#### **U.S. PURCHASERS' QUESTIONNAIRE**

#### PRESSURE SENSITIVE PLASTIC TAPE FROM ITALY

This questionnaire must be received by the Commission by no later than **NOVEMBER 6. 2009** 

See page 4 of the Instruction Booklet for filing instructions.

Name of fi	rm
	StateZip Code
World Wi	de Web address
•	m purchased pressuresensitive plastic <b>p</b> (as defined in the instruction booklet) from any source foreign) at any time since January 1, 2006?
<b>NO</b>	(Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<b>YES</b>	(Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

#### CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official	Title of Authorized Official	Date	
	Phone: ()		
Signature	Fax ()	E-mail address	

<b>B</b> Pro	essure Sensitiv	e Plastic Tape		
PAR	Г I.— <u>GENER</u>	AL INFORMA	TION	
	Y			
ł	OMB statis	ticsI		
			i	bbi
Ь	OMB feedb	ackV		
₽	<u>Establishm</u>	ents coveredA	51	
₿	<u>Ownership</u>	<b>iy</b> n		
	<b>N</b>	<b>D</b> in		
	Ēn		<u>e</u> l.	<u>ب</u>
4	Related im	oorters/exporter	rs from ItalyI	
	<b>N</b>			
	Ēn		<u>e</u> r	<u>B</u> A
5	Related im	oorters/exporter	rs from all other countries	
	<b>D</b> N	<b>D</b> in		
	<b>j</b> în		ġ	<u>h</u> .
6	Related pro	oducersI		
	N	- <b>F</b> A		
	Ēn		<u>k</u>	<u>k</u>

ß

# PART I.--<u>GENERAL INFORMATION</u>--Continued

Business p	olani		 

#### PART II.--PURCHASES AND RELATED INFORMATION

Clark Workman(202-2053248,<u>clark.workman@usitc.gov</u>). Supply all data requested on a <u>calendar-year</u> basis.

#### I <u>Contact information (Purchases)</u>.-

**f**i

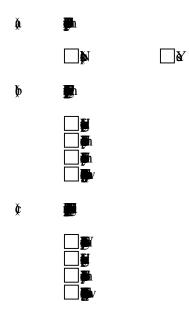
Ni	
( )	
<b>B</b> h	

#### 2 Purchases.-Fill

Quantity (i	n thousands of s	square yards) and	value ( <i>in \$1,000</i> )	
Item	2006	2007	2008	JanSep. 2009
Purchases of pressure sensitive plastic tape produced in The United States: Quantity				
Value				
Italy (subject <sup>1</sup> ): Quantity				
Value				
Italy (nonsubject <sup>2</sup> ): Quantity				
Value				
All other countries: <sup>3</sup> Quantity				
Value				
<sup>1</sup> Includes all imports from S.p.A and Plausturopa. <sup>2</sup> Includes all imports from Plausturopa. <sup>3</sup> Please identify these cou	Italy produced by			

#### PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

B <u>Purchases before and after order</u>.--



## 4 <u>Changes in purchasing patterns</u>.--**Figh**

Source of purchases	Trend	Explanation for trend
The United States	Decreased	
	Increased	
	Constant	
	Fluctuated	
j.	Decreased	
	Increased	
	Constant	
	Fluctuated	
)	Decreased	
	Increased	
	Constant	
	Fluctuated	
All other countries	Decreased	
	Increased	
	Constant	
	Fluctuated	

## **5** Supplier identification.-**H**FIVE

No.	Supplier's name	Street address ( <u>not</u> P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2008 purchases (%)
-----	--------------------	--	----------------	---------------------------------------	--------------------------------------

# PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

1			
2			
3			
4			
5			

#### PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Clark Workman(202-2053248,<u>clark.workman@usitc.gov</u>)

I <u>Contact information (Market)</u>.-4

ត្រា			
-	hi		
	()		
	<b>b</b> h	₽ <b>b</b> h	
Firm type\	ý.		
<u>ا</u>			
<b>₫</b>			
Ð			
<b>Competition</b>	of sales		
M			
Types of custo	mers -		
<b>Types of custo</b>	mers		

#### PART III.-- <u>MARKET CHARACTERISTICS AND PURCHASING PRACTICES</u>--Continued

## **<u>End uses</u>.--**

¥

B

Product(s) you produce	Share of cost accounted for by pressure sensitive plastic tape (percent)
1.	
2.	
3.	

**b** Demand for end use products.--

	<b>∐</b> ∎	<b>₽</b>	<b>1E</b>	<b>D</b> M	
þ	<b>JP</b>				
	DN				
	iges in end u				
		<u>ses</u> H <b>y</b> n ] <b>Y</b>			
Char					
<u>N</u>					
<u> </u> N		]¥			

#### Substitutes.-Herein

Substitute	Description	Have changes in the prices of this substitute affected the price for pressure sensitive plastic tape?
1.		ии

## PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

Description	Have changes in the prices of this substitute affected the price for pressure sensitive plastic tape?
	DN D₩
	עם א עם א
	₩₩
	Description

# • <u>Changes in substitutes</u>.-H

۵

**∐**¥ĭ

Anti	cipated change	es in substitutes 🚛			
<u></u> N		h			
Dem	and trends				
).	<b>A</b>				
		<b>⊡</b> ₽	<b>B</b>	<u>b</u>	
þ	<b>h</b>				
	<b>₩</b>	<b>⊡</b> ₿D	<b>∐</b> ₽	D	

à	<b>M</b>				
	<b>₽</b>	<b>B</b>	Ē	<b>₩</b>	
þ	<b>M</b>				
	Ē	⋳	Ē	<b>₩</b>	
Mar	ket studiesF				
Cha	nges in factors	affecting supplyI			
<u></u> N		Ϊn			

## PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

**b Importance of supply source.-**



ł

Condition	s of competi	tion		
	N	<b>Ţ</b> n		
Þ 🖷	<b>h</b>			
	8			

Decisions bas	sed on producerI		
ðň	<b></b>	<b>6 1</b>	
<b>ě</b> ń	<b></b>	<b>6 6</b>	
<b>b</b> ń			
	sed on country-of-origi		
	sed on country-of-origi		
Decisions bas	sed on country-of-origi	<u>1</u> H	
<u>Decisions bas</u> <b>b</b> í	sed on country-of-origi	<u>1</u> म∰ 6n€N	
Decisions bas M M M	sed on country-of-origi	<u>1</u> I∰ finfN finfN	
Decisions bas đň đá In	sed on country-of-origi □≱ □¥ □¥ □¥	<u>1</u> I∰ finfN finfN	
Decisions bas đň đá In	sed on country-of-origi □≱ □¥ □¥ □¥	<u>1</u> I∰ ®nN ®nN	

## PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

**D** <u>Purchasing frequency</u>.--

Ł

Ł

□N □ <b>●</b>	à	<b>∯</b> h		
Image: Image				
□       □				
□       □				
□N       □         Number of suppliers contactedim			)	
□N       □         Number of suppliers contactedim	к	<b>D</b> 7		
Number of suppliers contactedIm     Supplier negotiations	¥	2	_	
Supplier negotiations		N	<b>₩</b>	
Supplier negotiations				
Supplier negotiations				
Supplier negotiations				
<ul> <li>▶</li> <li>▶</li> <li>▶</li> <li>▶</li> </ul>	NT	1		
<ul> <li>▶</li> <li>▶</li> <li>▶</li> <li>▶</li> </ul>	Num	ber of suppli	ers contactedIm	
<ul> <li>▶</li> <li>▶</li> <li>▶</li> <li>▶</li> </ul>	<u>Num</u>	iber of suppli	ers contactedHen	
<ul> <li>▶</li> <li>▶</li> <li>▶</li> <li>▶</li> </ul>	<u>Num</u>	ber of suppli	ers contactedIm	
<ul> <li>▶</li> <li>▶</li> <li>▶</li> <li>▶</li> </ul>	Num	ber of suppli	ers contactedIm	
þ <b>F</b>	Supr			
þ <b>F</b>				
	Supr	olier negotiati	<u>ons</u>	
	Supr	olier negotiati	<u>ons</u>	
	Supr	olier negotiati	<u>ons</u>	
	Supr	olier negotiati	<u>ons</u>	
	Supr	olier negotiati	<u>ons</u>	
	Supr	olier negotiati	<u>ons</u>	
	<u>Supr</u>	Dier negotiati	<u>ons</u>	
	<u>Supr</u>	Dier negotiati	<u>ons</u>	
	<u>Supr</u>	Dier negotiati	<u>ons</u>	

<u>Cha</u>	nge in suppliersHyp	
<u>N</u>		
New	suppliers	
à		
	∐N ∏ <b>ş</b> n	
þ	<b>P</b> h	
	N₽	
<u>Supp</u>	blier qualificationE	
<u></u> N	<u>∎</u> ¥	
<b>a</b> h		

#### PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

E Factors considered vis-à-vis suppliers.-F∰r Failure to certify.--∰ □N □∰

#### **B** <u>Purchasing factors</u>.-

	Very important	Somewhat important	Not important
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Price			
Minimum qty requirements			
Packaging			
Product consistency			
Quality meets industry standards			
Quality exceeds industry standards			
Product range			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Other (specify):			
Major purchasing factorsF			
2.			
3.			

Other factors or comments:

₽

Q	Juality characteris	tics\ <b>_</b>		
_				
- C	Choice of product n	ot based on price		
_				
_				
F	requency of decision	ons based on priceI	<i>V</i>	
	<b>_</b>	<b>∐</b> ¥	្រាត	N

Business Pr	oprietary
-------------	-----------

#### PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

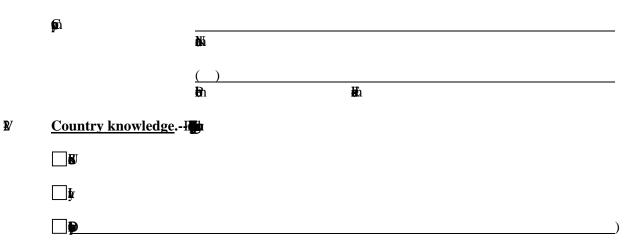
Price leaders.-H ₿ ₿ Frequency of price changes.-Changes in U.S. industry.--₿ à \_\_\_\_ \_\_\_\_\_ B

- B <u>Changes in U.S. industry</u>.--*Continued* 
  - Þ **E**n Effect of revocation.-<u>h</u>\_\_\_\_\_ \_\_\_\_\_

#### PART IV.-- PRODUCT COMPARISIONS

Clark Workman(202-2053248,<u>clark.workman@usitc.gov</u>)

## V <u>Contact information (Product Comparisons)</u>.-Vin



## PART IV.-- PRODUCT COMPARISIONS--Continued

#### 

Country-pair	Italy (subject) <sup>2</sup>	Italy (nonsubject) <sup>3</sup>	Other countries
United States			
Italy (subject)			
Italy (nonsubject)			
<sup>1</sup> For any cour interchangeable,	ntry-pair producing pressure ser please explain the factors that l	nsitive plastic tape which is sc limit or preclude interchangea	ometimes or never ble use:
Plasturopa S.p.A.	s from companies other than Au , / imports from Autoadesivitalia ;		

<b>D</b> Pressure	Sensitive	Plastic	Tape
-------------------	-----------	---------	------

# PART IV.-- PRODUCT COMPARISIONS--Continued

Dility of merchandise		
<u>bility of merchandise</u> A		
bility of merchandise4		
bility of merchandise4		
	Ţ	

## PART IV.-- PRODUCT COMPARISIONS--Continued

## **V** <u>Factor country comparisons</u>.-**V**

	product from <u>United States</u> compared to product from <u>Italy *</u>		<u>Unitec</u> cor	duct fr <u>I States</u> nparec duct fr	<u>s</u> I to	product from <u>United States</u> compared to product from			
Quality	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Price <sup>1</sup>									
Minimum quantity requirements									
Packaging									
Product consistency									
Quality meets industry standards									
Quality exceeds industry standards									
Product range									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
Other (specify):									

# PART IV.-- PRODUCT COMPARISIONS--Continued

# Continued.

	product from Italy compared to product from		<u>Italy</u> cor	duct fr nparec duct fr	l to	product from Italy compared to product from			
Quality	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability									
Delivery terms									
Delivery time									
Discounts offered									
Extension of credit									
Price <sup>1</sup>									
Minimum quantity requirements									
Packaging									
Product consistency									
Quality meets industry standards									
Quality exceeds industry standards									
Product range									
Reliability of supply									
Technical support/service									
U.S. transportation costs <sup>1</sup>									
Other (specify):									

## PART IV.-- PRODUCT COMPARISIONS--Continued

