DAIRY PRODUCT PRICES SURVEY
Annual Validation Worksheet

NATIONAL AGRICULTURAL STATISTICS SERVICE

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USDA NASS collects weekly information on sales and prices of dairy products such as cheddar cheese to be published in the Dairy Products Prices Release. The information you provide is important to establish U.S. dairy product prices used in setting minimum class prices under the Federal milk order program. An accurate response to this survey is **mandatory** and subject to verification by the Agricultural Marketing Service (AMS) under **Public Law No. 106-532**. This law specifically protects the confidentiality of your report from public disclosure except as directed by the US Secretary of Agriculture or the US Attorney General for enforcement purposes to ensure compliance with the Dairy Product Mandatory Reporting program.

Please make corrections to name, address and Zip Code, if necessary.

OFFICE USE: COMPLETED BY OFFICE PRIOR TO APPOINTMENT

Produces more than 1 million pounds	Cheddar Cheese 40	Cheddar Cheese 500	Butter	NFDM	Dry Whey
Current Reporter	☐	☐	☐	☐	☐
New Reporter	☐	☐	☐	☐	☐

Enumerator Note: Complete Office Use Boxes for all applicable commodity sections based on above coding.

This worksheet should be completed by a NASS representative with the individual who completes the weekly reports.

1. **Does this firm sell:**   **Yes[1]   No[3]**

   a. **Cheddar cheese in 40 pound blocks,** colored between 6 and 8 on the National Cheese Institute color chart, meeting Wisconsin State Brand, USDA Grade A, or better standards? *[Enumerator Note: If yes complete Section 1a and 1b]*. 2600   ☐   ☐

   b. **Cheddar cheese in 500 pound barrels,** white, meeting Wisconsin State Brand, USDA Extra Grade, or better standards? *[Enumerator Note: if yes complete Section 1a and 1]*. 2500   ☐   ☐

   c. **Salted butter (80% butterfat)**, fresh or storage, in 25 kilogram and 68 pound boxes meeting USDA Grade AA standards? *[Enumerator Note: if yes complete Section 2]*. 2200   ☐   ☐

   d. **Non-fortified, nonfat dry milk** in 25 kilogram bags, 50 pound bags, totes, and tankers meeting USDA Extra Grade or USPH Grade A standards? *[Enumerator Note: if yes complete Section 3]*. 2300   ☐   ☐

   e. **Edible non-hygroscopic dry whey** in 25 kilogram bags, 50 pound bags, totes, and tankers meeting USDA Extra Grade standards? *[Enumerator Note: if yes complete Section 4]*. 2400   ☐   ☐

2. If all of the above are checked "**No**", please explain:

Enumerator Note: If all screening questions are "no" conclude survey. If any are checked "yes" complete all applicable commodity sections.

	OFFICE USE BOX	
Cur. Reporter ☐	New Reporter ☐	

Section 1a – All Cheddar Cheese Sales

1. **When reporting weekly Cheddar Cheese sales data to NASS (insert column heading):**
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX }, also if Column 1 is "No" ask Column 2]

		N/A[7]	Did you Yes[1]	Did you No[3]	Can you Yes[2]	Can you No[4]
a.	report price as **f.o.b. plant** if the product is "shipped out" from a plant?. 2601	☐	☐	☐	☐	☐
b.	report price as **f.o.b. storage facility** if the product is "shipped out" from a storage facility?. 2602	☐	☐	☐	☐	☐
c.	report only **complete transactions**, i.e. cheddar cheese is "shipped out" and title transfer occurs?. 2603	☐	☐	☐	☐	☐
d.	report only sales of cheddar cheese **4 to 30** days in age?. 2604	☐	☐	☐	☐	☐
e.	report prices without deduction for **brokerage fees** paid by the manufacturer?. 2605	☐	☐	☐	☐	☐
f.	report prices without deduction for **clearing charges** paid by the manufacturer?. 2606	☐	☐	☐	☐	☐
g.	include **CCC purchases**?. 2607	☐	☐	☐	☐	☐
h.	include sales of products labeled or contracted as sourced from cows not treated with **recombinant bovine somatotropin (rBST)?**. 2608	☐	☐	☐	☐	☐
i.	exclude **forward pricing sales**: sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed?. 2609	☐	☐	☐	☐	☐
j.	exclude **intra-company** sales of cheddar cheese?. 2610	☐	☐	☐	☐	☐
k.	exclude **re-sales** of purchased cheddar cheese?. 2611	☐	☐	☐	☐	☐
l.	exclude cheddar cheese **certified as organic** by a USDA-accredited certifying agent?. 2612	☐	☐	☐	☐	☐
m.	exclude sales of cheddar cheese produced **under faith-based close supervision and marketed** at a higher price than the manufacturer's wholesale market price for the basic commodity (for example, kosher cheddar cheese produced with a rabbi on site who is actively involved in the supervision of the production process)?. 2613	☐	☐	☐	☐	☐
n.	exclude sales under the **Dairy Export Incentive Program (DEIP)** or other premium assisted sales (for example: export assistance sales through the Cooperatives Working Together (CWT) program)?. 2614	☐	☐	☐	☐	☐

2. If any of the above are checked "**No**", please explain:

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Section 1b – Cheddar Cheese 40 Pound Block Sales

1. **When reporting weekly sales data for Cheddar Cheese in 40 Pound blocks to NASS (insert column heading):**
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX}, also if Column 1 is "No" ask Column 2]

	OFFICE USE BOX			
	Cur. Reporter ☐		New Reporter ☐	
	Did you		**Can you**	
N/A[7]	Yes[1]	No[3]	Yes[2]	No[4]

	N/A[7]	Yes[1]	No[3]	Yes[2]	No[4]
a. report only cheese **colored between 6 and 8** on the National Cheese Institute color chart? . . . 2641	☐	☐	☐	☐	☐
b. report only cheese meeting **Wisconsin State Brand, USDA Grade A, or better** standards? . . . 2642	☐	☐	☐	☐	☐
c. report **price reflecting packaging costs** for cheese wrapped in a sealed, airtight package in corrugated or solid fiberboard container with a reinforcing inner liner or sleeve (excluding all other packaging costs from the reported price)? . . . 2643	☐	☐	☐	☐	☐
d. exclude all cheese that will be **aged**? . . . 2644	☐	☐	☐	☐	☐

2. If any of the above are checked "**No**", please explain:

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Section 1c – Cheddar Cheese 500 Pound Barrel Sales

1. **When reporting weekly sales data for Cheddar Cheese in 500 Pound barrels to NASS (insert column heading):**
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX}, also if Column 1 is "No" ask Column 2]

	OFFICE USE BOX			
	Cur. Reporter ☐		New Reporter ☐	
	Did you		**Can you**	
N/A[7]	Yes[1]	No[3]	Yes[2]	No[4]

	N/A[7]	Yes[1]	No[3]	Yes[2]	No[4]
a. report only **white** cheese? . . . 2501	☐	☐	☐	☐	☐
b. report only cheese meeting **Wisconsin State Brand, USDA Extra Grade, or better** standards? . . . 2502	☐	☐	☐	☐	☐
c. report the **moisture content** of the cheddar cheese? . . . 2503	☐	☐	☐	☐	☐
d. exclude **all packaging costs** from reported price? . . . 2504	☐	☐	☐	☐	☐
e. exclude all cheese with a **moisture content greater than 37.7%**? . . . 2505	☐	☐	☐	☐	☐

2. If any of the above are checked "**No**", please explain:

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Section 2 – Butter Sales

		OFFICE USE BOX	
		Cur. Reporter ☐	New Reporter ☐

1. **When reporting weekly Butter sales data to NASS insert column heading):**
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX}, also if Column 1 is "No" ask Column 2]

		N/A[7]	Did you		Can you	
			Yes[1]	No[3]	Yes[2]	No[4]
a.	report only **salted butter with butterfat of 80%** in 25 kilogram and 68 pound boxes?. 2201	☐	☐	☐	☐	☐
b.	report all **fresh or storage butter** sales meeting the other reporting specifications?. 2202	☐	☐	☐	☐	☐
c.	report only butter meeting **USDA Grade AA** standards?. 2203	☐	☐	☐	☐	☐
d.	report price as **f.o.b. plant** if the product is "shipped out" from a plant?. 2204	☐	☐	☐	☐	☐
e.	report price as **f.o.b. storage facility** if the product is "shipped out" from the storage facility?. 2205	☐	☐	☐	☐	☐
f.	report only **complete transactions**, i.e. butter is "shipped out" and title transfer occurs?. 2206	☐	☐	☐	☐	☐
g.	report prices without deduction for **brokerage fees** paid by the manufacturer?. 2207	☐	☐	☐	☐	☐
h.	report prices without deduction for **clearing charges** paid by the manufacturer?. 2208	☐	☐	☐	☐	☐
i.	include **CCC purchases**?. 2209	☐	☐	☐	☐	☐
j.	include sales of products labeled or contracted as sourced from cows not treated with **recombinant bovine somatotropin (rBST)?**. 2210	☐	☐	☐	☐	☐
k.	exclude **forward pricing sales:** sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed?. 2211	☐	☐	☐	☐	☐
l.	exclude **intra-company** sales of butter?. 2212	☐	☐	☐	☐	☐
m.	exclude **re-sales** of purchased butter?. 2213	☐	☐	☐	☐	☐
n.	exclude butter **certified as organic** by a USDA-accredited certifying agent?. 2214	☐	☐	☐	☐	☐
o.	exclude sales of butter produced **under faith-based close supervision and marketed** at a higher price than the manufacturer's wholesale market price for the basic commodity (for example, kosher butter produced with a rabbi on site who is actively involved in the supervision of the production process)?. 2215	☐	☐	☐	☐	☐
p.	exclude sales under the **Dairy Export Incentive Program (DEIP)** or other premium assisted sales (for example: export assistance sales through the Cooperatives Working Together (CWT) program)?. 2216	☐	☐	☐	☐	☐
q.	exclude all sales of **unsalted** butter?. 2217	☐	☐	☐	☐	☐
r.	exclude all sales of **Grade A** butter?. 2218	☐	☐	☐	☐	☐

2. If any of the above are checked "**No**", please explain:

_____

_____

	OFFICE USE BOX	
	Cur. Reporter	New Reporter
	☐	☐

Section 3 – Nonfat Dry Milk Sales

1. **When reporting weekly Nonfat Dry Milk sales data to NASS (insert column heading):**
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX}, also if Column 1 is "No" ask Column 2]

		N/A[7]	Did you Yes[1]	Did you No[3]	Can you Yes[2]	Can you No[4]
a.	report only **non-fortified, nonfat dry milk** in 25 kilogram bags, 50 pound bags, totes, and tankers?....2301	☐	☐	☐	☐	☐
b.	report only nonfat dry milk meeting **USDA Extra Grade** or **USPH Grade A** standards?....2302	☐	☐	☐	☐	☐
c.	report price as **f.o.b. plant** if the product is "shipped out" from a plant?....2303	☐	☐	☐	☐	☐
d.	report price as **f.o.b. storage facility** if the product is "shipped out" from the storage facility?....2304	☐	☐	☐	☐	☐
e.	report only **complete transactions**, i.e. nonfat dry milk is "shipped out" and title transfer occurs?....2305	☐	☐	☐	☐	☐
f.	report only nonfat dry milk manufactured using **low or medium heat process**?....2306	☐	☐	☐	☐	☐
g.	report prices without deduction for **brokerage fees** paid by the manufacturer?....2307	☐	☐	☐	☐	☐
h.	report prices without deduction for **clearing charges** paid by the manufacturer?....2308	☐	☐	☐	☐	☐
i.	include **CCC purchases**?....2309	☐	☐	☐	☐	☐
j.	include sales of products labeled or contracted as sourced from cows not treated with **recombinant bovine somatotropin (rBST)?**....2310	☐	☐	☐	☐	☐
k.	exclude **forward pricing sales:** sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed?....2311	☐	☐	☐	☐	☐
l.	exclude **intra-company** sales of nonfat dry milk?....2312	☐	☐	☐	☐	☐
m.	exclude **re-sales** of purchased nonfat dry milk?....2313	☐	☐	☐	☐	☐
n.	exclude nonfat dry milk **certified as organic** by a USDA-accredited certifying agent?....2314	☐	☐	☐	☐	☐
o.	exclude sales of nonfat dry milk produced **under faith-based close supervision and marketed** at a higher price than the manufacturer's wholesale market price for the basic commodity (for example, kosher nonfat dry milk produced with a rabbi on site who is actively involved in the supervision of the production process)?....2315	☐	☐	☐	☐	☐
p.	exclude all sales of nonfat dry milk **using high heat process**?....2316	☐	☐	☐	☐	☐
q.	exclude sales under the **Dairy Export Incentive Program (DEIP)** or other premium assisted sales?....2317	☐	☐	☐	☐	☐
r.	exclude all sales of nonfat dry milk more than **180 days old**?....2318	☐	☐	☐	☐	☐
s.	exclude all sales of **instant** nonfat dry milk?....2319	☐	☐	☐	☐	☐
t.	exclude all sales of **dry buttermilk** products?....2320	☐	☐	☐	☐	☐

2. If any of the above are checked "**No**", please explain:

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Section 4 – Dry Whey Sales

	OFFICE USE BOX	
	Cur. Reporter ☐	New Reporter ☐

1. **When reporting weekly Dry Whey sales data to NASS (insert column heading):**
   [Enumerator Note: Insert correct column heading {Based on OFFICE USE BOX – Page 1}, also if Column 1 is "No" ask Column 2]

		N/A[7]	Did you Yes[1]	Did you No[3]	Can you Yes[2]	Can you No[4]
a.	report only **edible non-hygroscopic dry whey** in 25 kilogram bags, 50 pound bags, totes, and tankers?.................................. 2401	☐	☐	☐	☐	☐
b.	report only dry whey meeting **USDA Extra Grade** standards?................. 2402	☐	☐	☐	☐	☐
c.	report price as **f.o.b. plant** if the product is "shipped out" from a plant?.. 2403	☐	☐	☐	☐	☐
d.	report price as **f.o.b. storage facility** if the product is "shipped out" from the storage facility?....................................... 2404	☐	☐	☐	☐	☐
e.	report only **complete transactions**, i.e. dry whey is "shipped out" and title transfer occurs?.. 2405	☐	☐	☐	☐	☐
f.	report prices without deduction for **brokerage fees** paid by the manufacturer?... 2406	☐	☐	☐	☐	☐
g.	report prices without deduction for **clearing charges** paid by the manufacturer?... 2407	☐	☐	☐	☐	☐
h.	include sales of products labeled or contracted as sourced from cows not treated with **recombinant bovine somatotropin (rBST)?**............2408	☐	☐	☐	☐	☐
i.	exclude **forward pricing sales:** sales in which the selling price is established (and not adjusted) 30 or more days before the transaction is completed?... 2409	☐	☐	☐	☐	☐
j.	exclude **intra-company** sales of dry whey?................................ 2410	☐	☐	☐	☐	☐
k.	exclude **re-sales** of purchased dry whey?.................................2411	☐	☐	☐	☐	☐
l.	exclude dry whey **certified as organic** by a USDA-accredited certifying agent?.. 2412	☐	☐	☐	☐	☐
m.	exclude sales of dry whey produced **under faith-based close supervision and marketed** at a higher price than the manufacturer's wholesale market price for the basic commodity (for example, kosher dry whey produced with a rabbi on site who is actively involved in the supervision of the production process)?...............2413	☐	☐	☐	☐	☐
n.	exclude **premium assisted** sales?.. 2414	☐	☐	☐	☐	☐
o.	exclude all sales of dry whey more than **180 days old**?....................... 2415	☐	☐	☐	☐	☐
p.	exclude all **Grade A** dry whey?... 2416	☐	☐	☐	☐	☐

2. If any of the above are checked "**No**", please explain:

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Section 5 – Other Information

Yes[1]   No[3]

1. **Does this firm report any Dairy Products Price data for another operation?**
    If yes, who (operations currently reporting for multiple plants review attached list)?
    [Enumerator Note: If yes, update attached list. If no, skip to Question 2]. 2691   ☐   ☐

    _____

    _____

    a. Does the attached list include all plants and contact information you are reporting for?
        [If no, please update list and continue.]. 2692   ☐   ☐

    _____

    _____

2. **Does another firm report any Dairy Products Price data for this operation?**
    If yes, who and what products? *[Enumerator Note: If no, skip to Question 3]*. 2693   ☐   ☐

    _____

    _____

    a. If yes, does this plant have production sales not included in data submitted through your
        reporting firm?. 2694   ☐   ☐
        If yes, what products?

    _____

    _____

3. **Do you understand the instructions and requirements of the weekly Dairy Product
    Prices program?**. 2695   ☐   ☐

4. **Who will be the primary contact at your operation for completing the weekly survey?**

    Name:_____   Position:_____

    Telephone: (_____) _____   Email:_____

5. **Who will be the secondary contact at your operation for completing the weekly survey?**

    Name:_____   Position:_____

    Telephone: (_____) _____   Email:_____

Multiple Plants List:

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General Survey Comments:

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		9910	MM	DD	YY

Respondent Name: _____ Phone: (_____)_____ Date: __ __ __ __ __ __

Response		Respondent		Mode		Enum.	Eval.	Office Use for POID	
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est 8-Known Zero	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Oth	9902	1-Mail 2-Tel 3-Face-to-Face 4-CATI 5-Web 6-e-mail 7-Fax 8-CAPI 19-Other	9903	098	100	789 _ _ _ - _ _ _ - _ _ _	
								Optional Use	
								407	408
S/E Name									