The 8 -digit number that appears above indicates that the Office of Management and Budget has approved this survey. If that number is not displayed, do not complete this form. YOUR REPORT IS CONFIDENTIAL BY LAW \{Section 9 Tittle 13, United States Code]. It is seen only by sworn Census Bureau employees and used only for statistical purposes. The law provides that copies retained in your files are immune from legal process. Athough you are not required to respond, your cooperation is needed to make the results of this survey comprehensive, accurate, and timely.
In correspondence pertaining to this establishment's report, please refer to the 11 digit Identification Number (ID)

| CONFECTIONERY <br> Annual Report |
| :--- | report form please contact:

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RONANNE VINSON EXT2
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        1(800)201-4647
    EMPLOYER IDENTIFICATION (EI)
NUMBER. Identification number
NUMBER. Identification number
used on Employer's Quarterly
Federal Tax Return (U.S. Treasury
Department Form 941) (Enter if
not shown, correct if wrong.)

CONTACT PERSON (Enter information
if not shown, correct if wrong.)

| Name ATTN: Controller |
| :--- |
| Area code Number |
| Fax number |
| Enter or correct email address:[ |

PART I FOR EACH ITEM LISTED BELOW, ENTER FIGURES OR " 0 " for current period. (The figures shown in the shaded areas were reported for the previous two periods.) PLEASE REFER TO THE INSTRUCTIONS BEFORE COMPLETING THIS REPORT FORM.


* Figures not received when form was prepared. PLEASE ENTER, if not previously submitted.

CIR-1 (10-24-2002)


PART I - Continued

| PARTI-Continued |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |




FORM CIR-1 (Continuation) (10-24-2002)


FORM CIR-1 (Continuation) (10-24-2002)



# CURRENT INDUSTRIAL REPORTS SERIES 

## MA311D - CONFECTIONERY

## DEFINITIONS AND SPECIAL INSTRUCTIONS

## 1. Scope of survey

This survey covers all firms in the United States producing consumer-type chocolate and confectionery and industrial chocolate, excluding cough drops, medicated candy, roasted peanuts, unsweetened popcorn, and fountain syrup. Small firms which manufacture confectionery for sale at retail on the premises are not included in this survey.

## 2. Figures to be reported

Companies with more than one establishment manufacturing the products covered by this survey are requested to complete a separate form for each location. If you have not received a separate report form for each of your establishments, please call the contact shown on the report form or write to the U.S. Census Bureau for additional forms.

## a. Quantity and value of shipments

The figures on quantity and value of shipments should include the physical shipments of all consumer-type confectionery products sold or shipped on consignment, whether for domestic or export sale. The value represents the net sales price, f.o.b. plant, to the customer or branch to which the products are shipped, net of discounts, allowances, freight charges, and returns. Products bought and resold without further manufacture or packaging should not be included in shipments in sections I, II, or III.

## b. Materials consumed

Report the amounts and value of materials used in the manufacture of consumer-type confectionery items reported in product sales under sections I, II, and III. Do not include ingredients to make products excluded from sections I, II, and III, such as cough drops, medicated candies, salted nuts, unsweetened popcorn, fountain syrups, or other noncandy items.

The value of materials consumed should be based on the delivered cost, i.e., the amount paid or payable after discounts, but including freight and other direct charges incurred in acquiring the materials. Report the actual value (i.e., cost) of materials consumed, regardless of date or purchase.

Materials transferred from other plants within your company should be assigned their full economic value, as assigned by the shipping plant, plus cost of freight and handling charges.

## c. Unit of measure

Quantity - Report all quantities in thousands of pounds. Value - Report all values in thousands of dollars.

## 3. Definitions

## a. Product type

CHOCOLATE-TYPE CONFECTIONERY PRODUCTS
Products which contain as an ingredient either real chocolate or a chocolate compound containing substitute raw material ingredients such as cocoa butter extenders.

Products comprising various types of chocolate-type and nonchocolate-type pieces (such as certain boxed assortments) should be reported as chocolate-type assortments. Fund-raising products should be included under the appropriate category.

Solid - Including hollow molded and containing no additional foods of any kind. Examples are chocolate stars, Easter bunnies, hollow chocolate Santas, solid chocolate candy bars, etc.

Solid with inclusions - Solid chocolate mixed with other foods such as dried fruits, nuts, rice, etc.

Enrobed or molded with bakery product center - Molded or enrobed chocolate exterior with a baked cookie or wafer center. May or may not have additional confectionery layers or ingredients.

Enrobed or molded with candy, nuts, fruit, or granola center - Examples are chocolate covered cherries, candy bars covered in chocolate with centers of nougat, granola, caramel, peanuts, etc.

Panned - Products manufactured using the panning process.

Assortments and others - Products comprising an assortment of two or more of the above subcategories, and/or products which do not fall in any of the above combinations of product types.

## OTHER CHOCOLATE PRODUCTS

Comprised of coatings, both chocolate and compound, including baking chocolate sold in bars and chips through retail outlets; chocolate chips and

## CURRENT INDUSTRIAL REPORTS SERIES

## MA311D

 DEFINITIONS AND SPECIAL INSTRUCTIONS — Continued
## 3. Definitions - Continued

## a. Product type - Continued

other chocolate coatings sold to bakers, ice cream manufacturers, biscuit and cracker manufacturers, and other outlets; chocolate liquor, cocoa butter melted, and cocoa cake and powder.

## NONCHOCOLATE TYPE CONFECTIONERY PRODUCTS

All other confectionery products which do not contain either real chocolate or chocolate compound as an ingredient.

Hard candy - Comprising sugar mass which is processed to be nongrained, sugar mass which is grained through seration, brittles which frequently contain nuts. Examples are pops, lemon drops, pressed mints, dessert mints, candy canes, and sour balls.

Chewy candy - Comprising plastic-textured grained or nongrained caramel which is sometimes mixed with corn or other foods, toffee which is less plastic than caramel, taffies which vary from hard chewy to soft chewy, grained and nongrained nougats. Examples are caramel covered popcorn, caramels, plain granola bars, and fruit based confectionery, etc.

Soft candy - Comprising crystallized and noncrystallized creams, fudges, grained and nongrained marshmallows, soft jellies, and gummis. Examples are candy corn, orange slices, gummi bears, and gummi worms.

Iced/coated - Enrobed, formed, or deposited nonchocolate confectioner's coated candies. Examples are bark, "white chocolate," and coconut bonbons.

Panned - Products manufactured using the panning process. Examples are jelly beans and Boston baked beans.

Licorice and licorice type - Sugar and starch-based product flavored with licorice extract and colored black. Other flavors and colors may be substituted in licorice-type. Examples are licorice twists, licorice shoelaces, and nuggets, etc.

Chewing gum - An emulsion consisting of a polymer base, sweeteners, bulk fillers, and flavors.

## b. Types of materials

Milk products (item code 4111 ) — Include all milk products such as fluid milk and cream; condensed, evaporated, and dried; and creamery butter.

Fats and oils (item code 4101) - Include margarine, hydrogenated shortenings, corn, cottonseed, coconut, soybean, and peanut oils, etc. Exclude slab oils.

Nuts and nutmeats (item codes 4121, 4131, and 4141) To convert from nuts in shells to shells or kernel basis use the following factors:

WEIGHT FACTOR TABLE

| TYPE | WEIGHT <br> (In shell) | WEIGHT <br> (Kernels) |
| :---: | :---: | :---: |
| Peanuts | 1 | 0.64 |
| Almonds | 1 | 0.43 |
| Brazil | 1 | 0.50 |
| Filberts | 1 | 0.45 |
| Pecans | 1 | 0.40 |
| Pistachios | 1 | 0.50 |
| Walnuts | 1 | 0.42 |

Peanut butter, 1 lb peanut butter equals 1.18 lb
Other edible materials (item code 4161) — Include corn starch, essential oils, flavoring, eggs and egg products, fruits, jams, and fruit products. Exclude casting starch.

## CURRENT INDUSTRIAL REPORTS SERIES

## 4. Comparability

Data reported in this survey should correspond to data reported in the Annual Survey of Manufactures (Form MA-10000), the sum of values for item codes shown in column (a) should correspond to the dollar values reported under product class codes indicated in column (b) below:

| Current Industrial Reports <br> (Form MA311D) <br> Item codes <br> (a) | Annual Survey of <br> Manufactures |
| :---: | :---: |
| 1099 | Product codes <br> (b) |
| 1199 | 3113301100 or <br> 3113204100 |
| $1212,1222,1242$ | 3113401100 |
| $1202,1232,1252,1262$ | 3113201000 |
| 1399 | 3113207000 |

REFERENCE LIST

| FORM MA311D |  | Shipments |  |
| :---: | :---: | :---: | :---: |
| Product code | Item description | Item code |  |
|  |  | Quantity | Value |
|  | Section I - Chocolate and chocolate-type confectionery PRODUCTS |  |  |
| 3113301001 | Solid | 1001 | 1002 |
| 3113301004 | Solid with inclusions | 1011 | 1012 |
| 3113301007 | Enrobed or molded with candy, fruit, nut, or granola center | 1021 | 1022 |
| 3113301015 | Enrobed or molded with a bakery product center | 1031 | 1032 |
| 3113301021 | Panned | 1041 | 1042 |
| 3113301026 | Assortments and other | 1051 | 1052 |
| 31133010 | TOTAL, CHOCOLATE AND CHOCOLATE-TYPE CONFECTIONERY PRODUCTS | 1098 | 1099 |
|  | NON-CHOCOLATE CONFECTIONERY PRODUCTS |  |  |
|  |  | 1101 | 1102 |
| 3113401001 | Hard candy | 1111 | 1112 |
| 3113401004 | Chewy candy, including granola bars | 1121 | 1122 |
| 3113401007 | Soft candy | 1131 | 1132 |
| 3113401015 | Iced/coated | 1141 | 1142 |
| 3113401021 | Panned | 1151 | 1152 |
| 3113401026 | Licorice and licorice type |  |  |
| 31134010 | TOTAL, NONCHOCOLATE CONFECTIONERY PRODUCTS | 1198 | 1199 |
|  | Section II - CHOCOLATE PRODUCTS OTHER THAN CONFECTIONERY |  |  |
|  |  | 1201 | 1202 |
| 3113207471 | Baking chocolate (bars or blocks) | 1211 | 1212 |
| 31132014A1 | Chocolate coatings (blocks, wafers, and liquid) | 1221 | 1222 |
| 3113201231 | Chocolate liquor | 1231 | 1232 |
| 3113207360 | Cocoa butter | 1241 | 1242 |
| 31132015C1 | Compound coatings (blocks, wafers, and liquid) | 1251 | 1252 |
| 31132075G1 | Chocolate chips and baking pieces | 1261 | 1262 |
| 31132076H1 | Cocoa powder (sweetened and unsweetened), syrup, toppings, and other |  |  |
| 31130000 | TOTAL NON-CONFECTIONERY CHOCOLATE PRODUCTS | 1298 | 1299 |

REFERENCE LIST — Continued


10/31/06

