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Follow-Up Questions

(Questions can be used in intercept interviews, telephone interviews, individual in-depth interviews [cognitive interview], online research, and focus group discussion guides.)

- 1. Does this message make you want to do anything?
 - Does this motivate you to take action?
- 2. Would it make you think more about the importance of [INSERT health topic or behavior]?
- 3. Would it make you concerned about increasing [INSERT health topic or behavior]?
- 4. Would it make you want to [INSERT health topic or behavior]?
- 5. Would it make you likely to do something about increasing [INSERT health topic or behavior]?
 - What about the message makes you more or less likely to [INSERT health topic or behavior]?
- 6. Would you change anything about your current routine after seeing this?
- 7. Do you plan to [INSERT health topic or behavior]?
- 8. Doctors are interested in what they can say to motivate patients (or other parents) to [INSERT health topic or behavior]. What is your advice to them? That is, what should doctors tell people if they want them to [INSERT health topic or behavior]?
- 9. Where there any tips on here that you would not follow or comply with? Explain.
- 10. Is there anything that could be changed to make it more likely you would be motivated to [INSERT health topic or behavior]?
- 11. If you saw a [INSERT health topic or behavior] story (on television, in newspapers, or on the Internet], how likely would you be to pay close attention to it:
 - Talk about [INSERT health topic or behavior] with your family in the next week or so
 - Talk about [INSERT health topic or behavior] with your friends in the next week
 of so
 - Bring up the issue of [INSERT health topic or behavior] the next time you visit your healthcare provider

Behavioral Intentions

Strongly	Strongly
Disagre	Agree

	е				
1. I intend to do something about [INSERT health topic or behavior].	1	2	3	4	5
I plan on looking into [INSERT health topic or behavior].	1 1	2 2 2	3 3	4 4	5 5
I mean to research [INSERT health topic or behavior].	1	2	3	4	5
I have thought about taking action to/for [INSERT health topic or behavior].	1	2	3	4	5
5. I have considered doing something about [INSERT health topic or behavior].6. I will do something about [INSERT health topic or behavior].7. I am taking action to/for [INSERT health topic or behavior] right now.	1	2 2	3	4	5 5

Involvement

	Strongly Disagre e				Strongly Agree
1. The outcome of [INSERT health topic or behavior] directly affects my life.	1	2	3	4	5
2. Whether or not people do something about [INSERT health topic or behavior] is important to	1	2	3	4	5
my life. 3. The outcome of [INSERT health topic or behavior]	1	2	3	4	5
is relevant to my life. 4. Whether or not others care about [INSERT health	1	2	3	4	5
topic or behavior] is important to me. 5. The problem of [INSERT health topic or behavior]	1	2	3	4	5
is against my personal values. 6. People who support [INSERT health topic or	1	2	3	4	5
behavior] are against all I stand for. 7. If I thought [INSERT health topic or behavior] was	1	2	3	4	5
not a big deal, my friends would think poorly of me.	1	2	3	4	5
8. I am fearful that my circle of friends would think I was dumb for caring about [INSERT health topic	1	2	3	4	5
or behavior]. 9. Whether I do something to improve [INSERT]	1	2	3	4	5
health topic or behavior] is central to how I view myself.	1	2	3	4	5
10 How I handle [INCERT health tenic or					

How I handle [INSERT health topic or 10.

behavior] is central to my self-image.

Handing the [INSERT health topic or behavior] actively is an important part of how I see myself. 11.

Self-efficacy scale

	Disagre e				Agree
1. I feel as though I can make a difference regarding [INSERT health topic or behavior].	1	2	3	4	5
2. The suggestions for dealing with [INSERT health topic or behavior] made in the message are	1	2	3	4	5
doable. 3. I personally could do the suggested [INSERT]	1	2	3	4	5
health topic or behavior] in the message. 4. Helping improve [INSERT health topic or	1	2	3	4	5
behavior] is a goal within my reach. 5. I am confident that I can protect myself from [INSERT health topic or behavior].	1	2	3	4	5
Attitudes					

The following questions ask about your opinion on [INSERT health condition/behavior/disease/syndrome/injury/disability]].

	Strongly Disagre e				Strongly Agree
1. I think that [INSERT health					
condition/behavior/disease/syndrome/injury/disab ility] is a critical issue.	1	2	3	4	5
People should make a strong effort to do something about [INSERT health condition/behavior/disease/syndrome/injury/disab	1	2	3	4	5
ility]. 3. People that do not do something about [INSERT health	1	2	3	4	5
condition/behavior/disease/syndrome/injury/disability] are inconsiderate.	1	2	3	4	5
 People who do not care about [INSERT health condition/disease/syndrome/injury/disability] are being dumb. 					

Response efficacy scale

	Strongly Disagre e				Strongly Agree
1. Visiting the Web site/calling the number listed in the message is a good start to improving [INSERT health	1	2	3	4	5
condition/disease/syndrome/injury/disability]. 2. By doing the behaviors suggested by the message, the [INSERT health	1	2	3	4	5
condition/disease/syndrome/injury/disability] can be improved.	1	2	3	4	5
3. Generally speaking, it is possible to improve [INSERT health	1	2	3	4	5

condition/disease/syndrome/injury/disability].

4. There are many things I can do to protect myself from [INSERT health condition/disease/syndrome/injury/disability].

Self-protection motivation

	Strongl y Disagre e				Strongl y Agree
1. I want to combat [INSERT health condition/disease/syndrome/injury/disability].	1	2	3	4	5
2. I want to have the ability to fight [INSERT health condition/disease/syndrome/injury/disability].	1	2	3	4	5
3. I want to prevent [INSERT health condition/disease/syndrome/injury/disability].	1	2	3	4	5
I really don't care about [INSERT health condition/disease/syndrome/injury/disability].	1	2	3	4	5

- 1. [Before being contacted for this study, had you ever heard of...] CDC or the Centers for Disease Control and Prevention?
 - Yes
 - No
- 2. [Before being contacted for this study, had you ever heard of...] the Department of Health and Human Services?
 - Yes
 - No
- 3. Before being contacted for this study, had you ever heard of the [INSERT organization name]?
 - Yes
 - No