

U.S. PURCHASERS' QUESTIONNAIRE

IRONING TABLES AND CERTAIN PARTS THEREOF FROM CHINA

This questionnaire must be received by the Commission by no later than February 5, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order concerning ironing tables from China (inv. No. 731-TA-1047 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Gerry Benedick (phone: 202-205-3244; fax: 202 205 2340; e-mail: gerald.benedick@usitc.gov).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm purchased ironing tables (as defined in the instruction booklet) <u>from any source</u> (domestic or foreign) at any time since January 1, 2004?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

Firm name	Address	Extent of ownership

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing ironing tables from China into the United States or which are engaged in exporting ironing tables from China to the United States?

No Yes--List the following information.

Firm name	Address	Affiliation

PART I.--GENERAL INFORMATION--Continued

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing ironing tables from countries other than China into the United States or which are engaged in exporting ironing tables from countries other than China to the United States?

No Yes--List the following information.

Firm name and country	Address	Affiliation

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of ironing tables?

No Yes--List the following information.

Firm name	Address	Affiliation

I-7. **Business plan.**--In Part III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for ironing tables?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--PURCHASES AND RELATED INFORMATION

II-1. **Contact information.**--Who should be contacted regarding the requested purchases and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. **Purchases from U.S. producers and importers.**—Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of ironing tables. Report based on delivery date, not order date. Report delivered values to your firm's receiving location(s). If your firm imported ironing tables, do not report such imports as purchases, but complete an importer questionnaire.

Quantity (1,000 units) and value (\$1,000)						
Item	2004	2005	2006	2007	2008	2009
Purchases of ironing tables produced in-- The United States:						
<i>Quantity</i>						
<i>Value</i>						
China:						
<i>Quantity</i>						
<i>Value</i>						
All other countries:¹						
<i>Quantity</i>						
<i>Value</i>						
¹ Please identify these countries: _____						

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-3. **Purchases before and after order.--**

(a) Did your firm purchase ironing tables from China before 2004?

- No--skip to (b) Yes

If yes—

Has your pattern of purchasing ironing tables from China changed since 2004?

- No, our pattern of purchasing is essentially unchanged.
- Yes, we discontinued purchases from China because of the order.
- Yes, we reduced purchases from China because of the order.
- Yes, but we changed the pattern of purchases from China for reasons other than the order (please explain below).

(b) Has your pattern of purchasing ironing tables from China changed during any part of the period 2004-09, where your firm did not purchase the ironing tables from China prior to 2004?

- No Yes—Please explain

(c) Has your pattern of purchasing ironing tables from nonsubject foreign sources (i.e., countries other than China) changed since 2004.

- We did not purchase from nonsubject foreign sources before or after the order.
- No, our pattern of purchasing is essentially unchanged.
- Yes, we increased purchases from nonsubject countries because of the order.
- Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the order (please explain below).

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-4. **Changes in purchasing patterns.**-- Based on your firm's response to question II-2, if the relative levels of your firm's purchases of ironing tables produced in different countries (domestic and foreign) have changed since 2004, state whether the relative share from that country increased or decreased, and state the reason(s).

Source of purchases	Trend	Explanation for trend
The United States	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
China	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
All other countries	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>

II-5. **Purchase from single country.**--If your firm purchased ironing tables produced in only one country during 2004-09, please identify the country and explain the reason(s) for doing so.

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-6. Types of purchases.—

(a) Approximately what quantities of your firm's U.S. purchases of ironing tables were purchased in the following manners?

Type of purchase	Purchases (in 1,000 units)					
	2004	2005	2006	2007	2008	2009
Traditional line-reviews/ negotiations	_____	_____	_____	_____	_____	_____
Internet auctions	_____	_____	_____	_____	_____	_____
Other (_____)	_____	_____	_____	_____	_____	_____
Total	_____	_____	_____	_____	_____	_____

(b) Please discuss the purpose and factors considered in a line review, the length of shipment period(s) covered in a line review, and the relationship, if any, between a line review and an internet auction during 2004-09.

(c) Approximately what quantities of your firm's U.S. purchases of ironing tables were purchased separately or purchased bundled with other products?

Type of purchase	Purchases (in 1,000 units)					
	2004	2005	2006	2007	2008	2009
Purchased separately	_____	_____	_____	_____	_____	_____
Bundled with other products ¹	_____	_____	_____	_____	_____	_____
Total	_____	_____	_____	_____	_____	_____

¹ Please identify other products including any nonsubject ironing boards (e.g., over-the-door or table-top ironing boards). _____

(d) Please describe, based on your firm's U.S. purchases of ironing tables, the relative prices of ironing tables with comparable features that were purchased separately and purchased bundled with other products during 2004-09.

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-7. **Internet purchase/reverse auction.**—For each internet/reverse auction purchase in which your firm purchased ironing tables during 2004-09, please provide the following information. Attach additional pages for more than one such purchase.

(a) When did the auction take place? _____

(b) What suppliers participated in the auction? _____

(c) What period did the auction cover? _____

Initial shipment date _____

Final shipment date _____

(d) Which metal-top ironing table products or product lines were being purchased through the auction? _____

(e) When were the metal-top ironing table products to be shipped to your firm? _____

(f) What were the quantities of each metal-top ironing table product or product line being purchased? _____

(g) Was there a pre-bid price established at the start of the auction? No Yes
If yes what were the pre-bid prices for each product or product line? _____

(h) Was your purchase auction for ironing tables “bundled” with requests for bids for other products? No Yes--Specify the other products and explain.

(i) Who was/were the winning firm(s) and what was the winning bid on each metal-top ironing table product or product line? Please identify the country of origin of products for each winning firm and product.

(j) Please discuss the reasons for choosing the supplier or suppliers of the metal-top ironing table products.--

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-8. Comparison of mesh-top and perforated-top ironing tables.—

(a) Do you consider mesh-top and perforated-top ironing tables to be interchangeable in use?

No—Please explain Yes

(b) How important were differences in performance between mesh-top and perforated-top ironing tables for your firm's purchases of ironing tables during 2004-09? Please discuss.

Very important Somewhat important Not important

(c) Did either type of ironing table command a price premium over the other for otherwise comparable features in your firm's purchases of ironing tables during 2004-09?

Yes—Mesh-top is priced higher than perforated-top
 Yes—Perforated-top is priced higher than mesh-top
 No price difference

II-9. Importance of additional features.—

(a) How important were additional features (e.g., ironing rests, cord holders, clothes racks) in your firm's purchases of ironing tables during 2004-09?

Very important Somewhat important Not important

Please indicate the major additional features in your firm's purchases of ironing tables and their degree of importance.

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-9. **Importance of additional features.**—Continued

For purposes of the following question—

High-end ironing tables: Floor standing, metal-top ironing tables with metal thickness of legs greater than 1.0 mm and total table weight greater than 7.5 kg and suggested retail price of \$70 or more.

(b) Did your firm purchase high-end ironing tables during 2004-09?

No Yes

If yes, please provide the total quantity and value of purchases of high-end ironing tables during 2009 that were produced domestically and that were imported from China.

Purchases of high-end ironing tables during 2009		
Ironing tables produced in--	Quantity (Units)	Value (Dollars)
United States		
China		

Please also describe the major characteristics that customers find in high-end ironing tables that make them willing to spend more than they would for another type of ironing table.

PART II.--PURCHASES AND RELATED INFORMATION--Continued

II-10. **Supplier identification.**-- Please identify below the names and addresses of your firm's **FIVE** largest suppliers of ironing tables during 2004-09. Please also provide the name and telephone number of a contact person, the country-of-origin of ironing tables from that supplier, and the percentage share of the quantity of your firm's total purchases of ironing tables (based on your firm's response to question II-2) that each of these customers accounted for in 2009.

No.	Supplier's name/country-of-origin	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2009 purchases (%)
1					
2					
3					
4					
5					

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Contact information.**--Who should be contacted regarding the requested information on market characteristics and purchasing practices?

Company contact: _____
Name and title

() _____
Phone number E-mail address

III-2. **Firm type.**--Which of the following best describes your firm as a purchaser of ironing tables (check all that apply) during 2004-09?

- COMMERCIAL USER--SPECIFY**(_____)
- RETAILER**
- DISTRIBUTOR**
- OTHER--SPECIFY** (_____)

III-3. **Competition for sales.**—

(a) If your firm is a distributor or reseller of ironing tables, did you compete during 2004-09 for sales to your customers with the manufacturers or importers from which you purchased ironing tables?

- No Yes--Please describe

(b) In addition to any suppliers, who were your other major competitors for sales of ironing tables during 2004-09.

III-4. **Types of customers.**--If your firm is a distributor or reseller of ironing tables, what were the major types of customers to which you sold ironing tables during 2004-09?

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. End uses/end users.—

(a) Please discuss the U.S. end uses or end users (e.g., household, commercial, and any other users) of ironing tables during 2004-09 and the relative importance of each in their share of total U.S. demand for ironing tables.

(b) Please estimate the share of the cost of ironing tables in household budgets for such products, in costs of furnishing hotel/motel rooms, and in costs of any other types of uses or user(s) of ironing tables in the United States during 2004-09.

Uses or users	Share of cost accounted for by ironing tables (<i>percent</i>)
1. Households	
2. Hotels/motels	
3.	

(c) Please discuss the impact of the durable-product nature of ironing tables on purchase decisions by U.S. end uses or end users.

III-6. Changes in end uses/end users.--Have there been any changes in the U.S. end uses/end users (e.g., the mix of household, commercial, and any other users) of ironing tables during 2004-09?

No Yes--Please describe.

III-7. Anticipated changes in end uses/end users.--Do you anticipate any changes in the U.S. end uses/end users of ironing tables in the future?

No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-8. **Decisions based on producer.**--Did your firm (either reseller or enduser), and to the extent that you know, did your customers (only for resellers) make purchasing decisions during 2004-09 involving ironing tables based on the producer of the ironing tables that you purchased?

Your firm: Always Usually Sometimes Never
Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm and/or, if a reseller, your customers determined the producer and why this information was important.

Your firm: _____

Your customers: _____

III-9. **Decisions based on country-of-origin.**--Did your firm (either reseller or enduser), and to the extent that you know, did your customers (only for resellers) make purchasing decisions during 2004-09 involving ironing tables based on the country of origin of the ironing tables you purchased?

Your firm: Always Usually Sometimes Never
Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm and/or, if a reseller, your customers determined the source and why this information was important.

Your firm: _____

Your customers: _____

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-10 **Domestic purchases**--Was buying a product that is produced in the United States an important factor in your firm's purchases of ironing tables during 2004-09 (please check ALL that apply)?

- No
- Yes--Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy America" provisions). This involved ____ percent of all purchases of domestic ironing tables during 2004-09.
- Yes--Purchases of domestic product are not required by law or regulation, but are by your customers. This involved ____ percent of all purchases of domestic ironing tables during 2004-09.
- Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involved ____ percent of all purchases of domestic ironing tables during 2004-09.

III-11. **Purchasing frequency**--

(a) How frequently did you make purchases of ironing tables during 2004-09?

- Daily
- Weekly
- Monthly
- Quarterly
- Annually
- Other (specify) _____)

(b) Did you make significant changes in your purchasing pattern during 2004-09?

- No
- Yes—Please describe and explain.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-12. **Number of suppliers contacted.**--How many suppliers did you your firm generally contact before making a purchase of ironing tables during 2004-09?

III-13. **Supplier negotiations.**--

(a) Did your firm's purchases of ironing tables usually involve negotiations between your supplier(s) and your firm during 2004-09?

- No Yes--Please describe your firm's negotiations. In your response, please comment on whether your firm quoted competing prices as part of the negotiation process. Also comment on whether larger quantities purchased resulted in lower prices compared to smaller quantities.

(b) Did your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period during 2004-09?

- No Yes—Explain and specify the time period.

III-14. **Change in suppliers.**--Have you changed suppliers of ironing tables during 2004-09?

- No Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-15. **New suppliers.**—

(a) Were you aware of any new suppliers of ironing tables, either foreign or domestic, that have entered the U.S. market during 2004-09?

- No Yes--Please identify the firms, the country-of-origin of their ironing tables, and indicate how you became aware of them.

(b) Do you expect new ironing table suppliers to enter the U.S. market in the future?

- No Yes--Please provide details, noting the specific future time period in your response.

III-16. **Supplier qualification.**—Did you require your suppliers to become certified or already be certified or prequalified with respect to the quality, strength, or other performance/product characteristic of the ironing tables they sold to your firm during 2004-09?

- No Yes-- _____ percent of purchases in 2009 Yes--all purchases

Please provide a general description of the certification or qualification process, and estimate the time and cost required during 2004-09.

III-17. **Factors considered vis-à-vis suppliers.**--Briefly describe the factors that you considered when qualifying a new supplier of ironing tables (e.g., quality of product, reliability of supplier, etc.) during 2004-09.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-18. **Failure to certify.**—During 2004-09, did any domestic or foreign producers fail in their attempts to certify or qualify their ironing tables with your firm or have any producers lost their approved status?

- No Yes--Please identify these firms, the countries where they are located, whether they failed or lost the certification/qualification, and the reasons for the latter.

III-19. **Purchasing factors.**--For the factors listed below, please rate each in terms of its importance in your firm's purchase decision for ironing tables during 2004-09.

	Very Important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-20. **Major purchasing factors.**--Please list, in descending order of their importance, the three major factors generally considered by your firm during 2004-09 in deciding from whom to purchase ironing tables for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality, range of supplier's product line, traditional supplier, etc.).

1. _____

2. _____

3. _____

Other factors or comments: _____

III-21 **Quality characteristics.**--What characteristics did your firm consider when determining the quality of ironing tables during 2004-09?

III-22 **Choice of product not based on price.**--If you purchased ironing tables from one source although a comparable product was available from another source at a lower price during 2004-09, please explain your reasons for doing so (please specify by also supplying country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, or minimum order size, reliability of supply, etc.

III-23. **Frequency of decisions based on price.**--How often did your firm purchase ironing tables that were offered at the lowest price during 2004-09?

Always Usually Sometimes Never

If your firm answered "sometimes or never," please explain the reason(s).

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. **Frequency of price changes.**--How frequently did the price of the ironing tables you purchased change during 2004-09?

III-25. **Price leaders.**—

(a) Please list the names of any firms you considered price leaders in the U.S. ironing table market during 2004-09. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

(b) Please describe how the above firm(s) exhibited price leadership.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-26. **Changes in U.S. industry.--**

(a) Please identify and discuss any improvements/changes in the U.S. ironing table industry since 2004 and explain fully, to the extent possible, the factor(s), including the order under review, that was responsible for each improvement/change.

(b) Please also discuss fully, to the extent possible, any improvements/changes that you anticipate in the future in the U.S. ironing table industry. Identify the specific future time period covered in your response, and discuss the factors that you believe would be responsible for each improvement change.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-27. **Effect of revocation.**--What do you think will be the likely effects of any revocation of the antidumping duty order for imports of ironing tables from China? As appropriate, please discuss any potential effects of revocation of the antidumping duty order on future (1) activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring. Attach additional pages if necessary.

(1) Activities of your firm: _____

(2) Entire U.S. market: _____

III-28. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss ironing tables supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 2004 to the present and forecasts for the future.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-29. **Cyclical/seasonal U.S. demand.**—Was U.S. demand for ironing tables subject to any cyclical/seasonal fluctuations, product cycles, or other U.S. competitive conditions of demand distinctive to ironing tables during 2004-09?

- No Yes

If yes—

(a) Please check below the type(s) of demand fluctuations and then discuss the nature and timing of these fluctuations and how they affected your U.S. demand for ironing tables during 2004-09. In addition indicate whether any business cycles apply to the overall economy and/or specific downstream sectors.

- Cyclical (longer than one year for complete cycle)
 Seasonal (within one year for complete cycle)
 Product cycle (completed within one year, or longer than one year—Check one)
 Other competitive condition(s) (specify _____)

Discussion: --In addition, identify, if applicable, peak and lowest demand months in a year.

(b) Please explain how any U.S. cyclical/seasonal/other demand fluctuations affected your firm's purchase prices and quantities of ironing tables at any time(s) during 2004-09.

(c) Has the emergence of new markets for ironing tables since 2004 affected the business cycles or conditions of competition distinctive to ironing tables.

- No Yes—Please explain any changes.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-30. **Demand trends.**--

(a) How has the demand within the United States for ironing tables changed during 2004-09? What principal factors affected any changes in demand?

- Increased Decreased Fluctuated No change

(b) How has the demand outside the United States (if known) for ironing tables changed during 2004-09? What principal factors affected any changes in demand? If applicable, identify specific foreign countries that you refer to.

- Increased Decreased Fluctuated No change

III-31. **Anticipated demand trends.**—

(a) Do you anticipate any future changes in demand for ironing tables WITHIN the United States?

- No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

(b) Do you anticipate any future changes in demand for ironing tables OUTSIDE the United States? If applicable, identify specific foreign countries that you refer to.

- No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-32. Substitutes in demand in the U.S. market.—

Substitution in demand refers to products that can, based on market price considerations and household-consumer/industrial-user preferences/technical requirements, reasonably be expected to substitute for each other when the price of one product changes vis-a vis the price of the other product—some consumers/industrial users may require greater price changes than others before they switch among the alternative products.

Please list in descending order of importance any products (e.g., over-the-door ironing boards, wall-mounted ironing boards, countertop or tabletop ironing boards, etc.), that may be substituted for ironing tables. For each possible substitute product, please give examples of types of end users (e.g., households, hotels, etc.) for which they are substitutes and indicate whether changes in the price of the substitute affects the price for ironing tables, and the length of any time lag of such an effect.

Substitute product	Description of types of end users	Have changes in the prices of this substitute affected the price of ironing tables during 2004-09?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

III-33. Changes in substitutes in the U.S. market.--Have there been any changes in the number or types of products that can be substituted for ironing tables or changes in the relative importance of existing substitutes during 2004-09?

No Yes--Please explain.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-34. **Anticipated changes in substitutes in the U.S. market.**—Do you anticipate any changes in the number or types of products that can be substituted for ironing tables in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

PART IV.—PRODUCT COMPARISONS

IV-1. **Contact information.**--Who should be contacted regarding the requested information on product comparisons?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

IV-2. **Country knowledge.**--Please indicate the countries of origin for ironing tables for which your firm has actual marketing/pricing knowledge during 2004-09.

- United States
- China
- Taiwan
- Other countries (Please specify _____)

IV-3. **Interchangeability.**—Were ironing tables produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications) in the U.S. market during 2004-09? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Taiwan	Other countries
United States			
China			
Taiwan			

¹ For each country-pair producing ironing tables which was *sometimes* or *never* interchangeable during 2004-09, please explain the factors that limit or preclude interchangeable use and identify the associated country pair(s):

PART IV.-- PRODUCT COMPARISONS--Continued

IV-4. **Country preferences.**--Did you or your customers ever specifically order ironing tables from one country in particular over other possible sources of supply during 2004-09?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why ironing tables from these countries were preferred over ironing tables from other countries (please note the specific ironing table products/product lines in your response).

IV-5. **Availability of merchandise.**--Were certain grades/types/sizes of ironing tables available from only a single source (domestic or foreign, including both subject and nonsubject countries) during 2004-09?

- No Yes--Please identify the country source and the grade/type/size.

PART IV.-- PRODUCT COMPARISONS--Continued

IV-7. Minimum quality--

(a) How often did domestically produced ironing tables meet minimum quality specifications for your uses or your customers' uses during 2004-09?

Always Usually Sometimes Rarely or never

(b) How often did imported subject ironing tables meet minimum quality specifications for your uses or your customers' uses during 2004-09?

Source	Always	Usually	Sometimes	Rarely or never
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How often did imported ironing tables from nonsubject countries (*i.e.*, ironing tables from countries other than China) meet minimum quality specifications for your uses or your customers' uses during 2004-09?

Source	Always	Usually	Sometimes	Rarely or never
Taiwan	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-8. Change in price-- Since 2004, has there been a change in the price of ironing tables in the U.S. market?

No Yes

If yes—

(a) Has the price of U.S.-produced ironing tables changed more or less than the price of imported ironing tables from China?

Prices changed by the same amount (check as applicable) , or
 U.S.-producer prices changed relative to prices of imports from China

(b) If the price of U.S.-produced ironing tables changed relative to the price of ironing tables from China, the price of U.S.-produced ironing tables is now relatively—

Higher or Lower (check one)-- than prices of the imported ironing tables from China