### U.S. IMPORTERS' QUESTIONNAIRE

#### STAINLESS STEEL WIRE ROD FROM ITALY, JAPAN, KOREA, SPAIN, AND TAIWAN

This questionnaire must be received by the Commission by no later than February 10, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping duty orders concerning stainless steel wire rod from Italy, Japan, Korea, Spain and Taiwan (Inv. Nos. 731-TA-770-773 and 775 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm		
		Zip Code
World Wide Web a	address	
Has your firm importe time since January 1, 2	d stainless steel wire rod (as defined in the in 2004?	nstruction booklet) from any country at any
YES (Read t	ne certification below and promptly return only the instruction booklet carefully, complete all part nnaire to the Commission so as to be received by	s of the questionnaire, and return the entire
	CERTIFICATION	1
and belief and understand that the By means of this certification had information provided in this quantum provided in this quantum provided in this quantum provided in the p	he information submitted is subject to audit I also grant consent for the Commission,	ire is complete and correct to the best of my knowledge and verification by the Commission.  and its employees and contract personnel, to use the in any other import-injury investigations or reviews
Commission, its employees, and maintaining the records of these	contract personnel who are acting in the reviews or related proceedings for which to grams and operations of the Commission p	e and throughout these reviews may be used by the capacity of Commission employees, for developing or this information is submitted, or in internal audits and pursuant to 5 U.S.C. Appendix 3. I understand that all
Name of Authorized Official	Title of Authorized Official	Date
	Phone: ()	
Signature	Fax ( )	E-mail address

### PART II.--TRADE AND RELATED INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.			elow the actual number of hour questionnaire and completing		d the cost to your
				hours	dollars
I-1b.		r the cla	ted in any comments you may larity of specific questions. Pleave address.		
I-2.	questionnaire (see page 3	of the i	de the name and address of esta nstruction booklet for reporting e stock exchange and trading sy	g guidelines).	
I-3.	OwnershipIs your firm	owned	l, in whole or in part, by any otl	her firm?	
	□ No □ YesI	List the	following information.		
	Firm name		Address		Extent of ownership
		<u> </u>			

	sList the following information.	
Firm name	<u>Address</u>	<u>Affiliation</u>
Related NONSUBJEC	CT importers/exportersDoes v	your firm have any related firms, ei
domestic or foreign, wh	hich are engaged in importing stai	inless steel wire rod from countries
		ed States or which are engaged in an Italy, Japan, Korea, Spain and T
to the United States?		,.,,
□ No □ Ye	sList the following information.	
Firm name and country	<u>Address</u>	<u>Affiliation</u>
	<del></del>	<del></del>
	Does your firm have any related fi duction of stainless steel wire rod?	rms, either domestic or foreign, wl?
are engaged in the prod	sList the following information.	
are engaged in the production	_	
are engaged in the production and are engaged in the production.	sList the following information. <u>Address</u>	<u>Affiliation</u>
are engaged in the production and are engaged in the production.	_	
are engaged in the prod	_	

Consign	ee of the impor	rted products(s	Customs	s broker or freight forward	der
	please list the c			s steel wire rod but is not ess, telephone number, an	
Firm name		Addres	<u>88</u>	Contact person number	and phone
				firm enters stainless steel	
Foreign trace		erchandise froi	n, foreign trade zon  Yes	es or bonded warehouses.	
Bonded war		□No	Yes		
TIBPleas		ther your firm	imports stainless ste	el wire rod under the TIB	
☐ No	Yes				
business pla	n. Does your	company or an	y related firm have	equest a copy of your com a business plan or any into a conditions for stainless s	ernal
☐ No			the requested docum uments, please expla	ents. If you are not provi in why not.	ding the
				ts subject to this proceedi	
subject of a		lease specify.	gations in the Office	states of in any other co	unures:
		1 :0			

### PART II.--TRADE AND RELATED INFORMATION--Continued

Further information on this part of the questionnaire can be obtained from Edward Petronzio (202-205-3176, edward.petronzio@usitc.gov). Supply all data requested on a <u>calendar-year</u> basis.

Company contact:		
company contacts	Name and tit	le
	( )	
	Phone number	
		cate whether your firm has experienced any of the following of stainless steel wire rod since January 1, 2004?
(check as many as ap	propriate)	(please describe)
office/warehouse	openings	
office/warehouse	-	
expansions		
acquisitions		
consolidations		
prolonged shutdown portation curtailme		
revised labor agre	ements	
other		

Valbruna/Hitachi/Yieh

Hsing All others

II-3.		nges in operationsDoes your firm anticipate any changes in the character of or organization (as noted above) relating to the importation of stainless steel wire							
	□ No □	and j	provide under ness plans or	o the time, nat lying assump other supporti	tions, along w	ith relevant p	ortions of		
	uestion II-4, if you ular effect of revo			ticular orders	s, please indic	cate and expl	ain the		
II-4.	Anticipated char anticipate any char relating to the imponstainless steel	anges in the cl portation of st	naracter of yo ainless steel v	ur operations wire rod in the	or organizatio future if the a	n (as noted al antidumping o	oove) luty orders		
	□ No □	and	provide under ness plans or	the time, naturelying assumption	tions, along w	ith relevant p	ortions of		
II-5.	Arranged important wire rod from Ital 31, 2009?	ly, Japan, Kor	ea, Spain, Ta		sources for de	elivery after I	December		
				0 44 (4	*				
		01/10	02/10	03/10	04/10	05/10	06/10		
Italy (	except	V1/1V	U4/1U	03/10	U4/1U	03/10	00/10		
Valbr	-								
	(except Hitachi)								
Korea	ļ								
Spain									
	n (except Yieh								
Hsing	)								

<sup>2</sup> Identify your principal export markets:

United States, please elab	se indicate yo		•			
II-7a. <u>Imports from IT</u>	ALYDoes y	our firm impor	t stainless ste	el wire rod fro	om ITALY ?	
No.	of s the	tainless steel w specified perio	vire rod impor ds. (See defin	rted from ITÂl nitions in the i	ments and inve	m during klet.)
ITALY (e					1 S.p.A.,	) 
	Quant	ity (in short ton		· · · · · · · · · · · · · · · · · · ·		
Item	2004	2005	2006	dar year 2007	2008	2009
Beginning-of-period inventories (quantity) (A)	2004	2003	2000	2001	2000	2009
Imports: Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/comp	any transfers:					_
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users ( <i>quantity</i> ) (L)						
<sup>1</sup> Sales to related firms (includifferent basis for valuing these sizely value data using that basis for ea	ales within your	company, pleas	be valued at fa	air market value. pasis (e.g., cost,	In the event the cost plus, etc.)	at you use a and provide

<u>Imports from ITALY</u>.--Does your firm import stainless steel wire rod from ITALY?

Yes-- Report your firm's imports and your firm's shipments and inventories

of stainless steel wire rod imported from **ITALY** by your firm during the specified periods. (See definitions in the instruction booklet.)

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

No.

	Quant	ity ( <i>in short ton</i>	s), value ( <i>in \$1</i>	,000)			
	Calendar year						
ltem	2004	2005	2006	2007	2008	2009	
Beginning-of-period nventories (quantity) (A)							
mports: Quantity (B)							
Value (C)							
J.S. shipments: Commercial shipments: Quantity (D)							
Value (E)							
Internal consumption/compa	any transfers:						
Quantity (F)							
Value <sup>1</sup> (G)							
Export shipments: <sup>2</sup> Quantity (H)							
Value (I)							
End-of-period inventories (quantity) (J)							
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)							
U.S. commercial shipments to end users (quantity) (L)							

II-7c. <u>Imports from JAPAN</u>.--Does your firm import stainless steel wire rod from JAPAN?

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

<sup>2</sup> Identify your principal export markets:

∐ No.	of s duri	t your firm's in tainless steel wang the specifie	rire rod import	ted from <b>JAP</b> A	N by your fire	m
JAPAN		uding H	itachi N	Metals I	∠ <b>td.</b> )	
	Quanti	ity (in short ton	s), value ( <i>in \$1</i>	1,000)		
				lar year		
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports: Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users ( <i>quantity</i> ) (L)						
Sales to related firms (including different basis for valuing these sall value data using that basis for each part of the sall of the s	es within your	company, pleas				

II-7d. <u>Imports from JAPAN</u>.--Does your firm import stainless steel wire rod from JAPAN?

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

<sup>2</sup> Identify your principal export markets: \_

∐ No.	of s	tainless steel w	vire rod import	ted from <b>JAP</b> A	N by your firm	m
		0 1	ed periods. (Se	ee definitions i	n the instruction	on
	DOO	klet.)				
TAD	A NI /TI		/ - 4 - 1 - T	4.11-	>	
JAP	AN (H	itacni N	tetais 1	∠td. only	<b>7)</b>	
	Quanti	ty (in short ton		•		
ltem			1	lar year	1	
	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:  Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments:						
Quantity (D) Value (E)						
Internal consumption/compa	ny transfors:					
Quantity (F)	ily transfers.					
Value <sup>1</sup> (G)					-	
Export shipments: <sup>2</sup>						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users ( <i>quantity</i> ) (L)						
<sup>1</sup> Sales to related firms (including different basis for valuing these sal value data using that basis for each	es within your	company, pleas	be valued at fa se specify that b	ir market value. asis (e.g., cost,	In the event that cost plus, etc.) a	t you use a and provide

II-7e. <u>Imports from KOREA</u>.--Does your firm import stainless steel wire rod from KOREA?

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

<sup>2</sup> Identify your principal export markets:

□ No. □	of st	tainless steel w	rire rod import	ted from <b>KOR</b>	nents and inver	rm
		ng the specifie klet.)	a perioas. (Se	ee definitions i	n the instruction	on
	000	Kict.)				
		KOR	EA			
	Quanti	ty (in short ton	s), value ( <i>in \$1</i>	7,000)		
			Calend	lar year		
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports: Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (includi different basis for valuing these sa value data using that basis for eac	les within your	company, pleas				

<u>Imports from SPAIN</u>.--Does your firm import stainless steel wire rod from **SPAIN**?

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

		SPA	IN			
			11 4			
	Quanti	ty (in short tor	ns), value ( <i>in</i> \$1			
		T		dar year		T
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period nventories (quantity) (A)						
mports: Quantity (B)						
Value (C)						
J.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/comp	any transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (includifferent basis for valuing these sayalue data using that basis for each	ales within your ch period identif	company, pleas				
<sup>2</sup> Identify your principal export	markets:					

<u>Imports from TAIWAN</u>.--Does your firm import stainless steel wire rod from TAIWAN?

Yes-- Report your firm's imports and your firm's shipments and inventories

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

No.

1	Quanti	ty (in short ton		•		
ltem	2004	2005	2006	lar year 2007	2008	2009
Beginning-of-period inventories (quantity) (A)	2004	2000	2000	2001	2000	2000
Imports: Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/compa	any transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users (quantity) (L)						

II-7h. <u>Imports from TAIWAN</u>.--Does your firm import stainless steel wire rod from TAIWAN?

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

<sup>2</sup> Identify your principal export markets:

No. Yes Report your firm's imports and your firm's shipments and inventories of stainless steel wire rod imported from <b>TAIWAN</b> by your firm during the specified periods. (See definitions in the instruction					firm	
		ng the specifie klet.)	ea perioas. (Se	ee definitions i	n the instruction	on
TAIWAN	N (Yieh	Hsing	Enterp	rise Ltd	. only)	
	Quanti	ty (in short ton	s), value ( <i>in \$1</i>	,000)		
		T	Calend	lar year	T	1
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:  Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users ( <i>quantity</i> ) (L)						
Sales to related firms (including different basis for valuing these salvalue data using that basis for each value.	les within your	company, pleas				

Imports from ALL OTHER SOURCES. -- Does your firm import stainless steel wire rod from

U.S. Importers' Questionnaire - Stainless Steel Wire Rod

<sup>2</sup> Identify your principal export markets:

### PART II.--TRADE AND RELATED INFORMATION--Continued

countries other than Italy, Japan, Korea, Spain, or Taiwan?

□ No. □	of s	t your firm's ir tainless steel w	vire rod import	ted from count	ries other than	Italy,
	peri	an, Korea, Spa ods. (See defi	nitions in the i	nstruction boo	klet.)	eified
ALL C	THEF	R SOUR	CES C	OMBIN	NED	
	Quant	ity ( <i>in short ton</i>	s), value ( <i>in</i> \$1	,000)		
		1	Calend	lar year		T
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:  Quantity (B)						
Value (C)						
U.S. shipments: Commercial shipments: Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:	•	•	•	•	1
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup> Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution: U.S. commercial shipments to distributors (quantity) (K)						
U.S. commercial shipments to end users ( <i>quantity</i> ) (L)						
<sup>1</sup> Sales to related firms (including different basis for valuing these salvalue data using that basis for each value.	es within your	company, pleas				

### PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Shipments of stainless steel wire rod, by type and country.—Report your firm's U.S. shipments (commercial shipments plus internal consumption/transfers) of the following types of stainless steel wire rod imported by your firm in 2009. These data should sum to the total U.S. shipments reported in question(s) II-7 on the previous pages.

(Quantity in short tons)					
		Types of	stainless steel w	rire rod	
Country	Austenitic	Ferritic	Martensitic	All other	Total
				types	
Commercial shipments:					
Italy (excluding Valbruna)					
Japan (excluding Hitachi)					
Korea					
Spain					
Taiwan (excluding Yieh Hsing)					
Italy (Valbruna only)					
Japan (Hitachi only)					
Taiwan (Yieh Hsing only)					
All others					
Total					
Internal consumption/transfers t	o related firms	:			
Italy (excluding Valbruna)					
Japan (excluding Hitachi)					
Korea					
Spain					
Taiwan (excluding Yieh Hsing)					
Italy (Valbruna only)					
Japan (Hitachi only)					
Taiwan (Yieh Hsing only)					
All others					
Total					

II-8.	Recon	ciliation of import data	
	(a)	Please note that the quantit as follows in each period (	ties reported in questions II-7a through II-7i should reconcile <i>i.e.</i> , in each column):
		Reconciliation	
		A + B - D - F - H = J	Do these data reconcile?  Yes No(Please explain:)
		D = K + L	Do these data reconcile?  Yes No( Please explain:)
	(b)	beginning-of-period invent	ties reported for end-of-period inventories should equal the tories reported in the subsequent calendar year ( <i>i.e.</i> , line J of e B of year 2005). Do these data reconcile for each adjacent
		Yes. No	oPlease explain.
			onse differs for particular orders, please indicate and n and/or revocation of specific orders.
II-9.	import effect	s of stainless steel wire rod fon your firm's imports, U.S.	enificance of the existing antidumping duty orders covering from Italy, Japan, Korea, Spain, and Taiwan in terms of its shipments of imports, and inventories. You may wish to fore and after the imposition of the orders.

II-10.	<b>Likely effect of revocation of orders</b> Would your firm anticipate any changes in its import U.S. shipments of imports, or inventories of stainless steel wire rod in the future if the antidumping duty orders on stainless steel wire rod from Italy, Japan, Korea, Spain, and Taiw were to be revoked?	
	No Yes-Supply details as to the time, nature, and significance of such change and provide underlying assumptions, along with relevant portion business plans or other supporting documentation for any trends projections you may provide.	s of

#### PART III.--PRICING AND MARKET FACTORS

Further information on this part of the questionnaire can be obtained from John Benedetto (202-205-3270, john.benedetto@usitc.gov)

III-1.	Contact information related information?	( <b>Price</b> )Who should t	be contacted regarding the reques	sted pricing and
	Company contact:	Name and title		
		( ) Phone number	E-mail address	

#### **PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, for your commercial shipments to unrelated U.S. customers since 2004 of the following products you imported from Italy, Japan, Korea, Spain and Taiwan:

- <u>Product 1</u>.—Grade AISI 304 wire rod, 5.5 mm (0.217 inch) diameter, hot rolled, annealed and pickled
- <u>Product 2</u>.---Grade AISI 302 wire rod, spring quality, 5.5 mm (0.217 inch) diameter, hot rolled, annealed and pickled
- <u>Product 3</u>.---Grade AISI 308L wire rod, 5.5 mm (0.217 inch) diameter, hot rolled, annealed and pickled
- <u>Product 4</u>.---Grade AISI 430 wire rod, 5.5 mm (0.217 inch) diameter, hot rolled, annealed and pickled
- <u>Product 5</u>.---Grade AISI 420 wire rod, 5.5 mm (0.217 inch) diameter, hot rolled, annealed and pickled
- <u>Product 6</u>.---Grade AISI 410 wire rod, 5.5 mm (0.217 inch) diameter, hot rolled, annealed and pickled

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

### PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Price data (Italy).--**Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Italy (excluding Valbruna) and sold by your firm.

# ITALY (excluding Acciaierie Valbruna S.p.A.)

	Produ	ıct 1	Produ	uct 2
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December  1 Net values (i.e., gross sales values)				

returned goods), f.o.b. your U.S. point of shipment.

<b>Note</b> If your product does not exactly	$\prime$ meet the product specifications but is	s competitive with the specified product
provide a description of your product:		

Product 1:	
Product 2:	

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part III.

## III-2. Price data (Italy).--Continued

# ITALY (excluding Acciaierie Valbruna S.p.A.)

	Produ	ıct 3	Produ	uct 4
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				

Note If your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 3:		
Product 4:		

## III-2. Price data (Italy).--Continued

# ITALY (excluding Acciaierie Valbruna S.p.A.)

(Qu	antity in short ton	s, value <i>in dollar</i>	s)	
	Prod	uct 5	Prod	uct 6
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
Net values (i.e., gross sales values returned goods), f.o.b. your U.S. point of Pricing product definitions are provi	shipment.		es, prepaid freight, ar	d the value of
<b>Note</b> If your product does not exactly m provide a description of your product:	eet the product spe	ecifications but is c	ompetitive with the s	pecified product,

Product 5:		
Product 6:		

### PART III.--PRICING AND MARKET FACTORS--Continued

III-2. **Price data (Japan).--**Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Japan and sold by your firm.

# JAPAN (excluding Hitachi Metals Ltd.)

Period of shipment  2004:     January-March     April-June     July-September     October-December  2005:     January-March     April-June     July-September     October-December  2006:     January-March     April-June     July-September     October-December  2006:     January-March     April-June     July-September     October-December  2007:     January-March     April-June     July-September     July-September	Value	Quantity	Value
January-March April-June July-September October-December  2005: January-March April-June July-September October-December  2006: January-March April-June July-September October-December  2007: January-March April-June April-June January-March April-June			
April-June July-September October-December  2005: January-March April-June July-September October-December  2006: January-March April-June July-September October-December 2007: January-March April-June January-March April-June			
July-September October-December  2005: January-March April-June July-September October-December  2006: January-March April-June July-September October-December 2007: January-March April-June			
October-December  2005: January-March April-June July-September October-December  2006: January-March April-June July-September October-December 2007: January-March April-June			
2005: January-March April-June July-September October-December 2006: January-March April-June July-September October-December 2007: January-March April-June April-June			
January-March April-June July-September October-December 2006: January-March April-June July-September October-December 2007: January-March April-June April-June			
April-June July-September October-December  2006: January-March April-June July-September October-December  2007: January-March April-June			
July-September October-December  2006: January-March April-June July-September October-December  2007: January-March April-June			
October-December  2006:     January-March     April-June     July-September     October-December  2007:     January-March     April-June			
2006: January-March April-June July-September October-December 2007: January-March April-June			
January-March April-June July-September October-December  2007: January-March April-June			
April-June July-September October-December  2007: January-March April-June			
July-September October-December  2007: January-March April-June			
October-December  2007: January-March April-June			
2007: January-March April-June			
January-March April-June			
April-June April-June			
·			
July-September			
October-December			
2008:			
January-March			
April-June			
July-September			
October-December			
2009:			
January-March			
April-June			
July-September			
October-December			

NoteIf your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 1:		
Product 2:		

## Price data (Japan).--Continued

# JAPAN (excluding Hitachi Metals Ltd.)

(Qı	uantity in short tons	s. value <i>in dollar</i> s	s)	
Product 3 Product 4				
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<sup>1</sup> Net values ( <i>i.e.</i> , gross sales values		illowances, rebate	s, prepaid freight, an	d the value of

NoteIf your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 3:		
Product 4:		

ed goods), f.o.b. your U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of Part III.

# Price data (Japan).--Continued

# JAPAN (excluding Hitachi Metals Ltd.)

(Qı	antity in short ton	s, value <i>in dollar</i>	rs)	
Product 5				uct 6
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
<b>2009:</b> January-March				
April-June				
July-September				
October-December				
	logo all dissevents	ollowopoca robata	no propoid froight an	d the value of
Net values ( <i>i.e.</i> , gross sales values returned goods), f.o.b. your U.S. point of     Pricing product definitions are prov  NoteIf your product does not exactly make the content of the content	shipment. ided on the first pag	ge of Part III.		
INDIEII YOUI PIOUUCI UOES HOI EXACIIY III	ieer trie broader spe	cincations but is c	ompeniive wini me sp	recineu product,

Note If your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 5:		
Product 6:		

### PART III.--PRICING AND MARKET FACTORS--Continued

**Price data (Korea).--**Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Italy, Japan, Korea, Spain and Taiwan and sold by your firm.

# Korea

	Produ	ıct 1	s) Product 2	
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				

<b>Note</b> If your product does not exactly	$\prime$ meet the product specifications but is	s competitive with the specified product
provide a description of your product:		

Product 1:		
Product 2:	·	

## PART III.--PRICING AND MARKET FACTORS--Continued

## III-2. Price data (Korea).--Continued

# Korea

·	Produ	ıct 3	Produ	uct 4
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
Net values (i.e., gross sales value returned goods), f.o.b. your U.S. point Pricing product definitions are product.	of shipment.		s, prepaid freight, an	d the value

Note If your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 3:		
Product 4:		_

## III-2. Price data (Korea).--Continued

Product 6:

# Korea

(Qu	antity in short to	ns, value in dollar:	s)	
	Pro	duct 5	Proc	luct 6
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
Net values ( <i>i.e.</i> , gross sales values returned goods), f.o.b. your U.S. point of <sup>2</sup> Pricing product definitions are prov	shipment.		s, prepaid freight, a	nd the value of
<b>Note</b> If your product does not exactly m provide a description of your product:	eet the product sp	ecifications but is co	ompetitive with the s	pecified product,
Product 5:				

III-2. **Price data (Spain).--**Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Italy, Japan, Korea, Spain and Taiwan and sold by your firm.

# **Spain**

	Produ	Product 1		Product 2	
Period of shipment	Quantity	Value	Quantity	Value	
2004:					
January-March					
April-June					
July-September					
October-December					
2005:					
January-March					
April-June					
July-September					
October-December					
2006:					
January-March					
April-June					
July-September					
October-December					
2007:					
January-March					
April-June					
July-September					
October-December					
2008:					
January-March					
April-June					
July-September					
October-December					
2009:					
January-March					
April-June					
July-September					
October-December  1 Net values (i.e., gross sales values)					

Pricing product definitions are provided on the first page of Part III.

NoteIf your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 1:			
Product 2:			

## PART III.--PRICING AND MARKET FACTORS--Continued

## III-2. Price data (Spain).--Continued

# **Spain**

	Produ	ict 3	Product 4	
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
<sup>1</sup> Net values ( <i>i.e.</i> , gross sales value returned goods), f.o.b. your U.S. point of <sup>2</sup> Pricing product definitions are pro-	of shipment.		s, prepaid freight, and	d the value o

<b>Note</b> If your product does not exactly	meet the product specifications but is	s competitive with the specified product
provide a description of your product:		

Product 3:		
Product 4:		

## PART III.--PRICING AND MARKET FACTORS--Continued

## III-2. Price data (Spain).--Continued

Product 6:

# **Spain**

(Qı	uantity in short to	ns, value in dollar	rs)	
·	Product 5		Prod	uct 6
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
Net values (i.e., gross sales values returned goods), f.o.b. your U.S. point of Pricing product definitions are prov	shipment.		es, prepaid freight, ar	nd the value of
<b>Note</b> If your product does not exactly me provide a description of your product:	neet the product spe	ecifications but is c	competitive with the s	pecified product,
Product 5:				

### PART III.--PRICING AND MARKET FACTORS--Continued

**Price data (Taiwan).--**Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from Italy, Japan, Korea, Spain and Taiwan and sold by your firm.

# TAIWAN (excluding Yieh Hsing Enterprise Ltd.)

	Produ	uct 1	Product 2	
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				

NoteIf your product does not exactly	meet the product specifications but is	competitive with the specified product
provide a description of your product:		

Product 1:	
Product 2:	

### III-2. Price data (Taiwan).--Continued

# TAIWAN (excluding Yieh Hsing Enterprise Ltd.)

	Produ	s, value <i>in dollar</i> uct 3	Product 4	
Period of shipment	Quantity	Value	Quantity	Value
2004:				
January-March				
April-June				
July-September				
October-December				
2005:				
January-March				
April-June				
July-September				
October-December				
2006:				
January-March				
April-June				
July-September				
October-December				
2007:				
January-March				
April-June				
July-September				
October-December				
2008:				
January-March				
April-June				
July-September				
October-December				
2009:				
January-March				
April-June				
July-September				
October-December				
Net values (i.e., gross sales valureturned goods), f.o.b. your U.S. point Pricing product definitions are product definitions.	of shipment.		s, prepaid freight, an	d the value o

**Note.--**If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3:		
Product 4:		

## III-2. Price data (Taiwan).--Continued

Product 6:

# TAIWAN (excluding Yieh Hsing Enterprise Ltd.)

(Quantity in short tons, value in dollars)					
	Proc	duct 5	Proc	duct 6	
Period of shipment	Quantity	Value	Quantity	Value	
2004:	-				
January-March					
April-June					
July-September					
October-December					
2005:					
January-March					
April-June					
July-September					
October-December					
2006:					
January-March					
April-June					
July-September					
October-December					
2007:					
January-March					
April-June					
July-September					
October-December					
2008:					
January-March					
April-June					
July-September					
October-December					
2009:					
January-March					
April-June					
July-September					
October-December					
Net values (i.e., gross sales values returned goods), f.o.b. your U.S. point of s Pricing product definitions are provided.	shipment.		es, prepaid freight, a	nd the value of	
<b>Note</b> If your product does not exactly me provide a description of your product:	eet the product sp	ecifications but is c	competitive with the s	specified product,	
Product 5:					

wire	e setting How does your firm rod (check all that apply)? If list with your submission. If	your firm issues price lis	sts, please inclu	ide a copy of a recent
	ransaction by transaction	☐ Contracts	Set p	rice lists
o	therPlease describe:			
Disco	<b>bunt policy</b> Please indicate	and describe your firm's	discount polic	ies ( <i>check all that</i>
□Q	uantity discounts	Annual total volume di	scounts [	No discount policy
o [	therPlease describe:			
Prici (a)	what are your firm's typic 2/10 net 30 days)?	al sales terms for its imp		
(b)	On what basis are your prione)  F.o.bPlease specify priority	-		usually quoted? (check
steel	ract versus spotApproxim wire rod in 2009 were on a (1 hs), (2) short-term contract basales basis (for a single delive	ately what share of your ) long-term contract basi usis (multiple deliveries u	firm's sales of s (multiple deli	iveries for more than 12
	Type of sale	Share of sale	es (percent)	
	Long-term contracts			
	Short-term contracts			
	Spot sales			

III-7.	<b>Long-term contact provisions.</b> If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.						
	(a)	What is the average duration	n of a contract?				
	(b)	Can prices be renegotiated of	during the contract period?	Yes	☐ No		
	(c)	Does the contract fix quantity, price, or both?  Quantity			Price	Both	
	(d)	Does the contract have a me	eet or release provision?	Yes	☐ No		
III-8.		term contract provisionsIng questions with respect to	•		•	nswer the	
	(a)	(a) What is the average duration of a contract?					
	(b)	(b) Can prices be renegotiated during the contract period?  Yes No					
	(c)	Does the contract fix quantity, price, or both?  Quantity  Price  Both					
	(d)	Does the contract have a meet or release provision?					
III-9.		imesWhat is the average lear firm's sales of stainless stee		r's order and	the date	of delivery	
		<u>Source</u>	Share of sales, 2009	Le	ead time		
	From	your firm's inventory					
	From invent	foreign manufacturers' tory					
	Produ	ced to order					
	Total		100 %				
III-10.	Shippi	ng information					
	(a) What is the approximate percentage of the total delivered cost of stainless steel wire ro that is accounted for by U.S. inland transportation costs? percent.				el wire rod		
	(b)	(b) Who generally arranges the transportation to your customers' locations? (check one)  Your firm or purchaser					
	(c) What proportion of your sales are delivered within 100 miles of your point of importation ( ) or storage facility ( ) (check one, then provide the percentages)? percent. Within 101 to 1,000 miles? percent. Over 1,000 miles? percent. Be sure to check one of the two options for measurement.						

### PART III.--PRICING AND MARKET FACTORS--Continued

III-11. <u>Geographical shipments.--</u> What is the geographic market area in the United States served by your firm's shipments of stainless steel wire rod imported from any source? (check all that apply)

Geographic area	Subject imports	Nonsubject imports
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.		
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.		
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.		
Central SouthwestAR, LA, OK, and TX.		
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.		
Pacific CoastCA, OR, and WA.		
Other.—All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.		
<sup>1</sup> Subject imports includes SSWR from: Italy (excludin	g Valbruna); Japan (ex	cluding Hitachi);
Korea, Spain, and Taiwan (excluding Yieh Hsing).		
<sup>2</sup> Nonsubject imports include SSWR produced by Valb	runa, Hitachi, Yieh Hsir	ng, and SSWR from
countries other than Italy, Japan, Korea, Spain, and Ta	iwan.	
accounted for by stainless steel wire rod?  End use	Share of total co	
Changes in end usesHave there been any changes i	n the end uses of stain	uless steel wire rod
since 2004?	in the end uses of stand	ness steer whe rou
No YesPlease describe.		
		<del>-</del>

III-14.	Anticipated changes in end usesDo you anticipate any changes in terms of the end uses of stainless steel wire rod in the future?						
	☐ No ☐ YesPlease describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						
III-15.	<u>Substitutes</u> Please list in order of importance any products that may be substituted for stainless steel wire rod. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for stainless steel wire rod, and to what degree, and the length of any time lag of such an effect.						
	Substitute	Description	Have changes in the prices of this substitute affected the price for stainless steel wire rod?				
1.			☐ No ☐ YesPlease explain.				
2.			☐ No ☐ YesPlease explain.				
3.			□ No □ YesPlease explain.				
4.			☐ No ☐ YesPlease explain.				
5.			☐ No ☐ YesPlease explain.				

III-16.	<u>Changes in substitutes.</u> Have there been any changes in the number or types of products that can be substituted for stainless steel wire rod since 2004?						
	☐ No ☐ YesPlease explain.						
III-17.	Anticipated changes in substituteDo you anticipate any changes in terms of the substitutability of other products for stainless steel wire rod in the future?						
	No YesPlease describe and provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						
III-18.	Raw materialsTo what extent have changes in the prices of raw materials affected your firm's selling prices for stainless steel wire rod since 2004? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						
V-19.	Surcharges Does your firm change prices of stainless steel wire rod to its customers based on an alloy surcharge formula? No Yes If yes, please report all of the following information. If no, please respond to (c) and (d).						
	(a) The actual surcharge formulas for each stainless steel wire rod product to which a surcharge formula is applied. If the formula changed since 2004, please report the relevant surcharge formula for each period when it applied.						

Continued  (b) Please report the source of prices for nickel, chrome, and molybdenum used in the surcharge formula.						
(c) Does your firm employ a surcharge for titanium, manganese, scrap (iron), energy (natural gas and/or electricity), fuel (for transportation costs), or any other surcharges? If so, please describe the surcharge formula applied in each case and whether the formula has changed since 2004.						
(d) How frequently does your firm change or adjust its surcharges for stainless steel wire rod? If it varies depending on the alloy or other basis, please explain.						
Changes in factors affecting supplyHave any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.Sproduced stainless steel wire rod in the U.S. market since 2004?						
☐ No ☐ YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.						

ess steel wire rod arket in the future?						
If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						
Availability of "nonsubject" import supplyHas the availability of <u>NONSUBJECT</u> stainless steel wire rod ( <i>i.e.</i> , stainless steel wire rod imported from countries other than Italy, Japan, Korea, Spain and Taiwan) changed since 2004?						
Export constraintsDescribe how easily your firm can shift its sales of stainless steel wire rod between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting stainless steel wire rod between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						

III-24.		ct changesHave there been any significant changes in the product range, product mix, or ing (including sales over the internet) of stainless steel wire rod since 2004?					
	☐ No	YesPlease describe and quantify if possible.					
III-25.	Anticipated product changesDo you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of stainless steel wire rod in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						
	☐ No	YesPlease identify, including the time period.					
IV-26.	<u>Negotiations</u> Do purchases of stainless steel wire rod usually involve negotiations between supplier and purchaser?						
	□ No	Yes Please describe the negotiation process. In your response, please comment on whether your firm asks purchasers about price quotes from competing suppliers.					
III 27	Domor	nd trends					
111-27.							
	(a)	How has the demand within the United States for stainless steel wire rod changed since January 1, 2004? What principal factors affect changes in demand?					
		☐ Increased ☐ No Change ☐ Decreased ☐ Fluctuated					

III-27.	7. <u>Demand trends</u> .—Continued									
	(b)	How has the demand outside the United States (if known) for stainless steel wire rod changed since January 1, 2004? What principal factors affect changes in demand?								
		☐ Increased	☐ No Change	Decreased	Fluctuated					
III-28.	Anticipated demand trends,									
	(a)	How do you anticipate demand will change within the United States for stainless steel wire rod in the future? What principal factors that will affect these changes in demand?								
		☐ Increase	☐ No Change	Decrease	Fluctuate					
	(b)	How do you anticipate demand will change outside the United States for stainless wire rod to in the future? What principal factors that will affect these changes in demand?								
		☐ Increase	☐ No Change	Decrease	Fluctuate					
III-29.		arkets, if known. Pro	compare market prices of vide specific information							

### PART III.--PRICING AND MARKET FACTORS--Continued

II-30.	Business cycles						
	(a) Are the markets for stainless steel wire rod subject to business cycles or conditions of competition (including seasonal business) distinctive to stainless steel wire rod?						
	☐ No (skip to question III-31) ☐ Yes Please describe below, and then answer part						
	(b) If yes, have there been any changes in the business cycles or conditions of competition for stainless steel wire rod since January 1, 2004?						
	☐ No ☐ Yes Please describe changes.						

III-31. Market studies.--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss stainless steel wire rod supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Italy, Japan, Korea, Spain and Taiwan, and (3) the world as a whole. Of particular interest is such data from 2004 to the present and forecasts for the future.

III-32. <u>Interchangeability by country-pair.</u>—Is stainless steel wire rod produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	Italy	Japan	Korea	Spain	Taiwan	Other countries <sup>2</sup>		
United States								
Italy								
Japan								
Korea								
Spain								
Taiwan								
<sup>1</sup> For any country-pair producing stainless steel wire rod which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use:								
<sup>2</sup> List the countr	ies							

III-33. <u>Differences other than price by country-pair</u>.--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between stainless steel wire rod produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	Italy	Japan	Korea	Spain	Taiwan	Other countries <sup>2</sup>	
United States							
Italy							
Japan							
Korea							
Spain							
Taiwan							
<sup>1</sup> For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of stainless steel wire rod, identify the country-pair and report the advantages or disadvantages imparted by such factors:  2 List the countries.							