

U.S. IMPORTERS' QUESTIONNAIRE

WOVEN ELECTRIC BLANKETS FROM CHINA

This questionnaire must be received by the Commission by no later than July 14, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning woven electric blankets ("WEBs") from China (inv. No. 731-TA-1163 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported WEBs (as defined in the instruction booklet) from any country at any time since January 1, 2006?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters WEBs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports WEBs under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joshua Kaplan (202-205-3184, joshua.kaplan@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of WEBs since January 1, 2006?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of WEBs from China for delivery after March 31, 2009?

No Yes--Indicate when such orders are to be delivered and the quantities involved.

II-4. If your firm also produces WEBs in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. **IMPORTS FROM SUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of WEBs imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-March	
	2006	2007	2008	2008	2009
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Returns (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above: _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, plus returns, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of WEBs imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in units), value (in \$1,000)					
Item	Calendar years			January-March	
	2006	2007	2008	2008	2009
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Returns (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the sources and foreign producers, if known:					

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for each of the periods noted above:					

³ Identify your principal export markets: _____					
⁴ Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus imports, plus returns, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joshua Levy (202-205-3236, joshua.levy@usitc.gov)

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

PRICE DATA

This section requests quarterly quantity and value data concerning your firm's U.S. commercial shipments to unrelated customers of the following WEB products imported from China during January 2006 to March 2009. If you are a distributor and the products are imported and resold as WEBs, please fill out questions III-2a and report your quarterly **f.o.b. SALES** price data for pricing products below. If you are a retailer, please fill out question III-2b and report your quarterly **delivered PURCHASE** price data;

Product 1.—100% synthetic woven electric blanket, Twin size

Product 2.—100% synthetic woven electric blanket, Queen size

Product 3.—Blend of synthetic and natural fibers woven electric blanket, Twin size

For question III-2a, please note that total dollar SALES values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods). See instruction booklet.

For question III-2b, please note that total dollar PURCHASE values should be on a landed-duty-paid basis and should not include U.S.-inland transportation costs to your U.S. facility. Total dollar values should reflect the FINAL NET amount paid by you (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods). See instruction booklet.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. Report below your quarterly SALES price data¹ for pricing products² imported from China and sold by your firm to unrelated U.S. customers.

CHINA

Quantity (in units) and value (in dollars)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
2006:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2007:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2008:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2009:				
Jan-Mar				
Period of shipment	Product 3		X	
	Quantity	Value		
2006:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2007:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2008:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2009:				
Jan-Mar				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of section III.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. Report below your quarterly **PURCHASE** price data¹ for pricing products² imported from China by your firm.

CHINA

Quantity (in units) and value (in dollars)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
2006:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2007:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2008:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2009:				
Jan-Mar				
Period of shipment	Product 3		X	
	Quantity	Value		
2006:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2007:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2008:				
Jan-Mar				
Apr-Jun				
Jul-Sep				
Oct-Dec				
2009:				
Jan-Mar				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), landed-duty paid.

² Pricing product definitions are provided on the first page of section III.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3. Please describe how your firm determines the prices that it charges for sales of WEBs (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-4. Please indicate and describe your firm's discount policies (*check all that apply*).

- Quantity discounts Annual total volume discounts Warranty returns
- End of season markdown Specific discount promotion (e.g., Thanksgiving promotion)
- No discount policy
- Other--Please describe: _____

III-5. What are your firm's typical sales terms for WEBs imported from China (e.g., 2/10 net 30 days)? _____ . On what basis are your prices of such product usually quoted (e.g., f.o.b. warehouse, or delivered)? _____ .

III-6. Approximately what share of your firm's sales of its WEBs imported from China in 2008 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of WEBs?

<u>Source</u>	<u>Share of sales, 2008</u>	<u>Lead time</u>
From inventory	_____	_____
Produced to order	_____	_____
Total	100 %	_____

III-10. (a) What is the approximate percentage of the total delivered cost of WEBs that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-11. What is the geographic market area in the United States served by your firm's WEBs? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe: _____)

PART III.--PRICING AND RELATED INFORMATION--Continued

III-12. (a) Can other products be substituted for WEBs?

No Yes--Please list these substitute products in order of importance.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for WEBs?

No Yes--To what degree do changes in their prices affect the price for WEBs? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of WEB or final end use?

III-13. a) How has the demand within the United States for WEBs changed since January 1, 2006? What principal factors affect changes in demand?

Increased No change Decreased Fluctuated

b) How has the demand outside of the United States for WEBs changed since January 1, 2006? What principal factors affect changes in demand?

Increased No change Decreased Fluctuated

PART III.--PRICING AND RELATED INFORMATION--Continued

III-14. Have there been any significant changes in the product range or marketing of WEBs since January 1, 2006?

No Yes-- Please describe.

III-15. (a) Is the WEB market subject to business cycles or conditions of competition (including seasonal business) distinctive to WEBs?

No (skip to question IV-16.) Yes-- Please describe below and then answer part (b).

(b) If yes, have there been any changes in the business cycles or conditions of competition for WEBs since January 1, 2006?

No Yes-- Please describe.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-18. Please identify below the names and addresses of your firm's 10 largest customers for WEBs during 2006-2008. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of WEBs from China that each of these customers accounted for in 2008.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2008 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					