

**U.S. IMPORTERS' QUESTIONNAIRE**

**CERTAIN KITCHEN APPLIANCE SHELVING AND RACKS FROM CHINA**

**This questionnaire must be received by the Commission by no later than AUGUST 14, 2008**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain kitchen appliance shelving and racks from China (inv. Nos. 701-TA-458 and 731-TA-1154 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. **This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).**

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported certain kitchen appliance shelving and racks (as defined in the instruction booklet) from any country at any time since January 1, 2005?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
--

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART II. --TRADE AND RELATED INFORMATION--Continued**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____



**PART II. --TRADE AND RELATED INFORMATION--Continued**

I-8. Please indicate whether your firm enters certain kitchen appliance shelving and racks into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones      No             Yes

Bonded warehouses      No             Yes

I-9. Please indicate whether your firm imports certain kitchen appliance shelving and racks under the TIB (temporary importation under bond) program.

No             Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

No             Yes--Please specify. \_\_\_\_\_

\_\_\_\_\_

**PART II. --TRADE AND RELATED INFORMATION--Continued**

Further information on this part of the questionnaire can be obtained from **Joanna Lo (202-205-1888, joanna.lo@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title

( ) \_\_\_\_\_  
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of certain kitchen appliance shelving and racks since January 1, 2005?

No       Yes--Supply details as to the time, nature, and significance of such changes.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

II-3. Has your firm imported or arranged for the importation of certain kitchen appliance shelving and racks from China for delivery after June 31, 2008?

No       Yes--Indicate when such orders are to be delivered and the quantities involved.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

II-4. If your firm also produces certain kitchen appliance shelving and racks in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART II. --TRADE AND RELATED INFORMATION--Continued**

II-5. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of certain kitchen appliance shelving and racks imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

**CHINA**

Quantity (in 1,000 units), value (in \$1,000)					
Item	Calendar years			January-June	
	2005	2006	2007	2007	2008
<b>Beginning-of-period inventories</b> ( <i>quantity</i> )					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> ( <i>quantity</i> )					
<b>Channels of distribution:</b>					
U.S. shipments to distributors ( <i>quantity</i> )					
U.S. shipments to end users ( <i>quantity</i> )					
<sup>1</sup> Please identify the foreign producers, if known: _____ _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: _____ _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II. --TRADE AND RELATED INFORMATION--Continued**

II-6. **IMPORTS FROM MEXICO.**—Report your firm’s imports and your firm’s shipments and inventories of certain kitchen appliance shelving and racks imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.)

**MEXICO**

Quantity (in 1,000 units), value (in \$1,000)					
Item	Calendar years			January-June	
	2005	2006	2007	2007	2008
<b>Beginning-of-period inventories</b> ( <i>quantity</i> )					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> ( <i>quantity</i> )					
<b>Channels of distribution:</b>					
U.S. shipments to distributors ( <i>quantity</i> )					
U.S. shipments to end users ( <i>quantity</i> )					
<sup>1</sup> Please identify the sources and foreign producers, if known: _____ _____ _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: _____ _____					
<sup>3</sup> Identify your principal export markets: _____ _____					
<sup>4</sup> <b>Reconciliation of data.</b> —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II. --TRADE AND RELATED INFORMATION--Continued**

II-7. **IMPORTS FROM OTHER NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of certain kitchen appliance shelving and racks imported from **all other sources combined (excluding Mexico)** by your firm during the specified periods. (See definitions in the instruction booklet.)

**ALL OTHER SOURCES COMBINED (EXCLUDING MEXICO)**

Quantity (in 1,000 units), value (in \$1,000)					
Item	Calendar years			January-June	
	2005	2006	2007	2007	2008
<b>Beginning-of-period inventories</b> (quantity)					
<b>Imports:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>2</sup> of internal consumption/transfers					
<b>Export shipments:</b> <sup>3</sup>					
Quantity of export shipments					
Value of export shipments					
<b>End-of-period inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the sources and foreign producers, if known:					
_____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below:					
_____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					



**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **James Fetzer (202-708-5403, james.fetzer@usitc.gov)**.

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

\_\_\_\_\_

( ) \_\_\_\_\_

Phone number

\_\_\_\_\_

E-mail address

**PRICE DATA**

This section requests quarterly quantity and value data concerning your firm's U.S. commercial shipments to unrelated customers and purchases of the following products during January 2005-June 2008.

**Product 1.--** Open-end freezer shelf that is about 17.8 inches by 27.9 inches, consisting of 26 filler wires, a front and a rear rail, an R-bar, and a back and front bar, and a white powder coat finish.

**Product 2.--** Refrigerator/freezer basket that is about 17.4 inches by 25.8 inches by 6.9 inches, consisting of 27 filler wires and a frame wire, and a white powder coat finish.

**Product 3.--** Refrigerator/freezer shelf that is about 9.5 inches by 15.9 inches, consisting of 9 filler wires, an R-bar, and a frame wire, and a white powder coat finish.

**Product 4.--** Fixed refrigerator/freezer shelf that is about 9.7 inches by 12.7 inches, consisting of 19 filler wires, a middle R-bar, a rear R-bar, two side arms and a roll form trim, and a white powder coat finish.

**Product 5.--** Nickel plated oven rack that is about 16.1 inches by 22.8 inches; consisting of 13 filler wires, an R-bar, and a frame wire, and has a nickel plated finish.

**Product 6.--** Nickel plated oven rack that is about 24.2 inches by 15.9 inches; consisting of 1 frame, 1 brace and 13 filler wires, and has a nickel plated finish.

**Product 7.--** Heavy-duty nickel plated oven rack that is about 24.2 inches by 15.9 inches; consisting of 1 frame, 1 brace and 13 filler wires, and has a nickel plated finish.

For questions III-2a and 2b please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

For questions III-2c, 2d, and 2e please note that total dollar values should be on a delivered basis and should include U.S.-inland transportation costs to your U.S. facility. Total dollar values should reflect the **FINAL NET** amount paid by you (i.e., should be net of all deductions for discounts or rebates).

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from **CHINA** and sold by your firm

Quantity (in thousands of units) and value (in thousands of dollars)								
Period of shipment	Product 1		Product 2		Product 3		Product 4	
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
<b>2005:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2006:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2007:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2008:</b>								
Jan-Mar								
Apr-Jun								
Period of shipment	Product 5		Product 6		Product 7			
	Quantity	Value	Quantity	Value	Quantity	Value		
<b>2005:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2006:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2007:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2008:</b>								
Jan-Mar								
Apr-Jun								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: \_\_\_\_\_

Product 2: \_\_\_\_\_

Product 3: \_\_\_\_\_

Product 4: \_\_\_\_\_

Product 5: \_\_\_\_\_

Product 6: \_\_\_\_\_

Product 7: \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from \_\_\_\_\_  
**(countries other than China)** and sold by your firm. (Please provide a separate copy of this page  
 for each country)

Quantity (in thousands of units) and value (in thousands of dollars)										
Period of shipment	Product 1		Product 2		Product 3		Product 4			
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value		
<b>2005:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2006:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2007:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2008:</b>										
Jan-Mar										
Apr-Jun										
Period of shipment	Product 5		Product 6		Product 7					
	Quantity	Value	Quantity	Value	Quantity	Value				
<b>2005:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2006:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2007:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2008:</b>										
Jan-Mar										
Apr-Jun										

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

<sup>2</sup> Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

Product 7:

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2c. Report below the quarterly **purchase** price data<sup>1</sup> for pricing products<sup>2</sup> directly imported from **CHINA** and **not** sold by your firm on a **delivered** basis

<b>Quantity (in thousands of units) and value (in thousands of dollars)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2005:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2006:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2007:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2008:</b>								
Jan-Mar								
Apr-Jun								
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 7</b>			
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>		
<b>2005:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2006:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2007:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2008:</b>								
Jan-Mar								
Apr-Jun								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), on a delivered basis.

<sup>2</sup> Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

Product 7:

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2d. Report below the quarterly **purchase** price data<sup>1</sup> for your purchases of pricing products<sup>2</sup> of **CHINESE** origin imported through unrelated U.S. importers on a **delivered** basis

<b>Quantity (in thousands of units) and value (in thousands of dollars)</b>								
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>	
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>
<b>2005:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2006:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2007:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2008:</b>								
Jan-Mar								
Apr-Jun								
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 7</b>			
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>		
<b>2005:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2006:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2007:</b>								
Jan-Mar								
Apr-Jun								
Jul-Sep								
Oct-Dec								
<b>2008:</b>								
Jan-Mar								
Apr-Jun								

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), on a delivered basis.

<sup>2</sup> Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1:

Product 2:

Product 3:

Product 4:

Product 5:

Product 6:

Product 7:

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2e. Report below the quarterly **purchase price data**<sup>1</sup> for your purchases of domestically produced pricing products<sup>2</sup> from **U.S. producers** on a **delivered** basis

<b>Quantity (in thousands of units) and value (in thousands of dollars)</b>										
<b>Period of shipment</b>	<b>Product 1</b>		<b>Product 2</b>		<b>Product 3</b>		<b>Product 4</b>			
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>		
<b>2005:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2006:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2007:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2008:</b>										
Jan-Mar										
Apr-Jun										
<b>Period of shipment</b>	<b>Product 5</b>		<b>Product 6</b>		<b>Product 7</b>					
	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>	<b>Quantity</b>	<b>Value</b>				
<b>2005:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2006:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2007:</b>										
Jan-Mar										
Apr-Jun										
Jul-Sep										
Oct-Dec										
<b>2008:</b>										
Jan-Mar										
Apr-Jun										

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, and the value of returned goods), on a delivered basis.

<sup>2</sup> Pricing product definitions are provided on the first page of section III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

- Product 1:
- Product 2:
- Product 3:
- Product 4:
- Product 5:
- Product 6:
- Product 7:

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**If your answers differ according to the type of shelving and racks, please indicate so in your response.**

III-3. Please describe how your firm determines the prices that it charges for sales of certain kitchen appliance shelving and racks (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

---

---

---

III-4. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

---

---

---

III-5. What are your firm's typical sales terms for certain kitchen appliance shelving and racks imported from China (e.g., 2/10 net 30 days)? \_\_\_\_\_. On what basis are your prices of such product usually quoted (e.g., f.o.b. warehouse, or delivered)? \_\_\_\_\_.

III-6. Approximately what share of your firm's sales of its certain kitchen appliance shelving and racks imported from China in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of certain kitchen appliance shelving and racks?

<u>Source</u>	<u>Share of sales, 2007</u>	<u>Lead time</u>
From inventory	_____	_____
Produced to order	_____	_____
<b>Total</b>	<b>100 %</b>	_____

- III-10. (a) What is the approximate percentage of the total delivered cost of certain kitchen appliance shelving and racks that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)  
 Your firm    or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. Within 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

III-11. What is the geographic market area in the United States served by your firm's certain kitchen appliance shelving and racks? (check all that apply)

- Northeast       Mid-Atlantic       Midwest       Southeast
- Southwest       Rocky Mountains       West Coast       Northwest
- National       Other (describe: \_\_\_\_\_)



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-12. Describe the end uses of the certain kitchen appliance shelving and racks that you import from China. For each end-use product, what percentage of the total cost is accounted for by certain kitchen appliance shelving and racks?

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____
_____	_____
_____	_____

III-13. (a) Can other products be substituted for certain kitchen appliance shelving and racks?

No       Yes--Please list these substitute products in order of importance.

(i) \_\_\_\_\_

(ii) \_\_\_\_\_

(iii) \_\_\_\_\_

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(c) Have changes in the prices of these products affected the price for certain kitchen appliance shelving and racks?

No       Yes--To what degree do changes in their prices affect the price for certain kitchen appliance shelving and racks? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of certain kitchen appliance shelving and racks or final end use?

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-14. How has the demand within the United States (and outside the United States if known) for certain kitchen appliance shelving and racks changed since January 1, 2005? What principal factors affect changes in demand?

- Increase                       No Change                       Decrease

---

---

---

III-15. Have there been any significant changes in the product range or marketing of certain kitchen appliance shelving and racks since January 1, 2005?

- No                       Yes-- Please describe.

---

---

---

III-16. Does your firm sell certain kitchen appliance shelving and racks over the internet?

- No                       Yes-- Please describe, noting the estimated percentage of your firm's total sales of certain kitchen appliance shelving and racks in 2007 accounted for by internet sales.

---

---

---



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-18. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between certain kitchen appliance shelving and racks produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	China	Other countries
United States			
China			

<sup>1</sup> For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of certain kitchen appliance shelving and racks, identify the country-pair and report the advantages or disadvantages imparted by such factors:

---

---

---

---

---

---

---

---

---

---

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-19. Please identify below the names and addresses of your firm's 10 largest customers for certain kitchen appliance shelving and racks during 2005-2007. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of certain kitchen appliance shelving and racks from China that each of these customers accounted for in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					