

U.S. IMPORTERS' QUESTIONNAIRE

CERTAIN PASSENGER VEHICLE AND LIGHT TRUCK TIRES FROM CHINA

This questionnaire must be received by the Commission by no later than May 7, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its market disruption investigation concerning certain passenger vehicle and light truck tires (subject tires) from China (inv. No. TA-421-7) under section 421(b) of the Trade Act of 1974 (the Act). The information requested in the questionnaire is requested under the authority of section 421 of the Act. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported subject tires (as defined in the instruction booklet) from any country at any time since January 1, 2004?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission. The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements. The undersigned understands that the confidential business information that is furnished may be subject to, and may be released under an administrative protective order issued by the Commission pursuant to section 206.47 of the Commission's Rules of Practice and Procedure. In addition, the confidential business information that is submitted may be included in a confidential version of the report that the Commission transmits to the President and the U.S. Trade Representative, should the Commission transmit a confidential version. Your signature on the certification below will also serve as consent for the Commission, and its employees and contract personnel, to use the information you provide in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. If you do not consent to such use, please note the certification accordingly.

Name of Authorized Official

Title of Authorized Official

Date

Signature

Phone: ()

Fax ()

E-mail address

PART I.—GENERAL INFORMATION

Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters subject tires into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports subject tires under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly (202-205-3174, nathanael.comly@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant/warehouse openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of subject tires since January 1, 2004?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of subject tires from China for delivery after December 31, 2008?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-4. If your firm also produces subject tires in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. Has your firm imported racing tires under the HTS subheadings 4011.10.10, 4011.10.50, 4011.20.10, or 4011.20.50 since January 1, 2004?

No Yes--Please provide the quantity and value of such imports in 2008.

Country	Quantity (in 1,000 tires)	Value (in \$1,000)
China		
All Other		

II-6. Has the United States market for subject tires been the focal point for the diversion of exports of subject tires, by reason of restraint on exports to or imports into third country markets of subject tires or imports?

No Yes—Please describe (e.g., the extent to which this is the case).

II-7. Has any increase in imports of subject tires from China, either actual or relative to domestic production, been a cause of material injury to the domestic industry?

No Yes—Please describe (e.g., the extent to which this is the case, and provide pertinent information).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of subject tires imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity (in 1,000 tires), value (in \$1,000)					
Item	Calendar years				
	2004	2005	2006	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to the replacement market (<i>quantity</i>)					
All other (describe: _____) or unknown					
Total					
¹ Please identify the foreign producers, if known: _____ _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the years noted above: _____ _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of subject tires imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in 1,000 tires), value (in \$1,000)					
Item	Calendar years				
	2004	2005	2006	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to OEMs (<i>quantity</i>)					
U.S. shipments to the replacement market (<i>quantity</i>)					
All other (describe: _____) or unknown					
Total					
¹ Please identify the sources and foreign producers, if known: _____ _____ _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the years noted above: _____ _____					
³ Identify your principal export markets: _____ _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____					

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from James Fetzer (202-708-5403, james.fetzer@usitc.gov)

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers during January 2004--December 2008 of the following products you imported from China:

Product 1.--Subject tires, tire size P225/60R16, 97-98 load index, speed ratings S or T, all-season grand touring/standard touring/passenger

Product 2.-- Subject tires, tire size P235/75R15, 105-108 load index, speed ratings S or T, all-season grand touring/standard touring/passenger

Product 3.-- Subject tires, tire size P205/65R15, 92-94 load index, speed ratings S, T, or H, all-season grand touring/standard touring/passenger

Product 4.-- Subject tires, tire size P215/70R15, 97-98 load index, speed ratings S or T, all-season grand touring/standard touring/passenger

Product 5.-- Subject tires, tire size LT245/75R16, 111-116 load index, speed ratings R or S, on/off-road all terrain

Product 6.-- Subject tires, tire size LT265/75R16, 112-116 load index, speed ratings R, S, or T, on/off-road all terrain

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. **Please reports sales to OEMs and sales to the replacement market separately.**

Sales to Replacement Market

(Quantity in 1,000 tires, value in 1,000 dollars)						
	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2004						
January-March						
April-June						
July-September						
October-December						
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
April-June						
July-September						
October-December						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. **Please reports sales to OEMs and sales to the replacement market separately.**

Sales to Replacement Market

(Quantity in 1,000 tires, value in 1,000 dollars)						
	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2004						
January-March						
April-June						
July-September						
October-December						
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
April-June						
July-September						
October-December						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: _____

Product 5: _____

Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. **Please reports sales to OEMs and sales to the replacement market separately.**

Sales to OEMS

(Quantity in 1,000 tires, value in 1,000 dollars)						
	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2004						
January-March						
April-June						
July-September						
October-December						
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
April-June						
July-September						
October-December						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

Product 3: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. Report below the quarterly price data¹ for pricing products² imported from China and sold by your firm. **Please reports sales to OEMs and sales to the replacement market separately.**

Sales to OEMs

(Quantity in 1,000 tires, value in 1,000 dollars)						
	Product 4		Product 5		Product 6	
	Quantity	Value	Quantity	Value	Quantity	Value
2004						
January-March						
April-June						
July-September						
October-December						
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
April-June						
July-September						
October-December						

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 4: _____

Product 5: _____

Product 6: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3. Please describe how your firm determines the prices that it charges for sales of subject tires (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-4. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-5. What are your firm's typical sales terms for subject tires imported from China (e.g., 2/10 net 30 days)? _____. On what basis are your prices of such product usually quoted (e.g., f.o.b. warehouse, or delivered)? _____.

III-6. Approximately what share of your firm's sales of its subject tires imported from China in 2008 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of subject tires?

<u>Source</u>	<u>Share of sales, 2008</u>	<u>Lead time</u>
From inventory	_____	_____
Produced to order	_____	_____
Total	100 %	_____

- III-10. (a) What is the approximate percentage of the total delivered cost of subject tires that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-11. What is the geographic market area in the United States served by your firm's subject tires? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe: _____)

PART III.--PRICING AND RELATED INFORMATION--Continued

III-12. Describe the end uses of the subject tires that you import from China. For each end-use product, what percentage of the total cost is accounted for by subject tires?

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____
_____	_____
_____	_____

III-13. (a) Can other products be substituted for subject tires?

No Yes--Please list these substitute products in order of importance.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for subject tires?

No Yes--To what degree do changes in their prices affect the price for subject tires? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of subject tires or final end use?

PART III.--PRICING AND RELATED INFORMATION--Continued

III-14. How has the demand within the United States (and outside the United States if known) for subject tires changed since January 1, 2004? What principal factors affect changes in demand?

Increase No Change Decrease

III-15. Have there been any significant changes in the product range or marketing of subject tires since January 1, 2004?

No Yes-- Please describe.

III-16. Does your firm sell subject tires over the internet?

No Yes-- Please describe, noting the estimated percentage of your firm's total sales of subject tires in 2008 accounted for by internet sales.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between subject tires produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	United States	China	Other countries
United States			
China			

¹ For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of subject tires, identify the country-pair and report the advantages or disadvantages imparted by such factors:

PART III.--PRICING AND RELATED INFORMATION--Continued

III-19. Please identify below the names and addresses of your firm's 10 largest customers for subject tires during 2004-2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of subject tires from China that each of these customers accounted for in 2008.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2008 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					