U.S. IMPORTERS' QUESTIONNAIRE

CUT-TO-LENGTH (CTL) PLATE FROM CHINA, RUSSIA, AND UKRAINE

This questionnaire must be received by the Commission by no later than June 26, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order and suspension agreements concerning cut-to-length carbon steel plate from China, Russia, and Ukraine (Inv. Nos. 731-TA-753, 754, and 756 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of fi	irm			
Address				
			Zip Code	
World Wi	ide Web address			
•	rm imported CTL carbon steel plate or om any country at any time since Januar		by steel plate (as defined in the instruction	
☐ NO ☐ YES		, complete all par	his page of the questionnaire to the Commission) rts of the questionnaire, and return the entire y the date indicated above)	

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date
	Phone: ()	
Signature	<i>Fax</i> ()	E-mail address

U.S. Importers' Questionnaire - CTL Plate

PART II.--TRADE AND RELATED INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. <u>**OMB statistics.-**</u>-Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

hours dollars

- I-1b. <u>**OMB feedback.--**We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.</u>
- I-2. **Establishments covered.--**Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

Ownership Is you:	r firm owned, in whole or in part, by any	v other firm?
No No	YesList the following information.	
Firm name	Address	Extent of ownershi

U.S. Importers' Questionnaire - CTL Plate

	esList the following information.	
Firm name	Address	Affiliation
Related NONSURIE	CT importers/exportersDoes	
	which are engaged in importing CT	L plate (carbon steel or micro-alle
domestic or foreign, w from countries other tl engaged in exporting (which are engaged in importing CT nan China, Russia, and/or Ukraine CTL plate (carbon steel or micro-a Ukraine to the United States?	into the United States or which an
domestic or foreign, w from countries other the engaged in exporting (China, Russia, and/or	nan China, Russia, and/or Ukraine	into the United States or which as lloy steel) from countries other th
domestic or foreign, w from countries other the engaged in exporting (China, Russia, and/or	han China, Russia, and/or Ukraine CTL plate (carbon steel or micro-a Ukraine to the United States? esList the following information.	into the United States or which as lloy steel) from countries other th
domestic or foreign, w from countries other the engaged in exporting (China, Russia, and/or	han China, Russia, and/or Ukraine CTL plate (carbon steel or micro-a Ukraine to the United States? esList the following information.	into the United States or which as lloy steel) from countries other th
domestic or foreign, w from countries other the engaged in exporting (China, Russia, and/or	han China, Russia, and/or Ukraine CTL plate (carbon steel or micro-a Ukraine to the United States? esList the following information.	into the United States or which as lloy steel) from countries other th
domestic or foreign, w from countries other tl engaged in exporting (China, Russia, and/or No Ye Firm name and countr	han China, Russia, and/or Ukraine CTL plate (carbon steel or micro-a Ukraine to the United States? esList the following information.	into the United States or which an alloy steel) from countries other th
domestic or foreign, w from countries other the engaged in exporting (China, Russia, and/or No Ye Firm name and countr Related producers are engaged in the pro	nan China, Russia, and/or Ukraine CTL plate (carbon steel or micro-a Ukraine to the United States? esList the following information. y <u>Address</u>	into the United States or which an lloy steel) from countries other th <u>Affiliation</u> rms, either domestic or foreign, w l or micro-alloy steel)?

<u>Nature of import operations</u> Please indicate the nature of your firm's importing operation CTL plate (carbon steel or micro-alloy steel). More than one answer may be applicable.				
Importer of record		Takes t	itle to the imported product(s)	
Consignee of the imp	ported products(s)	Custom	s broker or freight forwarder	
In your role as an impor- located in the United Sta			lar inventory services to custome	
	ignee, please list t		late (carbon steel or micro-alloy ow (firm name, address, telephor	
<u>Firm name</u>	Address	<u>.</u>	Contact person and ph number	
			firm enters CTL plate (carbon s om, foreign trade zones or bonde	
Foreign trade zones	🗌 No	Yes		
Bonded warehouses	🗌 No	Yes		
<u>TIB</u> Please indicate wl under the TIB (temporar			(carbon steel or micro-alloy stee	
No Yes				

U.S. Importers' Questionnaire - CTL Plate

I-11.	Business plan In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for CTL plate (carbon steel or micro-alloy steel)?				
	No Yes–Please provide the requested documents. If you are not providing the requested documents, please explain why not.				
I-12.	<u>Other investigations.</u> To your knowledge, have the products subject to these reviews been the subject of any other import relief investigations in the United States or in any other countries?				
	No Yes–Please specify.				

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

Further information on this part of the questionnaire can be obtained from Dana Lofgren, Investigator (202-205-2539, dana.lofgren@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

II-1. <u>Contact information (Trade)</u>.--Who should be contacted regarding the requested trade and related information?

Company contact:					
	Name and title				
	()				
	Phone number	E-mail address			

II-2. <u>Changes in operations</u>.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of CTL plate (carbon steel or micro-alloy steel) since January 1, 2003?

(check as many as appropriate)	(please describe)
office/warehouse openings	
_	
office/warehouse closings	
relocations	
_	
expansions	
acquisitions	
_	
consolidations	
prolonged shutdowns or	
importation curtailments	
revised labor agreements	
other	

II-3.	your operation	<u>Anticipated changes in operations</u> Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of CTL plate (carbon steel or micro-alloy steel) in the future?					
	🗌 No	Yes–Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.					
duty o	order, please i	f your response differs for particular suspension agreements or the antidumping ndicate and explain the particular effect of revocation of specific suspension antidumping duty order.					
II-4.	changes in the importation of the steel plate fr	<u>Anticipated changes in operations in the event of revocation</u> Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of CTL carbon steel plate in the future if the suspension agreements on CTL carbon steel plate from Russia, and/or Ukraine, and/or the antidumping duty order on CTL carbon steel plate from China, were to be revoked?					
	🗌 No	Yes–Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.					
II-5.		<u>mports</u> Has your firm imported or arranged for the importation of CTL carbon steel Thina, Russia, and/or Ukraine for delivery after June 30, 2009?					

🗌 No	YesIndicate when such orders are to be delivered and the quantities involved.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6.	Reasons for importing if producer If your firm also produces CTL plate (carbon steel or micro-alloy steel) in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.							
II-7a.	<u>Imports from China</u> . China?	Imports from ChinaDoes your firm import CTL plate (carbon steel or micro-alloy steel) from China?						
	No. Ye	es Report yo	ur firm's imp	orts and your	firm's shipmer	nts and invento	ories	
		of CTL	plate (carbon	steel or micr	o-alloy steel) in	mported from	China	
					periods. (See d			
			tion booklet.)	ne speeniee j				
		mstruct	lon bookiet.)					
			CHIN	A				
		Quantit	y (in short ton	s), value (<i>in</i> \$	1,000)			
	ltem	2003	2004	2005	2006	2007	2008	
	ing-of-period							
	ories (quantity) (A)							
Import								
	antity (B)							
	ue (C)							
	i pments: nmercial shipments: <i>Quantity</i> (D)							
	Value (E)							
Inte	ernal consumption/							
trar	nsfers:							
	Quantity (F)							
	Value ² (G)							
	shipments: ³							
	antity (H)							
	ue (I)							
(quantii	<pre>-period inventories ty) (J)</pre>							
	els of distribution:							
	. shipments to							
	ributors, processors or							
	vice centers (quantity)							
(K)								
	. shipments to end users antity) (L)							
	ease identify the foreign pro	oducers if know	l wn:	1			1	
² Sc	ales to related firms (includ	ing internal cor	sumption) mus	t be valued at t	fair market value	In the event th	at you use a	

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:

³ Identify your principal export markets:

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-7b. <u>Imports from China</u>.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from China?

Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

CHINA

Quantity (in short tons), value (in \$1,000)					
Item	January-June 2008	January-June 2009			
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption/ transfers:					
Quantity (F)					
Value ² (G)					
Export shipments: ³					
Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution:					
U.S. shipments to distributors, processors or					
service centers (quantity) (K)					
U.S. shipments to end users (quantity) (L)					
¹ Please identify the foreign producers, if known:					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you					
use a different basis for valuing these sales within		it basis (e.g., cost, cost plus, etc.)			
and provide value data using that basis for each p	eriod identified above:				
³ Identify your principal export markets:					

No.

U.S. Importers' Questionnaire - CTL Plate

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-7c. **Imports from Russia**.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from Russia?

Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from Russia by your firm during the specified periods. (See definitions in the instruction booklet.)

RUSSIA

ltem	2003	/ (in short tons 2004	2005	2006	2007	2008
Beginning-of-period						
inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/						
transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories						
(quantity) (J)						
Channels of distribution:						
U.S. shipments to						
distributors, processors or						
service centers (<i>quantity</i>)						
(K)						
U.S. shipments to end users						
(quantity) (L)	-l					
¹ Please identify the foreign pro			h			_4
² Sales to related firms (includir						
different basis for valuing these sale value data using that basis for each			e specily that b	asis (e.g., cost,	cost plus, etc.)	and provid

³ Identify your principal export markets:

No.

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-7d. **Imports from Russia**.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from Russia?

Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from Russia by your firm during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

RUSSIA

Quantity (in short tons), value (in \$1,000)					
Item	January-June 2008	January-June 2009			
Beginning-of-period inventories (quantity) (A)					
Imports:1					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/ transfers:					
Quantity (F)					
Value ² (G)					
Export shipments: ³					
Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution:					
U.S. shipments to distributors, processors or					
service centers (quantity) (K)					
U.S. shipments to end users (quantity) (L)					
¹ Please identify the foreign producers, if known ² Sales to related firms (including internal consu use a different basis for valuing these sales within y and provide value data using that basis for each pe	umption) must be valued at fair n your company, please specify th	narket value. In the event that you at basis (e.g., cost, cost plus, etc.)			
³ Identify your principal export markets:					

No.

U.S. Importers' Questionnaire - CTL Plate

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PART II.--TRADE AND RELATED INFORMATION--Continued

II-7e. <u>Imports from Ukraine</u>.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from Ukraine?

```
No.
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Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from Ukraine by your firm during the specified periods. (See definitions in the instruction booklet.)

UKRAINE

Item	2003	2004	2005	2006	2007	2008
Beginning-of-period						
inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal						
consumption/transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories						
(quantity) (J)						
Channels of distribution:						
U.S. shipments to						
distributors, processors or						
service centers (quantity)						
(K)						
U.S. shipments to end users						
(quantity) (L)						
¹ Please identify the foreign proc						
² Sales to related firms (includin different basis for valuing these sale						

value data using that basis for each period identified above:

³ Identify your principal export markets:

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-7f. <u>Imports from Ukraine</u>.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from Ukraine?

Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from Ukraine by your firm during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

UKRAINE

Quantity (in short tons), value (in \$1,000)					
Item	January-June 2008	January-June 2009			
Beginning-of-period inventories (quantity) (A)					
Imports: ¹					
Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption/transfers:					
Quantity (F)					
Value ² (G)					
Export shipments: ³					
Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution:					
U.S. shipments to distributors, processors or					
service centers (quantity) (K)					
U.S. shipments to end users (quantity) (L)					
¹ Please identify the foreign producers, if knowr	ו:				
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you					
use a different basis for valuing these sales within		at basis (e.g., cost, cost plus, etc.)			
and provide value data using that basis for each pe	eriod identified above:				
³ Identify your principal export markets:					

No.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7g. <u>Imports from ALL OTHER SOURCES</u>.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from countries other than China, Russia, and/or Ukraine?

```
No.
```

Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from countries <u>other than</u> China, Russia, and/or Ukraine by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

ltem	2003	2004	2005	2006	2007	2008
Beginning-of-period						
inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/						
transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories						
(quantity) (J)						
Channels of distribution:						
U.S. shipments to						
distributors, processors or						
service centers (quantity)						
(K)						
U.S. shipments to end users						
(quantity) (L)						
¹ Please identify the foreign proc						
² Sales to related firms (includin						
different basis for valuing these sale value data using that basis for each	es within your	company, pleas	e specify that b	basis (e.g., cost,	cost plus, etc.)	and provid

³ Identify your principal export markets:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7h. <u>Imports from ALL OTHER SOURCES</u>.--Does your firm import CTL plate (carbon steel or micro-alloy steel) from countries other than China, Russia, and/or Ukraine?

```
No.
```

Yes-- Report your firm's imports and your firm's shipments and inventories of CTL plate (carbon steel or micro-alloy steel) imported from countries <u>other than</u> China, Russia, and/or Ukraine by your firm during the specified periods. (See definitions in the instruction booklet.)

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

ALL OTHER SOURCES COMBINED

Quantity (in short tons), value (in \$1,000)						
Item	January-June 2008	January-June 2009				
Beginning-of-period inventories (quantity) (A)						
Imports: ¹						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments: <i>Quantity</i> (D)						
Value (E)						
Internal consumption/transfers:						
Quantity (F)						
Value ² (G)						
Export shipments: ³						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors, processors or						
service centers (quantity) (K)						
U.S. shipments to end users (quantity) (L)						
¹ Please identify the foreign producers, if knowr						
² Sales to related firms (including internal const						
use a different basis for valuing these sales within		at basis (e.g., cost, cost plus, etc.)				
and provide value data using that basis for each pe	eriod identified above:					
³ Identify your principal export markets:						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Reconciliation of import data.--

(a) Please note that the quantities reported in questions II-7 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation			
A+B-D-F-H = J	Do these data reconcile?	No(Please	
	explain:		_)
D + F = K + L	Do these data reconcile?	🗌 No(Please	
	explain:		_)

(b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line L of year 2003 should equal line B of year 2004). Do these data reconcile for each adjacent calendar year?

Yes.	NoPlease explain.
------	-------------------

II-9. <u>Imports by thickness</u>.-- Please report the relative share of your firm's 2008 U.S. shipments of imports for CTL plate (carbon steel and micro-alloy steel) in the specified thicknesses below. (See definitions in the instruction booklet).

		(Quantity in percent)		
	China	Russia	Ukraine	All other sources
Plate thickness				
≤1.00"				
>1.00" but ≤ 3.00"				
> 3.00"				
Total	100%	100%	100%	100%

II-10 **Shipments by product.--** Please report your firm's 2008 U.S. shipments of imports for the CTL products identified below. (See definitions in instruction booklet).

Share of total 2008 U.S. shipments							
				All other			
	China	Russia	Ukraine	sources			
Item							
Hot-rolled wide flat bar							
Carbon structural steel plate							
All other cut-to-length plate							
Total	100%	100%	100%	100%			

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-11a. <u>CTL micro-alloy steel plate imports</u>.—Since 2003, did your firm import CTL micro-alloy steel plate from any country?

Yes–Please report your firm's imports of CTL micro-alloy steel plate since 2003.

(Quantity in short tons, value in 1,000 U.S. dollars)						
ltem	2003	2004	2005	2006	2007	2008
CTL micro-alloy stee	el plate import	s from:				
China						
Quantity						
Value						
Russia						
Quantity						
Value						
Ukraine						
Quantity						
Value						
All other sources						
Quantity						
Value						

II-11b. THE FOLLOWING TABLE IS DUE ON OR BEFORE JULY 24, 2009.

(Quantity in short tons, value in 1,000 U.S. dollars)						
Item	January-June 2008	January-June 2009				
CTL micro-alloy steel plate imports from:						
China						
Quantity						
Value						
Russia						
Quantity						
Value						
Ukraine						
Quantity						
Value						
All other sources						
Quantity						
Value						

No

U.S. Importers' Questionnaire - CTL Plate

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-12a. <u>CTL X-70 steel plate imports</u>.—Since 2003, did your firm import CTL X-70 steel plate from any country?

Yes–Please report your firm's imports of CTL X-70 steel plate since 2003.

(Quantity in short tons, value in 1,000 U.S. dollars)							
ltem	2003	2004	2005	2006	2007	2008	
CTL X-70 imports fro	CTL X-70 imports from:						
China							
Quantity							
Value							
Russia							
Quantity							
Value							
Ukraine							
Quantity							
Value							
All other sources							
Quantity							
Value							

II-12b. THE FOLLOWING TABLE IS DUE ON OR BEFORE JULY 24, 2009.

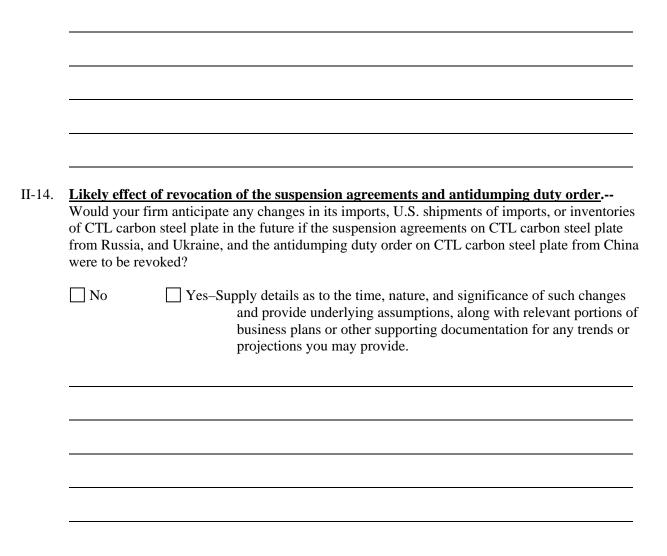
(Quantity in short tons, value in 1,000 U.S. dollars)						
Item	January-June 2008	January-June 2009				
CTL X-70 imports from:						
China						
Quantity						
Value						
Russia						
Quantity						
Value						
Ukraine						
Quantity						
Value						
All other sources						
Quantity						
Value						

No

PART II.--TRADE AND RELATED INFORMATION--Continued

For questions II-13 and II-14, if your response differs for particular suspension agreements or the antidumping duty order, please indicate and explain the particular effect of imposition and/or revocation of specific suspension agreements and/or order.

II-13. <u>Effect of suspension agreements and antidumping duty order</u>.--Describe the significance of the existing suspension agreements covering imports of CTL carbon steel plate from Russia, and Ukraine, and the antidumping duty order covering imports of CTL carbon steel plate from China, in terms of their effects on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the suspension agreements and antidumping duty order.



PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Ioana Mic, Economist (202-205-3196, ioana.mic@usitc.gov)

III-1. <u>Contact information (Price)</u>.--Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

() Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China, Russia, and Ukraine during January 2003-March 2009:

<u>Product 1</u>.-- Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, 72" through 120" in width, 0.1875" through 0.374" in thickness.

<u>Product 2</u>.-- Hot-rolled CTL carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, 72" through 120" in width, 0.375" through 2.00" in thickness.

<u>Product 3</u>.-- Hot-rolled CTL carbon steel plate, high strength low alloy (HSLA), ASTM A-572, Grade 50, sheared edges, not cleaned or oiled, in cut lengths, 72" through 120" in width, 0.5" through 1.5" in thickness.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Product 3:

PART III.--PRICING AND MARKET FACTORS--Continued

III-2a. <u>Price data (China)</u>.--Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm.

			HINA	 .		
	(C Produ		rt tons, value in o Prod		Prod	uct 2
Devied of chinesent						Value
Period of shipment 2003:	Quantity	Value	Quantity	Value	Quantity	value
January-March						
April-June						
July-September						
October-December						
2004: January-March						
April-June						
July-September						
October-December						
2005: January-March						
April-June						
July-September						
October-December						
2006: January-March						
April-June						
July-September						
October-December						
2007:						
January-March						
April-June						
July-September						
October-December						
2008:						
January-March						
April-June						
July-September						
October-December						
2009: January-March						
1 Net values (i.e., gros goods), f.o.b. your U.S. po 2 Pricing product defir Note. If your product does description of your product	int of shipment. hitions are provide s not exactly mee	ed on the first p	age of Part III.			
Product 1:						
Product 2:						
Product 3.						

III-2b. **Price data (Russia).--**Report below the quarterly price data¹ for pricing products² imported from Russia and sold by your firm.

RUSSIA

Period of shipment			Produ	uct 2	Produ	ict 3
	O	Product 1		Product 2		
2000	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
January-March						
April-June						
July-September						
October-December						
2004:						
January-March						
April-June						
July-September						
October-December						
2005:						
January-March						
April-June						
July-September						
October-December						
2006:						
January-March						
April-June						
July-September						
October-December						
2007:						
January-March						
April-June						
July-September						
October-December						
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
¹ Net values (<i>i.e.</i> , gross	sales values le	ss all discounts.	, allowances, rebat	tes, prepaid freid	pht, and the value	of returned
goods), f.o.b. your U.S. poir ² Pricing product definit	nt of shipment.			,	,	

Product 1: Product 2:

Product 2:

III-2c. **Price data (Ukraine).--**Report below the quarterly price data¹ for pricing products² imported from Ukraine and sold by your firm.

UKRAINE

	Produ	uantity in sho	Prod		Produ	ict 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2003:						
January-March						
April-June						
July-September						
October-December						
2004:						
January-March						
April-June						
July-September						
October-December						
2005:						
January-March						
April-June						
July-September						
October-December						
2006:						
January-March						
April-June						
July-September						
October-December						
2007:						
January-March						
April-June						
July-September						
October-December						
2008:						
January-March						
April-June						
July-September						
October-December						
2009:						
January-March						
¹ Net values (<i>i.e.</i> , gros	s sales values les	ss all discounts	, allowances, reba	tes, prepaid freig	ght, and the value of	of returned
goods), f.o.b. your U.S. po	int of shipment.					
² Pricing product defin	itions are provide	d on the first pa	age of Part III.			
Nata Kumunan du tul		((
NoteIf your product does		t the product sp	pecifications but is	competitive with	i the specified prod	luct, provide
description of your product Product 1:						
Product 1: Product 2:						
Product 2: Product 3:						
FI00003.5						

III-2d. Price data.--Continued

THIS PAGE IS DUE ON OR BEFORE JULY 24, 2009.

(Quantity in short tons, value in dollars)						
	CHINA					
	Product 1		Prod	uct 2	Prod	uct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2009:						
April-June						
			RUSSIA		D	
Deried of chinmont	Prod			uct 2		uct 3
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2009: April-June						
			UKRAINE			
	Prod	uct 1	Product 2		Product 3	
Period of shipment	Quantity	Value	Quantity	Value	Quantity	Value
2009: April-June						
April-June						
Product 1:						
Product 2:						
Product 3:						

For the following questions, if your responses differ with respect to CTL carbon steel plate and CTL micro-alloy steel plate, please indicate.

III-3. <u>Price setting</u>.-- How does your firm determine the prices that it charges for sales of CTL carbon steel plate (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.

Transaction by transaction	n Contracts	Set price lists	
OtherPlease describe:			

U.S. Importers' Questionnaire - CTL Plate

III-4.	Discou apply).	nt policy Please indic	cate and describe	your firm's disco	ount policie	es (check all that
	🗌 Qua	antity discounts	Annual tota	l volume discour	nts] No discount policy
	Oth	erPlease describe:				
III-5.	Pricing	g terms for CTL carbo	n steel plate			
	(a)	What are your firm's ty 2/10 net 30 days)?				
	(b)	On what basis are your	prices of import	ed CTL carbon s	teel plate u	sually quoted? (check
		one) F.o.bPlease speci	fy point:			Delivered
III-6.	carbon than 12	act versus spotApprox steel plate in 2008 were 2 months), (2) short-term 5), and (3) spot sales basi	on a (1) long-ten contract basis (1	rm contract basis multiple deliverie	(multiple d	leliveries for more
		Type of sale	3	Share of sales (pe	ercent)	
		Long-term contracts	-			
		Short-term contracts	-			
		Spot sales				
III-7.		erm contact provisions ng questions with respec		•	-	
	(a)	What is the average du	ration of a contra	act?		
	(b)	Can prices be renegotia	ated during the c	ontract period?	Yes	No No
	(c)	Does the contract fix q	uantity, price, or	both? Quant	ity 🗌 I	Price Doth
	(d)	Does the contract have	a meet or release	e provision?	Yes	No

PART III.--PRICING AND MARKET FACTORS--Continued

III-8. <u>Short-term contract provisions</u>.--If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a)	What is the average duration of a contract?						
(b)	Can prices be renegotiated during the contract period?						
(c)	Does the contract fix quantity, price, or both? Quantity Price Both						
(d)	Does the contract have a meet or release provision?						
	<u>Lead times</u> What is the average lead time between a customer's order and the date of delivery for your firm's sales of CTL carbon steel plate?						
	Source	Share of sales, 2008	Lead time				
From	n your firm's inventory						
From inver	n foreign manufacturers' ntory						
Prod	uced to order						

III-10. Shipping information.--

Total

III-9.

- (a) What is the approximate percentage of the total delivered cost of CTL carbon steel plate that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one) Your firm or purchaser

100 %

(c) What proportion of your sales are delivered within 100 miles of your point of importation (
 (c) or storage facility (
 (c) (check one, then provide the percentages)? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent. Be sure to check one of the two options for measurement.

III-11. <u>Geographical shipments</u>.—What is the geographic market area in the United States served by your firm (check all that apply)?

		√ if apj	olicable	
Geographic area	Imports from China	Imports from Russia	Imports from Ukraine	Nonsubject imports
Northeast.–CT, ME, MA, NH, NJ, NY, PA, RI, and VT.				
Midwest.–IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.				
Southeast.–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.				
Central Southwest.– AR, LA, OK, and TX.				
Mountains.–AZ, CO, ID, MT, NV, NM, UT, and WY.				
Pacific Coast.–CA, OR, and WA.				
OtherAll other markets in the United States not previously listed, including AK, HI, PR, VI, among others.				

III-12. <u>End uses</u>.--Describe the three most common end uses of the CTL carbon steel plate that you import from China, Russia, and/or Ukraine. For each end-use product, what percentage of the total cost is accounted for by CTL carbon steel plate?

End use

Share of total cost of end product (*percent*)

III-13. <u>Changes in end uses</u>.--Have there been any changes in the end uses of CTL carbon steel plate since 2003?

No Yes--Please describe.

No

PART III.--PRICING AND MARKET FACTORS--Continued

III-14.	Anticipated chan	ges in end uses	-Do you	anticipate any	changes	in terms	of the e	nd uses of
	CTL carbon steel	plate in the future	?		-			

Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-15. Substitutes.--Please list in order of importance any products that may be substituted for CTL carbon steel plate. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for CTL carbon steel plate, and to what degree, and the length of any time lag of such an effect.

Substitute	Description	Have changes in the prices of this substitute affected the price for CTL carbon steel plate?
1.		No YesPlease explain.
2.		No YesPlease explain.
3.		No YesPlease explain.
4.		□ No □ YesPlease explain.
5.		☐ No ☐ YesPlease explain.

U.S. Importers' Questionnaire - CTL Plate

III-16.	<u>Changes in substitutes</u> Have there been any changes in the number or types of products that can be substituted for CTL carbon steel plate since 2003?				
	No YesPlease explain.				
III-17.	<u>Anticipated changes in substitute</u> Do you anticipate any changes in terms of the substitutability of other products for CTL carbon steel plate in the future?				
	No YesPlease describe and provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.				
III-18.	Raw materials. To what extent have changes in the prices of raw materials affected your firm's selling prices for CTL carbon steel plate since 2003? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.				
III-19.	<u>Changes in factors affecting supply</u> Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.Sproduced CTL carbon steel plate in the U.S. market since 2003?				
	No YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.				

III-20.	Has your firm refused, declined, or been unable to supply CTL plate since January 1, 2003? (Examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.)						
	□ No			e time period(s) (i.e., month and year), the unt and type of product involved.			
III-21.	Availability of supply (U.Sproduced)						
	(a)		y changes in terms of the . market in the future?	availability of U.Sproduced CTL carbon			
		Increase	No change	Decrease			
	(b)	If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.					
III-22.	Availability of "subject" import supply						
	(a) Do you anticipate any changes in terms of the availability of CTL carbon steel pl imported from China, Russia, and/or Ukraine in the U.S. market in the future?						
		Increase	No change	Decrease			
	(b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlyin assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						

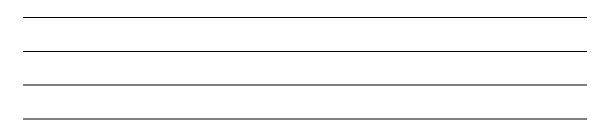
U.S. Importers' Questionnaire - CTL Plate

III-23.	<u>Availability of "nonsubject" import supply</u> Has the availability of <u>NONSUBJECT</u> CTL carbon steel plate (<i>i.e.</i> , CTL carbon steel plate imported from countries other than China, Russia, and Ukraine) changed since 2003?				
	No YesPlease explain.				
III-24.	Shift salesDescribe how easily your firm can shift its sales of CTL carbon steel plate between				
	the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting CTL carbon steel plate between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.				
III-25.	Product changes Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of CTL carbon steel plate since 2003?				
	No YesPlease describe and quantify if possible.				
III-26.	<u>Anticipated product changes</u> Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of CTL carbon steel plate in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.				
	No YesPlease identify, including the time period.				

III-27. Demand trends.--

How has the demand within the United States for CTL carbon steel plate changed s January 1, 2003?					
Increased	No Change	Decreased	Fluctuated		
If you have indicated that demand changed, please provide the factors that were responsible for such change, and specify the time period involved.					
How has the dema changed since Jan	and outside the United S wary 1, 2003?	tates (if known) for C	TL carbon steel pl		
		tates (if known) for C	TL carbon steel pl		
changed since Jan Increased If you have indica	uary 1, 2003?	Decreased d, please provide the f	Fluctuated		
changed since Jan Increased If you have indica	uary 1, 2003?	Decreased d, please provide the f	Fluctuated		
changed since Jan Increased If you have indica	uary 1, 2003?	Decreased d, please provide the f	Fluctuated		

III-28.	Antici	Anticipated demand trends				
	(a) How do you anticipate demand will change within the United States for CTL carbo plate in the future?					
		Increase	No Change	Decrease	Fluctuate	
	(b) If you have indicated that demand will change, please provide the factors that responsible for such change, and specify the time period involved.					
	(c)	How do you anticipat steel plate to in the fu	e demand will change of ture?	utside the United Sta	tes for CTL carbon	
(d) Increase No Change Decrease Fluctures for such change, and specify the time period involved.						
III-29.			ompare market prices of			
	U.S. markets, if known. Provide specific information as to time periods and regions for any pric comparisons.					



- III-30. <u>Market studies</u>.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL carbon steel plate supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, and Ukraine, and (3) the world as a whole. Of particular interest is such data from 2003 to the present and forecasts for the future.
- III-31. Interchangeability by country-pair.--Is CTL carbon steel plate produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Russia	Ukraine	Other countries
United States				
China				
Russia				
Ukraine				
please explain th	e factors that limit or pr	L carbon steel plate wh reclude interchangeabl	e use:	

III-32. Differences other than price by country-pair.--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between CTL carbon steel plate produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Russia	Ukraine	Other countries
United States				
China				
Russia				
Ukraine				
your firm's sales	ntry-pair for which facto of CTL carbon steel pla parted by such factors	ate, identify the country	vays or frequently are a -pair and report the ac	I significant factor in Ivantages or