U.S. IMPORTERS' QUESTIONNAIRE

PRESSURE SENSITVE PLASTIC TAPE FROM ITALY

This questionnaire must be received by the Commission by no later than NOVEMBER 6, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty finding concerning pressure sensitive plastic tape from Italy (Inv. No. AA1921-167 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of fir	rm		
Address			
			Zip Code
World Wid	le Web address		
•	m imported pressure sensitive plastic ce January 1, 1977?	c tape (as defined	in the instruction booklet) from any country at
☐ NO ☐ YES		lly, complete all par	his page of the questionnaire to the Commission) rts of the questionnaire, and return the entire y the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date
	Phone: ()	
Signature	<i>Fax</i> ()	E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. <u>**OMB statistics.-**</u>-Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

hours dollars

- I-1b. <u>**OMB feedback.--**We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.</u>
- I-2. **Establishments covered.--**Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

OwnershipIs you	r firm owned, in whole or in part, by any	other firm?
No .	YesList the following information.	
Firm name	Address	Extent of ownership

PART I.--<u>GENERAL INFORMATION</u>--Continued

domestic or t	foreign, which are e tates or which are e	engaged in importing	g pressure sensitiv	related firms, either ve plastic tape from Italy ir e plastic tape from Italy to
🗌 No	YesList th	e following informat	tion.	
<u>Firm name</u>		Address		Affiliation
either domes countries oth	tic or foreign, which er than Italy into th	h are engaged in imp	porting pressure s hich are engaged	firm have any related firm sensitive plastic tape from l in exporting pressure ttes?
No No	YesList th	e following informat	tion.	
<u>Firm name a</u>	nd country	Address		Affiliation
		firm have any relate		omestic or foreign, which
□ No	YesList th	e following informat	tion.	
Firm name		Address		Affiliation
pressure sens	sitive plastic tape.	Please indicate the r More than one answe	er may be applica	m's importing operations able.
Importer	of record		Takes title	
Consigne	e		Customs broker	or freight forwarder

PART I.--GENERAL INFORMATION -- Continued

I-8. <u>**Consignees.--**</u>If your firm is an importer of record of pressure sensitive plastic tape but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	Address	Contact person and phone <u>number</u>

I-9. <u>FTZs or bonded warehouse</u>.--Please indicate whether your firm enters pressure sensitive plastic tape into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones	🗌 No	Yes
Bonded warehouses	🗌 No	Yes

I-10. <u>**TIB.--**</u>Please indicate whether your firm imports pressure sensitive plastic tape under the TIB (temporary importation under bond) program.

No [Yes
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- I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for pressure sensitive plastic tape?
 - No Yes–Please provide the requested documents. If you are not providing the requested documents, please explain why not.
- I-12. <u>Other investigations</u>.--To your knowledge, has the pressure sensitive plastic tape subject to this review been the subject of any other import relief investigations in the United States or in any other countries?

No Yes–Please specify.	
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PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Edward Petronzio (202-205-3176, edward.petronzio@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

II-1. <u>Contact information (Trade)</u>.--Who should be contacted regarding the requested trade and related information?

Company contact:		
	Name and title	
	()	
	Phone number	E-mail address

II-2. <u>Changes in operations</u>.--Please indicate whether your firm has experienced any of the following changes in relation to the importation of pressure sensitive plastic tape since October 21, 1977?

(check as many as appropriate)	(please describe)
office/warehouse openings	
office/warehouse closings	
relocations	
expansions	
—	
acquisitions	
Consolidations	
prolonged shutdowns or	
importation curtailments	
revised labor agreements	
other	

U.S. Importers'	Questionnaire	- Pressure	sensitive	plastic tape
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PART II.--TRADE AND RELATED INFORMATION--Continued

	hanges in operations Does your firm anticipate any changes in the character of as or organization (as noted above) relating to the importation of pressure sensitive the future?
🗌 No	Yes–Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
anticipate any relating to the	hanges in operations in the event the finding is revokedWould your firm changes in the character of your operations or organization (as noted above) importation of pressure sensitive plastic tape in the future if the antidumping duty ssure sensitive plastic tape from Italy were to be revoked?
□ No	☐ Yes–Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
	ports Has your firm imported or arranged for the importation of pressure sensitive om Italy for delivery after September 30, 2009?
□ No	YesIndicate when such orders are to be delivered and the quantities and exporters involved.
Reasons for i	mporting if producer If your firm also produces pressure sensitive plastic tape in
the United Sta	tes, please indicate your reasons for importing this pressure sensitive plastic tape. s differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **Imports from Subject Sources**.--Does your firm import pressure sensitive plastic tape from Italy other than from Autoadesivitalia S.p.A., Boston Tapes S.p.A., or Plasturopa S.p.A.?

No. Yes--Report your firm's imports and your firm's shipments and inventories of pressure sensitive plastic tape imported from subject sources in Italy by your firm during the specified periods. (See definitions in the instruction booklet.)

Italy

Only include imports from companies *other than* the following:

- 1. Autoadesivitalia S.p.A.
- 2. Boston Tapes S.p.A.
- 3. Plasturopa S.p.A.

Conversion notes:

<u>Square meters to square yards:</u> <u>Multiply by 1.196 (1 square meter = 1.196 square yards)</u> Square feet to square yards: Divide by 9 (9 square feet = 1 square yard)

	Quantity (in 1,	000 square yards	s), value (<i>in \$1,000</i>)		
	Calendar years			January-September	
Item	2006	2007	2008	2008	2009
Beginning-of-period inventories (quantity) (A)					
Imports: Quantity (B)					
Value (C)					
U.S. shipments:					
Commercial shipments:					
Quantity (D)					
Value (E)					
Internal consumption/compar	ny transfers:				
Quantity (F)					
Value ¹ (G)					
Export shipments: ² Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>) (K)					
U.S. shipments to end users (<i>quantity</i>) (L)					
¹ Sales to related firms (includin different basis for valuing these sale value data using that basis for each	es within your co	mpany, please sp	valued at fair market becify that basis (e.g	value. In the even	t that you use c.) and provi
² Identify your principal export n	narkets:				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **Imports from Nonsubject Italian Sources**.--Does your firm import pressure sensitive plastic tape from Italian firms Autoadesivitalia S.p.A., Boston Tapes S.p.A., or Plasturopa S.p.A.?

No. Yes--Report your firm's imports and your firm's shipments and inventories of pressure sensitive plastic tape imported from these three firms by your firm during the specified periods. (See definitions in the instruction booklet.)

Italy

Only include imports from the following companies:

- 1. Autoadesivitalia S.p.A.
- 2. Boston Tapes S.p.A.
- 3. Plasturopa S.p.A.

Conversion notes:

<u>Square meters to square yards:</u> <u>Multiply by 1.196 (1 square meter = 1.196 square yards)</u> Square feet to square yards: Divide by 9 (9 square feet = 1 square yard)

			s), value (<i>in \$1,000</i>)			
_		Calendar years			January-September	
Item	2006	2007	2008	2008	2009	
Beginning-of-period inventories (quantity) (A)						
Imports: Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/con	npany transfers:	·	·	•		
Quantity (F)						
Value ¹ (G)						
Export shipments: ² Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>) (K)						
U.S. shipments to end user (quantity) (L)	s					
¹ Sales to related firms (incl different basis for valuing these value data using that basis for e	sales within your co	ompany, please sp				
¹ Sales to related firms (incl different basis for valuing these	e sales within your co each period identified	ompany, please sp				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. <u>Imports from ALL OTHER SOURCES</u>.--Does your firm import pressure sensitive plastic tape from countries other than Italy?

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No.
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Yes-- Report your firm's imports and your firm's shipments and inventories of pressure sensitive plastic tape imported from countries other than Italy by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Conversion notes:

<u>Square meters to square yards:</u> <u>Multiply by 1.196 (1 square meter = 1.196 square yards)</u> Square feet to square yards: Divide by 9 (9 square feet = 1 square yard)

	Quantity (in 1,0	000 square yards	s), value (<i>in \$1,000</i>)	
	Calendar years			January-September	
Item	2006	2007	2008	2008	2009
Beginning-of-period inventories (quantity) (A)					
Munity (B)					
Value (C)					
U.S. shipments: Commercial shipments: Quantity (D)					
Value (E)					
Internal consumption/compan	y transfers:		·	•	
Quantity (F)					
Value ¹ (G)					
Export shipments: ² Quantity (H)					
Value (I)					
End-of-period inventories (quantity) (J)					
Channels of distribution: U.S. shipments to distributors (<i>quantity</i>) (K)					
U.S. shipments to end users (<i>quantity</i>) (L)					
¹ Sales to related firms (includin different basis for valuing these sale value data using that basis for each	s within your co	mpany, please sp			
² Identify your principal export n	arkets:				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. Reconciliation of import data.--

(a) Please note that the quantities reported in questions II-7, II-8, and II-9 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation			
A + B - D - F - H = J	Do these data reconcile? 🗌 Yes	🗌 No(Please	
	explain:		_)
D + F = K + L	Do these data reconcile?	🗌 No(Please	
	explain:		_)

(b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2006 should equal line A of year 2007). Do these data reconcile for each adjacent calendar year?

Yes.	NoPlease explain.
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II-10. **Pressure sensitive plastic tape by type.--** Please indicate the type(s) of tape that your firm imports:

Carton sealing	Masking
Electrical/Electronic	Sanitary, medical, or health-related
Other	
If other, please specify:	

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. <u>Imports by tape material</u>.-- Please report the relative share of your firm's 2008 U.S. shipments of imports for pressure sensitive plastic tape **by specified material** below.

	Quantity (in	percent)			
	2008				
Tape material:	Italy Subject (Table II-7)	Italy Nonsubject (Table II-8)	All other sources (Table II-9)		
Polyester					
Polypropylene					
UPVC					
Other ¹					
Total	100%	100%	100%		
¹ Please specify "other"	:				

II-11b. **Imports by tape material.--** Please report the relative share of your firm's January-September 2009 U.S. shipments of imports for pressure sensitive plastic tape **by specified material** below.

	Quantity (in	percent)				
	January-September 2009					
Tape material:	Italy Subject (Table II-7)	Italy Nonsubject (Table II-8)	All other sources (Table II-9)			
Polyester						
Polypropylene						
UPVC						
Other ¹						
Total	100%	100%	100%			
¹ Please specify "other"	:					

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-13.	Effect of finding Describe the significance of the existing antidumping duty finding covering imports of pressure sensitive plastic tape from Italy in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the finding.
II-14.	<u>Likely effect of revocation of finding</u> Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of pressure sensitive plastic tape in the future if the antidumping duty finding on pressure sensitive plastic tape from Italy were to be revoked?
	No Yes–Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248, <u>clark.workman@usitc.gov</u>)

III-1. <u>Contact information (Price)</u>.--Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

() Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers during January 2006-September 2009 of the following products you imported from Italy:

<u>Product 1</u>.—Pressure sensitive plastic tape with a thickness of 1.6 to 1.7 mil (inclusive), a width of 42 to 75 millimeters (inclusive), and a length of less than 200 meters. Similar to Tartan TM box sealing tape 369 produced by 3M.

<u>Product 2</u>.-- Pressure sensitive plastic tape with a thickness of 1.8 to 2.0 mil (inclusive), a width of 42 to 75 millimeters (inclusive), and a length of less than 200 meters. Similar to Scotch TM box sealing tape 371 produced by 3M.

<u>Product 3</u>.-- Pressure sensitive plastic tape with a thickness of 1.8 to 2.0 mil (inclusive), a width of 42 to 75 millimeters (inclusive), and a length of 900 to 2,000 meters (inclusive). Similar to Scotch TM box sealing tape 371 produced by 3M.

<u>Product 4</u>.-- Pressure sensitive plastic tape with a thickness of 2.4 to 2.6 mil (inclusive), a width of 42 to 75 millimeters (inclusive), and a length of less than 200 meters. Similar to Scotch TM box sealing tape 373 produced by 3M.

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND MARKET FACTORS--Continued

Price data (ITALY).--Report below the quarterly price data¹ for pricing products² imported from III-2. **ITALY** and sold by your firm.

ITALY (SUBJECT³)

(Quantity in square yards, value in dollars)						
	Prod	uct 1	Prod	luct 2		
Period of shipment	Quantity	Value	Quantity	Value		
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008 January-March						
April-June						
July-September						
October-December						
2009						
January-March						
April-June						
July-September						
	Product 3					
Period of shipment	Prod	uct 3	Prod	uct 4		
Period of shipment	Prod Quantity	uct 3 Value	Prod Quantity	uct 4 Value		
2006		1				
2006 January-March		1				
2006 January-March April-June		1				
2006 January-March		1				
2006 January-March April-June		1				
2006 January-March April-June July-September October-December 2007		1				
2006 January-March April-June July-September October-December 2007 January-March		1				
2006 January-March April-June July-September October-December 2007 January-March April-June		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March April-June		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March April-June July-September		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March April-June July-September October-December		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March April-June July-September October-December 2008 January-March April-June July-September October-December 2009		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March April-June July-September October-December 2008 January-March April-June July-September October-December 2009 January-March		1				
2006 January-March April-June July-September October-December 2007 January-March April-June July-September October-December 2008 January-March April-June July-September October-December 2008 January-March April-June July-September October-December 2009		1				

Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part IV.

³ Imports from countries other than companies other than Autoadesivitalia S.P.A., Boston Tapes S. P. A or Plastura S. P. A.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

PART III.--<u>PRICING AND MARKET FACTORS</u>--Continued

	Price setting How does your firm determine the prices that it of sensitive plastic tape (<i>check all that apply</i>)? If your firm issues p of a recent price list with your submission. If your price list is la sample pages.				s price lists, please include a copy		
	🗌 Tra	nsaction by transaction	Contracts		et price lists		
	Oth	erPlease describe:					
	Discou apply).	nt policy Please indicat	e and describe your firm	's discount p	olicies (check all that		
			Annual total volume	discounts	No discount policy		
		erPlease describe:					
5.	<u>Pricing</u>	g terms for pressure sens	itive plastic tape				
	(a)	What are your firm's typ (e.g., 2/10 net 30 days)?		• •	A A		
	(b)	On what basis are your p (check one)	rices of imported pressur	e sensitive p	lastic tape usually quoted?		
		F.o.bPlease specify	point:		Delivered		
	sensitiv than 12	act versus spotApproximate plastic tape in 2008 were constructed with the plastic tape in 2008 were constructed with tap	re on a (1) long-term contract basis (multiple de	tract basis (n	nultiple deliveries for more		
		Type of sale	Share of sa	ales (percent)	<u>)</u>		
		Long-term contracts					
		Short-term contracts					
		Spot sales					

PART III.--PRICING AND MARKET FACTORS--Continued

III-7.	Long-term contact provisions If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.					
	(a)	What is the average durati	on of a contract?			
	(b)	Can prices be renegotiated	l during the contract period?	Yes	🗌 No	
	(c)	Does the contract fix quan	tity, price, or both?	tity 🗌 F	Price Doth	
	(d)	Does the contract have a n	neet or release provision?	Yes	🗌 No	
III-8.	-		-If you sell on a short-term co provisions of a typical short		L I I I I I I I I I I I I I I I I I I I	
	(a)	What is the average durati	on of a contract?			
	(b)	Can prices be renegotiated	l during the contract period?	Yes	🗌 No	
	(c)	Does the contract fix quan	tity, price, or both?	tity 🗌 F	Price Doth	
	(d)	Does the contract have a n	neet or release provision?	Yes	🗌 No	
III-9.		times What is the average ur firm's sales of pressure se	lead time between a customer ensitive plastic tape?	s order and	the date of delivery	
		0	Share of sales,	Ţ	1	
		Source	<u>2008</u>	Le	ead time	
	From	n your firm's inventory				
	From	n foreign manufacturers'				

From your firm's inventory		
From foreign manufacturers' inventory		
Produced to order		
Total	100 %	

III-10. Shipping information .--

- What is the approximate percentage of the total delivered cost of certain frozen fish fillets (a) that is accounted for by U.S. inland transportation costs? _____ percent.
- Who generally arranges the transportation to your customers' locations? (check one) (b) Your firm or purchaser
- What proportion of your sales are delivered within 100 miles of your point of importation (c) ()) or storage facility ()) (check one, then provide the percentages)? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent. Be sure to check one of the two options for measurement.

PART III.--PRICING AND MARKET FACTORS--Continued

III-11. <u>Geographical shipments</u>.--Based on the quantity of your firm's U.S. shipments in 2008 as reported in response to questions II-7 and II-8 above, please indicate the percentage share for which each of the following geographic markets account. Please answer this question in reference to your sales to ultimate delivery destinations to customers in the United States.

	Share of U.S. shipments in 2 (in percent)	
Geographic area	Of subject ¹ imports from Italy	Of imports from ALL OTHER SOURCES
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
Southeast.–AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central SouthwestAR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
Other .–All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.		
¹ Includes imports from companies other than Autoadesivitalia S.p.A., Bosto	on Tapes S.p.A., and	Plasturopa S.p.A.
NoteThese shares should be calculated from all reported U.S. shipments ir and II-8.	1 2008 (lines D and F) from questions II-7

III-12. <u>End uses</u>.--Describe the end uses of the pressure sensitive plastic tape that you import from Italy. For each end-use product, what percentage of the total cost is accounted for by pressure sensitive plastic tape?

End use

Share of total cost of end product (*percent*)

III-13. <u>Changes in end uses</u>.--Have there been any changes in the end uses of pressure sensitive plastic tape since the imposition of the finding in 1977?

No Yes--Please describe.

PART III.--<u>PRICING AND MARKET FACTORS</u>--Continued

No

III-14.	Anticipated chang	<u>ges in end</u>	<u>l uses</u> Do you	anticipate any	changes i	n terms of	f the end	uses of
	pressure sensitive	plastic tap	e in the future?					

Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-15. <u>Substitutes</u>.--Please list in order of importance any products that may be substituted for pressure sensitive plastic tape. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for pressure sensitive plastic tape, and to what degree, and the length of any time lag of such an effect.

Substitute	Description	Have changes in the prices of this substitute affected the price for pressure sensitive plastic tape?	
1.		No YesPlease explain.	
2.		☐ No ☐ YesPlease explain.	
3.		☐ No ☐ YesPlease explain.	
4.		☐ No ☐ YesPlease explain.	
5.		No YesPlease explain.	

PART III.--<u>PRICING AND MARKET FACTORS</u>--Continued

III-16.	<u>Changes in substitutes</u> Have there been any changes in the number or types of products that can be substituted for pressure sensitive plastic tape since the imposition of the finding in 1977?
	No YesPlease explain.
III-17.	<u>Anticipated changes in substitute</u> Do you anticipate any changes in terms of the substitutability of other products for pressure sensitive plastic tape in the future?
	No YesPlease describe and provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
III-18.	Raw materials. To what extent have changes in the prices of raw materials affected your firm's selling prices for pressure sensitive plastic tape since the imposition of the finding in 1977? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
III-19	Changes in factors affecting supplyHave any changes occurred in any other factors affecting
m-1 <i>7</i> .	supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.Sproduced pressure sensitive plastic tape in the U.S. market since the imposition of the finding in 1977?
	No YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND MARKET FACTORS--Continued

III-20. Availability of "subject" import supply.--

(a) Do you anticipate any changes in terms of the availability of pressure sensitive plastic tape imported from Italy in the U.S. market in the future?

No change

Increase

Decrease

- (b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.
- III-21. <u>Availability of "nonsubject" import supply</u>.--Has the availability of <u>NONSUBJECT</u> pressure sensitive plastic tape (*i.e.*, pressure sensitive plastic tape imported from countries other than Italy) changed since the imposition of the finding in 1977?

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III-22. Shifting sales.--Describe how easily your firm can shift its sales of pressure sensitive plastic tape between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting pressure sensitive plastic tape between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.--<u>PRICING AND MARKET FACTORS</u>--Continued

III-23.	Product changes Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of pressure sensitive plastic tape since the imposition of the finding in 1977?						
	🗌 No	YesF	Please describe and quar	tify if possible.			
III-24.	produc the fut	t mix, or marketing ure? Provide any u	nges Do you anticipate (including sales over th nderlying assumptions, a nentation that address thi	e internet) of pressure along with relevant po	sensitive plastic tape in		
	□ No	YesF	Please identify, including	g the time period.			
III-25.	Demai	nd trends					
	(a)		and within the United St on of the finding in 1977		tive plastic tape changed tors affect changes in		
		Increased	No Change	Decreased	Fluctuated		
	(b)		and outside the United S e the imposition of the f d?				
		Increased	No Change	Decreased	Fluctuated		

PART III.--<u>PRICING AND MARKET FACTORS</u>--Continued

III-26. Anticipated demand trends.--

Increase	No Change	Decrease	E Fluctua
	cipate demand will chang ape to in the future? Wh nd?		
sensitive plastic t	ape to in the future? Wh		
sensitive plastic t changes in demai	ape to in the future? Wh nd?	at principal factors th	at will affect th

III-27. <u>Price comparisons</u>.--Please compare market prices of pressure sensitive plastic tape in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-28. <u>Market studies</u>.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss pressure sensitive plastic tape supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Italy, and (3) the world as a whole. Of particular interest is historical data and forecasts for the future.

PART III.--PRICING AND MARKET FACTORS--Continued

III-29. <u>Interchangeability by country-pair</u>.--Is pressure sensitive plastic tape produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products from a specified country-pair.¹

Country-pair	Italy (subject) ²	Italy (nonsubject) ³	Other countries
United States			
Italy (subject)			
Italy (nonsubject)			
¹ For any cour interchangeable,	ntry-pair producing pressure ser please explain the factors that l	nsitive plastic tape which is sc limit or preclude interchangea	bmetimes or never ble use:
² Includes imp Plasturopa S.p.A	ports from companies other thar	n Autoadesivitalia S.p.A., Bost	ton Tapes S.p.A., and

³ Includes only imports from Autoadesivitalia S.p.A., Boston Tapes S.p.A., and Plasturopa S.p.A.

PART III.--<u>PRICING AND MARKET FACTORS</u>--Continued

III-30. Differences other than price by country-pair.--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between pressure sensitive plastic tape produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	Italy (subject) ²	Italy (nonsubject) ³	Other countries
United States			
Italy (subject)			
Italy (nonsubject)			

¹ For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of pressure sensitive plastic tape, identify the country-pair and report the advantages or disadvantages imparted by such factors:

² Includes imports from companies other than Autoadesivitalia S.p.A., Boston Tapes S.p.A., and Plasturopa S.p.A.

³ Includes only imports from Autoadesivitalia S.p.A., Boston Tapes S.p.A., and Plasturopa S.p.A.