

## 2008 ORGANIC PRODUCTION SURVEY

Form Number: 08-A62  
(09/10/08)



National Agricultural  
Statistics Service

Please return your  
completed report to:

Census of Agriculture  
1201 East 10<sup>th</sup> Street  
Jeffersonville, IN 47132

**OFFICE USE ONLY**

0009	0010	0011

DRAFT 10/23/08

*Please make corrections to name, address, and ZIP code if necessary.*

Everyone who receives a form must return one by mail or via the Internet at [www.agcensus.nass.usda.gov](http://www.agcensus.nass.usda.gov). Your report is due by **July 17, 2009**. To fill out the paper form, use a black or blue ballpoint pen. **Duplicate forms?** If you received extra report forms for the SAME farming operation, return all report forms in the same envelope with this completed report. Questions? Call us toll-free at **1-XXX-XXX-XXXX**. Thank you for your cooperation.

Please report for **any organic production** on land owned, rented, or used by you, your spouse, or by the partnership, corporation, or organization named on the label above.

1. Did this operation produce or grow any organic crops, fruits, vegetables, livestock, livestock products or have any transitional organic acreage in 2008?
  - Yes, continue       No, *Go to Section 8*
- a. Was this operation a **certified organic** operation?
  - Yes, specify certifying agency \_\_\_\_\_
  - Not certified

2. How many **total acres** (organic, transitional and non-organic) were in this operation during 2008? *(Include all cropland, pastureland, farmstead, wasteland, etc. owned, controlled or rented/leased from others. Exclude any land rented to others)*

<b>Acres</b>

3. Of these **total acres**, how many were:

None

<b>Acres</b>

- a. Certified or exempt organic cropland. ....
- b. Certified or exempt organic pastureland. ....
- c. Transitioning organic cropland. ....
- d. Transitioning organic pastureland. ....

**SECTION 1: ORGANIC FIELD CROPS**

1. Did this operation grow any organic small grains, row crops, oilseeds or pulse crops in 2008?

Yes, continue       No, Go to Section 2

Organic Field Crops	None	Acres Harvested	Total Quantity Harvested	Unit
Wheat (all)	<input type="checkbox"/>	_____ acres		Bu.
Corn	<input type="checkbox"/>	_____ acres		Bu.
Soybeans	<input type="checkbox"/>	_____ acres		Bu.
Oats	<input type="checkbox"/>	_____ acres		Bu.
Barley	<input type="checkbox"/>	_____ acres		Bu.
Flaxseed	<input type="checkbox"/>	_____ acres		Bu.
All other Organic field crops	<input type="checkbox"/>	_____ acres		

**Dollars**

2. In 2008, what was the total gross value of sales for the organic field crops listed above?.....

\$ \_\_\_\_\_ .00

**SECTION 2: ORGANIC VEGETABLES**

1. Did this operation grow any organic vegetables in 2008?

Yes, continue       No, Go to Section 3

Organic Vegetables	None	Acres Harvested (nearest tenth acre)	Total Quantity Harvested	Unit (Please specify)
Lettuce	<input type="checkbox"/>	_____ acres		
Tomatoes	<input type="checkbox"/>	_____ acres		
Carrots	<input type="checkbox"/>	_____ acres		
All other Organic vegetables	<input type="checkbox"/>	_____ acres		

**Dollars**

2. In 2008, what was the total gross value of sales for the organic vegetables listed above?.....

\$ \_\_\_\_\_ .00

**SECTION 3: ORGANIC FRUITS, TREE NUTS AND BERRIES**

1. Did this operation grow any organic fruits, tree nuts or berries in 2008?

 Yes, continue No, Go to Section 4

Organic Fruit, Tree Nuts or Berries	None	Acres Harvested (nearest tenth Acre)	Total Quantity Harvested	Unit (Please Specify)
Grapes	<input type="checkbox"/>	.____ acres		
Apples	<input type="checkbox"/>	.____ acres		
Citrus	<input type="checkbox"/>	.____ acres		
Tree Nuts	<input type="checkbox"/>	.____ acres		
Berries	<input type="checkbox"/>	.____ acres		
All other Organic fruits and berries	<input type="checkbox"/>	.____ acres		

Dollars

2. In 2008, what was the total gross value of sales for the organic fruits, tree nuts and berries listed above?.....

\$	_____	.00
----	-------	-----

**SECTION 4: ORGANIC LIVESTOCK, POULTRY AND LIVESTOCK PRODUCTS**

1 Did this operation have or produce any organic livestock or livestock products in 2008?

 Yes, continue No, Go to Section 5

Organic Livestock	None	Peak Number on this Operation during 2008
<b>Organic Cattle and Calves</b>		
a. Organic Milk cows	<input type="checkbox"/>	
b. Organic Beef cows	<input type="checkbox"/>	
c. All other organic cattle & calves	<input type="checkbox"/>	
<b>Organic Poultry</b>		
a. Layers	<input type="checkbox"/>	
b. Broilers	<input type="checkbox"/>	
c. Turkeys	<input type="checkbox"/>	
d. All other poultry	<input type="checkbox"/>	
<b>All Other Organic Livestock</b>	<input type="checkbox"/>	

**SECTION 4: ORGANIC LIVESTOCK, POULTRY AND LIVESTOCK PRODUCTS, cont.****ORGANIC LIVESTOCK PRODUCTION**

2. What quantity of the following organic livestock or poultry products were produced on this operation in 2008?

Organic Livestock Products	Quantity Produced In 2008	Value Of Sales
<b>Organic Cattle and Calves Products</b>		
a. Milk <input type="checkbox"/>	lbs	\$ .00
b. Fed Cattle (fat/finished) for slaughter <input type="checkbox"/>	head	\$ .00
<b>Organic Poultry Products</b>		
a. Chicken eggs (dozen) <input type="checkbox"/>	doz	\$ .00
b. Broilers for slaughter <input type="checkbox"/>	number	\$ .00
c. Turkeys for slaughter <input type="checkbox"/>	number	\$ .00
<b>All Other Organic Livestock Products</b> <input type="checkbox"/>		\$ .00

**SECTION 5: ORGANIC PRODUCTION EXPENSES**

1. Report total certified organic production expenses paid by this operation in 2008. Include expenses paid by your landlords. Exclude expenses not related to the farm business and any expenses paid by the contractor.

Expense	Dollars
a. Organic seeds, plants, vines and trees. ....	\$ .00
b. Organic fertilizers, lime, and soil conditioners. ....	\$ .00
c. Organic pest management (include all expenses for organic control of weeds, insects, diseases, etc.) .....	\$ .00
d. Hired agricultural labor for organic production. ....	\$ .00
e. Fuel used to produce organic crops or livestock .....	\$ .00
f. Organic Livestock/Poultry Feed .....	\$ .00
g. Livestock purchases .....	\$ .00
h. Veterinarian expenses .....	\$ .00
i. Production and/or marketing contract expenses .....	\$ .00
j. Irrigation expenses .....	\$ .00
k. Other/Miscellaneous organic production expenses .....	\$ .00

**SECTION 6: ORGANIC PRODUCTION PRACTICES**

1. Please answer the following questions about this operation: (check all that apply)

- a. Do you have adequate organic pest-related control information?.....  Yes  No
- d. Do you have adequate availability of organic inputs (seed, feed, fertilizer)?.....  Yes  No

2. In 2008, did this operation use any of the following production practices?

- a. Crop rotation. ....  Yes  No
- b. Biological pest management. ....  Yes  No
- c. Production of mulch. ....  Yes  No
- d. Pasture based livestock production. ....  Yes  No
- e. Rotational grazing. ....  Yes  No
- f. Did you use cover crops, green manure, animal manures, rotational grazing, or mixed forage pastures on this operation during 2008?.....  Yes  No
- g. Did you use biological controls, crop rotations, or any other techniques to manage weeds, insects or diseases on this operation at any time during 2008?.....  Yes  No
- h. Do you focus on renewable resources, soil and water conservation, or management practices that restore, maintain and enhance ecological balance?.....  Yes  No
- i. Were water management practices such as irrigation scheduling, controlled drainage or structures for water control used on this operation at any time during 2008?.....  Yes  No
- j. Was no-till or minimum till used to manage or reduce the spread of pests on this operation?.....  Yes  No
- k. Did you choose a crop variety because of specific resistance to certain pests for the specific purpose of managing or reducing the spread of pests on this operation?.....  Yes  No
- l. Did you plan planting locations to avoid cross infestation of pests for the specific purpose of managing or reducing the spread of pests on this operation?.....  Yes  No
- m. Were any beneficial organisms (insects, nematodes, fungi) applied or released on this operation to manage pests?.....  Yes  No
- n. Did you maintain a beneficial insect or vertebrate habitat for the specific purpose of managing or reducing the spread of pests on this operation?.....  Yes  No
- o. Did you maintain buffer strips or border rows to isolate organic products from non-organic crops or land, or did you take a buffer harvest?.....  Yes  No
- p. Were ground covers, mulches, or other physical barriers used to fertilize the soil or pasture?.....  Yes  No

**SECTION 7: MARKETING PRACTICES FOR ORGANIC PRODUCTS**

	% of <b>total</b> 2008 gross sales of ALL organic products
1. Of the <b>total</b> 2008 gross sales of ALL organic products, what percent was marketed through:	Percent
<b>Consumer-Direct Sales</b>	
a. On-site (e.g., farm stand, U-pick).....	_____ %
b. Farmers' markets.....	_____ %
c. Community Supported Agriculture (CSA) shares.....	_____ %
d. Mail order/Internet.....	_____ %
e. Other consumer direct ( <i>please specify</i> )_____	_____ %
<b>Direct-to-Retail Sales</b>	
f. Natural food stores (cooperatives and supermarkets).....	_____ %
g. Conventional supermarkets.....	_____ %
h. Restaurants/caterers.....	_____ %
i. Institutions (e.g., hospitals, schools).....	_____ %
j. Other direct-to-retail ( <i>please specify</i> )_____	_____ %
<b>Wholesale Markets</b>	
k. Natural food store chain buyer.....	_____ %
l. Conventional supermarket chain buyer.....	_____ %
m. Processor, mill, or packer.....	_____ %
n. Distributor, wholesaler, broker, or repacker.....	_____ %
o. Grower cooperative.....	_____ %
p. Other wholesale ( <i>please specify</i> )_____	_____ %
<b>Total</b>	<b>100%</b>

2. Approximately what <b>percent</b> of this operation's organic products were marketed:	Percent
a. Locally (within 100 miles).....	_____ %
b. Regionally (more than 100 miles but less than 500 miles).....	_____ %
c. Nationally (500 miles or further).....	_____ %
d. Internationally.....	_____ %

**SECTION 7: MARKETING PRACTICES FOR ORGANIC PRODUCTS, cont.**

3. Did this operation directly produce and market any of the processed or value added products from its organic agricultural production (e.g. bottled milk, cheese, processed meat, flour, wine, jam/jelly, etc.)

Yes, continue       No, go to question 4

a. What was produced and marketed?

(i) \_\_\_\_\_ \$

(ii) _____	.....	\$	
(iii) _____	.....	\$	

b. What portion of total farm sales were from:

Percent

(i) The processed or valued added products listed above.....	_____	%
(ii) Sales of fresh, raw or unprocessed organic products.....	_____	%

4. Please answer the following questions for this operation:

a. Do you have trouble finding reliable buyers/markets for your organic products?.....	<input type="checkbox"/> Yes	<input type="checkbox"/> No
b. Do you have difficulty with the distance that you have to travel to organic markets?.....	<input type="checkbox"/> Yes	<input type="checkbox"/> No
c. Do you find that there is a lack of organic marketing networks?.....	<input type="checkbox"/> Yes	<input type="checkbox"/> No
d. Did this operation produce or supply any organic agricultural products under production contracts.....	<input type="checkbox"/> Yes	<input type="checkbox"/> No

**SECTION 8: OTHER INFORMATION**

1. How many years has your operation been growing or raising agricultural products?.....	Years	
2. How many years has any portion of your operation been certified organic?.....		

a. If not currently certified, do you have plans on becoming certified in the next 3 years?.....  Yes  No

3. How many total acres of nonorganic (conventionally grown) crops were planted in 2008.....	Acres	
--	-------	--

4 Over the next 5 years, does this operation plan to: (check one)

- Increase organic agricultural production
- Maintain current levels of organic agricultural production
- Decrease organic agricultural production
- Discontinue organic agricultural production
- Discontinue all agricultural production

**SECTION 8: OTHER INFORMATION, cont.**

5. What was this operation's total gross value of sales of **ALL** agricultural products in 2008? (*check one*)

- None
- \$1 --- \$4,999
- \$5,000 --- \$9,999
- \$10,000 --- \$24,999
- \$25,000 --- \$49,999
- \$50,000 --- \$ 99,999
- \$100,000 --- 249,999
- \$250,000 --- \$499,999
- \$500,000 --- \$999,999
- \$1,000,000 or more

6. What was this operation's total gross values of sales of **ORGANIC** agricultural products in 2008? (*check one*)

- None
- \$1 --- \$4,999
- \$5,000 --- \$9,999
- \$10,000 --- \$24,999
- \$25,000 --- \$49,999
- \$50,000 --- \$ 99,999
- \$100,000 --- 249,999
- \$250,000 --- \$499,999
- \$500,000 --- \$999,999
- \$1,000,000 or more

7. What percent of your net Household Income came from the production and sale of organic agricultural products?

Percent of net  
Household Income

%

**SECTION 9: CONCLUSION**

Name: \_\_\_\_\_

Date: \_\_\_\_ \_\_\_\_ \_\_\_\_ \_\_\_\_

Telephone: ( \_\_\_\_ \_\_\_\_ ) \_\_\_\_ \_\_\_\_ - \_\_\_\_ \_\_\_\_

Would you like to receive a free copy of the results of this survey in the mail? .....

0099  
 1  **YES**    3  **NO**

(The survey results will also be available on the Internet at <http://www.usda.gov/nass> in the fall of 2009.)

**Thank you for your response.**

For Office Use Only								
Response		Respondent		Mode		R Unit	Enum.	Eval.
1-Comp	9901	1-Op/Mgr	9902	1-Mail	9903	0921	098	100
2-R		2-Sp		2-Tel				
3-Inac		3-Acct/Bkpr		3-Face-to-Face				
4-Office Hold		4-Partner		4-CATI				
5-R - Est		9-Oth		5-Web				
6-Inac - Est				6-e-mail				
7-Off Hold - Est				7-Fax				
8-Known Zero				8-CAPI				
				19-Other				



number. The time required to complete this information collection is estimated to average 30 minutes per response.