

**U.S. IMPORTERS' QUESTIONNAIRE**

**NARROW WOVEN RIBBONS WITH WOVEN SELVEDGE FROM CHINA AND TAIWAN**

**This questionnaire must be received by the Commission by no later than May 5, 2010**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning narrow woven ribbons with woven selvedge from China and Taiwan (Inv. Nos. 701-TA-467 and 731-TA-1164-1165 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>World Wide Web address</b> _____
Has your firm imported narrow woven ribbons (as defined in the instruction booklet) from any country at any time since January 1, 2007?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related importers/exporter.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing or facilitating imports of narrow woven ribbons into the United States or which are engaged in exporting narrow woven ribbons to the United States?

No             Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation / Extent of Ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of narrow woven ribbons?

<u>Firm name</u>	<u>Address</u>	<u>Affiliation / Extent of Ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Facilitator.**--Is your firm or any related or unrelated business partner, either domestic or foreign, engaged in importing or in facilitating the importation of narrow woven ribbons from China or Taiwan into the United States?

No             Yes--Provide the name, address, and affiliation of establishment(s), and a brief description of the firm(s) operations and role in facilitating imports of narrow woven ribbons.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART I.--GENERAL INFORMATION--Continued**

I-7. **Importing operations.**--Please indicate the nature of your firm's importing operations on narrow woven ribbons. More than one answer may be applicable.

- Importer of record  Takes title to the imported product(s)  
 Consignee of the imported products(s)  Customs broker or freight forwarder.

I-8. **Consignee.**--If your firm is an importer of record of narrow woven ribbons but is not the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. **FTZ or bonded warehouses.**--Please indicate whether your firm enters narrow woven ribbons into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

- Foreign trade zones  No  Yes  
Bonded warehouses  No  Yes

I-10. **Temporary importation under bond.**--Please indicate whether your firm imports narrow woven ribbons under the TIB (temporary importation under bond) program.

- No  Yes

I-11. **Third-country trade activities.**--To your knowledge, have the products subject to this proceeding been the subject of any other import relief investigations in the United States or in any other countries?

- No  Yes--Please specify. \_\_\_\_\_

\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Russell Duncan (202-708-4727, [russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (trade).**--Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title

Please indicate the means by which you may be contacted by the staff of the U.S. International Trade Commission regarding the confidential information submitted in response to this request.

E-mail address \_\_\_\_\_

Phone number ( ) \_\_\_\_\_

Fax number ( ) \_\_\_\_\_

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the importation of narrow woven ribbons since January 1, 2007?

- | <i>(check as many as appropriate)</i>   | <i>(please describe)</i> |
|---|--------------------------|
| <input type="checkbox"/> office/warehouse openings .....                          | _____<br>_____           |
| <input type="checkbox"/> office/warehouse closings .....                          | _____<br>_____           |
| <input type="checkbox"/> relocations .....  | _____<br>_____           |
| <input type="checkbox"/> expansions .....   | _____<br>_____           |
| <input type="checkbox"/> acquisitions.....  | _____<br>_____           |
| <input type="checkbox"/> consolidations.....                                      | _____<br>_____           |
| <input type="checkbox"/> prolonged shutdowns or<br>importation curtailments ..... | _____<br>_____           |
| <input type="checkbox"/> revised labor agreements.....                            | _____<br>_____           |
| <input type="checkbox"/> other.....   | _____<br>_____           |

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation as the importer of record of narrow woven ribbons from China or Taiwan for delivery after December 31, 2009?

No                       Yes--Indicate when such orders are to be delivered and the value (in \$1,000) involved.

<u>Period/Source</u>	<u>Jan. - Mar</u> <u>2010</u>	<u>Apr.-June</u> <u>2010</u>	<u>Jul. - Sept.</u> <u>2010</u>	<u>Oct. -Dec.</u> <u>2010</u>	<u>After Dec.</u> <u>2010</u>
China	_____	_____	_____	_____	_____
Taiwan	_____	_____	_____	_____	_____
Other sources	_____	_____	_____	_____	_____

II-4. **Reasons for importing.**--If your firm also produces narrow woven ribbons in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

\_\_\_\_\_

\_\_\_\_\_

II-5. **Reasons for facilitating imports.**--If your firm also produces narrow woven ribbons in the United States, please indicate your reasons for facilitating the importation this product, and the quantity and value of such activities. If your reasons differ by source, please elaborate.

\_\_\_\_\_

\_\_\_\_\_

Quantity (in square yards), Value (in \$1,000)			
Country	Calendar years		
	2007	2008	2009
China			
Quantity			
Value			
Taiwan			
Quantity			
Value			
Other Sources <sup>1</sup>			
Quantity			
Value			
<sup>1</sup> Identify other sources: _____			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **SUBJECT IMPORTS FROM CHINA**.--Did your firm import subject narrow woven ribbon from China in 2007-09?

- No.                       Yes-- Report your firm's imports and your firm's shipments and inventories of narrow woven ribbons imported from China (excluding any imports from Yama Ribbons and Bows Co., Ltd. which should be reported separately in question II-8) by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA – SUBJECT**

Quantity (in square yards), value (in \$1,000)			
Item	Calendar years		
	2007	2008	2009
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1,2</sup>			
Quantity of imports (B)			
Value of imports (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments (D)			
Value of commercial shipments (E)			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers (F)			
Value <sup>3</sup> of internal consumption/transfers (G)			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments (H)			
Value of export shipments (I)			
<b>Spoilage</b> <sup>5</sup> (quantity) (J)			
<b>End-of-period inventories</b> (quantity) (K)			
<b>Channels of distribution:</b> (value)			
U.S. shipments to wholesalers/distributors (L)			
U.S. shipments to industrial end users (M)			
U.S. shipments to retailers (N)			
U.S. retail shipments to final consumers (O)			

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_

<sup>2</sup> Please explain any increase, decrease, or other trend in your reported imports : \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> Spoilage can account for any losses in inventory not accounted for by your firm's importation and shipment data (e.g., these could represent product that were lost, stolen, destroyed, or just unaccounted for). \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7. **SUBJECT IMPORTS FROM TAIWAN.**– Did your firm import subject narrow woven ribbon from Taiwan in 2007-09?

- No.                       Yes-- Report your firm's imports and your firm's shipments and inventories of narrow woven ribbons imported from Taiwan (excluding any imports from Dear Year Brothers Mfg. Co., Ltd. or Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd. which should be reported separately in question II-9) by your firm during the specified periods. (See definitions in the instruction booklet.)

## TAIWAN – SUBJECT

Quantity (in square yards), value (in \$1,000)			
Item	Calendar years		
	2007	2008	2009
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1,2</sup>			
Quantity of imports (B)			
Value of imports (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments (D)			
Value of commercial shipments (E)			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers (F)			
Value <sup>3</sup> of internal consumption/transfers (G)			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments (H)			
Value of export shipments (I)			
<b>Spoilage</b> <sup>5</sup> (quantity) (J)			
<b>End-of-period inventories</b> (quantity) (K)			
<b>Channels of distribution:</b> (value)			
U.S. shipments to wholesalers/distributors (L)			
U.S. shipments to industrial end users (M)			
U.S. shipments to retailers (N)			
U.S. retail shipments to final consumers (O)			

<sup>1</sup> Please identify the foreign producers, if known: \_\_\_\_\_

<sup>2</sup> Please explain any increase, decrease, or other trend in your reported imports : \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> Spoilage can account for any losses in inventory not accounted for by your firm's importation and shipment data (e.g., these could represent product that were lost, stolen, destroyed, or just unaccounted for). \_\_\_\_\_



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-8. **NONSUBJECT IMPORTS FROM CHINA**.--Did your firm import nonsubject narrow woven ribbon from China in 2007-09?

- No.                       Yes--Report your firm's imports and your firm's shipments and inventories of narrow woven ribbons imported from the Chinese foreign producer/exporter Yama Ribbons and Bows Co., Ltd. by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA – NONSUBJECT**

Quantity (in square yards), value (in \$1,000)			
Item	Calendar years		
	2007	2008	2009
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1,2</sup>			
Quantity of imports (B)			
Value of imports (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments (D)			
Value of commercial shipments (E)			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers (F)			
Value <sup>3</sup> of internal consumption/transfers (G)			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments (H)			
Value of export shipments (I)			
<b>Spoilage</b> <sup>5</sup> (quantity) (J)			
<b>End-of-period inventories</b> (quantity) (K)			
<b>Channels of distribution:</b> (value)			
U.S. shipments to wholesalers/distributors (L)			
U.S. shipments to industrial end users (M)			
U.S. shipments to retailers (N)			
U.S. retail shipments to final consumers (O)			

<sup>1</sup> Please identify the foreign producers, if known:

<sup>2</sup> Please explain any increase, decrease, or other trend in your reported imports :

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> Spoilage can account for any losses in inventory not accounted for by your firm's importation and shipment data (e.g., these could represent product that were lost, stolen, destroyed, or just unaccounted for).

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-9. **SUBJECT IMPORTS FROM TAIWAN.**– Did your firm import nonsubject narrow woven ribbon from Taiwan in 2007-09?

- No.                       Yes--Report your firm's imports and your firm's shipments and inventories of narrow woven ribbons imported from the Taiwanese foreign producers/exporters Dear Year Brothers Mfg. Co., Ltd. or Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd. by your firm during the specified periods. (See definitions in the instruction booklet.)

## TAIWAN – NONSUBJECT

Quantity (in square yards), value (in \$1,000)			
Item	Calendar years		
	2007	2008	2009
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1,2</sup>			
Quantity of imports (B)			
Value of imports (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments (D)			
Value of commercial shipments (E)			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers (F)			
Value <sup>3</sup> of internal consumption/transfers (G)			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments (H)			
Value of export shipments (I)			
<b>Spoilage</b> <sup>5</sup> (quantity) (J)			
<b>End-of-period inventories</b> (quantity) (K)			
<b>Channels of distribution:</b> (value)			
U.S. shipments to wholesalers/distributors (L)			
U.S. shipments to industrial end users (M)			
U.S. shipments to retailers (N)			
U.S. retail shipments to final consumers (O)			
<sup>1</sup> Please identify the foreign producers, if known: _____			
<sup>2</sup> Please explain any increase, decrease, or other trend in your reported imports : _____			
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____			
<sup>4</sup> Identify your principal export markets: _____			
<sup>5</sup> Spoilage can account for any losses in inventory not accounted for by your firm's importation and shipment data (e.g., these could represent product that were lost, stolen, destroyed, or just unaccounted for).			

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. **IMPORTS FROM ALL OTHER SOURCES.**– Did your firm import nonsubject narrow woven ribbon from countries other than China or Taiwan in 2007-09?

- No.                       Yes--Report your firm's imports and your firm's shipments and inventories of narrow woven ribbons imported from all other sources (i.e., combine imports from all other countries besides China and Taiwan) by your firm during the specified periods. (See definitions in the instruction booklet.)

## ALL OTHER SOURCES

Quantity (in square yards), value (in \$1,000)			
Item	Calendar years		
	2007	2008	2009
<b>Beginning-of-period inventories</b> (quantity) (A)			
<b>Imports:</b> <sup>1,2</sup>			
Quantity of imports (B)			
Value of imports (C)			
<b>U.S. shipments:</b>			
<b>Commercial shipments:</b>			
Quantity of commercial shipments (D)			
Value of commercial shipments (E)			
<b>Internal consumption/company transfers:</b>			
Quantity of internal consumption/transfers (F)			
Value <sup>3</sup> of internal consumption/transfers (G)			
<b>Export shipments:</b> <sup>4</sup>			
Quantity of export shipments (H)			
Value of export shipments (I)			
<b>Spoilage</b> <sup>5</sup> (quantity) (J)			
<b>End-of-period inventories</b> (quantity) (K)			
<b>Channels of distribution:</b> (value)			
U.S. shipments to wholesalers/distributors (L)			
U.S. shipments to industrial end users (M)			
U.S. shipments to retailers (N)			
U.S. retail shipments to final consumers (O)			

<sup>1</sup> Please identify the foreign producers, if known:

<sup>2</sup> Please explain any increase, decrease, or other trend in your reported imports :

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> Spoilage can account for any losses in inventory not accounted for by your firm's importation and shipment data (e.g., these could represent product that were lost, stolen, destroyed, or just unaccounted for).

**PART II.--TRADE AND RELATED INFORMATION--Continued**

**II-11. Reconciliation of import data.--**

- (a) Please note that the quantities reported in questions II-6 through II-10 should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$A + B - D - F - H - J = K$

Do these data reconcile?  Yes  No--(Please correct these data before submitting questionnaire)

$E + G = L + M + N + O$

Do these data reconcile?  Yes  No--(Please correct these data before submitting questionnaire).

- (b) Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line K of year 2007 should equal line A of year 2008). Do these data reconcile for each adjacent calendar year?

Yes.

No--(Please correct these data before submitting questionnaire.

Note that you may use the quantities reported under spoilage (line J) to account for any unexplained discrepancies between your import, shipment and inventory data.)

- II-12. **Type of narrow woven ribbons.**--Estimate the share of your firm's U.S. shipments in 2009 of the following narrow woven ribbons as reported in questions II-6 through II-10 (in percent):

Product	Subject sources		Nonsubject sources		
	China (from II-6)	Taiwan (from II-7)	China (from II-8)	Taiwan (from II-9)	All other (from II-10)
	<b>Percent of 2009 value</b>				
>50% Polyester					
>50% Nylon					
>50% Metallic					
Other fabric <sup>1</sup>					
Total	100.0	100.0	100.0	100.0	100.0
<sup>1</sup> Please list other fabric(s): _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-13. **Other imports under HTS.**--Did your firm import products other than narrow woven ribbons under HTS subheading 5806.32 during the specified periods?

No                       Yes--Please report the values below.

Value (in \$1,000)			
Country	Calendar years		
	2007	2008	2009
China			
Taiwan			
Other sources			
Note.--Please identify the products <u>other than</u> narrow woven ribbons reported above:			

II-14. **Other HTS numbers.**—At any time since January 1, 2007, did your firm import narrow woven ribbons under HTS subheadings other than HTS subheading 5806.32?

No                       Yes--Please report the specific HTS numbers below, and note that the volumes and values of these imports should be reported in questions II-6 through II-10.

Source	HTS number(s) at the 10 digit level
China – subject	
Taiwan – subject	
China – nonsubject	
Taiwan – nonsubject	
All other sources	

**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Nancy Bryan (202-205-2088, [nancy.bryan@usitc.gov](mailto:nancy.bryan@usitc.gov)).

III-1. **Contact information (price)**.--Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

Please indicate the means by which you may be contacted by the staff of the U.S. International Trade Commission regarding the confidential information submitted in response to this request.

E-mail address \_\_\_\_\_

Phone number ( ) \_\_\_\_\_

Fax number ( ) \_\_\_\_\_

**PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since 2007 of the following products you imported from China, Taiwan, and Mexico.

**\*\*NOTE: This section requests quantity to be reported in three units of measure: 1) square yards, 2) linear yards, 3) spools, and 4) kilograms. Please report your data in as many of these units of measure as possible.**

**Product 1.**—Single faced satin of solid color, without woven or applied embellishments,<sup>1</sup> with a woven selvedge with *no wire*, with a width of 3/8”.

**Product 2.**— Single faced satin of non-solid color, with or without woven or applied embellishments, with a woven selvedge with *no wire*, with a width of 7/8”.

**Product 3.**—Double faced satin of solid color, without woven or applied embellishments, with a woven selvedge with *no wire*, with a width of 3/8”.

**Product 4.**—Sheers of solid color, without woven or applied embellishments, with a woven selvedge *with wire*, with a width of 1½”.

**Product 5.**—Sheers of non-solid color, with or without woven or applied embellishments, with a woven selvedge, *with wire*, with a width of 7/8”.

**Product 6.**—Grosgrain of non-solid color, with or without applied embellishments, with a woven selvedge, with *no wire*, with a width of 7/8”.

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

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<sup>1</sup> Woven or applied embellishments include, but are not limited to: woven embellishments using a jacquard mechanism, narrow woven ribbon made from differently colored yarns (yarns dyed before weaving), screen printed embellishments, flexography printed embellishments, transfer printed embellishments, and foil stamped embellishments.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China<sup>3</sup> and sold by your firm.

**CHINA – SUBJECT<sup>3</sup>**

<i>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</i>										
Period of shipment	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value
	<b>Product 1</b>					<b>Product 2</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
	<b>Product 3</b>					<b>Product 4</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> Do not include price data for pricing products sourced from Yama Ribbons and Bows Co., Ltd.

**Note.**—If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_  
 Product 2: \_\_\_\_\_  
 Product 3: \_\_\_\_\_  
 Product 4: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2aa. **Price data.**—*continued*. Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from China<sup>3</sup> and sold by your firm.

**CHINA – SUBJECT<sup>3</sup>**

<b>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</b>										
<b>Period of shipment</b>	<b>Product 5</b>					<b>Product 6</b>				
	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> Do not include price data for pricing products sourced from Yama Ribbons and Bows Co., Ltd.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Taiwan<sup>3</sup> and sold by your firm.

**TAIWAN – SUBJECT<sup>3</sup>**

<i>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</i>										
Period of shipment	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value
	<b>Product 1</b>					<b>Product 2</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
	<b>Product 3</b>					<b>Product 4</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> Do not include price data for pricing products sourced from Dear Year Brothers Mfg. Co., Ltd. or Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

Product 2: \_\_\_\_\_

Product 3: \_\_\_\_\_

Product 4: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2bb. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Taiwan<sup>3</sup> and sold by your firm.

**TAIWAN – SUBJECT<sup>3</sup>**

<b>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</b>										
<b>Period of shipment</b>	<b>Product 5</b>					<b>Product 6</b>				
	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

<sup>3</sup> Do not include price data for pricing products sourced from Dear Year Brothers Mfg. Co., Ltd. or Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2c. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Yama Ribbons and Bows Co., Ltd. in China and sold by your firm.

**CHINA – NONSUBJECT**

<i>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</i>										
Period of shipment	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value
	<b>Product 1</b>					<b>Product 2</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
	<b>Product 3</b>					<b>Product 4</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

Product 2: \_\_\_\_\_

Product 3: \_\_\_\_\_

Product 4: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2cc. **Price data.--continued.** Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Yama Ribbons and Bows Co., Ltd. in China and sold by your firm.

**CHINA – NONSUBJECT**

<b>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</b>										
<b>Period of shipment</b>	<b>Product 5</b>					<b>Product 6</b>				
	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2d. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Dear Year Brothers Mfg. Co., Ltd. or Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd. in Taiwan and sold by your firm.

**TAIWAN – NONSUBJECT**

<i>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</i>										
Period of shipment	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value
	Product 1					Product 2				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
	Product 3					Product 4				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

Product 2: \_\_\_\_\_

Product 3: \_\_\_\_\_

Product 4: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2dd. **Price data** *continued*.-- Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Dear Year Brothers Mfg. Co., Ltd. or Shienq Huong Enterprise Co., Ltd./Hsien Chan Enterprise Co., Ltd./Novelty Handicrafts Co., Ltd. in Taiwan and sold by your firm.

**TAIWAN – NONSUBJECT**

<b>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</b>										
<b>Period of shipment</b>	<b>Product 5</b>					<b>Product 6</b>				
	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2e. **Price data.**--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

**MEXICO**

<i>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</i>										
Period of shipment	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value	Quantity in square yards	Quantity in linear yards	Quantity in spools	Quantity in kg	Value
	<b>Product 1</b>					<b>Product 2</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
	<b>Product 3</b>					<b>Product 4</b>				
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

Product 2: \_\_\_\_\_

Product 3: \_\_\_\_\_

Product 4: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2ee. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Mexico and sold by your firm.

## MEXICO

<b>(Quantity in square yards, linear yards, spools, and kilograms (kg); value in dollars)</b>										
<b>Period of shipment</b>	<b>Product 5</b>					<b>Product 6</b>				
	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>	<b>Quantity in square yards</b>	<b>Quantity in linear yards</b>	<b>Quantity in spools</b>	<b>Quantity in kg</b>	<b>Value</b>
<b>2007:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2008:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										
<b>2009:</b>										
Jan-March										
Apr-June										
July-Sept										
Oct-Dec										

<sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of Part III.

**Note.**--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3. Please provide a list of the most common “fancy” narrow woven ribbons sold by your firm (including metallic ribbons) and identify the type of embellishment and their corresponding sales prices in a consistent unit of measure below:

<u>Description of type of fancy ribbon</u>	<u>Sales price per unit (please specify unit of measure below)</u>
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____

III-4. **Price setting.**-- How does your firm determine the prices that it charges for sales of narrow woven ribbons (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.

- Transaction by transaction       Contracts       Set price lists
- Internet sales
- Other--Please describe: \_\_\_\_\_
- \_\_\_\_\_

III-5. **Discount policy.**-- Please indicate and describe your firm’s discount policies (*check all that apply*).

- Quantity discounts       Annual total volume discounts       No discount policy
- Other--Please describe: \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-6. Pricing terms for narrow woven ribbons.--**

- (a) What are your firm's typical sales terms for narrow woven ribbons imported from **China** (e.g., 2/10 net 30 days)? \_\_\_\_\_.
- (b) On what basis are your prices of narrow woven ribbons imported from **China** usually quoted? (check one)  F.o.b.--Please specify point: \_\_\_\_\_  Delivered
- (c) What are your firm's typical sales terms for narrow woven ribbons imported from **Taiwan** (e.g., 2/10 net 30 days)? \_\_\_\_\_.
- (d) On what basis are your prices of narrow woven ribbons imported from **Taiwan** usually quoted? (check one)  F.o.b.--Please specify point: \_\_\_\_\_  Delivered

- III-7. (a) **Contract versus spot.--**Approximately what shares of your firm's sales of narrow woven ribbons imported from **China** in 2009 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of value of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

- (b) **Contract versus spot.--**Approximately what shares of your firm's sales of narrow woven ribbons imported from **Taiwan** in 2009 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of value of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-8. **Long-term contact provisions.**--If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_
- (e) How often do you make deliveries to the customer? \_\_\_\_\_

III-9. **Short-term contact provisions.**--If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_
- (e) How often do you make deliveries to the customer? \_\_\_\_\_

III-10. **Lead times.**--What is your share of sales both from inventory and produced to order and what is the average lead time between a customer's order and the date of delivery for your firm's sales of narrow woven ribbons?

<u>Source</u>	<u>Share of value of sales,</u> <u>2009</u>	<u>Lead time</u>
<b>Imports from China:</b>		
From inventory	_____	_____
Produced to order	_____	_____
<b>Total</b>	<b>100 %</b>	_____
<b>Imports from Taiwan:</b>		
From inventory	_____	_____
Produced to order	_____	_____
<b>Total</b>	<b>100 %</b>	_____

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-11. Shipping information.—**

- (a) What is the approximate percentage of the total delivered cost of narrow woven ribbons that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)  
 Your firm    or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. Within 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

**III-12. Geographical shipments.--** What is the geographic market area in the United States served by your firm's shipments of imports from subject and nonsubject sources (check all that apply)? Please answer this question in reference to the delivery location of your shipments.

Geographic area	√ if applicable				
	Subject		Nonsubject		
	China	Taiwan	China	Taiwan	All Other
<b>Northeast.</b> —CT, ME, MA, NH, NJ, NY, PA, RI, and VT.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Midwest.</b> —IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Southeast.</b> —AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Central Southwest.</b> —AR, LA, OK, and TX.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Mountains.</b> —AZ, CO, ID, MT, NV, NM, UT, and WY.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Pacific Coast.</b> —CA, OR, and WA.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Other.</b> —All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**III-13. End uses.**—Describe the end uses of the narrow woven ribbons that you import from China or Taiwan. For each end-use product, what percentage of the total cost is accounted for by narrow woven ribbons?

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-14. **Substitutes.**--Please list in order of importance any products that may be substituted for narrow woven ribbons. For each possible substitute product, please describe the degree of substitutability and indicate whether changes in the price of the substitute affect the price for narrow woven ribbons, and to what degree, the length of any time lag of such an effect.

<b>Substitute</b>	<b>Application</b>	<b>Have changes in the prices of this substitute affected the price for narrow woven ribbons?</b>
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

III-15. **Demand trends.**--

(a) How has the demand within the United States for narrow woven ribbons changed since January 1, 2007? What principal factors affect changes in demand?

Increased     
  No Change     
  Decreased     
  Fluctuated

---



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**PART III.--PRICING AND RELATED INFORMATION--Continued**

**III-15. Demand trends.--Continued**

(b) How has the demand outside the United States (if known) for narrow woven ribbons changed since January 1, 2007? What principal factors affect changes in demand?

- Increased       No Change       Decreased       Fluctuated

---

---

**III-16. Product changes.--**Have there been any significant changes in the product range or marketing of narrow woven ribbons since January 1, 2007?

- No       Yes-- Please describe.

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**III-17. Business cycles.--**

(a) Is the narrow woven ribbons market subject to business cycles or conditions of competition (including seasonal business) distinctive to narrow woven ribbons?

- No (skip to question IV-18.)  
 Yes-- Please describe below and then answer part (b).

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(b) If yes, have there been any changes in the business cycles or conditions of competition for narrow woven ribbons since January 1, 2007?

- No       Yes-- Please describe.

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-18. **Supply constraints.**--Has your firm refused, declined, or been unable to supply narrow woven ribbons since January 1, 2007 (examples include placing customers on allocation or "controlled order entry," declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.)?

No             Yes-- Please describe.

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III-19. **Raw materials.**--Please describe any trends in the prices of raw materials used to produce narrow woven ribbons and whether your firm expects these trends to continue.

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III-20. Please describe the way your firm sells and packages narrow woven ribbons to its customers. In your response, please address whether your firm (a) sells a random assortment of product types imported from subject sources in a tray, (b) sells different product types or designs separately, (c) sells an assortment based on customers' specific requests for certain sizes or designs, or (d) mixes products sourced domestically with products from subject sources and/or from non-subject sources.

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-21. **Interchangeability.**--Are narrow woven ribbons produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair.<sup>1</sup>

<b>Country-pair</b>	China	Taiwan	Mexico	Other countries
United States				
China				
Taiwan				
Mexico				
Other countries				

<sup>1</sup> For any country-pair producing narrow woven ribbons which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-22. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between narrow woven ribbons produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.<sup>1</sup>

<b>Country-pair</b>	China	Taiwan	Mexico	Other countries
United States				
China				
Taiwan				
Mexico				
Other countries				

<sup>1</sup> For any country-pair for which factors other than price *always* or *frequently* are a significant factor in your firm's sales of narrow woven ribbons, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-23. **Customer Identification.**--Please identify below the names and addresses of your firm's 10 largest customers for narrow woven ribbons imported from subject sources in China or Taiwan since 2007. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of narrow woven ribbons from subject sources in China or Taiwan that each of these customers accounted for in 2009.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2009 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					