

3 REVENUE and EXPENSES

A. What was this firm's quarterly REVENUE for the domestic locations (See 1) covered by this report?

See page 4 for additional instructions.

\$ Bil.	Mil.	Thou.	Dol.

1 Book figures
2 Estimates

B. What was this firm's quarterly operating EXPENSES (include payroll and employee benefits) for the domestic locations (See 1) covered by this report?

See page 5 for additional instructions.

\$ Bil.	Mil.	Thou.	Dol.

1 Book figures
2 Estimates

4 REPORT PERIOD

- 1 Yes – Continue with 5
- 2 No – Provide beginning and ending dates for the most recent quarter.

Beginning date

Ending date

Most recent quarter		
Month	Day	Year

5 INPATIENT DAYS AND DISCHARGES – See page 5 for additional instructions.

Inpatient Days – The unit of measurement in which lodging was provided and services rendered to inpatients.

A. What was this firm's quarterly INPATIENT days for the domestic locations (See 1) covered by this report?

Discharges – The termination of the granting of lodging in the hospital and the formal release of the patient (including patients admitted and discharged on the same day).

B. What was this firm's quarterly DISCHARGES for the domestic locations (See 1) covered by this report?

6 ORGANIZATIONAL CHANGE

- 1 YES
- 1 acquired
- 2 merged with
- 3 sold to
- 2 NO

Name of company acquired/merged with/sold to

Number and street

City, State, and ZIP Code

Date of acquisition merger or sale. →

Month	Year

EIN →

-

7 REMARKS – Please use this space for comments or to explain any significant difference between your current and prior quarter revenue.

8 CONTACT INFORMATION

Name of person to contact regarding this report	Telephone		
	Area code	Number	Extension
E-mail address	Fax		
Company website			
	Area code	Number	

THANK YOU
for completing your Quarterly Services Survey.

INSTRUCTIONS FOR **3A** REVENUE

Report operating revenue incurred during the quarter specified even though payments may have been received at a later date.

Taxable Firms

OPERATING REVENUE

Include –

- Total value of service contracts.
- Amounts received for work subcontracted to others.
- Market value of compensation in lieu of cash.
- Revenue from services performed by domestic locations for foreign parent firms, subsidiaries, branches, etc.
- Dues and assessments from members and affiliates.

Exclude –

- Taxes (sales, amusement, occupancy, use, or other) collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Revenue from a domestic parent organization, or from franchise locations owned by others and any franchise or license fees.
- Rents from and revenue of separately operated departments, concessions, etc., which are leased to others.
- Revenue from customers for carrying or other credit charges.
- Commissions from vending machine operators.
- Revenue of foreign subsidiaries (those located outside the U.S., i.e., outside the 50 states, District of Columbia, U.S. Commonwealth Territories, or U.S. Possessions).
- Nonoperating revenue such as income from investments, sales of company-owned real estate (land and building), or other assets, (except inventory held for resale), securities, gifts, loans, contributions, royalties, or grants.
- Revenue from the sale of used equipment.
- Installment payments from leasing under capital, finance, or full-payout leases.
- Intracompany transfers.
- Interest income.

Report operating and non-operating revenue incurred during the quarter specified even though payments may have been received at a later date.

Tax-Exempt Firms

OPERATING AND NON-OPERATING REVENUE

Include –

- Program service revenue for services provided in the quarter, whether or not payment was received in that quarter.
- Gross sales of merchandise, minus returns and allowances.
- Income from interest, dividends, gross rents (including display space rentals and share of receipts from departments operated by other companies), royalties, and other investments.
- Net gains (or losses) from the sale of real estate (land and buildings), investments, or other assets (except inventory held for resale).
- Gross contributions, gifts, and grants (whether or not restricted for use in operations).
- Dues and assessments from members and affiliates.
- Commissions earned from the sale of merchandise owned by others (including commissions from vending machine operators).
- Gross receipts from fundraising activities.

Exclude –

- Sales and other taxes collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Gross receipts of departments or concessions operated by other companies.
- Amounts transferred to operating funds from capital or reserve funds.

INSTRUCTIONS FOR 3B EXPENSES

Report costs incurred during the quarter specified even though payments may have been made at a later date.

Include –

- Payroll and employee benefits.
- Interest and rent expenses.
- Supplies used for operating your business, cost of merchandise sold, and other expenses allocated to operations during the year.
- Contracted or purchased services.
- Fees paid to other organizations for fundraising.
- Depreciation expenses.
- Expenses of locations providing support services (e.g., repair services, administrative services, etc.) for your service establishments.

Exclude –

- Sales and other taxes collected directly from customers or clients and paid directly to a local, State, or Federal tax agency.
- Outlays for the purchase of real estate (land and buildings); for construction; for additions, major alterations, and improvements to existing facilities; and all other capital expenditures.
- Funds invested.
- Income taxes.
- Assessments (dues) paid to the parent or other chapters of the same organization.
- For establishments engaged in raising funds - funds transferred to charities or other organizations.

INSTRUCTIONS FOR 5A INPATIENT DAYS

A patient who is formally admitted and who is discharged or dies on the same day is counted as one patient day, regardless of the number of hours the patient occupies a hospital bed. For patients switched from observation to inpatient status, the patient day count should begin on the day the patient was officially admitted as an inpatient. For inpatient admissions occurring before the current quarter or extending after the current quarter, record only those days that occur during the quarter and exclude days occurring before or after the quarter. Do not include nursery discharges unless they are related to neonatal intermediate or intensive care units.

Include –

- Inpatient acute and sub-acute days.
- Swing bed days.
- Distinct part units days.
- Skilled nursing facilities days.
- Long term care days.

Exclude –

- Nursery days.
- Newborn days.

INSTRUCTIONS FOR 5B DISCHARGES

If a patient is discharged from an acute care unit and transferred to a swing bed or distinct part unit, one discharge would be recorded when the patient is discharged from the acute care unit and a second discharge recorded when the patient is discharged from the swing-bed or distinct part unit. Do not include nursery discharges unless they are related to neonatal intermediate or intensive care units.

Include –

- Inpatient acute and sub acute discharges.
- Swing bed discharges.
- Distinct part unit discharges.
- Skilled nursing facility discharges.
- Long term care discharges.

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