

U.S. PURCHASERS' QUESTIONNAIRE

CUT-TO-LENGTH (CTL) PLATE FROM CHINA, RUSSIA, AND UKRAINE

This questionnaire must be received by the Commission by no later than June 26, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its review of the antidumping duty order and suspension agreements concerning cut-to-length carbon steel plate from China, Russia, and Ukraine (Inv. Nos. 731-TA-753, 754, and 756 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm purchased CTL carbon steel plate or CTL micro-alloy steel plate (as defined in the instruction booklet) <u>from any source</u> (domestic or foreign) at any time since January 1, 2003?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing CTL plate (carbon steel or micro-alloy steel) from China, Russia, and/or Ukraine into the United States or which are engaged in exporting CTL plate (carbon steel or micro-alloy steel) from China, Russia, and/or Ukraine to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing CTL plate (carbon steel or micro-alloy steel) from countries other than China, Russia, and/or Ukraine into the United States or which are engaged in exporting CTL plate (carbon steel or micro-alloy steel) from countries other than China, Russia, and/or Ukraine to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of CTL plate (carbon steel or micro-alloy steel)?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for CTL plate (carbon steel or micro-alloy steel)?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--PURCHASES AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Ioana Mic, Economist (202-205-3196, ioana.mic@usitc.gov). Supply all data requested on a calendar-year basis.

II-1. **Contact information (Purchases).**--Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title
 () _____
 Phone number E-mail address

II-2a. **Purchases.**--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of CTL plate (carbon steel or micro-alloy steel). Report based on delivery date, not order date.

Quantity (in short tons) and value (in \$1,000)						
Item	2003	2004	2005	2006	2007	2008
Purchases of CTL carbon steel plate produced in--						
The United States:						
Quantity						
Value						
China:						
Quantity						
Value						
Russia:						
Quantity						
Value						
Ukraine:						
Quantity						
Value						
All other countries:¹						
Quantity						
Value						
Purchases of micro-alloy steel plate produced in--						
The United States:						
Quantity						
Value						
China:						
Quantity						
Value						
Russia:						
Quantity						
Value						
Ukraine:						
Quantity						
Value						
All other countries:¹						
Quantity						
Value						
¹ Please identify these countries: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2b. **Purchases.**--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of CTL plate (carbon steel or micro-alloy steel). Report based on delivery date, not order date.

THE FOLLOWING TABLE IS DUE ON OR BEFORE JULY 24, 2009.

Quantity (in short tons) and value (in \$1,000)		
Item	January-June 2008	January-June 2009
Purchases of CTL carbon steel plate produced in--		
The United States:		
Quantity		
Value		
China:		
Quantity		
Value		
Russia:		
Quantity		
Value		
Ukraine:		
Quantity		
Value		
All other countries:¹		
Quantity		
Value		
Purchases of micro-alloy steel plate produced in--		
The United States:		
Quantity		
Value		
China:		
Quantity		
Value		
Russia:		
Quantity		
Value		
Ukraine:		
Quantity		
Value		
All other countries:¹		
Quantity		
Value		
¹ Please identify these countries: _____		

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Purchases before and after suspension agreements.--

- (a) Did your firm purchase CTL carbon steel plate from China, Russia, and/or Ukraine before 1997?
- No--skip to (c) Yes Do not know--skip to (c)
- (b) If yes, has your pattern of purchasing CTL carbon steel plate from China, Russia, and/or Ukraine changed since 1997?
- No, our pattern of purchasing is essentially unchanged.
- Yes, we discontinued purchases from China, Russia, and/or Ukraine because of the suspension agreements or antidumping duty order.
- Yes, we reduced purchases from China, Russia, and/or Ukraine at least in part because of the suspension agreements or antidumping duty order.
- Yes, but we changed the pattern of purchases from China, Russia, and/or Ukraine for reasons other than the suspension agreements or antidumping duty order (please explain below).
- (c) Has your pattern of purchasing CTL carbon steel plate from nonsubject foreign sources (i.e., countries other than China, Russia, and/or Ukraine) changed since 1997?
- We did not purchase from nonsubject foreign sources before or after the suspension agreements or antidumping duty order.
- No, our pattern of purchasing is essentially unchanged.
- Yes, we increased purchases from nonsubject countries at least in part because of the suspension agreements or antidumping duty order.
- Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the suspension agreements or antidumping duty order (please explain below).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4 **Changes in purchasing patterns.**--If the relative levels of your firm's purchases of CTL plate (carbon steel or micro-alloy steel) from different sources (both domestic and foreign) have changed since 2003, please indicate whether the relative share from that country has increased or decreased, and state the reason.

Source of purchases	Trend	Explanation for trend
The United States	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
China	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
Russia	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
Ukraine	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
All other countries	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5 **Supplier identification.**--Please identify below the names and addresses of your firm's **FIVE** largest suppliers for CTL plate (carbon steel or micro-alloy steel) since 2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of CTL plate (carbon steel or micro-alloy steel) that each of these customers accounted for in 2008.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2008 purchases (%)
1					
2					
3					
4					
5					

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

Further information on this part of the questionnaire can be obtained from Ioana Mic, Economist (202-205-3196, ioana.mic@usitc.gov)

III-1. **Contact information (Market).**--Who should be contacted regarding the requested market characteristics and purchasing practices information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

III-2. **Firm type.**--Which of the following best describes your firm as a purchaser of CTL plate (carbon steel or micro-alloy steel) (check all that apply, noting the specific end uses if known)?

- End user
- Processor/Service Center
- Distributor
- Other (Describe: _____)

III-3. **Competition of sales.**--If you are a distributor or reseller of CTL plate (carbon steel or micro-alloy steel), do you compete for sales to your customers with the manufacturers or importers from which you purchase CTL plate (carbon steel or micro-alloy steel)?

No Yes--Please describe

III-4. **Types of customers.**--If your firm is a distributor or reseller of CTL plate (carbon steel or micro-alloy steel), what are the major types of consumers to which you sell CTL plate (carbon steel or micro-alloy steel)?

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. **End uses.**--If your firm is an end user of CTL plate (carbon steel or micro-alloy steel), list in order of quantity of CTL plate consumed, the top 3 products for which your firm purchases CTL plate as a component part or input. Please indicate what percentage of the total cost is accounted for by CTL plate (and NOTE: this percentage should not add to 100 percent).

Product(s) you produce	Share of cost accounted for by CTL plate (<i>percent</i>)
1.	
2.	
3.	

III-6. **Demand for end use products.**--

(a) If your firm is an end user of CTL plate (carbon steel or micro-alloy steel), has the demand for your firm's final products incorporating CTL plate (carbon steel or micro-alloy steel) changed since 2003?

- Increased Decreased Fluctuated No change

(b) Has this had any effect on your firm's demand for CTL plate (carbon steel or micro-alloy steel)?

- No Yes--Please describe

III-7. **Changes in end uses.**--Have there been any changes in the end uses of CTL plate (carbon steel or micro-alloy steel) since 2003?

- No Yes--Please describe.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-8. **Anticipated changes in end uses.**--Do you anticipate any changes in terms of the end uses of CTL plate (carbon steel or micro-alloy steel) in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-9. **Substitutes.**--Please list in order of importance any products that may be substituted for CTL plate (carbon steel or micro-alloy steel). For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for CTL plate (carbon steel or micro-alloy steel), and to what degree, and the length of any time lag of such an effect.

Substitute	Description	Have changes in the prices of this substitute affected the price for CTL plate?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-10. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for CTL plate (carbon steel or micro-alloy steel) since 2003?

- No Yes--Please explain.

III-11. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for CTL plate (carbon steel or micro-alloy steel) in the future?

- No Yes--Please describe and provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-12. **Demand trends.**--

(a) How has the demand within the United States for CTL plate (carbon steel or micro-alloy steel) changed since January 1, 2003?

- Increased Decreased Fluctuated No change

(b) If you have indicated that demand changed, please provide the factors that were responsible for such change, and specify the time period involved.

(c) How has the demand outside the United States (if known) for CTL plate (carbon steel or micro-alloy steel) changed since January 1, 2003?

- Increased Decreased Fluctuated No change

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

- (d) If you have indicated that demand changed, please provide the factors that were responsible for such change, and specify the time period involved.

III-13. Anticipated demand trends.--

- (a) How do you anticipate demand will change within the United States for CTL plate (carbon steel or micro-alloy steel) in the future?

Increase Decrease Fluctuate No change

- (b) If you have indicated that demand will change, please provide the factors that will be responsible for such change, and specify the time period involved.

- (c) How do you anticipate demand will change outside the United States for CTL plate (carbon steel or micro-alloy steel) in the future?

Increase Decrease Fluctuate No change

- (d) If you have indicated that demand will change, please provide the factors that will be responsible for such change, and specify the time period involved.

- III-14. **Market studies.--**Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss CTL plate (carbon steel or micro-alloy steel) supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Russia, and Ukraine, and (3) the world as a whole. Of particular interest is such data from 2003 to the present and forecasts for the future.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-15. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced CTL plate (carbon steel or micro-alloy steel) in the U.S. market since 2003?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

III-16. **Buy American.**--Is buying a product that is produced in the United States an important factor in your firm's purchases of CTL plate (carbon steel or micro-alloy steel) (please check ALL that apply)?

- No
- Yes--Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves ____ percent of all purchases of CTL plate (carbon steel or micro-alloy steel).
- Yes--Purchases of domestic product are not required by law or regulation, but are by your customers. This involves ____ percent of all purchases of CTL plate (carbon steel or micro-alloy steel).
- Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involves ____ percent of all purchases of CTL plate (carbon steel or micro-alloy steel).

III-17. **Conditions of competition.**--

(a) Is the CTL plate (carbon steel or micro-alloy steel) market subject to business cycles or conditions of competition distinctive to CTL plate (carbon steel or micro-alloy steel)?

- No Yes--Please explain and provide estimates of the duration of any such cycle.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

(b) Has the emergence of new markets for CTL plate (carbon steel or micro-alloy steel) since 2003 affected the business cycles or conditions of competition distinctive to CTL plate (carbon steel or micro-alloy steel)?

No Yes--Please explain any such changes.

III-18. **Decisions based on producer.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving CTL plate (carbon steel and micro-alloy steel) based on the producer of the CTL plate (carbon steel or micro-alloy steel) you purchase?

Your firm: Always Usually Sometimes Never

Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm or your customers determine the producer and why this information is important.

Your firm: _____

Your customers: _____

III-19. **Decisions based on country-of-origin.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving CTL plate (carbon steel and micro-alloy steel) based on the country of origin of the CTL plate (carbon steel and micro-alloy steel) you purchase?

Your firm: Always Usually Sometimes Never

Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.

Your firm: _____

Your customers: _____

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-20. Purchasing frequency.--

(a) How frequently do you make purchases?

- Daily
- Weekly
- Monthly
- Quarterly
- Annually
- Other (specify) _____

(b) Do you expect this purchasing pattern to change in the next two years?

- No Yes-- How and why do you expect these changes to occur?

III-21. Number of suppliers contacted.--How many suppliers do you generally contact before making a purchase?

III-22. Supplier negotiations.--

(a) Do purchases of CTL plate (carbon steel and micro-alloy steel) usually involve negotiations between supplier and purchaser?

- No Yes--Please describe these negotiations. In your response, please comment on whether purchasers generally quote competing prices as part of the negotiation process.

(b) Does your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period?

- No Yes--Specify the time period.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-23. **Change in suppliers.**--Have you changed suppliers since 2003?

- No Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

III-24. **New suppliers.**--

(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since 2003?

- No Yes--Please identify the firms and indicate how you became aware of them.

(b) Do you expect new CTL plate (carbon steel and micro-alloy steel) suppliers to enter the market in the future?

- No Yes--Please provide details, noting the specific future time period in your response.

III-25. **Supplier qualification.**--Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the CTL plate (carbon steel and micro-alloy steel) they sell to your firm?

- No Yes-- _____ percent of purchases in 2008 Yes--all purchases

Please provide a general description of the certification or qualification process and the time required.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-26. **Factors considered vis-à-vis suppliers.**--Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-27. **Failure to certify.**--Since 2003, have any domestic or foreign producers failed in their attempts to certify or qualify their CTL plate (carbon steel or micro-alloy steel) with your firm or have any producers lost their approved status?

No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

III-28. **Purchasing factors.**--For the factors listed below, please rate each in terms of its importance in your purchase decision for CTL plate (carbon steel or micro-alloy steel).

	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-29. **Major purchasing factors.**--Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase CTL plate (carbon steel or micro-alloy steel) for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

1. _____

2. _____

3. _____

Other factors or comments: _____

III-30. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of CTL plate (carbon steel or micro-alloy steel)?

III-31. **Choice of product not based on price.**--If you purchased CTL plate (carbon steel or micro-alloy steel) from one source although a comparable product was available from another source at a lower price, please explain your reasons for doing so (please specify by country, including the United States and both subject and nonsubject foreign countries). Possibilities might include transaction characteristics such as length of time to fill orders, minimum order size, reliability of supply, etc.

III-32. **Frequency of decisions based on price.**--How often does your firm purchase the CTL plate (carbon steel or micro-alloy steel) that is offered at the lowest price?

- Always Usually Sometimes Never

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-33. **Price leaders.**--Please list the names of any firms you considered price leaders in the CTL plate (carbon steel or micro-alloy steel) market since 2003. A price leader is defined as (1) one or more firms that initiate a price change, either upward or downward, that is followed by other firms, or (2) one or more firms that have a significant impact on prices. A price leader does not necessarily have to be the lowest priced supplier. For those firms identified as a price leader, please specify the time period in which a price change was communicated, whether the price change was upward or downward, and whether it covered a specific geographic region or a specific product type.

III-34. **Frequency of price changes.**--How frequently does the price of the CTL plate (carbon steel or micro-alloy steel) you are purchasing change?

III-35. **Changes in U.S. industry.**--

(a) Please identify and discuss any improvements/changes in the U.S. CTL plate (carbon steel or micro-alloy steel) industry since 2003 and explain fully, to the extent possible, the factor(s), including the suspension agreements and antidumping duty order under review, that was/(were) responsible for each improvement/change.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-35. Changes in U.S. industry.--Continued

- (b) Please also discuss fully, to the extent possible, any improvements/changes that you anticipate in the future in the U.S. CTL plate (carbon steel or micro-alloy steel) industry. Identify the specific future time period covered in your response, and discuss the factors that you believe would be responsible for each improvement/change.

- III-36. **Effect of revocation.**--What do you think will be the likely effects of any revocation of the suspension agreements for imports of CTL carbon steel plate from Russia, and Ukraine and the antidumping duty order for imports of CTL carbon steel plate from China? As appropriate, please discuss any potential effects of revocation of the suspension agreements and antidumping duty order on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring. Attach additional pages if necessary.

(1) Activities of your firm: _____

(2) Entire U.S. market: _____

PART IV.-- PRODUCT COMPARISONS

Further information on this part of the questionnaire can be obtained from Ioana Mic, Economist (202-205-3196, ioana.mic@usitc.gov)

IV-1. **Contact information (Product Comparisons).**--Who should be contacted regarding the requested production comparison information?

Company contact: _____
 Name and title
 () _____
 Phone number E-mail address

IV-2. **Country knowledge.**--Please indicate the countries of origin for CTL plate (carbon steel or micro-alloy steel) for which your firm has actual marketing/pricing knowledge.

- United States
- China
- Russia
- Ukraine
- Other countries (Please specify _____)

IV-3. **Interchangeability by country-pair.**--Is CTL plate (carbon steel or micro-alloy steel) produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Russia	Ukraine	Other countries
United States				
China	/			
Russia	/	/		
Ukraine	/	/	/	

¹ For any country-pair producing CTL plate which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

PART IV.-- PRODUCT COMPARISONS--Continued

IV-4. **Country preferences.**--Do you or your customers ever specifically order CTL plate (carbon steel or micro-alloy steel) from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why CTL plate (carbon steel or micro-alloy steel) from these countries is preferred over product from other countries (please note the specific product in your response).

IV-5. **Availability of merchandise.**--Are certain grades/types/sizes of CTL plate (carbon steel or micro-alloy steel) available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

PART IV.-- PRODUCT COMPARISONS--Continued

IV-6. **Factor country comparisons.**--For the factors listed below, please rate how CTL plate (carbon steel or micro-alloy steel) produced in each country you identified in your response to the first question in Part IV compares with CTL plate (carbon steel or micro-alloy steel) produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries).

	<u>product from China</u> <u>compared to product from United States</u>			<u>product from China</u> <u>compared to product from Russia</u>			<u>product from China</u> <u>compared to product from Ukraine</u>		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Quality									
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART IV.-- PRODUCT COMPARISONS--Continued

IV-7. Minimum quality--

(a) How often does domestically produced CTL plate (carbon steel or micro-alloy steel) meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(b) How often does imported subject CTL carbon steel plate meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Russia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Ukraine	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How often does imported nonsubject CTL carbon steel plate (*i.e.*, CTL carbon steel plate from countries other than China, Russia, and Ukraine) meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
Canada	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Thailand	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-8. Change in price--

(a) Since 2003, has there been a change in the price of CTL plate (carbon steel or micro-alloy)? If so, has the price of U.S.-produced CTL steel plate changed more or less than the price of imported CTL carbon steel plate from China?

- No change in price
 Prices have changed by the same amount
 Price of U.S.-produced CTL steel plate has changed relative to the price of CTL carbon steel plate from China

PART IV.-- PRODUCT COMPARISONS--Continued

- (b) If the price of U.S.-produced CTL steel plate has changed relative to the price of CTL carbon steel plate from China, the price of U.S.-produced CTL steel plate is now relatively
- Higher Lower
- (c) Since 2003, has there been a change in the price of CTL carbon steel plate? If so, has the price of U.S.-produced CTL steel plate changed more or less than the price of imported CTL carbon steel plate from Russia?
- No change in price
 Prices have changed by the same amount
 Price of U.S.-produced CTL steel plate has changed relative to the price of CTL carbon steel plate from Russia
- (d) If the price of U.S.-produced CTL steel plate has changed relative to the price of CTL carbon steel plate from Russia, the price of U.S.-produced CTL steel plate is now relatively
- Higher Lower
- (e) Since 2003, has there been a change in the price of CTL carbon steel plate? If so, has the price of U.S.-produced CTL steel plate changed more or less than the price of imported CTL carbon steel plate from Ukraine?
- No change in price
 Prices have changed by the same amount
 Price of U.S.-produced CTL steel plate has changed relative to the price of CTL carbon steel plate from Ukraine
- (f) If the price of U.S.-produced CTL steel plate has changed relative to the price of CTL carbon steel plate from Ukraine, the price of U.S.-produced CTL steel plate is now relatively
- Higher Lower