#### U.S. IMPORTERS' QUESTIONNAIRE

#### POLYETHYLENE RETAIL CARRIER BAGS FROM CHINA, MALAYSIA, AND THAILAND

This questionnaire must be received by the Commission by no later than February 19, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping duty orders concerning polyethylene retail carrier bags ("PRCBs") from China, Malaysia, and Thailand (Inv. Nos. 731-TA-1043-1045 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm							
Address							
City				State		Zip Code	
World Wide	Web add	lress					
Has your firm i 1, 2004?	nported P	'RCBs (as defi	ned in the ir	nstruction b	ooklet)	from any country at an	y time since January
$\square$ YES	(Read the i	nstruction book	let carefully,	complete all	parts of	ge of the questionnaire to the questionnaire, and ret late indicated above)	· ·
			CERT	<b>FIFICATI</b>	ON		
s of this certifice ion provided in a d by the Commiss vledge that infor ion, its employee ing the records o	ation I all this quest with the second the mation so so the second	Iso grant consionnaire and e same or simulated in the other than t	sent for the throughout ilar merchalinis question nel who are ed proceeditions of the	Commission to these revi andise. Andire responder acting in Angs for whi	on, and ews in onse ar the cap ch this	any other import-injud and throughout these acity of Commission information is submit	ontract personnel, to ury investigations or reviews may be used employees, for develotted, or in internal audit 3. I understand
Authorized Offic				Official			
Authorized Offic		Title of A	Authorized C	Official		Date	
Authorized Offic			Authorized C	Official			

#### PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a.	<u>OMB statistics</u> Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.									
				hours	dollars					
I-1b.		r the cla	ted in any comments you may larity of specific questions. Pleave address.							
I-2.	questionnaire (see page 3	of the i	de the name and address of esta nstruction booklet for reporting e stock exchange and trading sy	g guidelines).						
I-3.	OwnershipIs your firm	OwnershipIs your firm owned, in whole or in part, by any other firm?								
	□ No □ YesI	List the	following information.							
	Firm name		Address		Extent of ownership					
		<u> </u>								

## PART I.--GENERAL INFORMATION--Continued

domestic or Thailand int	foreign, which are e	ngaged in impor which are e	Poes your firm have a porting PRCBs from engaged in exporting	China, Malaysia, a	ind/or
☐ No	YesList the	e following in	formation.		
Firm name		Address		Affiliation	
domestic or Malaysia, o countries ot	foreign, which are e r Thailand into the U her than China, Mala	ngaged in imposited States of aysia, or Thail	rsDoes your firm leading PRCBs from or which are engaged land to the United States	countries other that in exporting PRCF	n China,
☐ No	YesList the		formation.		
Firm name	and country	Address		<u>Affiliation</u>	
			y related firms, eithe	r domestic or forei	gn, which
_	in the production of		C		
☐ No Firm name	YesList the	e following in  Address	formation.	Affiliation	
	mport operations ore than one answer		te the nature of your cable.	firm's importing of	perations or
Importer	of record		Takes title to	the imported produ	ct(s)
☐ Consign	ee of the imported p	roducts(s)	Customs brok	ter or freight forwa	rder

# PART I.--GENERAL INFORMATION--Continued

Firm name		Addres	<u>58</u>	Contact pers number	son and pho
			dicate whether your gn trade zones or bor	firm enters PRCBs intended warehouses.	to, or
Foreign trac	de zones	☐ No	Yes		
Bonded was	rehouses	☐ No	Yes		
TIBPleas under bond		ether your firm	imports PRCBs und	er the TIB (temporary	importati
☐ No	Yes				
business pla	an. Does your	company or an	y related firm have a	quest a copy of your of business plan or any conditions for PRCB	internal
☐ No	☐ Yes–I		he requested docum uments, please expla	ents. If you are not prin why not.	oviding th

## PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nathanael Comly (202-205-3174, nathanael.comly@usitc.gov). **Supply all data requested on a <u>calendar-year</u> basis**.

Company contact:		
r v J	Name and tit	le
	( )	
	Phone number	
		cate whether your firm has experienced any of the following of PRCBs since January 1, 2004?
(check as many as ap	propriate)	(please describe)
office/warehouse	openings	
office/warehouse	-	
expansions		
acquisitions		
consolidations		
prolonged shutdov importation curtailme		
revised labor agree	ements	
revised labor agre		

# PART II.--TRADE AND RELATED INFORMATION--Continued

II-3.	<u>Anticipated changes in operations</u> Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of PRCBs in the future?
	No Yes-Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue
	nestion II-4, if your response differs for particular orders, please indicate and explain the ular effect of revocation of specific orders.
II-4a.	Anticipated changes in operations in the event the orders are revokedWould your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of PRCBs in the future if the antidumping duty orders on PRCBs from China, Malaysia, and/or Thailand were to be revoked?
	No Yes-Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue
II-4b.	Anticipated source change due to possible antidumping duty orders or countervailing duty orderWould your firm anticipate switching sources of PRCBs from Indonesia, Taiwan, and/or Vietnam to other sources, including China, Malaysia, and/or Thailand, as a result of the possible antidumping duty orders against the first three countries or countervailing duty order against Vietnam currently undergoing investigations? If so, please identify the country that was initially the source of PRCBs imported by your company and explain when this change is anticipated.
II-5.	Actual source change due to possible antidumping duty orders.—To what extent (if any) did your firm switch its sources of PRCBs from China, Malaysia, or Thailand to Indonesia, Taiwan, Vietnam, or other countries as a result of the antidumping duty orders on PRCBs from China, Malaysia, and Thailand? Please identify the countries and the changes that occurred.

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-6.		<b>s</b> Has your firm impor Thailand for delive			f PRCBs from
	□ No □	Yes–Indicate when 1,000 bags) in		e delivered and the	quantities (in
	Period/Source	Jan Mar. 2010	<u>Apr June 2010</u>	<u>Jul. – Sep. 2010</u>	After Sep. 2010
	China				
	Malaysia				
	Thailand				
	Other sources				
II-7.		rting if producerlur reasons for importing			
II-8.		n for importsUnde ince January 1, 2004		ical reporting numb	er(s) have you
II-9.		rts.—Report your firs during the specified		Bs imported from the	ne following
		Quantity (in 1	,000 bags), value (in	\$1,000)	

	Quanti	ty ( <i>in 1,000 ba</i> g	ys), value ( <i>in</i> \$1	1,000)				
	Calendar year							
Item	2004	2005	2006	2007	2008	2009		
mports:								
Hang Lung Plastic Manufactory (China):								
Quantity (B)								
Value (C)								
Nantong Huasheng Plastic Products (China):								
Quantity (B)								
Value (C)								
Bee Lian Plastic Industries (Malaysia):								
Quantity (B)								
Value (C)								

## PART II.--TRADE AND RELATED INFORMATION--Continued

<sup>2</sup> Identify your **principal export markets**: \_

II-10a. Imports of PRCBs	from China	Does your f	irm import PR	.CBs from Chi	na?	
□ No. □	of PR		from China by	y your firm du	nents and inver ring the specif et.)	
		CHI	NA			
	Quanti	ty (in 1,000 bag	ys), value ( <i>in \$1</i>	1,000)		
			Calend	lar year		
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup>						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors ( <i>quantity</i> ) (K)						
U.S. shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (includi different basis for valuing these sa value data using that basis for eac	les within your	company, pleas	be valued at fai se specify that b	ir market value. asis (e.g., cost,	In the event that cost plus, etc.) a	t you use a and provide

II-10b. Imports of PRCBs from Malaysia. -- Does your firm import PRCBs from Malaysia?

U.S. Importers' Questionnaire - PRCBs from China, Malaysia, and Thailand

## PART II.--TRADE AND RELATED INFORMATION--Continued

□ No. □	of PR	CBs imported	from Malaysi	ur firm's shipm  a by your firm  struction bookl	during the spe	
		MALA	YSIA			
	Quanti	ty ( <i>in 1,000 ba</i> g	ys), value ( <i>in</i> \$1	1,000)		
			Calend	lar year		
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup>						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (includir different basis for valuing these salvalue data using that basis for each	es within your	company, pleas	be valued at fai se specify that b	ir market value. asis (e.g., cost,	In the event that cost plus, etc.) a	t you use a nd provide
<sup>2</sup> Identify your <b>principal export</b>	markets:					

## PART II.--TRADE AND RELATED INFORMATION--Continued

<sup>2</sup> Identify your **principal export markets**: \_

II-10c. Imports of PRCBs	from Thaila	andDoes you	ur firm import	PRCBs from '	Thailand?	
□ No. □	of PR	CBs imported ls. (See defini	from <b>Thailan</b> e tions in the ins	<b>d</b> by your firm	nents and inverduring the speet.)	
		THAIL	AND			
	Quanti	ty (in 1,000 bag	gs), value (in \$1	1,000)		
			Calend	lar year		
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:						
Quantity (B)						
Value (C)						
U.S. shipments:				•		
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup>						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (includir different basis for valuing these salvalue data using that basis for each	es within your	company, pleas	be valued at fai se specify that b	ir market value. asis (e.g., cost,	In the event that cost plus, etc.) a	at you use a and provide

II-10d. Imports of PRCBs from ALL OTHER SOURCES.--Does your firm import PRCBs from

U.S. Importers' Questionnaire - PRCBs from China, Malaysia, and Thailand

## PART II.--TRADE AND RELATED INFORMATION--Continued

countries other than China, Malaysia, and Thailand?

No.	of PR	CBs imported	from <b>countrie</b>	s other than	nents and inver China, Malays	sia, and
		and by your fi instruction bo	_	specified perio	ods. (See defin	itions
	in the	instruction bo	okiei.)			
ATT						
ALL C	THEF	R SOUR	CES C	OMBIL	NED	
	Quanti	ty (in 1,000 bag				
14		T	l	lar year		
Item	2004	2005	2006	2007	2008	2009
Beginning-of-period inventories (quantity) (A)						
Imports:						
Quantity (B)						
Value (C)						
U.S. shipments:						
Commercial shipments:						
Quantity (D)						
Value (E)						
Internal consumption/compa	ny transfers:					
Quantity (F)						
Value <sup>1</sup> (G)						
Export shipments: <sup>2</sup>						
Quantity (H)						
Value (I)						
End-of-period inventories (quantity) (J)						
Channels of distribution:						
U.S. shipments to distributors (quantity) (K)						
U.S. shipments to end users (quantity) (L)						
<sup>1</sup> Sales to related firms (including different basis for valuing these salwalue data using that basis for each	es within your	company, pleas				
<sup>2</sup> Identify your <b>principal expor</b>	t markets:					

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-11a.	Reconciliation of import data								
	(a)	Please note that the quantities reported in question <b>II-10a</b> ( <b>China</b> ) should reconcile as follows in each period ( <i>i.e.</i> , in each column):							
		Reconciliation A + B - D - F - H = 3							
		D + F = K + L	explain:)  Do these data reconcile?  Yes No( Please explain:)						
	(b)	Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year ( <i>i.e.</i> , line J of year 2004 should equal line A of year 2005). Do these data reconcile for each adjacent calendar year?							
		Yes.	NoPlease explain.						
II-11b.	Recon	ciliation of import dat	<u>ta</u>						
	(a)		uantities reported in question <b>II-10b</b> ( <b>Malaysia</b> ) should reconcile as d ( <i>i.e.</i> , in each column):						
		Reconciliation							
		A + B - D - F - H = 0	Do these data reconcile?  Yes No(Please explain:)						
		D + F = K + L	Do these data reconcile?  Yes No( Please explain:)						
	(b)	Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year ( <i>i.e.</i> , line J of year 2004 should equal line A of year 2005). Do these data reconcile for each adjacent calendar year?							
		Yes.	NoPlease explain.						

## PART II.--TRADE AND RELATED INFORMATION--Continued

II-11c.	Recond	iliation of import data							
	(a)	Please note that the quantities reported in question <b>II-10c</b> ( <b>Thailand</b> ) should recofollows in each period ( <i>i.e.</i> , in each column):							
		Reconciliation $A + B - D - F - H = J$ $D + F = K + L$	Do these data reconcile? ☐ Yes ☐ No(Please explain:)  Do these data reconcile? ☐ Yes ☐ No( Please						
			explain:)						
	(b)	Please note that the quantities reported for end-of-period inventories should equal the beginning-of-period inventories reported in the subsequent calendar year ( <i>i.e.</i> , line J of year 2004 should equal line A of year 2005). Do these data reconcile for each adjacent calendar year?							
		Yes. No-	Please explain.						
II-11d.	Recond	iliation of import data							
	(a)	•	es reported in question <b>II-10d</b> (all other sources) should a period ( <i>i.e.</i> , in each column):						
		Reconciliation							
		$\overline{A + B - D - F - H} = J$	Do these data reconcile?  Yes No(Please explain:)						
		D + F = K + L	Do these data reconcile?  Yes No( Please explain:)						
	tes reported for end-of-period inventories should equal the pries reported in the subsequent calendar year ( <i>i.e.</i> , line J of A of year 2005). Do these data reconcile for each adjacent								
		Yes. No-	Please explain.						

## PART II.--TRADE AND RELATED INFORMATION--Continued

For questions II-12 and II-12, if your response differs for particular orders, please indicate and explain the particular effect of imposition and/or revocation of specific orders.

II-12.	Effect of existing ordersDescribe the significance of the existing antidumping duty orders covering imports of PRCBs from China, Malaysia, and Thailand in terms of their effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.						
II-13.	<u>Likely effect of revocation of order.</u> Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of PRCBs in the future if the antidumping duty orders on PRCBs from China, Malaysia, and/or Thailand were to be revoked?						
	No Yes-Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation for any trends or projections you may provide.						

#### PART III.--PRICING AND RELATED INFORMATION

bag).

Further information on this part of the questionnaire can be obtained from Nancy Bryan (202-205-2088, Nancy.Bryan@usitc.gov).

III-1.	related information?	repriecy.	eted regarding the requested pricing and
	Company contact:		
	company contact.	Name and title	
		Phone number	E-mail address
PRIC	E DATA		
comm impor firm's	ercial shipments to unro ted from the specified c	elated U.S. customers since 2004 countries. Alternatively, if you in	your U.S. point of shipment, for your of the following products which you imported the following products for your delivered to your first domestic warehouse
Please	e check one:	Imports for own use:	Commercial shipments:
<u>P1</u>	(b) 11-13 micolors on at	crons film thickness, (c) side gu	as 8-9" width x 4-6" side x 15-17" length, assets, and (d) printed with one or two coverage for entire bag). Typically, these per 1,000 bags.
<u>P1</u>	length, (b) 12 two colors of	2-15 microns film thickness, (c)	ns 10-11" width x 6.5-7" side x 17-20" side gussets, and (d) printed with one or tink coverage for entire bag). Typically, ounds per 1,000 bags.
<u>P1</u>	length, (b) 1 two colors of	2-15 microns film thickness, (c)	as 11.5-12" width x 6.5-7" side x 20-22" side gussets, and (d) printed with one or tink coverage for entire bag). Typically, pounds per 1,000 bags.
<u>P1</u>	length, (b) 1	5-18 microns film thickness, (c)	ns 15-16" width x 7-9" side x 27-30" side gussets, and (d) printed with one or
		n at least one side (5-30 percent s weigh between 21.8 and 33.4 p	

x 20-25" length, (b) 20-24 microns film thickness, (c) side gussets, and (d) printed with at least two colors on at least one side (5-50 percent ink coverage for entire

#### PART III.--PRICING AND RELATED INFORMATION--Continued

Product 6.	length, (b) 31-39 microns film thic	kness, (c) no side gussets, and (d) with or without as 3"), and (e) printed with at least two colors on at werage for entire bag).
Product 7.	15-18" width x 16-20" length (wit	h (a) rope drawstring attached, (b) dimensions h or without bottom gusset), (c) 30-60 microns 1-6 colors (5-100 percent ink coverage for entire
<u>Product 8</u> .	bottom cardboard insert, having ( length (with or without side gusset	rchandise or carry-out bag with or without a a) dimensions 11-18" width x 4-8" side x 12-20" s., (b) 50-150 microns film thickness, (d) separately and (e) print with 1-6 colors on up to 5 sides (5-e bag).
	For your sales of product 8, data i	ncluded represent PRCBs that:
	Have cardboard inserts:	
	mave carabbara miserus.	

Please note that total dollar values for imported PRCBs sold to unrelated customers should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). Total dollar values for imported PRCBs for your own use should include U.S.-inland transportation costs to your first U.S. warehouse or storage facility. See instruction booklet.

\*\*\* If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product in the space provided at the bottom of each of the following tables.

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. <u>Price data</u>.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# China (<u>Excluding</u> imports from Hang Lung Plastic Manufactory and Nantong Huasheng Plastic Products Co.)

Period of	Product 1				Product 2		Product 3		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2 <b>007:</b> Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									

<sup>&</sup>lt;sup>1</sup> Net values (*i.e.*, gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment; delivered for imports for your own use.

NoteIf you	r product does not	exactly meet the produ	ct specifications but	t is competitive with	the specified product,	provide a description
of your produ	uct:					

Product 1:	<u>.</u>
Product 2:	<u>.</u>
Product 3:	

<sup>&</sup>lt;sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

#### PART III.--PRICING AND RELATED INFORMATION--Continued

Product 5:\_ Product 6:

III-2b. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

## China

(Excluding imports from Hang Lung Plastic Manufactory and Nantong Huasheng Plastic Products Co.)

Period of		Product 4			Product 5		Product 6		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
<b>2009:</b> Jan-March									
April-June									
July-Sept									
Oct-Dec									
your U.S. poir	nt of shipment;	delivered for i	mports for yo	unts, allowances our own use. st page of Part I	•	epaid freight,	and the value of	of returned go	ods), f.o.b
				ct specifications		titive with the	e specified prod	uct, provide a	description

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2c. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

## China

(Excluding imports from Hang Lung Plastic Manufactory and Nantong Huasheng Plastic Products Co.)

(Quantity in 1,000 bags and pounds, value in dollars)								
Period of		Product 7			Product 8			
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value <sup>1</sup>		
2004:								
Jan -March								
April-June								
July-Sept								
Oct-Dec								
2005: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2006: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2007: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2008: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2009: Jan-March								
April-June								
July-Sept								
Oct-Dec								
1 Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment; delivered for imports for your own use.  2 Pricing product definitions are provided on the first page of Part IV.								
NoteIf your produ			duct specification	ons but is compe	itive with the spe	cified product,		
Product 7:						<u>.</u>		
Product 8:						<u>.</u>		

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2d. **Price data** continued.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Malaysia (Excluding imports from Bee Lian Plastic Industries)

(Quantity in 1,000 bags and pounds, value in dollars)									
Period of		Product 1		<u> </u>	Product 2		Product 3		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									ļ
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									ļ
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									I
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									1
2009: Jan-March									
April-June									I
July-Sept									
Oct-Dec									
your U.S. poin	nt of shipment;	delivered for in	mports for yo	unts, allowance our own use.		epaid freight,	and the value of	of returned go	ods), f.o.b.

Product 3:\_

<b>Note</b> If your product does not exactly meet the product specifications but is competitive with the specified product, pof your product:	provide a description
Product 1:	
Product 2:	

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2e. <u>Price data</u> *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Malaysia (*Excluding* imports from Bee Lian Plastic Industries)

		(C	uantity <i>in</i> 1	,000 bags and	pounds, valu	ie in dollars	)		
Period of		Product 4			Product 5			Product 6	
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									
your U.S. poir	nt of shipment;	delivered for in	mports for yo	unts, allowances our own use.		epaid freight,	and the value of	of returned go	ods), f.o.b.

Pricing product definitions are provided on the first page of Part IV.

<b>Note</b> If your product does not exactly meet the product specifications but is competitive with the specified product of your product:	ıct, provide a description
Product 4:	<u>.</u>
Product 5:	<u>.</u>
Product 6:	

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2f. Price data continued.--Report below the quarterly price data for pricing products imported from the countries listed and sold by your firm or used by your firm.

# Malaysia (Excluding imports from Bee Lian Plastic Industries)

	(Ouan	tity in 1 000 had	ne and nound	s, value <i>in dollar</i>	c)	
Period of	(Quan	Product 7	gs and pound	s, value ili dollar.	Product 8	
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value <sup>1</sup>
2004:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Jan -March						
April-June						
July-Sept						
Oct-Dec						
2005:						
Jan -March						
April-June						
July-Sept						
Oct-Dec						
2006: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2007: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2008:						
Jan -March						
April-June						
July-Sept						
Oct-Dec						
2009:						
Jan-March	1					
April-June						
July-Sept						
Oct-Dec						
Net values (i returned goods), f.				nces, rebates, prep ports for your own		the value of

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

<b>Note</b> If your product does not exactly	meet the product specifications but is	competitive with the specified produ	uct,
provide a description of your product:			

Product 7:	
Product 8:	

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2g. **Price data** continued.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Thailand

Period of		Product 1			Product 2		Product 3			
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	
2 <b>004</b> : Jan-March										
April-June										
July-Sept										
Oct-Dec										
2005: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2006: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2007: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2008: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2009: Jan-March										
April-June										
July-Sept										
Oct-Dec										

NoteIf your	r product d	loes not e	xactly mee	t the product	specifications	but is com	npetitive with	n the specif	fied product,	provide a	description
of your produ	ıct:										

Product 1:	<u>.</u>
Product 2:	<u>.</u>
Product 3:	<u>.</u>

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2h. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Thailand

Period of		Product 4			Product 5			Product 6	
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									
our U.S. poir	t of shipment;	delivered for i	mports for yo	unts, allowance our own use. st page of Part	-	epaid freight,	and the value of	of returned go	ods), f.o.b

NoteIf your product	does not exactly r	neet the product sp	pecifications but	is competitive wi	ith the specified	product, provide a	description
of your product:							

Ploduct 4	<del>-</del>
Product 5:	<u>-</u>
Product 6:	<u>.</u>

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2i. **Price data** continued.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Thailand

Period of		Product 7		Product 8				
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value <sup>1</sup>		
2004:								
Jan -March								
April-June				-				
July-Sept								
Oct-Dec								
2005: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2006: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2007: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2008: Jan -March								
April-June								
July-Sept								
Oct-Dec								
2009: Jan-March								
April-June								
July-Sept								
Oct-Dec								

Pricing product definitions are provided on the first page of Part IV.

<b>Note</b> If your product does not exactly	meet the product specifications but is	s competitive with the specified product,
provide a description of your product:		

Product 7:	
Dec doct 0.	
Product 8:	

## PART III.--PRICING AND RELATED INFORMATION--Continued

Product 3:\_\_

III-2j.				ow the quarte					
				g Plastic Mar				Products	
				es) and sold by w <b>hich firm</b>				•	
Hang Lur				ong Huashen				• ian Plastic I	ndustries
	ig i iastic iv	ianaractory		ong mashen	ig i iastic i i	oducts co.		ian i iastic i	iidustiics
		(0	Quantity <i>in 1</i>	,000 bags and	pounds, valu	ue in dollars)			
Period of		Product 1			Product 2			Product 3	
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									
your U.S. point	t of shipment;	delivered for	imports for yo	unts, allowance our own use. st page of Part	•	epaid freight,	and the value o	of returned goo	ods), f.o.b.
of your produc		not exactly me	et the produ	ct specifications	s but is compe	titive with the	specified prod	uct, provide a	description
Product 1:								<u>.</u>	
Product 2:								<u>.</u>	

## PART III.--PRICING AND RELATED INFORMATION--Continued

Product 6:\_

III-2k				low the quarte						
				g Lung Plastic c Industries) a						
				vhich firm						
Hang Lui					` '				ndustries	
(Quantity in 1,000 bags and pounds, value in dollars)										
Period of		Product 4			Product 5			Product 6		
shipment 2004:	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	
Jan-March										
April-June										
July-Sept										
Oct-Dec										
2005: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2006: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2007: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2008: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2009:										
Jan-March April-June										
July-Sept										
Oct-Dec										
<sup>1</sup> Net valu	es ( <i>i.e.</i> , gross	sales values le	ess all disco	_ <b>I</b> unts, allowance	s, rebates, pre	epaid freight,	and the value	of returned go	ods), f.o.b.	
your U.S. poin	t of shipment;	delivered for in	mports for yo	our own use. st page of Part	•	•		3	-	
		·		. •						
NoteIf your of your produce	product does i	not exactly me	et the produ	ct specifications	s but is compe	titive with the	specified prod	luct, provide a	description	
Product 4: Product 5:								<u>.</u>		
i Fiouucto.								_		

## PART III.--PRICING AND RELATED INFORMATION--Continued

	(Quai	ntity <i>in 1,000 ba</i>	gs and pound:	s, value <i>in dollar</i>	rs)	
Period of	Product 7				Product 8	
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value <sup>1</sup>
2 <b>004:</b> Jan -March						
April-June						
July-Sept				1		
Oct-Dec						
2005:				1		
Jan -March						
April-June						
July-Sept						
Oct-Dec						
2006: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2007: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2008:						
Jan -March						
April-June						
July-Sept						
Oct-Dec						
2009:						
Jan-March						
April-June						
July-Sept						
Oct-Dec				1		
<sup>1</sup> Net values ( <i>i</i> eturned goods), f.		int of shipment; of	delivered for imp			the value of

Product 8:\_

#### PART III.--PRICING AND RELATED INFORMATION--Continued

Product 1:

Product 3:

Product 2:

III-2m. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Indonesia

(Quantity in 1,000 bags and pounds, value in dollars)										
Period of		Product 1			Product 2			Product 3		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	
2004: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2005: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2006: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2007: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2008: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2009: Jan-March										
April-June										
July-Sept										
Oct-Dec										
<sup>1</sup> Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment; delivered for imports for your own use. <sup>2</sup> Pricing product definitions are provided on the first page of Part IV.										
	NoteIf your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:									

#### PART III.--PRICING AND RELATED INFORMATION--Continued

Product 6:

III-2n. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Indonesia

(Quantity in 1,000 bags and pounds, value in dollars)										
Period of		Product 4			Product 5			Product 6		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	
2004: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2005: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2006: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2007: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2008: Jan-March										
April-June										
July-Sept										
Oct-Dec										
2009: Jan-March										
April-June										
July-Sept										
Oct-Dec										
<sup>1</sup> Net values ( <i>i.e.</i> , gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment; delivered for imports for your own use. <sup>2</sup> Pricing product definitions are provided on the first page of Part IV.										
<b>Note</b> If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:										
Product 4:								<u>.</u>		
Product 5:								<u>.</u>		

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Indonesia

Period of		Product 7		Product 8			
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value	
2004:							
Jan -March				-			
April-June							
July-Sept							
Oct-Dec							
2005: Jan -March							
April-June							
July-Sept							
Oct-Dec							
2006: Jan -March							
April-June							
July-Sept							
Oct-Dec							
2007: Jan -March							
April-June							
July-Sept							
Oct-Dec							
2008: Jan -March							
April-June							
July-Sept							
Oct-Dec							
2009: Jan-March							
April-June							
July-Sept							
Oct-Dec							

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

NoteIf your product does i	not exactly meet the product	specifications but is competitive	e with the specified product,
provide a description of your	· product:		

Product 7:_		
Product 8:		

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2p. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Taiwan

,000 bags	Pounds	Value	1,000 bags	Pounds				
				Fourius	Value	1,000 bags	Pounds	Value
								(i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned go

NoteIf your product	does not exactly r	neet the product sp	pecifications but	is competitive wi	ith the specified	product, provide a	description
of your product:							

Product 1:	<u>.</u>
Product 2:	
Product 3:	<u>.</u>

## PART III.--PRICING AND RELATED INFORMATION--Continued

Product 5:\_ Product 6:\_

III-2q. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Taiwan

		(C	Quantity in 1,	000 bags and	pounds, valu	ue in dollars)			
Period of	Product 4		Product 5				Product 6		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									
your U.S. poin	t of shipment;	delivered for i	mports for yo	Ints, allowance ur own use. It page of Part		epaid freight,	and the value	of returned go	ods), f.o.b.
<b>Note</b> If your of your produc		not exactly me	et the produc	t specifications	s but is compe	etitive with the	specified prod	luct, provide a	description
Draduat 4									

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-2r. Price data continued.--Report below the quarterly price data for pricing products imported from the countries listed and sold by your firm or used by your firm.

# Taiwan

Period of		Product 7		Product 8		
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value <sup>1</sup>
2004:						
Jan -March						
April-June						
July-Sept						
Oct-Dec						
2005: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2006: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2007: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2008: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2009: Jan-March						
April-June						
July-Sept						
Oct-Dec						

d goods), f.o.b. your U.S. point of shipment; delivered for imports for your own use.

<sup>2</sup> Pricing product definitions are provided on the first page of Part IV.

<b>Note</b> If your product does not exactly	meet the product specifications but is	competitive with the specified pr	oduct,
provide a description of your product:			

Product 7:		
Product 8:		

#### PART III.--PRICING AND RELATED INFORMATION--Continued

Product 1:

Product 3:

Product 2:\_\_\_\_\_

III-2s. <u>Price data continued.</u>--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Vietnam

		(C	Quantity in 1	,000 bags and	pounds, val	ue in dollars	)		
Period of	Product 1			Product 2			Product 3		
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									
your U.S. poin	t of shipment;	delivered for i	mports for yo	ints, allowance ur own use. st page of Part		epaid freight,	and the value	of returned go	oods), f.o.b.
<b>Note</b> If your of your produc		not exactly me	et the produc	t specifications	s but is compe	etitive with the	e specified prod	luct, provide a	description

## PART III.--PRICING AND RELATED INFORMATION--Continued

Product 5:\_ Product 6:\_

III-2t. **Price data** *continued*.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Vietnam

(Quantity in 1,000 bags and pounds, value in dollars)									
Period of	Product 4				Product 5			Product 6	
shipment	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value	1,000 bags	Pounds	Value
2004: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2005: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2006: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2007: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2008: Jan-March									
April-June									
July-Sept									
Oct-Dec									
2009: Jan-March									
April-June									
July-Sept									
Oct-Dec									
your U.S. poin	t of shipment;	delivered for i	mports for yo	ints, allowance ur own use. It page of Part		epaid freight, a	and the value	of returned go	oods), f.o.b.
NoteIf your of your produc		not exactly me	et the produc	t specifications	but is compe	titive with the	specified prod	luct, provide a	description
Product 4:								<u>.</u>	

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-2u. **Price data** continued.--Report below the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> imported from the countries listed and sold by your firm or used by your firm.

# Vietnam

Period of		Product 7		Product 8		
shipment	1,000 bags	Pounds	Value <sup>1</sup>	1,000 bags	Pounds	Value
2004:						
Jan -March				-		
April-June						
July-Sept						
Oct-Dec						
2005: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2006: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2007: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2008: Jan -March						
April-June						
July-Sept						
Oct-Dec						
2009: Jan-March						
April-June						
July-Sept						
Oct-Dec						

Pricing product definitions are provided on the first page of Part IV.

NoteIf your product does i	not exactly meet the product	specifications but is competitive	e with the specified product,
provide a description of your	· product:		

Product 7:		
Product 8:		

i.	(a) <u>Price setting</u> How does your firm determine the prices that it charges for sales of PRCBs ( <i>check all that apply</i> )? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please only submit some sample pages.
	☐ Transaction by transaction ☐ Contracts ☐ Set price lists ☐ Internet sales
	OtherPlease describe:
	(b) <u>Price setting</u> Does the availability of PRCB pricing via the internet, including websites and bid solicitations, affect the prices you offer in the U.S. market?
	☐ No ☐ YesPlease describe how they affect your pricing of PRCBs.
	<u>Discount policy</u> Please indicate and describe your firm's discount policies ( <i>check all that apply</i> ).
	☐ Quantity discounts ☐ Annual total volume discounts ☐ No discount policy
	OtherPlease describe:
	Pricing terms for PRCBS
	(a) What are your firm's typical sales terms for PRCBs imported from China, Malaysia, and Thailand (e.g., 2/10 net 30 days)?
	(b) On what basis are your prices of PRCBs imported from China, Malaysia, and Thailand usually quoted? (check one) F.o.bPlease specify point: Delivered

Contract versus spot.--Approximately what shares of your firm's sales of PRCBs imported from

U.S. Importers' Questionnaire - PRCBs from China, Malaysia, and Thailand

Total	100 %	
Produced to order		
From overseas inventory		
From inventory in the U.S.		
<u>Source</u>	Share of sales, 2009	<u>Lead time</u>
(d) Does the contract have a mee	et or release provis	ion?
(c) Does the contract fix quantity	y, price, or both?	
(b) Can prices be renegotiated du	uring the contract p	period?
(a) What is the average duration	of a contract?	
(c) Does the contract have a meet or	release provision?	
(c) Does the contract fix quantity	y, price, or both?	
(b) Can prices be renegotiated du	uring the contract p	period?
(a) What is the average duration	of a contract?	
Spot sales		
Short-term contracts		
Long-term contracts		
Type of sale	Share of	f sales (percent)
12 months), and (3) spot sales basis (	ioi a single active	• *
	Type of sale  Long-term contracts  Short-term contracts  Spot sales  Long-term contract provisionsIf following questions with respect to p  (a) What is the average duration  (b) Can prices be renegotiated du  (c) Does the contract fix quantity  (c) Does the contract have a meet or  Short-term contract provisionsIf following questions with respect to p  (a) What is the average duration  (b) Can prices be renegotiated du  (c) Does the contract fix quantity  (d) Does the contract have a meet  Lead timesWhat is your share of s the average lead time between a custom PRCBs?  Source  From inventory in the U.S.  From overseas inventory  Produced to order	Long-term contracts  Short-term contracts  Spot sales  Long-term contract provisionsIf you sell on a long following questions with respect to provisions of a typi  (a) What is the average duration of a contract?  (b) Can prices be renegotiated during the contract (c) Does the contract fix quantity, price, or both?  (c) Does the contract have a meet or release provisions.  Short-term contract provisionsIf you sell on a shor following questions with respect to provisions of a typi  (a) What is the average duration of a contract?  (b) Can prices be renegotiated during the contract (c) Does the contract fix quantity, price, or both?  (d) Does the contract have a meet or release provisions of the contract have a meet or release provisionsWhat is your share of sales both from invithe average lead time between a customer's order and the produced to order  Share of sales,  2009  From inventory in the U.S.  From overseas inventory  Produced to order

## PART III.--PRICING AND RELATED INFORMATION--Continued

III-10.	Shipping information.—			
	(a)	What is the approximate percentage of the total delivered cost of PRCBs that is accounted for by U.S. inland transportation costs? percent.		
	(b)	Who generally arranges the transportation to your customers' locations? (check one)  Your firm the purchaser		
	(c)	What proportion of your sales occur within 100 miles of your storage facility or port of importation? percent. Within 101 to 1,000 miles? percent. Over 1,000 miles? percent.		

III-11. <u>Geographical shipments--</u>What is the geographic market area in the United States served by your firm's PRCBs? (check all that apply)

Geographic area	if applicable
NortheastCT, ME, MA, NH, NJ, NY, PA, RI, and VT.	
MidwestIL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, and WI.	
SoutheastAL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, VA, and WV.	
Central SouthwestAR, LA, OK, and TX.	
MountainsAZ, CO, ID, MT, NV, NM, UT, and WY.	
Pacific CoastCA, OR, and WA.	
<b>Other</b> .—All other markets in the United States not previously listed, including AK, HI, PR, VI, among others.	

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-12. <u>Substitutes.--</u>Please list in order of importance any products that may be substituted for PRCBs. For each possible substitute product, please describe the degree of substitutability and indicate whether changes in the price of the substitute affect the price for PRCBs, and to what degree, the length of any time lag of such an effect.

	Substitute	Application	Frequency of substitution (Circle one)	Have changes in the price of this substitute affected the price for PRCBs?			
1.			☐ Always ☐ Frequently	☐ No ☐ Yes—Explain.			
			Sometimes				
			Rarely				
2.			☐ Always ☐ Frequently	☐ No ☐ Yes—Explain.			
			Sometimes				
			Rarely				
3.			☐ Always	☐ No ☐ Yes—Explain.			
			Sometimes				
			Rarely				
III-13.	can be substituted for	esHave there been any cha PRCBs since January 1, 2004 esPlease explain.		r or types of products that			
III-14.	Anticipated changes in substituteDo you anticipate any changes in terms of the substitutability of other products for PRCBs in the future?  No YesPlease describe and provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.						

III-15.	Raw materialsTo what extent have changes in the prices of raw materials affected your firm's selling prices for PRCBs since January 1, 2004? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.					
III-16.	supply produc produc	Changes in factors affecting supplyHave any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.Sproduced PRCBs in the U.S. market since January 1, 2004?				
	□ No	YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.				
III-17.	Availa	Availability of "subject" import supply				
	(a)	Do you anticipate any changes in terms of the availability of PRCBs imported from China, Malaysia, and Thailand in the U.S. market in the future?				
		☐ Increase ☐ No change ☐ Decrease				
	(b)	If you anticipate changes in supply, please identify the changes, including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.				
III-18.	Availability of "nonsubject" import supplyHas the availability of NONSUBJECT PRCBs (i.e., PRCBs imported from countries other than China, Malaysia, and Thailand) changed since January 1, 2004?  No YesPlease explain.					

III-19.	U.S. mother s PRCB underl	t constraintsDescribe how easily your firm can shift its sales of PRCBs between the narket and alternative country markets. In your discussion, please describe any contracts, ales arrangements, or other constraints that would prevent or retard your firm from shifting s between the U.S. and alternative country markets within a 12-month period. Provide any ying assumptions, along with relevant portions of business plans or other supporting tentation that address this issue.				
III-20.		ct changesHave there been any significant changes in the product range or marketing of s since January 1, 2004?				
	□ No	Yes Please describe.				
III-21.	produc any un	Anticipated product changesDo you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of PRCBs in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.				
	□ No	YesPlease identify, including the time period.				
III-22.	Demand trends.—					
	(a)	How has the demand within the United States for PRCBs changed since January 1, 2004 What principal factors affect changes in demand?				
		☐ Increased ☐ No Change ☐ Decreased ☐ Fluctuated				

III-22.	(b)	How has the demand outside the United States (if known) for PRCBs changed since January 1, 2004? What principal factors affect changes in demand?						
		☐ Increased	☐ No Change	Decreased	Fluctuated			
III-23.	Antici	pated demand tre	<u>ıds</u>					
	(a)	How do you anticipate demand will change within the United States for PRCBs in the future? What principal factors that will affect these changes in demand?						
		☐ Increase	☐ No Change	Decrease	Fluctuate			
	(b)	How do you anticipate demand will change outside the United States for PRCBs to in the future? What principal factors that will affect these changes in demand?						
		☐ Increase	☐ No Change	Decrease	Fluctuate			
III-24.	Busine	Business cycles						
		a) Is the PRCB market subject to business cycles or conditions of competition (including teasonal business) distinctive to PRCBs?						
	☐ No	(skip to question II	I-25.) Yes Ple	ease describe below ar	nd then answer part (b).			

III-24.	(b) If yes, have there been any changes in the business cycles or conditions of competition for PRCBs since January 1, 2004?
	☐ No ☐ Yes Please describe.
III-25.	Price comparisonsPlease compare market prices of PRCBs in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.
III-26.	Market studiesPlease provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PRCBs supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Malaysia, and Thailand, and (3) the world as a whole. Of particular interest is such data from January 1, 2004 to the present and forecasts for the future.

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-27. <u>Interchangeability.</u>—Are PRCBs produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "0" to indicate no familiarity with products from a specified country-pair. <sup>1</sup>

Country-pair	China	Malaysia	Thailand	Other countries <sup>2</sup>		
United States						
China						
Malaysia						
Thailand						
The state of the						

#### PART III.--PRICING AND RELATED INFORMATION--Continued

III-28. **Factors other than price.**--Are differences other than price (*i.e.*, quality, availability, transportation network, product range, technical support, *etc.*) between PRCBs produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are always significant, "F" to indicate that such differences are frequently significant, "S" to indicate that such differences are sometimes significant, "N" to indicate that such differences are never significant, and "0" to indicate no familiarity with products from a specified country-pair.<sup>1</sup>

Country-pair	China	Malaysia	Thailand	Other countries <sup>2</sup>		
United States						
China						
Malaysia						
Thailand						
Thailand  1 For any country-pair for which factors other than price always or frequently are a significant factor in your firm's sales of PRCBs, identify the country-pair and report the advantages or disadvantages imparted by such factors:  2 List the countries.						