

**U.S. PURCHASERS' QUESTIONNAIRE
CERTAIN LIGHTWEIGHT THERMAL PAPER FROM CHINA AND GERMANY**

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than August 15, 2008

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning certain lightweight thermal paper from China and Germany (Inv. Nos. 701-TA-451 and 731-TA-1126-1128 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)). Further information on this questionnaire can be obtained from Nancy Bryan (202-205-2088, nancy.bryan@usitc.gov).

Name of firm _____

Address _____

City _____ **State** _____ **Zip Code** _____

World Wide Web address _____

Has your firm purchased certain LW thermal paper (as defined in the instruction booklet) from any source at any time since January 1, 2005? For purposes of this questionnaire, you should consider your firm a "purchaser" if your firm purchases either jumbo or slit rolls. If your firm purchases jumbo rolls and converts the rolls through slitting and/or printing operations in the United States, your firm should complete both the U.S. Producer and U.S. Purchaser Questionnaires.

NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission.)

YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above.)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By submitting this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name of Authorized Official *Title of Authorized Official* *Date*

Signature *Phone:* () _____

Signature *Fax:* () *E-mail address*

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 5 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain LW thermal paper from China and/or Germany into the United States or which are engaged in exporting certain LW thermal paper from China and/or Germany to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART I.—GENERAL INFORMATION

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain LW thermal paper?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of certain LW thermal paper. Report based on delivery date, not order date. Report both purchases of jumbo and slit rolls, as indicated.

<i>(Quantity in msf¹, value in \$1,000)</i>				
Item	2005	2006	2007	Jan.-June 2008
Purchases of certain LW thermal paper in jumbo roll form produced in the United States:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in slit roll form produced in the United States:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in jumbo roll form produced in China:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in slit roll form produced in China:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in jumbo roll form produced in Germany:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in slit roll form produced in Germany:				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in jumbo roll form produced in all other countries:²				
<i>Quantity</i>				
<i>Value</i>				
Purchases of certain LW thermal paper in jumbo slit roll form produced in all other countries:²				
<i>Quantity</i>				
<i>Value</i>				
¹ Thousands of square feet. ² Please identify these countries: _____				

PART II.—TRADE AND RELATED INFORMATION--Continued

II-3. If the relative shares of your firm's total purchases of certain LW thermal paper (both in jumbo roll form and slit roll form) from different sources (both domestic and foreign) have changed in the last three years, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Jumbo roll form		
Country	Increase/decrease	Reason

Slit roll form		
Country	Increase/decrease	Reason

II-4. If you are a converter of jumbo rolls into slit rolls, have you also bought slit rolls for resale since January 1, 2005?

No Yes

If "Yes," identify the percentage of the slit rolls that you purchased for resale that you bought from the following sources in 2007:

United States _____ China _____ Germany _____ Other _____

II-5. If your firm has purchased certain LW thermal paper from only one country, please explain the reasons for doing so.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-6. Did your firm change the amount of its purchases (or do you plan to change the amounts of your purchases) of certain LW thermal paper from China and/or Germany because of the filing of the petition in these investigations; because of the Department of Commerce's preliminary determination that imports of certain LW thermal paper from China have been subsidized; or because of the Department of Commerce's preliminary determinations of sales at less than fair value of certain LW thermal paper from China and/or Germany?

- No Yes—Supply specific details as to the time, nature, and amounts of any such changes in purchases, also indicating whether any increases in purchases of Chinese and/or German certain LW thermal paper replaced or will replace (or whether any decreases in purchases of Chinese and/or German certain LW thermal paper were replaced by or will be replaced by) certain LW thermal paper produced in the United States and/or from nonsubject countries and/or substitute products.

II-7. Since January 1, 2005, have prices in the U.S. market for certain LW thermal paper generally increased, decreased, or stayed the same?

- Increased Decreased Stayed the same

II-8. If you checked "Increase" or "Decrease" in response to the previous question, please list (in order of importance) what you believe are the principal reasons why prices changed.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. Which of the following best describes your firm as a purchaser of certain LW thermal paper (check all that apply, describing your function if necessary)?

- Converter of jumbo rolls of certain LW thermal paper into slit rolls of certain LW thermal paper (_____)
 Distributor of jumbo rolls of certain LW thermal paper (_____)
 Distributor of slit rolls of certain LW thermal paper (_____)
 End user of slit rolls of certain LW thermal paper (_____)
 Other, please explain: _____

III-2. (a) If your firm is a distributor or reseller of jumbo rolls of certain LW thermal paper, what are the major types of customers to which you sell certain LW thermal paper?

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-2. (b) If your firm is a distributor or reseller of slit/converted rolls of certain LW thermal paper, what are the major types of consumers to which you sell certain LW thermal paper?

(c) Do you compete for sales to your customers with the manufacturers or importers from which you purchase certain LW thermal paper?

III-3. (a) If your firm is a converter of certain LW thermal paper jumbo rolls into certain LW thermal paper slit rolls, list in order of quantity of certain LW thermal paper consumed, the top 3 products for which your firm purchases certain LW thermal paper jumbo rolls to convert into certain LW thermal paper slit rolls.

Product you produce	Percent of cost accounted for by certain LW thermal paper

(b) If your firm is a distributor or end user of certain LW thermal paper—i.e., you are a firm that uses certain LW thermal paper slit rolls to generate receipts or other documents that you give to your customers-- list in order of quantity of certain LW thermal paper consumed, the top 3 slit roll products that your firm purchases.

Product you purchase

III-4. (a) If your firm is a distributor or end user of certain LW thermal paper, has your firm's use of certain LW thermal paper changed since January 1, 2005?

- Increase No Change Decrease

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-4. (b) Has this had any effect on your firm's demand for certain LW thermal paper?

(c) Did you experience higher than usual demand at any time since January 1, 2005? If yes, please explain, providing the specific time period (month and year, if possible); the reason for the increase; and the impact on your firm's operations.

(d) Has your firm shifted a significant portion of its purchases of certain LW thermal paper from 55 g/m² to 48 g/m² since January 1, 2005? If so, why?

III-5. (a) Please list in order of importance any products that may be substituted for certain LW thermal paper.

- (i) _____
- (ii) _____
- (iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for certain LW thermal paper?

- No Yes—Please explain.

III-6. (a) If you purchase certain LW thermal paper in jumbo roll form, are you aware whether it is U.S.-produced or imported?

- Always Usually Sometimes Never

(b) If you purchase certain LW thermal paper in slit roll form, are you aware whether it is U.S.-produced or imported?

- Always Usually Sometimes Never

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

- III-7. (a) If you purchase certain LW thermal paper in jumbo roll form, do you know the manufacturer of the certain LW thermal paper that you purchase?
- Always Usually Sometimes Never
- (b) If you purchase certain LW thermal paper in slit roll form, do you know the manufacturer of the certain LW thermal paper that you purchase?
- Always Usually Sometimes Never
- III-8. To your knowledge, are your buyers aware of and/or interested in the country of origin of the goods you supply them?
- Always Usually Sometimes Never
- III-9. Have you made significant changes in your purchasing patterns (e.g., frequency) in the last three years?
- No Yes-- Please describe.

-
- III-10. (a) What percentage of your purchases in 2007 were made on:
Delivered basis: _____%
F.o.b. basis: _____%
- (b) If you are a converter that buys jumbo rolls of certain LW thermal paper from both U.S. and imported sources on something other than on a delivered basis, are delivery costs typically quoted by U.S. manufacturers higher or lower than those quoted by importers of certain LW thermal paper from Germany? Please indicate the approximate percentage difference, if known.
- Higher Lower Do not know or not applicable
- Approximate percentage difference: _____
- (c) If you are a distributor or end user that buys converted/slit rolls of certain LW thermal paper from both domestic and imported sources on something other than on a delivered basis, are delivery costs typically quoted by U.S. converters or distributors higher or lower than those quoted by U.S. importers of certain LW thermal paper from China? Please indicate the approximate percentage difference, if known.
- Higher Lower Do not know or not applicable
- Approximate percentage difference: _____

- III-11. How many suppliers do you generally contact before making a purchase?
-
-

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-12. Have you changed suppliers since January 1, 2005?

- No Yes--Please list the suppliers, indicate whether each firm was added or dropped as a supplier, and give the reasons for the change.

III-13. Are you aware of any new suppliers, either foreign or domestic, that have entered the market in the last 3 years?

- No Yes--Please identify the firms.

III-14. Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the certain LW thermal paper they sell to your firm?

- No Yes--_____ percent of purchases in 2007 Yes--All purchases

Please provide a general description of the certification or qualification process and the time required.

III-15. (a) Do you require your suppliers to be approved by thermal printer manufacturers (e.g., IBM, Epson)?

- No Yes--_____ percent of purchases in 2007 Yes--All purchases

If yes, please list the type/brand of thermal printer(s) (e.g., IBM, Epson) you use:

(b) If your firm is a converter of jumbo rolls of certain LW thermal paper into slit rolls of LW thermal paper, how important is approval by thermal printer manufacturers in your purchasing decisions? For example, would your firm *not* purchase certain LW thermal paper if it was not certified for use in a certain thermal printer?

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-15. (c) If your firm is a distributor or end user of slit rolls of certain LW thermal paper, how important is approval by thermal printer manufacturers in your purchasing decisions? For example, would your firm *not* purchase certain LW thermal paper if it was not certified for use in a certain thermal printer?

(d) To your knowledge, is certain LW thermal paper from all sources (i.e., U.S., Germany, or China) approved by thermal printer manufacturers? Please specify by country of origin and type of thermal printer in your response.

III-16. Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-17. Since January 1, 2005, have any domestic or foreign producers failed in their attempts to certify or qualify their certain LW thermal paper with your firm or have any producers lost their approved status?

No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification process.

III-18. (a) What share of your firm's purchases of certain LW thermal paper in 2007 had a sensitivity that was:

"Standard" _____% "High" _____% Other (specify: _____): _____%

(b) Please explain how you identify or distinguish the different levels of sensitivity:

III-19. What share of your firm's purchases in 2007 were of basis weights:

48g/m² _____% 55g/m² _____% Other (specify: _____): _____%

III-20. (a) If you are a converter of jumbo rolls of certain LW thermal paper into slit rolls of thermal paper, do you always know the basis weight of the certain LW thermal paper that you purchase?

No Yes

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-20. (b) If you are a distributor or end user of slit rolls of certain LW thermal paper, do you always know the basis weight of the certain LW thermal paper that you purchase?

No Yes

III-21. (a) If your firm is a converter of jumbo rolls of certain LW thermal paper into slit rolls of thermal paper, do you always know the caliper of the certain LW thermal paper that you purchase?

No Yes

If "Yes," what share of your purchases in 2007 were of certain LW thermal paper:

With a caliper of less than 2.2 mils (less than 55.9 microns): _____%

With a caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns): _____%

Other (specify: _____): _____%

(b) If you are a distributor or end user of slit rolls of certain LW thermal paper, do you always know the caliper of the certain LW thermal paper that you purchase?

No Yes

If "Yes," what share of your purchases in 2007 were of certain LW thermal paper:

With a caliper of less than 2.2 mils (less than 55.9 microns): _____%

With a caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns): _____%

Other (specify: _____): _____%

III-22. (a) If your firm is a converter of jumbo rolls of certain LW thermal paper into slit rolls of thermal paper, in what widths do you purchase jumbo rolls of certain LW thermal paper?

(b) What are the widths of the slit rolls of thermal paper that your firm produces?

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-23. Since January 1, 2005, have you purchased both 2.1 caliper/48 gram and 2.3 caliper/55 gram certain LW thermal paper?

No Yes Do not know

If "Yes," please explain why you both types of paper:

If "No," please explain why you have bought only one of these types of paper:

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for certain LW thermal paper.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Approval by printer manufacturer(s).	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Basis weight.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Paper sensitivity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Paper brightness.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Caliper.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Desired width (of jumbo rolls).....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. (b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase certain LW thermal paper for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

(i) _____

(ii) _____

(iii) _____

Other factors or comments: (_____)

III-25. What characteristics does your firm consider when determining the quality of certain LW thermal paper?

III-26. How often does your firm purchase the certain LW thermal paper that is offered at the lowest price?

Always Usually Sometimes Never

III-27. Please list the names of any firms you considered price leaders in the certain LW thermal paper market during January 2005-June 2008. Please respond separately for firms that supply certain LW thermal paper in jumbo roll form and in slit roll form. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest-priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

Firms that supply jumbo rolls:

Firms that supply slit rolls:

III-28. Please describe how the above firm(s) exhibited price leadership.

PART III.—MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-29. Does your firm purchase certain LW thermal paper over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total purchases of certain LW thermal paper in 2007 accounted for by internet purchases.

III-30. Have any suppliers (U.S. or foreign) refused, declined, or been unable to supply to you certain LW thermal paper since January 1, 2005? (Examples include being placed on allocation (or "controlled order entry"), supplier(s) declining to accept new customers or renew existing customers, delivering less than the quantity promised, been unable to meet timely shipment commitments, etc.).

- No Yes-- Please note and document the time period(s) (i.e., month and year), country of origin, and supplier that refused, declined, or was unable to supply; amount and type of product involved; the effect on your operations.

III-31. Are the markets for certain LW thermal paper subject to distinctive business cycles and/or seasonality? If your firm is a converter, please discuss this issue below from the standpoint of whether the converter business is subject to distinctive business cycles and/or seasonality. If your firm is a distributor or end user of certain LW thermal paper, please discuss this issue below from the standpoint of whether purchases of slit rolls are subject to distinctive business cycles and/or seasonality. If yes, please explain and provide estimates of the duration of any such cycles.

PART IV.--PRODUCT COMPARISONS--Continued

IV-3. Do you or your customers ever specifically order certain LW thermal paper from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why certain LW thermal paper from these countries is preferred over product from other countries (please note the specific product in your response).

IV-4. (a) If your firm is a converter of jumbo rolls of certain LW thermal paper into slit rolls of LW thermal paper, are certain grades/types/sizes (including, but not limited to, certain basis weights and certain levels of sensitivity) of certain LW thermal paper available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/style.

(b) If your firm is a distributor or end user of slit rolls of LW thermal paper, are certain grades/types/sizes (including, but not limited to, certain basis weights and certain levels of sensitivity) of certain LW thermal paper available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/style.

IV-5. (a) If you purchased certain LW thermal paper from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

(b) If you purchased certain LW thermal paper from more than one source, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries).

PART IV.—PRODUCT COMPARISONS--Continued

IV-6. (a) If your firm is a **converter of jumbo rolls of certain LW thermal paper into slit rolls** of thermal paper, for the factors listed below, please rate how certain LW thermal paper produced in each country you identified in your response to the first question in Part IV compares with certain LW thermal paper produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Please type an "X" for each quality in each product comparison indicating whether product is superior, comparable, or inferior from the first source compared to the second source. Copy this page as needed.

Factor	jumbo or slit roll			jumbo or slit roll			jumbo or slit roll		
	product from			product from			product from		
	compared to product from			compared to product from			compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Desired width (of jumbo rolls)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify): _____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.—PRODUCT COMPARISONS--Continued

IV-6. (b) If your firm is a **distributor or end user of certain LW thermal paper in slit rolls**, for the factors listed below, please rate how certain LW thermal paper produced in each country you identified in your response to the first question in Part IV compares with certain LW thermal paper produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Please type an "X" for each quality in each product comparison indicating whether product is superior, comparable, or inferior from the first source compared to the second source. Copy this page as needed.

Factor	slit roll from			slit roll from			slit roll from		
	compared to product from			compared to product from			compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lower U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

² A rating of superior on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.—PRODUCT COMPARISONS--Continued

IV-7. (a) How often does domestically produced certain LW thermal paper in jumbo roll form meet minimum quality specifications for your uses or your customers' uses?

Always Usually Sometimes Never

How often does domestically produced certain LW thermal paper in slit roll form meet minimum quality specifications for your uses or your customers' uses?

Always Usually Sometimes Never

(b) How often does imported certain LW thermal paper in jumbo roll form from China and Germany meet minimum quality specifications for your uses or your customers' uses?

China:

Always Usually Sometimes Never

Germany:

Always Usually Sometimes Never

How often does imported certain LW thermal paper in slit roll form from China and Germany meet minimum quality specifications for your uses or your customers' uses?

China:

Always Usually Sometimes Never

Germany:

Always Usually Sometimes Never

(c) How often does imported certain LW thermal paper from nonsubject countries meet minimum quality specifications for your uses or your customers' uses? Please indicate if the product is in jumbo roll form or slit roll form.

From (country): _____ Form (jumbo roll or slit roll): _____

Always Usually Sometimes Never

From (country): _____ Form (jumbo roll or slit roll): _____

Always Usually Sometimes Never

PART V.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nancy Bryan (202-205-2088, nancy.bryan@usitc.gov).

V-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly quantity and value data on your firm's purchases of the following U.S.-produced and imported products from China and Germany during **January 2005 to June 2008**:

Product 1.--Thermal paper in jumbo rolls, with a target caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns), with a target basis weight of greater than 50 g/m² and up to 60 g/m², not top-coated, white/non-colored paper, black image color, not printed on the non-thermal coated side, standard sensitivity.

Product 2.-- Thermal paper in jumbo rolls, with a target caliper of less than 2.2 (less than 55.9 microns), with a target basis weight of up to 50 g/m², not top-coated, white/non-colored paper, black image color, not printed on the non-thermal coated side, standard sensitivity.

Product 3.— Thermal paper in jumbo rolls, with a target caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns), with a target basis weight of greater than 50 g/m² and up to 60 g/m², not top-coated, white/non-colored paper, black image color, not printed on the non-thermal coated side, "high" sensitivity.

Product 4.— Thermal paper in slit rolls, with a target caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns), with a target basis weight of greater than 50 g/m² and up to 60 g/m², not top-coated, white/non-colored paper, black image color, standard sensitivity, measuring 3-1/8 (+/- 1/16) inch by 230 (+/- 10) feet, printed with one color on the non-thermal coated side.

Product 5.— Thermal paper in slit rolls, with a target caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns), with a target basis weight of greater than 50 g/m² and up to 60 g/m², not top-coated, white/non-colored paper, black image color, standard sensitivity, measuring 3-1/8 (+/- 1/16) inch by 230 (+/- 10) feet, without printing on the non-thermal coated side.

Product 6.— Thermal paper in slit rolls, with a target caliper of 2.2 to 2.5 mils (55.9 to 63.5 microns), with a target basis weight of greater than 50 g/m² and up to 60 g/m², not top-coated, white/non-colored paper, black image color, standard sensitivity, measuring 3-1/8 (+/- 1/16) inch by 273 (+/- 10) feet, without printing on the non-thermal coated side.

Product 7.— Thermal paper in slit rolls, with a target caliper of less than 2.2 (less than 55.9 microns), with a target basis weight of up to 50 g/m², not top-coated, white/non-colored paper, black image color, standard sensitivity, measuring 3-1/8 (+/- 1/16) inch by 230 (+/- 10) feet, without printing on the non-thermal coated side.

Product 8.— Thermal paper in slit rolls, with a target caliper of less than 2.2 (less than 55.9 microns), with a target basis weight of up to 50 g/m², not top-coated, white/non-colored paper, black image color, standard sensitivity, measuring 3-1/8 (+/- 1/16) inch by 273 (+/- 10) feet, without printing on the non-thermal coated side.

Please report quantity in m.s.f., or thousands of square feet.

Please report values on a delivered basis, (net of returns, discounts, allowances, and rebates), including all ocean freight costs and U.S.-inland freight costs for delivery to your facility.

PART V.—PRICING AND RELATED INFORMATION--Continued

V-2. Complete a separate page for each of the specified products purchased by your firm. Indicate in the space provided the product¹ for which pricing is reported.

PURCHASES FROM U.S. PRODUCERS

(Quantity in msf, ² value in dollars ³)								
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
	Product 1 ⁴		Product 2 ⁴		Product 3 ⁴		Product 4 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								
	Product 5 ⁴		Product 6 ⁴		Product 7 ⁴		Product 8 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								

¹ Pricing product definitions are provided on the first page of section IV.

² Thousands of square feet.

³ Net delivered value should be net of returns, discounts, including discounts on other supplied products, promotional allowances, and transition allowances, allowances, and rebates, but should include all ocean freight costs and U.S.-inland freight costs for delivery to your facility.

⁴ For each of the products for which you are reporting data, identify the producer of the product and model number, and, if available, provide the production information and manufacturer's specifications for that product used in the normal course of business:

Product 1: _____ Product 2: _____ Product 3: _____ Product 4: _____
 Product 5: _____ Product 6: _____ Product 7: _____ Product 8: _____

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product in the space provided above, including identification of the producer of the product and the model number, and, if available, provide the product information sheet and manufacturer's specifications for that product used in the normal course of business.

PART V.—PRICING AND RELATED INFORMATION--Continued

V-3. Complete a separate page for each of the specified products purchased by your firm. Indicate in the space provided the product¹ for which pricing is reported.

PURCHASES FROM IMPORTERS OF PRODUCT FROM CHINA

<i>(Quantity in msf,² value in dollars³)</i>								
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
	Product 1 ⁴		Product 2 ⁴		Product 3 ⁴		Product 4 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								
	Product 5 ⁴		Product 6 ⁴		Product 7 ⁴		Product 8 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								

¹ Pricing product definitions are provided on the first page of section IV.

² Thousands of square feet.

³ Net delivered value should be net of returns, discounts, including discounts on other supplied products, promotional allowances, and transition allowances, allowances, and rebates, but should include all ocean freight costs and U.S.-inland freight costs for delivery to your facility.

⁴ For each of the products for which you are reporting data, identify the producer of the product and model number, and, if available, provide the production information and manufacturer's specifications for that product used in the normal course of business:

Product 1: _____ Product 2: _____ Product 3: _____ Product 4: _____
 Product 5: _____ Product 6: _____ Product 7: _____ Product 8: _____

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product in the space provided above, including identification of the producer of the product and the model number, and, if available, provide the product information sheet and manufacturer's specifications for that product used in the normal course of business.

PART V.—PRICING AND RELATED INFORMATION--Continued

V-4. Complete a separate page for each of the specified products purchased by your firm. Indicate in the space provided the product¹ for which pricing is reported.

PURCHASES FROM IMPORTERS OF PRODUCT FROM GERMANY

<i>(Quantity in msf,² value in dollars³)</i>								
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
	Product 1 ⁴		Product 2 ⁴		Product 3 ⁴		Product 4 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								
	Product 5 ⁴		Product 6 ⁴		Product 7 ⁴		Product 8 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								

¹ Pricing product definitions are provided on the first page of section IV.

² Thousands of square feet.

³ Net delivered value should be net of returns, discounts, including discounts on other supplied products, promotional allowances, and transition allowances, allowances, and rebates, but should include all ocean freight costs and U.S.-inland freight costs for delivery to your facility.

⁴ For each of the products for which you are reporting data, identify the producer of the product and model number, and, if available, provide the production information and manufacturer's specifications for that product used in the normal course of business:

Product 1: _____ Product 2: _____ Product 3: _____ Product 4: _____
 Product 5: _____ Product 6: _____ Product 7: _____ Product 8: _____

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product in the space provided above, including identification of the producer of the product and the model number, and, if available, provide the product information sheet and manufacturer's specifications for that product used in the normal course of business.

PART V.—PRICING AND RELATED INFORMATION--Continued

V-5. Complete a separate page for each of the specified products purchased by your firm from a **nonsubject country**. Indicate in the space provided the product¹ for which pricing is reported.

PURCHASES OF IMPORTS FROM A NONSUBJECT COUNTRY (please identify: _____)

<i>(Quantity in msf,² value in dollars³)</i>								
	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
	Product 1 ⁴		Product 2 ⁴		Product 3 ⁴		Product 4 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								
	Product 5 ⁴		Product 6 ⁴		Product 7 ⁴		Product 8 ⁴	
2005: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2006: Jan-Mar								
April-June								
July-Sept								
Oct-Dec.								
2007: Jan-Mar								
April-June								
July-Sept								
Oct-Dec								
2008: Jan-Mar								
April-June								

¹ Pricing product definitions are provided on the first page of section IV.

² Thousands of square feet.

³ Net delivered value should be net of returns, discounts, including discounts on other supplied products, promotional allowances, and transition allowances, allowances, and rebates, but should include all ocean freight costs and U.S.-inland freight costs for delivery to your facility.

⁴ For each of the products for which you are reporting data, identify the producer of the product and model number, and, if available, provide the production information and manufacturer's specifications for that product used in the normal course of business:

Product 1: _____ Product 2: _____ Product 3: _____ Product 4: _____
 Product 5: _____ Product 6: _____ Product 7: _____ Product 8: _____

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product in the space provided above, including identification of the producer of the product and the model number, and, if available, provide the product information sheet and manufacturer's specifications for that product used in the normal course of business.

PART VI.--SUPPLIER IDENTIFICATION

VI-1. Please provide the names and addresses of your firm's five largest suppliers of certain LW thermal paper purchased during January 2005-June 2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of certain LW thermal paper that each of these suppliers accounted for in 2007.

No.	Supplier's Name	Street address (not P.O. box), city, state, and zip code	Contact Person	Area code and telephone number	Share of 2007 purchases (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					