PURCHASERS' QUESTIONNAIRE

CERTAIN STEEL THREADED ROD FROM CHINA

This questionnaire must be received by the Commission by no later than December 19, 2008

See the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning certain steel threaded rod from China (Inv. No. 731-TA-1145 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory, and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333 (a)). If you have any questions, please contact Craig Thomsen (202-205-3226 or craig.thomsen@usitc.gov).

Name of fin	·m			
Address				
City		State	Zip code	
World Wid	e Web address			
•	m purchased certain steel thr or foreign) at any time since	eaded rod (as defined in the ins January 1, 2005?	truction booklet) from <u>a</u>	ny source
□ NO (Sign the certification below and pr	omptly return only this page of the qu	nestionnaire to the Commission	on)
		ally, complete all parts of the question as to be received by the date indicate		
nation provided in ommission on the nowledge that infaission, its employaining the records ig ations relating t	this questionnaire and throug same or similar merchandise. ormation submitted in this qu sees, and contract personnel w of this investigation or related	or the Commission, and its emphout this investigation in any other (If you do not consent to such use estionnaire response and through who are acting in the capacity of proceedings for which this inforts of the Commission pursuant to the street of the commission pursuant to the commission p	er import-injury investiga e, please note the certifica ghout this investigation n f Commission employees mation is submitted, or in	ations conducted tion accordingly may be used by , for developing internal audits o
e and Title of Au	thorized Official	I AGREE	TO THE ABOVE CERT	<u>(IFICATION</u>
ture of Authori	zed Official	Date		
			Ext.:	

Phone

Fax

E-mail address

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

-1a.		actual number of hours require and completing the form.	red and the cost to your firm	of preparing the
			hours	dollars
-1b.		comments you may have for it ions. Please attach such comm		
-2.		ddress of establishment(s) coverporting guidelines). If your fling symbol.		
	-			
-3.	Is your firm owned, in v	whole or in part, by any other	firm?	
	□ No □ Yes	List the following information		
	Firm name	Address	Extent of owner	rship

PART I.--GENERAL QUESTIONS - Continued

certain stee	Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain steel threaded rod from China into the United States or which are engaged in exporting certain steel threaded rod from China to the United States?			
☐ No ☐ YesList the following information.			on.	
Firm name	2	<u>Address</u>	<u>Affiliation</u>	
	firm have any related of certain steel threa		c or foreign, which are engaged in the	
☐ No	YesList th	ne following information	on.	
Firm name	2	Address	<u>Affiliation</u>	

PART. II--PURCHASES

II-1. Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of certain steel threaded rod.

	Calendar years			January-S	September		
ltem	2005	2006	2007	2007	2008		
		Quantity (in 1,000 pounds); Value (in dollars)					
PURCHASES OF	CERTAIN STEEL	THREADED RO	D PRODUCED IN	THE UNITED STA	TES		
Quantity ¹							
Value							
PURCHASES OF	CERTAIN STEEL	THREADED RO	D PRODUCED IN	CHINA			
Quantity ¹							
Value							
PURCHASES OF	CERTAIN STEEL	THREADED RO	D PRODUCED IN	ALL OTHER COU	NTRIES ²		
Quantity ¹							
Value							
¹ If reporting quantities in any other measurement than "pounds," please specify here:							
² Please name tl	hese other countries:						

II-2. If the relative shares of your firm's total purchases of certain steel threaded rod from different sources (both domestic and foreign) have changed since January 1, 2005, please list the country, state whether the relative share from that country has increased or decreased, and state the reason.

Country	Increase/Decrease	Reason

II-3.	If, in question II-1, your firm indicated that it purchased certain steel threaded rod from only one country, please explain the reason(s) for doing so.

III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Please note that the questions in this section refer to domestic certain steel threaded rod and certain steel threaded rod imported from \underline{ANY} source (both subject and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response.

III-1.	Which of the following best describes your firm as a purchaser of certain steel threaded rod (chec all that apply, noting the specific end uses if known)?
	END USER (
	□ DISTRIBUTOR (
	Other
III-2	(a) If your firm is a distributor or reseller of certain steel threaded rod, what are the major types o consumers to which you sell certain steel threaded rod?
	(b) Do you compete for sales to your customers with the manufacturers or importers from which you purchase certain steel threaded rod?
III-3.	If your firm is an end user of certain steel threaded rod, please indicate what percentage of the tota cost of the various end-use products is accounted for by the cost of the certain steel threaded rod (PLEASE NOTE: these numbers should not add to 100 percent).
III-4.	(a) If your firm is an end user of certain steel threaded rod, how has the demand for your firm's final products incorporating certain steel threaded rod changed since January 1, 2005? Increased Did not change Decreased Other (please describe)
	(b) How has this change affected on your firm's demand for certain steel threaded rod?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES -- Continued

☐ No	YesPlease explain	and answer part (b).	
	wer is yes, please list in orde threaded rod.	r of importance any p	products that may be substitut
(1)	(2)		(3)
	possible substitute product, are substitutes.	please give examples	s of applications and end uses
(d) Have cha	anges in the prices of these p	roducts affected the p	price for certain steel threaded
□ No	certain ste how long	el threaded rod? Doe is the time lag for each	heir prices affect the price for es this effect have a time lag? The substitute product? Does the readed rod or final end use?
January 1, 2	2005?	ited States for certain	steel threaded rod changed s Decreased
	describe) the principal factors affection	ng changes in demand	d in the United States?
	s the demand outside the Urnce January 1, 2005?	nited States, (if known	n), for certain steel threaded
Increas	ed Di	d not change	Decreased
	dosoribo)		
Other (describe)		

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

prices of ramethods of which have	by changes occurred in any factors that affect supply (e.g., changes in availability with materials; energy or labor; transportation conditions; production capacity and production; technology; export markets; or alternative production opportunities altered the availability of U.Sproduced certain steel threaded rod in the U.S. be January 1, 2005?
□ No	YesPlease note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had.
	anuary 1, 2005 have you experienced any short supplies, unavailability of specir were you placed on allocation? Please indicate the specified products, compastances.
	ertain steel threaded rod market subject to business cycles or conditions of a distinctive to certain steel threaded rod?
NoPle	ease skip to III-9. YesPlease explain and answer part (b).
	please describe any changes in business cycles or conditions of competition for all threaded rod since January 1, 2005.

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES -- Continued

III-9.	Are you awar imported?	e whether the co	ertain steel threade	d rod you are p	ourchasing are U.S. produced	or
	Always	Usually	Sometimes	Rarely	☐ Never.	
III-10.	Do you know	the manufactur	er of the certain st	eel threaded ro	d that you purchase?	
	Always	Usually	Sometimes	Rarely	☐ Never.	
III-11.	To your know goods you su	•	buyers aware of a	nd/or interested	d in the country of origin of the	he
	Always	Usually	Sometimes	Rarely	☐ Never.	
III-12.	Have you made significant changes in your purchasing patterns (e.g., change in frequency of purchase) in the last three years?					
	☐ No	YesPlea	se explain.			
III-13.	How many su	appliers do you	generally contact b	efore making a	a purchase?	
III-14.	Have you cha	anged suppliers	since January 1, 20	005?		
	☐ No				hether each firm was added asons for the change.	l or

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES -- Continued

the last thre	vare of any new suppliers, either foreign or domestic, that have entered the marke ee years?
☐ No	YesPlease identify the firms.
	uire your suppliers to become certified or prequalified with respect to the quality other performance characteristics of the certain steel threaded rod they sell to yo
☐ No	Yes percent of purchases in 2007 Yesall purchases
	vide a general description of the certification or qualification process and the time grant or deny certification/qualification.
product, rel	
product, rel supplier	cribe the factors that you consider when qualifying a new supplier (e.g. quality of liability of supplier, etc.) and estimate the time it takes to certify or qualify a new ary 1, 2005, have any domestic or foreign producers failed in their attempts to certheir certain steel threaded rod with your firm or have any producers lost their tatus?

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. (a) For the factors listed below, please rate each in terms of its importance in your purchase decision for certain steel threaded rod.

	VERY IMPORTANT	SOMEWHAT IMPORTANT	NOT IMPORTANT
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Minimum quantity requirements			
Packaging			
Price			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
U.S. transportation costs			
Availability of consigned inventory			
Willingness to negotiate price or price terms			
Willingness of supplier to accept raw material cost increase risk			
Other (specify):			

PART III.--MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19.	(b) Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase certain steel threaded rod for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).
	1
	2
	3
	Other factors or comments:
III-20.	What characteristics does your firm consider when determining the quality of certain steel threaded rod?
III-21.	How often does your firm purchase the certain steel threaded rod that is offered at the lowest price?
	☐ Always ☐ Usually ☐ Sometimes ☐ Rarely ☐ Never.
III-22.	Please list the names of any firms you considered price leaders in the certain steel threaded rod market since January 1, 2005. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.
III-23.	Do the sales terms for certain steel threaded rod (e.g., how prices are set and adjusted, how fluctuations in raw material costs are addressed, etc.) differ between U.S. producers and importers of Chinese product?
	☐ No ☐ YesPlease explain any such differences and the extent to which they are important for your firm's purchases of certain steel threaded rod.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT

Please note that the questions in this section refer to domestic certain steel threaded rod and certain steel threaded rod imported from \underline{ANY} source (both subject and nonsubject countries). If your response to any question differs depending on the country of origin, please report separately for each country and note this in your response.

United States China Other countries (Please specify	V-1. Please indicate the countries of origin for certain steel threaded rod for which your firm has actual marketing/pricing knowledge.						
Other countries (Please specify	United States						
IV-2. Is certain steel threaded rod produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "always" to indicate that the products from a specified country-pair are always interchangeable, "frequently" to indicate that the products are frequently interchangeable, "sometimes" to indicate that the products are sometimes interchangeable, "never" to indicate that the products are never interchangeable, and "no familiarity" to indicate no familiarity with products from a specified country-pair. Country-pair China Other countries² United States China 1 For any country-pair producing certain steel threaded rod that you reported are sometimes or never interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below.	China	China					
(i.e., can they physically be used in the same applications)? Please indicate below, using "always" to indicate that the products from a specified country-pair are always interchangeable, "frequently" to indicate that the products are frequently interchangeable, "sometimes" to indicate that the products are sometimes interchangeable, "never" to indicate that the products are never interchangeable, and "no familiarity" to indicate no familiarity with products from a specified country-pair. Country-pair	Other countries (Please	specify)				
United States China Tor any country-pair producing certain steel threaded rod that you reported are sometimes or never interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below. Please note the country/countries of origin of the certain steel threaded rod that are included in the	(i.e., can they physically be used in the same applications)? Please indicate below, using "always" to indicate that the products from a specified country-pair are <i>always</i> interchangeable, "frequently" to indicate that the products are <i>frequently</i> interchangeable, "sometimes" to indicate that the products are <i>sometimes</i> interchangeable, "never" to indicate that the products are <i>never</i> interchangeable, and "no						
China 1 For any country-pair producing certain steel threaded rod that you reported are sometimes or never interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below. 2 Please note the country/countries of origin of the certain steel threaded rod that are included in the	Country-pair	China	Other countries ²				
¹ For any country-pair producing certain steel threaded rod that you reported are <u>sometimes or never</u> interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below. 2 Please note the country/countries of origin of the certain steel threaded rod that are included in the	United States						
interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below. 2 Please note the country/countries of origin of the certain steel threaded rod that are included in the	China						
	interchangeable, please explain the factors that limit or preclude interchangeable use. In your response relating to "other countries," if the degree of interchangeability differs for different nonsubject countries, please note this below. 2 Please note the country/countries of origin of the certain steel threaded rod that are included in the						

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-3.	Do you or your customers ever specifically order certain steel threaded rod from one country in particular over other possible sources of supply?				
	No YesPlease identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why certain steel threaded roo from these countries is preferred over that from other countries (please note the specific product in your response).				
IV-4.	Are certain grades/types/sizes of certain steel threaded rod available from only a single source (domestic or foreign, including both subject and nonsubject countries)?				
	☐ No ☐ YesPlease identify the source and the grade/type/size.				
IV-5.	If you purchased certain steel threaded rod from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries) Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, more favorable sales terms, willingness to enter into consignment arrangements, willingness of suppliers to accept raw material fluctuations or currency exchange risks, etc.				

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how certain steel threaded rod produced in each country you identified in your response to the first question in Part IV compare with certain steel threaded rod produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

<u>Electronic submissions</u>: For <u>each</u> country comparison manually <u>copy</u> and <u>paste IV-6 in a</u> <u>new page</u> in this document as necessary. (At the end of IV-6, insert a page break (Menu: Insert-Break-Page break), copy IV-6 and paste in the new page.)

Comparison 1			
	compared to		
(specify country)		(specify co	untry)
	SUPERIOR	COMPARABLE	INFERIOR
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lower price ¹			
Lower U.S. transportation costs ¹			
Minimum quantity requirements			
Packaging			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
Availability of consigned inventory			
Willingness to lower price			
Willingness to offer more favorable			

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

IV-6. For the factors listed below, please rate how certain steel threaded rod produced in each country you identified in your response to the first question in Part IV compare with certain steel threaded rod produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries). Copy this page as necessary to cover all possible country combinations and please attach any comments you care to make concerning your responses, especially in comparisons where you rate product from one country superior or inferior to product from another.

<u>Electronic submissions</u>: For <u>each</u> country comparison manually <u>copy</u> and <u>paste IV-6 in a</u> <u>new page</u> in this document as necessary. (At the end of IV-6, insert a page break (Menu: Insert-Break-Page break), copy IV-6 and paste in the new page.)

Comparison 2			
(specify country)	compared to	(specify co	untry)
(specify country)	CUDEDIOD	COMPARABLE	
	SUPERIOR	COMPARABLE	INFERIOR
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lower price ¹			
Lower U.S. transportation costs ¹			
Minimum quantity requirements			
Packaging			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
Availability of consigned inventory			
Willingness to lower price			
Willingness to offer more favorable			

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

 1 A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

Comparison 3			
(specify country)	compared to	(specify co	untry)
	SUPERIOR	COMPARABLE	INFERIOR
Availability			
Delivery terms			
Delivery time			
Discounts offered			
Extension of credit			
Lower price ¹			
Lower U.S. transportation costs ¹			
Minimum quantity requirements			
Packaging			
Product consistency			
Product range			
Quality meets industry standards			
Quality exceeds industry standards			
Reliability of supply			
Technical support/service			
Availability of consigned inventory			
Willingness to lower price			
Willingness to offer more favorable sales terms			

¹ A rating of "superior" on price and U.S. transportation costs indicates that the first country generally has lower prices/U.S. transportation costs than the second country.

PART IV.--COMPARISONS BETWEEN IMPORTED AND U.S. PRODUCED PRODUCT--Continued

7.	(a) How often does certain steel threaded rod produced in the United States meet minimum quality specifications for your uses or your customers' uses?							
	Always	Usually	Sometimes	Rarely	☐ Never.			
	Additional comment	s:						
	(b) How often does of				meet minimu	m quality		
	specifications for	your uses or yo	ur customers' ı	ises?				
		Usually	Sometimes	Rarely	Never.			
	Additional comment	s:						
	(c) How often does certain steel threaded rod imported from nonsubject countries (countries other than China) meet minimum quality specifications for your uses or your customers' uses? Please specify each nonsubject country.							
	Country	_	Usually	Sometimes	Rarely	Never.		
	Country	_	Usually	☐ Sometimes	Rarely	Never.		
	Country	_	Usually	Sometimes	Rarely	Never.		

Part V--SUPPLIER IDENTIFICATION

Please identify below the names and addresses of your firm's five largest suppliers of certain steel threaded rod during January 2005-September 2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total purchases of certain steel threaded rod that each of these suppliers accounted for in 2007.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 purchases (%)
1					
2					
3					
4					
5					