

U.S. IMPORTERS' QUESTIONNAIRE

IRONING TABLES AND CERTAIN PARTS THEREOF FROM CHINA

This questionnaire must be received by the Commission by no later than February 5, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning ironing tables and certain parts thereof ("ironing tables") from China (Inv. No. 731-TA-1047 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported ironing tables (as defined in the instruction booklet) <i>from any country</i> at any time since January 1, 2004?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing ironing tables from China into the United States or which are engaged in exporting ironing tables from China to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing ironing tables from countries other than **China** into the United States or which are engaged in exporting ironing tables from countries other than China to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of ironing tables?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Nature of import operations.**--Please indicate the nature of your firm's importing operations on ironing tables. More than one answer may be applicable.

- Importer of record
- Takes title to the imported product(s)
- Consignee of the imported products(s)
- Customs broker or freight forwarder

PART I.--GENERAL INFORMATION--Continued

I-8. **Consignees.**--If your firm is an importer of record of ironing tables but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. **FTZs or bonded warehouse.**--Please indicate whether your firm enters ironing tables into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-10. **TIB.**--Please indicate whether your firm imports ironing tables under the TIB (temporary importation under bond) program.

No Yes

I-11. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for ironing tables?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. **Other investigations.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify.

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Jennifer Merrill (202-205-3188, jennifer.merrill@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (Trade).**--Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of ironing tables since January 1, 2004?

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> office/warehouse openings	_____
<input type="checkbox"/> office/warehouse closings	_____
<input type="checkbox"/> relocations	_____
<input type="checkbox"/> expansions	_____
<input type="checkbox"/> acquisitions	_____
<input type="checkbox"/> consolidations	_____
<input type="checkbox"/> prolonged shutdowns or importation curtailments	_____
<input type="checkbox"/> revised labor agreements	_____
<input type="checkbox"/> other	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of ironing tables in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of ironing tables in the future if the antidumping duty order on ironing tables from China were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

II-5. **Arranged imports.**--Has your firm imported or arranged for the importation of ironing tables from China or other sources for delivery after December 31, 2009?

- No Yes--Indicate when such orders are to be delivered and the quantities involved.

(Quantity in 1,000 units)						
Country	01/10	02/10	03/10	04/10	05/10	06/10
China						
Other						

II-6. **Reasons for importing if producer.**--If your firm also produces ironing tables in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7a. **Imports from China**.--Does your firm import ironing tables from China?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of ironing tables imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

China

Quantity (in 1,000 units), value (in \$1,000)						
Item	Calendar year					
	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/company transfers:						
Quantity (F)						
Value ¹ (G)						
Export shipments:²						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to retailers (quantity) (L)						
U.S. shipments to commercial users (quantity) (M)						
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above:						
² Identify your principal export markets: _____						
³ Please identify the foreign producers if known: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7b. **Imports from ALL OTHER SOURCES.**--Does your firm import ironing tables from countries other than China?

- No. Yes-- Report your firm's imports and your firm's shipments and inventories of ironing tables imported from countries other than China by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in 1,000 units), value (in \$1,000)						
Item	Calendar year					
	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/company transfers:						
Quantity (F)						
Value ¹ (G)						
Export shipments:²						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to retailers (quantity) (L)						
U.S. shipments to commercial users (quantity) (M)						
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each period identified above: <hr/>						
² Identify your principal export markets: <hr/>						
³ Please identify the foreign producers if known: <hr/>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Reconciliation of import data.--

- (a) Please note that the quantities reported in question II-7 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$A + B - D - F - H = J$

Do these data reconcile? Yes No--(Please explain: _____)

$D + F = K + L + M$

Do these data reconcile? Yes No--(Please explain: _____)

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line J of year 2004 should equal line B of year 2005). Do these data reconcile for each adjacent calendar year?

Yes. No--Please explain.

- II-9. **Imports of parts.--**Since January 1, 2004, has your firm imported metal parts or unassembled ironing tables for sale?

No Yes—**Please contact the investigator, Jennifer Merrill (202-205-3188, Jennifer.merrill@usitc.gov).**

- II-10. **Effect of order.--**Describe the significance of the existing antidumping duty order covering imports of ironing tables from China in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. **Likely effect of revocation of order.**--Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of ironing tables in the future if the antidumping duty order on ironing tables from China were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Gerry Benedick (202-205-3244, gerald.benedick@usitc.gov)

III-1. **Contact information.**--Who should be contacted regarding the requested pricing and market factors information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

III-2. **Quarterly sales price data.**--

This section requests quarterly selling price and quantity data during 2004-09 for your firm's U.S. commercial shipments of the following ironing table products that it imported from China and shipped to U.S. retailers *unrelated by ownership to your firm*:

Product 1.--Floor-standing, metal perforated-top ironing tables, T-leg, with metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg, with pad and cover, and no additional equipment.

Product 2.--Floor-standing, metal perforated-top ironing tables, T-leg, with metal thickness of legs > 1.0 mm, total table weight > 7.5 kg, with pad and cover, and no additional equipment.

Product 3.--Floor-standing, metal mesh-top ironing tables, T-leg, with metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg, with pad and cover, and no additional equipment.

Product 4.--Floor-standing, metal mesh-top ironing tables, T-leg, with metal thickness of legs > 1.0 mm, total table weight > 7.5 kg, with pad and cover, and no additional equipment.

Product 5.--Floor-standing, metal mesh-top ironing tables, four legs, with metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg, with pad and cover, and no additional equipment.

Product 6.--Floor-standing, metal mesh-top ironing tables, four legs, with metal thickness of legs > 1.0 mm, total table weight > 7.5 kg, with pad and cover, and no additional equipment.

Note.--No additional equipment refers to equipment extraneous to the ironing table, such as an iron. Additional features of an ironing table, such as an iron rest or linen rack, are not excluded by this phrase.

The total dollar selling values should be on an f.o.b. U.S. ports-of-entry basis (including that shipped directly from your U.S. port(s)-of-entry and from your U.S. warehouse(s)) but should not include U.S.-inland transportation costs directly from your U.S. port(s)-of-entry to retailers, or U.S.-inland transportation costs to your U.S. warehouse(s) and from there the U.S.-inland transportation costs to retailers. For any sales that were on a delivered basis, deduct from the delivered price all such U.S.-inland freight to retailers and report the resulting effective f.o.b. U.S. port(s)-of-entry sales value (*do not report transactions where you cannot report sales values, either actual or adjusted, on a f.o.b. U.S. port(s)-of-entry basis*). Total dollar f.o.b. sales values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts, rebates, etc.). See instruction booklet.

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. Quarterly sales price data.-- Continued

Report below the quarterly selling price data¹ for the specified pricing products² that your firm imported from China and sold to retailers.

PRODUCT 1

(Quantity in units, value in dollars)				
	Based on non-bundled sales		Based on bundled sales ³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				

¹ Net sales values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry; the latter actual and/or adjusted.

² Pricing product definitions are provided on the first page of Part III.

³ For purposes of this review, the term "bundled" is defined as the sale of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).

Note.--If your ironing table product imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Quarterly sales price data.-- Continued**

PRODUCT 2

(Quantity in units, value in dollars)				
	Based on non-bundled sales		Based on bundled sales ³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net sales values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>³ For purposes of this review, the term "bundled" is defined as the sale of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your ironing table product imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 2: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Quarterly sales price data.-- Continued**

PRODUCT 3

(Quantity in units, value in dollars)				
	Based on non-bundled sales		Based on bundled sales³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net sales values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>³ For purposes of this review, the term "bundled" is defined as the sale of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your ironing table product imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 3: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Quarterly sales price data.-- Continued**

PRODUCT 4

(Quantity in units, value in dollars)				
	Based on non-bundled sales		Based on bundled sales³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net sales values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>³ For purposes of this review, the term "bundled" is defined as the sale of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your ironing table product imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 4: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Quarterly sales price data.-- Continued**

PRODUCT 5

(Quantity in units, value in dollars)				
	Based on non-bundled sales		Based on bundled sales ³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net sales values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>³ For purposes of this review, the term "bundled" is defined as the sale of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your ironing table product imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 5: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Quarterly sales price data.-- Continued**

PRODUCT 6

(Quantity in units, value in dollars)				
	Based on non-bundled sales		Based on bundled sales ³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net sales values (<i>i.e.</i>, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III.</p> <p>³ For purposes of this review, the term "bundled" is defined as the sale of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your ironing table product imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 6: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.**—

If your firm is a retailer of ironing tables and imports the products from China for sale in its U.S. retail outlets (includes stores, magazines, internet, etc.) please check here and continue with III-3, otherwise skip to III-4.

This section requests quarterly import price and quantity data during 2004-09 for your firm's U.S. imports of the following ironing table products from China for sale in its U.S. retail outlets from suppliers *unrelated by ownership to your firm*:

Product 1.--Floor-standing, metal perforated-top ironing tables, T-leg, with metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg, with pad and cover, and no additional equipment.

Product 2.--Floor-standing, metal perforated-top ironing tables, T-leg, with metal thickness of legs > 1.0 mm, total table weight > 7.5 kg, with pad and cover, and no additional equipment.

Product 3.--Floor-standing, metal mesh-top ironing tables, T-leg, with metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg, with pad and cover, and no additional equipment.

Product 4.--Floor-standing, metal mesh-top ironing tables, T-leg, with metal thickness of legs > 1.0 mm, total table weight > 7.5 kg, with pad and cover, and no additional equipment.

Product 5.--Floor-standing, metal mesh-top ironing tables, four legs, with metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg, with pad and cover, and no additional equipment.

Product 6.--Floor-standing, metal mesh-top ironing tables, four legs, with metal thickness of legs > 1.0 mm, total table weight > 7.5 kg, with pad and cover, and no additional equipment.

Note.—**No additional equipment refers to equipment extraneous to the ironing table, such as an iron. Additional features of an ironing table, such as an iron rest or linen rack, are not excluded by this phrase.**

The total dollar import values should be on a c.i.f., landed, duty-paid, U.S. port(s)-of-entry basis (including that shipped directly to your U.S. retail outlet(s)/warehouse(s)) and should not include U.S.-inland transportation costs from your U.S. port(s)-of-entry to your U.S. retail outlet(s)/warehouse(s). For your imports that were on a delivered basis to your U.S. retail outlet(s) or warehouse(s), deduct from the delivered price all such U.S.-inland freight from your port(s) of entry and report the resulting effective c.i.f., landed, duty-paid U.S. port(s) of entry import value (*do not report transactions where you cannot report import values, either actual or adjusted, on a c.i.f., landed, duty-paid, U.S. port(s)-of-entry basis*). Total dollar c.i.f., landed, duty-paid values should reflect the *final net* amount paid by your firm (i.e., should be net of all deductions for discounts, rebates, etc.). See instruction booklet.

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.-- Continued**

Report below the quarterly import price data¹ for the specified pricing products² that your firm imported from China for sale in its U.S. retail outlet(s).

PRODUCT 1

(Quantity in units, value in dollars)				
	Based on non-bundled purchases from Chinese suppliers		Based on bundled purchases from Chinese suppliers ³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				

¹ Net import values (*i.e.*, gross import values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), c.i.f., landed, duty-paid U.S. port(s)-of-entry; the latter actual and/or adjusted.

² Pricing product definitions are provided on the first page of Part III and the first page of III-3.

³ For purposes of this review, the term "bundled" is defined as the purchase of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).

Note.--If your firm's ironing table product that it imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.**-- *Continued*

PRODUCT 2

(Quantity in units, value in dollars)				
	Based on non-bundled purchases from Chinese suppliers		Based on bundled purchases from Chinese suppliers³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net import values (<i>i.e.</i>, gross import values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), c.i.f., landed, duty-paid U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III and the first page of III-3.</p> <p>³ For purposes of this review, the term "bundled" is defined as the purchase of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your firm's ironing table product that it imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 2: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.**-- *Continued*

PRODUCT 3

(Quantity in units, value in dollars)				
	Based on non-bundled purchases from Chinese suppliers		Based on bundled purchases from Chinese suppliers³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net import values (<i>i.e.</i>, gross import values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), c.i.f., landed, duty-paid U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III and the first page of III-3.</p> <p>³ For purposes of this review, the term "bundled" is defined as the purchase of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your firm's ironing table product that it imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 3: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.**-- *Continued*

PRODUCT 4

(Quantity in units, value in dollars)				
	Based on non-bundled purchases from Chinese suppliers		Based on bundled purchases from Chinese suppliers³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net import values (<i>i.e.</i>, gross import values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), c.i.f., landed, duty-paid U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III and the first page of III-3.</p> <p>³ For purposes of this review, the term "bundled" is defined as the purchase of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your firm's ironing table product that it imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 4: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.-- Continued**

PRODUCT 5

(Quantity in units, value in dollars)				
	Based on non-bundled purchases from Chinese suppliers		Based on bundled purchases from Chinese suppliers ³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
¹ Net import values (<i>i.e.</i> , gross import values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), c.i.f., landed, duty-paid U.S. port(s)-of-entry; the latter actual and/or adjusted. ² Pricing product definitions are provided on the first page of Part III and the first page of III-3. ³ For purposes of this review, the term "bundled" is defined as the purchase of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price). Note.-- If your firm's ironing table product that it imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 5: _____				

PART III.--PRICING AND MARKET FACTORS--Continued

III-3. **Quarterly import price data.**-- *Continued*

PRODUCT 6

(Quantity in units, value in dollars)				
	Based on non-bundled purchases from Chinese suppliers		Based on bundled purchases from Chinese suppliers³	
	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<p>¹ Net import values (<i>i.e.</i>, gross import values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), c.i.f., landed, duty-paid U.S. port(s)-of-entry; the latter actual and/or adjusted.</p> <p>² Pricing product definitions are provided on the first page of Part III and the first page of III-3.</p> <p>³ For purposes of this review, the term "bundled" is defined as the purchase of ironing tables with one or more non-ironing table products (the price of the ironing tables may or may not be affected by the group negotiated price).</p> <p>Note.--If your firm's ironing table product that it imported from China does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:</p> <p>Product 6: _____</p>				

PART III.--PRICING AND MARKET FACTORS--Continued

Answer the questions in the rest of Part III as follows: (1) Report for sales if your firm sells its imported ironing tables to U.S. retailers, distributors, commercial users, and any other non-household users (check here); (2) report for imports if your firm is a U.S. retailer that imports ironing tables for sale in its retail outlet(s) (includes stores, magazines, internet, etc.) (check here).

III-4. **Price ranges.**—Please provide an estimated price range for your firm’s U.S. sales (f.o.b. U.S. ports-of-entry)/imports (c.i.f. U.S. ports-of-entry) of its ironing tables imported from China.

Product line	2009 price range (per unit)	
	Low	High
Product 1: Perforated-top, T-leg, metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg	_____	_____
Product 2: Perforated-top, T-leg, metal thickness of legs > 1.0 mm, total table weight > 7.5 kg	_____	_____
Product 3: Mesh-top, T-leg, metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg	_____	_____
Product 4: Mesh-top, T-leg, metal thickness of legs > 1.0 mm, total table weight > 7.5 kg	_____	_____
Product 5: Mesh-top, four legs, metal thickness of legs ≤ 1.0 mm, total table weight ≤ 7.5 kg	_____	_____
Product 6: Mesh-top, four legs, metal thickness of legs > 1.0 mm, total table weight > 7.5 kg	_____	_____

III-5. **Comparison of mesh-top and perforated-top ironing tables.**—

(a) Does your firm consider mesh-top and perforated-top ironing tables to be interchangeable in use?

No—Please explain Yes

(b) How important were differences in performance between mesh-top and perforated-top ironing tables for your firm’s sales/imports of its ironing tables from China during 2004-09? Please discuss.

Very important Somewhat important Not important

PART III.--PRICING AND MARKET FACTORS--Continued

III-5. **Comparison of mesh-top and perforated-top ironing tables.**—Continued

(c) Did either type of ironing table command a price premium over the other for otherwise comparable features in your sales/imports of its ironing tables from China during 2004-09?

- Yes—Mesh-top is priced higher than perforated-top
- Yes—Perforated-top is priced higher than mesh-top
- No price difference

III-6. **Importance of additional features.**--How important were additional features (e.g., iron rests, cord holders, clothes racks) in your firm's sales/imports of its ironing tables from China during 2004-09?

- Very important
- Somewhat important
- Not important

Please indicate for your firm's sales/imports of ironing tables from China the major additional features and their degree of importance during 2004-09.

III-7. **Price comparisons.**--Please compare market prices of ironing tables (with comparable features) in U.S. and non-U.S. markets during 2004-09, if known. Provide specific information as to time periods and regions for any price comparisons.

PART III.--PRICING AND MARKET FACTORS--Continued

III-8. **High-end ironing tables.**—

For purposes of this question—

High-end ironing tables: Floor standing, metal-top ironing tables with metal thickness of legs greater than 1.0 mm and total table weight greater than 7.5 kg and suggested retail price of \$70 or more.

Did your firm import high-end ironing tables from China during 2004-09?

No Yes

If yes, please provide the total quantity and value of sales of your imported high-end ironing tables from China during 2009.

Sales of high-end ironing tables imported from China during 2009	
Quantity (Units)	Value (Dollars)

Please also describe the major characteristics that customers find in high-end ironing tables that make them willing to spend more than they would for another type of ironing table.

PART III.--PRICING AND MARKET FACTORS--Continued

III-9. **Internet sale/reverse auction.**—For each internet/reverse auction sale in which your firm participated with its ironing tables from China during 2004-09, please provide the following information. Attach additional pages for more than one such sale.

(a) What was the name of the company sponsoring the auction? _____

(b) When did the auction take place? _____

(c) What period did the auction cover? _____

Initial shipment date _____

Final shipment date _____

(d) Which metal-top ironing table products or product lines were being purchased through the auction? _____

(e) When were the metal-top ironing table products to be shipped to the purchaser? _____

(f) What were the quantities of each metal-top ironing table product or product line being purchased? _____

(g) What were your opening and final bids on each metal-top ironing table product or product line? _____

(h) Were your bids for ironing tables “bundled” with bids for other products? No Yes
If yes, specify the other products and explain.

(i) If known, what was the winning bid on each metal-top ironing table product or product line? _____

(j) If your firm did not win due to a lower bidder, please explain why you did not bid lower? _____

PART III.--PRICING AND MARKET FACTORS--Continued

Answer questions III-10 through III-17 only for your firm's imports of ironing tables from China that it sold to U.S. retailers, distributors, commercial users, and any other non-household users. Answer the rest of the questions in Part III based on your firm's total imports of ironing boards, unless otherwise specified.

III-10. **Length of sales period.**--Please estimate below the share of your firm's total U.S. commercial shipment quantity of its imported ironing tables from China during 2009 that was on a (1) long-term basis (multiple deliveries for more than 12 months after the sales agreement), (2) short-term basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (usually one-time delivery, within 30 days of the sales agreement). The three different sales bases include both verbal agreements and written contracts.

Period of sale	Share of 2009 U.S. commercial shipment quantity (percent)
Long-term	_____
Short-term	_____
Spot	_____
Total	100 percent

III-11. **Long-term sales provisions.**--Please answer the following questions with respect to your firm's sales of its imported ironing tables from China on a typical long-term basis during 2004-09.

- (a) What is the average duration of an agreement/contract? _____
- (b) Can prices be renegotiated during the agreement/contract period? Yes No
- (c) Does the agreement/contract fix quantity, price, or both? Quantity Price Both
- (d) Does the agreement/contract have a meet or release provision? Yes No

III-12. **Short-term sales provisions.**--Please answer the following questions with respect to your firm's sales of its imported ironing tables from China on a typical short-term basis during 2004-09.

- (a) What is the average duration of an agreement/contract? _____
- (b) Can prices be renegotiated during the agreement/contract period? Yes No
- (c) Does the agreement/contract fix quantity, price, or both? Quantity Price Both
- (d) Does the agreement/contract have a meet or release provision? Yes No

PART III.--PRICING AND MARKET FACTORS--Continued

III-13. **Types of sales.**—

(a) Approximately what quantities of your firm's U.S. commercial shipments of its imported ironing tables from China were sold in the following manners?

Type of sale	Shipments (in 1,000 units)					
	2004	2005	2006	2007	2008	2009
Traditional line-reviews/ negotiations	_____	_____	_____	_____	_____	_____
Internet auctions	_____	_____	_____	_____	_____	_____
Other (_____)	_____	_____	_____	_____	_____	_____
Total	_____	_____	_____	_____	_____	_____

(b) Please discuss the purpose and factors considered in a line review, the length of shipment period(s) covered in a line review, and the relationship, if any, between a line review and an internet auction during 2004-09.

(c) Approximately what quantities of your firm's U.S. commercial shipments of its imported ironing tables from China were sold separately or sold bundled with other products?

Type of sale	Shipments (in 1,000 units)					
	2004	2005	2006	2007	2008	2009
Sold separately	_____	_____	_____	_____	_____	_____
Bundled with other products	_____	_____	_____	_____	_____	_____
Total	_____	_____	_____	_____	_____	_____

III-14. **Price setting.**-- How does your firm determine the prices that it charges for sales of ironing tables that it imported from China (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.

Transaction by transaction
 Contracts
 Set price lists
 Other--Please describe: _____

PART III.--PRICING AND MARKET FACTORS--Continued

III-15. **Discount policy.**-- Please indicate and describe your firm's discount policies (*check all that apply*).

- Quantity discounts Annual total volume discounts No discount policy

Other--Please describe: _____

III-16 **Pricing terms.**--

(a) What are your firm's typical sales terms for its imported ironing tables from China (e.g., 2/10 net 30 days)? _____.

(b) On what basis are your prices of its imported ironing tables from China usually quoted? (check one)

- F.o.b.--Please specify point: _____ Delivered

III-17. **Shipping information.**--

Report below for your firm's U.S. commercial shipments of its imported ironing tables from China during 2004-09.

(a) What was the approximate average percentage of U.S.-inland transportation costs as a share of the total delivered price of ironing tables to your customers? _____ percent. **Include U.S. transportation costs to your warehouse if selling from that location in addition to transportation costs for any direct shipments from your U.S. port(s)-of-entry**

(b) What approximate proportion of your total shipments occurred within 100 miles of your U.S. port(s)-of-entry (add, as applicable, distance to your U.S. warehouses from your U.S. port(s)-of-entry)? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-18. **Lead times.**--What was the average lead time between your U.S. customers' orders and the date of delivery for your firm's 2009 U.S. commercial shipment quantities of its imported ironing tables from China from its U.S. inventory and, if applicable, directly from China? Also report the percentage shares of your firm's 2009 U.S. commercial shipments of its imported ironing tables from China that were shipped from its U.S. inventory and directly from China.

Source	Share of U.S. commercial shipments in 2009 (Percent)	Lead time (days)
From U.S. inventory		
Direct from China		
Total	100 %	

PART III.--PRICING AND MARKET FACTORS--Continued

III-19. **Geographical shipments.**—

(a) Based on the quantity of your firm's U.S. shipments in 2009 of its imported ironing tables from China, please indicate the approximate percentage share for which each of the following geographic markets account.

Geographic area	Share of U.S. shipments in 2009 (percent)
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. —AR, LA, OK, and TX.	
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. —CA, OR, and WA.	
Other. —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Total	100%
Note.--These shares should be calculated from all reported U.S. shipments in 2009 (lines D and F) from question II-7.	

(b) **Nonsubject countries.**--Based on the quantity of your firm's U.S. shipments in 2009 of its imported ironing tables from nonsubject countries, please indicate the approximate percentage share for which each of the following geographic markets account. Report for your firm's shipments of ironing tables imported from all of its nonsubject country suppliers.

Geographic area	Share of U.S. shipments in 2009 (percent)
Northeast. —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
Midwest. —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
Southeast. —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central Southwest. —AR, LA, OK, and TX.	
Mountains. —AZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific Coast. —CA, OR, and WA.	
Other. —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	
Total	100%
Note.--These shares should be calculated from all reported U.S. shipments in 2009 (lines D and F) from question II-7.	

PART III.--PRICING AND MARKET FACTORS--Continued

III-20. **Product/marketing changes.**--Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of ironing tables in the United States during 2004-09?

- No Yes

If yes, please describe and quantify if possible. Discuss the time periods any such changes occurred, and the impact of any such changes on your firm's U.S. sales prices and quantities of its imported ironing tables from China, or, if an importing retailer (check here), its import prices and quantities of ironing tables from China.

III-21. **Anticipated product/marketing changes.**—Do you anticipate any changes in the product range, product mix, or marketing (including sales over the internet) of ironing tables in the United States in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

- No Yes—Please identify, including the time period.

III-22. **End uses/end users.**—

(a) Please discuss the U.S. end uses or end users (e.g., household, commercial, and any other users) of ironing tables during 2004-09 and the relative importance in their U.S. market shares.

(b) Please estimate the share of the cost of ironing tables in household budgets for such products, in costs of furnishing hotel/motel rooms, and in costs of any other types of uses or user(s) of ironing tables in the United States during 2004-09.

Uses or users	Share of cost accounted for by ironing tables (<i>percent</i>)
1. Households	
2. Hotels/motels	
3.	

PART III.--PRICING AND MARKET FACTORS--Continued

III-23. **Changes in end uses/end users.**-- Have there been any changes in the U.S. end uses/end users (e.g., the mix of household, commercial, and any other users) of ironing tables during 2004-09?

- No Yes--Please describe.

III-24. **Anticipated changes in end uses.**—Do you anticipate any changes in the U.S. end uses of ironing tables in the United States in the future?

- No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

III-25. **Shift sales.**—Describe how easily your firm can shift its sales of ironing tables from China, or, if an importing retailer (check here), its imports of ironing tables from China, between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting ironing tables between the U.S. and alternative country markets within a 12-month period.

III-26. **U.S. inventories.**--Please explain if your firm's U.S. inventories of its imported ironing tables from China during 2004-09 were committed to non-household customers by supply agreements, or other commercial reasons that would have prevented your firm from using some or all of this inventory to increase shipments to the U.S. market within a 12-month period during 2004-09.

III-27. **Availability of supply (Chinese).**--

(a) Has the availability of imported ironing tables from China in the U.S. market changed since 2004?

No Yes--Please explain.

PART III.--PRICING AND MARKET FACTORS--Continued

III-27. Availability of supply (Chinese).--Continued

(b) Do you anticipate any changes in the availability of imported ironing tables from China in the U.S. market in the future?

- Increase No change Decrease

If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-28. Availability of supply (nonsubject).—

(a) Has the availability of ironing tables imported from nonsubject countries changed since 2004?

- No Yes--Please explain.

(b) Do you anticipate any changes in terms of the availability of ironing tables imported from nonsubject countries in the U.S. market in the future?

- Increase No change Decrease

If you anticipate changes in supply, please identify the changes, including the country(ies) of origin, the time period, and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

III-29. **Cyclical/seasonal U.S. demand.**—Was total U.S. demand for ironing tables subject to any cyclical/seasonal fluctuations, product cycles, or other U.S. competitive conditions of demand distinctive to ironing tables during 2004-09?

- No Yes

If yes—

(a) Please check below the type(s) of demand fluctuations and then discuss the nature and timing of these fluctuations during 2004-09. In addition indicate whether any business cycles result from changes in the overall economy and/or specific downstream sectors.

- Cyclical (longer than one year for complete cycle)
 Seasonal (within one year for complete cycle)
 Product cycle (completed within one year, or longer than one year—Check one)
 Other competitive condition(s) (specify _____)

Discussion:--In addition, identify, if applicable, peak and lowest demand months in a year.

(b) Please explain how any U.S. cyclical/seasonal/other demand fluctuations affected your firm's prices and shipment quantities of its imported ironing tables from China in the U.S. market at any time(s) during 2004-09, or, if an importing retailer (check here), its prices and quantities of imports of ironing tables from China, to the U.S. market at any time(s) during 2004-09.

PART III.--PRICING AND MARKET FACTORS--Continued

III-30. **Demand trends.--**

(a) How did total demand WITHIN the United States for ironing tables change during 2004-09? What principal factors affected changes in demand?

- Increased No Change Decreased Fluctuated

(b) How did demand OUTSIDE the United States (if known) for ironing tables change during 2004-09? What principal factors affected changes in demand? If applicable, identify specific foreign countries to which you refer.

- Increased No Change Decreased Fluctuated

III-31. **Anticipated demand trends.--**

(a) Do you anticipate any future changes in total demand for ironing tables WITHIN the United States?

- No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

(b) Do you anticipate any future changes in demand for ironing tables OUTSIDE the United States? If applicable, identify specific foreign countries that you refer to.

- No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.--PRICING AND MARKET FACTORS--Continued

III-32. Substitutes in demand in the U.S. market.—

Substitution in demand refers to products that can, based on market price considerations and household-consumer/industrial-user preferences/technical requirements, reasonably be expected to substitute for each other when the price of one product changes vis-a vis the price of the other product—some consumers/industrial users may require greater price changes than others before they switch among the alternative products.

Please list in descending order of importance any products (e.g., over-the-door ironing boards, wall-mounted ironing boards, countertop or tabletop ironing boards, etc.), that may be substituted for ironing tables. For each possible substitute product, please give examples of types of end users (e.g., households, hotels, etc.) for which they are substitutes and indicate whether changes in the price of the substitute affects the price for ironing tables, and the length of any time lag of such an effect.

Substitute product	Description of types of end users	Have changes in the prices of this substitute affected the price of ironing tables during 2004-09?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

III-33. Changes in substitutes in the U.S. market.--Have there been any changes in the number or types of products that can be substituted for ironing tables or changes in the relative importance of existing substitutes during 2004-09?

No Yes--Please explain.

PART III.--PRICING AND MARKET FACTORS--Continued

III-34. **Anticipated changes in substitutes in the U.S. market.**—Do you anticipate any changes in the number or types of products that can be substituted for ironing tables in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-35. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc., that you are aware of that quantify and/or otherwise discuss ironing tables supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2004 to the present and forecasts for the future.

PART III.--PRICING AND MARKET FACTORS--Continued

III-37. **Factors other than price.**--Were differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between ironing tables produced in the United States and in other countries a significant factor in your firm's U.S. sales of its imported ironing tables during 2004-09? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Taiwan	Other countries
United States			
China			
Taiwan			

¹ For each country-pair for which factors other than price *always* or *frequently* were a significant factor in your firm's U.S. sales of its imported ironing tables during 2004-09, or, if an importing retailer (check here), its imports of ironing tables, please identify the advantages or disadvantages imparted by such factors and identify the associated country pair(s):
