

Confidential Business Information

**APPAREL MANUFACTURERS' QUESTIONNAIRE
PURCHASES OF CERTAIN DENIM FROM BENEFICIARY
SUB-SAHARAN AFRICAN COUNTRIES**

Return completed questionnaire by email to:

Andrea.Boron@usitc.gov

Or

Kimberlie.Freund@usitc.gov

Or to the following address if submitting hard copy:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Industries, Room 513

500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than March 20, 2008.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its investigations concerning the use of subject denim fabric (Inv. No. AGOA-002) and the availability of subject denim fabric (Inv. No. AGOA-003) under amendments to section 112(c) of the African Growth and Opportunity Act (19 U.S.C. 3721(c), included in Public Law 109-432. This questionnaire is not mandatory. The commercial and financial data furnished in response to this questionnaire that reveal the individual operations of your firm will be treated as confidential by the Commission to the extent that such data are not otherwise available to the public and will not be disclosed except as described in the certification paragraph below, and as may be required by law.

Name of firm _____

Address _____

City _____ **Country** _____

World Wide Web address _____

Since **October 1, 2006**, has your firm manufactured apparel in a lesser developed beneficiary SSA country of the subject denim (as defined in the instructions) purchased from any beneficiary SSA country?

NO

(Sign the certification below and promptly return only this page of the questionnaire to the Commission)

YES

(Complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by **March 20, 2008**)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to verification by the Commission. I acknowledge that the information submitted in this questionnaire response and throughout these investigations may be included by the Commission in the report it sends to the U.S. Trade Representative and the President, and may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. App. 3. I understand that all contract personnel will sign non-disclosure agreements. I understand that the Commission will not publish or release confidential business information submitted in response to this questionnaire in the public version of its report in a manner that would reveal the individual operations of the firm supplying the information.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone: () _____

E-mail address: _____

Fax: () _____

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 2 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to Louise Gillen (Louise.Gillen@usitc.gov).

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form. _____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to Louise Gillen at the above e-mail address.

I-2. Provide the name and country of establishment(s) covered by this questionnaire.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

Firm Name and Location	Contact Name	E-mail/Phone Number	Extent of Ownership

I-4. Does your firm have any related firms, either domestic or foreign, that are engaged in the production of the subject denim?

No Yes--List the following information

Firm Name and Location	Contact Name	E-mail/Phone Number	Affiliation

PART II.—PURCHASE INFORMATION

Information regarding this questionnaire can be obtained from **Andrea Boron** (00 1 202-205-3433, andrea.boron@usitc.gov) or **Kimberlie Freund** (00 1 202-708-5402, kimberlie.freund@usitc.gov).

II-1. Who should be contacted regarding the requested market characteristics and purchasing practices information?

Company contact: _____
 Name and title

_____ _____
 Phone number E-mail address

II-2. Who typically controls the sourcing decisions for the subject denim fabric used in your firm's production of denim apparel?

Your customer Your firm

II-3. Report, as indicated below, **your firm's total purchases** (either directly or through a sales agent or broker) of the subject denim produced in beneficiary SSA countries and the quantity of such purchases used to make apparel in a lesser developed beneficiary SSA country for the U.S. market. Report based on the delivery date of the subject denim, not the order date.

Quantity in linear yards or linear meters¹			
¹ Reported in: linear yards <input type="checkbox"/> linear meters <input type="checkbox"/> Average width _____ in inches <input type="checkbox"/> or centimeters <input type="checkbox"/>			
Item	October 1, 2006 – September 30, 2007	Projected October 1, 2007 – September 30, 2008	Projected October 1, 2008 – September 30, 2009
Total purchases of the subject denim fabric produced in <u>beneficiary SSA countries</u>:			
Quantity used to make apparel for the U.S. market			
Quantity used to make apparel for the EU market			
Quantity used to make apparel for internal and other markets (other than the EU or U.S. markets)			

PART II.—PURCHASE INFORMATION --Continued

II-4. Please estimate the share of your firm's *total purchases* of the subject denim that was sourced from firms located in beneficiary SSA countries.

FY 2007 (October 1, 2006 – September 30, 2007) _____%

FY 2008 (October 1, 2007 – September 30, 2008) _____%

II-5. To the extent possible, please indicate the average linear yards/meters and average width of the subject denim fabric your firm used in the production of apparel items produced by your firm in LDB SSA countries.

Average quantity of fabric used in the production of apparel. Please indicate estimates with an "E." Please indicate if the fabric data are reported in:		
<input type="checkbox"/> linear yards and inches <input type="checkbox"/> linear meters and centimeters		
Apparel items	Average linear yards/ meters of fabric used (per dozen)	Average width of fabric (inches or centimeters)
Men's jeans		
Men's shorts		
Boys' jeans		
Boys' shorts		
Women's jeans		
Women's shorts		
Girls' jeans		
Girls' shorts		
Others (please specify apparel item below):		

II-6. Are you aware of any new producers of the subject denim in beneficiary SSA countries that have entered the market in the last 3 years?

No Yes – Please identify the firms, the location of their subject denim production operations, and contact information below, if available:

Firm Name	Country	Contact Person and E-mail

PART II.—PURCHASE INFORMATION --Continued

II-7. Please provide the names and contact information of your firm's **SSA suppliers** of the subject denim purchased since October 1, 2006. Please also indicate the share of your firm's total purchases of the subject denim from each supplier that was used in apparel produced in LDB SSA countries and sent to the United States during October 1, 2006 – September 30, 2007.

No.	Supplier's name	Country	Contact person	E-mail address	Share of your firm's purchases of the subject denim produced in beneficiary SSA countries that was used in apparel produced in LDB SSA countries and sent to the United States during October 1, 2006 – September 30, 2007 (%)
1					
2					
3					
4					
5					

PART II.—PURCHASE INFORMATION --Continued

II-8. Do differences in the following factors have an impact on your firm's or your customers' decisions to source the fabric from beneficiary SSA country producers rather than other country producers? (If yes, please identify the countries and firms your suppliers source from, and describe any differences in the factors below.)

Quality

No Yes

Non-beneficiary Country: _____

Differences: _____

Quantities Available

No Yes

Non-beneficiary Country: _____

Differences: _____

Fabric Type/Finish/Style

No Yes

Non-beneficiary Country: _____

Differences: _____

Delivery Lead Time/Reliability

No Yes

Non-beneficiary Country: _____

Differences: _____

Fabric Cost

No Yes

Non-beneficiary Country: _____

Differences: _____

PART II.—PURCHASE INFORMATION --Continued

II-9. Please provide the name, e-mail address, and/or phone number of a contact person of your firm's **U.S. customers** that purchased apparel manufactured in LDB SSA countries made from the subject denim produced in beneficiary SSA countries during calendar years 2006-08.

No.	U.S. customer (Company name)	Contact person	E-mail address and/or phone number
1			
2			
3			
4			
5			