

**U.S. PURCHASERS' QUESTIONNAIRE**

**CERTAIN PASSENGER VEHICLE AND LIGHT TRUCK TIRES FROM CHINA**

**This questionnaire must be received by the Commission by no later than May 7, 2009**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its market disruption investigation concerning certain passenger vehicle and light truck tires (subject tires) from China (Inv. No. TA-421-7) under section 421(b) of the Trade Act of 1974 (the Act). The information requested in the questionnaire is requested under the authority of section 421 of the Act. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from James Fetzer (202-708-5403).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>World Wide Web address</b> _____
Has your firm purchased subject tires (as defined in the instruction booklet) from <u>any</u> source at any time since January 1, 2004?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission. The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements. The undersigned understands that the confidential business information that is furnished may be subject to, and may be released under an administrative protective order issued by the Commission pursuant to section 206.47 of the Commission's Rules of Practice and Procedure. In addition, the confidential business information that is submitted may be included in a confidential version of the report that the Commission transmits to the President and the U.S. Trade Representative, should the Commission transmit a confidential version. Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing subject tires from China into the United States or which are engaged in exporting subject tires from China to the United States?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of subject tires?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--PURCHASES**

II-1. Who should be contacted regarding the requested purchase information?

Company contact: \_\_\_\_\_  
 Name and title

( ) \_\_\_\_\_  
 Phone number E-mail address

II-2. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of subject tires. Report based on delivery date, not order date.

<b>(Quantity in 1,000 tires, value in \$1,000)</b>					
<b>Item</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>
<b>Purchases of product produced in the United States:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Purchases of product produced in China:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Purchases of product produced in all other countries:<sup>1</sup></b>					
<i>Quantity</i>					
<i>Value</i>					
<sup>1</sup> Please identify these countries: _____					

II-3. If the relative shares of your firm's total purchases of subject tires from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

<b>Country</b>	<b>Increase/decrease</b>	<b>Reason</b>

**PART II.--PURCHASES--Continued**

II-4. If your firm has purchased subject tires from only one country, please explain the reasons for doing so.

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**PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES**

III-1. Who should be contacted regarding the requested information on market characteristics and purchasing practices?

Company contact: \_\_\_\_\_  
Name and title

( ) \_\_\_\_\_  
Phone number E-mail address

III-2. Which of the following best describes your firm as a purchaser of subject tires (check all that apply, noting the specific end uses if known)?

- OEM ( \_\_\_\_\_ )
- Replacement market reseller ( \_\_\_\_\_ )
- Distributor ( \_\_\_\_\_ )
- Other ( \_\_\_\_\_ )

III-3. Are you aware whether the subject tires you are purchasing is U.S.-produced or imported?

- Always
- Usually
- Sometimes
- Never

III-4. Do you know the manufacturer of the subject tires that you purchase?

- Always
- Usually
- Sometimes
- Never

III-5. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

- Always
- Usually
- Sometimes
- Never

III-6. How many suppliers do you generally contact before making a purchase?

\_\_\_\_\_

\_\_\_\_\_

**PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-7. Have you changed suppliers since January 1, 2004?

- No             Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

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III-8. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 5 years?

- No             Yes--Please identify the firms.

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III-9. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

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**PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-10. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for subject tires.

	<b>VERY IMPORTANT</b>	<b>SOMEWHAT IMPORTANT</b>	<b>NOT IMPORTANT</b>
Availability .....	-	-	-
Delivery terms.....	-	-	-
Delivery time .....	-	-	-
Discounts offered.....	-	-	-
Extension of credit.....	-	-	-
Price .....	-	-	-
Minimum qty requirements.....	-	-	-
Packaging.....	-	-	-
Product consistency .....	-	-	-
Quality meets industry standards ....	-	-	-
Quality exceeds industry standards.	-	-	-
Product range .....	-	-	-
Reliability of supply.....	-	-	-
Technical support/service .....	-	-	-
U.S. transportation costs .....	-	-	-
Other (specify):			
_____ .....	-	-	-
_____ .....	-	-	-
_____ .....	-	-	-



**PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued**

III-11. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase subject tires for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

(i) \_\_\_\_\_

(ii) \_\_\_\_\_

(iii) \_\_\_\_\_

Other factors or comments: \_\_\_\_\_

III-12. What characteristics does your firm consider when determining the quality of subject tires?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

III-13. How often does your firm purchase the subject tires that is offered at the lowest price?

Always

Usually

Sometimes

Never

**PART IV.--PRODUCT COMPARISONS**

IV-1. Who should be contacted regarding the requested information on product comparisons?

Company contact: \_\_\_\_\_  
 Name and title

( ) \_\_\_\_\_  
 Phone number E-mail address

IV-2. Please indicate the countries of origin for subject tires for which your firm has actual marketing/pricing knowledge.

- United States
- China
- Other countries (Please specify: \_\_\_\_\_)

IV-3. Are subject tires produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	China	Other countries
United States			
China			
<sup>1</sup> For any country-pair producing subject tires which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: _____ _____ _____ _____ _____ _____ _____ _____ _____ _____			

**PART IV.--PRODUCT COMPARISONS--*Continued***

IV-4. Are certain grades/types/sizes of subject tires available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

No             Yes--Please identify the source and the grade/type/size.

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**PART V.—SUPPLIER IDENTIFICATION**

V-1. Please provide the names and addresses of your firm's five largest suppliers of subject tires purchased during 2004-08. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of subject tires that each of these suppliers accounted for in 2008.

<b>No.</b>	<b>Supplier's name</b>	<b>Street address (not P.O. box), city, state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2008 purchases (%)</b>
1					
2					
3					
4					
5					