

**FOREIGN PRODUCERS'/EXPORTERS' QUESTIONNAIRE**

**PRESTRESSED CONCRETE STEEL WIRE STRAND ("PC STRAND") FROM BRAZIL,  
INDIA, JAPAN, KOREA, MEXICO, AND THAILAND**

This questionnaire must be received by the Commission by no later than **JULY 20, 2009**

*See page 4 of the Instruction Booklet for filing instructions.*

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the countervailing duty order on PC strand from India and antidumping duty orders on PC strand from Brazil, India, Japan, Korea, Mexico, and Thailand (Inv. Nos. 701-TA-432 and 731-TA-1024-1028 (Review) and AA1921-188 (Third Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

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| <p>Name of firm _____</p> <p>Address _____</p> <p>_____</p> <p>World Wide Web address _____</p> <p>Has your firm produced or exported PC strand (as defined in the instruction booklet) at any time since January 1, 2003?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p> |
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

|   |  |                                |
|---|--|--------------------------------|
| _____<br><i>Name of Authorized Official</i> | _____<br><i>Title of Authorized Official</i> | _____<br><i>Date</i>           |
| _____<br><i>Signature</i>                   | _____<br><i>Phone: ( )</i>                   | _____<br><i>E-mail address</i> |
|   | _____<br><i>Fax ( )</i>                      |                                |

**PART I.--GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. **U.S. importers of your firm's PC strand.**--Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of the **FIVE** largest U.S. importers of your firm's PC strand in 2008.

| No. | Importer's name | Contact person | E-mail address | Area code and telephone number | Share of your 2008 exports (%) |
|-----|-----------------|----------------|----------------|--------------------------------|--------------------------------|
| 1   |                 |                |                |                                |                                |
| 2   |                 |                |                |                                |                                |
| 3   |                 |                |                |                                |                                |
| 4   |                 |                |                |                                |                                |
| 5   |                 |                |                |                                |                                |

**PART I.--GENERAL INFORMATION--Continued**

I-4. **U.S. production.**--Does your firm or any related firm produce, have the capability to produce, or have any plans to produce PC strand in the United States or other countries?

- No             Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact **Mary Messer (mary.messer@usitc.gov)** for copies of that questionnaire).

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I-5. **U.S. importation.**--Does your firm or any related firm import or have any plans to import PC strand into the United States?

- No             Yes--Please name the firm(s) below and ensure that they complete the Commission's importer questionnaire (contact **Mary Messer (mary.messer@usitc.gov)** for copies of that questionnaire).

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I-6. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for PC strand?

- No             Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

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**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Mary Messer (202-205-3193, mary.messer@usitc.gov)**. **Supply all data requested on a calendar-year basis.**

II-1. **Contact information (Trade).**--Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title  
  
( ) \_\_\_\_\_  
Phone number                      E-mail address

II-2. **Changes in operations.**--Please indicate whether your firm has experienced any of the following changes in relation to the production of PC strand since January 1, 2003?

| <i>(check as many as appropriate)</i>   | <i>(please describe)</i> |
|---|--------------------------|
| <input type="checkbox"/> plant openings .....                                     | _____                    |
|   | _____                    |
| <input type="checkbox"/> plant closings.....                                      | _____                    |
|   | _____                    |
| <input type="checkbox"/> relocations .....  | _____                    |
|   | _____                    |
| <input type="checkbox"/> expansions .....   | _____                    |
|   | _____                    |
| <input type="checkbox"/> acquisitions (including changes<br>in ownership) .....   | _____                    |
|   | _____                    |
| <input type="checkbox"/> consolidations.....                                      | _____                    |
|   | _____                    |
| <input type="checkbox"/> prolonged shutdowns or<br>importation curtailments ..... | _____                    |
|   | _____                    |
| <input type="checkbox"/> revised labor agreements .....                           | _____                    |
|   | _____                    |
| <input type="checkbox"/> other ( <i>e.g.</i> , technology) .....                  | _____                    |
|   | _____                    |

**PART II--TRADE AND RELATED INFORMATION--Continued**

II-3. **Anticipated changes in operations.**--Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of PC strand in the future?

- No                       Yes-- Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue. **Include in your response a specific projection of your firm's capacity to produce PC strand (in 1,000 pounds) for 2009 and 2010.**

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II-4. **Anticipated changes in operations in the event the order is revoked.**--Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of PC strand in the future if the countervailing and/or antidumping duty orders on PC strand from Brazil, India, Japan, Korea, Mexico and/or Thailand were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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II-5. **Same equipment, machinery, and workers.**--Has your firm since 2003 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of PC strand?

- No                       Yes-- List the following information and report your firm's combined production capacity and production of these products and PC strand in the periods indicated.

| <b><u>Product</u></b> | <b><u>Period</u></b> | <b><u>Basis for allocation of capacity data</u></b> |
|-----------------------|----------------------|---|
| <hr/>                 | <hr/>                | <hr/>   |
| <hr/>                 | <hr/>                | <hr/>   |
| <hr/>                 | <hr/>                | <hr/>   |



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-10. **Barriers.--**

(a) Are your firm's exports of PC strand subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

- No                       Yes--List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

| Product | Country | Year imposed | Barrier (if tariff, give rate) |
|---------|---------|--------------|--------------------------------|
| _____   | _____   | _____        | _____                          |
| _____   | _____   | _____        | _____                          |
| _____   | _____   | _____        | _____                          |
| _____   | _____   | _____        | _____                          |

(b) Are your firm's exports of PC strand subject to current investigations in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

- No                       Yes--List the products(s), country(ies), and type of investigation.

| Product | Country | Type of investigation |
|---------|---------|-----------------------|
| _____   | _____   | _____                 |
| _____   | _____   | _____                 |
| _____   | _____   | _____                 |
| _____   | _____   | _____                 |

II-11. **Other export markets.--**Identify export markets (other than the United States) that you have developed or where you have increased your sales of PC strand since 2003. Please identify and discuss below.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART II--TRADE AND RELATED INFORMATION--Continued**

II-12. **Significance of countervailing and/or antidumping duty orders.**--Describe the significance of the existing countervailing and/or antidumping duty orders covering imports of PC strand from Brazil, India, Japan, Korea, Mexico, and/or Thailand in terms of its effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

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II-13. **Anticipated changes if order revoked.**--Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of PC strand in the future if the countervailing and/or antidumping duty orders on PC strand from Brazil, India, Japan, Korea, Mexico, and/or Thailand were to be revoked?

- No             Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14a. **Trade data (Brazil).**-- Report production capacity, production, shipments, and inventories of PC strand produced by your firm in Brazil during the specified periods. (See definitions in the instruction booklet.)

## BRAZIL

| Quantity (in 1,000 pounds) and Value (in 1,000 dollars) |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>Average production capacity<sup>1</sup> (A)</b>      |               |      |      |      |      |      |              |      |
| <b>Beginning-of-period inventories (B)</b>              |               |      |      |      |      |      |              |      |
| <b>Production<sup>2</sup> (C)</b>                       |               |      |      |      |      |      |              |      |
| <b>Home market shipments:</b>                           |               |      |      |      |      |      |              |      |
| Internal consumption/transfers quantity (D)             |               |      |      |      |      |      |              |      |
| Commercial shipments quantity (E)                       |               |      |      |      |      |      |              |      |
| value (F)   |               |      |      |      |      |      |              |      |
| <b>Export shipments:</b>                                |               |      |      |      |      |      |              |      |
| to the United States: <sup>3</sup> quantity (G)         |               |      |      |      |      |      |              |      |
| value (H)   |               |      |      |      |      |      |              |      |
| to the European Union: <sup>4</sup> quantity (I)        |               |      |      |      |      |      |              |      |
| value (J)   |               |      |      |      |      |      |              |      |
| to Asia: <sup>5</sup> quantity (K)                      |               |      |      |      |      |      |              |      |
| value (L)   |               |      |      |      |      |      |              |      |
| to all other markets: <sup>6</sup> quantity (M)         |               |      |      |      |      |      |              |      |
| value (N)   |               |      |      |      |      |      |              |      |
| <b>Total export shipments quantity (O)</b>              |               |      |      |      |      |      |              |      |
| <b>Total shipments quantity (P)</b>                     |               |      |      |      |      |      |              |      |
| <b>End-of-period inventories (Q)</b>                    |               |      |      |      |      |      |              |      |

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

<sup>2</sup> Please estimate the percentage of total production of PC strand in Brazil accounted for by your firm's production in 2008: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of PC strand in Brazil accounted for by your firm's exports in 2008: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14b. **Trade data (India).**-- Report production capacity, production, shipments, and inventories of PC strand produced by your firm in India during the specified periods. (See definitions in the instruction booklet.)

## INDIA

| Quantity (in 1,000 pounds) and Value (in 1,000 dollars) |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>Average production capacity<sup>1</sup> (A)</b>      |               |      |      |      |      |      |              |      |
| <b>Beginning-of-period inventories (B)</b>              |               |      |      |      |      |      |              |      |
| <b>Production<sup>2</sup> (C)</b>                       |               |      |      |      |      |      |              |      |
| <b>Home market shipments:</b>                           |               |      |      |      |      |      |              |      |
| Internal consumption/transfers quantity (D)             |               |      |      |      |      |      |              |      |
| Commercial shipments quantity (E)                       |               |      |      |      |      |      |              |      |
| value (F)   |               |      |      |      |      |      |              |      |
| <b>Export shipments:</b>                                |               |      |      |      |      |      |              |      |
| to the United States: <sup>3</sup> quantity (G)         |               |      |      |      |      |      |              |      |
| value (H)   |               |      |      |      |      |      |              |      |
| to the European Union: <sup>4</sup> quantity (I)        |               |      |      |      |      |      |              |      |
| value (J)   |               |      |      |      |      |      |              |      |
| to Asia: <sup>5</sup> quantity (K)                      |               |      |      |      |      |      |              |      |
| value (L)   |               |      |      |      |      |      |              |      |
| to all other markets: <sup>6</sup> quantity (M)         |               |      |      |      |      |      |              |      |
| value (N)   |               |      |      |      |      |      |              |      |
| <b>Total export shipments quantity (O)</b>              |               |      |      |      |      |      |              |      |
| <b>Total shipments quantity (P)</b>                     |               |      |      |      |      |      |              |      |
| <b>End-of-period inventories (Q)</b>                    |               |      |      |      |      |      |              |      |

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

<sup>2</sup> Please estimate the percentage of total production of PC strand in India accounted for by your firm's production in 2008: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of PC strand in India accounted for by your firm's exports in 2008: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14c. **Trade data (Japan).**-- Report production capacity, production, shipments, and inventories of PC strand produced by your firm in Japan during the specified periods. (See definitions in the instruction booklet.)

## JAPAN

| Quantity (in 1,000 pounds) and Value (in 1,000 dollars) |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>Average production capacity<sup>1</sup> (A)</b>      |               |      |      |      |      |      |              |      |
| <b>Beginning-of-period inventories (B)</b>              |               |      |      |      |      |      |              |      |
| <b>Production<sup>2</sup> (C)</b>                       |               |      |      |      |      |      |              |      |
| <b>Home market shipments:</b>                           |               |      |      |      |      |      |              |      |
| Internal consumption/transfers quantity (D)             |               |      |      |      |      |      |              |      |
| Commercial shipments quantity (E)                       |               |      |      |      |      |      |              |      |
| value (F)   |               |      |      |      |      |      |              |      |
| <b>Export shipments:</b>                                |               |      |      |      |      |      |              |      |
| to the United States: <sup>3</sup> quantity (G)         |               |      |      |      |      |      |              |      |
| value (H)   |               |      |      |      |      |      |              |      |
| to the European Union: <sup>4</sup> quantity (I)        |               |      |      |      |      |      |              |      |
| value (J)   |               |      |      |      |      |      |              |      |
| to Asia: <sup>5</sup> quantity (K)                      |               |      |      |      |      |      |              |      |
| value (L)   |               |      |      |      |      |      |              |      |
| to all other markets: <sup>6</sup> quantity (M)         |               |      |      |      |      |      |              |      |
| value (N)   |               |      |      |      |      |      |              |      |
| <b>Total export shipments quantity (O)</b>              |               |      |      |      |      |      |              |      |
| <b>Total shipments quantity (P)</b>                     |               |      |      |      |      |      |              |      |
| <b>End-of-period inventories (Q)</b>                    |               |      |      |      |      |      |              |      |

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

<sup>2</sup> Please estimate the percentage of total production of PC strand in Japan accounted for by your firm's production in 2008: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of PC strand in Japan accounted for by your firm's exports in 2008: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14d. **Trade data (Korea).**-- Report production capacity, production, shipments, and inventories of PC strand produced by your firm in Korea during the specified periods. (See definitions in the instruction booklet.)

**KOREA**

| Quantity (in 1,000 pounds) and Value (in 1,000 dollars) |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>Average production capacity<sup>1</sup> (A)</b>      |               |      |      |      |      |      |              |      |
| <b>Beginning-of-period inventories (B)</b>              |               |      |      |      |      |      |              |      |
| <b>Production<sup>2</sup> (C)</b>                       |               |      |      |      |      |      |              |      |
| <b>Home market shipments:</b>                           |               |      |      |      |      |      |              |      |
| Internal consumption/transfers quantity (D)             |               |      |      |      |      |      |              |      |
| Commercial shipments quantity (E)                       |               |      |      |      |      |      |              |      |
| value (F)   |               |      |      |      |      |      |              |      |
| <b>Export shipments:</b>                                |               |      |      |      |      |      |              |      |
| to the United States: <sup>3</sup> quantity (G)         |               |      |      |      |      |      |              |      |
| value (H)   |               |      |      |      |      |      |              |      |
| to the European Union: <sup>4</sup> quantity (I)        |               |      |      |      |      |      |              |      |
| value (J)   |               |      |      |      |      |      |              |      |
| to Asia: <sup>5</sup> quantity (K)                      |               |      |      |      |      |      |              |      |
| value (L)   |               |      |      |      |      |      |              |      |
| to all other markets: <sup>6</sup> quantity (M)         |               |      |      |      |      |      |              |      |
| value (N)   |               |      |      |      |      |      |              |      |
| <b>Total export shipments quantity (O)</b>              |               |      |      |      |      |      |              |      |
| <b>Total shipments quantity (P)</b>                     |               |      |      |      |      |      |              |      |
| <b>End-of-period inventories (Q)</b>                    |               |      |      |      |      |      |              |      |

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

<sup>2</sup> Please estimate the percentage of total production of PC strand in Korea accounted for by your firm's production in 2008: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of PC strand in Korea accounted for by your firm's exports in 2008: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14e. **Trade data (Mexico).**-- Report production capacity, production, shipments, and inventories of PC strand produced by your firm in Mexico during the specified periods. (See definitions in the instruction booklet.)

## MEXICO

| Quantity (in 1,000 pounds) and Value (in 1,000 dollars) |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>Average production capacity<sup>1</sup> (A)</b>      |               |      |      |      |      |      |              |      |
| <b>Beginning-of-period inventories (B)</b>              |               |      |      |      |      |      |              |      |
| <b>Production<sup>2</sup> (C)</b>                       |               |      |      |      |      |      |              |      |
| <b>Home market shipments:</b>                           |               |      |      |      |      |      |              |      |
| Internal consumption/transfers quantity (D)             |               |      |      |      |      |      |              |      |
| Commercial shipments quantity (E)                       |               |      |      |      |      |      |              |      |
| value (F)   |               |      |      |      |      |      |              |      |
| <b>Export shipments:</b>                                |               |      |      |      |      |      |              |      |
| to the United States: <sup>3</sup> quantity (G)         |               |      |      |      |      |      |              |      |
| value (H)   |               |      |      |      |      |      |              |      |
| to the European Union: <sup>4</sup> quantity (I)        |               |      |      |      |      |      |              |      |
| value (J)   |               |      |      |      |      |      |              |      |
| to Asia: <sup>5</sup> quantity (K)                      |               |      |      |      |      |      |              |      |
| value (L)   |               |      |      |      |      |      |              |      |
| to all other markets: <sup>6</sup> quantity (M)         |               |      |      |      |      |      |              |      |
| value (N)   |               |      |      |      |      |      |              |      |
| <b>Total export shipments quantity (O)</b>              |               |      |      |      |      |      |              |      |
| <b>Total shipments quantity (P)</b>                     |               |      |      |      |      |      |              |      |
| <b>End-of-period inventories (Q)</b>                    |               |      |      |      |      |      |              |      |

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

<sup>2</sup> Please estimate the percentage of total production of PC strand in Mexico accounted for by your firm's production in 2008: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of PC strand in Mexico accounted for by your firm's exports in 2008: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-14f. **Trade data (Thailand).**-- Report production capacity, production, shipments, and inventories of PC strand produced by your firm in Thailand during the specified periods. (See definitions in the instruction booklet.)

## THAILAND

| Quantity (in 1,000 pounds) and Value (in 1,000 dollars) |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>Average production capacity<sup>1</sup> (A)</b>      |               |      |      |      |      |      |              |      |
| <b>Beginning-of-period inventories (B)</b>              |               |      |      |      |      |      |              |      |
| <b>Production<sup>2</sup> (C)</b>                       |               |      |      |      |      |      |              |      |
| <b>Home market shipments:</b>                           |               |      |      |      |      |      |              |      |
| Internal consumption/transfers quantity (D)             |               |      |      |      |      |      |              |      |
| Commercial shipments quantity (E)                       |               |      |      |      |      |      |              |      |
| value (F)   |               |      |      |      |      |      |              |      |
| <b>Export shipments:</b>                                |               |      |      |      |      |      |              |      |
| to the United States: <sup>3</sup> quantity (G)         |               |      |      |      |      |      |              |      |
| value (H)   |               |      |      |      |      |      |              |      |
| to the European Union: <sup>4</sup> quantity (I)        |               |      |      |      |      |      |              |      |
| value (J)   |               |      |      |      |      |      |              |      |
| to Asia: <sup>5</sup> quantity (K)                      |               |      |      |      |      |      |              |      |
| value (L)   |               |      |      |      |      |      |              |      |
| to all other markets: <sup>6</sup> quantity (M)         |               |      |      |      |      |      |              |      |
| value (N)   |               |      |      |      |      |      |              |      |
| <b>Total export shipments quantity (O)</b>              |               |      |      |      |      |      |              |      |
| <b>Total shipments quantity (P)</b>                     |               |      |      |      |      |      |              |      |
| <b>End-of-period inventories (Q)</b>                    |               |      |      |      |      |      |              |      |

<sup>1</sup> The production capacity (see definitions in instruction booklet) reported is based on operating \_\_\_\_\_ hours per week, \_\_\_\_\_ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity.

<sup>2</sup> Please estimate the percentage of total production of PC strand in Thailand accounted for by your firm's production in 2008: \_\_\_\_\_ Percent

<sup>3</sup> Please estimate the percentage of total exports to the United States of PC strand in Thailand accounted for by your firm's exports in 2008: \_\_\_\_\_ Percent

<sup>4</sup> Identify your principal *European Union* export markets: \_\_\_\_\_.

<sup>5</sup> Identify your principal *Asian* export markets: \_\_\_\_\_.

<sup>6</sup> Identify your principal *other* export markets: \_\_\_\_\_.

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-15. **Reconciliation of trade data.**—

- (a) The quantities reported in question II-14a through II-14f should reconcile as follows in each period (*i.e.*, in each column):

Reconciliation

$B + C - P = Q$

Do these data reconcile?  Yes  No--Please explain: \_\_\_\_\_

$G + I + K + M = O$

Do these data reconcile?  Yes  No--Please explain: \_\_\_\_\_

$D + E + O = P$

Do these data reconcile?  Yes  No--Please explain: \_\_\_\_\_

- (b) Further, the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year (*i.e.*, line Q of year 2003 should equal line B of year 2004). Do these data reconcile for each adjacent calendar year?

Yes.  No--Please explain:

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-16a. **Total shipments, by application (Brazil).**--Provide the quantities of your firm's total shipments of PC strand produced by your firm in Brazil, by type, as specified below. Data are requested for PC strand destined for pre-tensioned (or pre-cast) applications and uncovered and covered/coated PC strand destined for post-tensioned applications.

**BRAZIL**

| Quantity (in 1,000 pounds)   |               |      |      |      |      |      |              |      |
|--|---------------|------|------|------|------|------|--------------|------|
| Item   | Calendar year |      |      |      |      |      | January-June |      |
|  | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>SHIPMENTS OF PC STRAND FOR PRE-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (R)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (S)</i>  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (T)</i>   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (U)</i>   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF UNCOVERED PC STRAND FOR POST-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (V)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (W)</i>  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (X)</i>   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (Y)</i>   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF COVERED/COATED STRAND FOR POST-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (Z)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (AA)</i>   |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (BB)</i>  |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (CC)</i>  |               |      |      |      |      |      |              |      |

II-17. **Reconciliation of total shipment data.**-- Please note that the shipment data reported in question II-16a (Brazil) should reconcile with the shipment data reported in question II-14a (Brazil) as follows in each period (*i.e.*, in each column):

Reconciliation  
U + Y + CC = P

Do these data reconcile?  Yes  No--Please explain \_\_\_\_\_



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-16b. **Total shipments, by application (India).**--Provide the quantities of your firm's total shipments of PC strand produced by your firm in India, by type, as specified below. Data are requested for PC strand destined for pre-tensioned (or pre-cast) applications and uncovered and covered/coated PC strand destined for post-tensioned applications.

**INDIA**

| Quantity (in 1,000 pounds)  |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>SHIPMENTS OF PC STRAND FOR PRE-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (R) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (S)  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (T)   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (U)   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF UNCOVERED PC STRAND FOR POST-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (V) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (W)  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (X)   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (Y)   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF COVERED/COATED STRAND FOR POST-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (Z) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (AA)   |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (BB)  |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (CC)  |               |      |      |      |      |      |              |      |

II-17. **Reconciliation of total shipment data.**-- Please note that the shipment data reported in question II-16b (India) should reconcile with the shipment data reported in question II-14b (India) as follows in each period (*i.e.*, in each column):

Reconciliation  
U + Y + CC = P

Do these data reconcile?  Yes  No--Please explain \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-16c. **Total shipments, by application (Japan).**--Provide the quantities of your firm's total shipments of PC strand produced by your firm in Japan, by type, as specified below. Data are requested for PC strand destined for pre-tensioned (or pre-cast) applications and uncovered and covered/coated PC strand destined for post-tensioned applications.

**JAPAN**

| Quantity (in 1,000 pounds)  |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>SHIPMENTS OF PC STRAND FOR PRE-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (R) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (S)  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (T)   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (U)   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF UNCOVERED PC STRAND FOR POST-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (V) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (W)  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (X)   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (Y)   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF COVERED/COATED STRAND FOR POST-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (Z) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (AA)   |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (BB)  |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (CC)  |               |      |      |      |      |      |              |      |

II-17. **Reconciliation of total shipment data.**-- Please note that the shipment data reported in question II-16c (Japan) should reconcile with the shipment data reported in question II-14c (Japan) as follows in each period (*i.e.*, in each column):

Reconciliation  
U + Y + CC = P

Do these data reconcile?  Yes  No--Please explain \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-16d. **Total shipments, by application (Korea).**--Provide the quantities of your firm's total shipments of PC strand produced by your firm in Korea, by type, as specified below. Data are requested for PC strand destined for pre-tensioned (or pre-cast) applications and uncovered and covered/coated PC strand destined for post-tensioned applications.

**KOREA**

| Quantity (in 1,000 pounds)  |               |      |      |      |      |      |              |      |
|---|---------------|------|------|------|------|------|--------------|------|
| Item  | Calendar year |      |      |      |      |      | January-June |      |
|   | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>SHIPMENTS OF PC STRAND FOR PRE-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (R) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (S)  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (T)   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (U)   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF UNCOVERED PC STRAND FOR POST-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (V) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (W)  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (X)   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (Y)   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF COVERED/COATED STRAND FOR POST-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br>Quantity (Z) |               |      |      |      |      |      |              |      |
| Exports to the United States<br>Quantity (AA)   |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br>Quantity (BB)  |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br>Quantity (CC)  |               |      |      |      |      |      |              |      |

II-17. **Reconciliation of total shipment data.**-- Please note that the shipment data reported in question II-16d (Korea) should reconcile with the shipment data reported in question II-14d (Korea) as follows in each period (*i.e.*, in each column):

Reconciliation  
U + Y + CC = P

Do these data reconcile?  Yes  No--Please explain \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-16e. **Total shipments, by application (Mexico).**--Provide the quantities of your firm's total shipments of PC strand produced by your firm in Mexico, by type, as specified below. Data are requested for PC strand destined for pre-tensioned (or pre-cast) applications and uncovered and covered/coated PC strand destined for post-tensioned applications.

**MEXICO**

| Quantity (in 1,000 pounds)   |               |      |      |      |      |      |              |      |
|--|---------------|------|------|------|------|------|--------------|------|
| Item   | Calendar year |      |      |      |      |      | January-June |      |
|  | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>SHIPMENTS OF PC STRAND FOR PRE-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (R)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (S)</i>  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (T)</i>   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (U)</i>   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF UNCOVERED PC STRAND FOR POST-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (V)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (W)</i>  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (X)</i>   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (Y)</i>   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF COVERED/COATED STRAND FOR POST-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (Z)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (AA)</i>   |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (BB)</i>  |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (CC)</i>  |               |      |      |      |      |      |              |      |

II-17. **Reconciliation of total shipment data.**-- Please note that the shipment data reported in question II-16e (Mexico) should reconcile with the shipment data reported in question II-14e (Mexico) as follows in each period (*i.e.*, in each column):

Reconciliation  
U + Y + CC = P

Do these data reconcile?  Yes  No--Please explain \_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-16f. **Total shipments, by application (Thailand).**--Provide the quantities of your firm's total shipments of PC strand produced by your firm in Thailand, by type, as specified below. Data are requested for PC strand destined for pre-tensioned (or pre-cast) applications and uncovered and covered/coated PC strand destined for post-tensioned applications.

**THAILAND**

| Quantity (in 1,000 pounds)   |               |      |      |      |      |      |              |      |
|--|---------------|------|------|------|------|------|--------------|------|
| Item   | Calendar year |      |      |      |      |      | January-June |      |
|  | 2003          | 2004 | 2005 | 2006 | 2007 | 2008 | 2008         | 2009 |
| <b>SHIPMENTS OF PC STRAND FOR PRE-TENSIONED APPLICATIONS:</b>  |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (R)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (S)</i>  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (T)</i>   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (U)</i>   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF UNCOVERED PC STRAND FOR POST-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (V)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (W)</i>  |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (X)</i>   |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (Y)</i>   |               |      |      |      |      |      |              |      |
| <b>SHIPMENTS OF COVERED/COATED STRAND FOR POST-TENSIONED APPLICATIONS:</b>   |               |      |      |      |      |      |              |      |
| Home market shipments<br>(internal consumption/<br>company transfers and<br>commercial shipments)<br><i>Quantity (Z)</i> |               |      |      |      |      |      |              |      |
| Exports to the United States<br><i>Quantity (AA)</i>   |               |      |      |      |      |      |              |      |
| Exports to all other<br>countries<br><i>Quantity (BB)</i>  |               |      |      |      |      |      |              |      |
| <b>Total shipments:</b><br><i>Quantity (CC)</i>  |               |      |      |      |      |      |              |      |

II-17. **Reconciliation of total shipment data.**-- Please note that the shipment data reported in question II-16f (Thailand) should reconcile with the shipment data reported in question II-14f (Thailand) as follows in each period (*i.e.*, in each column):

Reconciliation  
U + Y + CC = P

Do these data reconcile?  Yes  No--Please explain \_\_\_\_\_



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-19. **Indented PC strand.**-- Does your firm produce or is it capable of producing indented PC strand?

- No                       Yes--Please describe below the process involved and technical expertise required in producing indented PC strand and indicate the percentage of the total value of indented PC strand that was accounted for by unprocessed PC strand in 2008.

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II-19. **Post-tensioning services.**--Is your firm engaged in post-tensioning services?

- No                       Yes--Please describe the nature of your business structure, the services your firm provides, and the relationship among all of your firm's activities.

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**PART III.--MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Joshua Levy (202-205-3236, Joshua.levy@usitc.gov).

III-1. **Contact information (Market).**--Who should be contacted regarding the requested market factors information?

Company contact: \_\_\_\_\_  
Name and title  
  
( ) \_\_\_\_\_  
Phone number E-mail address

III-2. **Contract versus spot.**--Approximately what shares of your firm's sales of PC strand to U.S. customers in 2008 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

| <u>Type of sale</u>  | <u>Share of sales (percent)</u> |
|----------------------|---------------------------------|
| Long-term contracts  | _____                           |
| Short-term contracts | _____                           |
| Spot sales           | _____                           |

III-3. **Long-term contract provisions.**--If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No

III-4. **Short-term contract provisions.**--If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No



**PART III.--MARKET FACTORS--Continued**

III-5. **Lead times.**--What is the average lead time between a customer's order and the date of delivery for your firm's sales of PC strand?

| <u>Source</u>     | <u>Share of sales in 2008</u> | <u>Lead time</u> |
|-------------------|-------------------------------|------------------|
| From inventory    | _____                         | _____            |
| Produced to order | _____                         | _____            |
| <b>Total</b>      | <b>100 %</b>                  |                  |

III-6. **Raw materials.**--To what extent have changes in the prices of raw materials affected your firm's selling prices for PC strand since 2003? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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III-7. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; alternative production opportunities; or other foreign suppliers of PC strand to the U.S. market) that affected the availability in the U.S. market since 2003 of PC strand produced in Brazil, India, Japan, Korea, Mexico, and/or Thailand?

No       Yes-- Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

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**PART III.--MARKET FACTORS--Continued**

**III-8. Availability of import supply.--**

- (a) Do you anticipate any changes in terms of the availability in the U.S. market in the future of PC strand imported from Brazil, India, Japan, Korea, Mexico, and/or Thailand?

Increase                       No change                       Decrease

- (b) If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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- III-9. Product shifting.--Describe how easily your firm can shift its sales of PC strand between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting PC strand between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.**

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- III-10. Product changes.--Is the product range, product mix, or marketing (including sales over the internet) of PC strand in your home market significantly different from the product range, product mix, or marketing of PC strand for export to the United States or to third-country markets? Have there been any significant changes in the product range, product mix, or marketing of PC strand in your home market, for export to the United States, or for export to third-country markets since 2003?**

No                       Yes--Please describe and quantify if possible.

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**PART III.--MARKET FACTORS--Continued**

III-11. **Anticipated product changes.**--Please discuss any anticipated changes in terms of the product range, product mix, or marketing (including sales over the internet) of PC strand in your home market, for export to the United States, or for export to third-country markets in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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III-12. **Substitutes.**--Please list in order of importance any products that may be substituted for PC strand. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for PC strand, and to what degree, and the length of any time lag of such an effect.

| Substitute | Description | Have changes in the prices of this substitute affected the price for PC strand?          |
|------------|-------------|--|
| 1.         |             | <input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain.<br><hr/> <hr/> |
| 2.         |             | <input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain.<br><hr/> <hr/> |
| 3.         |             | <input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain.<br><hr/> <hr/> |
| 4.         |             | <input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain.<br><hr/> <hr/> |
| 5.         |             | <input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain.<br><hr/> <hr/> |

**PART III.--MARKET FACTORS--Continued**

III-13. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for PC strand since 2003?

- No             Yes--Please explain.

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III-14. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for PC strand in the future?

- No             Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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III-15. **Interchangeability.**--Is the PC strand produced by your firm and sold in its home market interchangeable (*i.e.*, can be used in the same applications) with:

- (a) your firm's PC strand sold to the United States and/or to third-country markets?  
 No             Yes--Identify the market(s) and any differences in the products.

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- (b) PC strand produced in other countries subject to these reviews?  
 No             Yes--Identify the market(s) and any differences in the products.

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- (c) other countries not subject to orders (*i.e.*, nonsubject imports)?  
 No             Yes--Identify the market(s) and any differences in the products.

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III-16. **End uses.**--Describe the end uses of the PC strand that you manufacture and sell to your home market. If these end uses differ from those of the PC strand you sell to the U.S. market or to third-country markets, explain.

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**PART III.--MARKET FACTORS--Continued**

III-17. **Changes in end uses.**--Have there been any changes in the end uses of PC strand since 2003?

No             Yes--Please describe.

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III-18. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of PC strand in the future?

No             Yes-- Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

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III-19. **Demand trends.**--How has the demand for PC strand changed since January 1, 2003? What principal factors affect changes in demand?

|                   | <u>Increased</u>         | <u>No change</u>         | <u>Decreased</u>         | <u>Fluctuated</u>        |
|-------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Demand in:        |                          |                          |                          |                          |
| Your home market  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| The United States | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Other markets     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

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**PART III.--MARKET FACTORS--Continued**

III-20. **Anticipated demand trends.**-- How do you anticipate demand will change for PC strand in the future? What principal factors that will affect these changes in demand?

|                   | <u>Increased</u>         | <u>No change</u>         | <u>Decreased</u>         | <u>Fluctuated</u>        |
|-------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| Demand in:        |                          |                          |                          |                          |
| Your home market  | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| The United States | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Other markets     | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

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III-21. **Buy America(n) Restrictions.**—Have “Buy America(n)” restrictions had an impact on your firm’s ability to sell and market PC strand to the United States?

No       Yes-- Please explain the impact.

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III-22. **Price differences.**--Please compare market prices of PC strand in your home market, the United States, and third-country markets, if known. Provide specific information as to time periods and regions for any price comparisons.

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**PART III.--MARKET FACTORS--Continued**

III-23. **Description of home market.**--Describe briefly your home market for PC strand, including the number of, and competition between, producers.

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III-24. **Import competition.**--Do you face competition from imports of PC strand in your home market?

No             Yes-- Please identify the country sources of any imports of PC strand into your home market.

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III-25. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PC strand supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, India, Japan, Korea, Mexico, and Thailand, and (3) the world as a whole. Of particular interest is such data from 2003 to the present and forecasts for the future.