

National Marine Fisheries Service 2725 Montlake Blvd E. Seattle, WA 98112 Pacific States Marine Fisheries Commission 205 SE Spokane St, Suite 100 Portland, OR 97202



Dear Mr. Charles Smith

May 1, 2009

We would like to invite you to participate in a cost earnings survey of the West Coast limited entry vessel owners being conducted by the Pacific States Marine Fisheries Commission in cooperation with the National Marine Fisheries Service. This survey was designed through industry collaboration and updates a similar survey conducted during 2005-6. Our goal is to support fisheries management decision-making and to generate information that is required to help meet legal and regulatory requirements.

This survey will be sent to the owners of all West Coast commercial fishing vessels holding a limited entry permit that landed at least \$1,000 of fish during 2008. Data will be collected through an in-person interview. During your interview, the interviewer will ask you the questions on the enclosed questionnaire. The enclosed questionnaire is provided at this time so that you know what information to have available during the interview. We will contact you by telephone to schedule a time and place to meet for the interview at your convenience.

The information you provide will remain strictly confidential. We will combine your responses with information provided by other participants, and report it in summary form so that responses for any individual vessel can not be identified.

Because you and other vessel owners are the only ones that can provide this information, we encourage you to participate in this survey. By collecting information on individual vessels, we can better understand average fleet characteristics as well as diversity within the fleet. Fisheries managers will be better able to consider the effect of regulations on the entire range of vessels in the open access groundfish and salmon fleet.

Thank you for your consideration.

Sincerely,

Carl Lian National Marine Fisheries Service <u>carl.lian@noaa.gov</u> (206)-302-2414 Dave Colpo Pacific States Marine Fisheries Commission dave.colpo@psmfc.org 503-595-3100

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WEST COAST LIMITED ENTRY VESSEL COST EARNINGS SURVEY

Conducted by: NOAA Fisheries – Northwest Fisheries Science Center Pacific States Marine Fisheries Commission



CONTACT INFORMATION FOR SURVEY RESPONDENT

1. Name: ______ 2. Email: _____

| 3. Date (Month/Day/Year): | 4 | . Telephone: (| _) |
|---------------------------|---|----------------|----|

5. Mailing Address (Street, City, State, and Zip Code):

VESSEL OWNERSHIP AND CHARACTERISTICS

6. Please verify the following information on record about your vessel's characteristics. If the information on record is correct, please place a check mark in the Corrections column. If the information on record is incorrect or there is no information on record, please provide the correct information in the Corrections column.

| Item | Information on Record | Corrections |
|--------------------------------------|---|-------------|
| a. Owner's Name | Charles Smith | |
| b. Owner's Address | 333 1 st Street, Waldport, OR 97005 | |
| c. USCG Vessel ID (USCG or State) | 33221843 | |
| d. Home Port | Newport, OR | |
| e. Length (feet) | 75 | |
| f. Fuel Capacity | 300 | |
| g. Engine Make and Model | No Information on Record | |
| h. Engine Horsepower | 380 | |

7. What is the approximate market value of your vessel (not including associated permits)? \$______

8. Please provide your vessel's fuel consumption, speed, and crew size (not including captain) when engaged in each of the following activities. If this vessel does not engage in an activity, please write "NA" in the appropriate columns.

| Activity | Fuel Consumption (Gallons Per Hour) | Speed (Knots Per Hour) | Crew Size (Not Including Captain) |
|-----------------------------|--|---------------------------|--------------------------------------|
| a. Trawling (while towing) | | | |
| b. Longlining | | | |
| c. Shrimping (while towing) | | | |
| d. Crabbing | | | |
| e. Trolling | | | |
| f. Steaming (fully loaded) | | | Not Applicable |
| g. Steaming (empty) | | | Not Applicable |

ANNUAL COSTS AND EARNINGS

Questions 9 through 11 collect information about this vessel's costs and earnings **while operating in all fisheries** (groundfish, crab, shrimp, salmon, etc.). This survey's primary objective is to collect data on costs and earnings for 2008. However, we recognize that conditions in the fishery change from year to year and that two years of data can provide a more complete picture than a one-year snapshot. If possible, we would appreciate receiving your cost and earnings data for both 2007 and 2008.

9. In what month does your vessel's fiscal year begin?

10. For each of the earnings (income) sources listed below, please indicate the income earned during your fiscal year 2007 and fiscal year 2008. If no income was earned from a particular source during a particular year, please write NA in the appropriate box.

| Earnings (Income) Source | 2007 (\$) | 2008 (\$) |
|--|-----------|-----------|
| a. Landings in Alaska | | |
| b. Landings outside the West Coast (Washington, Oregon, and California) and Alaska. Please do not include at sea deliveries, which are covered in part c of this question. | | |
| c. West Coast at-sea deliveries | | |
| e. Sale and leasing of permits associated with this vessel | | |
| f. Salmon disaster relief payments | | |
| g. Other (please specify) | | |

11. For each cost category below, please provide total annual expenditures during your fiscal year 2007 and fiscal year 2008. If you do not have separate data on expenditures for captain (part a) and crew (part b), please write combined expenditures in part *a* and write "NA" in part b. If no expenditures were incurred in a particular category during a particular year, please write NA in the appropriate box. For location of expenditures please indicate the location of expenditures as a percentage in the location categories: HP=home port, HS= home state but not home port city, WC=West Coast (WA, OR, or CA) state but not home state, AK= Alaska, US=United States outside of West Coast and Alaska. For Crew expenditures please indicate the percent of crew that reside in each location category.

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|--|-----------|-----------------|----------------|-------------------|---------------------|----|----|
| Cost (Expenditure) Category | 2007 (\$) | 2008(\$) | HP | HS | WC | AK | US |
| a . Captain (include share payments, bonuses, other forms of compensation, and payroll taxes) | | | | | | | |
| b. Crew (include share payments, bonuses other forms of compensation, and payroll taxes) | | | | | | | |
| c. Fuel and Lube | | | | | | | |
| d. Food and crew provisions | | | | | | | |
| e. Ice | | | | | | | |
| f. Bait | | | | | | | |
| g. Repair, maintenance, and improvements for vessel, gear, and equipment | | | | | | | |
| h. Insurance | | | | | | | |
| i. Interest and Financial Services | | | | | | | |
| j. Enforcement and monitoring (include cost of observers and electronics such as cameras) | | | | | | | |
| k. Commission dues | | | | | | | |
| l. Moorage | | | | | | | |
| m. Purchase of permits for this vessel | | | | Not Applicable | | | |
| n. Leasing of permits for this vessel | | | | Not Applicable | | | |
| o. All other expenses for this vessel | | | Not Applicable | | | | |

CREW COMPENSATION AND FUEL USE WHILE TARGETING GROUNDFISH

Questions 12 through 17 collect information about labor and fuel costs when this vessel is participating in the West Coast (Washington, Oregon, and California) **groundfish fishery**.

12. Does this vessel use a crew share system to pay its crew when operating in West Coast **groundfish fisheries**?

a. Yes (proceed to question 13).

b. No (proceed to question 17)..

13. Which of the following expenses were deducted from total revenue before calculating the crew share when this vessel operated in West Coast **groundfish fisheries**?

| a. | Fuel and lube. | Yes | No |
|----|---------------------------------|-----|----|
| b. | Food and other crew provisions. | Yes | No |
| c. | Landing taxes. | Yes | No |
| d. | Unloading expenses | Yes | No |
| e. | Trucking expenses | Yes | No |
| f. | Other. Please specify | Yes | No |
| | | | |

14. On what percentage of fishing trips does the vessel owner serve as captain? _____%

15. On trips when the vessel owner serves as captain, please indicate the share of net revenue (revenue minus the deductions listed in question 13) going to the vessel, captain, and crew. If the vessel owner does not serve as captain on any trips, please write "NA".

Vessel share____% Captain share ____% Crew share ____% NA

16. On trips when the vessel owner does not serve as captain, please indicate the share of net revenue (revenue minus the deductions listed in question 13) going to the vessel, captain, and crew. If the vessel owner always serves as captain, please write "NA".

Vessel share ____% Captain share ____% NA

17. In order to understand how regulatory changes affect your vessel's per trip operating costs, we need to collect data on your fuel costs as well as your labor costs. For trips where this vessel targets flatfish, roundfish, and rockfish, please indicate the amount of fuel used on a daily basis. If this vessel did not make any trips targeting a particular type of fish, please write NA in the appropriate space.

| | Typical Daily Fuel Use |
|---------------------------|------------------------|
| Trips targeting Rockfish | |
| Trips targeting Roundfish | |
| Trips targeting Flatfish | |

Survey Conclusion and Paperwork Reduction Act Statement

Thank you for participating in this survey. The information you have provided will improve studies of the economic performance and economic impact of the West Coast limited entry fishery. Public reporting burden for this information collection, including time for gathering data needed, and completing the survey with an interviewer is estimated to average **one hour** per respondent. Any questions about this survey may be directed to either Carl Lian of NOAA Fisheries (206-302-2414) or Dave Colpo of the Pacific States Marine Fisheries Commission (503-595-3100). This survey is conducted under OMB Control No. 0648-0369, which expires on July 31, 2009.