U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES Health Resources and Services Administration

Office of Health Information Technology

Health Center Controlled Networks Health Information Technology (HIT) Planning Grants Announcement Number HRSA-07-124 Catalog of Federal Domestic Assistance (CFDA) No. 93.224

PROGRAM GUIDANCE

Fiscal Year 2007

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Authority: Public Health Service Act, Title III, Section 330(c)(1)(B) and Section 330(c)(1)(C), (42 U.S.C. 254b) (as amended)

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I. Funding Opportunity Description

Purpose

The mission of Health Resources and Services Administration's (HRSA) Office of Health Information Technology (OHIT) is to substantially enhance the quality and efficiency of primary and preventive care through the effective use of Health Information Technology (HIT). For the purposes of this guidance, HIT is defined as the application of information processing involving both computer hardware and software that deals with the storage, retrieval, sharing, and use of health care information, data, and knowledge for communication and decision making. Common examples of HIT may include practice management systems, disease registries, clinical messaging, personal health records (PHR), electronic prescribing (eRx), electronic health records (EHR) and health information exchanges (HIE).

For FY 2007, Health Center Controlled Networks (HCCNs) funds will be available for networks of health centers to engage in planning activities for the adoption and effective use of HIT. Activities such as conducting HIT readiness assessments, workflow analyses, due diligence in selecting a vendor, business planning, and determining specific network HIT function(s) will all be considered. An example of what is being sought is a network of health centers that has formed to purchase an EHR system, but needs funds to help with the EHR readiness assessment and procurement process. Another example is an established network of health centers that wants to form a health information exchange with other partners in the State and needs funds for planning around marketplace assessment, Memorandum of Agreements with potential partners, engaging marketplace and business planning. It is also recognized that networks of centers may need to invest in system upgrades to be able to launch their HIT initiatives and funds may be allowed in this area as well.

Authority

This grant program is under the auspices of the Health Resources and Services Administration (HRSA), U.S. Department of Health and Human Services (HHS). Projects are overseen by HRSA's Division of HIT State and Community Assistance (DHITSCA) within OHIT. The funding for this opportunity is in accordance with section with the Public Health Service Act, Title III, Section 330(c)1 C and 330(c)1 B, 42U.S.C. 254b (as amended).

Background

The development of federally-supported managed care networks has been an evolutionary process that began with the funding of Integrated Service Networks in fiscal year (FY) 1994. In response to changes in the environment as well as the lessons learned by previously funded networks, the HCCN program was developed to support the creation, development, and operation of networks, controlled by health centers, to ensure access to health care for the medically underserved populations through the enhancement of health center operations. The HCCNs routinely perform core business functions across their marketplace, State, or region including EHRs, credentialing and privileging programs, utilization review and management, and clinical quality improvement. They provide these functions at or below marketplace cost to their members to increase efficiencies, reduce costs, and improve health care quality for underserved and uninsured populations.

Results of previous funding cycles have demonstrated that networks play a vital role in the ability of health centers to maintain and enhance their base of patients who are covered by third-

party payers (e.g., Medicaid and Medicare). Further, HCCNs provide evidence of increased efficiencies gained through the integration of core areas including administrative, clinical, managed care, finance, and/or information systems (IS).

HRSA's experience has shown that it is most cost effective to utilize networks of health centers, often on a statewide or multi-market basis, and to develop information systems that support the operation and administration of all health centers and other safety net providers in the state or market place. In response to changes in the environment and the lessons learned by previously funded networks, the focus of the network planning program has been modified to continue the evolutionary process.

HRSA is committed to ensuring access to quality health care for all. Quality care means access to services, information, materials delivered by competent providers in a manner that factor in the language needs, cultural richness, and diversity of populations served. Quality also means that, where appropriate, data collection instruments used should adhere to culturally competent and linguistically appropriate norms. For additional information and guidance, refer to the National Standards for Culturally and Linguistically Appropriate Services in Health Care published by the U.S. Department of Health and Human Services. This document is available online at http://www.omhrc.gov/CLAS.

In planning for the development of an HIT network, participating members should make a committed effort to assess the marketplace as well as the available resources. Applicants interested in obtaining planning funds are expected to demonstrate the following during the proposed project period:

- 1. Communication, exchange, and sharing of ideas and expertise among collaborators and members.
- 2. Complete a strategic planning process that incorporates both marketplace and organizational assessments resulting in a solid plan for HIT adoption that fosters the following:
 - a. **Effectiveness.** The extent to which integrating a clinical quality improvement program with HIT will improve both health outcomes and systems of care.
 - b. **Efficiency.** The extent to which inefficiencies such as lost medical records, lab results, and inadequate appointment systems are eliminated through the combination of HIT and a clinical quality improvement program. Projects should be able to quantify projected return on investment related to time saved, increases in revenue and other savings related to the resources used on the investment.
 - c. **Safety and Quality.** The extent to which mechanisms, such as computerized provider order entry (CPOE), enhance patient safety by preventing medication and other medical errors.
- 3. Commitment by participating health centers, and other partners, of resources, including a cash cost sharing, in-kind contributions, and staff, necessary to achieve the planning goals and activities.
- 4. Commitment by participants to continue the development of the HIT project upon the completion of the planning period.
- 5. Identification of HIT functions or activities to be pursued for integration upon

completion of the planning process and the overall quality improvement measures for which these functions will support.

6. Development of a working agreement between the network and the Primary Care Association (PCA) that clearly delineates the roles and responsibilities of each entity.

Recipients of planning grants will be required to:

- 1. Participate in initial conference calls. Information will be included in the notice of grant award.
- 2. Attend a new grantee orientation. Information will be included in the notice of grant award.
- 3. Use grant funds to support technical assistance around any of the following: strategic planning, organizational or structural development, and governance development.
- 4. Submit semi-annual progress reports to the Program office.
- 5. Participate in any agency performance review of the HRSA funded program(s) by the Office of Performance Review (OPR).
- 6. Provide finished work products at the end of the grant cycle.

II. Award Information

1. Type of Award

Funding will be provided in the form of a grant.

2. Summary of Funding

The project period will be one year in length, and the funding will not exceed \$125,000. Up to \$1.5 million is expected to be available to fund up to 12 awards.

III. Eligibility Information

1. Eligible Applicants

Note: Those applications that are determined to be ineligible, incomplete or non-responsive will be returned to the applicant without further consideration.

Eligible applicants are limited to public and non-profit organizations including faith based and community based organization from one of the following categories:

-a health center, as defined and funded under section 330 of the Public Health Service (PHS) Act (42 U.S.C. 254b), as amended, applying on behalf of a managed care network or plan, that

has received federal grants under subsection 330(e)(1)(A) for at least the two consecutive preceding years; or,

-a health center as defined and funded under section 330 of the Public Health Service (PHS) Act (42 U.S.C. 254b), as amended, applying on behalf of a practice management network, that has received federal grants under subsection 330(e)(1)(A) for at least the two consecutive preceding years.

2. Cost Sharing /Matching

Cost Sharing and matching are not required components for this funding opportunity. However, applicants are strongly encouraged to demonstrate cost participation as an indicator of community and organizational buy-in and support for the project and of the likelihood that the project will continue after Federal grant support has ended. Cost participation may be in the form of cash or in-kind (e.g. equipment, personnel, building space, indirect costs).

3. Other

In FY 2007, OHIT will conduct only one funding cycle for HCCN HIT Planning Grants. **The due date for all applications is April 23, 2007.** The anticipated date of award is September 1, 2007.

Applications that exceed \$125,000 will be considered non-responsive and will not be considered for funding under this announcement.

Any application that fails to satisfy the deadline requirements referenced in *Section IV.3* will be considered non-responsive and will not be considered for funding under this announcement.

Providing competitive grants is a targeted way to reach underserved communities that would most benefit from the planning of health information technology. Successful applicants will be required to focus on the mission of providing quality care to the underserved, with on-going clinician, community and consumer involvement in the decision making for the health care delivery system.

Eligible applicants are encouraged to invite non 330 HRSA grantees that are located within the same catchment area to participate in order to facilitate increased access to comprehensive primary and preventive health care.

All applicants must ensure that the community-based boards of the collaborating centers/members are knowledgeable and supportive of the network's proposed activities. All applicants are expected to have a Memorandum of Agreement (MOA) signed by all CEOs and Board Chairs of the network members as well as an MOA with the State PCA.

Throughout the application the grantee shall, wherever appropriate, describe the program's or institution's strategic plan, policies, and initiatives that demonstrate a commitment to providing culturally and linguistically competent health care and developing culturally and linguistically competent health care providers, faculty, staff, and program participants. This includes participation in, and, support of programs that focus on cross-cultural health communication approaches as strategies to educate health care providers serving diverse patients, families, and communities.

IV. Application and Submission Information

1. ADDRESS TO REQUEST APPLICATION PACKAGE

Application Materials

The application and submission process has changed significantly. HRSA is *requiring* applicants for this funding opportunity to apply electronically through Grants.gov. All applicants *must* submit in this manner unless the applicant is granted a written exemption from this requirement in advance by the Director of HRSA's Division of Grants Policy. Grantees must request an exemption in writing from DGPClearances@hrsa.gov, and provide details as to why they are technologically unable to submit electronically though the Grants.gov portal. Make sure you specify the announcement number for which you are seeking relief.. As indicated in this guidance, HRSA and its Grants Application Center (GAC) will only accept paper applications from applicants that received prior written approval.

Refer to Appendix A for detailed application and submission instructions. Pay particular attention to Section 3, which provides detailed information on the competitive application and submission process.

Applicants must submit proposals according to the instructions in Appendix A, using this guidance in conjunction with Public Health Service (PHS) Application Form 5161-1. This form contains additional general information and instructions for grant applications, proposal narratives, and budgets. This form may be obtained from the following sites by:

- (1) Downloading from http://www.hrsa.gov/grants/forms.htm; or,
- (2) Contacting the HRSA Grants Application Center at: The Legin Group, Inc.
 910 Clopper Road Suite 155 South Gaithersburg, MD 20878 Telephone: 877-477-2123 <u>HRSAGAC@hrsa.gov</u>

Instructions for preparing portions of the application that must accompany Application Form 5161-1 appear in the "Application Format" section below.

2. Content and Form of Application Submission

Application Format Requirements

See Appendix A, Section 4 for detailed application submission instructions. These instructions must be followed.

The total size of all uploaded files **may not exceed the equivalent of 80 pages when printed by HRSA, approximately 10 MB. This 80-page limit includes the abstract, project and**

budget narratives, attachments, and letters of commitment and support. Standard forms are NOT included in the page limit.

Applications that exceed the specified limits (approximately 10 MB, or that exceed 80 pages when printed by HRSA) will be deemed non-compliant. All non-compliant applications will be returned to the applicant without further consideration.

Application Format Applications for funding must consist of the following documents in the following order:

SF 424 Non Construction – Table of Contents

It is mandatory to follow the instructions provided in this section to ensure that your application can be printed efficiently and consistently for review.
 Failure to follow the instructions may make your application non-compliant. Non-compliant applications will not be given any consideration and those particular applicants will be notified.

For electronic submissions, applicants only have to number the electronic attachment pages sequentially, resetting the numbering for each attachment, i.e., start at page 1 for each attachment. Do not attempt to number standard OMB approved form pages.

For electronic submissions no table of contents is required for the entire application. HRSA will construct an electronic table of contents in the order specified.

When providing any electronic attachment with several pages, add table of content page specific to the attachment. Such page will not be counted towards the page limit.

For paper submissions (when allowed), number each section sequentially, resetting the page number for each section. i.e., start at page 1 for each section. Do not attempt to number standard OMB approved form pages.

I For paper submissions ensure that the order of the forms and attachments is as specified below.

Application Section	Form Type	Instruction	HRSA/Program Guidelines
Application for Federal Assistance (SF- 424)	Form	Pages 1, 2 & 3 of the SF-424 face page.	Not counted in the page limit
Project Summary/Abstract	Attachment	Can be uploaded on page 2 of SF-424 - Box 15	Required attachment. Counted in the page limit. Refer guidance for detailed instructions. Provide table of contents specific to this document only as the first page
Additional Congressional District	Attachment	Can be uploaded on page 2 of SF 424 - Box 16	As applicable to HRSA; not counted in the page limit
HHS Checklist Form PHS-5161	Form	Pages 1 & 2 of the HHS checklist.	Not counted in the page limit
Project Narrative Attachment Form	Form	Supports the upload of Project Narrative document	Not counted in the page limit
Project Narrative	Attachment	Can be uploaded in Project Narrative Attachment form.	Required attachment. Counted in the page limit. Refer guidance for detailed instructions. Provide table of contents specific to this document only as the first page
SF-424A Budget Information - Non-	Form	Page 1 & 2 to supports structured budget for the	Not counted in the page limit

Application Section	Form Type	Instruction	HRSA/Program Guidelines
Construction Programs		request of Non construction related funds	
SF-424B Assurances - Non- Construction Programs	Form	Supports assurances for non construction programs	Not counted in the page limit
Disclosure of Lobbying Activities (SF-LLL)	Form	Supports structured data for lobbying activities.	Not counted in the page limit
Other Attachments Form	Form	Supports up to 15 numbered attachments. This form only contains the attachment list	Not counted in the page limit
Attachment 1-15	Attachment	Can be uploaded in Other Attachments form 1-15	Refer to the attachment table provided below for specific sequence. Counted in the page limit

To ensure that attachments are organized and printed in a consistent manner, follow the order provided below. Note that these instructions may vary across programs.

Evidence of Non Profit status and invention related documents, if applicable, must be provided in the other attachment form.

Additional supporting documents, if applicable, can be provided using the available rows. Do not use the rows assigned to a specific purpose in the program guidance.

Merge similar documents into a single document. Where several pages are expected in the attachment, ensure that you place a table of content cover page specific to the attachment. Table of content page will not be counted in the page limit.

Attachment Number	Attachment Description (Program Guidelines)
Attachment 1	Tables, Charts, etc.
Attachment 2	Job Descriptions for Key Personnel
Attachment 3	Biographical Sketches of Key Personnel
Attachment 4	Letters of Agreement and/or Descriptions(s) of Proposed/Existing Contracts. This includes the Memorandum of Agreement (MOA) signed by all CEOs and Board Chairs of the network members, as well as the MOA with the State PCA.
Attachment 5	Project Organizational Chart
Attachment 6	Other Relevant Documents

Note the following specific information related to your submission.

Application Format

i. Application Face Page

Public Health Service (PHS) Application Form 5161-1 is provided with the application package. Prepare this page according to instructions provided in the form itself. For information pertaining to the Catalog of Federal Domestic Assistance, the Catalog of Federal Domestic Assistance Number is **93.224**.

DUNS Number

All applicant organizations are required to have a Data Universal Numbering System (DUNS) number in order to apply for a grant from the Federal Government. The DUNS number is a unique nine-character identification number provided by the commercial company, Dun and Bradstreet. There is no charge to obtain a DUNS number. Information about obtaining a DUNS number can be found at http://www.hrsa.gov/grants/dunsccr.htm or call 1-866-705-5711. Please include the DUNS number in item 8c on the application face page. Applications *will not* be reviewed without a DUNS number.

Additionally, the applicant organization is required to register with the Federal Government's Central Contractor Registry (CCR) in order to do electronic business with the Federal Government. Information about registering with the CCR can be found at http://www.hrsa.gov/grants/dunsccr.htm.

ii. Table of Contents

The application should be presented in the order of the Table of Contents provided earlier. Again, for electronic applications no table of contents is necessary as it will be generated by the system. (Note: the Table of Contents will not be counted in the page limit).

iii. Application Checklist

Application Form 5161-1 is provided with the application package.

iv. Budget

Application Form 5161-1 is provided with the application package.

v. Budget Justification

Provide a narrative that explains the amounts requested for each line in the budget. The budget justification should specifically describe how each item will support the achievement of proposed objectives. The budget/project period is for 1 year. Line item information must be provided to explain the costs entered in the Application Form 5161-1 budget form. **The budget justification must clearly describe each cost element and explain how each cost contributes to meeting the project's objectives/goals.** Be very careful about showing how each item in the "other" category is justified. The budget justification MUST be concise. Do NOT use the justification to expand the project narrative.

Include the following in the Budget Justification narrative:

Personnel Costs: Personnel costs should be explained by listing each staff member who will be supported from funds, name (if possible), position title, percent full time equivalency, and annual salary.

Indirect Costs: Indirect costs are those costs incurred for common or joint objectives which cannot be readily identified but are necessary to the operations of the organization, e.g., the cost of operating and maintaining facilities, depreciation, and administrative salaries. For institutions subject to OMB Circular A-21, the term "facilities and administration" is used to denote indirect costs. If an organization applying for an assistance award does not have an indirect cost rate, the applicant may wish to obtain one through HHS's Division of Cost Allocation (DCA). Visit DCA's website at: <u>http://rates.psc.gov/</u> to learn more about rate agreements, the process for applying for them, and the regional offices which negotiate them.

Fringe Benefits: List the components that comprise the fringe benefit rate, for example health insurance, taxes, unemployment insurance, life insurance, retirement plan, tuition reimbursement. The fringe benefits should be directly proportional to that portion of personnel costs that are allocated for the project.

Travel: List travel costs according to local and long distance travel. For local travel, the mileage rate, number of miles, reason for travel and staff member/consumers completing the travel should be outlined. The budget should also reflect the travel expenses associated with participating in meetings and other proposed trainings or workshops.

Equipment: List equipment costs and provide justification for the need of the equipment to carry out the program's goals. Extensive justification and a detailed status of current equipment must be provided when requesting funds for the purchase of computers and furniture items that meet the definition of equipment.

Supplies: List the items that the project will use. In this category, separate office supplies from medical and educational purchases. Office supplies could include paper, pencils, and the like; medical supplies are syringes, blood tubes, plastic gloves, etc., and educational supplies may be pamphlets and educational videotapes. Remember, they must be listed separately.

Subcontracts: To the extent possible, all subcontract budgets and justifications should be standardized, and contract budgets should be presented by using the same object class categories contained in the Standard Form 424A. Provide a clear explanation as to the purpose of each contract, how the costs were estimated, and the specific contract deliverables.

Other: Put all costs that do not fit into any other category into this category and provide an explanation of each cost in this category. In some cases, grantee rent, utilities and insurance fall under this category if they are not included in an approved indirect cost rate.

vi. Staffing Plan and Personnel Requirements

Applicants must present a staffing plan and provide a justification for the plan that includes education and experience qualifications and rationale for the amount of time being requested for each staff position. Position descriptions that include the roles, responsibilities, and qualifications of proposed project staff must be included as an attachment. Copies of biographical sketches for any key employed personnel that will be assigned to work on the proposed project must also be attached.

Wherever appropriate, describe a plan to recruit and retain staff, health care providers, faculty, and students with demonstrated experience serving the specific target population and familiarity with the culture and literacy level of the particular target group.

vii. Assurances

Application Form 5161-1 is provided with the application package.

viii. Certifications

Application Form 5161-1 is provided with the application package.

ix. Project Abstract

Provide a summary of the application. Because the abstract is often distributed to provide information to the public and Congress, please prepare this so that it is clear, accurate, concise, and without reference to other parts of the application. It must include a brief description of the proposed grant project including the needs to be addressed, the proposed services, and the population group(s) to be served.

Please place the following at the top of the abstract:

- Project Title
- Applicant Name
- Address
- Contact Phone Numbers (Voice, Fax)
- E-Mail Address
- Web Site Address, if applicable

The project abstract must be single-spaced and limited to one page in length.

x. Program Narrative

This section provides a comprehensive framework and description of all aspects of the proposed program. It should be succinct, self-explanatory and well organized so that reviewers can understand the proposed project.

The narrative portion of the application must include the following sections in order to be considered complete. Applicants are reminded that the entire application **MUST not exceed 80-pages.**

• INTRODUCTION

The applicant should briefly describe the overall purpose of the proposed project.

• NEEDS ASSESSMENT

This section outlines the needs of your community and/or organization and should help reviewers understand the community and/or organization that will be served by the proposed project. The target population and its unmet health needs must be described and documented in this section. Demographic data should be used and cited whenever possible to support the information provided. Please explain existing HIT infrastructure (if any) including existing practice management networks in the area. Please discuss any relevant barriers in the service area that the project hopes to overcome. Below are some suggestions to include in this section.

a. A summary of the planning activities to date involved in the preparation of the project (if applicable).

b. <u>Profile of the target population</u>: Describe the population that this project intends to impact such as the number and type of participating health centers (and sites), number of patients, number of annual encounters. The intended audience of this project might be different than the applicant's membership.

c. <u>Impact of the proposed project</u>: Describe how the proposed HIT planning activities will assist the target organizations in their overall clinical improvement planning and business strategic planning.

d. <u>Marketplace assessment</u>: Provide an assessment of factors such as the reimbursement environment, managed care, Medicaid, Medicare, pay for performance, infusion of State money for HIT related efforts, and relevant State initiatives. Also describe how the proposed efforts are not duplicative and build on existing HIT and quality efforts in the State and region, including collaborations with PCAs and other HCCNs in the area.

• METHODOLOGY

Propose methods that will be used to meet each of the previously-described program requirements and expectations in this grant announcement. In this section, the applicant will need to describe the outcome of the grant and must demonstrate progress after the first year that will lead to completing the goal after the second year. For example, at the end of 2 years, grantees will have a solid plan to adopt an HIT system along with indicators of success. Provide a narrative of the proposed project, including:

a. A description of the specific HIT planning activities and formal deliverables to be created through the proposed project to support the outcomes (possible examples of deliverables could include: a request for contract, readiness evaluation, an implementation plan).

b. Identification and definition of relationship(s) (legal or other) that will bind the entities in implementing the proposed activities [**NOTE:** It is recommended that a network in the planning phase obtain legal advice to avoid antitrust and anti-kickback issues.] This includes a description of the governance or level of control/influence the collaborating health centers retain over the decision-making of the proposed project including an identification of advisory/committee structures; the level of involvement of the health centers' clinical and administrative leadership in governance or decision-making; and the level of involvement of other stakeholders, including consumers, in decision-making.

c. A description of the service delivery system of the proposed project including coordination planned with State, local health agencies, PCAs, Primary Care Organizations, hospitals, specialty, and tertiary care entities (whether or not they are entities in the proposed project). If housed within a PCA, provide clear distinct roles of the PCA and Network.

d. A brief overview of the financial capabilities and financing of the project.

• WORKPLAN

Describe the activities or steps that will be used to achieve each of the activities proposed in the methodology section. Use a time line that includes each activity and identifies responsible staff. It is recommended the applicants structure their work plan in a table format that identifies:

- a. Goals how their clinical practices and/or business practices will look after full implementation (i.e. the desired end product);
- b. Objectives;
- c. Key action steps for each objective;
- d. Responsible entity (person, committees, etc.);
- e. Timetable;
- f. Evaluation measures for each goal as noted above (this portion of the work plan will be used to report progress in accomplishing the action step); and
- g. Cost per objective.

• **RESOLUTION OF CHALLENGES**

Discuss the challenges that are likely to be encountered in designing and implementing the activities described in the work plan, and approaches that will be used to resolve such challenges.

• EVALUATION AND TECHNICAL SUPPORT CAPACITY

Describe current experience, skills, and knowledge, including management capabilities and key staff members, materials published, and previous work of a similar nature.

• ORGANIZATIONAL INFORMATION

Provide information on the applicant agency's current mission and structure, scope of current activities, and an organizational chart, and describe how these all contribute to the ability of the organization to conduct the program requirements and meet program expectations.

xi. Attachments

Please provide the following items to complete the content of the application. Please note that these are supplementary in nature, and are not intended to be a continuation of the project narrative. Be sure each attachment is clearly labeled.

- Attachment 1: Tables, Charts, etc. To give further details about the proposal.
- Attachment 2: Job Descriptions for Key Personnel Keep each to one page in length as much as is possible. Item 6 in the Program Narrative section of the PHS 5161-1 Form provides some guidance on items to include in a job description.
- Attachment 3: Biographical Sketches of Key Personnel Include biographical sketches for persons occupying the key positions described in Attachment 2, not to exceed two pages in length. In the event that a biographical sketch is

included for an identified individual who is not yet hired, please include a letter of commitment from that person with the biographical sketch.

- 4) Attachment 4: Letters of Agreement and/or Description(s) of Proposed/Existing Contracts (project specific) Provide any documents that describe working relationships between the applicant agency and other agencies and programs cited in the proposal. Documents that confirm actual or pending contractual agreements should clearly describe the roles of the subcontractors and any deliverable. Memoranda of Agreement must be dated.
- 5) Attachment 5: Project Organizational Chart Provide a one-page figure that depicts the organizational structure of the project, including subcontractors and other significant collaborators.
- 6) Attachment 6: Other Relevant Documents Include here any other documents that are relevant to the application, including letters of support. Letters of support must be dated.

Include only letters of support which specifically indicate a commitment to the project/program (in-kind services, dollars, staff, space, equipment, etc.) Letters of agreements and support must be dated. List all other support letters on one page.

3. Submission Dates and Times

Application Due Date

The due date for applications under this grant announcement is April 23, 2007 *at 8:00 P.M. ET.* Applications will be considered as meeting the deadline if they are E marked on or before the due date. Please consult Appendix A, Section 3 for detailed instructions on submission requirements.

The Chief Grants Management Officer (CGMO) or a higher level designee may authorize an extension of published deadlines when justified by circumstances such as acts of God (e.g. floods or hurricanes), widespread disruptions of mail service, or other disruptions of services, such as a prolonged blackout. The authorizing official will determine the affected geographical area(s).

Applications must be submitted by 8:00 P.M. ET. **To ensure that you have adequate time to follow procedures and successfully submit the application, we recommend you register immediately in Grants.gov (see Appendix B) and complete the forms as soon as possible, as this is a new process and may take some time.**

Please refer to Appendix B for important specific information on registering, and Appendix A, Section 3 for important information on applying through Grants.gov.

Late applications:

Applications which do not meet the criteria above are considered late applications. Health Resources and Services Administration (HRSA) shall notify each late applicant that its application will not be considered in the current competition.

4. Intergovernmental Review

The Health Center Controlled Networks program is subject to the provisions of Executive Order 12372, as implemented by 45 CFR 100. Executive Order 12372 allows States the option of setting up a system for reviewing applications from within their States for assistance under certain Federal programs. Application packages made available under this guidance will contain a listing of States which have chosen to set up such a review system, and will provide a State Single Point of Contact (SPOC) for the review. Information on states affected by this program and State Points of Contact may also be obtained from the Grants Management Officer listed in the AGENCY Contact(s) section, as well as from the following Web site: http://www.whitehouse.gov/omb/grants/spoc.html.

All applicants other than federally recognized Native American Tribal Groups should contact their SPOC as early as possible to alert them to the prospective applications and receive any necessary instructions on the State process used under this Executive Order.

Letters from the State Single Point of Contact (SPOC) in response to Executive Order 12372 are due sixty days after the application due date.

5. Funding Restrictions

Applicants responding to this announcement may request funding for a project period of one year, at no more than \$125,000.

Funds awarded under this program may be used to purchase or lease equipment, perform system upgrades, which may include data and information systems as well as training and technical assistance related to the provision of HIT services. Funds under this announcement <u>may not</u> be used for recurring costs such as software maintenance, telecommunications, and utilities or individual collaborator use. Reviewers will review the budget in terms of dependency solely on federal funds.

6. Other Submission Requirements

As stated in Section IV.1, except in rare cases, HRSA will no longer accept applications for grant opportunities in paper form. Applicants submitting for this funding opportunity are *required* to submit *electronically* through Grants.gov. To submit an application electronically, please use the <u>http://www.Grants.gov</u> apply site. When using Grants.gov you will be able to download a copy of the application package, complete it off-line, and then upload and submit the application via the Grants.gov site.

As soon as you read this, whether you plan on applying for a HRSA grant later this month or later this year, it is incumbent that your organization *immediately register* in Grants.gov and become familiar with the Grants.gov site application process. If you do not complete the registration process you will be unable to submit an application. The registration process can take up to one month, so you need to begin immediately.

To be able to successfully register in Grants.gov, it is necessary that you complete all of the following required actions:

- Obtain an organizational Data Universal Number System (DUNS) number
- Register the organization with Central Contractor Registry (CCR)
- Identify the organization's E-Business POC (Point of Contact)

- Confirm the organization's CCR "Marketing Partner ID Number (M-PIN)" password
- Register an Authorized Organization Representative (AOR)
- Obtain a username and password from the Grants.gov Credential Provider

Instructions on how to register, tutorials and FAQs are available on the Grants.gov web site at <u>www.grants.gov</u>. Assistance is also available from the Grants.gov help desk at <u>support@grants.gov</u> or by phone at 1-800-518-4726.

More specific information, including step-by-step instructions on registering and applying, can be found in Appendix B of this guidance.

Formal submission of the electronic application: Applications completed online are considered formally submitted when the Authorizing Official electronically submits the application to HRSA. However, to complete the submission requirements, a hard-copy of the SF-424/5161 Face Sheet must be printed, signed, and submitted to the HRSA Grants Application Center. The SF-424/5161 must be printed from Grants.gov.

For an online application, the signed SF-424/5161 must be sent to the HRSA GRANTS APPLICATION CENTER at the following address and received by HRSA by no later than five days after the date of submission in Grants.gov.

The HRSA Grants Application Center The Legin Group, Inc. Attn: HCCN Program Program Announcement No. HRSA-07-124 CFDA No. 93.224 910 Clopper Road, Suite 155 South Gaithersburg, MD 20878 Telephone: 877-477-2123

Applications will be considered as having met the deadline if: (1) the application has been successfully transmitted electronically by your organization's Authorizing Official through Grants.gov on or before the deadline date and time, and (2) the signed SF-424/5161 Face Sheet is received by HRSA no later than five days after the date of submission in Grants.gov.

It is incumbent on applicants to ensure that the AO is available to submit the application to HRSA by the application due date. We will <u>not</u> accept submission or re-submission of incomplete, rejected, or otherwise delayed applications after the deadline.

Again, please understand that we will not consider additional information and/or materials submitted after your initial application. You must therefore ensure that all materials are submitted together.

V. APPLICATION REVIEW INFORMATION

1. Review Criteria

Procedures for assessing the technical merit of grant applications have been instituted to provide for an objective review of applications and to assist the applicant in understanding the standards against which each application will be judged. Critical indicators have been

developed for each review criterion to assist the applicant in presenting pertinent information related to that criterion and to provide the reviewer with a standard for evaluation. Review criteria are outlined below with specific detail and scoring points.

- (10 points) NEED
- (30 points) RESPONSE
- (15 points) EVALUATIVE MEASURES
- (10 points) IMPACT
- (25 points) RESOURCES/CAPABILITIES
- (10 points) SUPPORT REQUESTED

Applicants should pay strict attention to addressing all these criteria, as they are the basis upon which the reviewers will evaluate their application.

- **NEED** (10 points): *The extent to which the application describes the problem and associated contributing factors to the problem.* In addition, program is interested in:
 - **1**. The extent to which the applicant clearly identifies the target audience.
 - 2. The extent to which the applicant describes the relationship of the project to the environment and marketplace assessment (network goals, objectives and activities are consistent with the findings of the analyses) and how the proposed project will strengthen the position of health centers in the State environment and/or marketplace.
 - **3**. The extent to which the applicant demonstrates that this project is part of the organizations' longer term business and clinical strategy and planning has occurred well before this funding announcement.
 - 4. The extent to which network activities are coordinated with and complementary to existing HIT in other areas or regions as well as to the State environment and marketplace including the activities of the PCA. For those applicants that are "housed within a PCA, is there a clear delineation of roles and responsibilities between the network and the PCA.
- **RESPONSE** (30 points): The extent to which the proposed project responds to the "Purpose" included in the program description. The clarity of the proposed goals and objectives and their relationship to the identified project. The extent to which the activities described in the application are capable of addressing the problem and attaining the project objectives. In addition, program is interested in:
 - 1. The extent to which the proposal effectively promotes the integration and coordination of primary care across business and clinical functions through the HIT planning phase of the project among the network members.
 - 2. The extent to which the commitment by each of the network members is demonstrated in the strategic planning process, work plan, budget spreadsheet and accompanying narrative, and MOA.
 - 3. The extent to which the applicant has provided a timeframe for conducting and

completing the appropriate activities.

- 4. The extent to which the deliverables are delineated and would enable future work along the proposed plan of action.
- 5. The extent to which the financial plan meets the proposed goals, objectives, and activities for the proposed project. The application should identify whether there are sufficient amounts of Federal and non-Federal funds for the total budget of the proposed project as well as whether the contributions, including hard dollars, resources and in-kind, by the network members are adequate/appropriate.
- **EVALUATIVE MEASURES** (15 points): *The effectiveness of the method proposed to monitor and evaluate the project results. Evaluative measures must be able to assess 1) to what extent the program objectives have been met and 2) to what extent these can be attributed to the project.* In addition, program is interested in:
 - 1. The extent to which the applicant clearly identifies specific function(s) that the network members will examine during the HIT planning process.
 - 2. The extent to which the proposed performance outcome indicators are adequate to measure its ability to meet the goals and objectives of the project. Are the indicators measurable and able to be tracked over time? Have specific targets and timeframes been identified for the indicators?
- **IMPACT** (10 points): The extent and effectiveness of plans for dissemination of project results and/or the extent to which project results may be national in scope and/or degree to which the project activities are replicable, and/or the sustainability of the program beyond the Federal Funding. In addition, program is interested in:
 - 1. The extent to which the applicant adequately demonstrates the capacity of the proposed HIT project to plan for a truly integrated and efficient system that maximizes the quality of services and enhances access to primary health care.
 - 2. The extent to which network members are planning to collaborate, share, and/or integrate HIT functions or components of their systems.
 - 3. The extent to which adequate consideration has been given to how planning for the network, both short and long-term, will be able to measure the impact of EHR and/or other HIT on the following areas:
 - a. Effectiveness. The extent to which integrating a clinical quality improvement program with HIT will improve both health outcomes and systems of care.
 - b. Efficiency. The extent to which inefficiencies such as lost medical records, lab results, and inadequate appointment systems are eliminated through the combination of HIT and a clinical quality improvement program. Projects should be able to quantify projected return on investment related to time saved, increases in revenue and other savings related to the resources used on the investment.
 - c. Safety and Quality. The extent to which mechanisms, such as computerized provider order entry (CPOE), enhance patient safety by preventing medication and other medical errors.

- **RESOURCES/CAPABILITIES** (25 points): *The extent to which project personnel* (*including clinical, financial administrative, IS*) are qualified by training and/or experience to implement and carry out the projects. The capabilities of the applicant organization, and quality and availability of facilities and personnel to fulfill the needs and requirements of the proposed project. In addition, program is interested in:
 - 1. The level of involvement of key management staff, including administrative, financial, clinical, and IS personnel, of the network members in the planning project.
 - 2. The level of involvement of the boards among the collaborators/network members in the planning of the project. Have the members evidenced their buy-in to the planning project by signatures of the CEOs and board chairs? Extent to which commitment (as evidenced by the contribution of time, resources, cash, etc.) from each of the collaborators is demonstrated in the strategic planning process, work plan, budget spreadsheet and accompanying narrative and MOA.
 - 3. The level of involvement of clinicians and consumers in the planning and decisionmaking of the proposed project.
 - 4. The identification of adequate governance structure (i.e., is there an appropriate governance/committee/advisory structure).
 - 5. Experience of the Network in integrating, sharing, or collaborating among different organizations (ability to foster collaboration among diverse organizations).
 - 6. Experience of the participating organizations with progressive clinical quality improvement programs, such as the results of participating in the Health Disparities Collaboratives.
- **SUPPORT REQUESTED** (10 points): *The reasonableness of the proposed budget in relation to the objectives, the complexity of the activities, and the anticipated results.* In addition, program is interested in:
 - 1. The extent to which the applicant's proposed budget is reasonable in relation to the objective, complexity of the activities, and anticipated results (including the number of organizations/sites that will have a plan to adopt HIT).
 - 2. The extent to which the applicant has secured nonfederal funds to support the project, including the contributions, provided by the members.
 - 3. The extent to which the applicant demonstrates decreasing reliance on the Federal funding for the requested support of planning and development activities by the end of the project period.

Memorandums of Agreement

A **fully executed** MOA submitted with the application **should** address the appropriate eligibility and review criteria for the MOA as described below **and** should also include the following:

a. Specific documentation for a methodology of collaborator/network member investment of resources including in-kind, staff, cash, etc.

- b. Evidence that the members are exploring HIT function(s) at a collaborative/shared/integrated level (as appropriate).
- c. Evidence of long-term commitment (i.e., 3 to 5 years).
- d. Health center and member board buy-in as evidenced by signatures of **all** CEOs and board chairs.

A MOA signed by all **CEOs** and **Board Chairs** of the network members should include or address, **at a minimum**, the following:

- 1. In the MOA, an applicant's governing board **should** explicitly certify or identify the following:
 - a. The collaborating health centers are participating in the planning, of an HIT project as defined above.
 - b. The collaborating health centers are participating in the planning of an HIT system.
 - c. The mission of the network is to ensure access for the medically underserved, including the uninsured and underinsured.
 - d. The HIT planning project is comprised of three or more health center members.
 - e. The provision of services/programs through the HIT planning project will not result in the diminution of the level or quality of health services currently being provided to the medically underserved population.
 - f. An individual whose primary responsibility is the work plan and overall leadership of the network.
- 2. A description of the governance/decision-making of the network, including composition of boards/advisory committees. [NOTE: Health center collaborators **must** maintain a minimum of 51 percent control over the network.]
 - a. The MOA should describe how leadership of the activities will be managed, including identification of the individual with responsibility for overseeing the implementation of the work plan.
 - b. The MOA should provide clear roles and responsibilities for clinician and consumer involvement regarding the proposed work plan.
- 3. A statement that establishes concrete commitment of resources from each of the collaborators to the development, or further development, of the HIT system and the network (cash, annual dues, membership fees, full-time equivalents, in-kind resources, etc.). Indicate if commitment is annual, one-time, etc.
- 4. A description of the HIT planning project's goals, objectives, and timetable.
- 5. A description of the HIT planning project's membership policies (i.e., membership renewals, penalties, terminations, amendments).

2. Review and Selection Process

The Division of Independent Review is responsible for managing objective reviews within HRSA. Applications competing for federal funds receive an objective and independent review performed by a committee of experts qualified by training and experience in particular fields or disciplines related to the program being reviewed. In selecting review committee members, other factors in addition to training and experience may be considered to improve the balance of the committee, e.g., geographic distribution. Each reviewer is screened to avoid conflicts of interest and is responsible for providing an objective, unbiased evaluation based on the review criteria noted above. The committee provides expert advice on the merits of each application to program officials responsible for final selections for award.

Applications that pass the initial HRSA eligibility screening will be reviewed and rated by a panel based on the program elements and review criteria presented in relevant sections of this program announcement. The review criteria are designed to enable the review panel to assess the quality of a proposed project and determine the likelihood of its success. The criteria are closely related to each other and are considered as a whole in judging the overall quality of an application.

Funding Special Considerations

In selecting applications for funding, special consideration will be given to geographic distribution, including urban and rural.

VI. Award Administration Information

1. Award Notices

Each applicant will receive written notification of the outcome of the objective review process, including a summary of the expert committee's assessment of the application's merits and weaknesses, and whether the application was selected for funding. Applicants who are selected for funding may be required to respond in a satisfactory manner to Conditions placed on their application before funding can proceed. Letters of notification do not provide authorization to begin performance.

The Notice of Grant Award sets forth the amount of funds granted, the terms and conditions of the grant, the effective date of the grant, the budget period for which initial support will be given, the non-Federal share to be provided (if applicable), and the total project period for which support is contemplated. Signed by the Grants Management Officer, it is sent to the applicant agency's Authorized Representative, and reflects the only authorizing document. It will be sent prior to the start date of September 1, 2007.

2. Administrative and National Policy Requirements

Successful applicants must comply with the administrative requirements outlined in 45 CFR Part 74 (non-governmental) or 45 CFR Part 92 (governmental), as appropriate.

Beginning October 1, 2006, HRSA grant awards will be subject to the requirements of the HHS Grants Policy Statement (HHS GPS) that are applicable to the grant based on recipient

type and purpose of award. This includes, as applicable, any requirements in Parts I and II of the HHS GPS that apply to the award, as well as any requirements of Part IV. The HHS GPS is available at <u>http://www.hrsa.gov/grants/</u>. The general terms and conditions in the HHS GPS will apply as indicated unless there are statutory, regulatory, or award-specific requirements to the contrary (as specified in the Notice of Award).

PUBLIC POLICY ISSUANCE

HEALTHY PEOPLE 2010

Healthy People 2010 is a national initiative led by HHS that sets priorities for all HRSA programs. The initiative has two major goals: (1) To increase the quality and years of a healthy life; and (2) Eliminate our country's health disparities. The program consists of 28 focus areas and 467 objectives. HRSA has actively participated in the work groups of all the focus areas, and is committed to the achievement of the Healthy People 2010 goals.

Applicants must summarize the relationship of their projects and identify which of their programs objectives and/or sub-objectives relate to the goals of the Healthy People 2010 initiative.

Copies of the Healthy People 2010 may be obtained from the Superintendent of Documents or downloaded at the Healthy People 2010 website: http://www.health.gov/healthypeople/document/.

The Public Health Service strongly encourages all award recipients to provide a smoke-free workplace and to promote the non-use of all tobacco products. Further, Public Law 103-227, the Pro-Children Act of 1994, prohibits smoking in certain facilities (or in some cases, any portion of a facility) in which regular or routine education, library, day care, health care or early childhood development services are provided to children.

3. Reporting

The successful applicant under this guidance must comply with the following reporting and review activities:

a. Audit Requirements

Comply with audit requirements of Office of Management and Budget (OMB) Circular A-133. Information on the scope, frequency, and other aspects of the audits can be found on the Internet at <u>www.whitehouse.gov/omb/circulars</u>;

b. Payment Management Requirements

Submit a quarterly electronic PSC-272 via the Payment Management System. The report identifies cash expenditures against the authorized funds for the grant. Failure to submit the report may result in the inability to access grant funds. The PSC-272 Certification

page should be faxed to the PMS contact at the fax number listed on the 272 form, or it may be submitted to the:

Division of Payment Management HHS/ASAM/PSC/FMS/HHS PO Box 6021 Rockville, MD 20852 Telephone: (877) 614-5533

c. Status Reports

1. Submit **a Financial Status Report**. A financial status report is required within 90 days of the end of each grant year. The report is an accounting of expenditures under the project that year. More specific information will be included in the award notice;

2. Submit a **Progress Report(s).** Further information will be provided in the award notice.

d. Performance Review

HRSA's Office of Performance Review (OPR) serves as the agency's focal point for reviewing and enhancing the performance of HRSA funded programs within communities and States. As part of this agency-wide effort, HRSA grantees will be required to participate, where appropriate, in an on-site performance review of their HRSA funded program(s) by a review team from one of the ten OPR regional divisions. Grantees should expect to participate in a performance review at some point during their project period. When a grantee receives more than one HRSA grant, each of the grantee's HRSA funded programs will be reviewed during the same performance review.

The purpose of performance review is to improve the performance of HRSA funded programs. Through systematic pre-site and on-site analysis, OPR works collaboratively with grantees and HRSA Bureaus/Offices to measure program performance, analyze the factors impacting performance, and identify effective strategies and partnerships to improve program performance, with a particular focus on outcomes. Upon completion of the performance review, grantees will be required to prepare an Action Plan that identifies key actions to improve program performance as well as addresses any identified program requirement issues. In addition, performance reviews also provide grantees an opportunity to provide direct feedback to the agency about the impact of HRSA policies on program implementation and performance within communities and States.

For additional information on performance reviews, please visit: <u>http://www.hrsa.gov/performancereview</u>.

VII. Agency Contacts

Applicants may obtain additional information regarding business, administrative, or fiscal issues related to this grant announcement by contacting:

Tonya Randall Grants Management Specialist HRSA Division of Grants Management Operations, OFAM Parklawn Building, Room 11A-16 5600 Fishers Lane Rockville, MD 20857 Telephone: 301-594-4259 Fax: 301-443-6686 Email: trandall@hrsa.gov

Additional information related to the overall program issues may be obtained by contacting:

Judy Oliver Public Health Analyst Division of Health Information Technology State and Community Assistance Parklawn Building, Room 7C-26 5600 Fishers Lane Rockville, MD 20857 Telephone: 301.594.4465 Fax: 301.443.1330 Email: joliver@hrsa.hhs.gov

VIII. Other Information

DEFINITIONS

For purposes of this guidance, the following definitions will be used.

Assessments: Generally, assessments form the basis or justification for a proposal including identification of the specific strengths and weaknesses of the marketplace and collaborators in light of the network's mission and goals. A readiness assessment should evaluate the administrative, clinical, financial, etc., capabilities— resources, skills, and systems—of each of the participants in the delivery system. These assessments should be completed prior to submission of an application (evidence should be included in the application, that this activity has in inherent in the organizations business and strategic plan. This is NOT a planning grant.

Chronic Care Model: The Chronic Care Model is a population-based model that relies on knowing which patients have an illness, assuring that they receive evidence-based care, and actively aiding them to participate in their own care, having critical clinical information and productivity system to guide and inform care, and a care system based on patterns of need and clinical outcomes. For more information, see http://www.improvingchroniccare.org.

Collaborators or Network Members: Entities (such as health centers, safety net providers, hospitals, universities, etc.) that have a relationship evidenced by **ALL** of the following: (i) business arrangement, (ii) commitment to the development, implementation, and operation of the proposed network, and (iii) a signed MOA. This commitment includes time, financial support, expertise, and other resources devoted to achieving the goals and objectives of the network.

Core Area: Core area encompasses one of the following: administrative, clinical, managed care, financial, and information systems. Networks can be engaged in activities around all of the core areas as long as they are appropriate to the respective marketplace and the available resources.

Electronic Health Record (EHR): A real-time patient health record that can be used to aid clinicians in decision-making. The EHR can automate and streamline a clinician's workflow, ensuring that all clinical information is communicated. It can also prevent delays in response that result in gaps in care. The EHR can also support the collection of data for uses other than clinical care, such as billing, quality management, outcome reporting, and public health disease surveillance and reporting.

Functions: A function is identified as a specific activity within one of the core areas as defined above. For example, within the core area of clinical activities, a function may include the sharing of common clinical protocols and guidelines among network members; within the core area of administration, a function may include centralization of credentialing across the network. Networks can be engaged in a number of functions within a core area(s) as long as they are appropriate to the respective marketplace and the available resources.

Health Disparities Collaborative (HDC): provides a new proactive way of caring for people with chronic illness by implementing three models: a Learning Model, a Care Model, and an Improvement Model. The population-based Care Model requires knowing which patients have an illness or need preventive services, ensures delivery of evidence-based care, and actively aids patients and families to participate in their own care. It consists of six basic elements, which include patient self-management, clinical decision support, delivery system design, clinical information systems, health care organization and community resources and policies, and enables health centers to test changes and implement improvements in each of these components.

Health Information Exchange: The mobilization of healthcare information electronically across organizations within a region or community.

Health Information Technology: The application of information processing involving both computer hardware and software that deals with the storage, retrieval, sharing, and use of health care information, data, and knowledge for communication and decision making.

Horizontal Integration: Includes activities designed to improve operational efficiencies among a group of Health Centers or a group of Health Centers and other primary care safety net providers within the same marketplace having a similar mission.

Integrating, Integrated: To make into a whole by bringing all parts together; to join with something else. [Integrating/integrated can also be used interchangeably with consolidating/consolidated.]

Marketplace: A geographic area where the majority of health care services (primary, hospital, and specialty services) for a defined population are located. This geographic area is usually considerably broader than the current service area of an individual health center and includes an expanded patient population, as well as a broader range of payers and providers.

Marketplace Analysis: A dynamic, iterative process that systematically assesses the supply and demand for a defined service(s)/product(s) in a specific marketplace and makes an estimate of future opportunities and challenges in that marketplace.

Network: A group of safety net providers (a minimum of three collaborators/members) collaborating horizontally or vertically to improve access to care, enhance quality of care, and achieve cost efficiencies through the redesign of practices to integrate services, optimize patient outcomes, or negotiate managed care contracts on behalf of the participating members.

Outcome Indicators: Outcome indicators are specific items of data that are tracked to measure how well a network is achieving an outcome over a defined period of time.

Outcomes: Outcomes describe the benefits or changes for individuals or populations as a result of network activities. They may relate to behavior, skills, knowledge, attitudes, conditions or other attributes. For example, an outcome would be a 20 percent increase in the number of low-income parents getting their children immunized after receiving information through a network sponsored public awareness campaign.

Personal Health Record (PHR): An electronic application through which individuals can maintain and manage their health information (and that of others for whom they are authorized) in private, secure, and confidential environment.

Statewide: A network is considered statewide if it has **every** health center in the State as a member.

Vertical Integration: Includes activities designed to achieve improvements in the continuum of care through the integration of primary specialty, and hospital services for current and/or planned patients of federally-supported and other safety net programs.

IX. Tips for Writing a Strong Application

Include DUNS Number. You must include a DUNS Number to have your application reviewed. Applications *will not* be reviewed without a DUNS number. To obtain a DUNS number, access <u>www.dunandbradstreet.com</u> or call 1-866-705-5711. Please include the DUNS number in item 8c on the application face page.

Keep your audience in mind. Reviewers will use only the information contained in the application to assess the application. Be sure the application and responses to the program requirements and expectations are complete and clearly written. Do not assume that reviewers are familiar with the applicant organization. Keep the review criteria in mind when writing the application.

Start preparing the application early. Allow plenty of time to gather required information from various sources.

Follow the instructions in this guidance carefully. Place all information in the order requested in the guidance. If the information is not placed in the requested order, you may receive a lower score.

Be brief, concise, and clear. Make your points understandable. Provide accurate and honest information, including candid accounts of problems and realistic plans to address them. If any required information or data is omitted, explain why. Make sure the information provided in each table, chart, attachment, etc., is consistent with the proposal narrative and information in other tables.

Be organized and logical. Many applications fail to receive a high score because the reviewers cannot follow the thought process of the applicant or because parts of the application do not fit together.

Be careful in the use of attachments. Do not use the attachments for information that is required in the body of the application. Be sure to cross-reference all tables and attachments to the appropriate text in the application.

Carefully proofread the application. Misspellings and grammatical errors will impede reviewers in understanding the application. Be sure that page limits are followed. Limit the use of abbreviations and acronyms, and define each one at its first use and periodically throughout application. Make sure you submit your application in final form, without markups.

Print out and carefully review an electronic application to ensure accuracy and completion. When submitting electronically, print out the application before submitting it to ensure appropriate formatting and adherence to page limit requirements. **Check to ensure that all attachments are included in your electronic submission before sending the application forward.**

Ensure that all information is submitted at the same time. We will not consider additional information and/or materials submitted after your initial submission, nor will we accept e-mailed applications or supplemental materials once your application has been accepted.

APPENDIX A: HRSA's Electronic Submission User Guide

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1. Introduction

1.1 Document Purpose and Scope

Major changes are coming to HRSA's Grant Application Process. For guidances released/posted on or after January 1, 2006, HRSA will no longer accept applications for grant opportunities on paper. Applicants submitting new and competing continuations and a selected number of noncompeting continuation applications will be required to submit electronically through Grants.gov. All applicants must submit in this manner unless the applicant is granted a written exemption from this requirement in advance by the Director of HRSA's Division of Grants Policy.

The purpose of this document is to provide detailed instructions to help applicants and grantees submit applications electronically to HRSA through Grants.gov. The document is intended to be the comprehensive source of all information related to the new processes that HRSA and its customers have to adopt and will be updated periodically. This document is not meant to replace program guidance documents for funding announcements.

1.2 Document Organization and Version Control

Section	Description
Noncompeting Continuation Application	Provides detailed instructions to existing HRSA grantees
	for applying electronically using Grants.gov for all
	noncompeting announcements
Competing Application	Provides detailed instructions to applicant organizations
	for applying electronically using Grants.gov for all
	competing announcements
General Instructions for Application	Provides instructions and important policy guidance on
Submission	application format requirements
Customer Support Information	Provides contact information to address technical and
	programmatic questions
Frequently Asked Questions (FAQs)	Provides answers to frequently asked questions by various
	categories

This document contains 5 sections apart from the Introduction. Following is the summary:

This document is under version control. Please visit <u>http://www.hrsa.gov/grants</u> to retrieve the latest published version.

2. Noncompeting Continuation Application

2.1 Process Overview

Following is the process for submitting a noncompeting continuation application through Grants.gov:

- 1. HRSA will communicate noncompeting announcement number to the project director (PD) and authorizing official (AO) via email. The announcement number will be required to search for the announcement in Grants.gov.
- 2. Search for the announcement in Grants.gov Apply (<u>http://www.grants.gov/Apply</u>).
- 3. Download the application package and instructions from Grants.gov. The program guidance is also part of the instructions that must be downloaded.
- 4. Save a local copy of the application package on your computer and complete all the forms based on the instructions provided in the program guidance.
- 5. Submit the application package through Grants.gov. (Requires registration)

- 6. Track the status of your submitted application at Grants.gov until you receive a notification from Grants.gov that your application has been received by HRSA.
- 7. HRSA Electronic Handbooks (EHBs) software pulls the application information into EHBs and validates the data against HRSA's business rules.
- 8. HRSA notifies the project director, authorizing official, business official (BO) and application point of contact (POC) by email to check HRSA EHBs for results of HRSA validations and enter additional information, including in some cases performance measures, necessary to process the noncompeting continuation.
- 9. AO verifies the application in HRSA EHBs, fixes any validation errors, makes necessary corrections and submits the application to HRSA. (Requires registration)
- 10. AO prints the application face page from HRSA EHBs (not Grants.gov), signs it and mails it to HRSA's Grant Application Center (GAC).
- 11. HRSA receives the signed face page and scans it into the system saving it with the electronic application.

2.2 Grantee Organization Needs to Register With Grants.gov (if not already registered) – See Appendix B

Grants.gov requires a **one-time** registration by the applicant organization. This is a three step process and should be completed by any organization wishing to apply for grant. If you do not complete this registration process you will not be able to submit an application. The registration process will require some time (anywhere from 5 business days to a month). Therefore, applicants or those considering applying at some point in the future should register immediately. Registration with Grants.gov provides the individuals from the organization the required credentials in order to apply.

If an applicant organization has already completed Grants.gov registration for another Federal agency, this section can be skipped.

For those applicant organizations still needing to register with Grants.gov, registration information can be found on the Grants.gov Get Started website (<u>http://www.grants.gov/GetStarted</u>). To be able to successfully register in Grants.gov, it is necessary that you complete all of the following required actions:

- Obtain an organizational Data Universal Number System (DUNS) number
- Register the organization with Central Contractor Registry (CCR)
- Identify the organization's E-Business POC (Point of Contact)
- Confirm the organization's CCR "Marketing Partner ID Number (M-PIN)" password
- Register an Authorized Organization Representative (AOR)
 - 0 Obtain a username and password from the Grants.gov Credential Provider
 - 0 Register the username and password with Grants.gov
 - Get authorized as an AOR by your organization

In addition, if an applicant does not have a Taxpayer Identification Number (TIN) or Employer Identification Number (EIN), allow for extra time. Beginning Oct. 30, 2005, the CCR also validates the EIN against Internal Revenue Service records, a step that will take one to two business days.

Please direct questions regarding Grants.gov registration to the Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

It is recommended that this registration process be completed at least two weeks prior to the submittal date of your organization's first Grants.gov submission.

2.3 Project Director and Authorizing Official Need to Register with HRSA EHBs (if not already registered)

In order to access your noncompeting continuation application in HRSA EHBs, existing grantee organizations must register within the EHBs. The purpose of the registration process is to collect consistent information from all users, avoid collection of redundant information and allow for the unique identification of each system user. Note that registration within HRSA EHBs is required only **once for each user for each organization they represent.**

Registration within HRSA EHBs is a two-step process. In the first step, individual users from an organization who participate in the grants process such as applying for noncompeting continuations must create **individual** system accounts. In the second step, the users must associate themselves with the appropriate grantee organization. **To find your organization record use the 10-digit grant number from the Notice of Grant Award (NGA) belonging to your grant.** Note that since all existing grantee organization records already exist within EHBs, there is no need to create a new one.

To complete the registration quickly and efficiently we recommend that you have the following information handy:

- 1. Identify your role in the grants management process. HRSA EHBs offer the following three functional roles for individuals from applicant/grantee organizations:
 - Authorizing Official (AO),
 - Business Official (BO), and
 - Other Employee (for project directors, assistant staff, AO designees and others).
 - For more information on functional responsibilities refer to the HRSA EHBs online help.
- 2. 10-digit grant number from the latest NGA belonging to your grant (Box 4b on NGA). You must use the grant number to find your organization during registration. All individuals from the organization working on the grant must use the same grant number to ensure correct registration.

In order to access the noncompeting application, the project director and other participants have to register the specific grant and add it to their respective portfolios. This step is required to ensure that only the authorized individuals from the organization have access to grant data. **Project directors will need the last released NGA in order to complete this additional step**. Again, note that this is a one time requirement.

The project director must give the necessary privileges to the authorizing official and other individuals who will assist in the noncompeting continuation application submission using the administer feature in the grant handbook. The project director should also delegate the "Administer Grant Users" privilege to the authorizing official.

Once you have access to your grant handbook, use the "Noncompeting Continuations" link under the deliverables section to access your noncompeting application.

Note that registration with HRSA EHBs is independent of Grants.gov registration.

For assistance in registering with HRSA EHBs, call 877-GO4-HRSA (877-464-4772) between 9:00 am to 5:30 pm ET or email <u>callcenter@hrsa.gov</u>.

You must use your 10-digit grant number (box 4b from NGA) to identify your organization.

2.4 Apply through Grants.gov

2.4.1 Find Funding Opportunity

Search for the announcement in Grants.gov Apply (<u>http://www.grants.gov/Apply</u>).

Enter the announcement number communicated to you in the field *Funding Opportunity Number*. (Example announcement number: 5-S45-06-001)

Noncompeting announcements are not available in Grants.gov FIND!

2.4.2 Download Application Package

Download the application package and instructions. In order to view application package and instructions, you will also need to download and install the PureEdge Viewer (<u>http://www.grants.gov/DownloadViewer</u>). This small, free program will allow you to access, complete, and submit applications electronically and securely.

Please review the system requirements for PureEdge Viewer on the Grants.gov website.

2.4.3 Complete Application

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Complete the application using both the built-in instructions and the instructions provided in the program guidance. Ensure that you save a copy of the application on your local computer.

Ensure that you provide your 10-digit grant number (box 4b from NGA) in the Federal Award Identifier field (box 5b in SF424 or box 4 in SF424 R&R)

Please direct questions regarding PureEdge to Grants.gov. Contact the Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

For assistance with program guidance related questions, please contact the program contact listed on the program guidance.

You can complete the application offline - you do not have to be connected to the Internet.

2.4.4 Submit Application

The "Submit" button on the application package cover page will become active after you have downloaded the application package, completed all required forms, attached all required documents, and saved your application package. Click on the "Submit" button once you have done all these things and you are ready to send your completed application to Grants.gov.

Review the provided application summary to confirm that the application will be submitted to the program you wish to apply for. To submit, you will be asked to Log into Grants.gov. Once you have logged in, your application package will automatically be uploaded to Grants.gov. A confirmation screen will appear once the upload is complete. Note that a Grants.gov Tracking number will be provided on this screen. Please record this number so that you may refer to it for all subsequent help.

Please direct questions regarding application submission to the Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

You must be connected to the Internet and must have a Grants.gov username and password to submit the application package.

2.4.5 Verify Status of Application

Once Grants.gov has received your submission, Grants.gov will send email messages to advise you of the progress of your application through the system. Over the next 24 to 48 hours, you should receive two emails. The first will confirm receipt of your application by the Grants.gov system ("Received"), and the second will indicate that the application has either been successfully validated ("Validated") by the system prior to transmission to the grantor agency or has been rejected due to errors ("Rejected with Errors").

In case of any errors, you must correct the application and resubmit it to Grants.gov. If you are unable to resubmit because the opportunity has since closed, **contact the HRSA Call Center** at 877-GO4-HRSA (877-464-4772) between 9:00 am to 5:30 pm ET or email <u>callcenter@hrsa.gov</u>. You may be asked to provide a copy of the "Rejected with Errors" notification you received from Grants.gov.

You can check the status of your application(s) anytime after submission, by logging into Grants.gov using the black 'Applicants' link at the top of any page, and clicking on the 'Check Application Status' link.

If there are no errors, the application will be downloaded by HRSA. On successful download at HRSA, the status of the application will change to "Received by Agency" and you will receive an additional email from Grants.gov. Subsequently within two to three business days the status will change to "Agency Tracking Number Assigned."

It is recommended that you check the status of your application in Grants.gov until the status is changed to "Agency Tracking Number Assigned".

2.5 Verify in HRSA Electronic Handbooks

For assistance in registering with or using HRSA EHBs, call 877-GO4-HRSA (877-464-4772) between 9:00 am to 5:30 pm ET or email <u>callcenter@hrsa.gov</u>.

Grant Project Director must be registered in HRSA EHBs and have access to the specific grant for which the noncompeting application is being submitted for further actions.

2.5.1 Verify Status of Application

Once your application is received by HRSA, it will be processed to ensure that the application is submitted for the correct funding announcement, with the correct grant number and grantee organization. Upon this processing, which is expected to take up to two to three business days, HRSA will assign a unique tracking number to your application. This tracking number will be posted to Grants.gov and the status of your application will be changed to "Agency Tracking Number Assigned". Note the HRSA tracking number and use it for all correspondence with HRSA. At this point, your application is ready for review and submission in HRSA EHBs.

You should also receive an email from HRSA EHBs confirming the successful receipt of your application at HRSA. The email is sent to the project director, authorizing official, point of contact for the application and the business official – all from the submitted application. The email is also sent to the current project director listed on the NGA. Because email is not always reliable, please check the HRSA EHBs or Grants.gov to see if the application is available for review in HRSA EHBs.

Because email is not reliable, check HRSA EHBs within two to three business days from submission within Grants.gov for availability of your application.

2.5.2 Manage Access to Your Application

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You must be registered in HRSA EHBs to get access to your application. To ensure that only the right individuals from the organization get access to the application, you must follow the process described earlier.

The project director, using the Administer feature in the grant handbook, must give the necessary privileges to the authorizing official and other individuals who will assist in the submission of the noncompeting continuation application. Project directors must also delegate the "Administer Grant Users" privilege to the authorizing official so that future administration can be managed by the authorizing official.

Once you have access to your grant handbook, use the "Noncompeting Continuations" link under the deliverables section to access your noncompeting application.

2.5.3 Check Validation Errors

HRSA EHBs will apply HRSA's business rules to the application received through Grants.gov. All validation errors are recorded and displayed to the applicant. To view the validation errors use the 'Grants.gov Data Validation Comments' link on the application status page in HRSA EHBs.

2.5.4 Fix Errors and Complete Application

Applicants must review the errors in HRSA EHBs and make necessary changes. Applicants must also complete the detailed budget and other required forms in HRSA EHBs and assign an AO registered in HRSA EHBs to the application. HRSA EHBs will show the status of each form in the application package and all forms must be complete before submission.

2.5.5 Submit Application

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To submit an application, you must have the 'Submit Noncompeting Continuation' privilege. This privilege must be given by the project director to the authorizing official or a designee. Once all forms are complete, the application can be submitted to HRSA.

You will have two weeks from the date the application was due in Grants.gov for submission of the remaining information in HRSA EHBs. The new due date will be listed in HRSA EHBs.

2.6 Submit Signed Face Page

After successful submission, the AO must print the face page of the application from the HRSA EHBs, sign it and mail it to HRSA at the address listed below:

HRSA Grants Application Center Reference: Announcement Number: *Provide HRSA Announcement Number>* Reference: Grants.gov Tracking Number: *Provide Your Grants.gov Tracking Number>* 910 Clopper Road, Suite 155 South Gaithersburg, MD 20878

The face page must be received by HRSA within 5 business days from the date of submission in HRSA EHBs.

Once your signed face page is received by HRSA and saved with the application, you will receive an email receipt of application from HRSA.

Face page must be printed from HRSA EHBs and not from Grants.gov application.

3. Competing Application

3.1 Process Overview

Following is the process for submitting a competing application through Grants.gov:

- 1. HRSA will post all competing announcements on Grants.gov FIND (<u>http://grants.gov/search/</u>). Announcements are typically posted at the beginning of the fiscal year when HRSA releases its annual Preview, although program guidances are generally not available until later. For more information visit <u>http://www.hrsa.gov/grants</u>.
- 2. When program guidance is available, search for the announcement in Grants.gov Apply (<u>http://www.grants.gov/Apply</u>).
- 3. Download the application package and instructions from Grants.gov. The program guidance is also part of the instructions that must be downloaded.

- 4. Save a local copy of the application package on your computer and complete all the forms based on the instructions provided in the program guidance.
- 5. Submit the application package through Grants.gov. (Requires registration)
- 6. Track the status of your submitted application at Grants.gov until you receive a notification from Grants.gov that your application has been received by HRSA.
- 7. AO prints the application face page from the local copy, signs it and mails it to HRSA's Grant Application Center (GAC).
- 8. HRSA receives the signed face page and scans it into the system saving it with the electronic application.

3.2 Grantee Organization Needs to Register With Grants.gov (if not already registered) – See Appendix B

Grants.gov requires a **one-time** registration by the applicant organization. This is a three step process and should be completed by any organization wishing to apply for grant. If you do not complete this registration process you will not be able to submit an application. The registration process will require some time (anywhere from 5 business days to a month). Therefore, applicants or those considering applying at some point in the future should register immediately. Registration with Grants.gov provides the individuals from the organization the required credentials in order to apply.

If an applicant organization has already completed Grants.gov registration for another Federal agency, this section can be skipped.

For those applicant organizations still needing to register with Grants.gov, registration information can be found on the Grants.gov Get Started website (<u>http://www.grants.gov/GetStarted</u>). To be able to successfully register in Grants.gov, it is necessary that you complete all of the following required actions:

- Obtain an organizational Data Universal Number System (DUNS) number
- Register the organization with Central Contractor Registry (CCR)
- Identify the organization's E-Business POC (Point of Contact)
- Confirm the organization's CCR "Marketing Partner ID Number (M-PIN)" password
- Register an Authorized Organization Representative (AOR)
 - o Obtain a username and password from the Grants.gov Credential Provider
 - 0 Register the username and password with Grants.gov
 - Get authorized as an AOR by your organization

In addition, if an applicant does not have a Taxpayer Identification Number (TIN) or Employer Identification Number (EIN), allow for extra time. Beginning Oct. 30, 2005, the CCR also validates the EIN against Internal Revenue Service records, a step that will take one to two business days.

Please direct questions regarding Grants.gov registration to the Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

It is recommended that this registration process be completed at least two weeks prior to the submittal date of your organization's first Grants.gov submission.

3.3 Apply through Grants.gov

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3.3.1 Find Funding Opportunity

Search for announcements in Grants.gov **FIND** (<u>http://grants.gov/search/</u>) and select the announcement that you wish to apply for. Refer to the program guidance for eligibility criteria.

Please visit <u>http://www.hrsa.gov/grants</u> to read annual HRSA Preview.

All competing announcements should be available in Grants.gov FIND! When program guidance is release, announcements are made available in Grants.gov APPLY.

3.3.2 Download Application Package

Download the application package and instructions. In order to view application package and instructions, you will also need to download and install the PureEdge Viewer (<u>http://www.grants.gov/DownloadViewer</u>). This small, free program will allow you to access, complete, and submit applications electronically and securely.

Please review the system requirements for PureEdge Viewer on the Grants.gov website.

3.3.3 Complete Application

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Complete the application using both the built-in instructions and the instructions provided in the program guidance. Ensure that you save a copy of the application on your local computer.

If you are applying for a competing continuation or a supplemental grant, ensure that you provide your 10-digit grant number (box 4b from NGA) in the Federal Award Identifier field (box 5b in SF424 or box 4 in SF424 R&R)

Please direct questions regarding PureEdge to Grants.gov. Contact the Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

For assistance with program guidance related questions, please contact the program contact listed on the program guidance.

You can complete the application offline - you do not have to be connected to the Internet.

3.3.4 Submit Application

The "Submit" button on the application package cover page will become active after you have downloaded the application package, completed all required forms, attached all required documents, and saved your application package. Click on the "Submit" button once you have done all these things and you are ready to send your completed application to Grants.gov.

Review the provided application summary to confirm that the application will be submitted to the program you wish to apply for. To submit, you will be asked to Log into Grants.gov. Once you have logged in, your application package will automatically be uploaded to Grants.gov. A confirmation screen will appear once the upload is complete. Note that a Grants.gov Tracking number will be provided on this screen. Please record this number so that you may refer to it for all subsequent help.

Please direct questions regarding application submission to the Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

You must be connected to the Internet and must have a Grants.gov username and password to submit the application package.

3.3.5 Verify Status of Application

Once Grants.gov has received your submission, Grants.gov will send email messages to advise you of the progress of your application through the system. Over the next 24 to 48 hours, you should receive two emails. The first will confirm receipt of your application by the Grants.gov system ("Received"), and the second will indicate that the application has either been successfully validated ("Validated") by the system prior to transmission to the grantor agency or has been rejected due to errors ("Rejected with Errors").

In case of any errors, you must correct the application and resubmit it to Grants.gov. If you are unable to resubmit because the opportunity has since closed, **contact the Director of the Division of Grants Policy** via email at <u>DGPClearances@hrsa.gov</u> and thoroughly explain the situation; include a copy of the "Rejected with Errors" notification.

You can check the status of your application(s) anytime after submission, by logging into Grants.gov using the black 'Applicants' link at the top of any page, and clicking on the 'Check Application Status' link.

If there are no errors, the application will be downloaded by HRSA. On successful download at HRSA, the status of the application will change to "Received by Agency" and you will receive an additional email from Grants.gov.

Once your application is received by HRSA, it will be processed to ensure that the application is submitted for the correct funding announcement, with the correct grant number (if applicable), and applicant/grantee organization. Upon this processing, which is expected to take up to two to three business days, HRSA will assign a unique tracking number to your application. This tracking number will be posted to the Grants.gov and the status of your application will be changed to "Agency Tracking Number Assigned". Note the HRSA tracking number and use it for all correspondence with HRSA.

It is recommended that you check the status of your application in Grants.gov until the status is changed to "Agency Tracking Number Assigned".

3.4 Submit Signed Face Page

After successful submission in Grants.gov, the AO must print the face page of the application from Grants.gov, write the Grants.gov Tracking Number in Federal Entity Identifier field (box 5a in SF424 or box 4 in SF424 R&R), sign it and mail it to HRSA at the address listed below:

HRSA Grants Application Center Reference: Announcement Number: *Provide HRSA Announcement Number>* Reference: Grants.gov Tracking Number: *Provide Your Grants.gov Tracking Number>* 910 Clopper Road, Suite 155 South Gaithersburg, MD 20878

The face page must be received by HRSA within 5 business days from the date of submission in Grants.gov.

Once your signed face page is received by HRSA and saved with the application, you will receive an email receipt of application from HRSA.

4. General Instructions for Application Submission

It is mandatory to follow the instructions provided in this section to ensure that your application can be printed efficiently and consistently for review.

Failure to follow the instructions may make your application non-compliant. Non-compliant applications will not be given any consideration and the particular applicants will be notified.

4.1 Narrative Attachment Guidelines

The following guidelines are applicable to both electronic and paper submissions (when allowed) unless otherwise noted.

4.1.1 Font

Please use an easily readable serif typeface, such as Times Roman, Courier, or CG Times. The text and table portions of the application must be submitted in not less than 12 point and 1.0 line spacing. Applications not adhering to 12 point font requirements may be returned. Do not use colored, oversized or folded materials. For charts, graphs, footnotes, and budget tables, applicants may use a different pitch or size font, not less than 10 pitch or size font. However, it is vital that when scanned and/or reproduced, the charts are still clear and readable.

Please do not include organizational brochures or other promotional materials, slides, films, clips, etc.

4.1.2 Paper Size and Margins

For duplication and scanning purposes, please ensure that the application can be printed on 8 ½" x 11" white paper. Margins must be at least one (1) inch at the top, bottom, left and right of the paper. Please left-align text.

4.1.3 Names

Please include the name of the applicant and 10-digit grant number (if competing continuation, supplemental or noncompeting continuation) on each page.

4.1.4 Section Headings

Please put all section headings flush left in bold type.

4.1.5 Page Numbering

Electronic Submissions

For electronic submissions, applicants only have to number the electronic attachment pages sequentially, resetting the numbering for each attachment, i.e., start at page 1 for each attachment.

Do not number the standard OMB approved form pages.

Paper Submissions (When allowed)

Do not number the standard OMB approved forms. Please number each attachment page sequentially. Reset the numbering for each attachment. (Treat each attachment/document as a separate section.)

4.1.6 Allowable Attachment or Document Types

Electronic Submissions

The following attachment types are supported in HRSA EHBs. Even though grants.gov may allow you to upload any type of attachment, it is important to note that HRSA only accepts the following types of attachments:

.DOC - Microsoft Word .RTF - Rich Text Format .TXT - Text .WPD - Word Perfect Document .PDF - Adobe Portable Document Format .XLS - Microsoft Excel

4.2 Application Content Order (Table of Contents)

When applications were submitted in paper, it was easy to direct the applicants to prepare a table of contents and make it as a part of the application. Applicants did not have any problem in preparing the package that included standard forms as well as attachments. All the pages were numbered sequentially. Preparation instructions were given in the program guidance. With the transition to electronic application receipt, this process has changed significantly. HRSA is using an approach that will ensure that regardless of the mode of submission (electronic or paper when exemptions are granted), all applications will look the same when printed for objective review.

HRSA uses two standard packages from Grants.gov.

SF 424 (otherwise known as 5161) – For service delivery programs

SF 424 R&R – For research and training programs (programs previously using the 398 or the 6025 and 2590 application packages)

For each package HRSA has defined a standard order of forms and that order is available within the program guidance. The program guidance may also provide applicants with explicit instructions on where to upload specific documents.

If you are applying on paper (when allowed), you must use the program guidance for the order of the forms and all other applicable guidelines.

4.3 Page Limit

HRSA prints your application for review regardless of whether it is submitted electronically or by paper (when allowed).

When your application is printed, the narrative documents may not exceed 80 pages in length unless otherwise stated in the program guidance. These narrative documents include the abstract, project and budget narratives, and any other attachments such as appendices, letters of support required as a part of the guidance. This 80 page limit does not include the OMB approved forms. Note that some program guidances may require submission of OMB approved program specific forms as attachments. These attachments will not be included in the 80 page limit.

Applicants must follow the instructions provided in this section and ensure that they print out all attachments on paper and count the number of pages before submission.

Applications, whether submitted electronically or on paper, that exceed the specified limits will be deemed non-compliant. Non-compliant competing applications will not be given any consideration and the particular applicants will be notified. Non-compliant noncompeting applications will have to be resubmitted to comply with the page limits.

5. Customer Support Information

5.1.1 Grants.gov Customer Support

Please direct ALL questions regarding Grants.gov to Grants.gov Contact Center at Tel.: 1-800-518-4726. Contact Center hours of operation are Monday-Friday from 7:00 a.m. to 9:00 p.m. Eastern Time, excluding Federal holidays.

Please visit the following support URL for additional material on Grants.gov website.

http://www.grants.gov/CustomerSupport

5.1.2 HRSA Call Center

For assistance with or using HRSA EHBs, call 877-GO4-HRSA (877-464-4772) between 9:00 am to 5:30 pm ET or email <u>callcenter@hrsa.gov</u>.

Please visit HRSA EHBs for online help. Go to:

https://grants.hrsa.gov/webexternal/home.asp and click on 'Help'

5.1.3 HRSA Program Support

For assistance with program guidance related questions, please contact the program contact listed on the program guidance. Do not call the program contact for technical questions related to either Grants.gov or HRSA EHBs.

6. FAQs

6.1 Software

6.1.1 What are the software requirements for using Grants.gov?

Applicants will need to download the PureEdge viewer. Grants.gov website provides the following information:

System Requirements:

For PureEdge Viewer to function properly, your computer must meet the following system requirements:

Windows 98, ME, NT 4.0, 2000, XP 500 Mhz processor 128 MB of RAM 40 MB disk space Web browser: Internet Explorer 5.01 or higher, Netscape Communicator 4.5 - 4.8, Netscape 6.1, 6.2, or 7

If you do not have a Windows operating system, you will need to use a Windows Emulation program.

Please visit <u>http://www.grants.gov/DownloadViewer</u> for all details and any updates.

6.1.2 Why can't I download PureEdge Viewer onto my machine?

Depending on your organization's computer network and security protocols you may not have the necessary permissions to download software onto your workstation. Contact your IT department or system administrator to download the software for you or give you access to this function.

6.1.3 I have heard that Grants.gov is not Macintosh compatible. What do I do if I use only a Macintosh?

Grants.gov is aware of the issues facing Macintosh users who apply for Federal grants electronically. Grants.gov has provided the following response regarding this issue on its website at <u>http://www.grants.gov/MacSupport</u>:

Grants.gov recognizes that support to users of Non-Windows operating systems and the PureEdge Viewer is often required across a distinct segment of the grant applicant community. Although at this time, the PureEdge Viewer is only available for Windows based installs, Grants.gov offers support for Non-Windows platforms.

Grants.gov is working with PureEdge in the development of a Non-Windows compatible viewer. PureEdge has committed to providing a platform independent viewer by November 2006. Information related to the Non-Windows compatible viewer will be posted to this webpage (http://www.grants.gov/MacSupport). Please bookmark this page and return at your convenience for more details.

Grants.gov and NIH have partnered to provide free access to Citrix servers for Macintosh Users who are looking for an alternative to using PC emulation software with the PureEdge forms. A Citrix server connection allows Macintosh users to remotely launch a Windows session on their own machines by using the free Citrix client application. Applicants will need to download and install the free Citrix client application in order to work. This service is now available for use.

Grants.gov website states:

Beginning December 20, 2005, non-Windows users will be able to download and complete the PureEdge forms by taking advantage of the free Citrix server. Non-Windows users are also able to submit completed grant applications via the Citrix environment.

For details, please visit http://www.grants.gov/MacSupport

6.1.4 What are the software requirements for HRSA EHBs?

HRSA EHBs can be accessed over the Internet using Internet Explorer (IE) v5.0 and above and Netscape 4.72 and above. HRSA EHBs are 508 compliant.

IE 6.0 and above is the recommended browser.

HRSA EHBs use pop-up screens to allow users to view or work on multiple screens. Ensure that your browser settings allow for pop-ups.

In addition, to view attachments such as Word and PDF, you will need appropriate viewers.

6.1.5 What are the system requirements for using HRSA EHBs on a Macintosh computer?

Mac users are requested to download the latest version of Netscape for their OS version. It is recommended that Safari v1.2.4 and above or Netscape v7.2 and above be used.

Note that Internet Explorer (IE) for Mac has known issues with SSL and Microsoft is no longer supporting IE for Mac. HRSA EHBs do not work on IE for Mac.

In addition, to view attachments such as Word and PDF, you will need appropriate viewers.

6.2 Application Receipt

6.2.1 What will be the receipt date--the date the application is stamped as received by Grants.gov or the date the data is received by HRSA?

Competing Submissions:

The submission/receipt date will be the date the application is received by Grants.gov.

Noncompeting Submissions:

The submission/receipt date will be the date the application is submitted in HRSA EHBs.

6.2.2 When do I need to submit my application?

Competing Submissions:

Applications must be submitted to Grants.gov by 8 PM ET on the due date.

Noncompeting Submissions:

Applications must be submitted to Grants.gov by 8 PM ET on the due date.

Applications must be verified and submitted in HRSA EHBs by 5:00 PM ET on the due date. (2 weeks after the due date in Grants.gov) Refer to the program guidance for specific dates.

6.2.3 What emails can I expect once I submit my application? Is email reliable?

Competing Submissions:

When you submit your noncompeting application in Grants.gov, it is first received and validated by Grants.gov. Typically, this takes a few hours but it may take up to 48 hours during peak volumes. You should receive two emails from Grants.gov.

The first will confirm receipt of your application by the Grants.gov system ("Received"), and the second will indicate that the application has either been successfully validated ("Validated") by the system prior to transmission to the grantor agency or has been rejected due to errors ("Rejected with Errors").

Subsequently, the application will be downloaded by HRSA. This happens within minutes of when your application is successfully validated by Grants.gov and made available for HRSA to download. On successful download at HRSA, the status of the application will change to "Received by Agency" and you will receive another email from Grants.gov.

You will receive an additional email from HRSA once your signed face page is received and processed. This email serves as the official receipt for your application.

Because email is not reliable, you must check the respective systems if you do not receive any emails within the specified timeframes.

Noncompeting Submissions:

When you submit your noncompeting application in Grants.gov, it is first received and validated by Grants.gov. Typically, this takes a few hours but it may take up to 48 hours during peak volumes. You should receive two emails from Grants.gov.

Subsequently, the application will be downloaded by HRSA. This happens within minutes of when your application is successfully validated by Grants.gov and made available for HRSA to download. On successful download at HRSA, the status of the application will change to "Received by Agency" and you will receive another email from Grants.gov.

Subsequently, it is processed by HRSA to ensure that the application is submitted for the correct funding announcement, with the correct grant number and grantee organization. This may take up to 3 business days. At this point you will receive an email from HRSA confirming the successful receipt of your application and asking the PD and AO to review and resubmit the application in HRSA EHBs.

You will receive an additional email from HRSA once your signed face page is received and processed. This email serves as the official receipt for your application.

Because email is not reliable, you must check the respective systems if you do not receive any emails within the specified timeframes.

For more information refer to sections 2.4 and 2.5 in this guide

6.2.4 If a resubmission is required because of Grants.gov system problems, will these be considered "late"?

Competing Submissions:

No. But you must **contact the Director of the Division of Grants Policy** via email at <u>DGPClearances@hrsa.gov</u> and thoroughly explain the situation. Include a copy of the "Rejected with Errors" notification you received from Grants.gov.

Noncompeting Submissions:

No. But you must **contact the HRSA Call Center** at 877-GO4-HRSA (877-464-4772) between 9:00 am to 5:30 pm ET or email <u>callcenter@hrsa.gov</u>. You may be asked to provide a copy of the "Rejected with Errors" notification you received from Grants.gov.

6.3 Application Submission

6.3.1 How can I make sure that my electronic application is presented in the right order for objective review?

Follow the instructions provided in section 4.2 to ensure that your application is presented in the right order and is compliant with all the requirements.

6.4 Grants.gov

For a list of frequently asked questions and answers maintained by Grants.gov please visit the following URL:

http://www.grants.gov/GrantsGov_UST_Grantee/!SSL!/WebHelp/GrantsGov_UST_Grantee.htm#index.html

Appendix B – Registering and Applying Through Grants.gov

Prepare to Apply through Grants.gov:

HRSA, in providing the grant community a single site to Find and Apply for grant funding opportunities, is <u>requiring</u> applicants for this funding opportunity to apply electronically through Grants.gov. By using Grants.gov you will be able to download a copy of the application package, complete it off-line, and then upload and submit the application via the Grants.gov site. You may <u>not</u> e-mail an electronic copy of a grant application to us.

Please understand that we will not consider additional information and/or materials submitted after your initial application. You must therefore ensure that all materials are submitted together.

Note: Except in rare cases, paper applications will NOT be accepted for this grant opportunity. If you believe you are technologically unable to submit an on-line application you MUST contact the Director of the Division of Grants Policy, at <u>DGPClearances@hrsa.gov</u> and explain why you are technologically unable to submit on-line. Make sure you specify the announcement number you are requesting relief for. HRSA and its Grants Application Center (GAC) will only accept paper applications from applicants that received prior written approval.

In order to apply through Grants.gov the Applicant must register with Grants.gov. This is a three step process that must be completed by any organization wishing to apply for a grant opportunity. The registration process will require some time. Therefore, applicants or those considering applying at some point in the future should register **<u>immediately</u>**. Registration in Grants.gov does not require the organization to apply for a grant; it simply provides the organization the required credentials so that the organization may apply for a grant in the future. Registration is required only once.

REGISTRATION:

GET STARTED NOW AND COMPLETE THE ONE-TIME REGISTRATION PROCESS TO BEGIN SUBMITTING GRANT APPLICATIONS AS SOON AS YOU READ THIS.

You don't need to be registered to search or to begin selecting, downloading and completing grant applications. Registration is required to submit applications. Therefore, it is essential that your organization be registered prior to attempting to submit a grant application or your organization will not be able to do so. Be sure to complete the process early as the registration process may take some time (anywhere from 5 days to 1 month).

There are three steps to the registration process:

- Step 1: Register your organization
- Step 2: Register yourself as an Authorized Organization Representative
- Step 3: Get authorized by your organization to submit grants

These instructions will walk you through the three basic registration steps. Additional assistance is available at Grants.gov at <u>www.grants.gov</u>. Individual assistance is available at <u>http://www.grants.gov/Support</u> or 1-800-518-4726. Grants.gov also provides a variety of support options through online Help including Context-Sensitive Help, Online Tutorials, FAQs, Training Demonstration, User Guide, and Quick Reference Guides.

Follow this checklist to complete your registration-

- 1. Register Your Organization
- Obtain your organization's Data Universal Number System (DUNS) number
- Register your organization with Central Contractor Registry (CCR)
- Identify your organization's E-Business POC (Point of Contact)
- Confirm your organization's CCR "Marketing Partner ID Number (M-PIN)" password

2. Register Yourself as an Authorized Organization Representative (AOR)

- Obtain your username and password
- Register your username and password with Grants.gov
- 3. Get Yourself Authorized as an AOR
- Contact your E-Business POC to ensure your AOR status
- Log in to Grants.gov to check your AOR status

The Grants.gov/Apply feature includes a simple, unified application process to enable applicants to apply for grants online. The information applicants need to understand and execute the steps is at http://www.grants.gov/GetStarted. Applicants should read the Get Started steps carefully. The site also contains registration checklists to help you walk through the process. HRSA recommends that you download the checklists and prepare the information requested before beginning the registration process. Reviewing information required and assembling it before beginning the registration process will save you time and make the process faster and smoother.

REGISTER YOUR ORGANIZATION

Before you can apply for a grant via Grants.gov, your organization must obtain a Data Universal Number System (DUNS) number and register early with the Central Contractor Registry (CCR).

Obtain your organization's DUNS number

A DUNS number is a unique number that identifies an organization. It has been adopted by the Federal government to help track how Federal grant money is distributed. Ask your grant administrator or chief financial officer to provide your organization's DUNS number.

-How do you do it? If your organization does not have a DUNS number, call the special Dun & Bradstreet hotline at 1-866-705-5711 to receive one free of charge.

- How long will this take? You will receive a DUNS number at the conclusion of the phone call.

Register your organization with CCR

The CCR is the central government repository for organizations working with the Federal government. Check to see if your organization is already registered at the CCR website. If your organization is not already registered, identify the primary contact who should register your organization.

When your organization registers with CCR, it will be required to designate an E-Business Point of Contact (E-Business POC). The designee authorizes individuals to submit grant applications on behalf of the organization and creates a special password called a Marketing Partner ID Number (M-PIN) to verify individuals authorized to submit grant applications for the organization.

-How do you do it? Visit the CCR website at http://www.ccr.gov. Check whether your organization is already registered or register your organization right online. Be certain to enter an MPIN number during this process as this is an optional field for the CCR registration but mandatory for Grants.gov.

- **How long will this take?** It may take a few days for you to collect the information needed for your organization's registration, but once you finish the registration process, you can move on to Step 2 the very next business day. Note it will take up to a month for the total registration- therefore this should be done as soon as possible.

GET AUTHORIZED as an AOR by Your Organization

The registration process is almost complete. All that remains is the final step —getting authorized. Even though you have registered, your E-Business POC must authorize you so Grants.gov will know that you are verified to submit applications.

- Obtain your E-Business POC authorization

After your Authorized Organizational Representative (AOR) profile is completed, your organization's E-Business POC will receive an email regarding your requested AOR registration, with links and instructions to authorize you as an AOR.

- **How do you do it?** Instruct your E-Business POC to login to Grants.gov at http://www.grants.gov/ForEbiz and enter your organization's DUNS number and M-PIN. They will select you as an AOR they wish to authorize and you will be verified to submit grant applications.

- **How long will this take?** It depends on how long it takes your E-Business POC to log in and authorize your AOR status. You can check your AOR status by logging in to Grants.gov at http://www.grants.gov/ForApplicants.

REGISTER YOURSELF as an Authorized Organization Representative (AOR)

Once the CCR Registration is complete, your organization is finished registering. You must now register yourself with Grants.gov and establish yourself as an AOR, an individual authorized to submit grant applications on behalf of your organization. There are two elements required to complete this step — both must be completed to move onto Step 3.

1. Obtain your username and password

In order to safeguard the security of your electronic information, and to submit a Federal grant application via Grants.gov, you must first obtain a username and password from the Grants.gov Credential Provider.

- **How do you do it**? Just register with Grants.gov's Credential Provider at http://www.grants.gov/Register1. You will need to enter your organization's DUNS number to access the registration form. Once you complete the registration form you will be given your username and you will create your own password.

- How long will this take? Same day. When you submit your information you will receive your username and be able to create your password.

2. Register with Grants.gov

Now that you have your username and password, allow about 30 minutes for your data to transfer from the Credential Provider, then you must register with Grants.gov to set up a short profile.

> How do you do it? Simply visit http://www.grants.gov/Register2 to register your username and password and set up your profile. Remember, you will only be authorized for the DUNS number which you register in your Grants.gov profile.

> How long will this take? Same day. Your AOR profile will be complete after you finish filling in the profile information and save the information at Grants.gov.

You have now completed the registration process for Grants.gov. If you are applying for a <u>new or</u> <u>competing continuation</u> you may find the application package through Grants.gov FIND. If you are filling out a <u>non-competing continuation</u> application you must obtain the announcement number through your program office, and enter this announcement number in the search field to pull up the application form and related program guidance. Download the required forms and enter your current grant number in the appropriate field to begin the non-competing continuation applications which you will then upload for electronic submittal through Grants.gov. For continuation applications which require submittal of performance measures electronically, instructions are provided in the program guidance on how to enter the HRSA electronic handbooks to provide this information.

How to submit an electronic application to HRSA via Grants.gov/Apply

a. <u>Applying using Grants.gov.</u> Grants.gov has a full set of instructions on how to apply for funds on its website at <u>http://www.grants.gov/CompleteApplication</u>. The following provides simple guidance on what you will find on the Grants.gov/Apply site. Applicants are encouraged to read through the page entitled, "Complete Application Package" before getting started. See Appendix A for specific information.

b. <u>Customer Support</u>. The grants.gov website provides customer support via (800) 518-GRANTS (this is a toll-free number) or through e-mail at support@grants.gov. The customer support center is open from 7:00 a.m. to 9:00 p.m. Eastern time, Monday through Friday, except federal holidays, to address grants.gov technology issues. For technical assistance to program related questions, contact the number listed in the Program Section of the program you are applying for.

Timely Receipt Requirements and Proof of Timely Submission

a. Electronic Submission. All applications must be received by www.grants.gov/Apply by 8:00 P.M. Eastern Time on the due date established for each program.

Proof of timely submission is automatically recorded by Grants.gov. An electronic time stamp is generated within the system when the application is successfully received by Grants.gov. The applicant will receive an acknowledgement of receipt and a tracking number from Grants.gov with the successful transmission of their application. Applicants should print this receipt and save it, along with facsimile receipts for information provided by facsimile, as proof of timely submission. When HRSA successfully retrieves the application from Grants.gov, Grants.gov will provide an electronic acknowledgment of receipt to the e-mail address of the AOR. Proof of timely submission shall be the date and time that Grants.gov receives your application.

Applications received by grants.gov, after the established due date and time for the program, will be considered late and will not be considered for funding by HRSA. HRSA suggests that applicants submit their applications during the operating hours of the Grants.gov Support Desk, so that if there are questions concerning transmission, operators will be available to walk you through the process. Submitting your application during the Support Desk hours will also ensure that you have sufficient time for the application to complete its transmission prior to the application deadline. Applicants using dial-up connections should be aware that transmission should take some time before Grants.gov receives it. Grants.gov will provide either an error or a successfully received transmission message. The Grants.gov Support desk reports that some applicants abort the transmission because they think that nothing is occurring during the transmission process. Please be patient and give the system time to process the application. Uploading and transmitting many files, particularly electronic forms with associated XML schemas, will take some time to be processed.

Note the following additional information regarding submission of all HRSA applications through Grants.gov:

- You must submit all documents electronically, including all information typically included on the SF424 and all necessary assurances and certifications.
- Your application must comply with any page limitation requirements described in this program announcement.
- After you electronically submit your application, you will receive an automatic acknowledgement from Grants.gov that contains a Grants.gov tracking number. HRSA will retrieve your application from Grants.gov.

Online applications are required to submit ONLY one form in signed hard copy: the SF-424/5161 Face Sheet, since all other elements of the application have been captured and transmitted electronically. This face page should be sent to HRSA's Grants Application Center at:

The Legin Group, Inc. Attn: [provide Grants.gov Tracking Number] Program Announcement No. HRSA-07-124 CFDA No. 93.224 910 Clopper Road, Suite 155 South Gaithersburg, MD 20878 Telephone: 877-477-2123

Formal Submission of the Electronic Application

Applications completed online are considered formally submitted when the Authorizing Official electronically submits the application to HRSA through Grants.gov. However, to complete the submission requirements, a hard-copy of the SF-424/5161 Face Sheet must be printed, signed, and submitted to the HRSA Grants Application Center. For competitive applications, the SF-424/5161 must be printed from Grants.gov.

For an online application, the signed SF-424/5161 must be sent to the HRSA GRANTS APPLICATION CENTER at the above address and received by HRSA by no later than five days after the date of submission in Grants.gov.

Competitive applications will be considered as having met the deadline if: (1) the application has been successfully transmitted electronically by your organization's Authorizing Official through Grants.gov on or before the deadline date and time, and (2) the signed SF-424/5161 Face Sheet is received by HRSA no later than five days after submission in Grants.gov.

Performance Measures for Competitive Applications

Many HRSA guidances include specific data forms and require performance measure reporting. If the completion of performance measure information is indicated in this guidance, successful applicants receiving grant funds will be required, within 30 days of the Notice of Grant Award (NGA), to register in HRSA's Electronic Handbooks (EHBs) and electronically complete the program specific data forms that appear in this guidance. This requires the provision of budget breakdowns in the financial forms based on the grant award amount, the project abstract and other grant summary data, and objectives for the performance measures.

Performance Measures for Non-Competing Continuation Applications

For applications which require submittal of performance measures electronically through the completion of program specific data forms, instructions will be provided both in the program guidance and through an e-mail, notifying grantees of their responsibility to provide this information, and providing instructions on how to do so.