<u>1. Net Worth = Total Assets – Total Liabilities</u>

2. **Total** Assets = This figure is self explanatory and is <u>found in your</u> <u>audited financial</u> <u>statements on the Balance Sheet</u>

3. **Cash & ST Investments** = This figure is the portion of your Total Assets that represents the Total of Cash and Investment Instruments whose maturity is within 1 year. This information is obtained from your Balance Sheet. \_

<u>4. LT Liquid Investments (Bonds)</u> = This figure represents the portion of the Total Assets whose maturity is longer than 1 year. This figure is found on your Balance Sheet (Bonds are the most common investment found in this category).

5. **Total Liabilities** = this figure is self explanatory and is <u>found in your audited financial</u> <u>statements on the Balance Sheet</u>

<u>6. Health Claims Payable</u> = This is the value of the portion of the Total Liabilities that are dedicated to paying claims related to the deliver

<u>7. **Total Revenue**</u> = This figure is self explanatory and found on the Revenue and Expense Statement in (also referred to as the Income Statement) Audited Financial Statements

<u>8. Total Expenses</u> = This figure is self explanatory and found on the Revenue and Expense Statement in (also referred to as the Income Statement) Audited Financial Statements

<u>9. Total Medical and Hospital Expenses</u> = This represents the portion of Total Expenses dedicated to paying for direct medical expenses (such as doctors visits) as well as expenses associated with hospital stays. This figure is found on your audited Revenue and Expense Statement.

<u>10.</u> **Total Administrative Expenses** = This is the portion of the total expenses dedicated to paying for all the general and administrative expenses associated with running the plan. This figure is found on the audited Revenue and Expense Statement

<u>11. Net Income</u> = This is the portion of revenue remaining after all the expenses and taxes have been taken out. This figure is found as a line item on the Revenue and Expense Statement. This figure can also be a negative number. In that case, it's called a Net Loss.

<u>12. Cash Flow from Operations</u> = This figure is found on the Cash Flow Statement. It is the first sub-totaled figure before accounting for cash flow from investing and financing activities.

13. **Total Member Months** = This figure is found at the top of the Revenue and Expense Statement in the Annual Health Blank.