

**U.S. PURCHASERS' QUESTIONNAIRE**

**NARROW WOVEN RIBBONS FROM CHINA AND TAIWAN**

**This questionnaire must be received by the Commission by no later than May 5, 2010**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning narrow woven ribbons from China and Taiwan (Inv. Nos. 701-TA-467 and 731-TA-1164-1165 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Nancy Bryan (202-205-2088, nancy.bryan@usitc.gov).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____
<b>World Wide Web address</b> _____
Has your firm purchased narrow woven ribbons (as defined in the instruction booklet) from <u>any</u> source at any time since January 1, 2007?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this proceeding in any other import-injury investigations conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout this proceeding may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this proceeding or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing narrow woven ribbons from China or Taiwan into the United States or which are engaged in exporting narrow woven ribbons from China or Taiwan to the United States?

No             Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation / Extent of Ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of narrow woven ribbons?

No             Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation / Extent of Ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART II.--PURCHASES**

II-1. Who should be contacted regarding the requested purchase information?

Company contact: \_\_\_\_\_  
 Name and title

Please indicate the means by which you may be contacted by the staff of the U.S. International Trade Commission regarding the confidential information submitted in response to this request.

E-mail address \_\_\_\_\_

Phone number ( ) \_\_\_\_\_

Fax number ( ) \_\_\_\_\_

II-2. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of narrow woven ribbons. Report based on delivery date, not order date.

<b>(Quantity in square yards and spools, value in \$1,000)</b>			
<b>Item</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>
<b>Purchases of narrow woven ribbons produced in the United States:</b>			
<i>Quantity in square yards (if known)</i>			
<i>Quantity in spools (if known)</i>			
<i>Value</i>			
<b>Purchases of narrow woven ribbons produced by subject sources in China:</b>			
<i>Quantity in square yards (if known)</i>			
<i>Quantity in spools (if known)</i>			
<i>Value</i>			
<b>Purchases of narrow woven ribbons produced by subject sources in Taiwan:</b>			
<i>Quantity in square yards (if known)</i>			
<i>Quantity in spools (if known)</i>			
<i>Value</i>			
<b>Purchases of narrow woven ribbons produced by all other nonsubject known sources:<sup>1</sup></b>			
<i>Quantity in square yards (if known)</i>			
<i>Quantity in spools (if known)</i>			
<i>Value</i>			
<b>Purchases of narrow woven ribbons produced by all unknown sources:<sup>2</sup></b>			
<i>Quantity in square yards (if known)</i>			
<i>Quantity in spools (if known)</i>			
<i>Value</i>			
<sup>1</sup> Please identify these nonsubject sources: _____			
<sup>2</sup> Please explain why the country of origin or source for these purchases is unknown: _____			

**PART II.--PURCHASES--Continued**

II-3. (a) If the relative shares of your firm's total purchases of narrow woven ribbons from different sources (both domestic and foreign) have changed since 2007, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

<b>Country</b>	<b>Increase/decrease</b>	<b>Reason</b>

(b) If there have been other changes in your firm's sourcing patterns since 2007, such as the use of different suppliers, please describe these changes and explain the reasons for the changes.

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II-4. If your firm has purchased narrow woven ribbons from only one country, please explain the reasons for doing so.

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**PART II.--PURCHASES--Continued**

II-5. **Supplier identification.**--Please identify below the names and addresses of your firm's **FIVE** largest suppliers for narrow woven ribbons since 2007. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of narrow woven ribbons that each of these suppliers accounted for in 2009.

No.	Supplier's name	Street address ( <u>not</u> P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2009 purchases (%)
1					
2					
3					
4					
5					

**PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES**

III-1. Who should be contacted regarding the requested information on market characteristics and purchasing practices?

Company contact: \_\_\_\_\_  
Name and title

Please indicate the means by which you may be contacted by the staff of the U.S. International Trade Commission regarding the confidential information submitted in response to this request.

E-mail address \_\_\_\_\_

Phone number ( ) \_\_\_\_\_

Fax number ( ) \_\_\_\_\_

III-2. Which of the following best describes your firm as a purchaser of narrow woven ribbons (check all that apply, noting the specific end uses if known)?

**RETAILER of narrow woven ribbons** ( \_\_\_\_\_ )

**END USER—Manufacturer incorporating narrow woven ribbons** (please describe final product: \_\_\_\_\_)

**DISTRIBUTOR** ( \_\_\_\_\_ )

Other ( \_\_\_\_\_ )

III-3. (a) If your firm is a distributor or reseller of narrow woven ribbons, what are the major types of consumers to which you sell narrow woven ribbons?

\_\_\_\_\_  
\_\_\_\_\_

(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase narrow woven ribbons?

\_\_\_\_\_  
\_\_\_\_\_

**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

III-4. If your firm is an end user of narrow woven ribbons, list in order of quantity of narrow woven ribbons consumed, the top 3 products for which your firm purchases narrow woven ribbons as a component part or input. Please indicate what percentage of the total cost is accounted for by narrow woven ribbons.

Product you produce	Percent of cost accounted for by narrow woven ribbons

III-5. (a) How has the demand for your firm's final products incorporating narrow woven ribbons changed since January 1, 2007?

- Increased                       No change                       Decreased

(b) Has this had any effect on your firm's demand for narrow woven ribbons?

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III-6. (a) Can other products be substituted for narrow woven ribbons?

- No                       Yes--Please list these substitute products in order of importance.

- (i) \_\_\_\_\_  
(ii) \_\_\_\_\_  
(iii) \_\_\_\_\_

(b) For each possible substitute for narrow woven ribbons, please give examples of applications and end uses for which they are substitutes.

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**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

III-6. (c) Have changes in the prices of these products affected the price for narrow woven ribbons?

- No  Yes--To what degree do changes in their prices affect the price for narrow woven ribbons? Does this effect have a time lag? If so, how long is the time lag for each substitute narrow woven ribbons? Does this vary by type of narrow woven ribbons or final end use?

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III-7. Are you aware whether the narrow woven ribbons you are purchasing are U.S.-produced or imported?

- Always  Usually  Sometimes  Never

III-8. Do you know the manufacturer of the narrow woven ribbons that you purchase?

- Always  Usually  Sometimes  Never

III-9. To your knowledge, are your customers aware of and/or interested in the country of origin of the goods you supply them?

- Always  Usually  Sometimes  Never

III-10. Is buying narrow woven ribbons that are produced in the United States an important factor in your firm's purchases of narrow woven ribbons (please check ALL that apply)?

- No  
 Yes--Purchases of domestic narrow woven ribbons are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves \_\_\_\_ percent of your purchases of narrow woven ribbons.  
 Yes--Purchases of domestic narrow woven ribbons are not required by law or regulation, but are by your customers. This involves \_\_\_\_ percent of your purchases of narrow woven ribbons.  
 Yes--Purchases of domestic narrow woven ribbons are required for other reasons (please specify these reasons below). This involves \_\_\_\_ percent of your purchases of narrow woven ribbons.

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**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

**III-11. Conditions of competition.--**

(a) Is the narrow woven ribbons market subject to business cycles or conditions of competition (such as seasonality) distinctive to narrow woven ribbons?

No                       Yes--Please explain and provide estimates of the duration of any such cycle.

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(b) Has the emergence of new markets for narrow woven ribbons since 2007 affected the business cycles or conditions of competition distinctive to narrow woven ribbons?

No                       Yes--Please explain any such changes.

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III-12. Have you made significant changes in your purchasing patterns (e.g., frequency) since 2007?

No                       Yes-- Please describe.

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III-13. How many suppliers do you generally contact before making a purchase?

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III-14. Have you changed suppliers since 2007?

No                       Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

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**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

III-15. Are you aware of any new suppliers, either foreign or domestic, that have entered the market since 2007?

- No             Yes--Please identify the firms.

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III-16. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the narrow woven ribbons they sell to your firm?

- No             Yes--\_\_\_\_\_ percent of purchases in 2009             Yes--All purchases

Please provide a general description of the certification or qualification process and the time required.

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III-17. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

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III-18. Since 2007, have any domestic or foreign producers failed in their attempts to certify or qualify their narrow woven ribbons with your firm or have any producers lost their approved status?

- No             Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

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**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

III-19. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for narrow woven ribbons.

	<b>Very important</b>	<b>Somewhat important</b>	<b>Not important</b>
Availability .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of fancy ribbons.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design innovation/fashion trends....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____ .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____ .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

III-19. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase narrow woven ribbons for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's narrow woven ribbons line, traditional supplier, etc.).

(i) \_\_\_\_\_

(ii) \_\_\_\_\_

(iii) \_\_\_\_\_

Other factors or comments: \_\_\_\_\_

III-20. What characteristics does your firm consider when determining the quality of narrow woven ribbons?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

III-21. If you purchased narrow woven ribbons from one source although comparable narrow woven ribbons were available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

III-22. How often does your firm purchase the narrow woven ribbons that are offered at the lowest price?

- Always       Usually       Sometimes       Never

**PART III.— MARKET CHARACTERISTICS AND PURCHASING PRACTICES --Continued**

III-23. Do you believe there have been price leaders in the narrow woven ribbons market since 2007? If so, please list the names of any firms you considered price leaders in the narrow woven ribbons market since 2007. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific narrow woven ribbons type.

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III-24. Please describe how the above firm(s) exhibited price leadership.

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**PART IV.—NARROW WOVEN RIBBONS COMPARISONS**

IV-1. Who should be contacted regarding the requested information on narrow woven ribbons comparisons?

Company contact: \_\_\_\_\_  
Name and title

Please indicate the means by which you may be contacted by the staff of the U.S. International Trade Commission regarding the confidential information submitted in response to this request.

E-mail address \_\_\_\_\_

Phone number ( ) \_\_\_\_\_

Fax number ( ) \_\_\_\_\_

IV-2. Please indicate the countries of origin for narrow woven ribbons for which your firm has actual marketing/pricing knowledge.

United States

China

Taiwan

Other countries (Please specify: \_\_\_\_\_)

**PART IV.— NARROW WOVEN RIBBONS COMPARISONS --Continued**

IV-3. Are narrow woven ribbons produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the narrow woven ribbons from a specified country-pair are *always* interchangeable, “F” to indicate that the narrow woven ribbons are *frequently* interchangeable, “S” to indicate that the narrow woven ribbons are *sometimes* interchangeable, “N” to indicate that the narrow woven ribbons are *never* interchangeable, and “0” to indicate *no familiarity* with narrow woven ribbons from a specified country-pair.<sup>1</sup>

<b>Country-pair</b>	China	Taiwan	Mexico	Other countries
United States				
China				
Taiwan				
Mexico				
Other countries				

<sup>1</sup> For any country-pair producing narrow woven ribbons which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

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**PART IV.—NARROW WOVEN RIBBONS COMPARISONS --Continued**

IV-4. Do you or your customers ever specifically order narrow woven ribbons from one country in particular over other possible sources of supply?

- No             Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why narrow woven ribbons from these countries are preferred over narrow woven ribbons from other countries (please note the specific narrow woven ribbons in your response).

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IV-5. Are certain grades/types/sizes/varieties of narrow woven ribbons available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No             Yes--Please identify the source and the grade/type/size.

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**PART IV.—NARROW WOVEN RIBBONS COMPARISONS --Continued**

IV-6. (a) For the factors listed below, please rate how narrow woven ribbons produced in each country you identified in your response to question IV-2 compare with narrow woven ribbons produced in each of the other countries you identified (including the United States, China, and Taiwan). Please type an "X" for each quality in each comparison indicating whether the narrow woven ribbons from the first source is superior, comparable, or inferior compared with the narrow woven ribbons from the second source.

Quality	Narrow woven ribbons from the United States compared to narrow woven ribbons from subject sources in China			Narrow woven ribbons from the United States compared to narrow woven ribbons from subject sources in Taiwan			Narrow woven ribbons from subject sources in China compared to narrow woven ribbons from subject sources in Taiwan		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Narrow woven ribbons consistency .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Narrow woven ribbons range .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of fancy ribbons.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design innovation/fashion trends....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

**PART IV.—NARROW WOVEN RIBBONS COMPARISONS --Continued**

IV-6. (b) For the factors listed below, please rate how narrow woven ribbons produced in each country you identified in your response to question IV-2 compare with narrow woven ribbons produced in each of the other countries you identified (including the United States, China, and Taiwan). Please type an "X" for each quality in each comparison indicating whether the narrow woven ribbons from the first source is superior, comparable, or inferior compared with the narrow woven ribbons from the second source.

Quality	Narrow woven ribbons from _____ compared to narrow woven ribbons from _____			Narrow woven ribbons from _____ compared to narrow woven ribbons from _____			Narrow woven ribbons from _____ compared to narrow woven ribbons from _____		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Narrow woven ribbons consistency .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Narrow woven ribbons range .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs <sup>1</sup> .....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Availability of fancy ribbons.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Design innovation/fashion trends....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

<sup>1</sup> A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

**PART IV.—NARROW WOVEN RIBBONS COMPARISONS --Continued**

IV-7. (a) How often do domestically produced narrow woven ribbons meet minimum quality specifications for your uses or your customers' uses?

- Always       Usually       Sometimes       Rarely or never

(b) How often do imported subject narrow woven ribbons meet minimum quality specifications for your uses or your customers' uses?

<b>Source</b>	<b>Always</b>	<b>Usually</b>	<b>Sometimes</b>	<b>Rarely or never</b>
<b>China</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Taiwan</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How often do imported nonsubject narrow woven ribbons (*i.e.*, narrow woven ribbons from countries other than China and/or Taiwan) meet minimum quality specifications for your uses or your customers' uses?

<b>Source</b>	<b>Always</b>	<b>Usually</b>	<b>Sometimes</b>	<b>Rarely or never</b>
<b>Mexico</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
COUNTRY (specify: _____)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
COUNTRY (specify: _____)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-8. Please describe the characteristics of what your firm considers "fancy" narrow woven ribbons:

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IV-9. How does your firm track its inventory of narrow woven ribbons (e.g., in spools of specific width and length, in square yards, by design group, by producer or supplier, etc.)?

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**PART IV.—NARROW WOVEN RIBBONS COMPARISONS --Continued**

IV-10. How does your firm typically purchase narrow woven ribbons (e.g., by contract for multiple shipments, by spot sales, etc.)? And how are narrow woven ribbons sold to your firm (e.g., in trays of multiple product types; in packages containing spools of one specific product type, etc.)?

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IV-11. How specific is your firm when purchasing narrow woven ribbons (e.g., do you order a specific quantity, a specific product type or design, or do you accept a random assortment offered by the supplier without requesting specific product types?)

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