

U.S. PURCHASERS' QUESTIONNAIRE

CERTAIN KITCHEN APPLIANCE SHELVING AND RACKS FROM CHINA

This questionnaire must be received by the Commission by no later than May 15, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain kitchen appliance shelving and racks from China (Inv. Nos. 701-TA-458 and 731-TA-1154 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from **Clark Workman (202-205-3248)**.

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm purchased certain kitchen appliance shelving and racks (as defined in the instruction booklet) from <u>any</u> source at any time since January 1, 2006?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain kitchen appliance shelving and racks from China into the United States or which are engaged in exporting certain kitchen appliance shelving and racks from China to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain kitchen appliance shelving and racks?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--PURCHASES

II-1. Who should be contacted regarding the requested purchase information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of certain kitchen appliance shelving and racks. Report based on delivery date, not order date.

<i>(Quantity in thousands of units, value in \$1,000)</i>				
Item	2006	2007	2008	Jan.-Mar. 2009
Certain refrigeration shelving				
Purchases of product produced in the United States:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in China:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in all other countries:¹				
<i>Quantity</i>				
<i>Value</i>				
Certain oven racks				
Purchases of product produced in the United States:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in China:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of product produced in all other countries:²				
<i>Quantity</i>				
<i>Value</i>				
¹ Please identify these countries: _____				
² Please identify these countries: _____				

PART II.--PURCHASES--Continued

If your answers differ for certain refrigeration shelving and certain oven racks, please indicate so in your response.

II-3. If the relative shares of your firm's total purchases of certain kitchen appliance shelving and racks from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/decrease	Reason

II-4. If your firm has purchased certain kitchen appliance shelving and racks from only one country, please explain the reasons for doing so.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

If your answers differ for certain refrigeration shelving and certain oven racks, please indicate so in your response.

III-1. Who should be contacted regarding the requested information on market characteristics and purchasing practices?

Company contact: _____
Name and title

() _____
Phone number E-mail address

III-2. Which of the following best describes your firm as a purchaser of certain kitchen appliance shelving and racks (check all that apply, noting the specific end uses if known)?

- OEM manufacturer of kitchen appliances (_____)
- Other end user (_____)
- Distributor (_____)
- Other (_____)

III-3. (a) If your firm is a distributor or reseller of certain kitchen appliance shelving and racks, what are the major types of consumers to which you sell certain kitchen appliance shelving and racks?

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase certain kitchen appliance shelving and racks?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-4. If your firm is an end user of certain kitchen appliance shelving and racks, list in order of quantity of certain kitchen appliance shelving and racks consumed, the top 3 products for which your firm purchases certain kitchen appliance shelving and racks as a component part or input. Please indicate what percentage of the total cost is accounted for by certain kitchen appliance shelving and racks.

Product you produce	Percent of cost accounted for by certain kitchen appliance shelving and racks

III-5. (a) If your firm is an end user of certain kitchen appliance shelving and racks, has the demand for your firm's final products incorporating certain kitchen appliance shelving and racks changed since January 1, 2006?

- Increased No change Decreased

(b) Has this had any effect on your firm's demand for certain kitchen appliance shelving and racks?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-6. (a) Can other products be substituted for certain kitchen appliance shelving and racks?

No Yes--Please list these substitute products in order of importance.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain kitchen appliance shelving and racks?

No Yes--To what degree do changes in their prices affect the price for certain kitchen appliance shelving and racks? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain kitchen appliance shelving and racks or final end use?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--*Continued*

III-7. Are you aware whether the certain kitchen appliance shelving and racks you are purchasing is U.S.-produced or imported?

- Always Usually Sometimes Never

III-8. Do you know the manufacturer of the certain kitchen appliance shelving and racks that you purchase?

- Always Usually Sometimes Never

III-9. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?

- Always Usually Sometimes Never

III-10. Have you made significant changes in your purchasing patterns (e.g., frequency) in the last three years?

- No Yes-- Please describe.

III-11. How many suppliers do you generally contact before making a purchase?

III-12. Have you changed suppliers since January 1, 2006?

- No Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-13. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

- No Yes--Please identify the firms.

III-14. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the certain kitchen appliance shelving and racks they sell to your firm?

- No Yes--_____ percent of purchases in 2008 Yes--All purchases

Please provide a general description of the certification or qualification process and the time required.

III-15. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-16. Since January 1, 2006, have any domestic or foreign producers failed in their attempts to certify or qualify their certain kitchen appliance shelving and racks with your firm or have any producers lost their approved status?

- No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-17. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for certain kitchen appliance shelving and racks.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Finance terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tooling costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-17. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase certain kitchen appliance shelving and racks for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

(i) _____

(ii) _____

(iii) _____

Other factors or comments: _____

III-18. What characteristics does your firm consider when determining the quality of certain kitchen appliance shelving and racks?

III-19. How often does your firm purchase the certain kitchen appliance shelving and racks that is offered at the lowest price?

- Always Usually Sometimes Never

III-20. Please list the names of any firms you considered price leaders in the certain kitchen appliance shelving and racks market during January 2006-March 2009. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-21. Please describe how the above firm(s) exhibited price leadership.

III-22. Does your firm purchase certain kitchen appliance shelving and racks over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total purchases of certain kitchen appliance shelving and racks in 2008 accounted for by internet purchases.

III-23. (a) How do tooling costs, including any discounts, for your purchases of certain kitchen appliance shelving and racks imported from China compare to tooling costs for certain kitchen appliance shelving and racks produced in the United States?

- Certain kitchen appliance shelving and racks imported from China generally has lower tooling costs than certain kitchen appliance shelving and racks produced in the United States--_____ percent lower in 2006, _____ percent lower in 2007, _____ percent lower in 2008.
- Certain kitchen appliance shelving and racks produced in the United States generally has lower tooling costs than certain kitchen appliance shelving and racks imported from China--_____ percent lower in 2006, _____ percent lower in 2007, _____ percent lower in 2008.
- Tooling costs are generally the same for certain kitchen appliance shelving and racks produced in the United States and certain kitchen appliance shelving and racks imported from China
- Other (please explain below)

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

- (b) Please estimate the average cost of tooling as a percentage of the delivered price for your purchases of certain kitchen appliance shelving and racks (leave blank if you made no purchases from a particular source):

Certain kitchen appliance shelving and racks produced in the United States-- _____ percent since 2006

Certain kitchen appliance shelving and racks produced in the China-- _____ percent since 2006

III-24. How do credit terms for your purchases of certain kitchen appliance shelving and racks imported from China compare to credit terms for certain kitchen appliance shelving and racks produced in the United States?

- Credit terms for purchases of certain kitchen appliance shelving and racks imported from China are generally better than credit terms for purchases of certain kitchen appliance shelving and racks produced in the United States.
- Credit terms for purchases of certain kitchen appliance shelving and racks produced in the United States are generally better than credit term for purchases of certain kitchen appliance shelving and racks imported from China.
- Credit terms are generally the same for certain kitchen appliance shelving and racks produced in the United States and certain kitchen appliance shelving and racks imported from China
- Other (please explain below)

If credit terms differ between countries, describe the different credit terms generally offered for purchases of certain kitchen appliance shelving and racks produced in the United States and certain kitchen appliance shelving and racks imported from China. In particular, report whether you are provided lower interest rates or extended periods of time for repayment from different sources.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-25. **COMPARABILITY OF COMMERCIAL KITCHEN APPLIANCE SHELVING & RACKS AND THE SUBJECT PRODUCT.**--Since January 1, 2006, has your firm purchased certain kitchen appliance shelving and racks for **COMMERCIAL** appliances?

No

Yes--Please describe the **differences and similarities between certain kitchen appliance shelving and racks for COMMERCIAL appliances and certain kitchen appliance shelving and racks (the subject product for residential appliances)** with respect to the following factors: (a) characteristics and uses--describe the differences and similarities in the physical characteristics and end uses; (b) interchangeability--discuss the interchangeability in end use of the two products; (c) manufacturing processes--describe the two processes and include a discussion of the interchangeability of production inputs, machinery and equipment, and skilled labor; (d) channels of distribution--describe the specific end use/customer requirements and channels of distribution/market situation in which the products are sold; (e) customer and producer perceptions--describe any perceived differences in the two products (e.g., sales/marketing practices); and (f) price--provide a discussion and specific examples of prices for the two products. Use additional pages as necessary.

(a) Characteristics and uses:

(b) Interchangeability:

(c) Manufacturing processes:

(d) Channels of distribution:

(e) Customer and producer perceptions:

(f) Price:

PART IV.--PRODUCT COMPARISONS

If your answers differ for certain refrigeration shelving and certain oven racks, please indicate so in your response.

IV-1. Who should be contacted regarding the requested information on product comparisons?

Company contact: _____
Name and title

() _____
Phone number E-mail address

IV-2. Please indicate the countries of origin for certain kitchen appliance shelving and racks for which your firm has actual marketing/pricing knowledge.

- United States
- China
- Other countries (Please specify: _____)

PART IV.--PRODUCT COMPARISONS--Continued

IV-3. Are **certain refrigeration racks** and **certain oven racks** (please answer separately) produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair.¹

Certain refrigeration shelving			
Country-pair	United States	China	Other countries
United States			
China			
¹ For any country-pair producing refrigeration racks which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/> <hr/> <hr/>			

Certain oven racks			
Country-pair	United States	China	Other countries
United States			
China			
¹ For any country-pair producing certain oven racks which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/> <hr/> <hr/>			

IV-4. Do you or your customers ever specifically order certain kitchen appliance shelving and racks from one country in particular over other possible sources of supply?

PART IV.--PRODUCT COMPARISONS--Continued

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why certain kitchen appliance shelving and racks from these countries is preferred over product from other countries (please note the specific product in your response).

IV-5. Are certain grades/types/sizes of certain kitchen appliance shelving and racks available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

IV-6. If you purchased certain kitchen appliance shelving and racks from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

PART IV.--PRODUCT COMPARISONS--Continued

IV-8. (a) How often does domestically produced certain kitchen appliance shelving and racks meet minimum quality specifications for your uses or your customers' uses?

Always Usually Sometimes Never

(b) How often does imported subject certain kitchen appliance shelving and racks meet minimum quality specifications for your uses or your customers' uses?

China

Always Usually Sometimes Never

Other country (Please specify: _____)

Always Usually Sometimes Never

Other country (Please specify: _____)

Always Usually Sometimes Never

(c) How often does imported nonsubject certain kitchen appliance shelving and racks meet minimum quality specifications for your uses or your customers' uses?

From: _____

Always Usually Sometimes Never

From: _____

Always Usually Sometimes Never

From: _____

Always Usually Sometimes Never

From: _____

Always Usually Sometimes Never

PART V.—SUPPLIER IDENTIFICATION

V-1. Please provide the names and addresses of your firm's five largest suppliers of certain kitchen appliance shelving and racks purchased during 2006-08. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of certain kitchen appliance shelving and racks that each of these suppliers accounted for in 2008.

No.	Refrigeration shelving supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2008 purchases (%)
1					
2					
3					
4					
5					

No.	Oven rack supplier's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2008 purchases (%)
1					
2					
3					
4					
5					