of its prospective dual-eligible enrollees.</del>			
9. Applicant agrees not to disenroll members for failure to pay premiums (or notify them of impending disenrollment) in cases where the member has requested that premiums be withheld from his/her Social Security benefit check in accordance with CMS Enrollment and Disenrollment Guidance and Premium payment policies.			
10. Applicant agrees that it may not disenroll a member or initiate the disenrollment process if the organization has been notified that a State Pharmaceutical Assistance Program (SPAP) or other payer intends to pay the entire Part D premium on behalf of an individual.			

### **3.7 Complaints Tracking CMS issued guidance 12/14/2006**

#### **A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant will resolve immediate needs complaints via the CMS Complaints Tracking Module (CTM) within 2 business days.			
2. Applicant will continue to monitor and document complaint resolutions for complaints attributed to their contracts in the CMS' CTM in accordance with CMS's Standard Operating Procedures for Part D sponsors.			

3. Applicant will maintain Standard Operating Procedures that address how its organization will handle and quickly resolve immediate action cases, as well as, outline the steps the organization intends to take to have enrollees call customer service directly for the prompt resolution of all inquiries.			
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### **3.8 Medicare Prescription Drug Plan Finder CMS issued guidance 07/17/2006**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees to provide its CY 2009 drug pricing and pharmacy network data for publishing on the "Medicare Prescription Drug Plan Finder (MPDPF)" in the format and on a schedule required by CMS.			
2. Applicant agrees to perform quality checks for data submitted to CMS for display on the MPDPF and agrees that failure to conduct quality checks may result in suppression of the Applicant's pricing data from the website.			
3. Applicant agrees that errors or omissions identified by CMS during analyses of the data will also result in the suppression of the Applicant's pricing data from the website.			

### **3.9 Grievances 42 CFR 423.564; Prescription Drug Benefit Manual, Chapter 18**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS (AS THEY WOULD APPLY TO THE OPERATION OF YOUR ORGANIZATION'S PART D BENEFIT) TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant will adopt policies and procedures for beneficiary grievances consistent with 42 CFR § 423 subpart M.			
2. Applicant agrees to abide by Chapter 18 of the Prescription Drug Benefit Manual.			
3. Applicant will, consistent with 42 CFR § 423.564 establish policies and procedures for: <ul style="list-style-type: none"> <li>Tracking and addressing enrollees' grievances,</li> <li>Hearing and resolving enrollees' grievances within the appropriate timeframes,</li> <li>Working with the QIO to resolve quality of care grievances when appropriate,</li> <li>Appropriately notifying enrollees of grievance dispositions, and</li> <li>Training relevant staff and subcontractors (<a href="#">first tier, downstream and related entities</a>) on such policies and procedures.</li> </ul>			
4. Applicant will make enrollees aware of the grievance process through information and outreach materials.			
5. Applicant will accept grievances from enrollees at least by telephone and in writing (including facsimile)			
6. Applicant will maintain and provide to CMS upon request, access to records on all grievances received both orally and in writing. At a minimum, such records must track : <ul style="list-style-type: none"> <li>Date of receipt of the grievance</li> </ul>			

<ul style="list-style-type: none"> <li>• Mode of receipt of grievance (i.e., fax, telephone, letter, etc.)</li> <li>• Person who filed the grievance</li> <li>• Subject of the grievance</li> <li>• Final disposition of the grievance</li> <li>• Date the enrollee was notified of the disposition</li> </ul>			
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Note: A grievance is any complaint or dispute, other than one that involves a coverage determination, expressing dissatisfaction with any aspect of a MA-PD sponsor's operations, activities, or behavior, regardless of whether remedial action is requested. Examples of subjects of a grievance include, but are not limited to:

- Timeliness, appropriateness, access to, and/or setting of services provided by the MA-PD sponsor
- Concerns about waiting times, demeanor of pharmacy or customer service staff
- A dispute concerning the timeliness of filling a prescription or the accuracy of filling the prescription.

### **3.10 Coverage Determinations (Including Exceptions) and Appeals 42 CFR 423 Subpart M; Prescription Drug Benefit Manual, Chapter 18**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.		YES	NO
1.	Applicant will adopt policies and procedures for beneficiary coverage determinations (including exceptions) and appeals consistent with 42 CFR §423 subpart M.		
2.	Applicant agrees to abide by the coverage determination and appeals policies contained in Chapter 18 of the Prescription Drug Benefit Manual and the Part D QIC Reconsideration Procedures Manual.		
3.	Applicant will make arrangements with its network pharmacies for the standardized pharmacy notice ("Medicare Prescription Drug Coverage and Your Rights") to be posted or distributed to enrollees in accordance with the requirements set out in 42 CFR § 423.562 (a)(3).		
4.	Applicant will, in accordance with 42 CFR § 423 subpart M, establish policies and procedures for: <ul style="list-style-type: none"> <li>• Tracking coverage determination (including exceptions) and redetermination requests received both orally and in writing,</li> <li>• Hearing and resolving coverage determinations (including exceptions) and redeterminations within the appropriate timeframes,</li> <li>• Appropriately and timely notifying enrollees (and prescribing physicians, when appropriate) of coverage determination (including exceptions) and redetermination decisions, and</li> <li>• Training relevant staff and subcontractors (<a href="#">first tier, downstream and related entities</a>) on such policies and procedures.</li> </ul>		
5.	At a minimum, applicant must track the: <ul style="list-style-type: none"> <li>• Date of receipt of a coverage determination request (including an exception request) or redetermination request, Mode of receipt (i.e. fax, telephone, letter, etc.),</li> <li>• Person who filed the request,</li> <li>• Type of request made (i.e., standard or expedited), Date of receipt of a physician's supporting statement (for an exception request),</li> <li>• Disposition of request, and</li> <li>• Date of disposition</li> </ul>		
6.	Applicant will assure that expedited coverage determinations are processed as expeditiously as the enrollee's health condition requires, but no later than		

24 hours after receipt of the request.		
7. Applicant will assure that standard coverage determinations are processed as expeditiously as the enrollee's health condition requires, but no later than 72 hours after receipt of the request.		
8. Applicant will assure that exception requests are processed in accordance with the regulatory timelines for processing coverage determinations. For exception requests, the processing timeframe begins upon receipt of the physician's supporting statement.		
9. Applicant will assure that expedited redeterminations are processed as expeditiously as the enrollee's health condition requires, but no later than 72 hours after receipt of the request.		
10. Applicant will assure that standard redeterminations are processed as expeditiously as the enrollee's health condition requires, but no later than 7 calendar days after receipt of the request.		
11. Applicant must maintain policies and procedures for automatically forwarding coverage determination (including exception) and redetermination requests to the Independent Review Entity (IRE) when the notification timeframes are not met.		
12. Applicant will maintain an exceptions process that includes a written description of how the organization will provide for standard and expedited tiering exception requests and non-formulary exception requests (including exceptions to utilization management tools), and how the organization will comply with such description. Such policies and procedures will be made available to CMS on request.		
13. Applicant will assure that it will comply with 423.578(a) and (b) which: <ul style="list-style-type: none"> <li>Require a PDP sponsor to grant a tiering or non-formulary exception (including an exception to a utilization management tool) when it is medically appropriate to do so, and</li> <li>Provide the criteria for evaluating whether approval is appropriate.</li> </ul> These requirements also apply to exceptions requests by Medicare eligible children for off-formulary Part D pediatric drugs and doses that are medically appropriate.		
14. Applicant agrees that the exceptions process will not be overly burdensome or onerous. For example, a Part D Sponsor may not require that ALL exception requests be accompanied by laboratory evidence.		
15. Applicant agrees that approved non-formulary drugs must be assigned to a single existing tier. Applicant may not assign such drugs to a high-cost specialty tier if the level of cost-sharing in that tier exceeds 25%, or create a tier specifically designed for non-formulary exceptions.		
16. Applicant agrees it may not restrict the number of exception requests submitted by an enrollee.		
17. Applicant agrees to maintain policies and procedures for: <ul style="list-style-type: none"> <li>Timely effectuating favorable decisions issued by the IRE, an Administrative Law Judge, the Medicare Appeals Council, or a federal court, and</li> <li>Timely notifying the IRE when a favorable decision has been effectuated.</li> </ul>		
18. Applicant agrees to maintain policies and procedures for timely forwarding case files to the IRE (upon request by the IRE) when an enrollee requests a reconsideration by the IRE.		
19. Applicant will make its enrollees aware of the coverage determination (including exceptions) and appeals process through information provided in the Evidence of Coverage and outreach materials.		
20. Applicant will make available to CMS upon CMS request, coverage determination (including exceptions) and appeals records.		

Note: Appeals policies and procedures for Part D are separate and distinct from appeals policies and procedures required for Part C.

### **3.11 Coordination of Benefits 42 CFR 423 Subpart J; Prescription Drug Benefit Manual, Chapter 14; 2008 Call Letter**

**A. In HPMS, complete the table below:**

<b>APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:</b>	<b>YES</b>	<b>NO</b>	<b>Requesting Waiver? Yes or No</b>
1. Applicant agrees to comply with Chapter 14 of the Prescription Drug Benefit Manual.			
2. Applicant develops and operates a system for collecting information from enrollees about enrollees' other health insurance, including whether such insurance covers outpatient prescription drugs.			
3. Applicant permits SPAPs and other third party payers to coordinate benefits as required by the regulations in 42 CFR Part 423, Subpart J, 2008 Call Letter and Chapter 14 of the Prescription Drug Benefit Manual. For example, an SPAP may require agreements be signed in order for the state to pay premiums on behalf of a beneficiary. CMS expects Part D sponsors to execute these trading partner agreements within a reasonable timeframe.			
4. Applicant agrees to pay user fees as required under 42 CFR §423.6 and as may be required under 42 CFR §423.464(c).			
5. Applicant agrees not to impose fees on SPAPs or other third-party insurers that are unreasonable and/or unrelated to the cost of coordination of benefits.			
6. Applicant agrees to send new information captured on the COB survey about its enrollees' other sources of prescription drug coverage by sending electronic updates to the COB contractor.			
7. When a supplemental payer wishes to pay premiums on behalf of plan enrollees, Applicant will: <ul style="list-style-type: none"> <li>• As may be required by a supplemental payer, to enter into agreements with, and accept premium payments made by these supplemental payers.</li> <li>• Suppress premium billing to the beneficiaries for whom it accepts premium payments from supplemental payers.</li> <li>• Inform enrollees not to use the SSA withhold when another payer is paying their premium (in whole or in part).</li> <li>• Ensure that, the overall premium payment made by or on behalf of a beneficiary does not vary among plan enrollees (e.g., Sponsor cannot charge a different premium to SPAPs for their members versus all other enrollees).</li> </ul>			
8. If Applicant agrees to enter into an agreement with SPAPs, accepting a risk-based, per capita amount to administer a wrap-around benefit on behalf of the beneficiary, the Applicant must follow the requirements set forth in Chapter 14 of the Prescription Drug Benefit Manual.			
9. When the Applicant's service area includes States that subsidize a portion of beneficiary cost-sharing through their SPAPs through a non-risk lump-sum contract with reconciliation, Applicant will: <ul style="list-style-type: none"> <li>• Enter into an agreement to receive such subsidies</li> <li>• Apply such subsidies to the first dollar of beneficiary cost sharing under the Applicant's Part D plan</li> <li>• Submit claims information to the State to support reconciliation</li> </ul>			
10. Applicant will provide clear and prominently displayed information identifying the SPAP as a co-sponsor of benefits when the Applicant participates in a risk- or non-risk lump sum per capita contract with an SPAP to provide wrap-around benefits to Part D enrollees.			
11. Applicant agrees to receive and process plan to plan reconciliation reports on a monthly basis.			
12. Applicant agrees to coordinate reconciliation of claims when other payers (e.g., SPAP) has paid primary or on behalf of the plan in accordance with Chapter 14 of the Prescription Drug Benefit Manual.			



### **3.12 Tracking Out-of Pocket Costs (TrOOP) 42 CFR 423 Subpart J; Prescription Drug Benefit Manual, Chapter 14; 2008 Call Letter**

**A. In HPMS, complete the table below:**

<b>APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:</b>	<b>YES</b>	<b>NO</b>	<b>Requesting Waiver? Yes or No</b>
1. Applicant will track each enrollee's true out of pocket (TrOOP) costs reflecting the amount the enrollee has spent out of pocket during a program year on covered Part D drugs.			
2. Applicant will accept data concerning third party payers in a format to be specified by CMS for use in the Applicant's TrOOP calculation.			
3. Applicant will process claims and track TrOOP in real time using the current HIPAA-approved NCPDP standard.			
4. Applicant will provide enrollees with a report on their TrOOP status at least monthly if the enrollee's TrOOP status has changed.			
5. Applicant will provide enrollees daily access to their current TrOOP status through the organization's toll-free customer service phone number.			
6. In the event of disenrollment, Applicant agrees to provide TrOOP status of the beneficiary as of the effective date of the disenrollment to the beneficiary.			
7. Applicant will retroactively adjust claims and recalculates TrOOP balances based on N1 transactions received from the TrOOP Facilitation Contractor that were created based on other than real-time TrOOP-eligible claims.			
8. Applicant will retroactively adjust claims and recalculate TrOOP balances based on receipts received from its Medicare enrollees that reflect amounts the enrollee paid on other than real-time TrOOP-eligible claims.			
9. Applicant agrees that when it receives an N1 transaction, but has no supplemental payer information on file to identify the payer, the Applicant contacts the beneficiary to identify the payer and send the payer information to the COB Contractor via ECRS verification.			
10. Applicant agrees to retroactively adjust claims, recalculate TrOOP balances, and reimburses other payers (when applicable) whenever it receives information indicating that errors were made in the order of payment and there are multiple other payers on a beneficiary record.			
11. Applicant will count other payer paid amounts as satisfying the Part D deductible whether or not the entire amount counts toward TrOOP.			
12. Applicant will establish and identify in the Health Plan Management System (HPMS) a COB contact who can be contacted by CMS, the States and other payers to resolve COB issues.			
13. Applicant will establish an EOB Transfer contact who can be contacted by CMS, the States and other payers to resolve EOB transfer issues.			
14. Applicant agrees that when it receives notice that a beneficiary has disenrolled from the Applicant's Part D plan due to reenrollment in another Part D plan during the coverage year, the Applicant will send the beneficiary's TrOOP balance and gross covered drug spending amount to the other Part D Sponsor's EOB Transfer Contact, and update these amounts when applicable.			
15. Applicant agrees to develop the systems capability to receive and respond to real-time (or batch) transactions requesting TrOOP-related data for disenrolling Part D beneficiaries as well as to receive these data for newly enrolling Part D beneficiaries transferring mid-year from another plan.			
16. Applicant agrees to develop the capacity to integrate data received via electronic transactions into those systems that track and apply beneficiary-level TrOOP and gross covered drug costs.			

**NOTE: For information regarding the TrOOP facilitator, Applicant may link to [http://medifacd.ndchealth.com/home/medifacd\\_home.htm](http://medifacd.ndchealth.com/home/medifacd_home.htm)**

### **3.13 Medicare Secondary Payer 42 CFR 423.462; Prescription Drug Benefit Manual, Chapter 14**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant is familiar with rules that determine when other payers are primary or secondary to Medicare as referenced in 42 CFR 423.462			
2. Applicant will adhere to MSP laws and any other Federal and State laws in establishing payers of last resort.			
3. Applicant will follow the Rules for Coordination of Benefits adopted in the most current National Association of Insurance Commissioner Coordination of Benefits Model Regulation.			
4. Applicant will process claims in real time to support the TrOOP facilitation process when it is a secondary payer in accordance with the application of MSP rules.			
5. Applicant will collect mistaken primary payment from insurers, group health plans, employer sponsors, enrollees and other entities.			
6. Applicant agrees that in situations involving workers' compensation claims, the Applicant makes an effort to determine which Part D drugs will be included as part of workers' compensation future medical payments (i.e., those services and items provided after the final settlement) and ensures that it does not make (or recover) payment for such drugs.			

### **3.14 Marketing/Beneficiary Communications 42 CFR 423.128; Prescription Drug Benefit Manual, Chapter 2**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS.	YES	NO	Requesting Waiver? Yes or No
1. Applicant will comply with marketing guidelines and approval procedures that are contained within Chapter 2 of the Prescription Drug Benefit Manual and posted on the <a href="http://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
2. Applicant will make available to beneficiaries only those marketing materials that comply with CMS' marketing guidelines.			
3. Annually and at the time of enrollment, the Applicant agrees to provide enrollees information about the following MA-PD features, as described in the marketing guidelines: <ul style="list-style-type: none"> <li>• Enrollment Procedures</li> <li>• Beneficiary Procedural Rights</li> <li>• Potential for Contract Termination</li> <li>• Benefits</li> <li>• Types of Pharmacies in the Pharmacy Network</li> <li>• Out-of-network Pharmacy Access</li> <li>• Formulary</li> <li>• Premiums and cost-sharing</li> <li>• Service Area</li> </ul>			

4. Applicant agrees to provide general coverage information, as well as information concerning utilization, grievances, appeals, exceptions, quality assurance and sponsor financial information to any beneficiary upon request.			
5. Applicant will maintain a toll-free customer service call center that is open during usual business hours and provides customer telephone service in compliance with standard business practices. This means that the Applicant must comply with at least the following: <ul style="list-style-type: none"> <li>• Call center operates during normal business hours, seven days a week from 8:00 AM to 8:00 PM for all time zones in which the Applicant offers a Part D plan.</li> <li>• A customer service representative will be available to answer beneficiary calls directly during the annual enrollment period and 60 days after the annual enrollment period.</li> <li>• From March 2<sup>nd</sup> until the following annual enrollment period, a customer service representative or an automated phone system may answer beneficiary calls on Saturdays, Sundays and holidays.</li> <li>• If a beneficiary is required to leave a message in a voice mail box due to the utilization of an automated phone system, the applicant must ensure that a return call to a beneficiary is made in a timely manner, but no later than one business day from the leaving of the message by the beneficiary.</li> <li>• The average wait time for a beneficiary to reach a customer service representative must be two minutes or less.</li> <li>• The abandonment rate of all incoming customer calls does not exceed 5 percent.</li> <li>• Call center provides thorough information about the Part D benefit plan, including co-payments, deductibles, and network pharmacies.</li> <li>• Call center features an explicit process for handling customer complaints.</li> <li>• Call center shall provide service to non-English speaking and hearing impaired beneficiaries.</li> </ul>			
6. Applicant will operate an Internet Web site that a) provides all the information described in Item #3 of this table, b) describes the Applicant's current, approved Part D formularies, and c) provides 60-days notice to potential and current plan enrollees of the removal or change in the tier placement of any drug on the plan's formulary.			
7. Applicant agrees to ensure that the marketed formularies are consistent with the HPMS approved formulary file.			
8. Applicant will provide its plan enrollees, in a form understandable to enrollees and on at least a monthly basis for those months in which the enrollees use their Part D benefits, an explanation of benefits that states a) the item or service for which payment was made; b) notice of the enrollee's right to an itemized statement; c) a year-to-date statement of the total Part D benefits provided in relation to deductibles, coverage limits, and annual out-of-pocket thresholds; d) cumulative year-to-date total of incurred costs; and e) applicable formulary changes.			
9. Applicant agrees not to include co-branding names and/or logos of contracted providers or names and/or logos that are substantially similar to a contracted provider's name and/or logo on member identification cards.			
10. Applicant agrees that the subsequent CY Annual Notice of Change (ANOC) / Summary of Benefits (SB) / Formulary must be received by members (if applicable) by October 31st of the current benefit year.			
11. Applicant will notify its enrollees that the Applicant will release the enrollee's information, including the enrollee's prescription drug event data, to CMS which may release it for research and other purposes consistent with all applicable Federal statutes and regulations.			

### **3.15 Provider Communications Prescription Drug Benefit Manual, Chapter 2**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant operates a toll-free call center to respond to inquiries from pharmacies and providers regarding the Applicant's Medicare prescription drug benefit. Inquiries will concern such operational areas as claims processing, benefit coverage, claims submission, and claims payment. This means that the Applicant must comply with at least the following: <ul style="list-style-type: none"> <li>Be available 24 hours a day when the pharmacy network includes pharmacies that are open 24 hours a day;</li> <li>The average wait time for a pharmacist to reach a customer service representative must be two minutes or less.</li> </ul>			
2. Applicant agrees that it will have a "one-stop" area on its website that provides needed information on the procedures, the forms and the contact information for their prior authorization and exceptions processes.			
3. Applicant will operate a toll-free call center to respond to physicians and other providers for information related to exceptions and prior authorizations as well as beneficiary appeals. The call center must operate during normal business hours and never less than 8:00 a.m. to 6:00 p.m., Monday through Friday according to the time zones for the regions in which they operate. Applicant may use voicemail provided the message: <ul style="list-style-type: none"> <li>Indicates that the mailbox is secure.</li> <li>Lists the information that must be provided so the case can be worked (e.g., provider identification, beneficiary identification, exception (or appeal, if appeals call) being requested, whether an expedited exception (or appeal, if appeals call) is being requested.</li> <li>For exceptions calls: articulates and follows a process for resolution within 24 hours of call for expedited coverage determination requests (including exceptions requests), 72 hours for standard coverage determinations.</li> <li>For appeals calls: articulates and follows a process for resolution within 72 hours for expedited appeals, and 7 calendar days for standard appeals.</li> <li>Provides and follows a process for immediate access in situations where an enrollee's life or health is in serious jeopardy.</li> </ul>			

### **3.16 Compliance Plan 42 CFR 423.504(b)(4)(vi); Prescription Drug Benefit Manual, Chapter 9**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? – Yes or No
1. Applicant will implement a Part D compliance plan in accordance with all Federal and State regulations and guidelines, including Chapter 9 – Part D Program to Control Fraud, Waste and Abuse of the Prescription Drug Benefit Manual by the time CMS contracts with the Applicant. The compliance plan must clearly establish that it will address Part D.			
2. Applicant will implement a Part D compliance plan that consists of written policies, procedures, and standards of conduct addressing Part D issues and articulating the Applicant's commitment to abide by all applicable Federal and State standards.			
3. Applicant will implement a Part D compliance plan that designates an employee as the compliance officer and compliance committee accountable to senior management. (Note: This requirement cannot be			

delegated to a subcontractor <u>(first tier, downstream and related entities)</u> )			
4. Applicant will implement a Part D compliance plan that includes effective training and education between the compliance officer <u>and the Part D Applicant's employees, managers and directors and the Part D Applicant's first tier, downstream and related entities. Note: To the extent that aspects of the compliance plan are delegated, it is important to remember that the Applicant's compliance officer must maintain appropriate oversight of the delegated activities.</u> , <del>organization-employees, contractors, agents, and directors.</del>			
5. Applicant will implement a Part D compliance plan that includes effective lines of communication between the compliance officer, <u>members of the compliance committee, the Part D Applicant's employees, managers and directors and the Part D Applicant's first tier, downstream and related entities.</u> <del>and organization-employees, contractors, agents and directors and members of the compliance committee.</del>			
6. Applicant will implement a Part D compliance plan that includes disciplinary standards that are well-publicized within the organization.			
7. Applicant will implement a Part D compliance plan that includes procedures for internal monitoring and auditing of operations as they relate to Part D administration.			
8. Applicant will implement a Part D compliance plan that includes procedures for ensuring prompt response to detected Part D offenses and development of corrective action initiatives relating to the Applicant's contract as a Part D sponsor. <u>This compliance plan should include procedures to voluntarily self report potential fraud or misconduct related to the Part D program to CMS or its designee.</u>			
9. <del>Applicant will implement a Part D compliance plan that includes a comprehensive plan to detect, correct, and prevent fraud, waste and abuse as it relates to Part D program administration.</del>			

**B. Provide as an upload via HPMS, in a .pdf format, a copy of your organization's Medicare Part D Compliance Plan and/or compliance policies and procedures that you intend to use for this contract.**

The Part D compliance plan and any related policies and procedures must be in accordance with clearly articulate that the 8 elements listed at 42 CFR 423.504(b)(4)(vi) and in the Part D Program Integrity Manual. In addition, the policies and procedures must demonstrate that all 7 elements in the regulation and in Chapter 9 are being implemented within the context of the in the Part D compliance plan and are specific to the issues and challenges presented by the Part D program. A general compliance plan applicable to healthcare operations is not acceptable sufficient.

Note: Please be advised that the Part D Sponsor is ultimately responsible for the implementation and monitoring of the day-to-day operations of its Part D compliance program. Section 40.1 of Chapter 9 of the Prescription Drug Benefit Manual indicates that the compliance officer and compliance committee functions may not be delegated or subcontracted. A compliance plan adopted and operated by a Part D Sponsor's subcontractor is not sufficient to demonstrate that the Part D Sponsor meets the compliance program requirement.

**C. In HPMS, complete and upload the table below. Applicant must clearly identify where each requirement can be found in the uploaded documents.**

Requirement	Document Page Number
1. Written policies, procedures, and standards of conduct addressing Part D issues and articulating your organization's commitment to abide by all applicable Federal and State standards.	
2. Designation of an employee as the compliance officer and compliance	

committee accountable to senior management. (Note: This requirement cannot be delegated to a subcontractor( <a href="#">first tier, downstream and related entities</a> )).	
3. Effective training and education between the compliance officer and organization employees, contractors, agents and directors.	
4. Effective lines of communication between the compliance officer and organization employees, contractors, agents and directors and members of the compliance committee.	
5. Enforcement of standards through disciplinary guidelines that are well-publicized in the organization.	
6. Procedures for internal monitoring and auditing of operations as they relate to Part D administration.	
7. Procedures for ensuring prompt response to detected Part D offenses and development of corrective action initiatives, relating to the Applicant's contract as a Part D sponsor.	
8. A comprehensive plan to detect, correct, and prevent fraud, waste and abuse as it relates to Part D program administration. This fraud and abuse plan should include procedures to voluntarily self-report potential fraud or misconduct related to the Part D program to the appropriate government authority.	

### **3.17 Reporting Requirements 42 CFR 423.514; 2008 Reporting Requirements (pending OMB approval); CMS issued guidance 05/14/2007**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
<b>REPORTING REQUIREMENTS GUIDANCE</b>			
1. Applicant agrees to comply with the Reporting Requirements Guidance that is posted on the <a href="http://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website.			
<b>CLAIMS DATA</b>			
2. The Applicant or the Applicant's representative, such as a third party administrator (TPA), has data management processes and data systems capable of accomplishing collection of data in either an NCPDP or X12 format. Data to be collected will encompass quantity, type, and costs of pharmaceutical prescriptions filled for enrollees. The plan must link this information to Medicare beneficiary identification numbers (HIC#s).			
3. The Applicant or the Applicant's representative, such as a TPA, has data management processes and data systems capable of accomplishing submission of prescription drug claims information for Medicare enrollees for every Part D drug prescription in the format required by CMS, using batch submission processes. Data to be submitted will encompass quantity, type and costs of pharmaceutical prescriptions filled for enrollees. The plan must link this information to Medicare beneficiary identification numbers (HIC#s).			
4. The Applicant or the Applicant's representative, such as a TPA, has data management processes and data systems capable of accomplishing submission of data to CMS via the Medicare Data Communications Network (MDCN).			
5. The Applicant or the Applicant's representative, such as TPA, has data management processes and data systems capable of accomplishing performance of data edit and quality control procedures to ensure accurate and complete			

prescription drug data.			
6. The Applicant or the Applicant's representative, such as a TPA, has data management processes and data systems capable of accomplishing correction of all data errors identified by CMS.			
7. The Applicant or the Applicant's representative, such as a TPA, has data management processes and data systems capable of accomplishing collection of data for dates of service within the coverage period with a 3-month closeout window for the submission of remaining unreported claims data.			
8. The Applicant or the Applicant's representative, such as a TPA, has data management processes and data systems capable of accomplishing provision of additional information for the purposes of reconciliation of risk factors, low income subsidy payments, reinsurance payments, and risk corridor as required by CMS.			
9. Applicant will send and receive claims data for third party payers from the CMS contractor that will serve as the clearinghouse for all Part D beneficiary outpatient drug claims.			
<b>REBATE DATA</b>			
10. The Applicant or the Applicant's representative has accounting systems capable of accomplishing the provision of documentation, as specified by CMS, to support the accuracy and completeness of rebate data. Documentation will be provided to CMS in response to an audit-based request.			
11. The Applicant will report rebate dollars on a quarterly basis at the manufacturer/drug name level (unique strength and package size not required) in the manner specified by CMS.			
12. The Applicant or the Applicant's representative has accounting systems capable of accomplishing the production of financial reports to support rebate accounting. The rebate accounting must allow for step-down cost reporting in which rebates received at the aggregate level may be apportioned down to the level of plan enrollees.			
13. Applicant will report Long-Term Care pharmacy rebate dollars on a quarterly basis at the manufacturer/brand name level (unique strength and package size not required) in a manner specified by CMS.			
14. The Applicant will report direct and indirect remuneration (DIR) dollars for payment reconciliation on an annual basis at the Plan Benefit Package (PBP) level/plan level in the manner specified by CMS. In addition, the Applicant will maintain records and documentation to verify the DIR data reported to CMS.			
<b>OTHER DATA</b>			
15. Applicant will report at a frequency determined by CMS specified data (pursuant to 42 CFR §423.514(a)) on a variety of measures to support payment, program integrity, program management, and quality improvement activities in a manner prescribed by CMS in the Part D Reporting Requirements.			
16. The Applicant will provide CMS with routine administrative reports (pursuant to 42 CFR 423.514 (a)) on a variety of measures that concern the Applicant's performance in the administration of the Part D benefit. Such reports shall be submitted according to instruction issued with timely notice by CMS.			
<b>SUPPORTING <a href="http://www.Medicare.gov">WWW.MEDICARE.GOV</a></b>			
17. The Applicant will submit pricing and pharmacy network information to be publicly reported on <a href="http://www.medicare.gov">www.medicare.gov</a> in order to provide Medicare beneficiaries with necessary information regarding prescription drug costs under the respective plans. Details regarding this data requirement will be posted on <a href="http://www.cms.hhs.gov">www.cms.hhs.gov</a> by April, 2008.			
<b>CONFLICT OF INTEREST</b>			
18. The Applicant will provide financial and organizational conflict of interest reports to CMS, pursuant to instructions to be issued by CMS.			

Note: Further detail on our approach to monitoring and oversight, including the updated exact reporting measures will be posted on the CMS website not later than May 2008.

### **3.18 Data Exchange Between Part D Sponsor and CMS 42 CFR 505(c) and (k)**

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
<b>HPMS</b>			
1. Applicant will use HPMS to communicate with CMS in support of the application process, formulary submission process, bid submission process, ongoing operations of the Part D program, and reporting and oversight activities. Part D sponsors are required to secure access to HPMS in order to carry out these functions.			
<b>ENROLLMENT &amp; PAYMENT</b>			
2. Applicant will reconcile Part D data to CMS enrollment/payment reports within 45 days of availability.			
3. Applicant will submit enrollment/payment attestation forms within 45 days of CMS report availability.			
4. Applicant will participate in connectivity testing and other system testing measures as provided to the Applicants prior to contract execution to validate system setup.			
5. Applicant will establish system(s) to process enrollment and payment transactions as exchanged with CMS in accordance with system development lifecycle standards.			
6. Applicant will ensure appropriate security safeguards and protocols are in place to protect the protected health information in the system(s).			
7. Applicant will maintain all pertinent system security and disaster recovery plans and procedures.			
8. In accordance with 42 CFR §423.322, the Applicant agrees to provide CMS with any data required to ensure accurate prospective, interim, and/or final reconciled payments including, but not limited to, the following: test data, Prescription Drug Event (PDE) records, enrollment transactions, Direct and Indirect Remuneration (DIR) data, discrepancy records, and premium payment data.			

### **3.19 Health Insurance Portability and Accountability Act of 1996 (HIPAA) 45 CFR Parts 160, 162 and 164; CMS issued guidance 08/15/2006 and 07/23/2007; and 2008 Call Letter**

A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No



1. Applicant will comply with all applicable standards, implementation specifications, and requirements in the Standards for Privacy of Individually Identifiable Health Information under 45 CFR Parts 160 and 164 subparts A and E.			
2. Applicant will comply with all applicable standards, implementation specifications, and requirements in the Security Standards under 45 CFR Parts 160 and 164, Subparts A and C.			
3. Applicant agrees to encrypt all hard drives or other storage media within the device as well as all removable media.			
4. Applicant agrees to develop and implement a policy addressing the handling of portable media that is accessed or used outside of the organization's physical purview.			
5. Applicant will comply with all applicable standards, implementation specifications, and requirements in the Standard Unique Health Identifier for Health Care Providers final rule under 45 CFR Part 160 and 162.			
6. Applicant agrees that when its organization receives a National Provider Identifier (NPI) in prescription drug event data, that the organization must report an NPI.			
7. Applicant agrees to implement a contingency plan related to compliance with the NPI provisions.			
8. Applicant will comply with all applicable standards, implementation specifications, and requirements in the Standards for Electronic Transactions under final rule 45 CFR Parts 160 and 162 subparts I et seq.			
9. Applicant agrees to transmit payment and remittance advice consistent with the HIPAA-adopted ACS X12N 835, Version 4010/4010A1: Health Care Claim Payment and Remittance Advice Implementation Guide ("835").			
10. Applicant agrees to submit the Offshore Subcontract Information and Attestation for each offshore subcontractor ( <a href="#">first tier, downstream and related entities</a> ) (including downstream offshore subcontractors ( <a href="#">first tier, downstream and related entities</a> )) that receive, process, transfer, handle, store, or access Medicare beneficiary protected health information (PHI) by the last Friday in September for the upcoming contract year.			

### **3.21 Prohibition on Use of SSN or Medicare ID number on Enrollee ID Cards** **Prescription Drug Benefit Manual, Chapter 2**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO THE FOLLOWING QUALIFICATION TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO THE FOLLOWING QUALIFICATION BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant agrees not to use an enrollee's Social Security Number (SSN) or Medicare ID Number on the enrollee's identification card.			

### **3.22 Record Retention 42 CFR 423.505(d)**

**A. In HPMS, complete the table below:**

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. The Applicant will maintain, for 10 years, books, records, documents, and other evidence of accounting procedures and practices consistent with 42 CFR §423.505(d).			
2. Applicant agrees to have pharmacies, contracted for the Part D benefit, maintain			

prescription records in their original format for the greater of 3 years or the period required by State law and allow those records to be transferred to an electronic format that replicated the original prescription for the remaining 7 years of the 10 year record retention requirement.			
3. Applicant agrees to keep all other records—except prescription records—that must be retained for Medicare under Part C and Part D in the format(s) required by either State law or at the Applicant's discretion.			

### 3.23 Claims Processing CMS issued guidance 04/26/2006

#### A. In HPMS, complete the table below:

APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:	YES	NO	Requesting Waiver? Yes or No
1. Applicant develops and operates an on-line claims processing system that operates in real time to ensure accurate and timely payment of all claims submitted by network pharmacies on behalf of Part D plan enrollees. System operates according to the following standards: <ul style="list-style-type: none"> <li>• 98% response within 4 seconds</li> <li>• 99% of all claims paid with no errors</li> <li>• 99% system availability</li> </ul>			
2. Applicant develops and operates a paper claims processing system designed to pay claims submitted by non-network pharmacies on behalf of Part D plan enrollees. Applicant processes claims according to the following standards: <ul style="list-style-type: none"> <li>• 100% of claims requiring no intervention handled within 15 calendar days</li> <li>• 100% of claims requiring intervention handled within 30 calendar days</li> <li>• 99% of all manually keyed claims paid with no errors</li> </ul> <u>Note: This is in contrast to paper claims submitted by beneficiaries per the regulations at 42 CFR §423.568(b).</u>			
3. Applicant will develop and have available for CMS inspection a complete description of its claims adjudication system including: <ul style="list-style-type: none"> <li>• Hardware and software</li> <li>• Operating system</li> <li>• MediSpan or First Data Bank database, including number of iterations saved</li> <li>• Number of sites processing claims (including disaster recovery back-up systems)</li> <li>• System volume in covered lives, including the number of transactions the system can support per day and per hour</li> </ul>			
4. Applicant will develop and have available to CMS upon request policies and procedures that include a complete description and flow chart detailing the claims adjudication process for each: <ul style="list-style-type: none"> <li>• Contracted network pharmacies</li> <li>• Out-of-network pharmacies</li> <li>• Paper claims</li> <li>• Batch-processed claims</li> <li>• Manual claim entry (e.g. for processing direct member reimbursement)</li> </ul>			
5. Applicant will develop and have available to CMS upon request policies and procedures that include a complete description of claim detail management, including: <ul style="list-style-type: none"> <li>• The length of time that detailed claim information is maintained online (not less than 12 months)</li> <li>• The data storage process after it is no longer online</li> </ul>			

<ul style="list-style-type: none"> <li>The length of time that detailed claim information is stored when it is no longer online (not less than 10 years)</li> </ul>			
6. Applicant will develop and have available to CMS upon request policies and procedures that include a complete description of the accessibility of this information for data capture purposes and flow chart of the claims data retrieval process for each: <ul style="list-style-type: none"> <li>Entire claims history file</li> <li>Encounter data required by state mandates</li> <li>Encounter data required by alternate funding sources</li> <li>Out-of-pocket maximum/deductible files</li> </ul>			
7. Applicant will develop and have available to CMS upon request policies and procedures describing how overpayments and underpayments to pharmacies, and/or enrollees (including other payers who have paid on behalf of the enrollee), are processed, including recovery procedures.			
8. Applicant will develop and have available to CMS upon request policies and procedures that include a complete description of procedures surrounding disputed claims, including: <ul style="list-style-type: none"> <li>The steps that a pharmacy and/or an enrollee must follow to dispute a claim reimbursement</li> <li>The average amount of time needed to resolve a claims dispute</li> <li>Turnaround time standards for dispute resolution.</li> </ul>			
9. Applicant will have a robust testing process that will identify and correct any plan configuration errors prior to implementation.			
10. Applicant will accept eligibility files and any prior claims data electronically in NCPDP format.			
11. Applicant can and will document the manner and extent to which it has tested benefit designs such as drug exclusions or quantity limitations and plan parameters such as co-payments or benefit maximums.			
12. Applicant agrees to rapidly adopt any new messaging approved by the NCPDP Workgroup to adjudicate a Part D claim and appropriately coordinate benefits in real time.			

### **3.24 Premium Billing 42 CFR 423.293, CMS issued guidance 03/08/2007**

#### **A. In HPMS, complete the table below:**

<b>APPLICANT MUST ATTEST 'YES' TO EACH OF THE FOLLOWING QUALIFICATIONS TO BE APPROVED FOR A PART D CONTRACT. ATTEST 'YES' OR 'NO' TO EACH OF THE FOLLOWING QUALIFICATIONS BY PLACING A CHECKMARK IN THE RELEVANT COLUMN IN HPMS:</b>	<b>YES</b>	<b>NO</b>
1. Applicant agrees it will take steps to ensure that members are not over billed or double billed for their monthly premiums. The Applicant will promptly refund members when billing errors occur.		
2. Applicant agrees it cannot prevent excessive billing when a member exercises their right to have Social Security withholding and has a secondary payer (e.g., SPAP) paying part of their premium. In such cases the Applicant agrees it will promptly reimburse members for overpayments.		
3. Applicant agrees it will not direct bill a member when the member is already in Premium Withholding status until the status change with both CMS and SSA has been confirmed.		
4. Applicant agrees that when a member is in Premium Withholding status and the withheld amount has not been issued by CMS in the monthly plan payments, the Applicant will resolve the matter with CMS not with the member.		

Upload in HPMS, in a .pdf format, the following certification:

#### **4.0 CERTIFICATION**

I, NAME, TITLE, attest to the following:

- 1) I have read the contents of the completed application and the information contained herein is true, correct, and complete. If I become aware that any information in this application is not true, correct, or complete, I agree to notify the Centers for Medicare & Medicaid Services (CMS) immediately and in writing.
- 2) I authorize CMS to verify the information contained herein. I agree to notify CMS in writing of any changes that may jeopardize my ability to meet the qualifications stated in this application prior to such change or within 30 days of the effective date of such change. I understand that such a change may result in termination of the approval.
- 3) I agree that if my organization meets the minimum qualifications and is Medicare-approved, and my organization enters into a Part D contract with CMS, I will abide by the requirements contained in Section 3.0 of this Application and provide the services outlined in my application.
- 4) I agree that CMS may inspect any and all information necessary including inspecting of the premises of the Applicant's organization or plan to ensure compliance with stated Federal requirements including specific provisions for which I have attested. I further agree to immediately notify CMS if despite these attestations I become aware of circumstances which preclude full compliance by January 1, 2009 with the requirements stated here in this application as well as in 42 CFR §423 of the regulation.
- 5) I understand that in accordance with 18 U.S.C. § 1001, any omission, misrepresentation or falsification of any information contained in this application or contained in any communication supplying information to CMS to complete or clarify this application may be punishable by criminal, civil, or other administrative actions including revocation of approval, fines, and/or imprisonment under Federal law.
- 6) I further certify that I am an authorized representative, officer, chief executive officer, or general partner of the business organization that is applying for qualification to enter into a Part D addendum to my organization's Medicare Advantage contract with CMS.
- 7) I acknowledge that I am aware that there is operational policy guidance, including the forthcoming 2009 Call Letter, relevant to this application that is posted on the CMS website and that it is continually updated. Organizations submitting an application in response to this solicitation acknowledge that they will comply with such guidance should they be approved for a Part D contract.

## **5.0 APPENDICES**

## APPENDIX I

### Summary of Medicare Part D Regulatory Requirements Fulfilled under Part C for Medicare Advantage Prescription Drug (MA-PD) Applicants

Part D Regulation	Regulatory Requirement(s) Description	Basis for Waiver
42 CFR 423Subpart I, excepting 42 CFR 423.440 (which concerns Federal preemption of State law and prohibition of State premium taxes)	Licensure and Solvency – Applicant must be licensed to bear risk in the State in which it intends to operate or apply for a licensure waiver and meet CMS solvency standards.	Duplicative of MA Organization requirements for licensure and solvency under 42 CFR 422.6 (i); 42 CFR 422.400; and 42 CFR 422.501).
42 CFR 423.153(b) <b>Waiver applies to MA-PFFS only</b>	Utilization Management - Applicant must have a cost effective utilization management system.	Waiver stated in regulations at 42 CFR §423.153 (e) excuses MA PFFS organizations from meeting the utilization management requirements specified in 423.153 (b).
42 CFR 423.153(d) <b>Waiver applies to MA-PFFS only</b>	Medication Therapy Management Program – Applicant must have a program to manage medication therapy to optimize outcomes, reduce adverse drug interactions.	Waiver stated in regulations at 42 CFR §423.153 (e) excuses MA PFFS organizations from meeting Medication Therapy Management Program requirements specified in 42 CFR §423.153(d).
42 CFR 423.112 (a)	Service Area – Applicant must offer a Part D plan that serves at least an entire PDP region.	Conflicts with MA regulations (42 CFR 422.2) that allow MA organizations to offer local MA plans (i.e., plans that serve less than an entire state).
42 CFR 423.120 (a) (7)(i) <b>Waiver applies only to MA-PDs that operate their own pharmacies</b>	Pharmacy Network – Applicant must offer its Part D plan benefit through a contracted retail pharmacy network that meets CMS convenient access standards.	Waiver stated in regulations at 42 CFR 423.120(a)(7) (i) excuses from the CMS convenient access standards those MA organizations that administer their Part D benefit through pharmacies owned and operated by the MA organization if that organization's pharmacy network access meets the CMS convenient access standards .
42 CFR 423.120(a) (7)(ii) <b>Waiver applies to MA-PFFS plan that provides access through all pharmacies.</b>	Pharmacy Network – Applicant must offer its Part D plan benefit through a contracted retail pharmacy network that meets CMS convenient access standards	Waiver stated in regulations at 42 CFR §423.120 (a) (7) (ii). excuses from the CMS convenient access standards those MA-PFFS organizations that offer a qualified prescription drug coverage, and provide plan enrollees with access to covered Part D drugs dispensed at all pharmacies, without regard to whether they are contracted network pharmacies and without charging cost-sharing in excess of the requirements for qualified prescription drug coverage.
42 CFR 423.120(a) (8)(i) <b>Waiver applies only to MA-PDs that operate their own pharmacies</b>	Pharmacy Network – Applicant must offer its Part D benefit through any willing pharmacy that agrees to meet reasonable and relevant standard network terms and conditions.	Waiver promotes the coordination of Parts C and D benefits. Excuses from CMS any willing pharmacy requirement those MA organizations that administer their Part D benefit through pharmacies owned and operated by the MA organization and

<b>Part D Regulation</b>	<b>Regulatory Requirement(s) Description</b>	<b>Basis for Waiver</b>
		dispense at least 98% of all prescriptions through pharmacies owned and operated by Applicant.
42CFR 423.34 42 CFR 423.36 42 CFR 423.38 42 CFR 423.40 42 CFR 423.44	Enrollment and Eligibility – Applicant agrees to accept Part D plan enrollments and determine Part D plan eligibility consistent with Part D program requirements.	Duplicative of MA requirements under 42 CFR 422 Subpart B - Eligibility, Election, and Enrollment. MA organizations will conduct enrollment and determine eligibility consistent with MA program requirements. These requirements mirror those stated in the Part D regulation.
42 CFR 423.514(b) and (c)	Reporting Requirements – Applicant must report information concerning significant business transactions.	Duplicative of MA requirements for reporting significant transactions under 42 CFR 422.500 and 42 CFR 422.516(b) and (c) and requirements for providing annual financial statements.
42 CFR 423.514(e)	Reporting Requirements – Applicant must notify CMS of any loans or any other special arrangements it makes with contractors, subcontractors, and related entities.	Duplicative of MA requirement for reporting loans or special arrangements under 42 CFR 422.516(e).
42 CFR 423.512	Experience and Capabilities – Applicant must reach the minimum enrollment standard within the first year it offers a Part D benefit.	Conflicts with MA regulation at 42 CFR 422.514 that permits three years to achieve the minimum enrollment level.

**Appendix II**  
**Crosswalks of Section 3.1.1D Requirements in Subcontracts submitted as Attachments to Section 3.1.1**

<b>INSTRUCTIONS:</b> Applicants must complete and upload in HPMS the following chart for each subcontractor submitted under Section 3.1.1D. Applicants must identify in which contract or addendum and where specifically (i.e., section numbers, page numbers, paragraph numbers, etc.) in each subcontract the following elements are found. [E.g., Medicare Part D Addendum, page 14, section 3.2, paragraph 2.]		
<b>Section</b>	<b>Requirement</b>	<b>Citation</b>
3.1.1D1	The parties to the contract	
3.1.1D2	The functions to be performed by the subcontractor <a href="#">(first tier, downstream and related entities)</a> .	
3.1.1D3	Describes the reporting requirements the subcontractor <a href="#">(first tier, downstream and related entities)</a> identified in Section 3.1.1C of the application has to the Applicant.	
3.1.1D4	Language clearly indicating that the subcontractor <a href="#">(first tier, downstream and related entities)</a> has agreed to participate in your Medicare Prescription Drug Benefit program (except for a network pharmacy if the existing contract would allow participation in this program).	
3.1.1D5	Contains flow-down clauses requiring the subcontractor's <a href="#">(first tier, downstream and related entities)</a> activities to be consistent and comply with the Applicant's contractual obligations as a Part D sponsor.	
3.1.1D6	The payment the subcontractor <a href="#">(first tier, downstream and related entities)</a> will receive for performance under the contract, if applicable.	
3.1.1D7	Are for a term of at least the one-year contract period for which application is submitted.	
3.1.1D8	Are signed by a representative of each party with legal authority to bind the entity.	
3.1.1D9	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.1D10	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.1D11	<a href="#">Language ensuring that the subcontractor (first tier, downstream and related entities) will make its books and other records available in accordance with 42 CFR 423.505(e)(2) and 42 CFR 423.505(i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to audit, evaluate and inspect any books, contracts, records, including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the</a>	



	<p><u>subcontractor's records (e.g., on-site access to the subcontractor).</u></p> <p><del>Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.</del></p>	
3.1.1D12	<p>Language stating that the subcontractor <u>(first tier, downstream and related entities)</u> will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.</p>	
3.1.1D13	<p><u>Language ensuring that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor (first tier, downstream and related entities), that such activity or responsibility: 1) is in accordance with 42 CFR 423.505(i)(3) and clearly indicates that any books, contracts, records, including medical records and documentation relating to the Part D program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2) may be revoked if CMS or the Part D sponsor determines the subcontractor (first tier, downstream and related entities) has not performed satisfactorily. Note: The subcontract may include remedies in lieu of revocation to address this requirement.</u></p> <p><del>Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.</del></p>	
3.1.1D14	<p>Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor <u>(first tier, downstream and related entities)</u> on an ongoing basis.</p>	
3.1.1D15	<p>Language that the Part D sponsor retains the right to approve, suspend, or terminate any arrangement with a pharmacy if the subcontractor <u>(first tier, downstream and related entities)</u> will establish the pharmacy network or select pharmacies to be included in the network.</p>	

**APPENDIX III**  
**Crosswalk for Retail Pharmacy Access Contracts**

**INSTRUCTIONS:** Applicants must complete and upload in HPMS the following chart (which contains applicable Section 3.1.1D requirements AND additional requirements specific to Pharmacy Access) for each Retail pharmacy contract template submitted under Section 3.5. Applicants must identify in which contract or addendum and where specifically (i.e., section numbers, page numbers, paragraph numbers, etc.) in each subcontract the following elements are found. [E.g., Medicare Part D Retail Pharmacy Addendum, page 14, section 3.2, paragraph 2.]

**The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.**

Section	Requirement	Citation
3.1.1D2	The functions to be performed by the subcontractor <a href="#">(first tier, downstream and related entities)</a> .	
3.1.1D3	Describes the reporting requirements the subcontractor <a href="#">(first tier, downstream and related entities)</a> identified in Section 3.1.1C of the application has to the Applicant.	
3.1.1D8	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.1D9	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.1D10	<a href="#">Language ensuring that the subcontractor (first tier, downstream and related entities) will make its books and other records available in accordance with 42 CFR 423.505(e)(2) and 42 CFR 423.505(i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to audit, evaluate and inspect any books, contracts, records, including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the subcontractor's records (e.g., on-site access to the subcontractor).</a> <del>Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.</del>	
3.1.1D11	Language stating that the subcontractor <a href="#">(first tier, downstream and related entities)</a> will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.1D12	<a href="#">Language ensuring that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor (first tier, downstream and related entities), that such activity or responsibility: 1) is in accordance with 42 CFR 423.505(i)(3) and clearly indicates that any books, contracts, records, including medical records and documentation relating to the Part D</a>	

	<p><u>program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2) may be revoked if CMS or the Part D sponsor determines the subcontractor (first tier, downstream and related entities) has not performed satisfactorily. Note: The subcontract may include remedies in lieu of revocation to address this requirement.</u></p> <p><del>Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.</del></p>	
3.1.1D13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor ( <u>first tier, downstream and related entities</u> ) on an ongoing basis.	
3.5A3	Provisions governing submitting claims to a real-time claims adjudication system. Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.5A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	
3.5A5	Provisions regarding charging/applying the correct cost-sharing amount.	
3.5A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	

**APPENDIX IV**  
**Crosswalk for Mail Order Pharmacy Access Contracts**

<b>INSTRUCTIONS:</b> Applicants must complete and upload in HPMS the following chart (which contains applicable Section 3.1.1D requirements AND additional requirements specific to Pharmacy Access) for each Mail Order pharmacy contract template submitted under Section 3.5. Applicants must identify in which contract or addendum and where specifically (i.e., section numbers, page numbers, paragraph numbers, etc.) in each subcontract the following elements are found. [E.g., Medicare Part D Mail Order Pharmacy Addendum, page 14, section 3.2, paragraph 2.]		
<b>The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.</b>		
Section	Requirement	Citation
3.1.1D2	The functions to be performed by the subcontractor <a href="#">(first tier, downstream and related entities)</a> .	
3.1.1D3	Describes the reporting requirements the subcontractor <a href="#">(first tier, downstream and related entities)</a> identified in Section 3.1.1C of the application has to the Applicant.	
3.1.1D8	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.1D9	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.1D10	<p><a href="#">Language ensuring that the subcontractor (first tier, downstream and related entities) will make its books and other records available in accordance with 42 CFR 423.505(e)(2) and 42 CFR 423.505(i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to audit, evaluate and inspect any books, contracts, records, including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the subcontractor's records (e.g., on-site access to the subcontractor).</a></p> <p><del>Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.</del></p>	
3.1.1D11	Language stating that the subcontractor <a href="#">(first tier, downstream and related entities)</a> will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.1D12	<a href="#">Language ensuring that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor (first tier, downstream and related entities), that such activity or responsibility: 1) is in accordance with 42 CFR 423.505(i)(3) and clearly indicates that any books, contracts, records, including medical records and documentation relating to the Part D</a>	

	<p><u>program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2) may be revoked if CMS or the Part D sponsor determines the subcontractor (first tier, downstream and related entities) has not performed satisfactorily. Note: The subcontract may include remedies in lieu of revocation to address this requirement.</u></p> <p><del>Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.</del></p>	
3.1.1D13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor <u>(first tier, downstream and related entities)</u> on an ongoing basis.	
3.5A3	Provisions governing submitting claims to a real-time claims adjudication system.	
3.5A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	
3.5A5	Provisions regarding charging/applying the correct cost-sharing amount.	
3.5A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	

**APPENDIX V**  
**Crosswalk for Home Infusion Pharmacy Access Contracts**

<b>INSTRUCTIONS:</b> Applicants must complete and upload in HPMS the following chart (which contains applicable Section 3.1.1D requirements AND additional requirements specific to Pharmacy Access) for each Home Infusion pharmacy contract template submitted under Section 3.5. Applicants must identify in which contract or addendum and where specifically (i.e., section numbers, page numbers, paragraph numbers, etc.) in each subcontract the following elements are found. [E.g., Medicare Part D Home Infusion Pharmacy Addendum, page 14, section 3.2, paragraph 2.]		
<b>The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.</b>		
Section	Requirement	Citation
3.1.1D2	The functions to be performed by the subcontractor <u>(first tier, downstream and related entities)</u> .	
3.1.1D3	Describes the reporting requirements the subcontractor <u>(first tier, downstream and related entities)</u> identified in Section 3.1.1C of the application has to the Applicant.	
3.1.1D8	Language obligating the subcontractor <u>(first tier, downstream and related entities)</u> to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.1D9	Language obligating the subcontractor <u>(first tier, downstream and related entities)</u> to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.1D10	<u>Language ensuring that the subcontractor (first tier, downstream and related entities) will make its books and other records available in accordance with 42 CFR 423.505(e)(2) and 42 CFR 423.505(i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to audit, evaluate and inspect any books, contracts, records, including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the subcontractor's records (e.g., on-site access to the subcontractor).</u> <del>Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.</del>	
3.1.1D11	Language stating that the subcontractor <u>(first tier, downstream and related entities)</u> will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.1D12	<u>Language ensuring that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor (first tier, downstream and related entities), that such activity or responsibility: 1) is in accordance with 42 CFR 423.505(i)(3) and clearly indicates that any books, contracts, records, including</u>	

	<p><u>medical records and documentation relating to the Part D program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2) may be revoked if CMS or the Part D sponsor determines the subcontractor (first tier, downstream and related entities) has not performed satisfactorily. Note: The subcontract may include remedies in lieu of revocation to address this requirement.</u></p> <p><del>Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.</del></p>	
3.1.1D13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor <u>(first tier, downstream and related entities)</u> on an ongoing basis.	
3.5A3	Provisions governing submitting claims to a real-time claims adjudication system. Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.5A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	
3.5A5	Provisions regarding charging/applying the correct cost-sharing amount.	
3.5A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	
3.5.4A5	Provisions ensuring that before dispensing home infusion drugs, pharmacy ensures that the professional services and ancillary supplies are in place.	



**APPENDIX VI**  
**Crosswalk for Long-Term Care Pharmacy Access Contracts**

<b>INSTRUCTIONS:</b> Applicants must complete and upload in HPMS the following chart (which contains applicable Section 3.1.1D requirements AND additional requirements specific to Pharmacy Access) for each Long-Term Care pharmacy contract template submitted under Section 3.5. Applicants must identify in which contract or addendum and where specifically (i.e., section numbers, page numbers, paragraph numbers, etc.) in each subcontract the following elements are found. [E.g., Medicare Part D Long-Term Care Pharmacy Addendum, page 14, section 3.2, paragraph 2.]		
<b>The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.</b>		
Section	Requirement	Citation
3.1.1D2	The functions to be performed by the subcontractor <a href="#">(first tier, downstream and related entities)</a> .	
3.1.1D3	Describes the reporting requirements the subcontractor <a href="#">(first tier, downstream and related entities)</a> identified in Section 3.1.1C of the application has to the Applicant.	
3.1.1D8	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.1D9	Language obligating the subcontractor <a href="#">(first tier, downstream and related entities)</a> to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.1D10	<p><a href="#">Language ensuring that the subcontractor (first tier, downstream and related entities) will make its books and other records available in accordance with 42 CFR 423.505(e)(2) and 42 CFR 423.505(i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to audit, evaluate and inspect any books, contracts, records, including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the subcontractor's records (e.g., on-site access to the subcontractor).</a></p> <p><del>Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.</del></p>	
3.1.1D11	Language stating that the subcontractor <a href="#">(first tier, downstream and related entities)</a> will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.1D12	<a href="#">Language ensuring that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor (first tier, downstream and related entities), that such activity or responsibility: 1) is in accordance with 42 CFR 423.505(i)(3) and clearly</a>	



		<p><u>indicates that any books, contracts, records, including medical records and documentation relating to the Part D program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2) may be revoked if CMS or the Part D sponsor determines the subcontractor (first tier, downstream and related entities) has not performed satisfactorily. Note: The subcontract may include remedies in lieu of revocation to address this requirement.</u></p> <p><del>Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.</del></p>	
3.1.1D13		Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor ( <u>first tier, downstream and related entities</u> ) on an ongoing basis.	
3.5A3		Provisions governing submitting claims to a real-time claims adjudication system. Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.5A4		Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	
3.5A5		Provisions regarding charging/applying the correct cost-sharing amount.	
<p align="center"><b>Elements Specific to Long-Term Care Contracts</b></p> <p><b>Note: CMS Long-Term Care Guidance included in Chapter 5 of the Prescription Drug Benefit Manual contains an updated list of performance and service criteria for contracting with long-term care pharmacies. Applicants are required to incorporate at a minimum, these criteria in ALL LTC pharmacy network contracts. Applicant must list the criteria below, and then identify where the elements reside in the contract template(s) submitted.</b></p>			
<b>Performance and Service Criteria</b>			<b>Citation</b>
<p><b>1. Comprehensive Inventory and Inventory Capacity</b> – Network Long-Term Care Pharmacies (NLTCPs) must provide a comprehensive inventory of Plan formulary drugs commonly used in the long term care setting. In addition, NLTCPs must provide a secured area for physical storage of drugs, with necessary added security as required by federal and state law for controlled substances. This is not to be interpreted that the pharmacy will have inventory or security measures outside of the normal business setting.</p>			
<p><b>2. Pharmacy Operations and Prescription Orders</b> -- NLTCPs must provide services of a dispensing pharmacist to meet the requirements of pharmacy practice for dispensing prescription drugs to LTC residents, including but not limited to the performance of drug utilization review (DUR). In addition, the NLTCP pharmacist must conduct DUR to routinely screen for allergies and drug interactions, to identify potential adverse drug reactions, to identify inappropriate drug usage in the LTC population, and to promote cost effective therapy in the LTC setting. The NLTCP must also be equipped with pharmacy software and systems sufficient to meet the needs of prescription drug ordering and</p>			

<p>distribution to an LTC facility. Further, the NLTCP must provide written copies of the NLTCP's pharmacy procedures manual and said manual must be available at each LTC facility nurses' unit. NLTCPs are also required to provide ongoing in-service training to assure that LTC facility staff are proficient in the NLTCP's processes for ordering and receiving of medications. NLTCP must be responsible for return and/or disposal of unused medications following discontinuance, transfer, discharge, or death as permitted by State Boards of Pharmacy. Controlled substances and out of date substances must be disposed of within State and Federal guidelines.</p>	
<p>3. <i>Special Packaging</i> -- NLTCPs must have the capacity to provide specific drugs in Unit of Use Packaging, Bingo Cards, Cassettes, Unit Dose or other special packaging commonly required by LTC facilities. NLTCPs must have access to, or arrangements with, a vendor to furnish supplies and equipment including but not limited to labels, auxiliary labels, and packing machines for furnishing drugs in such special packaging required by the LTC setting.</p>	
<p>4. <i>IV Medications</i> -- NLTCPs must have the capacity to provide IV medications to the LTC resident as ordered by a qualified medical professional. NLTCPs must have access to specialized facilities for the preparation of IV prescriptions (clean room). Additionally, NLTCPs must have access to or arrangements with a vendor to furnish special equipment and supplies as well as IV trained pharmacists and technicians as required to safely provide IV medications.</p>	
<p>5. <i>Compounding /Alternative Forms of Drug Composition</i> -- NLTCPs must be capable of providing specialized drug delivery formulations as required for some LTC residents. Specifically, residents unable to swallow or ingest medications through normal routes may require tablets split or crushed or provided in suspensions or gel forms, to facilitate effective drug delivery.</p>	
<p>6. <i>Pharmacist On-call Service</i> -- NLTCP must provide on-call, 24 hours a day, 7 days a week service with a qualified pharmacist available for handling calls after hours and to provide medication dispensing available for emergencies, holidays and after hours of normal operations.</p>	
<p>7. <i>Delivery Service</i> -- NLTCP must provide for delivery of medications to the LTC facility up to seven days each week (up to three times per day) and in-between regularly scheduled visits. Emergency delivery service must be available 24 hours a day, 7 days a week. Specific delivery arrangements will be determined through an agreement between the NLTCP and the LTC facility. NLTCPs must provide safe and secure exchange systems for delivery of medication to the LTC facility. In addition, NLTCP must provide medication cassettes, or other standard delivery systems, that may be exchanged on a routine basis for automatic restocking. The NLTCP delivery of medication to carts is a part of routine "dispensing".</p>	
<p>8. <i>Emergency Boxes</i> -- NLTCPs must provide "emergency" supply of medications as required by the facility in compliance with State requirements.</p>	
<p>9. <i>Emergency Log Books</i> -- NLTCP must provide a system for logging and charging medication used from emergency/first dose stock. Further, the pharmacy must maintain a comprehensive record of a resident's medication order and drug administration.</p>	
<p>10. <i>Miscellaneous Reports, Forms and Prescription Ordering Supplies</i> -- NLTCP must provide reports, forms and prescription ordering supplies necessary for the delivery of quality pharmacy care in the LTC setting. Such reports, forms and prescription ordering supplies may include, but will not necessarily be limited to, provider order forms, monthly management reports to assist the LTC facility in managing orders, medication administration records, treatment administration records, interim order forms for new prescription orders, and boxes/folders for order storage and reconciliation in the facility.</p>	

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## APPENDIX VII

### Crosswalk for Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) Pharmacy Access Contracts

**INSTRUCTIONS:** Applicants must complete and upload in HPMS the following chart (which contains applicable Section 3.1.1D requirements AND additional requirements specific to Pharmacy Access) for each I/T/U pharmacy contract template submitted under Section 3.5. Applicants must identify in which contract or addendum and where specifically (i.e., section numbers, page numbers, paragraph numbers, etc.) in each subcontract the following elements are found. [E.g., Medicare Part D I/T/U Pharmacy Addendum, page 14, section 3.2, paragraph 2.]

**The provisions listed below must be in all pharmacy contracts. If contracts reference policies and procedures with which the pharmacy must comply, provide the relevant documentation as evidence and cite this documentation accordingly.**

Section	Requirement	Citation
3.1.1D2	The functions to be performed by the subcontractor ( <a href="#">first tier, downstream and related entities</a> ).	
3.1.1D3	Describes the reporting requirements the subcontractor ( <a href="#">first tier, downstream and related entities</a> ) identified in Section 3.1.1C of the application has to the Applicant.	
3.1.1D8	Language obligating the subcontractor ( <a href="#">first tier, downstream and related entities</a> ) to abide by all applicable Federal and State laws and regulations and CMS instructions.	
3.1.1D9	Language obligating the subcontractor ( <a href="#">first tier, downstream and related entities</a> ) to abide by State and Federal privacy and security requirements, including the confidentiality and security provisions stated in the regulations for the program at 42 CFR §423.136.	
3.1.1D10	<a href="#">Language ensuring that the subcontractor (first tier, downstream and related entities) will make its books and other records available in accordance with 42 CFR 423.505(e)(2) and 42 CFR 423.505(i)(2). Generally stated these regulations give HHS, the Comptroller General, or their designees the right to audit, evaluate and inspect any books, contracts, records, including medical records and documentation involving transactions related to CMS' contract with the Part D sponsor and that these rights continue for a period of 10 years from the final date of the contract period or the date of audit completion, whichever is later. Language must be included to specify whether the Applicant and the subcontractor have agreed that CMS or its designees may have direct access to the subcontractor's records (e.g., on-site access to the subcontractor).</a> <del>Language ensuring that the subcontractor will make its books and other records available in accordance with 42 CFR §423.505(i)(2), which generally states these regulations give HHS, the Comptroller General, or their designees the right to inspect.</del>	
3.1.1D11	Language stating that the subcontractor ( <a href="#">first tier, downstream and related entities</a> ) will ensure that beneficiaries are not held liable for fees that are the responsibility of the Applicant.	
3.1.1D12	<a href="#">Language ensuring that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor (first tier, downstream and related entities), that such activity or responsibility: 1) is in accordance with 42 CFR 423.505(i)(3) and clearly</a>	

	<del>indicates that any books, contracts, records, including medical records and documentation relating to the Part D program will be provided to either the sponsor to provide to CMS or will be provided directly to CMS or its designees; and 2) may be revoked if CMS or the Part D sponsor determines the subcontractor (first tier, downstream and related entities) has not performed satisfactorily. Note: The subcontract may include remedies in lieu of revocation to address this requirement. Language stating that if the Applicant, upon becoming a Part D sponsor, delegates an activity or responsibility to the subcontractor, that such activity or responsibility may be revoked if CMS or the Part D sponsor determines the subcontractor has not performed satisfactorily. The subcontract may include remedies in lieu of revocation to address this requirement.</del>	
3.1.1D13	Language specifying that the Applicant, upon becoming a Part D sponsor, will monitor the performance of the subcontractor ( <u>first tier, downstream and related entities</u> ) on an ongoing basis.	
3.4A3	Provisions governing submitting claims to a real-time claims adjudication system. Note: Applicant may indicate for I/T/U pharmacies and for certain pharmacies that are allowed to submit claims in the X 12 format that these may be batch processed.	
3.5A4	Provisions governing providing Part D enrollees access to negotiated prices as defined in 42 CFR 423.100	
3.5A5	Provisions regarding charging/applying the correct cost-sharing amount.	
3.5A6	Provisions governing informing the Part D enrollee at the point of sale (or at the point of delivery for mail order drugs) of the lowest-priced, generically equivalent drug, if one exists for the beneficiary's prescription, as well as any associated differential in price.	
<p align="center"><b>Elements Specific to Indian Tribe and Tribal Organization, and Urban Indian Organization (I/T/U) Pharmacy Contracts</b></p> <p><b>Note: Provisions listed below are in the model I/T/U Addenda, that is posted on the <a href="http://www.cms.hhs.gov/">www.cms.hhs.gov/</a> website and all I/T/U Contracts must contain language consistent with the model addendum that address the following.</b></p>		
Item 1	Supersession of the addendum from underlying agreement	
Item 3	The description of the provider.	
Item 4	Counting of costs paid for by provider toward any deductibles.	
Item 5	Persons eligible for services of the provider.	
Item 6	The applicability of certain Federal law.	
Item 7	The non-taxable status of the provider.	
Item 8	Insurance and indemnification.	
Item 9	Applicability of state licensing law to provider's employees.	
Item 10	Provider eligibility for payments	

Item 11	Dispute resolution.	
Item 12	Federal law as the governing law.	
Item 13	The contract will apply to all pharmacies and dispensaries operated by the provider.	
Item 14	The contract will not affect the provider's acquisition of pharmaceuticals.	
Item 15	The provider's point of sale processing capabilities.	
Item 16	Claims processing.	
Item 17	Reasonable and appropriate payment rates.	
Item 18	Any information, outreach or enrollment materials prepared by the Applicant will be supplied at no cost to the provider.	
Item 19	The provider determines the hours of service for the pharmacies or dispensaries of the provider.	
Item 20	Endorsement	
Item 21	Term and Termination of Pharmacy Agreement	

## **APPENDIX VIII**

### **Applicant Submission of P&T Committee Member List and Certification Statement**

This appendix summarizes CMS policy on Part D Applicant/Sponsor and PBM submission of P&T Committee membership, and the accountability that each Part D Applicant/Sponsor holds regarding the integrity of the P&T Committee whose membership is submitted either directly by the Part D Applicant/Sponsor or by the applicant/sponsor's PBM. This appendix also instructs Part D Applicants (or their PBM's) on how to submit the Applicant's P&T Committee membership list, and a Certification of P&T Integrity and Quality in the event the Applicant is planning to operate under a confidentiality agreement with its PBM (such that the PBM does not disclose the membership to the Applicant).

#### **1P&T Committee Member Disclosure to CMS**

As provided in regulation at CFR 423.120 (b)(1), a Part D Sponsor's P&T Committee list must contain a majority of members who are practicing physicians and/or pharmacists, include at least one practicing physician and one practicing pharmacist who are experts regarding care of the elderly or disabled individuals, and includes at least one practicing physician and one practicing pharmacist who are independent and free of conflict relative to the Part D Sponsor or Plan and pharmaceutical manufacturers.

In the event the Part D Applicant/Sponsor has entered into a confidential agreement such that the PBM will not disclose its P&T Committee membership to the Part D Applicant/Sponsor, then it is the Part D Sponsor's responsibility to notify CMS that this information will be submitted by the Sponsor's PBM. Moreover, the Part D Applicant/Sponsor must ensure that the PBM notifies CMS of the P&T Committee membership. Also, the Part D Applicant/Sponsor should ensure that the PBM notifies the Sponsor that this information has been successfully submitted to CMS.

#### **Instructions to Plans and PBMs**

**A.** If the Part D Applicant sub-contracts with a PBM for its P&T Committee and operates under a Confidentiality Agreement (such that its members are not disclosed to the Part D Applicant) then the Applicant must (1) complete the attached Certification in HPMS, and (2) forward the attached P&T Committee Member Disclosure Form to the subcontracted PBM and direct the PBM to submit the form to CMS by March 10, 2008. The PBM should email the P&T Membership Disclosure form to the following email box: [drugbenefitimpl@cms.hhs.gov](mailto:drugbenefitimpl@cms.hhs.gov).

**B.** In the event of any future changes to the membership of the Part D Sponsor's P&T Committee or the PBM's P&T Committee, Part D Sponsors must (or in the case of a confidential agreement the Part D Sponsor) assure that the PBM will notify the appropriate CMS account manager (to be assigned at a future date) and make the correct changes in HPMS on the Contract Management/Part D Data page within 30 days of the effective date of such change.

## PHARMACY AND THERAPEUTICS COMMITTEE MEMBER DISCLOSURE

**PBM must email this form to [drugbenefitimpl@cms.hhs.gov](mailto:drugbenefitimpl@cms.hhs.gov) by March 10, 2008.**

Name of Part D Plan or PBM: \_\_\_\_\_

If Part D Plan, provide Part D Contract number(s): \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email: \_\_\_\_\_

**A. Complete the table below.**

**PROVIDE THE NAMES OF THE MEMBERS OF YOUR ORGANIZATION'S P&T COMMITTEE. INDICATE WHICH MEMBERS ARE PRACTICING PHYSICIANS OR PRACTICING PHARMACISTS. FURTHER, INDICATE WHICH MEMBERS ARE EXPERTS IN THE CARE OF THE ELDERLY OR DISABLED, AND FREE OF ANY CONFLICT OF INTEREST WITH YOUR ORGANIZATION AND PHARMACEUTICAL MANUFACTURERS. (APPLICANTS SHOULD MARK THE INFORMATION AS PROPRIETARY.) SUBMIT THIS DATA BY CREATING A SPREADSHEET IN MICROSOFT EXCEL THAT MIMICS THE TABLE BELOW.**

Full Name of Member Start Date and End Date	Practice/Expertise <i>Mark an 'X' in Appropriate Column</i>			Free of Any Conflict of Interest <i>Type Yes or No</i>	
	Practicing Physician	Practicing Pharmacist	Elderly/Disabled Expert	With Your Organization?	With Pharmaceutical Manufacturers?

**B. Complete the table below if a PBM submitting on behalf of Part D plan.**

**PROVIDE THE NAMES OF THOSE APPLICANTS FOR THE PART D BENEFIT THAT YOUR ORGANIZATION IS PROVIDING PHARMACY BENEFIT MANAGEMENT SERVICES, THE TYPE OF APPLICATION, AND THE CONTRACT NUMBER(S). ADD ADDITIONAL ROWS AS NECESSARY.**

Organization Name	Type of Application	Contract Number(s)



**CERTIFICATION FOR PART D SPONSORS USING A PHARMACY BENEFIT MANAGER'S  
PHARMACY& THERAPEUTICS COMMITTEE UNDER A CONFIDENTIALITY AGREEMENT**

A. I, attest , on behalf of LEGAL NAME OF PART D SPONSOR APPLICANT ("Applicant"), to the following:

- 1) I certify that APPLICANT has entered into a contract with LEGAL NAME OF PBM ("PBM") to perform pharmacy benefit management services related to the operation of a Medicare Part D benefit plan(s) on behalf of APPLICANT.
- 2) I agree, to the best of my knowledge, that "PBM," has a Pharmacy and Therapeutics (P&T) Committee that contains a majority of members who are practicing physicians and/or pharmacists, includes at least one practicing physician and one practicing pharmacist who are experts regarding the care of the elderly or disabled individuals, and includes at least one practicing physician and one practicing pharmacist who are independent and free of conflict relative to my plan and organization and pharmaceutical manufacturers.
- 3) I agree that the PBM will supply to CMS the following information, including but not limited to, the full legal name of each member of its P&T Committee designated as a practicing physician or pharmacist specializing in elderly and/or disabled care. Each member must also disclose any conflict of interest with my organization, and/or pharmaceutical manufacturers.
- 4) I agree that my organization will establish policies and procedures to ensure and confirm the ongoing integrity, qualifications and expertise of the PBM's P&T Committee.
- 5) I agree that in the event CMS identifies a PBM's P&T Committee member is listed on the OIG exclusion list, my organization will be notified by CMS of such a problem. In such an instance, my organization must assure that the PBM takes appropriate steps to correct the problem or my organization will be at risk of being subject to a corrective action plan and sanctions, depending on the nature of the problem.

B. I agree that CMS may inspect the records and premises of my organization or my subcontractor ([first tier, downstream and related entities](#)) to ensure compliance with the statements to which I have attested above.

C. I certify that I am authorized to sign on behalf of the Applicant.

Part D Applicant's Contract Number: \_\_\_\_\_

## **Appendix IX**

### **Retail Pharmacy Network Access Instructions**

#### **Accessibility Analysis Instructions**

Part D Applicants are strongly encouraged to use The Quest Analytics Suite™ or GeoNetworks® software to compile the reports as outlined in this appendix. If this is not possible, the Applicant must contact Dennis Hodges at [dennis.hodges@cms.hhs.gov](mailto:dennis.hodges@cms.hhs.gov) (410.786.3048) no later than February 1, 2008 to determine if analyses provided by an alternative method are acceptable. Alternative methods must produce analyses that will result in data directly comparable to the results produced by The Quest Analytics Suite™ or GeoNetworks®. Applicants that wish to use alternative methods will be required to demonstrate how their analysis is comparable to results produced by either The Quest Analytics Suite™ or GeoNetworks®.

Though in many instances CMS provides specific instructions for formatting and compiling plan accessibility reports, this appendix is not intended to provide step-by-step instructions for the use of either software. Instructions and examples provided here were developed using The Quest Analytics Suite version 2007.3 and GeoNetworks version 7.5.2.<sup>1</sup> It is the responsibility of Applicant to ensure that their submission provides adequate information for CMS to determine if each of their offerings meets the retail pharmacy access submission requirements. Please note the retail pharmacy access reports will be uploaded into the appropriate Pharmacy Upload page in HPMS.

### **I. Instructions for Part D Applicants using The Quest Analytics Suite™**

#### **1. Defining the Medicare Beneficiary File**

The Medicare Beneficiary File “Medicare Beneficiaries by State, Region, ZIP 09242007v1.xls” is provided by CMS and can be accessed at the following URL: [www.cms.hhs.gov/PrescriptionDrugCovContra/](http://www.cms.hhs.gov/PrescriptionDrugCovContra/). The Medicare Beneficiary File referenced above contains ZIP Codes and beneficiary counts for Applicants as of September, 2007. ***Use of this file is required for the accessibility analysis submission.***

- Download this file and create a sub-file(s) specific to their service area and/or region(s) and/or state as needed to support the level of analyses required (specified below). Applicants may not use beneficiary counts from other sources in their accessibility analyses.
- Open the Quest Analytics Project file you downloaded and link to the data sub-file in The Quest Analytics Suite by adding an Employee Group and name it “All Beneficiaries”. Applicants may geocode by selecting the “Geocoding Tab” and select “Geocode Now” during this step, or they may defer geocoding the population file until run time.
- Verify that the beneficiary (employee) count in the population file is consistent with the total beneficiary census for the sub-file used as the basis for the analyses. CMS will

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<sup>1</sup> Systems files for CDF, DPF, PPF, RPF, ZDF are version 6.20. System file for Qms is version 17.00.

check the count of beneficiaries provided in the reports against the count of beneficiaries residing in the plan's service area.

- The most recent version of The Quest Analytics Suite™ assigns an Urban, Suburban, or Rural classification for each Medicare beneficiary record consistent with the definitions specified in 42 CFR §423.100. Select the appropriate options under project preferences.
- Applicants must define three subsets of the Medicare Beneficiary File Extract used in their analyses. These subsets are based on filtering on the designation of urban/suburban/rural assigned in the step above. These three subsets are used in the accessibility reports.
- To define the subset of Urban beneficiaries, navigate to Employee Groups resource and Copy the All Beneficiaries group. Change the name to “Urban Beneficiaries” and on the zip code filter, turn off the suburban and rural check boxes.
- To define the subset of Suburban beneficiaries, navigate to Employee Groups resource and Copy the All Beneficiaries group. Change the name to “Suburban Beneficiaries” and on the zip code filter, turn off the urban and rural check boxes.
- To define the subset of Rural beneficiaries, navigate to Employee Groups resource and Copy the All Beneficiaries group. Change the name to “Rural Beneficiaries” and on the zip code filter, turn off the urban and suburban check boxes.
- Verify that the urban, suburban, and rural definitions are defined appropriately for each page of the report. CMS will compare the total of urban, suburban, and rural beneficiaries for specific counties to totals derived from the Medicare Beneficiary File.
- The Quest Analytics Suite™ default restricts beneficiaries inside your service area.
- Applicants may specify that contracted providers outside their service area (e.g., across state or county lines) be included in their accessibility analyses. The most recent release of The Quest Analytics Suite™ allows for inclusion of providers outside the specified service area under the report area options.

## **2. Defining the Provider File**

Applicants must use their listing of contracted Part D retail pharmacies. The listing used in these analyses must be consistent with the pharmacy listing provided under the instructions in Section 3.4.1C of this solicitation that includes address information to define their provider file. If an Applicant used more than one retail pharmacy network to provide the Part D benefit, the network must be combined in the analysis (and the submission provided under Section 3.4.1B of this solicitation to represent one complete Part D network).

- Applicant may use representative ZIP Geocoding or the more precise geocoding methods for pharmacy providers (i.e., the ZIP+ 4 Centroid Method, the ZIP+2 Centroid Method, or address-based geocoding). CMS strongly encourages the use of more precise methods for geocoding. Use of address-based geocoding will prevent, in some market areas, false indications that access standards are not met.
- The Quest Analytics Suite™ will automatically geocode your provider file using an “address-based” method (if licensed). If this function is not available on your version of Quest Analytics Suite™, the default, distributive geocoding methodology, is acceptable.
- Define the Provider Group by navigating to Add Provider Groups. Select the data source on the Source Table button. On the Name enter the label of “Part D Retail Pharmacy Network”, select OK.
- Verify that the total counts for pharmacy providers in the report do not exceed the count of pharmacies in your Part D contracted retail pharmacy listing that must also be provided using the retail listing template provided in HPMS.

### **3. Defining Access Criteria**

- The Applicant must define access standards in accordance with the Part D standards, as defined in 42 CFR § 423.120(a)(1).
- The Urban access standard of 1 provider within 2 miles is predefined within the Quest project file that you downloaded.
- The Suburban access standard of 1 provider within 5 miles is predefined within the Quest project file that you downloaded.
- The Rural access standard of 1 provider within 15 miles is predefined within the Quest project file that you downloaded.

### **4. Defining the Plan Service Area**

Applicants should define their service area based on the service area for the entire contract. The service area defined in your report must EXACTLY match the service area you have specified in HPMS.

#### **RPPO Applicants**

RPPOs are required to demonstrate the accessibility standards at the state level. Applicants must also present access statistics at the county level. Please note that it is not a requirement for RPPO Applicants to provide summary statistics related to the accessibility standards at the region level.

- Define the service area by navigating to Service Area and Add and select your service area.
- Verify that the service area in your report EXACTLY matches the service area you have entered in HPMS. New Applicants must include all regional (and their component States) in their report.
- Verify that the reports provided to CMS include subtotals for each individual state and grand total summary statistics encompassing all states in the service area.

## 5. Generating the Accessibility Analyses Reports

A report template is included in the Quest Analytics project file that you downloaded. This includes all the report pages and access standards along with the applicable sorting options.

## 6. Providing copies of the Analysis to CMS for review

Applicants must upload their report in Adobe Acrobat readable (\*.pdf) format into HPMS.

## II. Instructions for Part D Applicants using GeoNetworks®

### 1. Defining the Medicare Beneficiary File in GeoNetworks®

The Medicare Beneficiary File “Medicare Beneficiaries by State, Region, ZIP 09242007v1.xls” is provided by CMS and can be accessed at the following URL: [www.cms.hhs.gov/PrescriptionDrugCovContra/](http://www.cms.hhs.gov/PrescriptionDrugCovContra/). The Medicare Beneficiary File referenced above contains ZIP Codes and beneficiary counts for Applicants as of September, 2007. ***Use of this file is required for the accessibility analysis submission.***

- Download this file and create a sub-file(s) specific to their service area and/or region(s) and/or state as needed to support the level of analyses required (specified below). Applicants may not use beneficiary counts from other sources in their accessibility analyses.
- Import the data sub-file into GeoNetworks® to create a geo-coded population file based on the Census data sub-file. A population file is created by navigating to Data > Populate > From File> “select and open the file”. Applicants may geocode by selecting the “geocode after populate” check box during this step, or they may geocode the population file in a later step outlined below.
- Verify that the beneficiary (employee) count in the population file is consistent with the total beneficiary census for the sub-file used as the basis for the analyses. CMS will check the count of beneficiaries provided in the reports against the count of beneficiaries residing in the plan’s service area.

- Assign an Urban, Suburban, or Rural indicator to each Medicare beneficiary record in the Population file using the GeoNetworks® function, “Assign Place Names.” Place names may be assigned by navigating to Data > Assign Place Names > Selecting and opening the file. The Input field should be set to “ZIP”. The default place name classification “STD\_CLASS” will assign a Urban (U), Suburban (S), or Rural (R) designation to ZIP codes consistent with the definitions specified in 42 CFR § 423.100.
- If geocodes are not assigned when the population file is created, Applicants may assign geocodes by navigating to Data > Assign Geocodes > Select and open file > Click OK. Applicants must use “representative” geocoding as the method to assign locations to each record in the Population file. This is the default GeoNetworks® method of assignment of geocodes when no address information is provided in the file (i.e., in this instance).
- Applicants must define one employee group for all beneficiaries using the Medicare Beneficiary File Extract used in their analyses. The “all beneficiaries file” is used in the service area report.
  - Define a single “all beneficiaries file” by navigating to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab **no** tests should be set > Under the Options tab, enter the label of “All Beneficiaries” in the Description field and specify that Service Area Restriction is set to “inside”> click OK.
- Applicants must define three subsets of the Medicare Beneficiary File Extract used in their analyses. These subsets are based on filtering on the designation of urban/suburban/rural assigned in the step above. These three subsets are used in the accessibility reports.
  - To define the subset of Urban beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab, select “filename.STD\_CLASS” as the field > “Test” should be “=” (equal to) > Value should be ‘U’ (Note: the single quotes signify a text field) > Under the Options tab, enter the label of “Urban Beneficiaries” in the Description field and specify that Service Area Restriction is set to “inside”> click OK.
  - To define the subset of Suburban beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab, select “filename.STD\_CLASS” as the field > “Test” should be “=” (equal to) > Value should be ‘S’ (Note: the single quotes signify a text field) > Under the Options tab, enter the label of “Suburban Beneficiaries” in the Description field and specify that Service Area Restriction is set to “inside”> click OK.
  - To define the subset of Rural beneficiaries, navigate to Define > Employee Groups > Add > on the Connection tab, select the data source > on the Filter Tab, select “filename.STD\_CLASS” as the field > Test should be “=” (equal to) > Value should be ‘R’ (Note: the single quotes signify a text field) > Under the

Options tab, enter the label of “Rural Beneficiaries” in the Description field and specify that Service Area Restriction is set to “inside”> click OK.

- Verify that the urban, suburban, and rural definitions are defined appropriately for each page of the report. CMS will compare the total of urban, suburban, and rural beneficiaries for specific counties to totals derived from the Medicare Beneficiary File.
- Verify that only beneficiaries within your service area are included in the report. This setting can be checked under the Options tab, in the Service Area Restriction box. The “within” radio button should be selected.

## **2. Defining the Provider File in GeoNetworks®**

Applicants must use their listing of contracted Part D retail pharmacies. The listing used in these analyses must be consistent with the pharmacy listing provided under the instructions in Section 3.5.1C of this solicitation that includes address information to define their provider file. If an Applicant used more than one retail pharmacy network to provide the Part D benefit, the network must be combined in the GeoNetworks® analysis (and the submission provided under Section 3.5.1B of this solicitation to represent one complete Part D network).

- Applicant may use representative ZIP Geocoding or the more precise geocoding methods for pharmacy providers (i.e., the ZIP+ 4 Centroid Method, the ZIP+2 Centroid Method, or address-based geocoding). CMS strongly encourages the use of more precise methods for geocoding. Use of address-based geocoding will prevent, in some market areas, false indications that access standards are not met.
- Define Geocodes for their provider file by navigating to Data > Assign Geocodes > Select and open the provider file > Click OK. To the extent possible, CMS recommends that Applicants use “address-based” geocoding as to assign locations to pharmacies as it is more precise. If this function is not available on your version of GeoNetworks®, the default, representative geocoding, methodology is acceptable.
- Define the Provider Group by navigating to Define > Provider Groups > Add > on the Connection tab, select the data source > on the Options tab, enter the label of “Part D Retail Pharmacy Network” in the Description field > Select OK.
- Verify that the total counts for pharmacy providers in the GeoNetworks® report do not exceed the count of pharmacies in your Part D contracted retail pharmacy listing that must also be provided using the retail listing template provided in HPMS

## **3. Defining Access Criteria in GeoNetworks®**

The Applicant must define access standards in accordance with the Part D standards, as defined in 42 CFR § 423.120 (a)(1).

- To define the Urban access standard, navigate to Define > Access Standards > Add > in the Description field, type “Urban: 1 provider within 2 miles” > Ensure that the Number of Providers is 1, the Test is within, and Miles is 2 > Click OK.
- To define the Suburban access standard, navigate to Define > Access Standards > Add > in the Description field, type “Suburban: 1 provider within 5 miles” > Ensure that the Number of Providers is 1, the Test is within, and Miles is 5 > Click OK.
- To define the Rural access standard, navigate to Define > Access Standards > Add > in the Description field, type “Rural: 1 provider within 15 miles” > Ensure that the Number of Providers is 1, the Test is within, and Miles is 15 > Click OK.

#### **4. Defining the Plan Service Area in GeoNetworks®**

Applicants should define their service area based on the service area for the entire contract. The service area defined in your GeoNetworks® report must EXACTLY match the service area you have specified in HPMS.

##### **RPPO Applicants**

RPPOs are required to demonstrate the accessibility standards at the state level.. Applicants must also present access statistics at the county level. Please note that it is not a requirement for PDP or RPPO Applicants to provide summary statistics related to the accessibility standards at the region level.

- Define the service area by navigating to Define > Service Areas > Add > Use buttons on right to select your service area.
- Verify that the service area defined in your GeoNetworks® report EXACTLY matches the service area you have entered in HPMS. New applicants MUST include all regional (and their component States) in their GeoNetworks® report. SAE applicants MUST include only new regions (and their component States) in their GeoNetworks® report.
- Verify that the reports provided to CMS include subtotals for each individual state and grand total summary statistics encompassing all states in the service area. For SAE applicants the reports provided to CMS should include subtotals for each individual state and grand total summary statistics encompassing all states in the expansion area.

##### **Local MA-PD Applicants**

Local MA-PDs, and MA-PFFS are required to demonstrate the accessibility standards at the service area level,. Applicants must also present access statistics at the county level.

- Define the service area by navigating to Define > Service Areas > Add > Use buttons on right to select your service area.



- Verify that the service area defined in your GeoNetworks® report EXACTLY matches the service area you have entered in HPMS. Service Area Expansion Applicants MUST include both existing and new Counties in their GeoNetworks® report.
- Verify that the reports provided to CMS include subtotals for each individual county and grand total summary statistics encompassing all counties in the service area.
- Reports for multi-state MA-PFFS applications should also include subtotals for each state.

## **5. Generating the Accessibility Analyses Reports in GeoNetworks®**

### **RPPO Reports**

Including the title, the table of contents, and the GeoNetworks run report, a seven (7) item report must be generated. The following set of instructions references the CMS example for R0000 and, following all of the report development specifications, should result in the items listed in Table I. Please note that while the example and corresponding instructions reference a PDP submission, the same instructions apply for preparing an RPPO submission. Applicants should ensure that they: (1) use the appropriate employee group (i.e. the Beneficiary Count file you derived from the CMS provided reference file), (2) use the correct definition of the access standards, (3) use the correct definition of your service area (including both current and SAE areas for SAE Applicants); and (4) provide analyses with “all” beneficiary specification in order to provide CMS with a summary of the service area included in your report. (5) CMS also requests the inclusion of the summary report that provides information about the set-up and run date of the analysis. This summary report is automatically generated by GeoNetworks®. An example of the RPPO GeoAccess reports with the file name, “Example RPPO GeoNetworks Analysis.tif” accompanies this document.

**Table I**  
**Example R0000 Report Pages Specification**

<b>Rpt #</b>	<b>Page</b>	<b>Summarized by</b>	<b>Employee Group</b>	<b>Provider Group</b>	<b>Access Standard</b>	<b>Service Area / Title 1</b>	<b>Access Filter</b>
1	Title						
2	Table of Contents						
3	Accessibility Detail	County	Urban RPPO Region 05 Beneficiaries	RPPO Region 05 Part D Retail Pharmacy Network	Urban: 1 provider within 2 miles	S0000	All
4	Accessibility Detail	County	Suburban RPPO Region 05 Beneficiaries	RPPO Region 05 Part D Retail Pharmacy Network	Suburban: 1 provider within 15 miles	S0000	All
5	Accessibility Detail	County	Rural RPPO Region 05 Beneficiaries	RPPO Region 05 Part D Retail Pharmacy Network	Rural: 1 provider within 15 miles	S0000	All
6	Service Area	State	All Beneficiaries	Part D Retail Pharmacy Network		S0000	
7	GeoNetworks Report  (auto generated summary information report to be included in submission)						

- Title Page
  - To add a title page, navigate to Page > Add > Title Page.
- Table of Contents
  - To add a table of contents, navigate to Page > Add > Table of Contents. Double click on the new Table of Contents page. Under the Options tab select Tab leaders, Page specifications, and Roman page numbers to be included in the report.
- Accessibility Detail pages should be generated to represent urban/suburban/rural beneficiaries with and without access the service area defined. There should be three Accessibility Detail reports. The title in the accessibility detail report should specify the network represented in the pharmacy list. For each accessibility analysis, a report is created that provides the percentage of beneficiaries with access and the percentage of beneficiaries without access. Both the with and without access statistics should appear together on each of the urban/suburban/rural reports. Statistics for **each individual county** within the service area and statistics for **each State** (in total) must be provided.
  - Defining the accessibility detail report for urban beneficiaries in the service area for R0000 requires the following steps:
    - Navigate to Page > Add > Accessibility Detail > Double click on the page that appears
    - Under the Specifications tab for the new Accessibility Detail Page set Employee Group to be your urban beneficiaries, set Provider Group to be “Part D Pharmacy Network 1”, set Access Standard to be “Urban: 1 provider within 2 miles”, set Access filter to “all”, and set Service Area to R0000
    - Under the Options tab for the new Accessibility Detail Page, select to summarize by county, and under show, ensure that the following options are checked: state, percent in filter, number in filter, number of providers, subtotals and totals.
    - Under the Titles Page, uncheck the default Title 1 and specify a title that describes the unique service area. In this instance the title would be “PDP Region 05: Mid-Atlantic (DE, DC, MD)”
    - The steps above are repeated, with appropriate modifications, for suburban and rural beneficiaries.
- The steps to define the service area report for all beneficiaries with access in the region for R0000 are as follows:
  - Navigate to Page > Add > Service Area Detail > Double click on the page that appears.

- o Under the Specifications tab for the new Service Area Detail Page set Employee Group to be all beneficiaries, set Provider Group to be “Part D Retail Network 1”, set Service Area to R0000.
  - o Under the Options tab for the new Service Area Detail Page, select to summarize by state, set service area filter to inside, ensure that the following options are checked: number of employees, number of providers, and totals.
  - o Under the Titles tab, uncheck the default Title 1 and specify a title that describes the service area. In this instance the title would be “RPPO Region 05: Mid-Atlantic (DE, DC, and MD)”.
  - o Ensure that no specifications are indicated under the Include tab.
  - o Under the Sort tab ensure that sort order is State (ascending), then County (ascending).
- As part of the submission for each contract report Applicants should include the “Report Information” page. This page is generated automatically when the GeoNetworks® report is run.

### **Local MA-PD**

Including the title, the table of contents, and the GeoNetworks run report,, a seven (7) item report will be generated. The following set of instructions references the CMS example for H0000 and, following all of the report development specifications, should result in the items listed in Table II. Applicants should ensure that they: (1) use the appropriate employee group (i.e. the Beneficiary Count file you derived from the CMS provided reference file), (2) use the correct definition of the access standards, (3) use the correct definition of your service area (including both current and SAE areas for SAE Applicants); and (4) provide analyses with “all” beneficiary specification in order to provide CMS with a summary of the service area included in your report. (5) CMS also requests the inclusion of the summary report that provides information about the set-up and run date of the analysis. This summary report is automatically generated by GeoNetworks®. An example of the MA-PD GeoAccess reports with the file name, “Example MA-PD GeoNetworks Analysis.tif” accompanies this document

<b>Table II Example H0000 Report Pages Specification</b>							
<b>Rpt #</b>	<b>Page</b>	<b>Summarized by</b>	<b>Employee Group</b>	<b>Provider Group</b>	<b>Access Standard</b>	<b>Service Area / Title 1</b>	<b>Access Filter</b>
1	Title						
2	Table of Contents						
3	Accessibility Detail	County	Urban Beneficiaries	Part D Pharmacy Network 1	Urban: 1 provider within 2 miles	H0000	All
4	Accessibility Detail	County	Suburban Beneficiaries	Part D Pharmacy Network 1	Suburban: 1 provider within 5 miles	H0000	All
5	Accessibility Detail	County	Rural Beneficiaries	Part D Pharmacy Network 1	Rural: 1 provider within 15 miles	H0000	All
6	Service Area	County	All Beneficiaries	Part D Pharmacy Network 1		H0000	
7	GeoNetworks Report  (auto generated summary information to be included in submission)						

## Title Page

- To add a title page, navigate to Page > Add > Title Page.
- Table of Contents
  - To add a table of contents, navigate to Page > Add > Table of Contents. Double click on the new Table of Contents page. Under the Options tab select Tab leaders, Page specifications, and Roman page numbers to be included in the report.
- Accessibility Detail pages should be generated to represent urban/suburban/rural beneficiaries with and without access the service area defined. There should be three Accessibility Detail reports. The title in the accessibility detail report should specify the network represented in the pharmacy list. For each accessibility analysis, a report is created that provides the percentage of beneficiaries with access and the percentage of beneficiaries without access. Both the with and without access statistics should appear together on each of the urban/suburban/rural reports. Statistics for **each individual county** within the service area and statistics for **the entire service area** (in total) must be provided.
  - Define the accessibility detail report for urban beneficiaries in the service area for H0000 requires the following steps:
    - Navigate to Page > Add > Accessibility Detail > Double click on the page that appears
    - Under the Specifications tab for the new Accessibility Detail Page set Employee Group to be your urban beneficiaries, set Provider Group to be “Part D Pharmacy Network 1”, set Access Standard to be “Urban: 1 provider within 2 miles”, set Access filter to “all”, and set Service Area to “H0000”
    - Under the Options tab for the new Accessibility Detail Page, select to summarize by county, and under show, ensure that the following options are checked: state, percent in filter, number in filter, number of providers, subtotals and totals.
    - Under the Titles Page, uncheck the default Title 1 and specify a title that describes the unique service area. In this instance the title would be “H0000”
    - The steps above are repeated, with appropriate modifications, for suburban and rural beneficiaries.
- The steps to define the service area report for all beneficiaries with access in the service area for H0000 are as follows:
  - Navigate to Page > Add > Service Area Detail > Double click on the page that appears.

- o Under the Specifications tab for the new Service Area Detail Page set Employee Group to be all beneficiaries, set Provider Group to be “Part D Retail Network 1”, set Service Area to H0000.
  - o Under the Options tab for the new Service Area Detail Page, select to summarize by state, set service area filter to inside, ensure that the following options are checked: number of employees, number of providers, and totals.
  - o Under the Titles tab, uncheck the default Title 1 and specify a title that describes the service area. In this instance the title would be “H0000”.
  - o Ensure that no specifications are indicated under the Include tab.
  - o Under the Sort tab ensure that sort order is State (ascending), then County (ascending).
- As part of the submission for each contract report Applicants should include the “Report Information” page. This page is generated automatically when the GeoNetworks® report is run.

## **6. Providing copies of the GeoNetworks® Analysis to CMS for review**

Applicants must upload their GeoNetworks® report in Adobe Acrobat readable (\*.pdf) format into HPMS.

