

U.S. IMPORTERS' QUESTIONNAIRE

FRONTSEATING SERVICE VALVES (FSVs) FROM CHINA

This questionnaire must be received by the Commission by no later than January 8, 2009

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigation concerning FSVs from China (Inv. No. 731-TA-1148 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported FSVs (as defined in the instruction booklet) from any country at any time since January 1, 2005?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission.)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above.)</p>
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CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. Please indicate whether your firm enters FSVs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-9. Please indicate whether your firm imports FSVs under the TIB (temporary importation under bond) program.

No Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify. _____

PART II.—TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Edward Petronzio, Investigator (202-205-3176, edward.petronzio@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the production of FSVs since January 1, 2005?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Did your firm change the amounts of its imports (or do you plan to change the amounts of your imports) of FSVs from China because of the filing of the petition in this investigation?

No Yes--Supply specific details as to the time, nature, and amounts of any such changes in imports or orders from China, also indicating whether any increases in such imports replaced or will replace (or whether any decreases in such imports were replaced by or will be replaced by) FSVs produced in the United States and/or imported from nonsubject countries.

PART II.—TRADE AND RELATED INFORMATION--Continued

II-4. Did your firm change the amounts of its imports (or do you plan to change the amounts of your imports) of FSVs from China because of the Department of Commerce's preliminary determination of sales at less value of FSVs from China?

- No Yes—Supply specific details as to the time, nature, and amounts of any such changes in imports or orders from China, also indicating whether any increases in such imports replaced or will replace (or whether any decreases in such imports were replaced by or will be replaced by) FSVs produced in the United States and/or imported from nonsubject countries.

II-5. Please indicate, in order of importance, what you believe have been the principal reasons for any increases in U.S. imports of FSVs from China since 2005.

II-6. Has your firm imported or arranged for the importation of FSVs from China for delivery after September 30, 2008?

- No Yes—Indicate when such orders are to be delivered and the quantities involved.

II-7. If your firm also produces FSVs in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

II-8. Does your firm import parts or components of FSVs (such as any brazed subassembly consisting of any two or more of the following components: a valve body, field tube, factory connection tube or valve charge port) separately?

- No Yes

PART II.—TRADE AND RELATED INFORMATION--Continued

II-9. **IMPORTS FROM SUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of FSVs imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

CHINA

Quantity (in 1,000 valves), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (<i>quantity</i>)					
Imports: ¹					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
U.S. shipments:					
Commercial shipments:					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
Internal consumption/company transfers:					
<i>Quantity</i> of internal consumption/transfers					
<i>Value</i> ² of internal consumption/transfers					
Export shipments: ³					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
End-of-period inventories ⁴ (<i>quantity</i>)					
Channels of distribution:					
U.S. shipments to distributors (<i>quantity</i>)					
U.S. shipments to end users (<i>quantity</i>)					

¹ Please identify the foreign producers, if known: _____

² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, and the interim periods of January-September 2007 and 2008 below: _____

³ Identify your principal export markets: _____

⁴ **Reconciliation of data.**--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART II.—TRADE AND RELATED INFORMATION--Continued

II-10. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm's imports and your firm's shipments and inventories of FSVs imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Please specify individual source(s): _____

Quantity (in 1,000 valves), value (in \$1,000)					
Item	Calendar years			January-September	
	2005	2006	2007	2007	2008
Beginning-of-period inventories (quantity)					
Imports: ¹					
Quantity of imports					
Value of imports					
U.S. shipments:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption/company transfers:					
Quantity of internal consumption/transfers					
Value ² of internal consumption/transfers					
Export shipments: ³					
Quantity of export shipments					
Value of export shipments					
End-of-period inventories ⁴ (quantity)					
Channels of distribution:					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
¹ Please identify the foreign producers, if known: _____					
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, 2007, and the interim periods of January-September 2007 and 2008 below: _____					
³ Identify your principal export markets: _____					
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

II-11. Please list the Harmonized Tariff Schedule of the United States ("HTS") statistical reporting numbers (e.g., HTS numbers 8481.80.1095, 8145.90.8085, or other) under which you have imported FSVs at any time since January 1, 2005.

PART III.—PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Nancy Bryan, Economist (202-205-2088, e-mail nancy.bryan@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly selling quantity and value data during January 2005-September 2008 concerning your firm's U.S. commercial shipments of its imported FSVs from China to its U.S. OEM customers *unrelated by ownership to your firm* for the following FSV products:

Product 1. -- 3/8 inch—SAE—6 size: Frontseating service valves that have brass bodies with copper tube extensions, double 90-degree flow pattern, metal-to-metal seating, with Schraeder Bridgeport access valves and captivated stem with OD solder connection of 3/8 inch.

Product 2. -- 3/4 inch—SAE—12 size: Frontseating service valves that have brass bodies with copper tube extensions, double 90-degree flow pattern, metal-to-metal seating, with Schraeder Bridgeport access valves and captivated stem with OD solder connection of 3/4 inch.

Product 3. -- 7/8 inch—SAE—14 size: Frontseating service valves that have brass bodies with copper tube extensions, double 90-degree flow pattern, metal-to-metal seating, with Schraeder Bridgeport access valves and captivated stem with OD solder connection of 7/8 inch.

Please note that total dollar values should be your firm's f.o.b., U.S. point(s) of shipment values and should not include U.S.-inland transportation costs to your firm's U.S. OEM customers. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Report the requested pricing data in the table on the following page.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-2a. Report below the quarterly price data¹ for the specified pricing products² that your firm imported from China and sold to its U.S. OEM customers.

CHINA

(Quantity in number of valves, value in dollars)						
Period of shipment	Product 1		Product 2		Product 3	
	Quantity	Value	Quantity	Value	Quantity	Value
2005						
January-March						
April-June						
July-September						
October-December						
2006						
January-March						
April-June						
July-September						
October-December						
2007						
January-March						
April-June						
July-September						
October-December						
2008						
January-March						
April-June						
July-September						
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your firm's U.S. point(s) of shipment. ² Pricing product definitions are provided on the first page of Part IV. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 1: _____ Product 2: _____ Product 3: _____						

PART III.—PRICING AND RELATED INFORMATION--Continued

III-3. Please describe how your firm determines the prices that it charges for sales of its imported FSVs from China (transaction-by-transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-4. Please describe your firm's discount policy for sales its imported FSVs from China (quantity discounts, annual total volume discounts, etc.), if applicable.

III-5. What are your firm's typical sales terms for its FSVs imported from China (e.g., 2/10 net 30 days)? _____. On what basis are your prices of such product usually quoted (e.g., f.o.b. warehouse, or delivered)? _____.

III-6. Approximately what share of your firm's total U.S. commercial shipment value of its FSVs imported from China in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to and including 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of 2007 commercial shipment value (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

III-7. If you sell your firm's imported FSVs from China on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____

PART III.—PRICING AND RELATED INFORMATION--Continued

III-7. (e) How often are deliveries made? _____

(f) How often, if at all, are raw material surcharges re-calculated and/or applied during the duration of the contract? _____

III-8. If you sell your firm's imported FSVs from China on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet-or-release provision? _____

(e) How often are deliveries made? _____

(f) How often, if at all, are raw material surcharges re-calculated and/or applied during the duration of the contract? _____

III-9. Does your firm offer consigned inventory?

No Yes—What are the terms of your sales offered on consigned inventory?

III-10. What is the average lead time between a customer's order and the date of delivery for your firm's sales of its imported FSVs from China?

<u>Source</u>	<u>Share of 2007 commercial shipment value (percent)</u>	<u>Lead time</u>
From inventory	_____	_____
Produced in China to order	_____	_____
Total	100 %	

PART III.—PRICING AND RELATED INFORMATION--Continued

- III-11. (a) What is the approximate percentage of the total delivered cost of your firm's FSVs imported from China that is accounted for by U.S. inland transportation costs? _____ percent.
- (b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser
- (c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-12. What is the geographic market area in the United States served by your firm's imported FSVs from China? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe: _____)

III-13. Describe the end uses of the FSVs that your firm imports from China. For each end-use product, estimate the percentage of the total cost that is accounted for by FSVs.

<u>End use</u>	<u>Share of total cost (percent)</u>
_____	_____
_____	_____
_____	_____
_____	_____

III-14. (a) Please list in order of importance any products that may be substituted for FSVs.

- (i) _____
- (ii) _____
- (iii) _____

PART III.—PRICING AND RELATED INFORMATION--Continued

III-14. (b) For each possible substitute product listed above, please address below if they are functional economic substitutes for frontseating service vales (i.e., can frontseating service valves be replaced in their end use application by the substitute product without loss of performance and price competitiveness)?

(i) _____

(ii) _____

(iii) _____

(c) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(d) Have changes in the prices of these products affected the price for FSVs?

No Yes-- To what degree do changes in their prices affect the price for FSVs? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of FSVs or final end use?

III-15. How has the demand within the United States (and outside the United States if known) for FSVs changed since January 1, 2005? What principal factors affect changes in demand?

Increase No Change Decrease

III-16. Have there been any significant changes in the product range or marketing of FSVs in the U.S. market since January 1, 2005?

No Yes-- Please describe.

PART III.—PRICING AND RELATED INFORMATION--Continued

III-17. (a) Does your firm sell both bar-stock FSVs and forged FSVs?

- Bar-stock Forged

(b) Have any customers ever specified a desire to purchase forged or bar-stock FSVs?

(c) If your purchasers requested forged FSVs rather than bar-stock FSVs, would your firm be able to supply them?

III-18. Does your firm sell its imported FSVs from China over the internet in the U.S. market?

- No Yes--Please describe, noting the estimated percentage of your firm's total 2007 U.S. commercial shipment value of its imported FSVs from China accounted for by internet sales.
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III-19. Are FSVs produced in the United States and in other countries interchangeable (*i.e.*, can they physically be used in the same applications) in the U.S. market? Please indicate below, using "A" to indicate that the products from a specified country-pair are always interchangeable, "F" to indicate that the products are frequently interchangeable, "S" to indicate that the products are sometimes interchangeable, "N" to indicate that the products are never interchangeable, and "O" to indicate no familiarity with products from a specified country-pair.¹

Country-pair	China	Other countries (specify)--			
United States					
China					
¹ For any country-pair producing FSVs which are <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use: <hr/> <hr/> <hr/> <hr/> <hr/>					

PART III.—PRICING AND RELATED INFORMATION--Continued

III-21. Please identify below the names and addresses of your firm's 10 largest customers for its imported FSVs from China during January 2005-September 2008. Please also provide the name and telephone number of a contact person and the share of your firm's total 2007 commercial shipment value of its imported FSVs from China that each of these customers accounted for in 2007.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 shipment value (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					