

**OMB SUPPORTING STATEMENT  
STUDY TO MEASURE CUSTOMER SATISFACTION OF IRS  
SB/SE COMPLIANCE SERVICES COLLECTION OPERATION CUSTOMERS  
APRIL 1, 2010 – MARCH 31, 2011**

**Introduction**

IRS has replaced its traditional measures of accomplishment with a balanced measurement system consisting of business results, customer satisfaction, and employee satisfaction. The Compliance Services Collection Operation (CSCO) section within the Compliance Operating Unit (OU) of Small Business/Self-Employed will be responsible for resolving balance due and return delinquency customer account issues through the mail, providing account settlement (payment options), and working related issues. As an important customer interface, CSCO will need feedback from customers to continuously improve its operations. This initiative is part of the Service-wide effort to establish a system of balanced organizational performance measures mandated by the IRS Restructuring and Reform Act of 1998. This is also a result of Executive Order 12862, which requires all government agencies to survey their customers and incorporate customer preferences in their process improvement efforts. The key goals of the survey are 1) to survey our external customer on an ongoing basis regarding their expectations of CSCO, 2) to track customer satisfaction at the 5 SB/SE CSCO sites, and 3) to identify operational improvements.

**Customer Satisfaction Survey**

The customer satisfaction survey questionnaire is attached. Completion of the survey is expected to take approximately three minutes. The objective of the survey will be to gauge customer expectations and perceptions about the CSCO process. The questionnaire is based on the contractor's Net Impression methodology, which asks respondents to evaluate various aspects of their experience and to provide an overall summary evaluation. The questionnaire was developed and revised based on input from focus groups with customers who had a recent closed case with CSCO return delinquency and balance due in SBSE. The results should facilitate more effective management of SB/SE CSCO by:

- Providing insight from the customer's perspective about possible improvements.
- Providing useful input for program evaluation and execution at the programmatic level

The survey will include several rating questions evaluating service delivery during the CSCO process, questions about experiences and perceptions, and demographic items. In addition, ample space will be provided for suggestions for improvement.

Survey scoring for this contract will be based on the Customer Satisfaction Survey Score response average to the keystone question – “How would you rate your overall satisfaction with the way your correspondence collection process was handled?” Questions will utilize a 5-point rating scale, with 1 being very dissatisfied and 5 being very satisfied. All survey responses generated will be anonymous. The contractor shall ensure that taxpayers responding to the survey are guaranteed anonymity.

### **Design and Methodology**

The sample will consist of April 2010 through March 2011 closed CSCO cases. SB/SE has developed a manual sampling process for the CSCO survey. SB/SE will draw the random sample at each site according to the plan and deliver the information to the contractor. The sample will be stratified by the four SB/SE CSCO sites sampling around 10,000 taxpayers per year, resulting in a total of 6,000 completed questionnaires per year. These estimates assume a 60% response rate, which the contractor will aim to achieve.

The contractor will continue to administer the survey by mail on a monthly basis. Standard procedures will be used in order to obtain the highest response rate possible for the mail survey. These will include: 1) a pre-notification letter on IRS letterhead about the survey, 2) the cover letter and questionnaire, 3) a postcard reminder; and, 4) a second cover letter and copy of questionnaire to non-respondents. The contractor will, on a quarterly basis, summarize the quantitative ratings and produce a national report showing customer satisfaction scores on all CSCO survey items and overall improvement priorities for the function. On an annual basis, the contractor will provide site level information on each of the survey items. The contractor will include any relevant database variables in the analysis.

Reports of survey findings will be distributed to the IRS each quarter. Each report will be delivered approximately six weeks after the survey cut-off date for the quarter.

### **Evaluation**

For the quarterly reports, the contractor will use basic and advanced statistical techniques including, but not limited to, analysis of variance and the prioritization of improvement priorities using contractor’s established technique.

- Survey counts and overall response rates.
- The overall level of customer satisfaction with services provided by CSCO
- The averages and frequencies for all rating questions.
- The differences in satisfaction ratings and attitudes across customer segments.

- Which areas of service, in priority order, CSCO should focus its resources to improve overall satisfaction.
- Analysis of the relationship between survey responses.
- Analysis of the one open-ended question for improvement suggestions.

### **Estimates of the Burden of Data Collection**

The CSCO survey has been designed to minimize burden on the taxpayer. The time that a respondent takes to complete the survey has been carefully considered and only the most important areas are being surveyed. The average time of survey completion is expected to be 3 minutes, plus 2 minutes to read the pre-notification letter. This is based on the questionnaire consisting of 17 satisfaction questions, and 6 additional questions on experiences, perceptions, or demographics, plus one open-ended question on suggestions for improvement. The questions are generally one sentence in structure and on an elementary concept level.

We have made every attempt in designing this survey to maximize response rate. Using the response rate of 60 percent, the total burden in hours is estimated to be 633 hours, broken down as follows:

Survey respondents: 500 hours (6,000 surveys x 3 minutes / 60 minutes + 6,000 pre-notification letters x 2 minutes / 60 minutes).

Non-respondents: 133 hours (4,000 pre-notification letters x 2 minutes/ 60 minutes).

The grand total burden is estimated to be 633 hours.

### **Privacy, Security, Disclosure and Anonymity**

All participants will be subject to the provisions of the Taxpayer Bill of Rights II during this study and the contractor will ensure that all participants are treated fairly and appropriately.

The security of the data used in this project and the privacy of taxpayers will be carefully safeguarded at all times. Security requirements are based on the Computer Security Act of 1987 and Office of Management and Budget Circular A-130, Appendices A & B. Physical security measures include a locked, secure office. Notes are stored in locked cabinets or shredded. Data security at the C-2 level is accomplished via the Windows Server 2003 operating system. Systems are password protected, users profiled for authorized use, and individual audit trails generated and reviewed periodically.

The contractor will apply and meet fair information and record-keeping practices to ensure privacy protection of all taxpayers. This includes criteria for disclosure—laid out in the Privacy Act of 1974, the Freedom of Information Act, and Section 6103 of the

Internal Revenue Code—all of which provide for the protection of taxpayer information as well as its release to authorized recipients.

The survey will not contain tax return or taxpayer information. Survey participants will not be identified in any of the documents used for this project. The contractor will limit and control the amount of information we collect to those items that are necessary to accomplish the research questions. The contractor will carefully safeguard the security of data utilized as well as the privacy of the survey respondents. The contractor will apply the fair information and record-keeping practices to ensure protection of all survey respondents. The criterion for disclosure laid out in the Privacy Act, the Freedom of Information Act, and section 6103 of the Internal Revenue Code provides for the protection of information as well as its releases to authorized recipients.

### **Other Information**

The following information will be provided to the Performance Planning and Analysis Section within 60 days after the close of the survey data collection operations:

- 1) Purpose
- 2) Findings: Provide a brief summary of significant (important) findings that were evidenced in the survey results.
- 3) Actions taken or lessons learned: Provide a brief summary of any actions taken or lessons learned as a result of the survey findings.
- 4) Number of requests or attempts for taxpayer participation for surveys
- 5) Number of questionnaires returned or number of focus group participants
- 6) Date the data collection began
- 7) Date the data collection ended
- 8) Response rate
- 9) Actual burden hours
- 10) Cost: Including reproduction costs, travel, overtime payments, stipends, and any other costs incurred as a direct result of the survey (does not include regular salaries of IRS employees or those of contractors).

The estimated cost for this project is \$108,942.

### **Statistical Contact**

For questions regarding the study or questionnaire design or the statistical methodology, contact:

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