

U.S. PURCHASERS' QUESTIONNAIRE

POLYETHYLENE RETAIL CARRIER BAGS FROM CHINA, MALAYSIA, AND THAILAND

This questionnaire must be received by the Commission by no later than February 19, 2010

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews of the antidumping duty orders concerning polyethylene retail carrier bags ("PRCBs") from China, Malaysia, and Thailand (Inv. Nos. 731-TA-1043-1045 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm purchased PRCBs (as defined in the instruction booklet) <u>from any source</u> (domestic or foreign) at any time since January 1, 2004?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. **OMB feedback.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. **Related SUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing PRCBs from China, Malaysia, and/or Thailand into the United States or which are engaged in exporting PRCBs from China, Malaysia, and/or Thailand to the United States?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-5. **Related NONSUBJECT importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing PRCBs from countries other than China, Malaysia, and/or Thailand into the United States or which are engaged in exporting PRCBs from countries other than China, Malaysia, and/or Thailand to the United States?

No Yes--List the following information.

<u>Firm name and country</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-6. **Related producers.**--Does your firm have any related firms, either domestic or foreign, which are engaged in the production of PRCBs?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-7. **Business plan.**--In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected market conditions for PRCBs?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

PART II.--PURCHASES AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nancy Bryan (202-205-2088, nancy.bryan@usitc.gov). Supply all data requested on a **calendar-year** basis.

II-1. **Contact information (Purchases).**--Who should be contacted regarding the requested trade and related information?

Company contact: _____
 Name and title

() _____
 Phone number E-mail address

II-2. **Purchases.**--Report, as indicated below, your firm's purchases (either directly or through a sales agent or broker) of PRCBs. Report based on delivery date, not order date.

Item	2004	2005	2006	2007	2008	2009
	(Quantity in 1,000 bags, value in \$1,000)					
Purchases of PRCBs produced in--						
 The United States:						
<i>Quantity</i>						
<i>Value</i>						
 China:						
<i>Quantity</i>						
<i>Value</i>						
 Malaysia:						
<i>Quantity</i>						
<i>Value</i>						
 Thailand:						
<i>Quantity</i>						
<i>Value</i>						
 All other countries:¹						
<i>Quantity</i>						
<i>Value</i>						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Purchases before and after order.--

(a) Did your firm purchase PRCBs from China, Malaysia, and/or Thailand before 2004?

- No--skip to (c) Yes

(b) If yes, has your pattern of purchasing PRCBs from China, Malaysia, and/or Thailand changed since January 1, 2004?

- No, our pattern of purchasing is essentially unchanged.
 Yes, we discontinued purchases from China, Malaysia, and/or Thailand because of the order(s).
 Yes, we reduced purchases from China, Malaysia, and/or Thailand because of the order(s).
 Yes, but we changed the pattern of purchases from China, Malaysia, and/or Thailand for reasons other than the order(s) (please explain below).

(c) Has your pattern of purchasing PRCBs from nonsubject foreign sources (i.e., countries other than China, Malaysia, and Thailand) changed since January 1, 2004?

- We did not purchase from nonsubject foreign sources before or after the orders.
 No, our pattern of purchasing is essentially unchanged.
 Yes, we increased purchases from nonsubject countries because of the orders.
 Yes, but we changed our pattern of purchases from nonsubject countries for reasons other than the orders (please explain below).

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4a. **Changes in purchasing patterns.**--If the relative levels of your firm's purchases of PRCBs from different sources (both domestic and foreign) have changed since January 1, 2004 (the year the antidumping duty order under review became effective), please list whether the relative share from that country has changed, and state the reason.

Source of purchases	Trend	Explanation for trend
The United States	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
China	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
Malaysia	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
Thailand	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>
All other countries	<input type="checkbox"/> Decreased <input type="checkbox"/> Increased <input type="checkbox"/> Constant <input type="checkbox"/> Fluctuated	<hr/> <hr/>

II-4b. If your firm has purchased PRCBs from only one country, please explain the reason for doing so?

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5 **Supplier identification.**--Please identify below the names and addresses of your firm's **FIVE** largest suppliers for PRCBs since January 1, 2004. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of PRCBs that each of these customers accounted for in 2009.

No.	Supplier's name	Street address (<u>not</u> P.O. box), city, state, and zip code	Contact person	Telephone number or e-mail address	Share of 2009 purchases (%)
1					
2					
3					
4					
5					

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES

III-1. **Firm type.**--Which of the following best describes your firm as a purchaser of PRCBs (check all that apply, noting the specific end uses if known)?

- Food retailer (_____)
- Other retail (_____)
- Distributor of packaging supplies (_____)
- Food distributor (_____)
- Other distributor (_____)
- Other (_____)

III-2. **Competition of sales.**--If you are a distributor or reseller of PRCBs, do you compete for sales to your customers with the manufacturers or importers from which you purchase PRCBs?

- No Yes--Please describe.

III-3. **Types of customers.**--If your firm is a distributor or reseller of PRCBs, what are the major types of consumers to which you sell PRCBs? (If this differs by the quality of PRCBs you sell please report the quality.)

III-4. Please estimate the percentage of your firm's purchases of PRCBs in 2009 that were of the following types.

T-shirt bags	_____
Die cut handle bags	_____
Patch handle bags	_____
Drawstring style bags	_____
Flat-bottom bags	_____
String loop handle bags	_____
Other PRCBs	_____
	100%

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-5. **Substitutes.**--Please list in order of importance any products that may be substituted for PRCBs. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for PRCBs, and to what degree, and the length of any time lag of such an effect.

Substitute	Description	Have changes in the prices of this substitute affected the price for PRCBs?
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes--Please explain. <hr/> <hr/>

III-6. **Changes in substitutes.**--Have there been any changes in the number or types of products that can be substituted for PRCBs since January 1, 2004?

No Yes--Please explain.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-7. **Anticipated changes in substitutes.**--Do you anticipate any changes in terms of the substitutability of other products for PRCBs in the future?

- No Yes--Please describe and provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation that address this issue.

III-8. (a) Are paper bags substitutes for any of the following types of PRCBs?

- | | | |
|-------------------------|------------------------------|-----------------------------|
| T-shirt bags | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Die cut handle bags | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Patch handle bags | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Drawstring style bags | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Flat-bottom bags | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| String loop handle bags | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Other PRCBs | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

(b) If yes, please indicate whether substitution of paper bags for PRCBs has increased, decreased, or remained the same since January 1, 2004.

III-9. (a) Has the increased use of reusable bags, including bags of cloth or other material, affected demand for PRCBs since January 1, 2004?

- No Yes--Please estimate the size of demand reduction: _____ percent.

(b) Has there been a shift from use of PRCBs to use of paper bags since January 1, 2004?

- No Yes--Please estimate the size of demand reduction: _____ percent.

III-9. (c) Has the passage of laws regulating the use and disposal of PRCBs affected demand for PRCBs since January 1, 2004?

- No Yes--Please estimate the size of demand reduction: _____ percent. Please report the characteristics of PRCBs covered by these regulations,

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-10. (a) Do you expect passage of laws regulating the use and disposal of PRCBs?

- No Yes--Please estimate the percentage change in your demand for PRCBs in the near future that could likely result from the passage of such laws: _____ percent. Please report the characteristics of PRCBs likely to be covered by these laws.
-

(b) Do you expect other changes in conditions of competition that will affect demand for PRCBs?

- No Yes--Please report the factors that you expect will affect demand for PRCBs and how large an impact each factor will have on PRCB demand.

Factor expected to affect demand for PRCBs	Anticipated change (in percent)

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-11. Demand trends.--

- (a) How has the demand within the United States for PRCBs changed since January 1, 2004? What principal factors affect changes in demand?

Increased Decreased Fluctuated No change

- (b) How has the demand outside the United States (if known) for PRCBs changed since January 1, 2004? What principal factors affect changes in demand?

Increased Decreased Fluctuated No change

III-12. Anticipated demand trends.--

- (a) How do you anticipate demand will change within the United States for PRCBs in the future? What principal factors that will affect these changes in demand?

Increase Decrease Fluctuate No change

- (b) How do you anticipate demand will change outside the United States for PRCBs to in the future? What principal factors that will affect these changes in demand?

Increase Decrease Fluctuate No change

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-13. **Market studies.**--Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss PRCBs supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, Malaysia, and Thailand, and (3) the world as a whole. Of particular interest is such data from January 1, 2004 to the present and forecasts for the future.

III-14. **Changes in factors affecting supply.**--Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced PRCBs in the U.S. market since January 1, 2004?

- No Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

III-15. Is buying a product that is produced in the United States an important factor in your firm's purchases of PRCBs (please check ALL that apply)?

- No
- Yes--Purchases of domestic product are required by law or regulation (for example, government purchases under "Buy American" provisions). This involves ____ percent of all purchases of PRCBs.
- Yes--Purchases of domestic product are not required by law or regulation, but are by your customers. This involves ____ percent of all purchases of PRCBs.
- Yes--Purchases of domestic product are required for other reasons (please specify these reasons below). This involves ____ percent of all purchases of PRCBs.

III-16. **Conditions of competition.**--

(a) Is the PRCBs market subject to business cycles or conditions of competition distinctive to PRCBs?

- No Yes--Please explain and provide estimates of the duration of any such cycle.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-16. (b) Has the emergence of new markets for PRCBs since January 1, 2004 affected the business cycles or conditions of competition distinctive to PRCBs?

No Yes--Please explain any such changes.

III-17. **Decisions based on producer.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving PRCBs based on the producer of the PRCBs you purchase?

Your firm: Always Usually Sometimes Never

Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm or your customers determine the producer and why this information is important.

Your firm: _____

Your customers: _____

III-18. **Decisions based on country-of-origin.**--Does your firm, and to the extent that you know, do your customers make purchasing decisions involving PRCBs based on the country of origin of the PRCBs you purchase?

Your firm: Always Usually Sometimes Never

Your customers: Always Usually Sometimes Never

If at least sometimes, please discuss how your firm or your customers determine the source and why this information is important.

Your firm: _____

Your customers: _____

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-19. Purchasing frequency.--

(a) How frequently do you make purchases?

- Daily
- Weekly
- Monthly
- Quarterly
- Annually
- Other (specify) _____)

(b) Do you expect this purchasing pattern to change in the next two years?

- No Yes-- How and why do you expect these changes to occur?

III-20. Are you aware whether the PRCBs you are purchasing are U.S.-produced or imported?

- Always Usually Sometimes Rarely Never

III-21. Do you know the manufacturer of the PRCBs that you purchase?

- Always Usually Sometimes Rarely Never

III-22. To your knowledge, are your buyers aware of and/or interested in the country of origin of the PRCBs you supply them?

- Always Usually Sometimes Rarely Never

III-23. **Number of suppliers contacted.**--How many suppliers do you generally contact before making a purchase?

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-24. Supplier negotiations.--

(a) Do purchases of PRCBs usually involve negotiations between supplier and purchaser?

- No Yes--Please describe these negotiations. In your response, please comment on whether purchasers generally quote competing prices as part of the negotiation process.

(b) Does your firm tend to vary its purchases from a given supplier within a specified time period based on the price offered for that period?

- No Yes--Specify the time period.

III-25. Change in suppliers.--Have you changed suppliers since January 1, 2004?

- No Yes--Please list the supplier or suppliers and indicate whether the firm was added or dropped as a supplier. Also give the reasons for the change and how frequently you change suppliers.

III-26. New suppliers.--

(a) Are you aware of any new suppliers, either foreign or domestic, that have entered the market since January 1, 2004?

- No Yes--Please identify the firms and indicate how you became aware of them.

(b) Do you expect new PRCBs suppliers to enter the market in the future?

- No Yes--Please provide details, noting the specific future time period in your response.

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-27. **Supplier qualification.**--Do you require your suppliers to become certified or prequalified with respect to the quality, chemistry, strength, or other performance characteristic of the PRCBs they sell to your firm?

- No Yes-- _____ percent of purchases in 2009 Yes--all purchases

III-28. Please provide a general description of the certification or qualification process and the time required.

III-29. **Factors considered vis-à-vis suppliers.**--Briefly describe the factors that you consider when qualifying a new supplier (e.g., quality of product, reliability of supplier, etc.) and estimate the time it takes to certify or qualify a new supplier.

III-30. **Failure to certify.**--Since January 1, 2004, have any domestic or foreign producers failed in their attempts to certify or qualify their PRCBs with your firm or have any producers lost their approved status?

- No Yes--Please identify these firms, the countries where they are located, and the reasons why they failed the certification/qualification.

Firm	Country location	Why they failed certification/qualification

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-31. **Purchasing factors.**--For the factors listed below, please rate each in terms of its importance in your purchase decision for PRCBs.

	Very important	Somewhat important	Not important
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customization of bags	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum qty requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Print quality	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):			
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-32. **Major purchasing factors.**--Please list, in order of their importance, the three major factors generally considered by your firm in deciding from whom to purchase PRCBs for any one order (examples include current availability, extension of credit, prearranged contracts, price, quality exceeding specifications or industry standards, range of supplier's product line, traditional supplier, etc.).

1. _____

2. _____

3. _____

Other factors or comments: _____

III-33. **Quality characteristics.**--What characteristics does your firm consider when determining the quality of PRCBs?

III-34. If you are a retailer, how important is it to your firm that the PRCBs that you provide to your customers be of a quality that enhances your store's image (as opposed to simply enabling your customers to carry purchases out of the store)?

Much more Somewhat more Equally important

Somewhat less Much less Not at all important

III-35. Do you expect that PRCBs you provide customers with will be reused in ways that might serve as "bagvertising"?

No Yes—How important is this to in determining the type of PRCBs you use?

Very important Somewhat important Not important

Comments:

III-36. **Frequency of decisions based on price.**--How often does your firm purchase the PRCBs that is offered at the lowest price?

Always Usually Sometimes Never

PART III.-- MARKET CHARACTERISTICS AND PURCHASING PRACTICES--Continued

III-40. **Frequency of price changes.**--How frequently does the price of the PRCBs you are purchasing change?

III-41. **Changes in U.S. industry.**--

(a) Please identify and discuss any improvements/changes in the U.S. PRCBs industry since January 1, 2004 and explain fully, to the extent possible, the factor(s), including the order under review, that was responsible for each improvement/change.

(b) Please also discuss fully, to the extent possible, any improvements/changes that you anticipate in the future in the U.S. PRCBs industry. Identify the specific future time period covered in your response, and discuss the factors that you believe would be responsible for each improvement/change.

III-42. **Effect of revocation.**--What do you think will be the likely effects of any revocation of the antidumping duty order(s) for imports of PRCBs from China, Malaysia, and Thailand? As appropriate, please discuss any potential effects of revocation of the antidumping duty order on (1) the future activities of your firm and (2) the U.S. market as a whole. Please note the future time period to which you are referring. Attach additional pages if necessary.

(1) Activities of your firm: _____

(2) Entire U.S. market: _____

PART IV.-- PRODUCT COMPARISONS

IV-1. **Country knowledge.**--Please indicate the countries of origin for PRCBs for which your firm has actual marketing/pricing knowledge.

- United States
- China
- Malaysia
- Thailand
- Other countries (Please specify _____)

IV-2. **Interchangeability by country-pair.**—Are PRCBs produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “O” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Malaysia	Thailand	Other countries ²
United States				
China	/			
Malaysia	/	/		
Thailand	/	/	/	
<p>¹ For any country-pair producing PRCBs which are <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude their interchangeable use:</p> <hr/> <hr/> <hr/> <hr/> <hr/>				
<p>² List the countries. _____</p> <hr/> <hr/> <hr/>				

PART IV.-- PRODUCT COMPARISONS--Continued

IV-3. **Country preferences.**--Do you or your customers ever specifically order PRCBs from one country in particular over other possible sources of supply?

- No Yes--Please identify all relevant countries (including the United States and both subject and nonsubject foreign countries) from which you or your customers prefer to order, and indicate why PRCBs from these countries is preferred over product from other countries (please note the specific product in your response).

IV-4. **Availability of merchandise.**--Are certain grades/types/sizes of PRCBs available from only a single source (domestic or foreign, including both subject and nonsubject countries)?

- No Yes--Please identify the source and the grade/type/size.

PART IV.-- PRODUCT COMPARISONS--Continued

IV-5. **Factor country comparisons.**--For the factors listed below, please rate how PRCBs produced in each country you identified in your response to the first question in Part IV compares with PRCBs produced in each of the other countries you identified (including the United States and both subject and nonsubject foreign countries).

Factor	PRCBs from United States compared to product from China			PRCBs from United States compared to product from Malaysia			PRCBs from United States compared to product from Thailand		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customization of bags.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Print quality	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of "superior" on price and U.S. transportation costs indicates that the U.S-produced product generally has lower prices/U.S. transportation costs than the product produced in the second country.

PART IV.-- PRODUCT COMPARISONS--Continued

IV-5. Continued.

Quality	product from ----- compared to product from			product from ----- compared to product from			product from ----- compared to product from		
	Superior	Comparable	Inferior	Superior	Comparable	Inferior	Superior	Comparable	Inferior
Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Customization of bags.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery terms	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Delivery time	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Discounts offered	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Extension of credit.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minimum quantity requirements.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Packaging	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Price ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Print quality	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product consistency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Product range.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality meets industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Quality exceeds industry standards.....	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Reliability of supply	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technical support/service	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
U.S. transportation costs ¹	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other (specify):									
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

¹ A rating of "superior" on price and U.S. transportation costs indicates that the product produced in the first country generally has lower prices/U.S. transportation costs than the product produced in the second country.

PART IV.-- PRODUCT COMPARISONS--Continued

IV-6. Minimum quality--

(a) How often do domestically produced PRCBs meet minimum quality specifications for your uses or your customers' uses?

- Always Usually Sometimes Rarely or never

(b) How often do imported subject PRCBs meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
China	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Malaysia	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Thailand	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

(c) How often do imported nonsubject PRCBs (*i.e.*, PRCBs from countries other than China, Malaysia, and Thailand) meet minimum quality specifications for your uses or your customers' uses?

Source	Always	Usually	Sometimes	Rarely or never
IDENTIFY COUNTRY:				
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

IV-7. Change in price--

(a) Since January 1, 2004, has there been a change in the price of PRCBs? If so, has the price of U.S.-produced PRCBs changed more or less than the price of imported PRCBs from China, Malaysia, and Thailand?

- No change in price
- Prices have changed by the same amount
- Price of U.S.-produced PRCBs has changed relative to the price of PRCBs from China, Malaysia, and Thailand

(b) If the price of U.S.-produced PRCBs has changed relative to the price of PRCBs from China, Malaysia, and Thailand, the price of U.S.-produced PRCBs is now relatively

- Higher Lower